
Greater Golden Horseshoe Commercial Q3 2020 Statistics

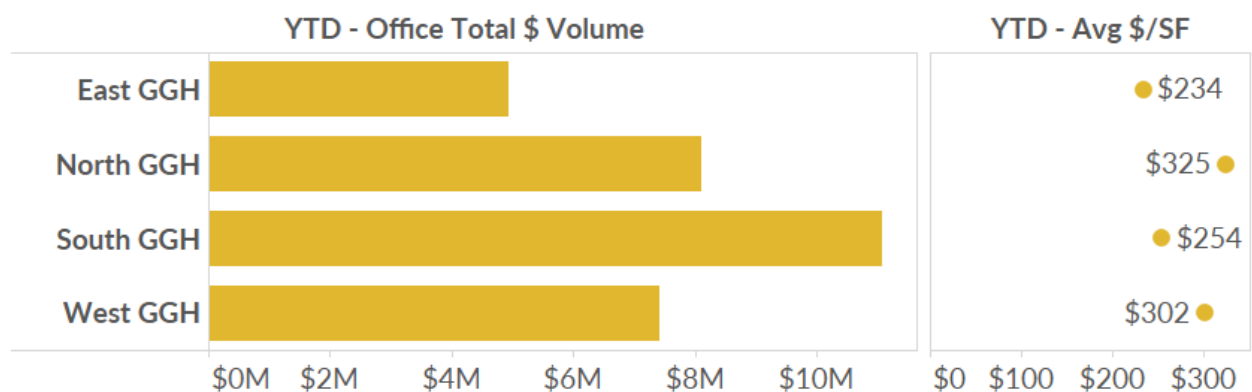
Data as of September 30, 2020



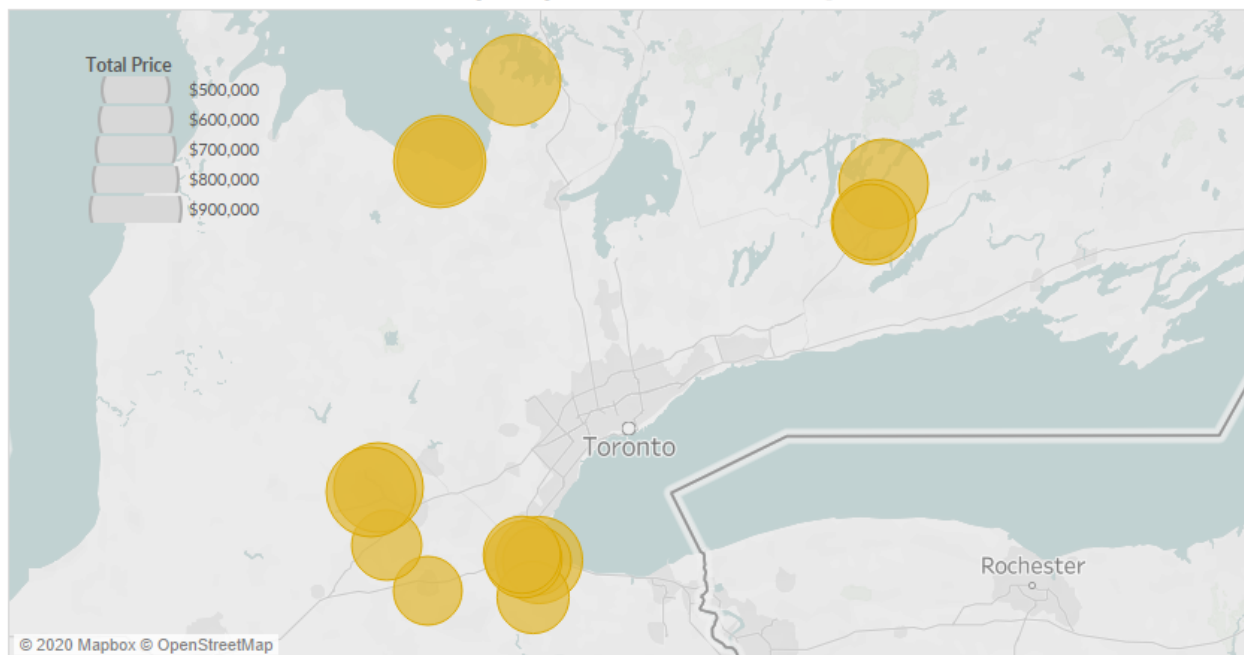
Office Transactions - \$500K to \$1M

Q3 2020 saw 15 office transactions worth \$11M in the \$500K to \$1M category.

	Q3 2020 \$ Vol	#	Q3 2019 \$ Vol	#	% Change \$ Vol Q3 '20 vs Q3 '19
East GGH	\$2.23M	3	\$1.05M	2	111.9%
North GGH	\$2.55M	3	\$4.43M	7	-42.4%
South GGH	\$3.62M	6	\$2.58M	4	40.4%
West GGH	\$2.21M	3	\$2.74M	4	-19.3%
Grand Total	\$10.60M	15	\$10.80M	17	-1.8%



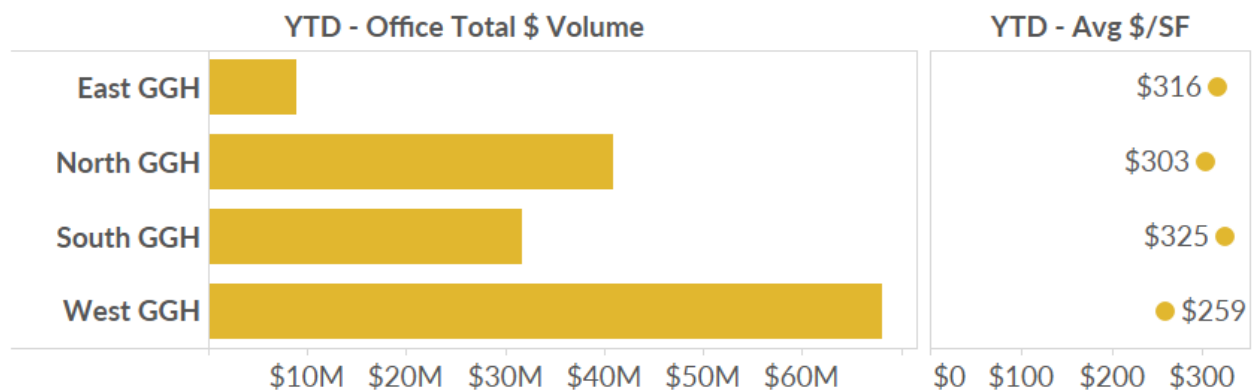
Office Property Transactions - Q3 2020



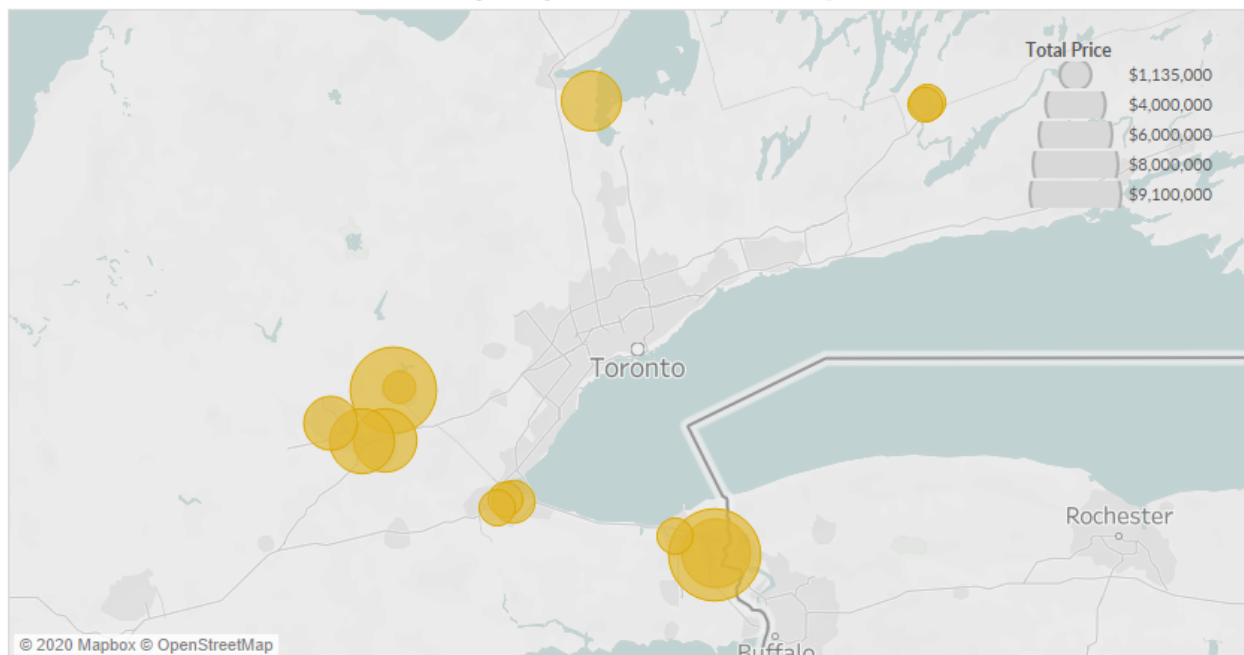
Office Transactions - \$1M+

Q3 2020 saw 14 office transactions worth \$48M in the \$1M+ category.

	Q3 2020 \$ Vol	#	Q3 2019 \$ Vol	#	% Change \$ Vol Q3 '20 vs Q3 '19
East GGH	\$2.70M	2	\$1.80M	1	50.0%
North GGH	\$3.85M	1	\$9.25M	3	-58.4%
South GGH	\$20.30M	6	\$18.02M	7	12.7%
West GGH	\$21.04M	5	\$18.42M	5	14.2%
Grand Total	\$47.89M	14	\$47.49M	16	0.8%



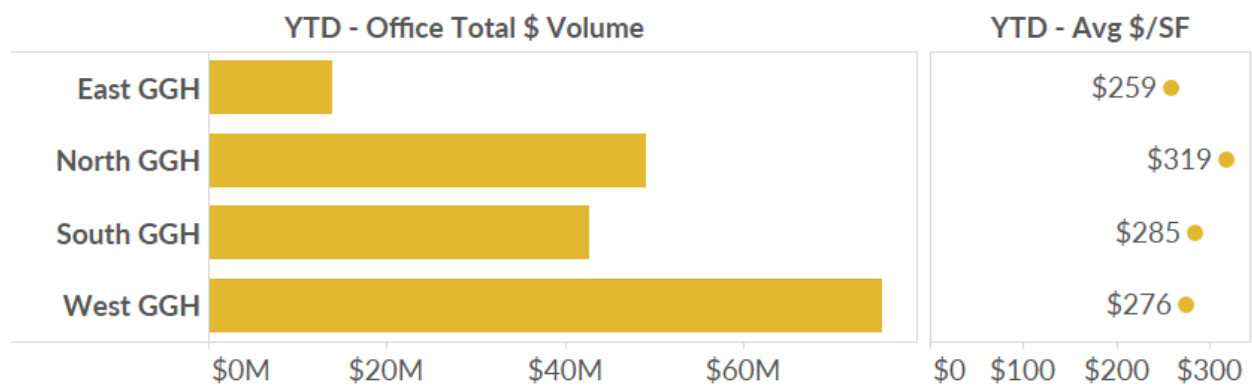
Office Property Transactions - Q3 2020



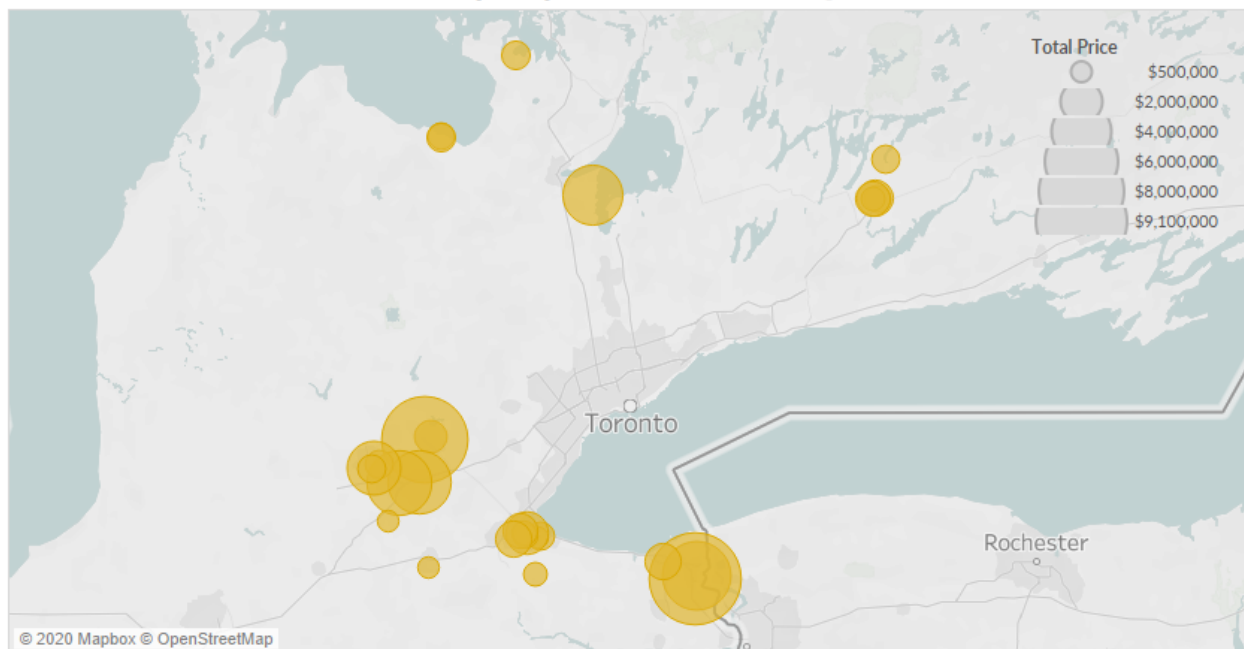
Office Transactions – All Sales

Q3 2020 saw 29 office transactions worth \$58M in all price thresholds.

	Q3 2020 \$ Vol	#	Q3 2019 \$ Vol	#	% Change \$ Vol Q3 '20 vs Q3 '19
East GGH	\$4.93M	5	\$2.85M	3	72.8%
North GGH	\$6.40M	4	\$13.68M	10	-53.2%
South GGH	\$23.92M	12	\$20.60M	11	16.1%
West GGH	\$23.25M	8	\$21.16M	9	9.9%
Grand Total	\$58.49M	29	\$58.28M	33	0.4%



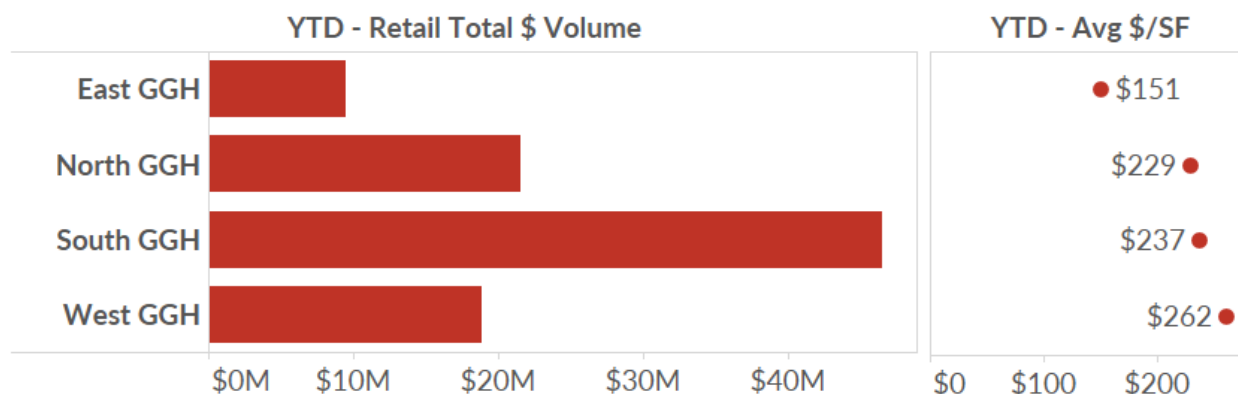
Office Property Transactions - Q3 2020



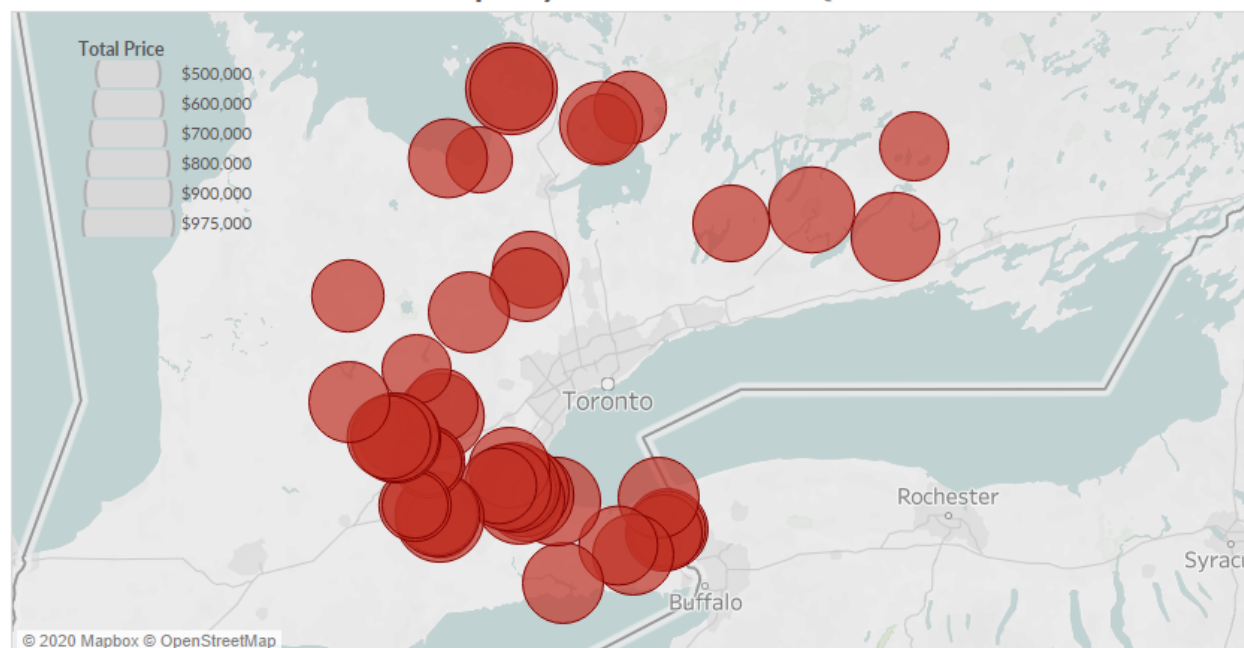
Retail Transactions - \$500K to \$1M

Q3 2020 saw 52 retail transactions worth \$37M in the \$500K to \$1M category.

	Q3 2020 \$ Vol	#	Q2 2019 \$ Vol	#	% Change \$ Vol Q3 '20 vs Q3 '19
East GGH	\$2.97M	4	\$5.84M	9	-49.18%
North GGH	\$6.96M	10	\$7.24M	10	-3.83%
South GGH	\$19.04M	26	\$22.12M	31	-13.92%
West GGH	\$8.20M	12	\$7.44M	10	10.26%
Grand Total	\$37.17M	52	\$42.63M	60	-12.82%



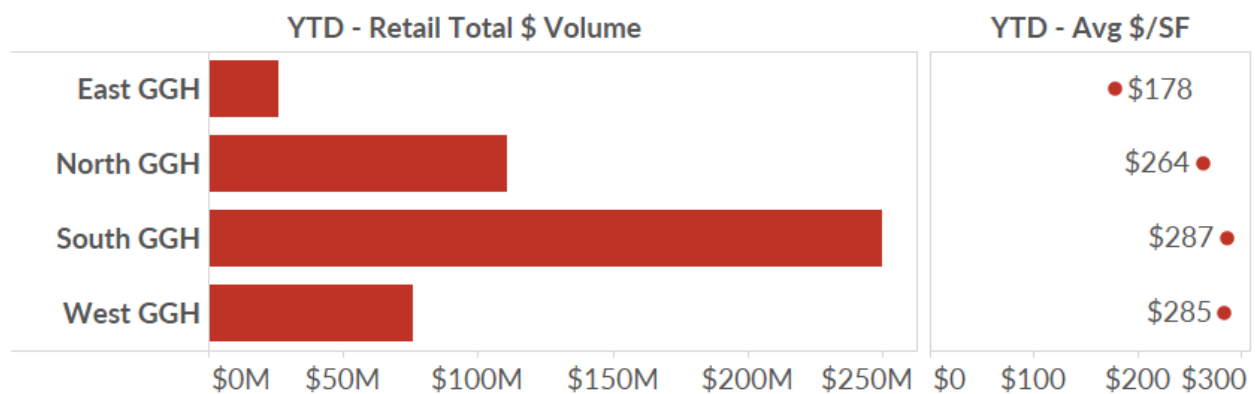
Retail Property Transactions - Q3 2020



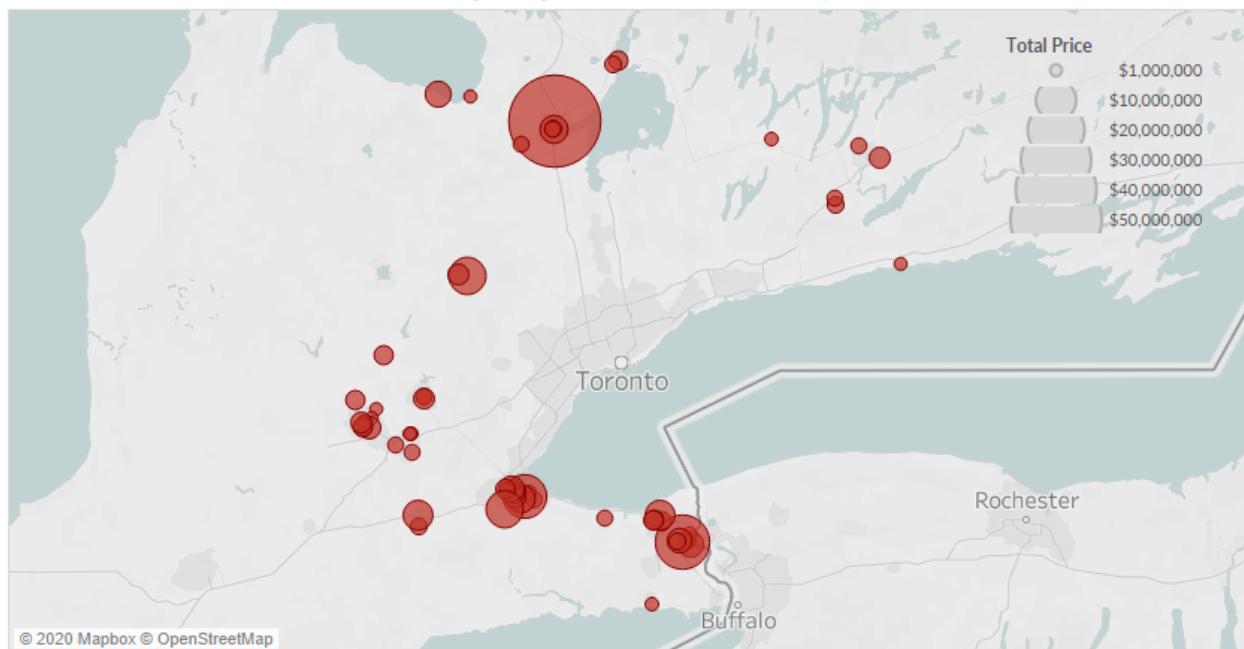
Retail Transactions - \$1M+

Q3 2020 saw 61 retail transactions worth \$212M in the \$1M+ category.

	Q3 2020 \$ Vol	#	Q3 2019 \$ Vol	#	% Change \$ Vol Q3 '20 vs Q3 '19
East GGH	\$9.17M	6	\$11.15M	4	-17.7%
North GGH	\$78.88M	11	\$25.74M	8	206.4%
South GGH	\$95.46M	28	\$67.67M	18	41.1%
West GGH	\$28.36M	16	\$33.20M	16	-14.6%
Grand Total	\$211.86M	61	\$137.76M	46	53.8%



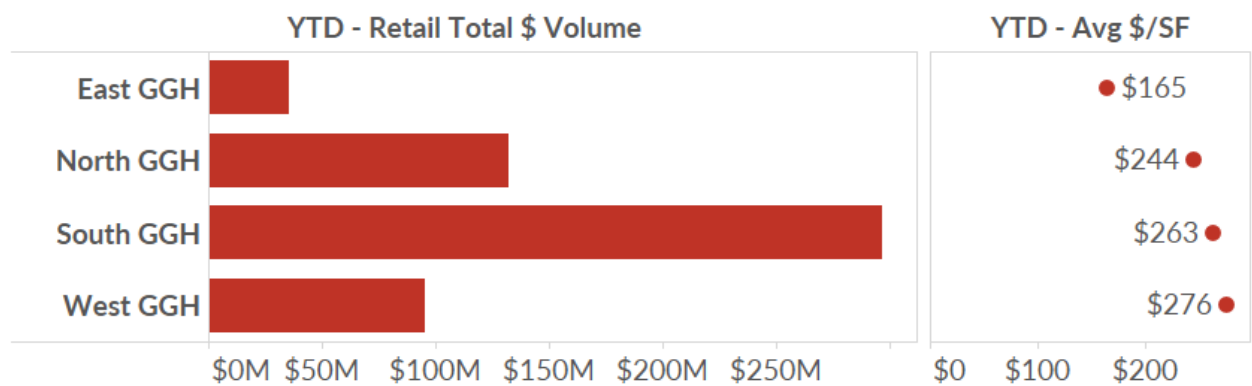
Retail Property Transactions - Q3 2020



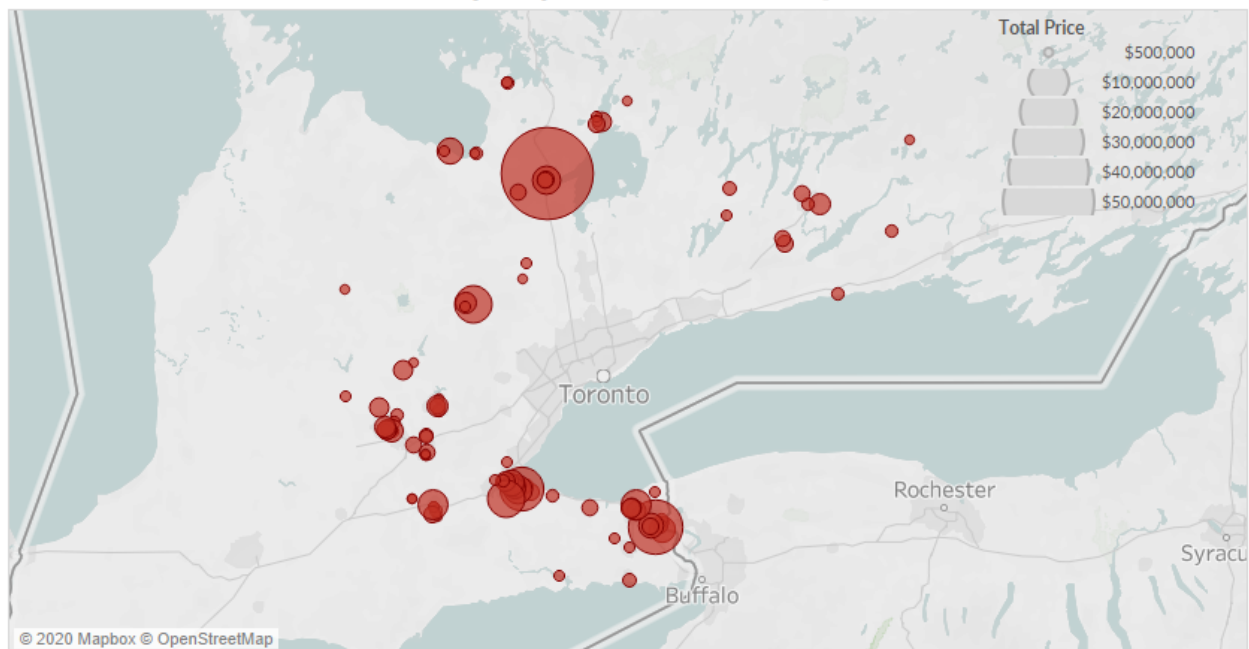
Retail Transactions – All Sales

Q3 2020 saw 113 retail transactions worth \$249M in all price thresholds.

	Q3 2020 \$ Vol	#	Q3 2019 \$ Vol	#	% Change \$ Vol Q3 '20 vs Q3 '19
East GGH	\$12.14M	10	\$16.99M	13	-28.5%
North GGH	\$85.84M	21	\$32.98M	18	160.3%
South GGH	\$114.50M	54	\$89.78M	49	27.5%
West GGH	\$36.56M	28	\$40.64M	26	-10.0%
Grand Total	\$249.03M	113	\$180.39M	106	38.1%



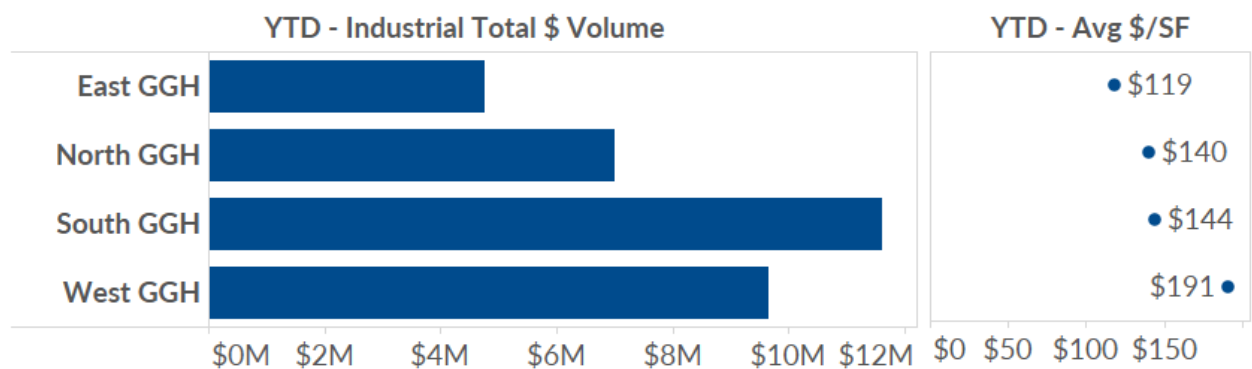
Retail Property Transactions - Q3 2020



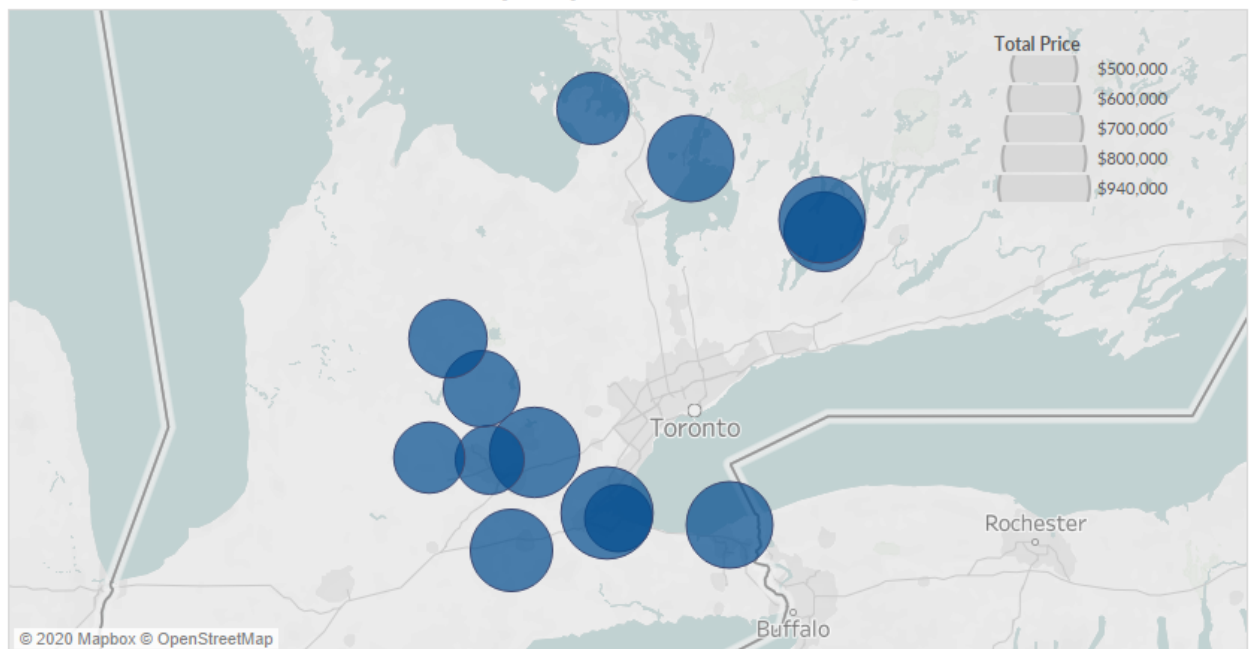
Industrial Transactions - \$500K to \$1M

Q3 2020 saw 13 industrial transactions worth \$9M in the \$500K to \$1M category.

	Q3 2020 \$ Vol	#	Q3 2019 \$ Vol	#	% Change \$ Vol Q3 '20 vs Q3 '19
East GGH	\$1.53M	2			
North GGH	\$1.39M	2	\$3.33M	5	-58.22%
South GGH	\$3.02M	4	\$6.13M	9	-50.85%
West GGH	\$3.31M	5	\$2.61M	4	27.06%
Grand Total	\$9.25M	13	\$12.07M	18	-23.38%



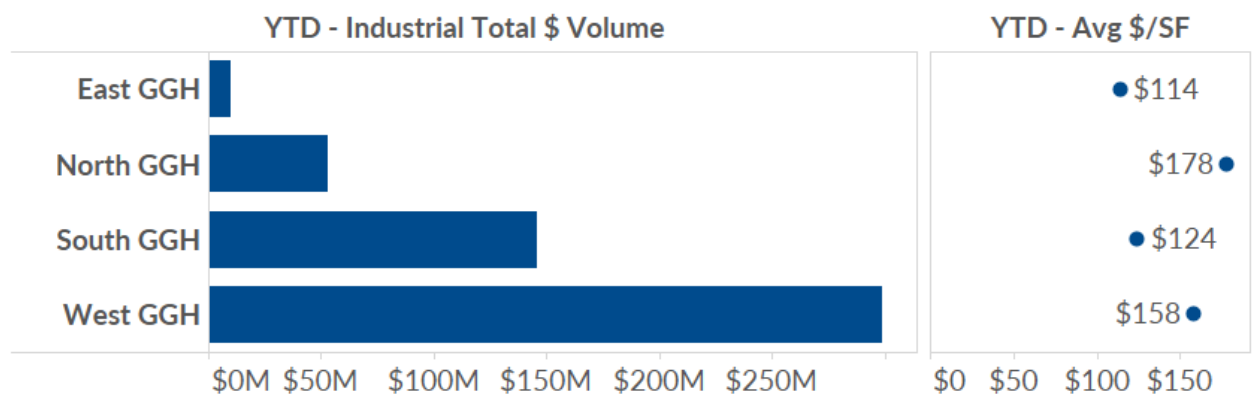
Industrial Property Transactions - Q3 2020



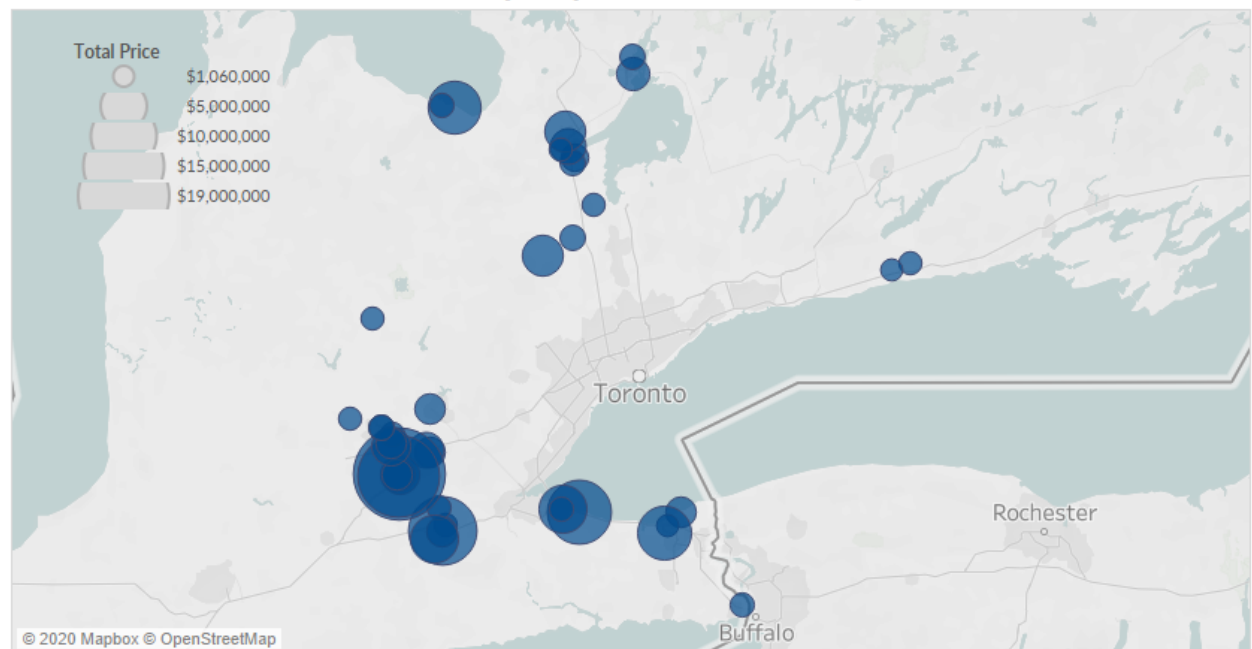
Industrial Transactions - \$1M+

Q3 2020 saw 41 industrial transactions worth \$140M in the \$1M+ category.

	Q3 2020 \$ Vol	#	Q3 2019 \$ Vol	#	% Change \$ Vol Q3 '20 vs Q3 '19
East GGH	\$2.30M	2	\$4.64M	1	-50.43%
North GGH	\$28.98M	12	\$27.64M	7	4.85%
South GGH	\$47.05M	12	\$106.80M	14	-55.95%
West GGH	\$61.26M	15	\$116.36M	18	-47.36%
Grand Total	\$139.58M	41	\$255.44M	40	-45.36%



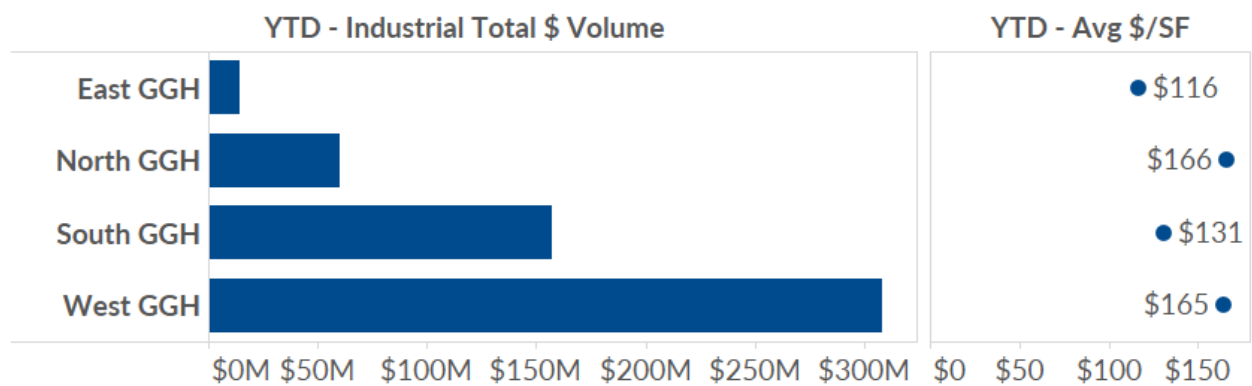
Industrial Property Transactions - Q3 2020



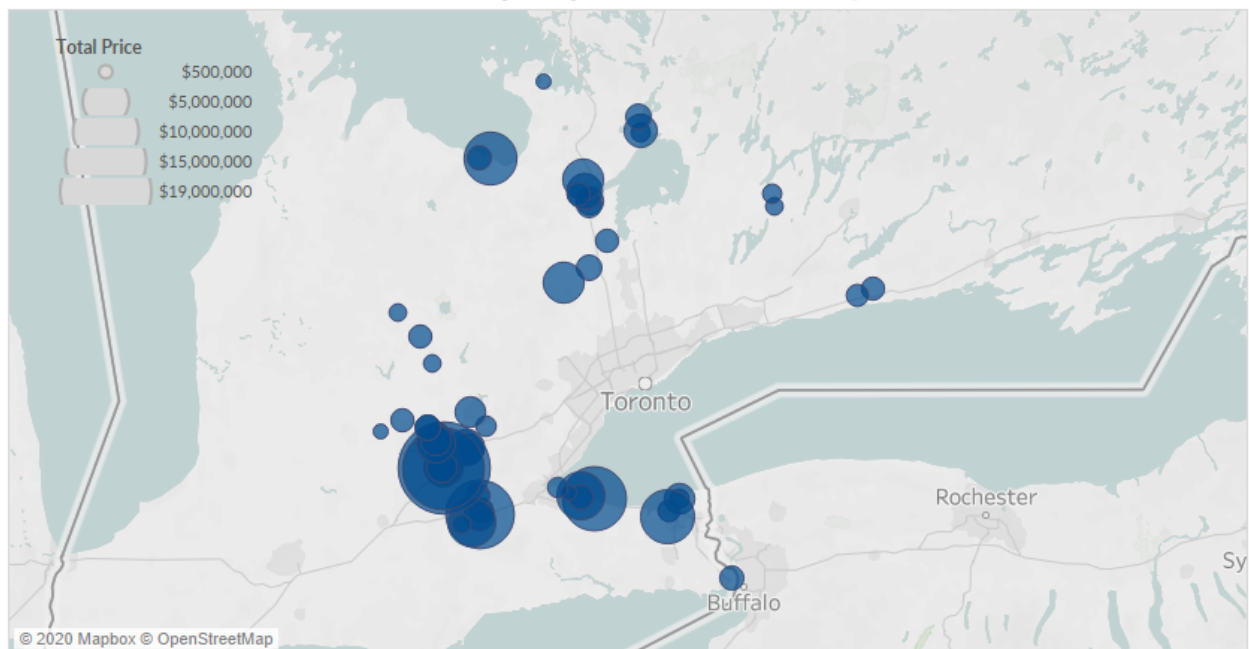
Industrial Transactions – All Sales

Q3 2020 saw 54 industrial transactions worth \$149M in all price thresholds.

	Q3 2020 \$ Vol	#	Q3 2019 \$ Vol	#	% Change \$ Vol Q3 '20 vs Q3 '19
East GGH	\$3.83M	4	\$4.64M	1	-17.46%
North GGH	\$30.37M	14	\$30.97M	12	-1.93%
South GGH	\$50.06M	16	\$112.93M	23	-55.67%
West GGH	\$64.57M	20	\$118.97M	22	-45.73%
Grand Total	\$148.83M	54	\$267.51M	58	-44.36%



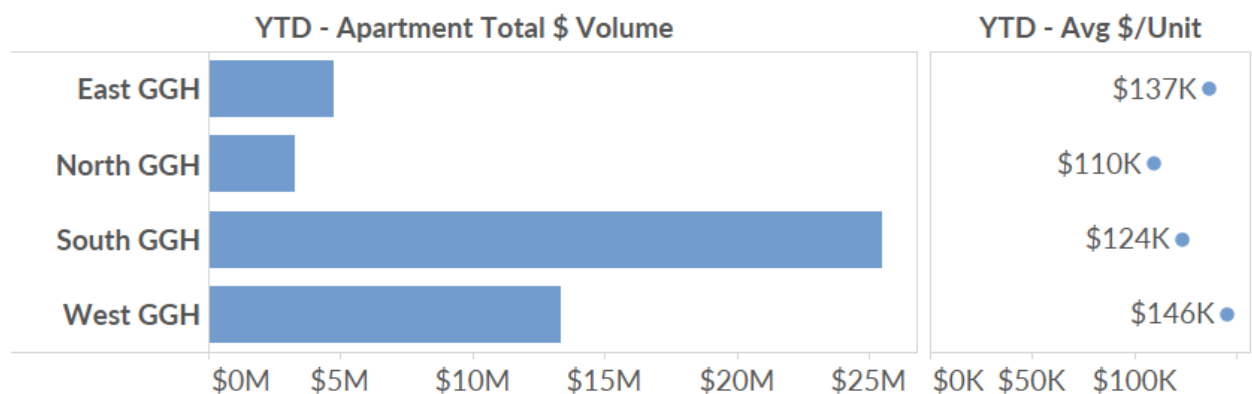
Industrial Property Transactions - Q3 2020



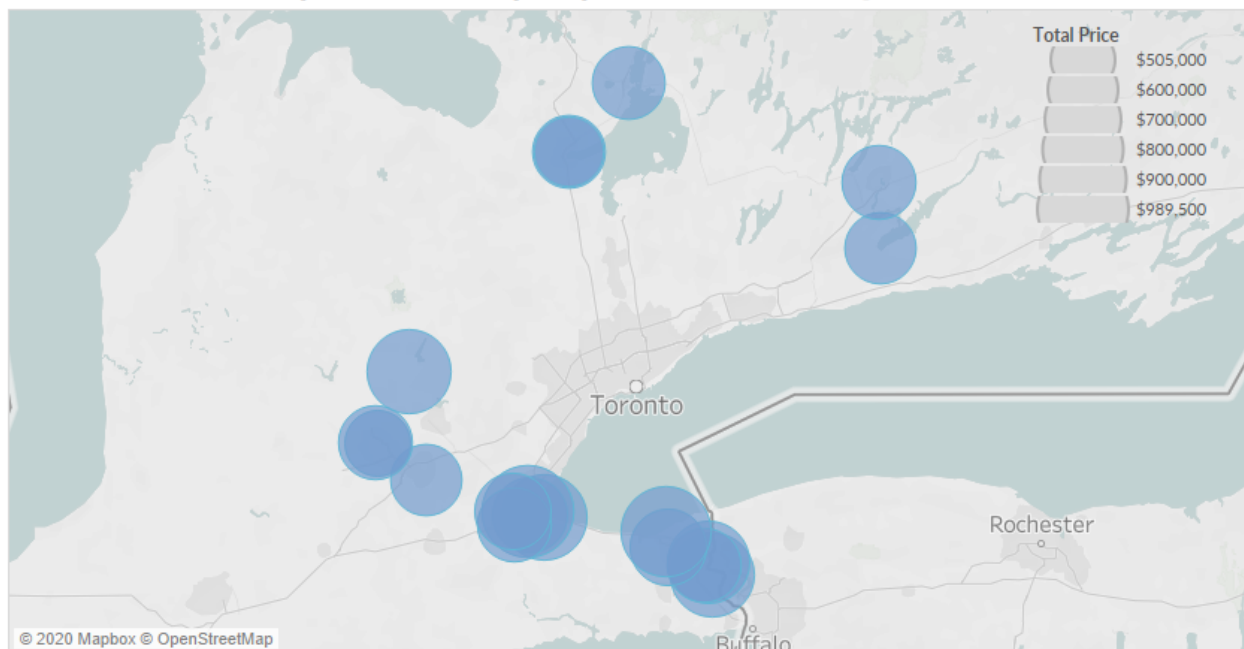
Apartment Transactions - \$500K to \$1M

Q3 2020 saw 19 apartment transactions worth \$13M in the \$500K to \$1M category.

	Q3 2020 \$ Vol	#	Q3 2019 \$ Vol	#	% Change \$ Vol Q3 '20 vs Q3 '19
East GGH	\$1.23M	2	\$2.26M	3	-45.37%
North GGH	\$1.80M	3	\$3.24M	5	-44.39%
South GGH	\$7.70M	10	\$6.54M	9	17.74%
West GGH	\$2.57M	4	\$5.95M	8	-56.86%
Grand Total	\$13.30M	19	\$17.99M	25	-26.05%



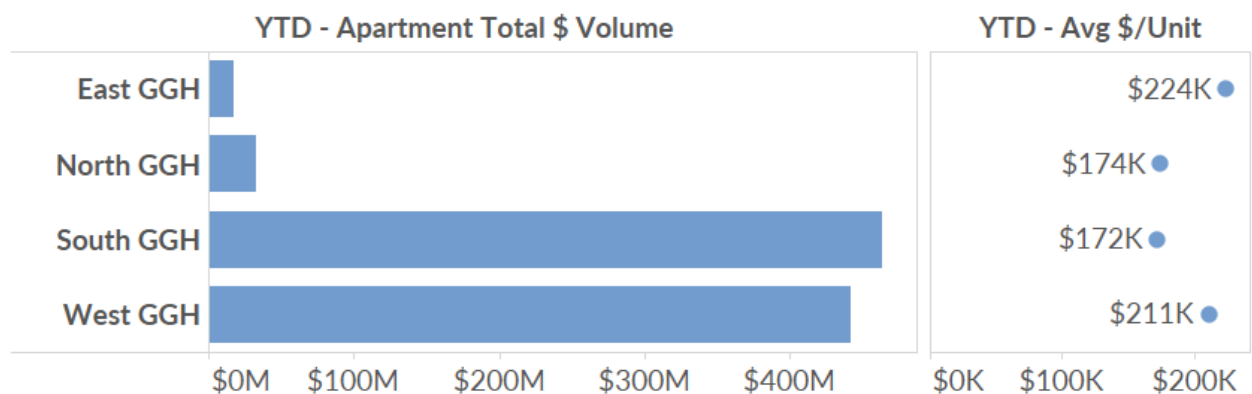
Apartment Property Transactions - Q3 2020



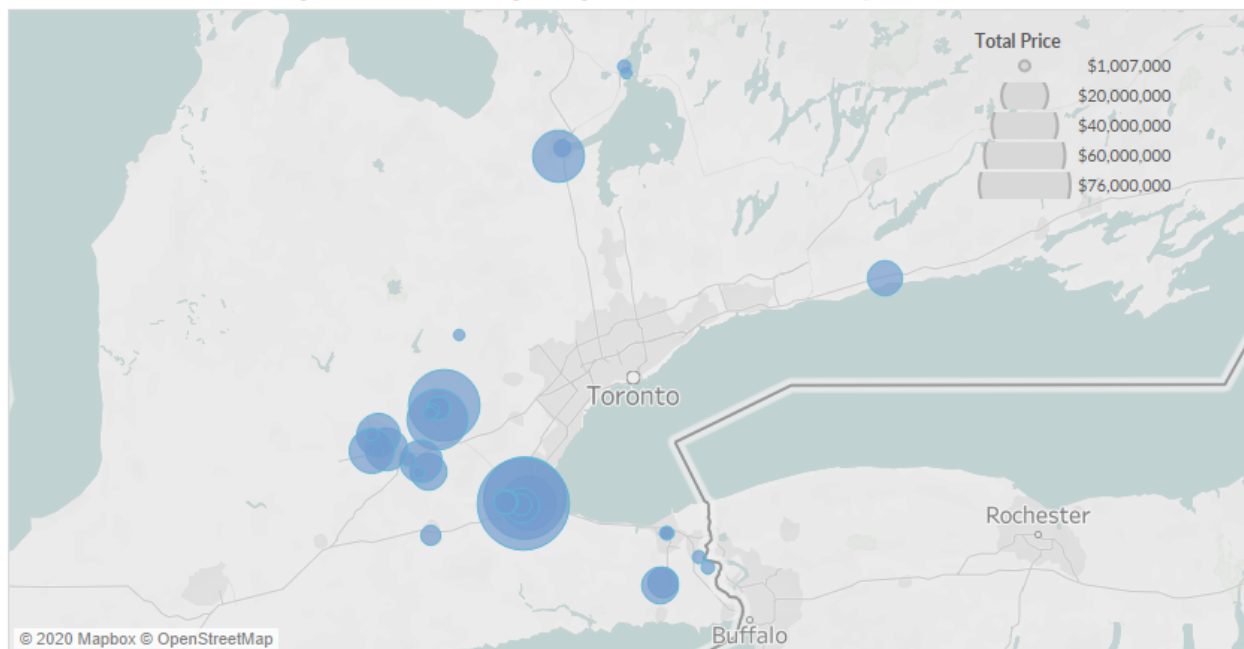
Apartment Transactions - \$1M+

Q3 2020 saw 44 apartment transactions worth \$450M in the \$1M+ category.

	Q3 2020 \$ Vol	#	Q3 2019 \$ Vol	#	% Change \$ Vol Q3 '20 vs Q3 '19
East GGH	\$11.00M	1	\$2.20M	2	400.0%
North GGH	\$28.95M	4	\$10.96M	3	164.2%
South GGH	\$226.23M	19	\$79.17M	20	185.8%
West GGH	\$183.90M	20	\$101.11M	19	81.9%
Grand Total	\$450.07M	44	\$193.43M	44	132.7%



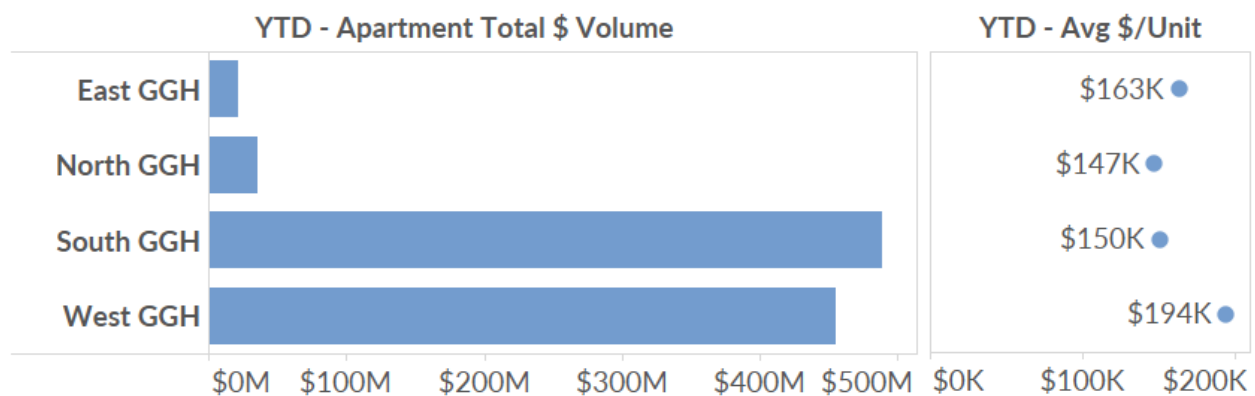
Apartment Property Transactions - Q3 2020



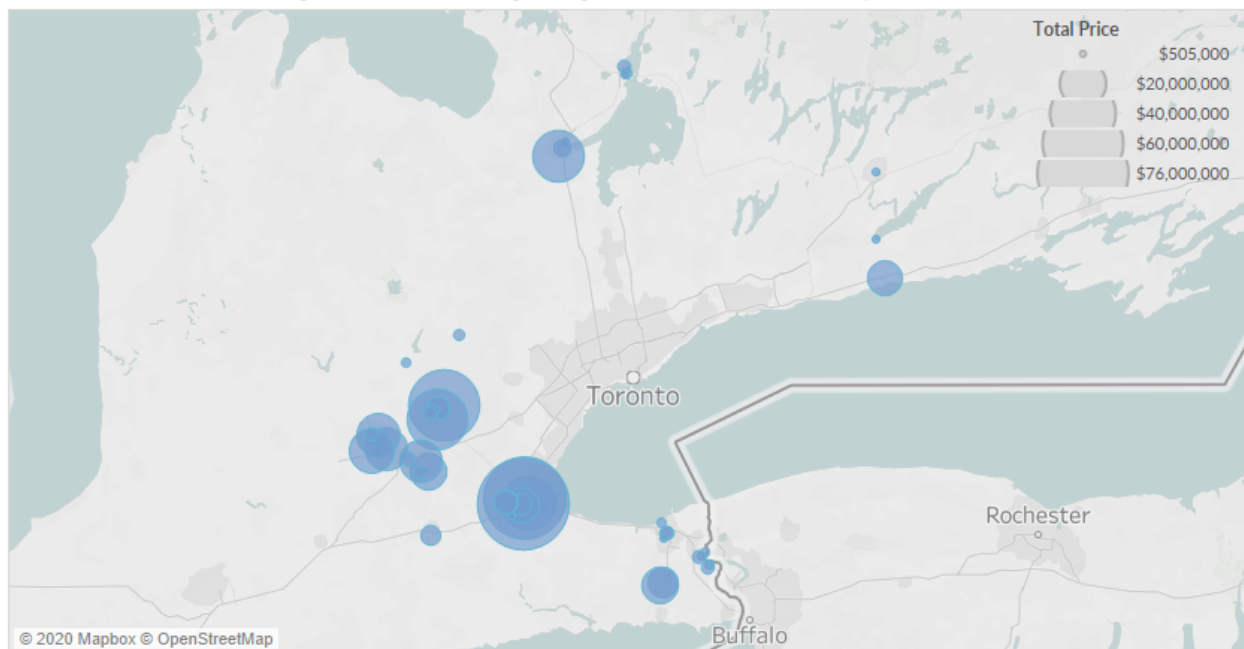
Apartment Transactions – All Sales

Q3 2020 saw 63 apartment transactions worth \$463M in all price thresholds.

	Q3 2020 \$ Vol	#	Q3 2019 \$ Vol	#	% Change \$ Vol Q3 '20 vs Q3 '19
East GGH	\$12.23M	3	\$4.46M	5	174.4%
North GGH	\$30.75M	7	\$14.19M	8	116.6%
South GGH	\$233.93M	29	\$85.70M	29	172.9%
West GGH	\$186.46M	24	\$107.06M	27	74.2%
Grand Total	\$463.38M	63	\$211.42M	69	119.2%



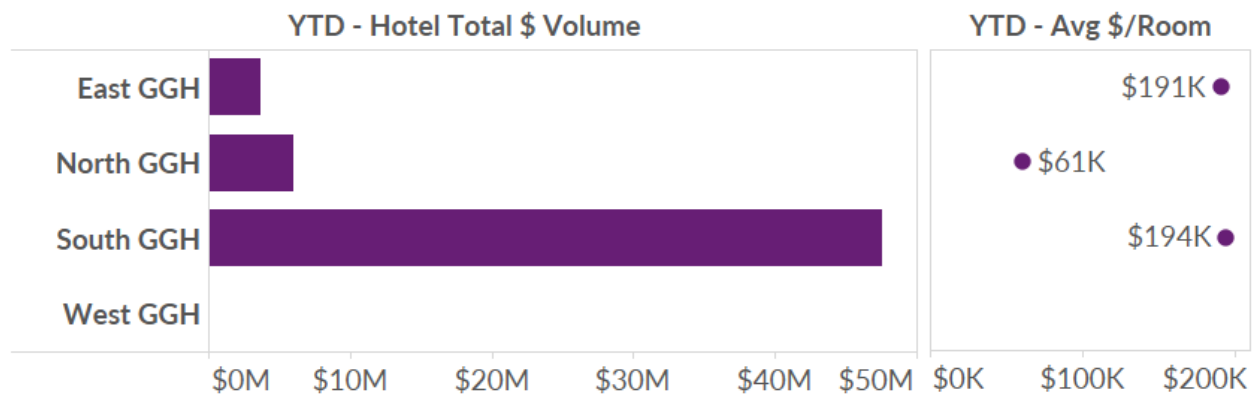
Apartment Property Transactions - Q3 2020



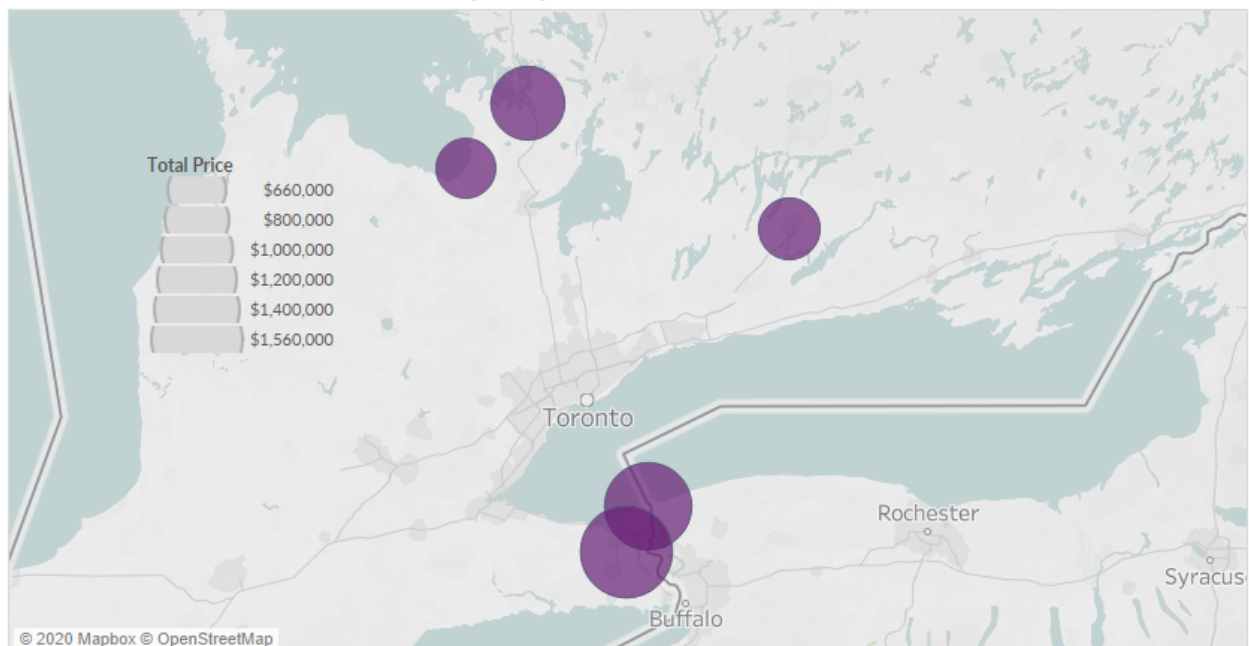
Hotel Transactions – All Sales

Q3 2020 saw 5 hotel transactions worth \$5M in all price thresholds.

	Q3 2020 \$ Vol	#	Q3 2019 \$ Vol	#	% Change \$ Vol Q3 '20 vs Q3 '19
East GGH	\$0.70M	1	\$1.00M	1	-30.0%
North GGH	\$1.66M	2	\$1.04M	1	59.6%
South GGH	\$2.96M	2	\$37.14M	4	-92.0%
West GGH					
Grand Total	\$5.32M	5	\$39.18M	6	-86.4%



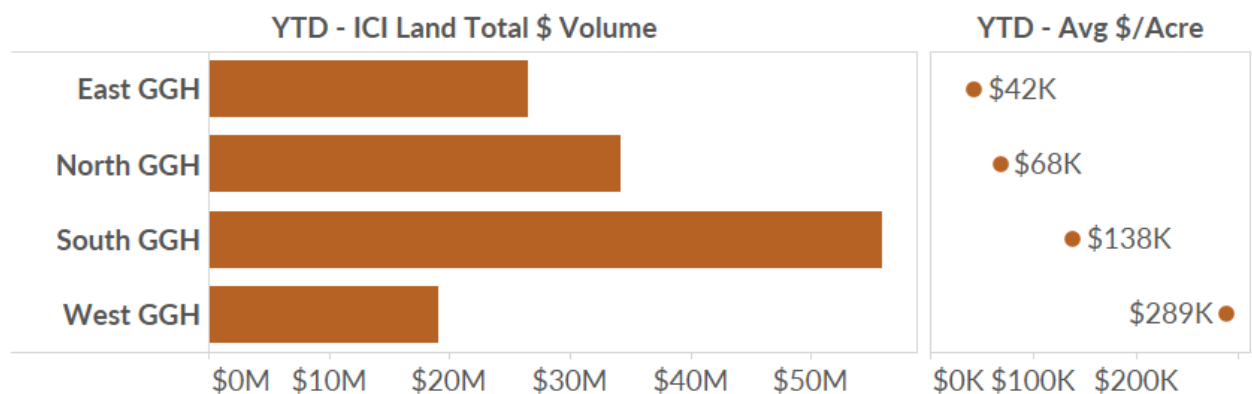
Hotel Property Transactions - Q3 2020



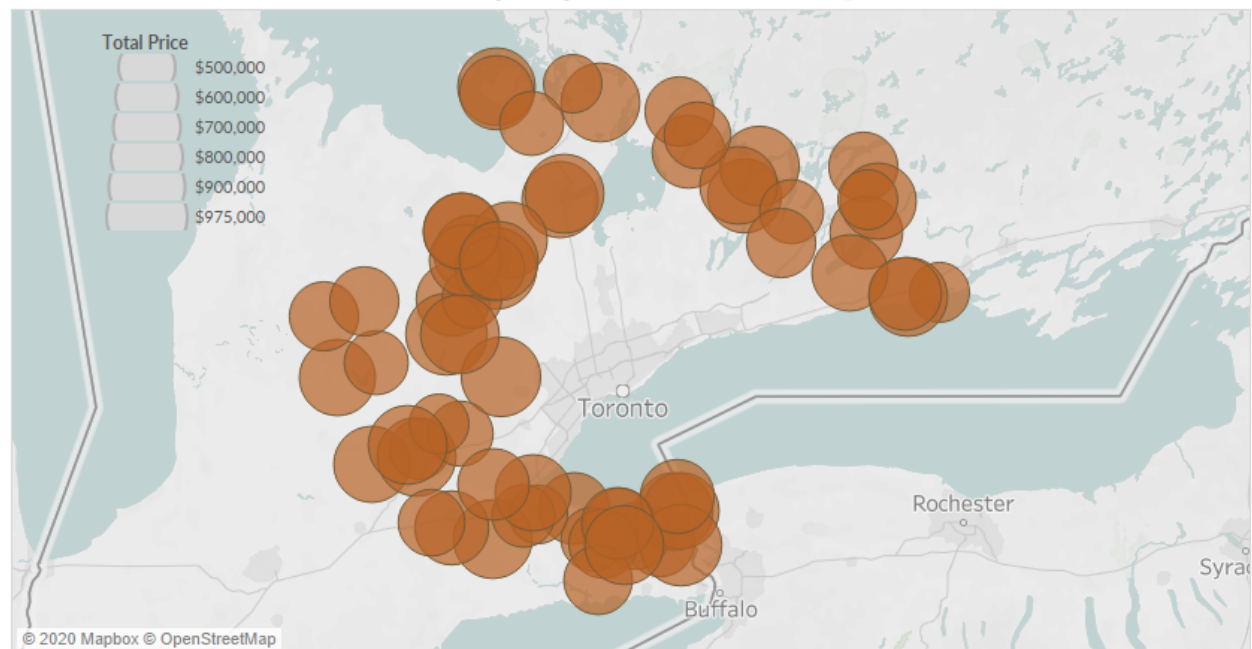
ICI Land Transactions - \$500K to \$1M

Q3 2020 saw 66 ICI land transactions worth \$50M in the \$500K to \$1M category.

	Q3 2020 \$ Vol	#	Q3 2019 \$ Vol	#	% Change \$ Vol Q3 '20 vs Q3 '19
East GGH	\$11.92M	16	\$9.92M	14	20.1%
North GGH	\$15.25M	19	\$9.62M	14	58.6%
South GGH	\$14.97M	20	\$16.05M	22	-6.7%
West GGH	\$8.12M	11	\$3.01M	4	169.8%
Grand Total	\$50.27M	66	\$38.60M	54	30.2%



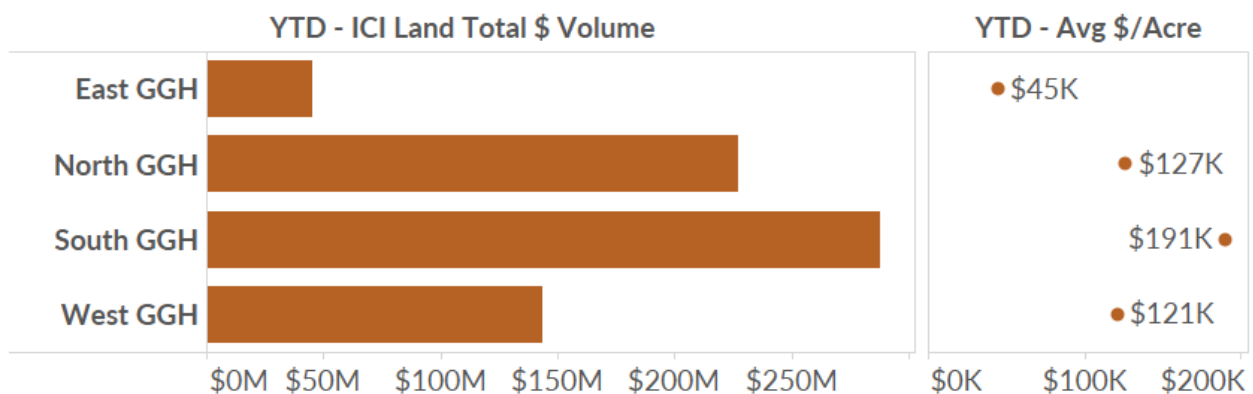
ICI Land Property Transactions - Q3 2020



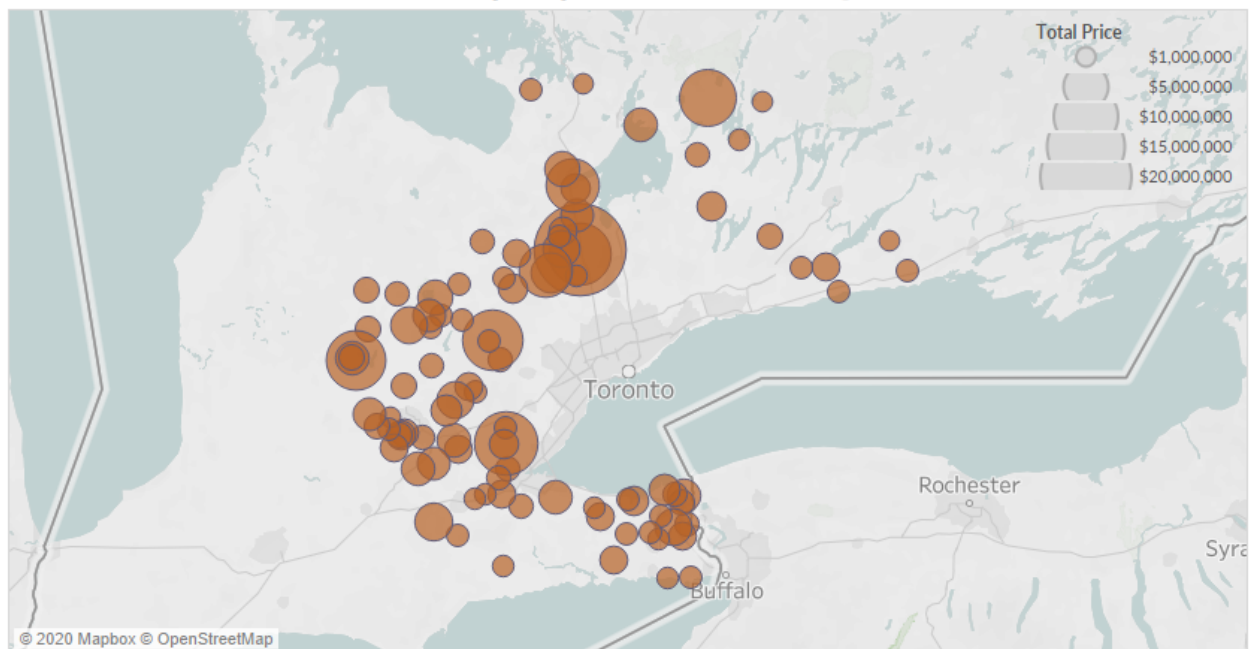
ICI Land Transactions - \$1M+

Q3 2020 saw 96 ICI land transactions worth \$231M in the \$1M+ category.

	Q3 2020 \$ Vol	#	Q3 2019 \$ Vol	#	% Change \$ Vol Q3 '20 vs Q3 '19
East GGH	\$21.26M	11	\$8.31M	6	155.9%
North GGH	\$78.94M	23	\$49.62M	22	59.1%
South GGH	\$58.78M	31	\$102.06M	39	-42.4%
West GGH	\$71.53M	31	\$40.14M	18	78.2%
Grand Total	\$230.50M	96	\$200.12M	85	15.2%



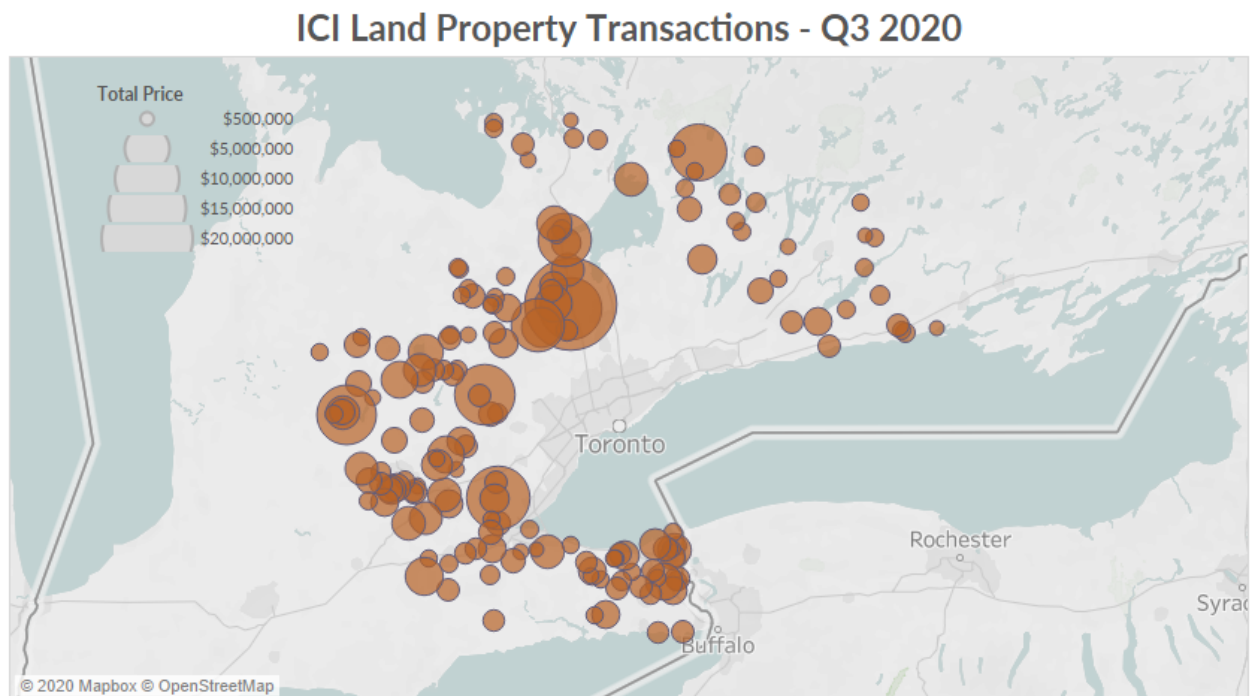
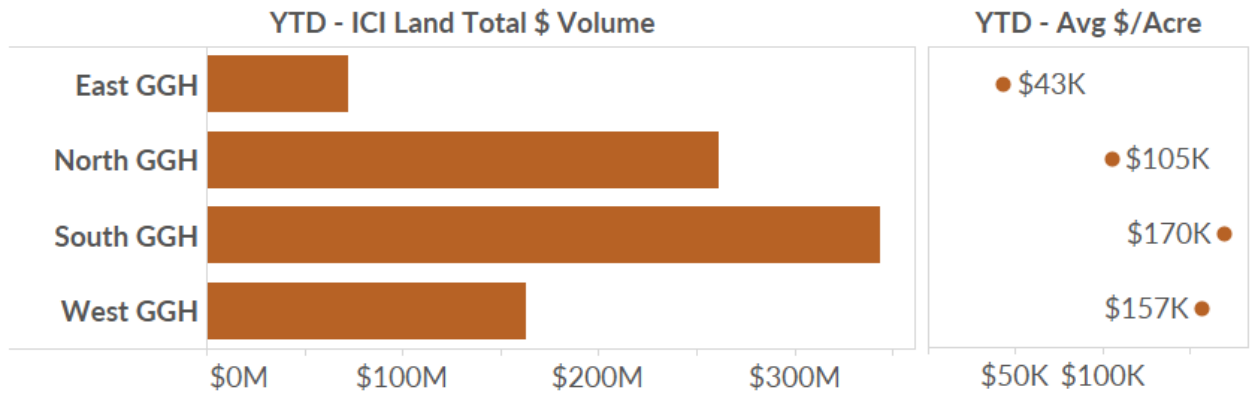
ICI Land Property Transactions - Q3 2020



ICI Land Transactions – All Sales

Q3 2020 saw 162 ICI land transactions worth \$281M in all price thresholds.

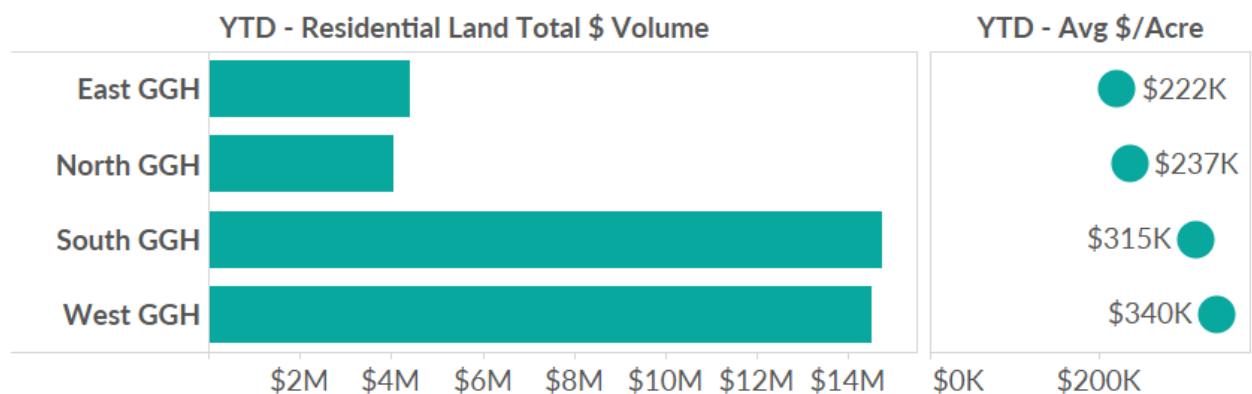
	Q3 2020 \$ Vol	#	Q3 2019 \$ Vol	#	% Change \$ Vol Q3 '20 vs Q3 '19
East GGH	\$33.17M	27	\$18.23M	20	82.0%
North GGH	\$94.19M	42	\$59.24M	36	59.0%
South GGH	\$73.75M	51	\$118.11M	61	-37.6%
West GGH	\$79.65M	42	\$43.15M	22	84.6%
Grand Total	\$280.77M	162	\$238.73M	139	17.6%



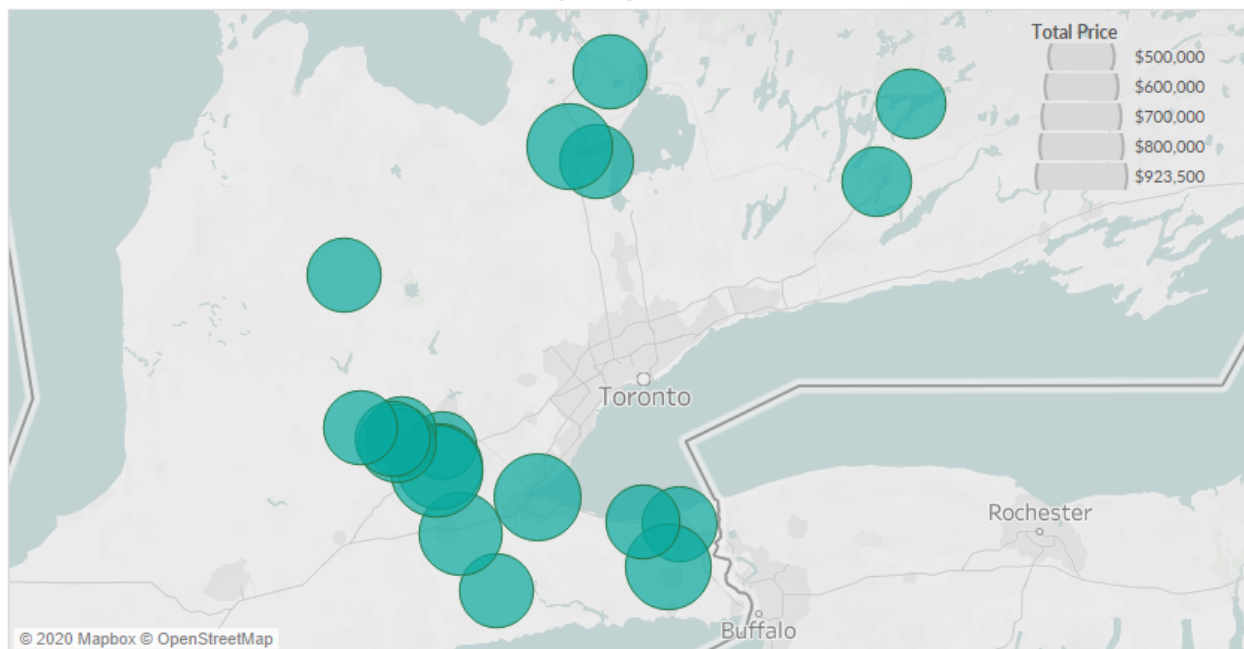
Residential Land Transactions - \$500K to \$1M

Q3 2020 saw 20 residential land transactions worth \$13M in the \$500K to \$1M category.

	Q3 2020 \$ Vol	#	Q3 2019 \$ Vol	#	% Change \$ Vol Q3 '20 vs Q3 '19
East GGH	\$1.06M	2	\$1.80M	3	-41.0%
North GGH	\$2.00M	3	\$0.73M	1	175.7%
South GGH	\$4.18M	6	\$2.66M	4	56.8%
West GGH	\$5.71M	9	\$0.91M	1	527.7%
Grand Total	\$12.94M	20	\$6.09M	9	112.5%



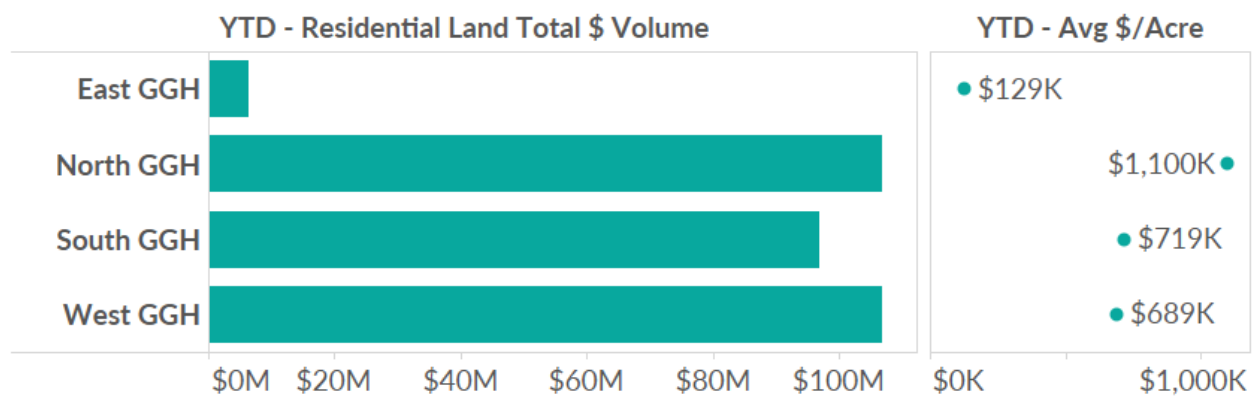
Residential Land Property Transactions - Q3 2020



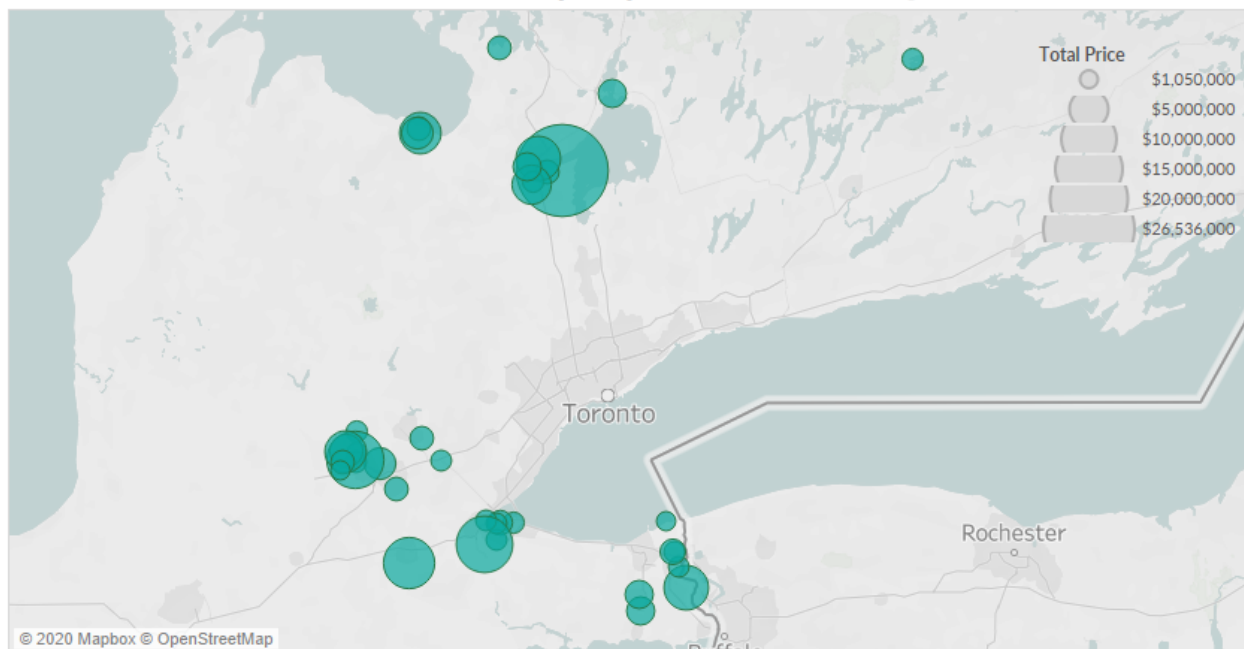
Residential Land Transactions - \$1M+

Q3 2020 saw 38 residential land transactions worth \$134M in the \$1M+ category.

	Q3 2020 \$ Vol	#	Q3 2019 \$ Vol	#	% Change \$ Vol Q3 '20 vs Q3 '19
East GGH	\$1.40M	1	\$5.05M	2	-72.3%
North GGH	\$57.13M	11	\$26.80M	3	113.2%
South GGH	\$42.39M	14	\$50.50M	9	-16.1%
West GGH	\$33.40M	12	\$55.81M	8	-40.2%
Grand Total	\$134.33M	38	\$138.16M	22	-2.8%



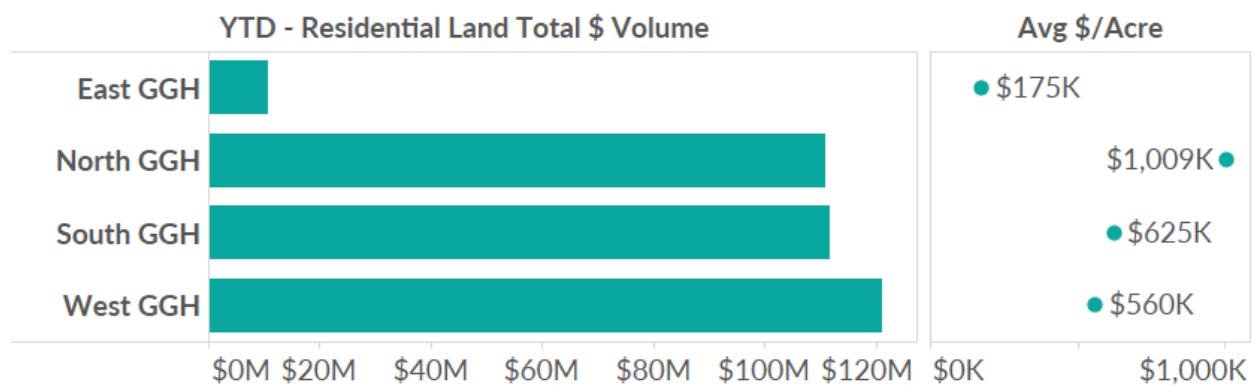
Residential Land Property Transactions - Q3 2020



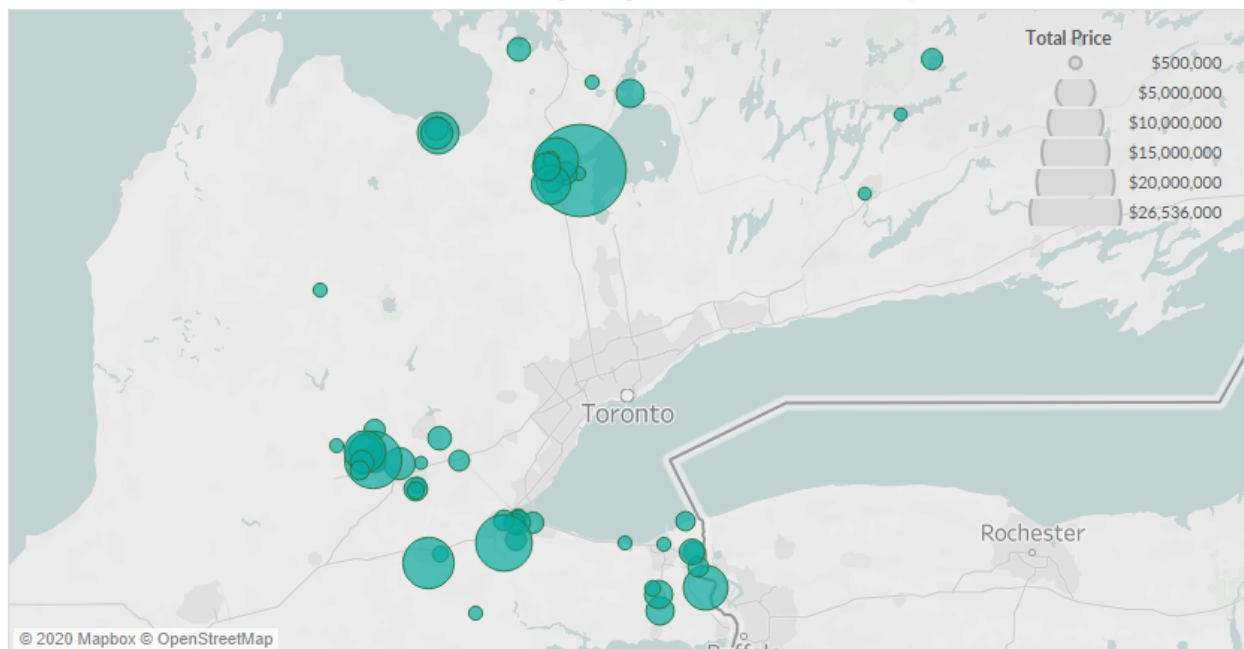
Residential Land Transactions – All Sales

Q3 2020 saw 58 residential land transactions worth \$147M in all price thresholds.

	Q3 2020 \$ Vol	#	Q3 2019 \$ Vol	#	% Change \$ Vol Q3 '20 vs Q3 '19
East GGH	\$2.46M	3	\$6.85M	5	-64.1%
North GGH	\$59.13M	14	\$27.53M	4	114.8%
South GGH	\$46.57M	20	\$53.16M	13	-12.4%
West GGH	\$39.11M	21	\$56.72M	9	-31.0%
Grand Total	\$147.27M	58	\$144.26M	31	2.1%



Residential Land Property Transactions - Q3 2020



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