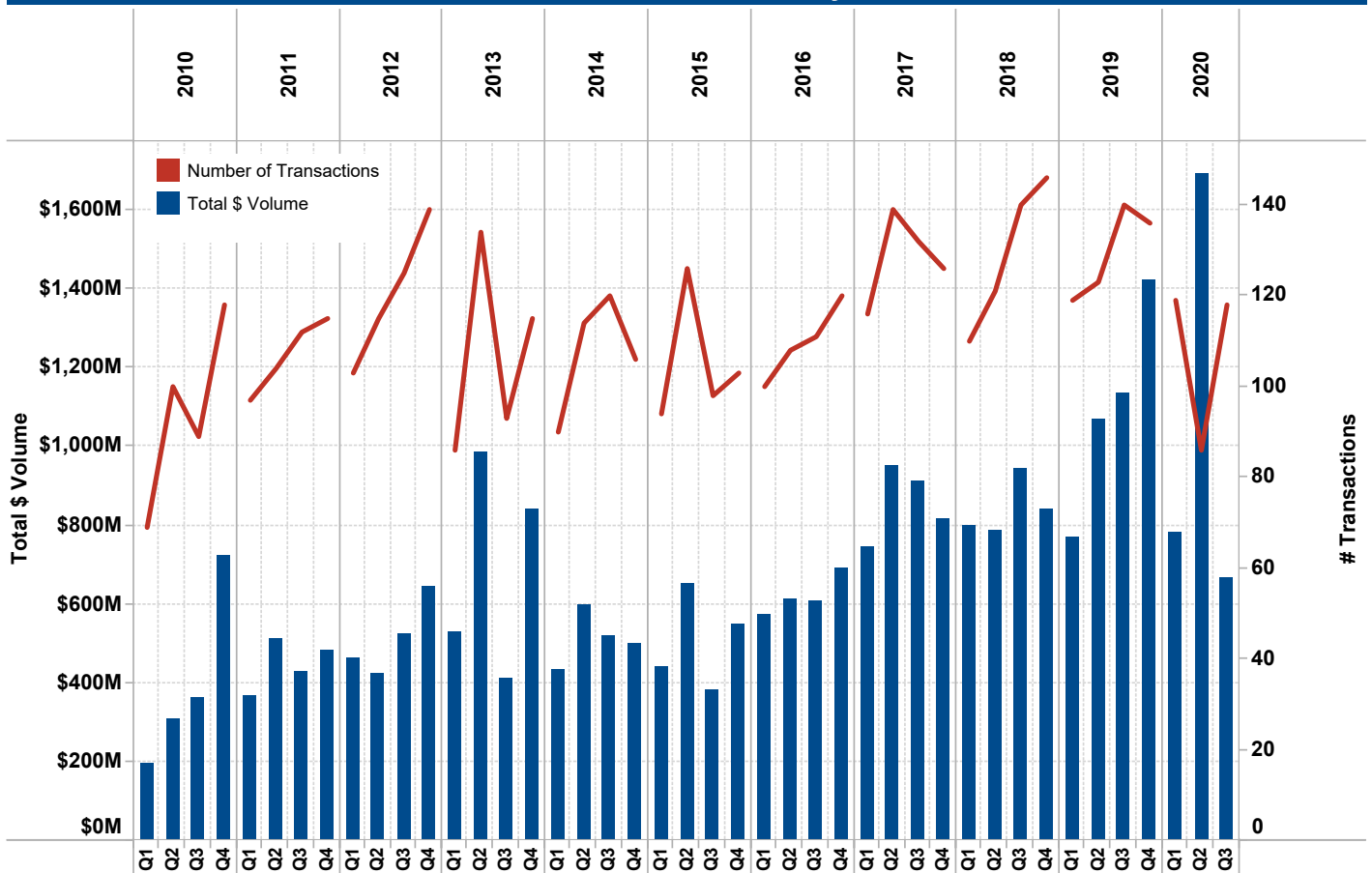

Greater Toronto Area Industrial

Commercial Q3 2020 Statistics

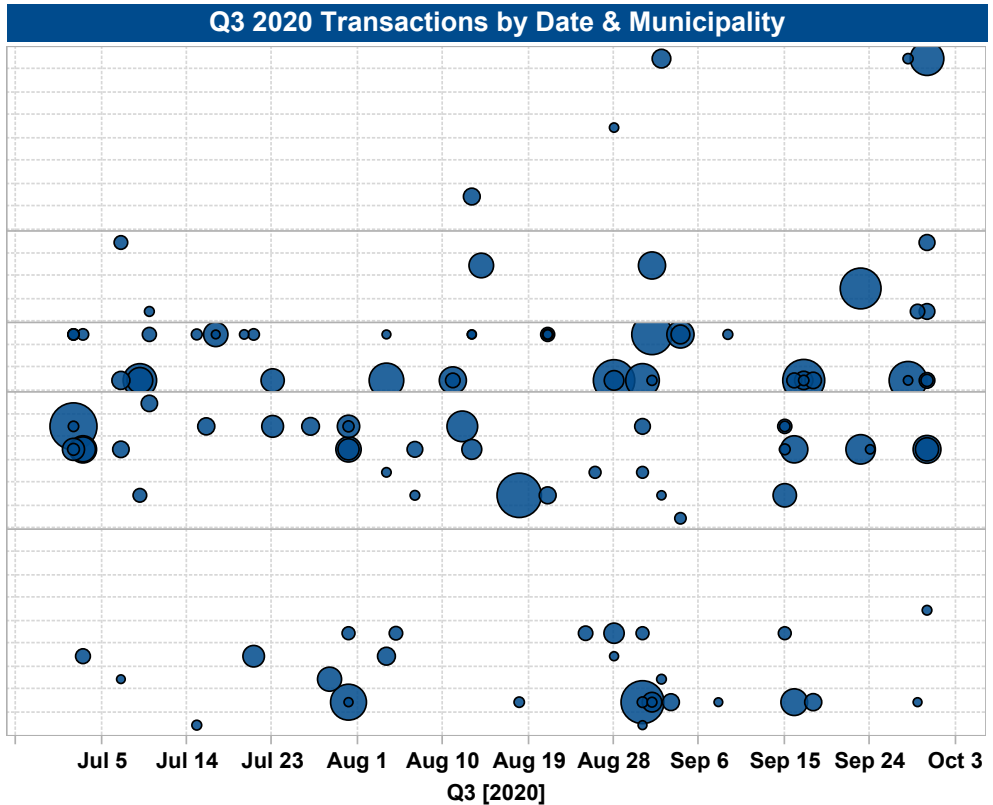
Data as of September 30, 2020



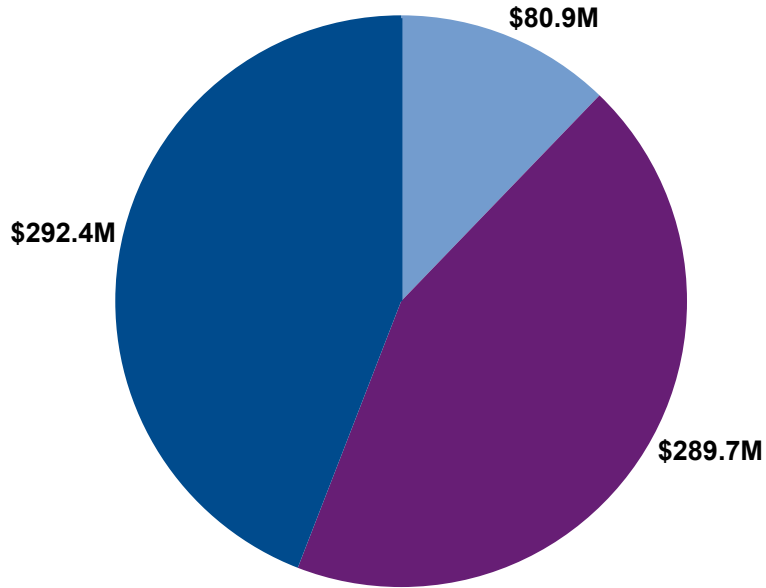
Industrial - Total Price & Transactions by Year & Quarter



Industrial		
Durham	Ajax	\$21.5M
	Brock	
	Clarington	
	Oshawa	\$1.2M
	Pickering	
	Scugog	
	Uxbridge	\$3.8M
Halton	Whitby	
	Burlington	\$5.9M
	Halton Hills	\$18.2M
	Milton	\$22.6M
Peel	Oakville	\$7.4M
	Brampton	\$70.0M
	Caledon	
Toronto	Mississauga	\$172.5M
	East York	\$3.6M
	Etobicoke	\$74.7M
	North York	\$96.3M
	Old Toronto	\$5.0M
	Scarborough	\$42.8M
	York	\$1.8M
York	Aurora	
	East Gwillimbury	
	Georgina	
	King	\$1.3M
	Markham	\$17.5M
	Newmarket	\$14.6M
	Richmond Hill	\$10.1M
	Vaughan	\$72.5M
	Whitchurch-Stouffville	\$2.4M



Industrial - Q3 2020 Purchaser Profile by Total \$ Volume

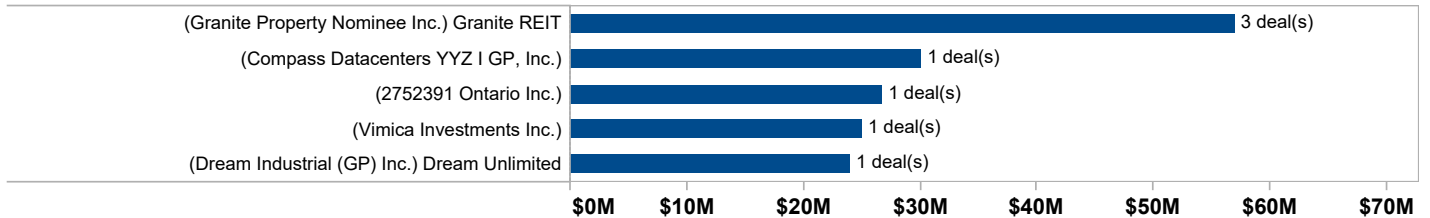


Purchaser Profile

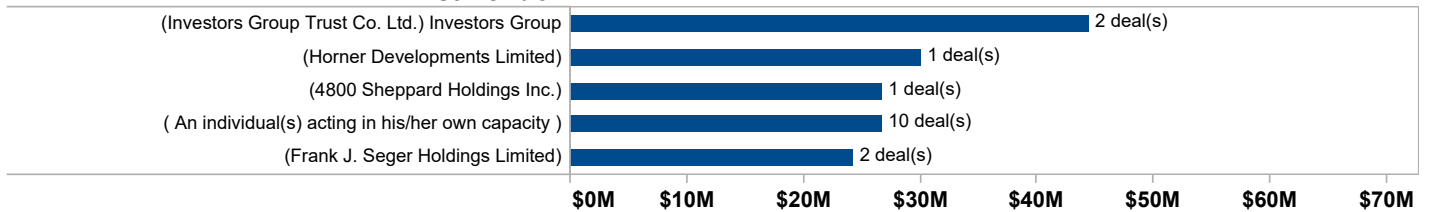
- Public Investor - Canadian
- User
- Private Investor - Canadian

Industrial - Q3 2020 Top Purchasers, Vendors, Lenders

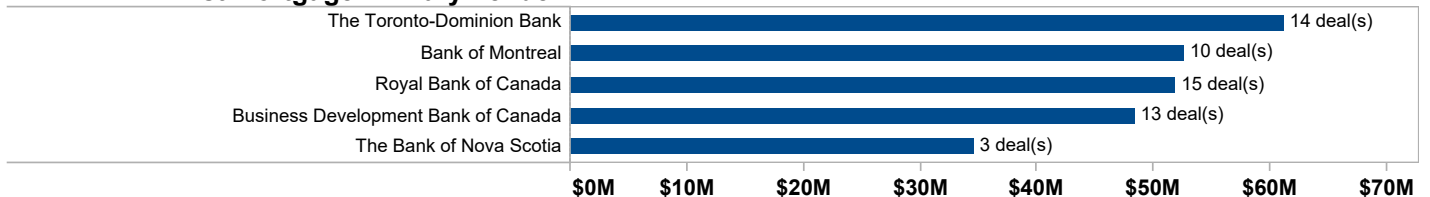
First Purchaser



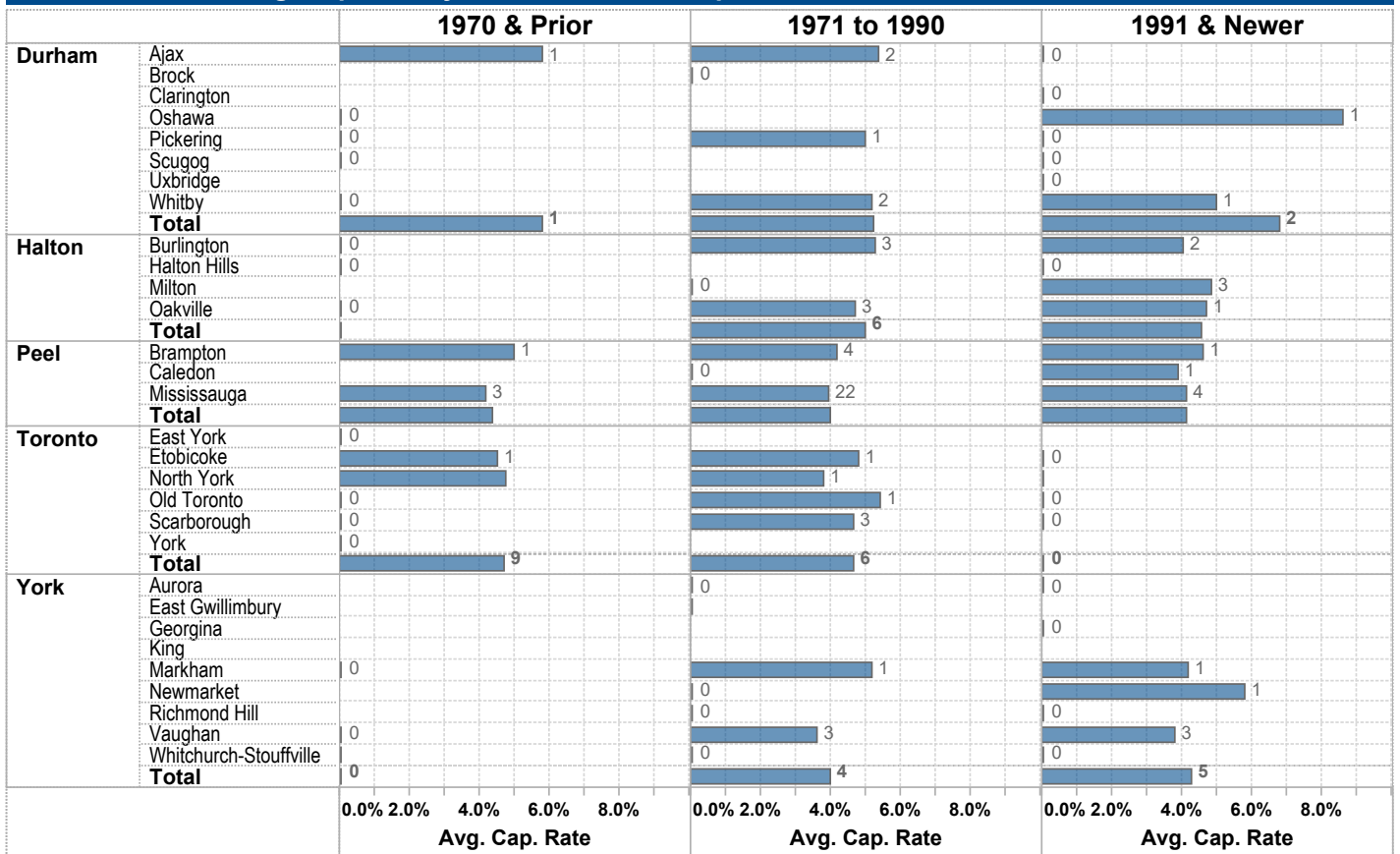
First Vendor



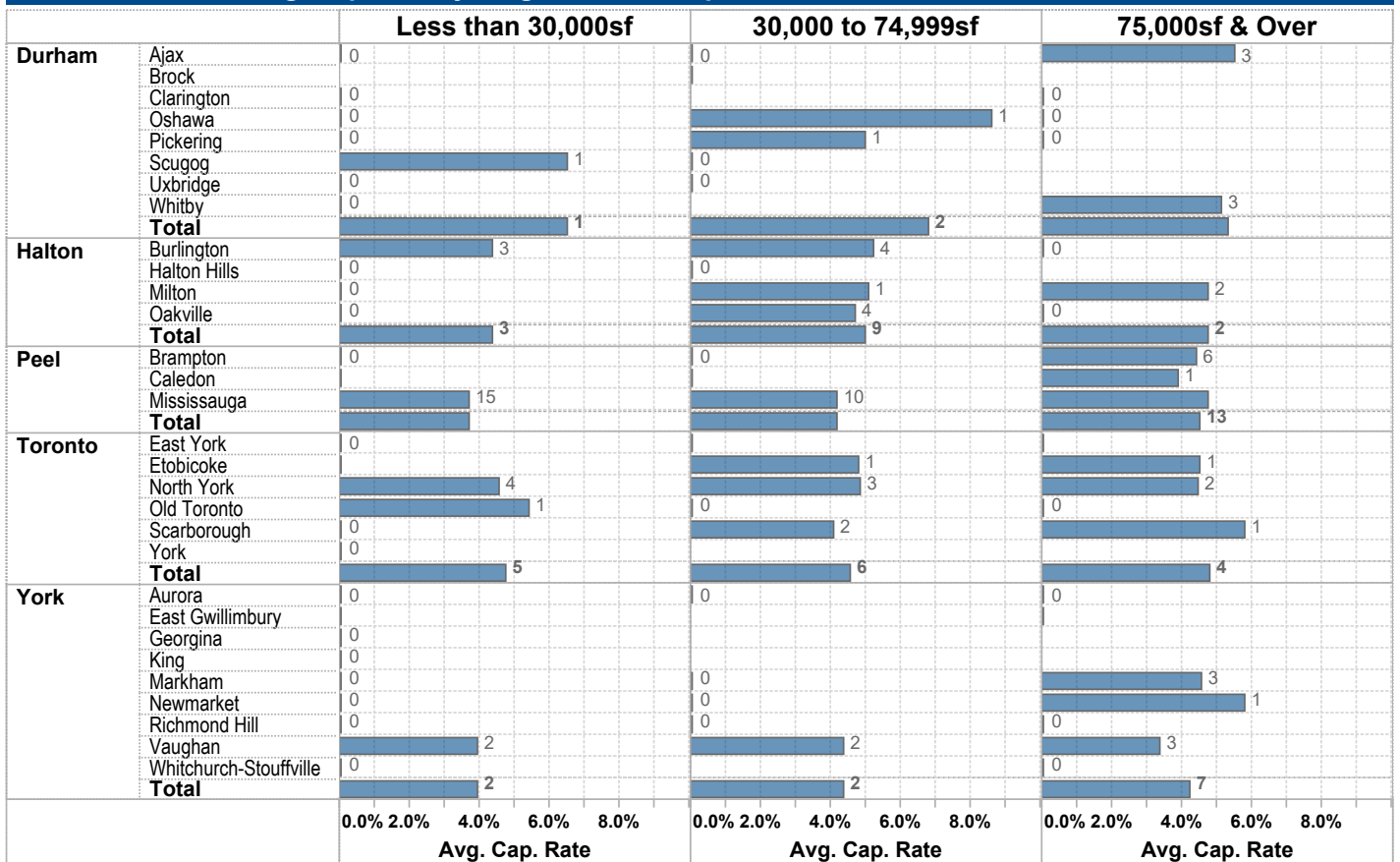
First Mortgage Primary Lender



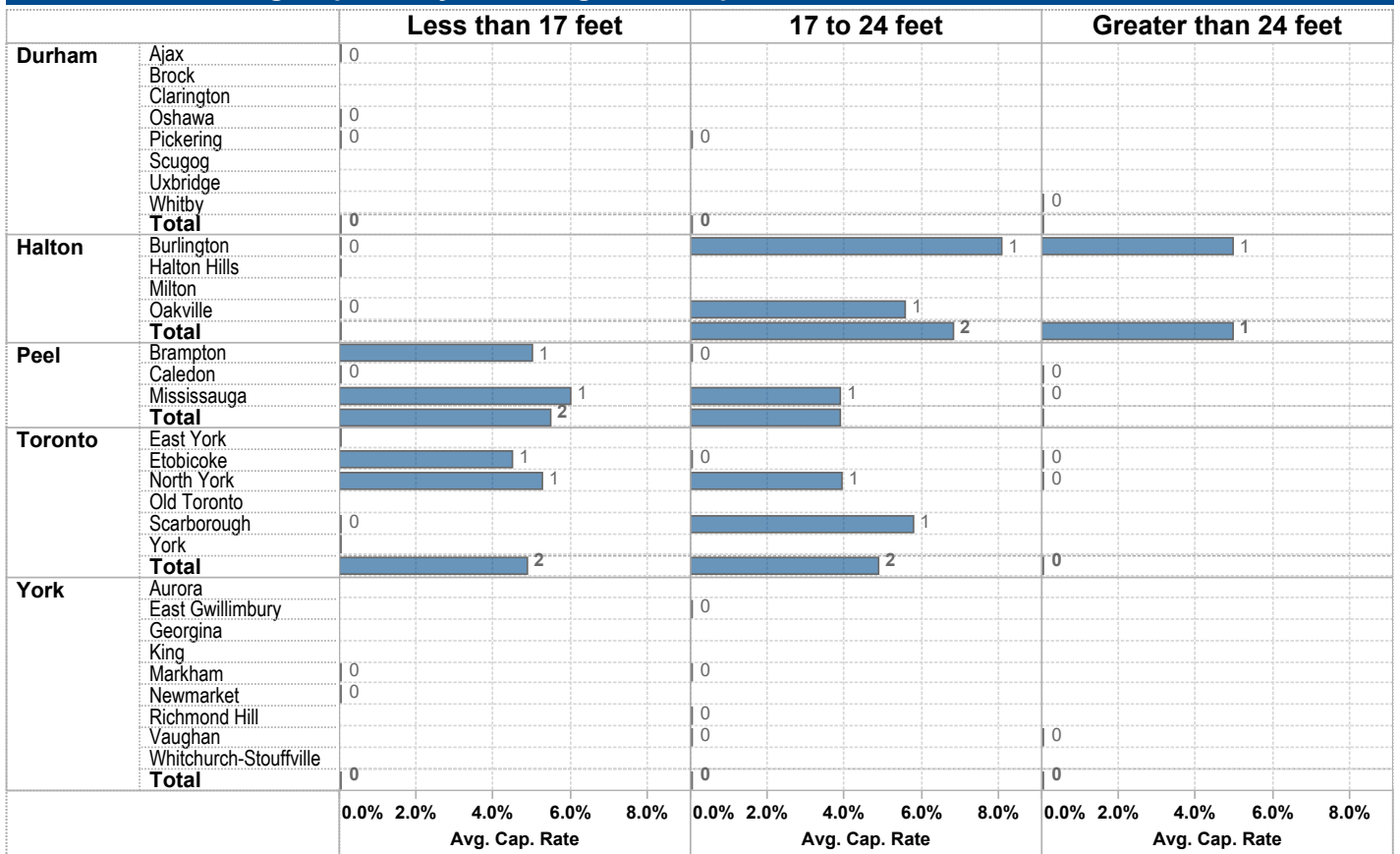
Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



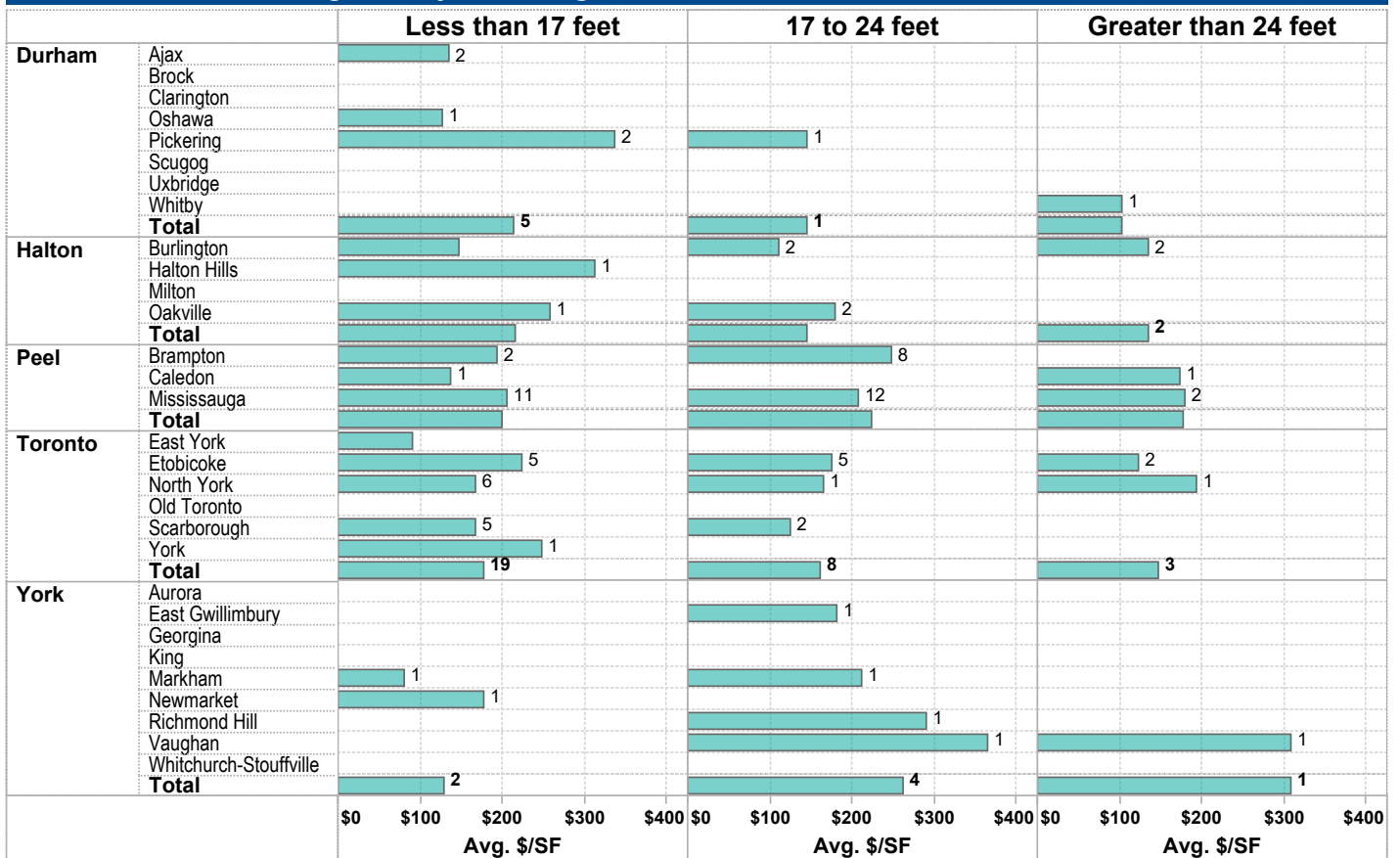
Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



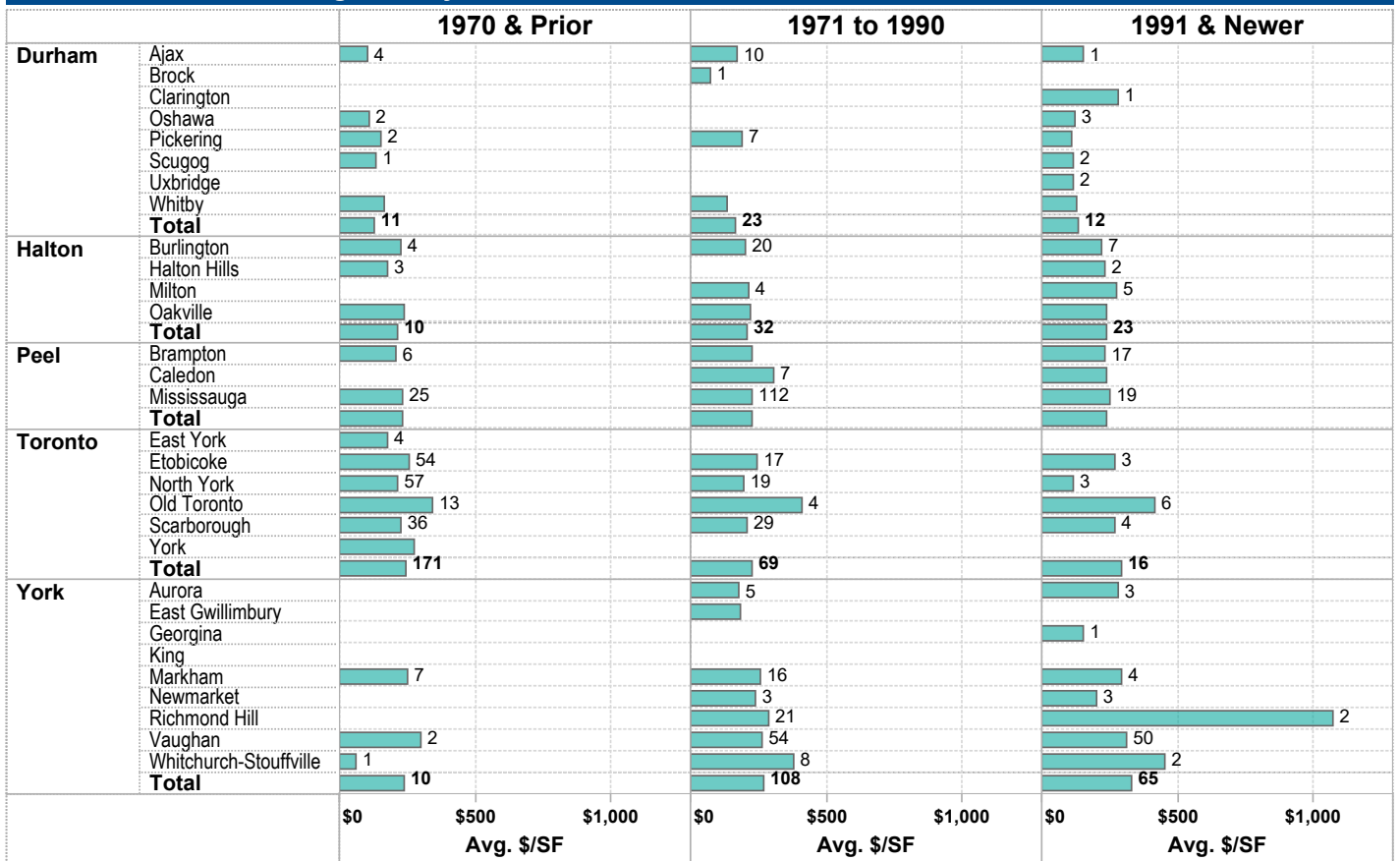
Avg. Cap Rate by Clear Height with Cap Rate Deal Count - Last 24 Months



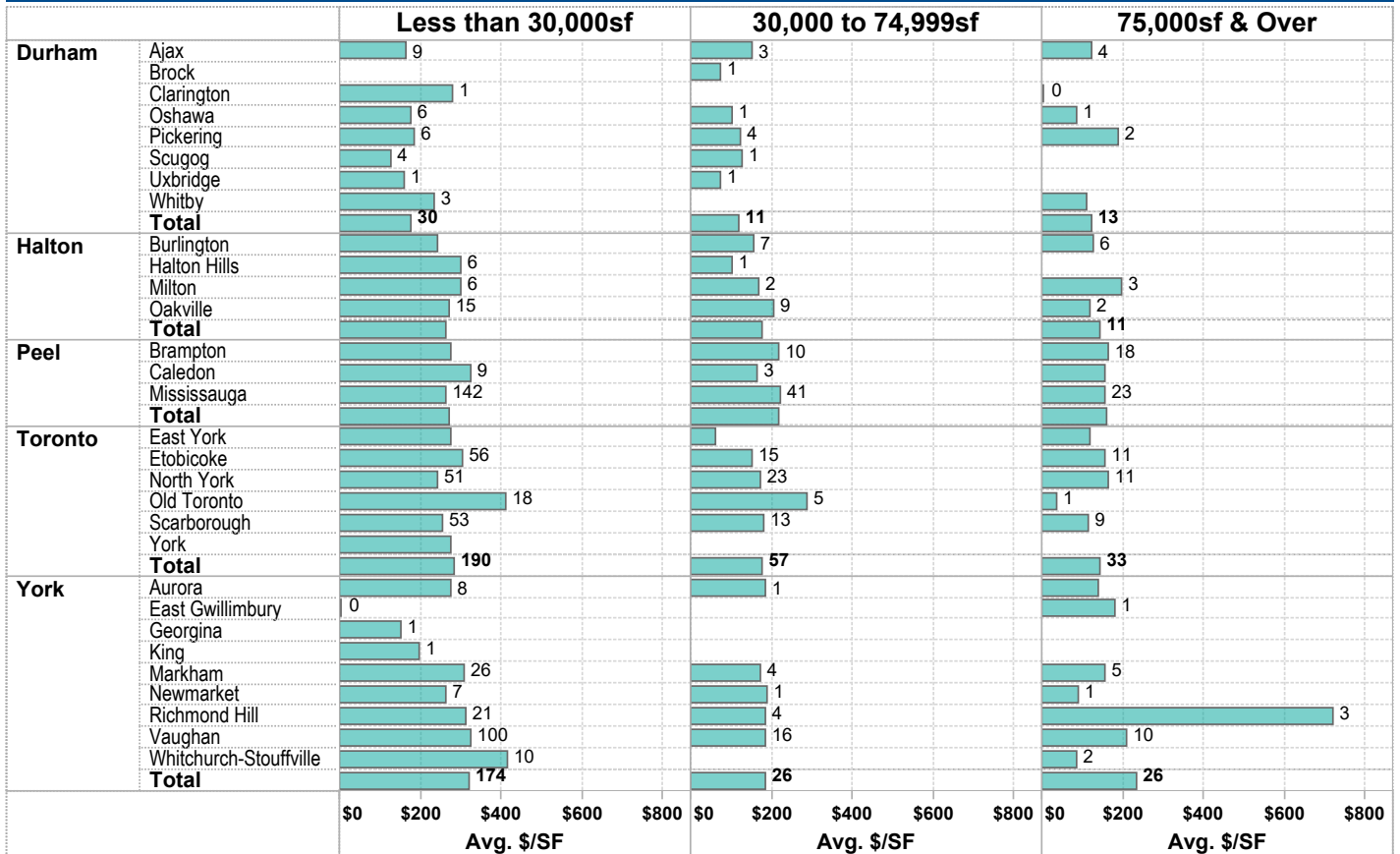
Avg. \$/SF by Clear Height with \$/SF Deal Count - Last 24 Months



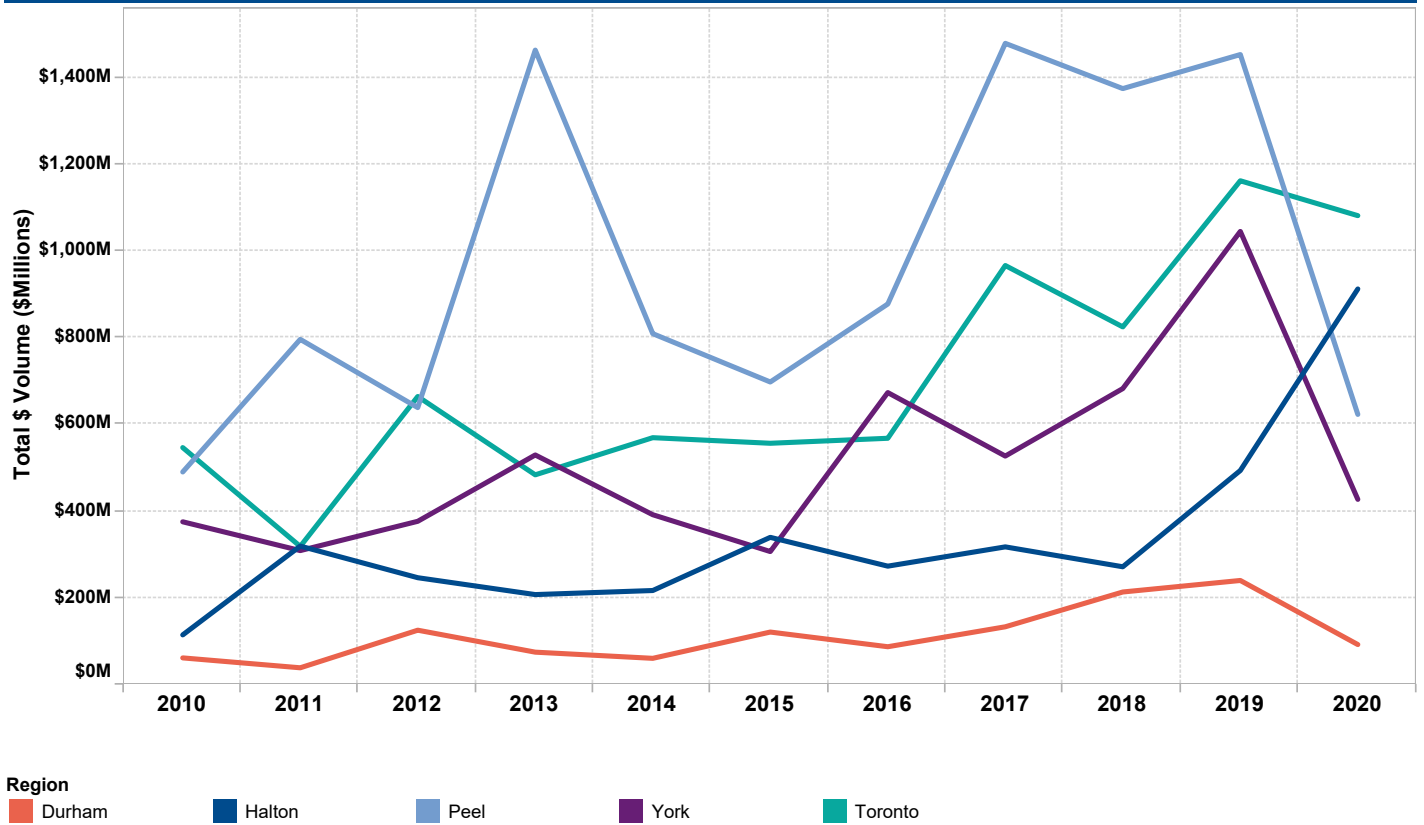
Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



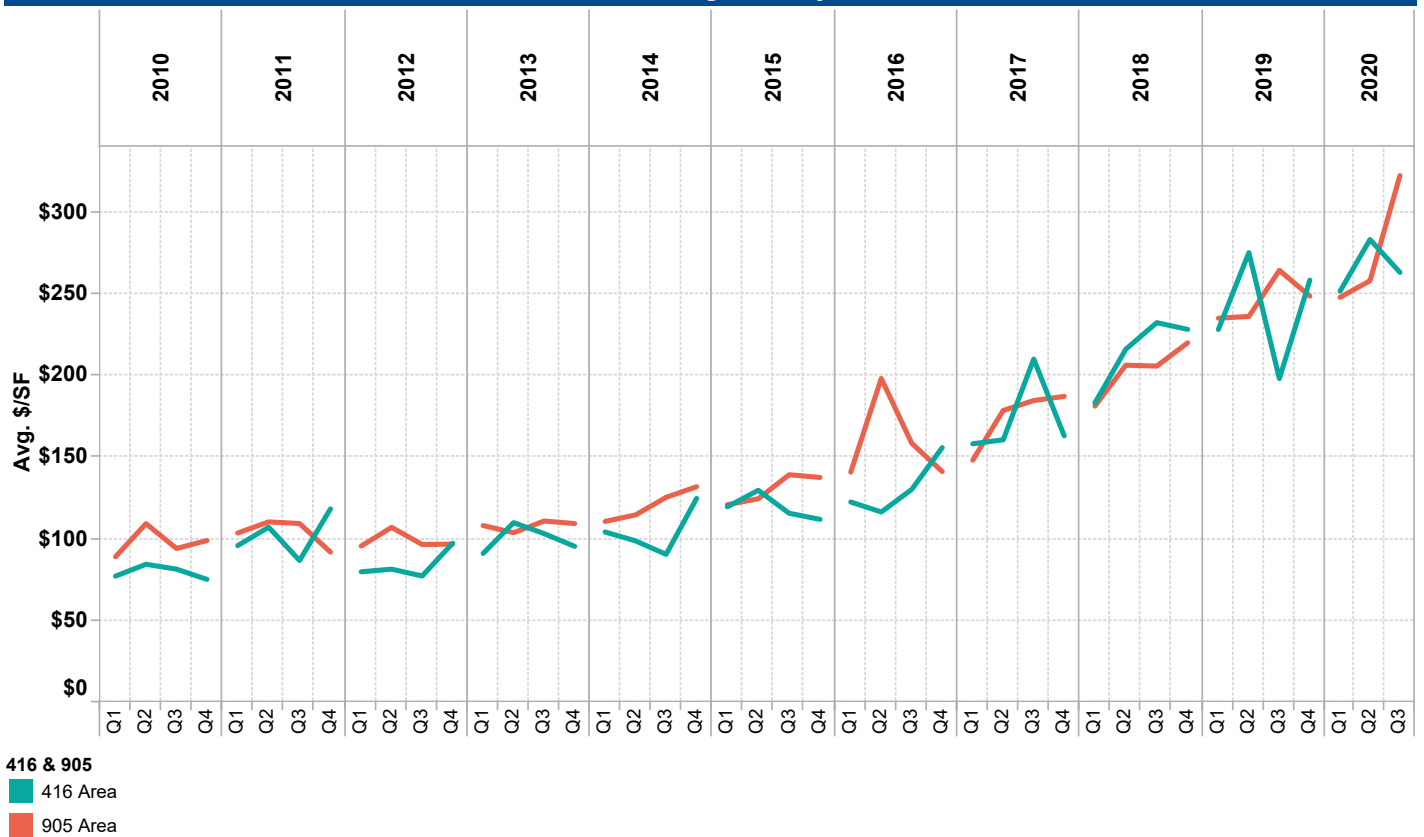
Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months

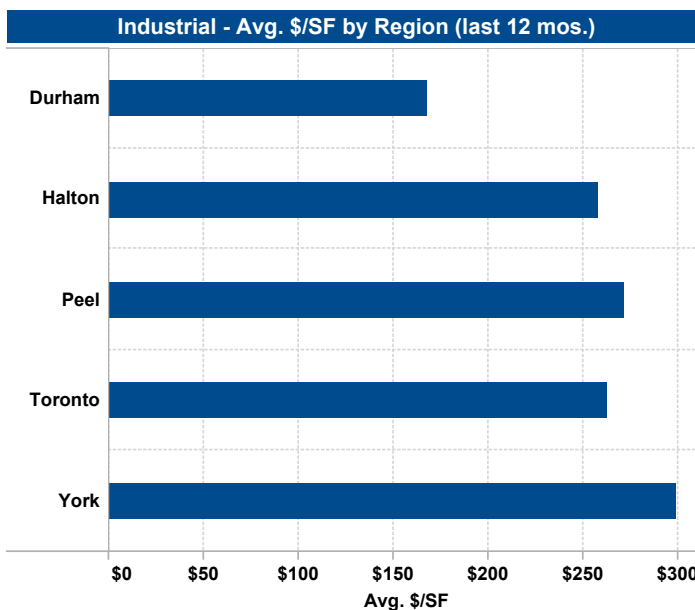
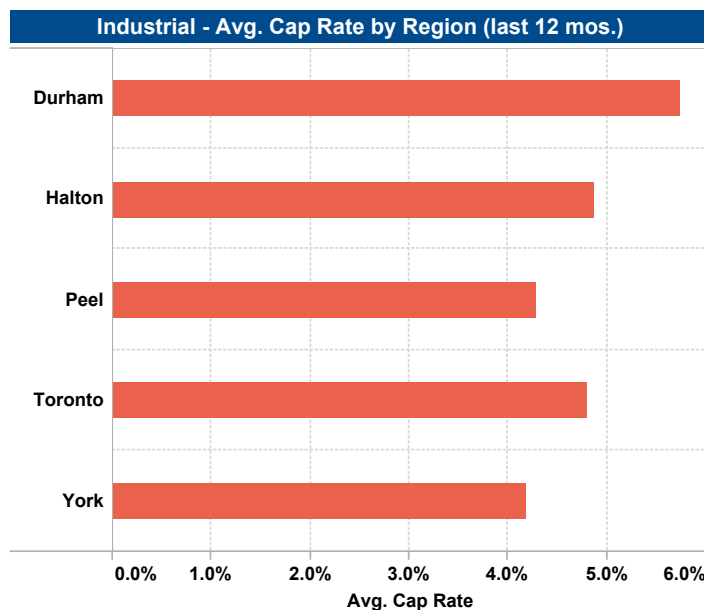
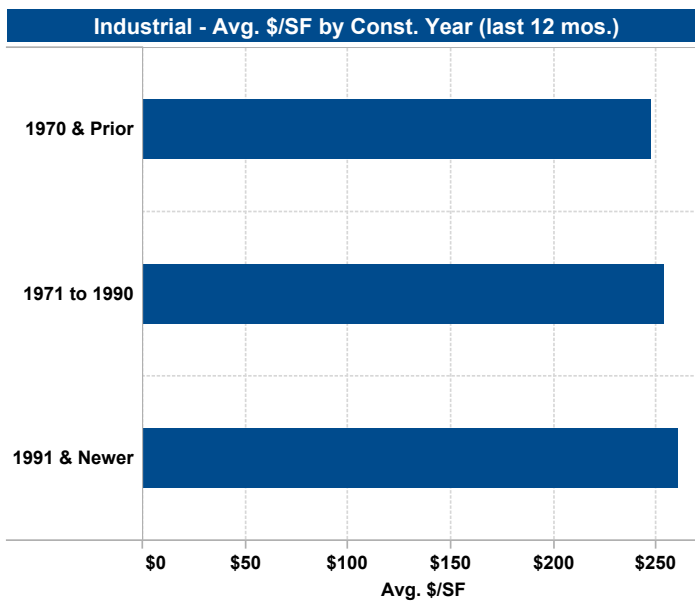
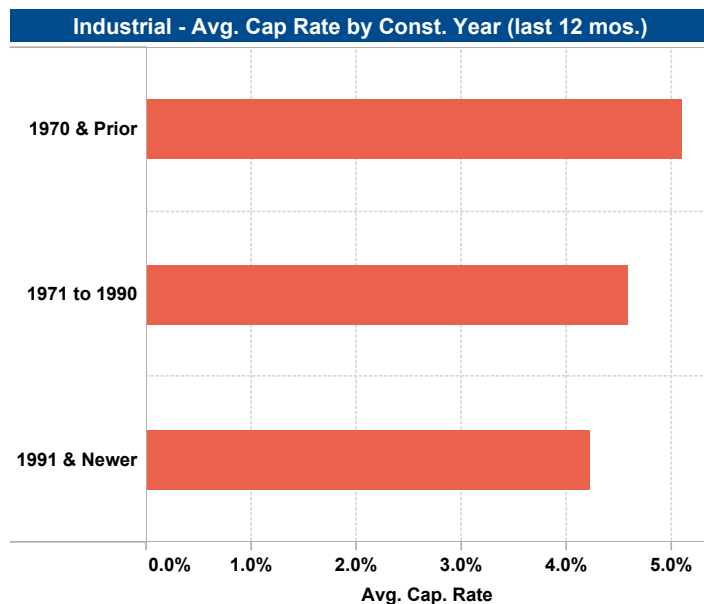
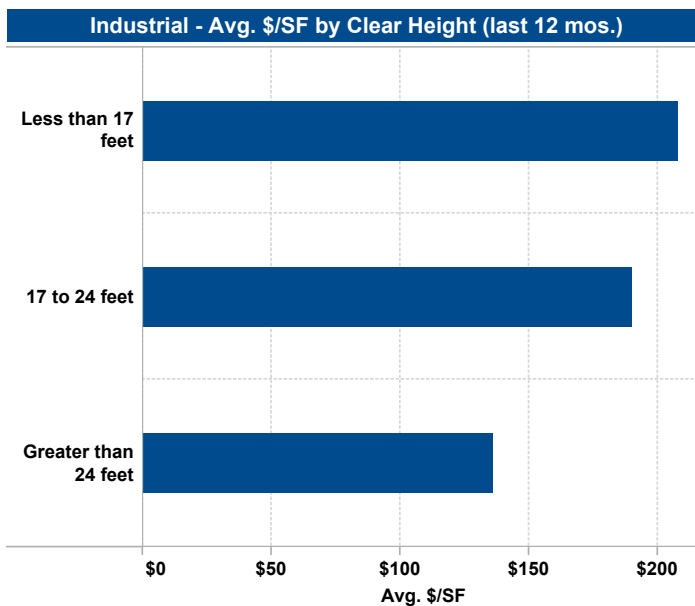
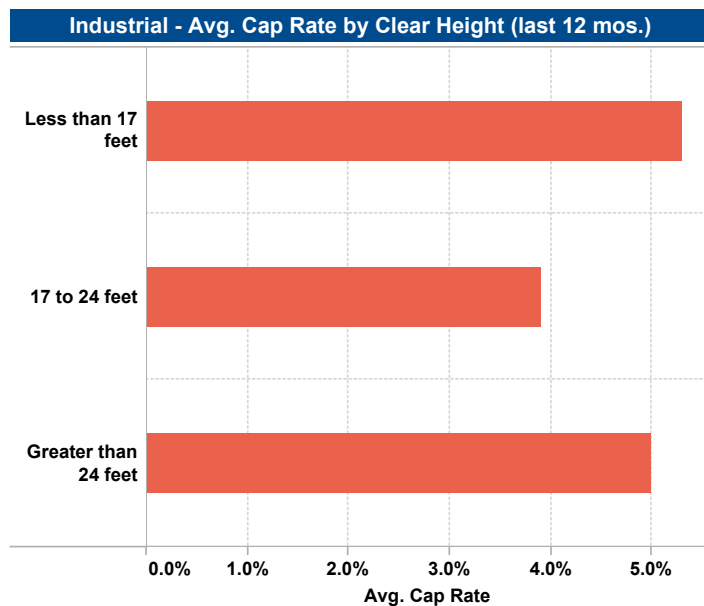


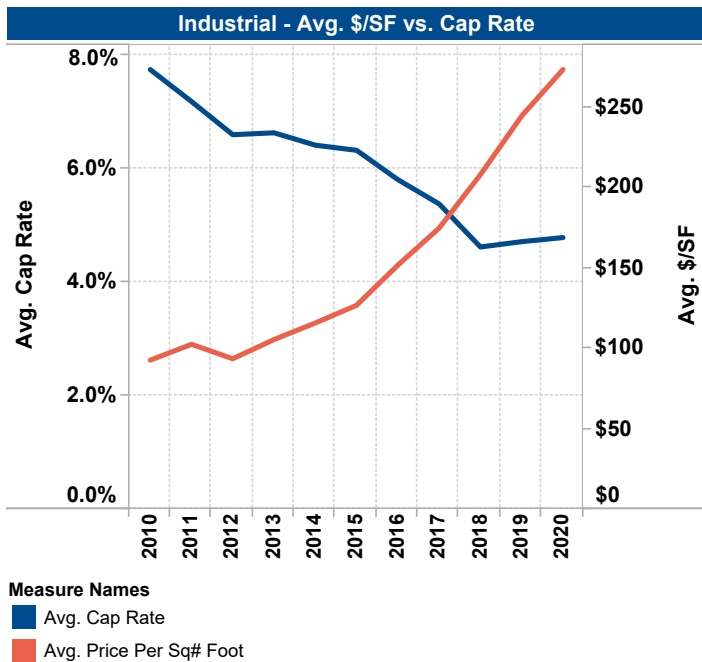
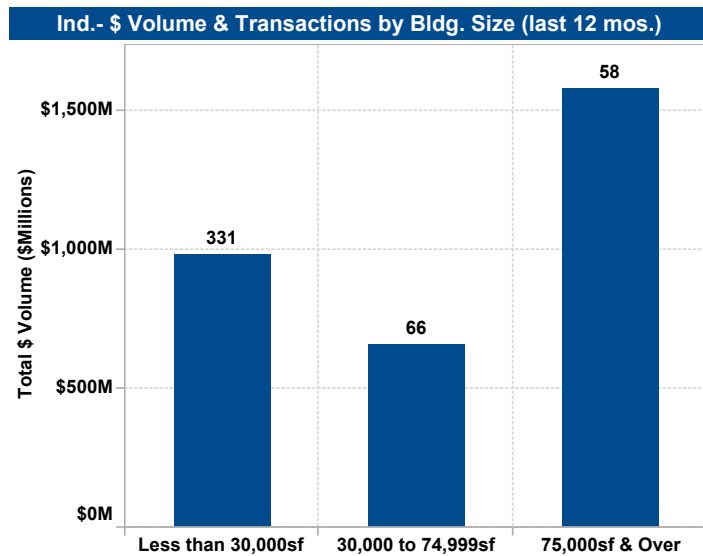
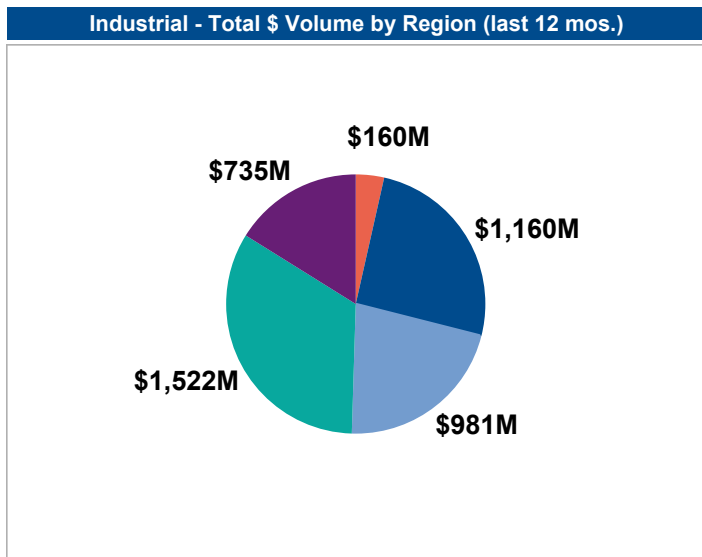
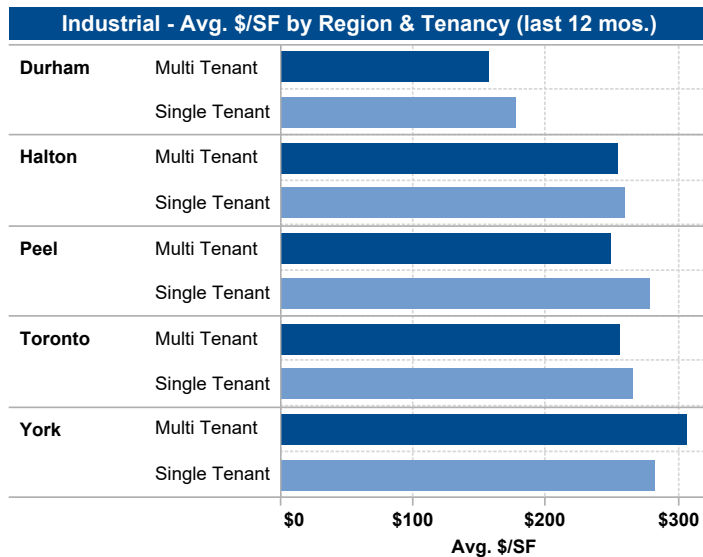
Industrial - Total Dollar Volume by Region



Industrial - Avg. \$/SF by Area



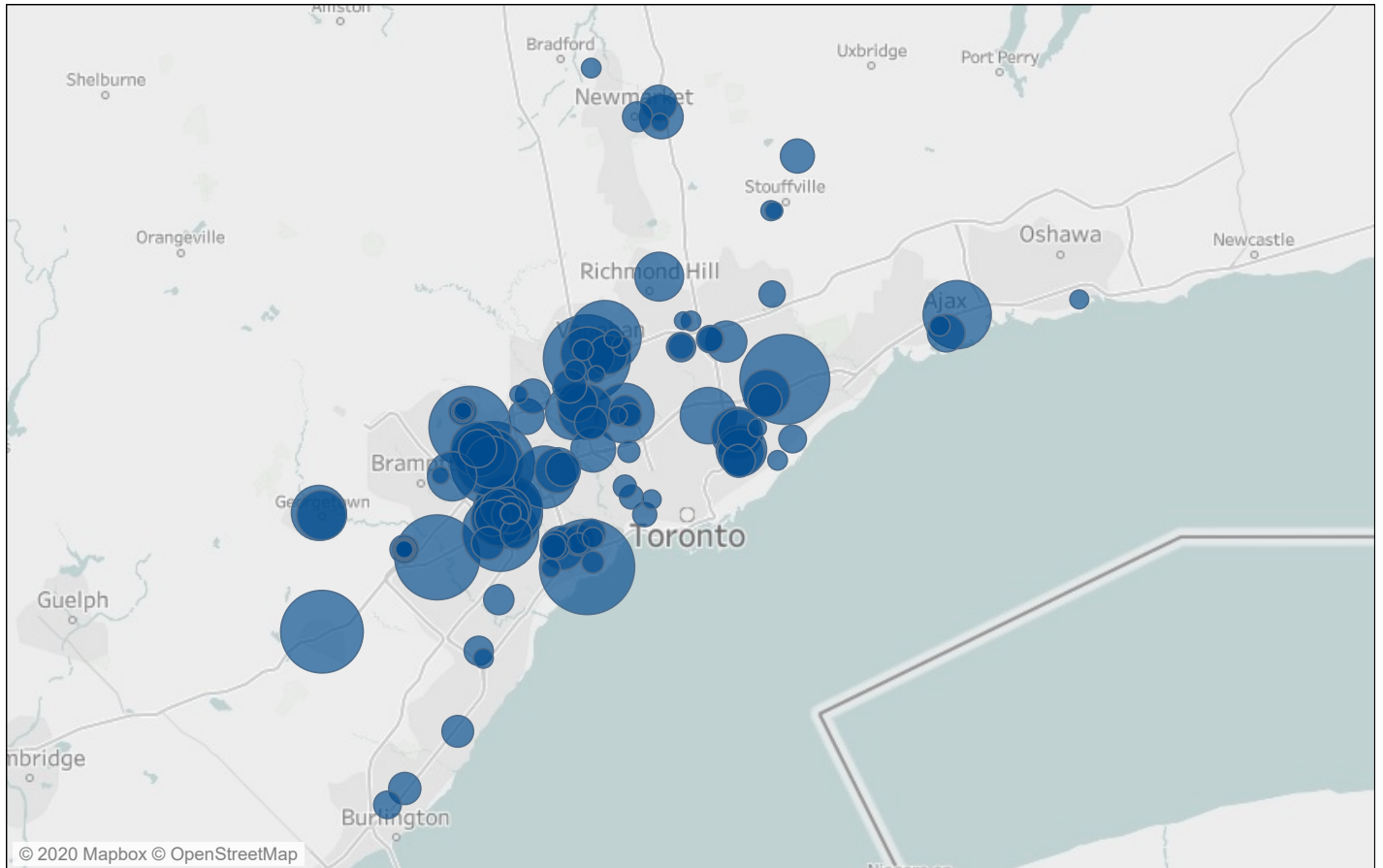




Industrial - Top Transactions Q3 2020

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
77 Fima Crescent	Etobicoke	\$30,000,000	214,518	\$140	Market
4800 Sheppard Avenue East	Scarborough	\$26,710,400	62,534	\$427	Market
8520 Jane Street	Vaughan	\$25,000,000	106,707	\$234	Market
6701 Financial Drive	Mississauga	\$23,900,000	115,693	\$206	Market
7447 Bren Road	Mississauga	\$23,250,000	39,892	\$583	Market

Industrial - Q3 2020 Transactions



Total Price



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