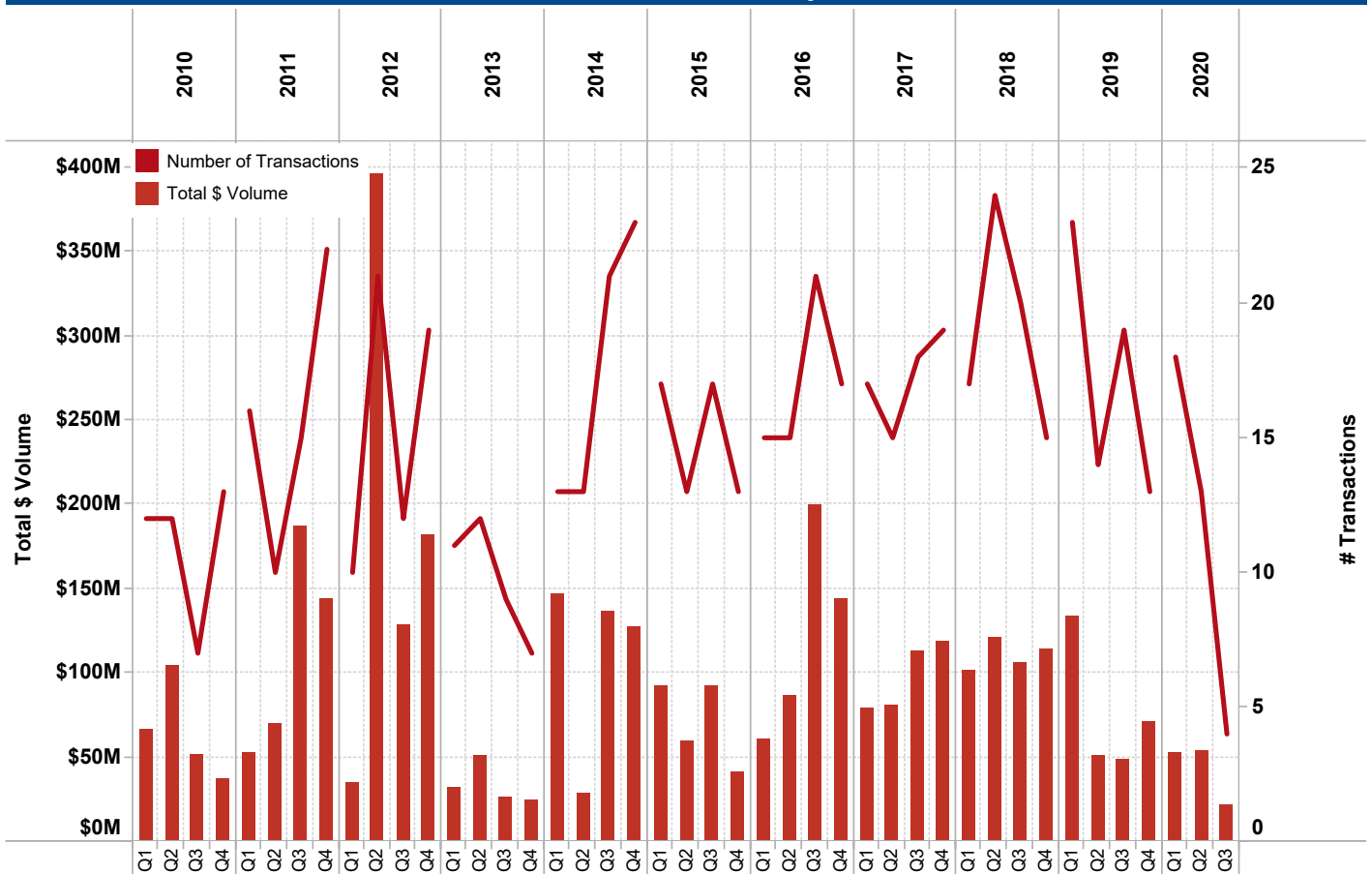

Greater Calgary Area Retail

Commercial Q3 2020 Statistics

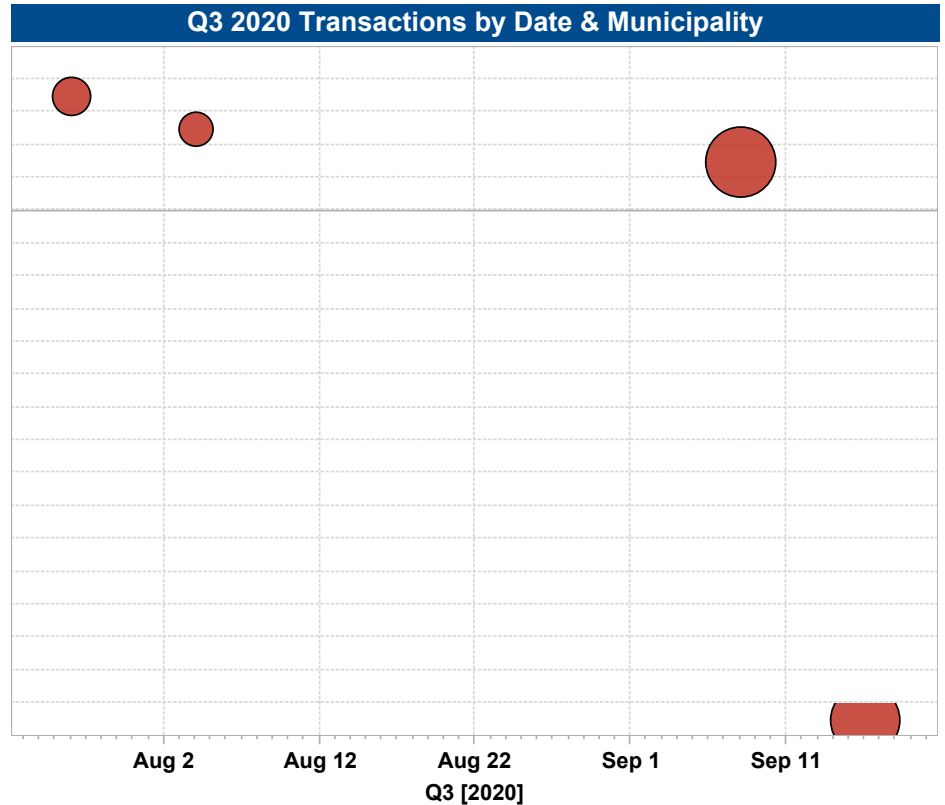
Data as of September 30, 2020



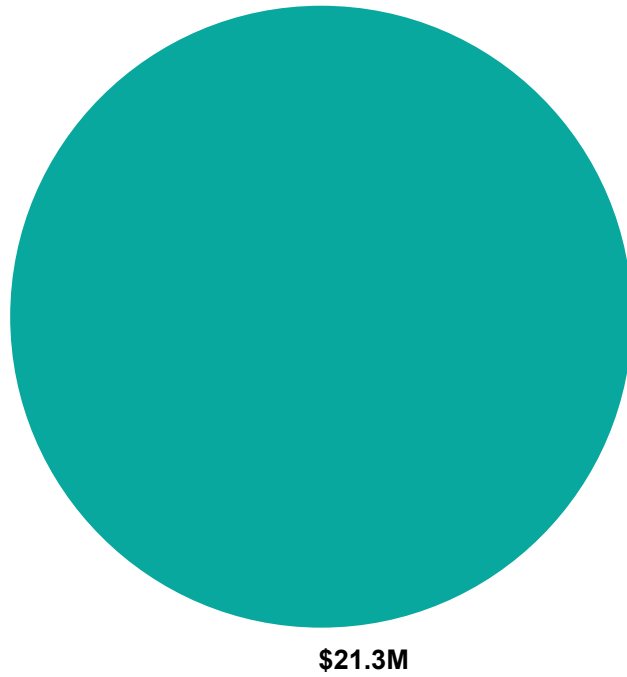
Retail - Total Price & Transactions by Year & Quarter



Retail			
Calgary	Calgary	Null	
		NE	\$2.5M
		NW	\$2.0M
		SE	\$8.5M
		SW	
Surrounding	Airdrie	Null	
	Balzac	Null	
	Banff	Null	
	Bragg Creek	Null	
	Canmore	Null	
	Carstairs	Null	
	Chestermere	Null	
	Cochrane	Null	
	Crossfield	Null	
	Didsbury	Null	
	Heritage Pointe	Null	
	High River	Null	
	Langdon	Null	
	Okotoks	Null	
	Springbank	Null	
	Strathmore	Null	\$8.3M



Retail - Q3 2020 Purchaser Profile by Total \$ Volume

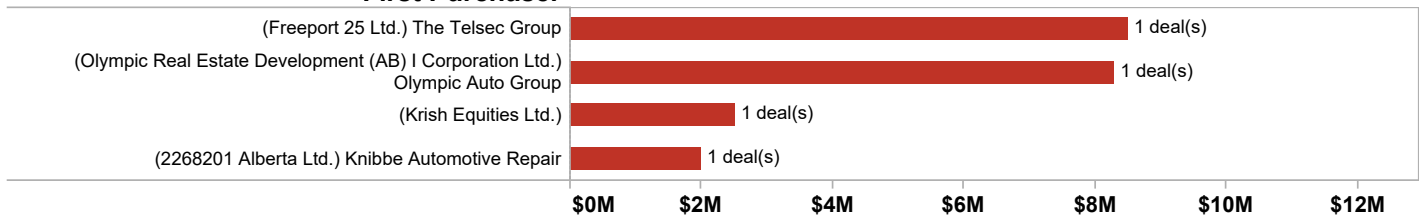


Purchaser Profile

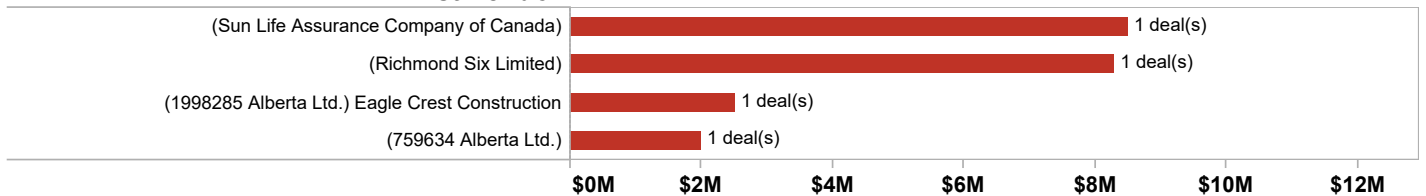
Private Investor - Canadian

Retail - Q3 2020 Top Purchasers, Vendors, Lenders

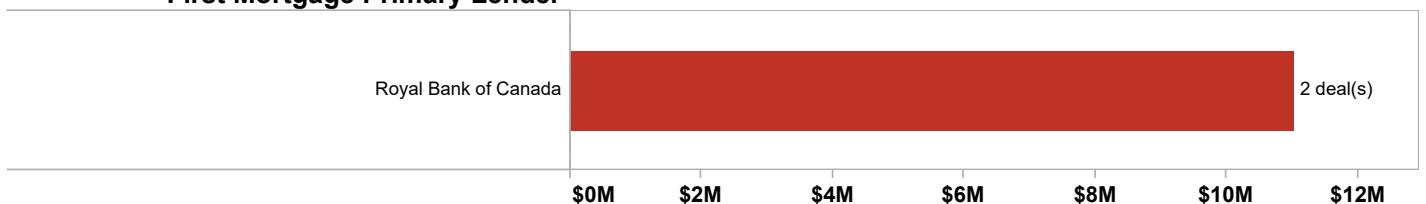
First Purchaser



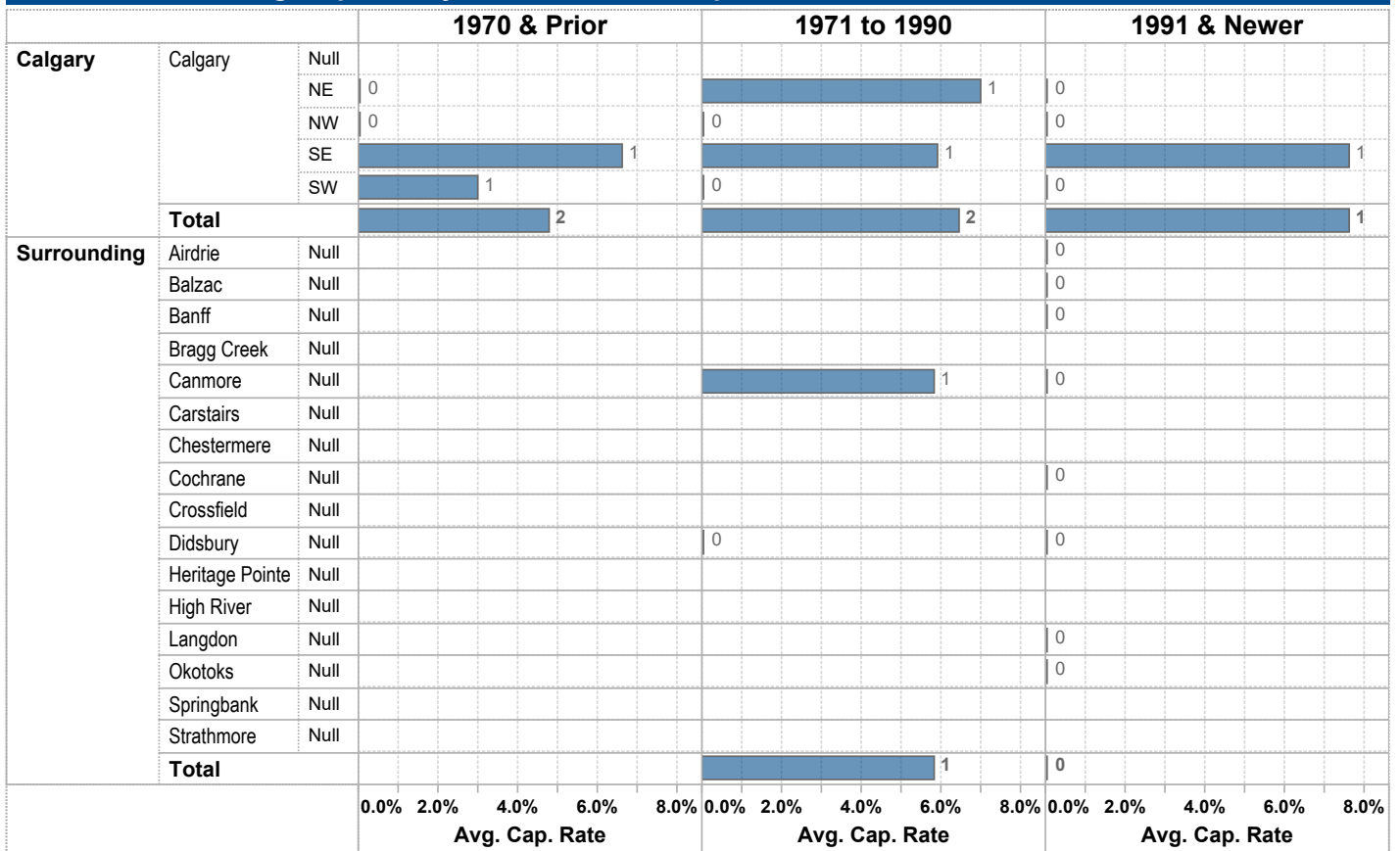
First Vendor



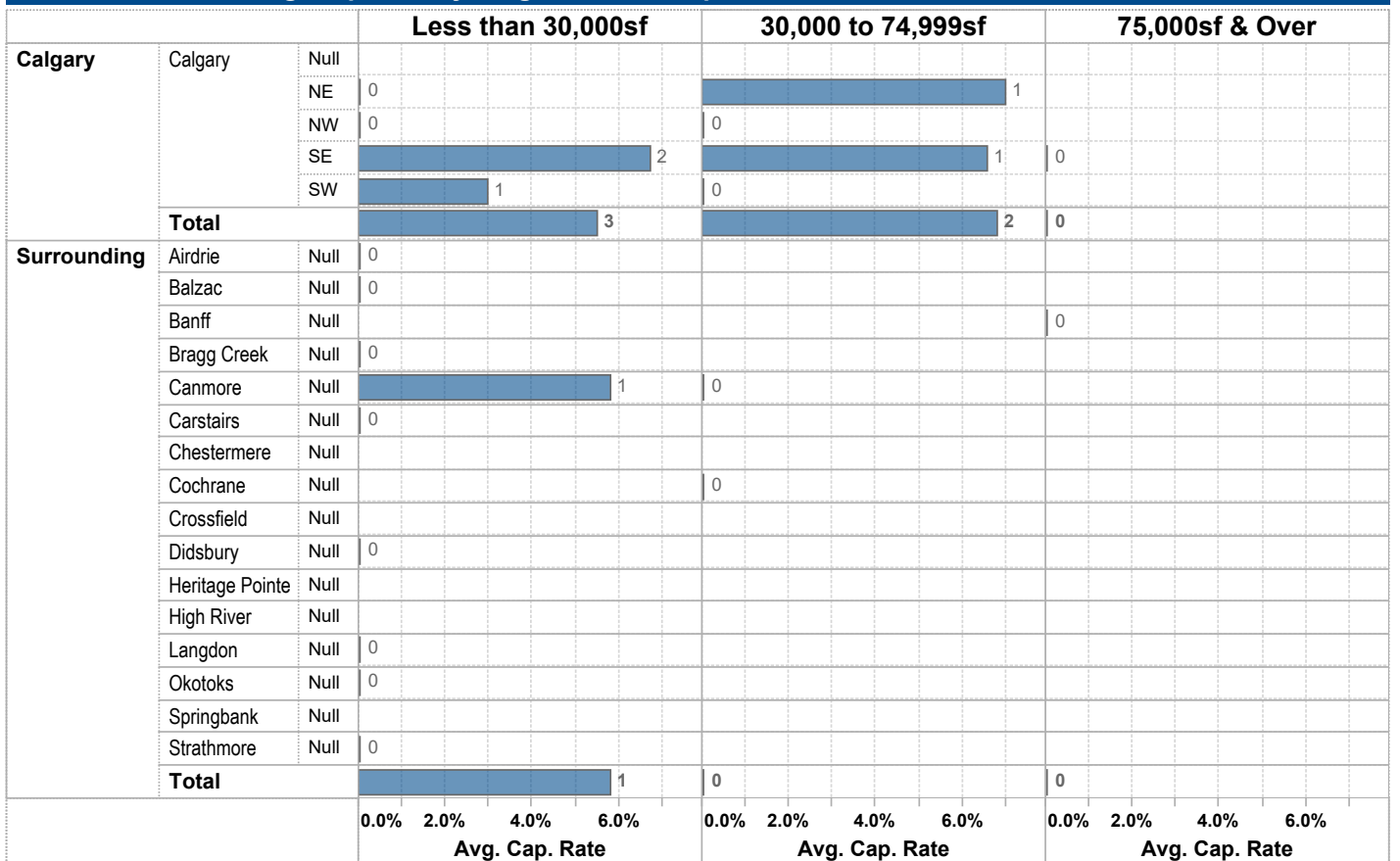
First Mortgage Primary Lender



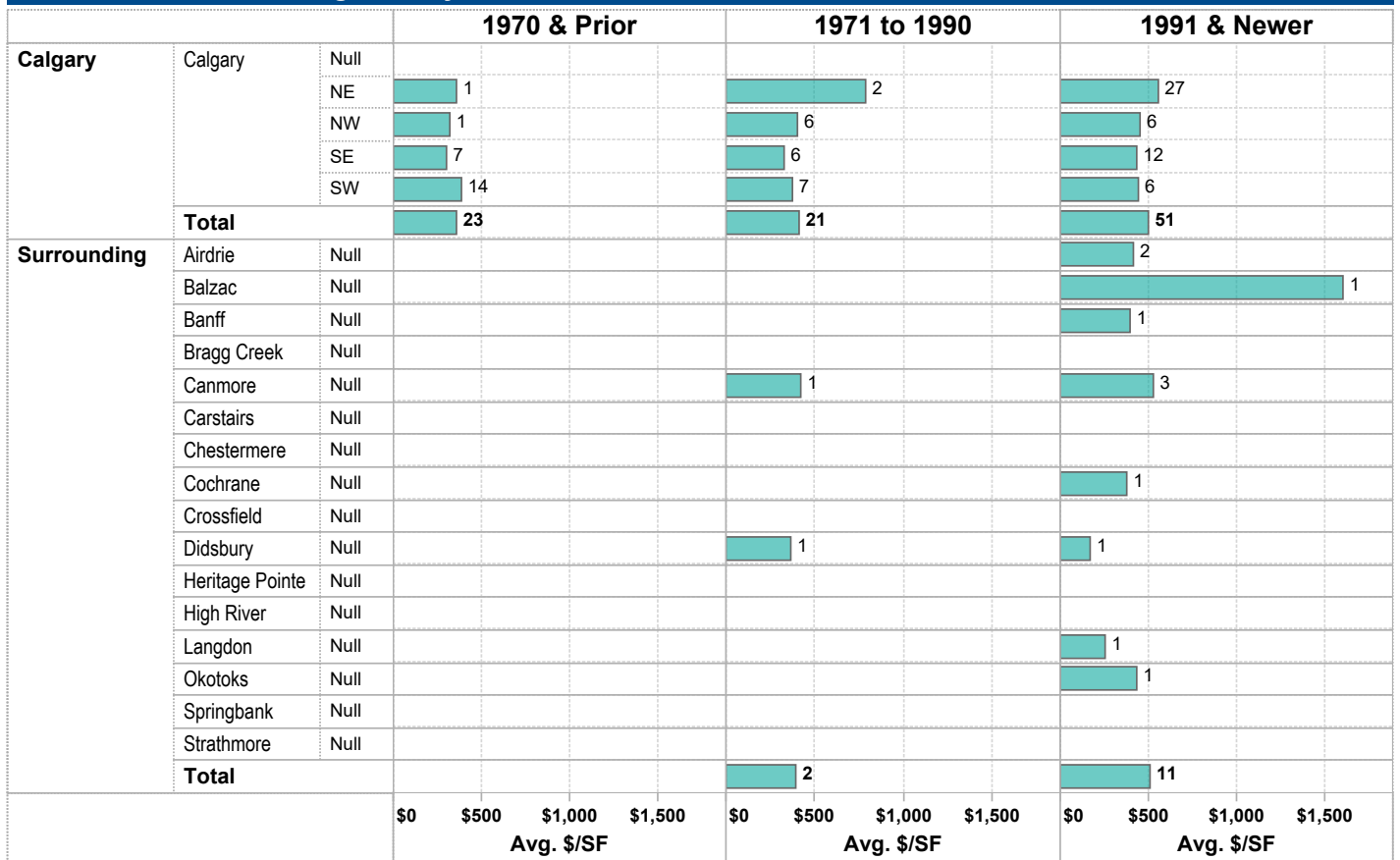
Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



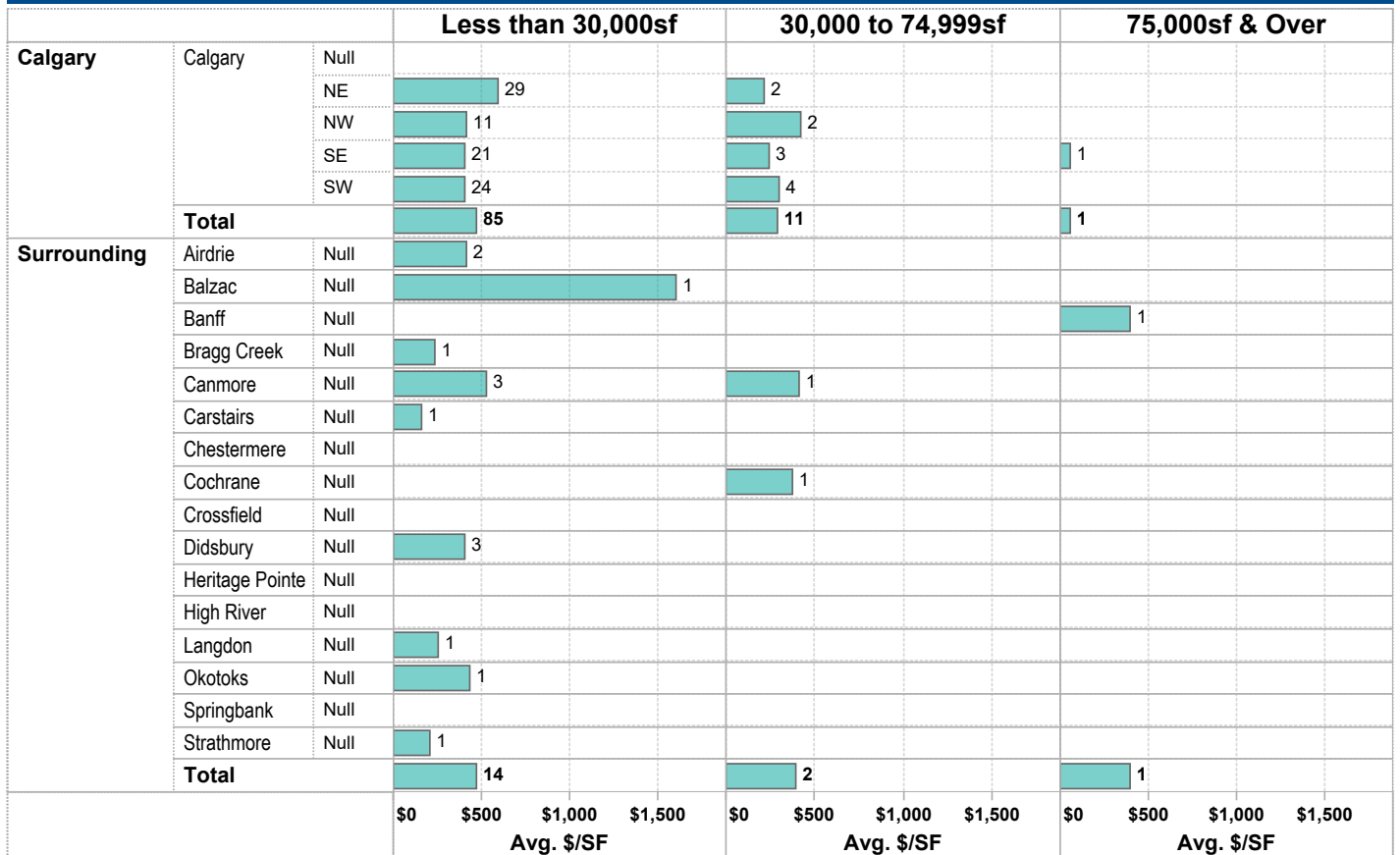
Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



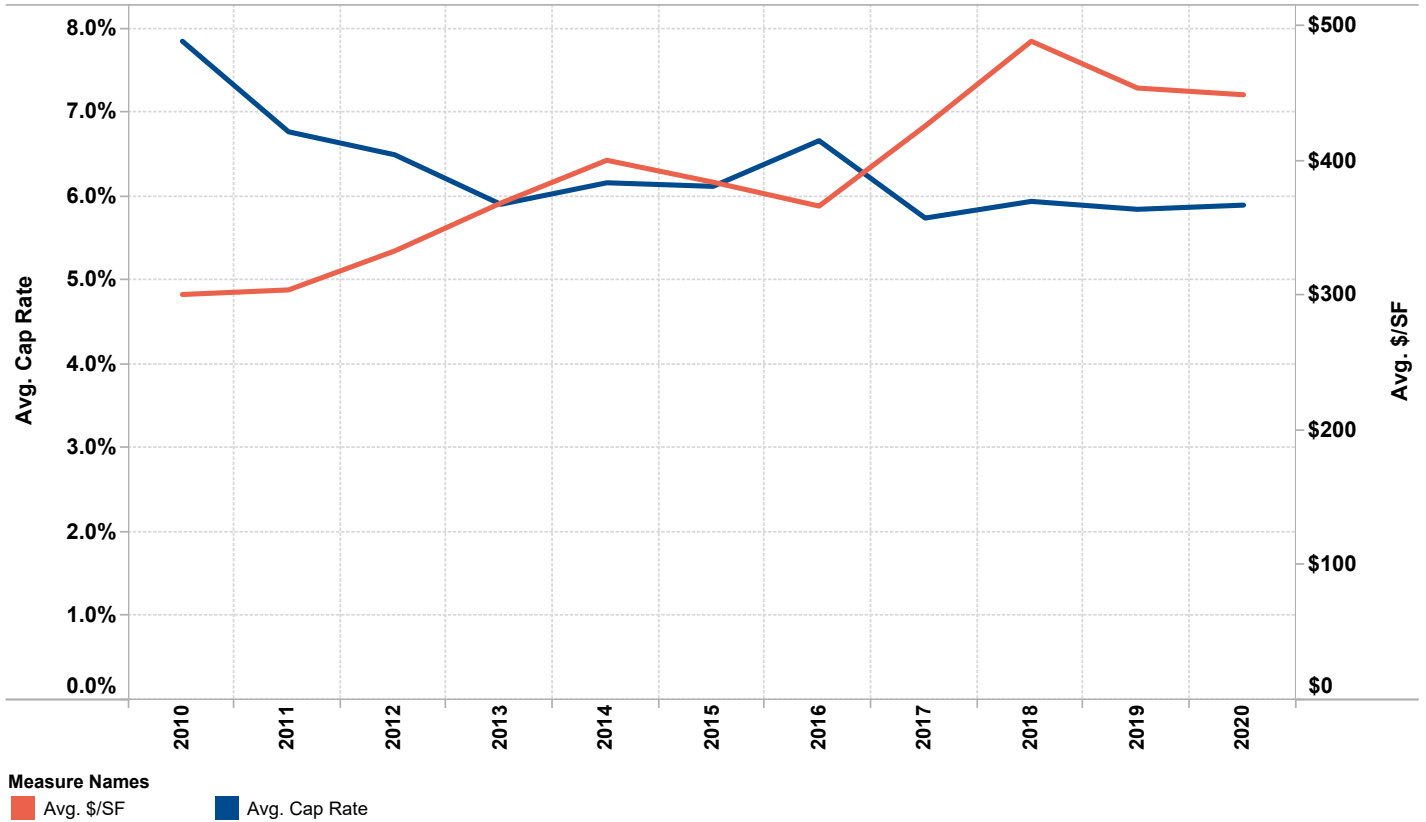
Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



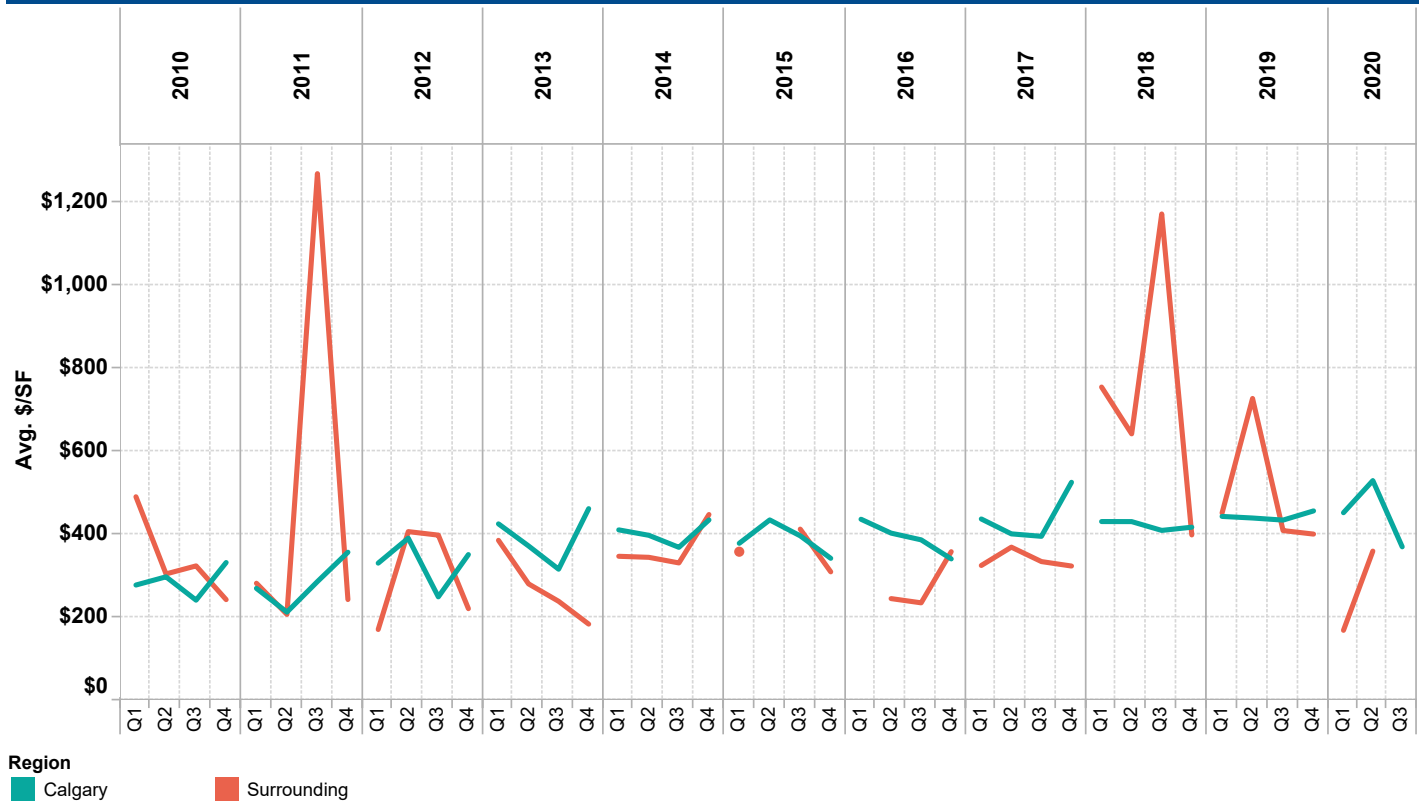
Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months



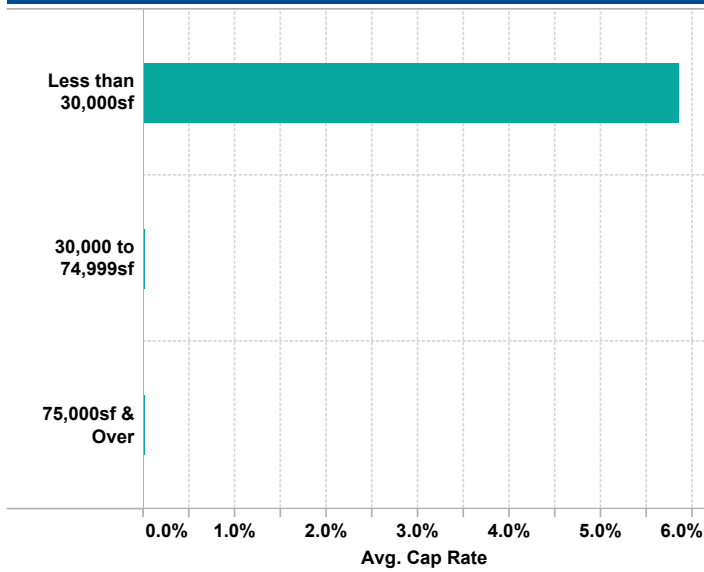
Retail - Avg. \$/SF vs. Cap Rate



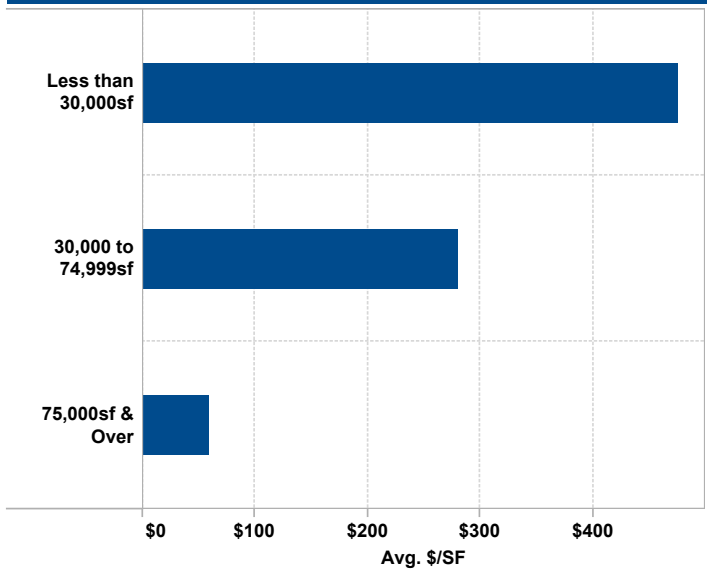
Retail - Avg. \$/SF by Area



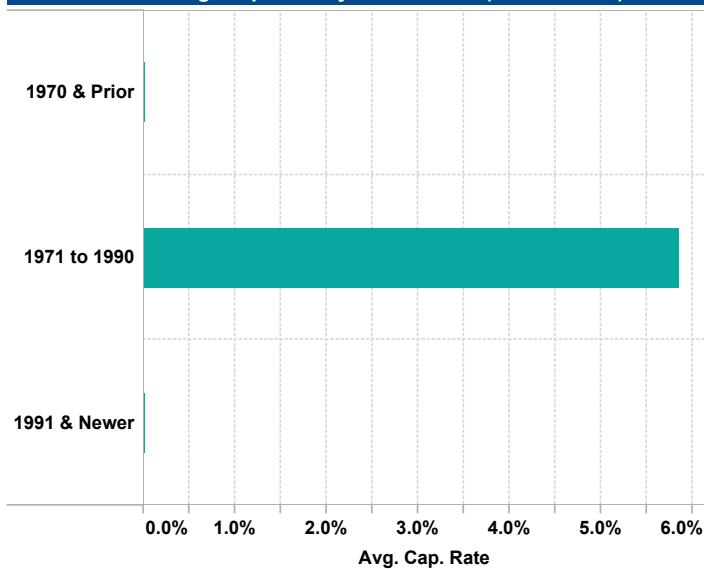
Retail - Avg. Cap Rate by Bldg. Size (last 12 mos.)



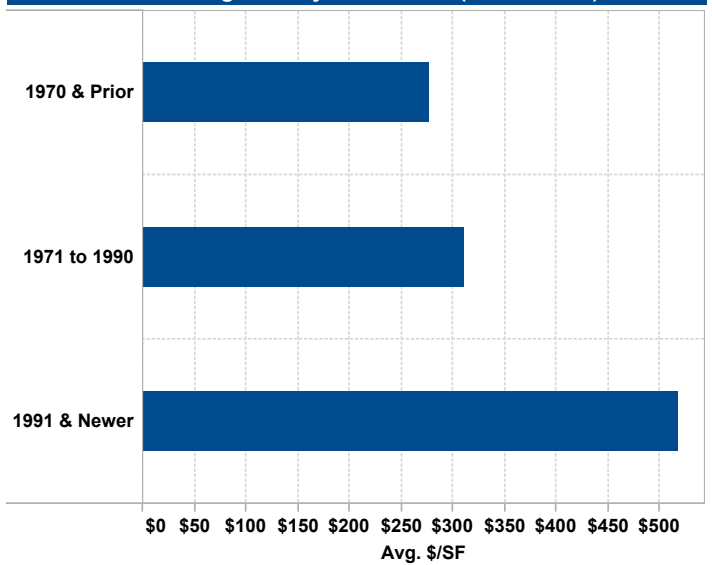
Retail - Avg. \$/SF by Bldg. Size (last 12 mos.)



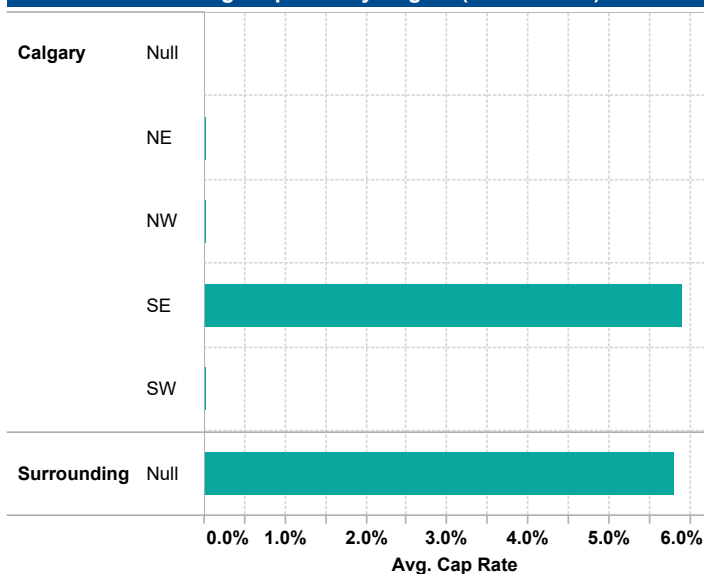
Retail - Avg. Cap Rate by Const. Year (last 12 mos.)



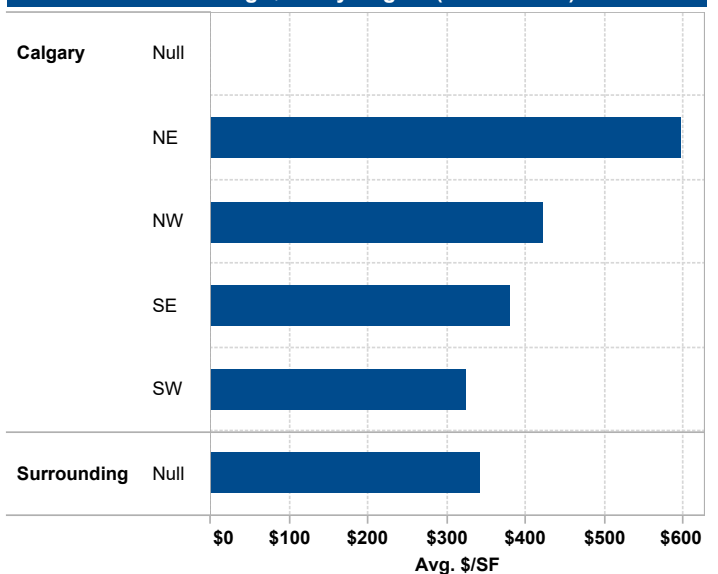
Retail - Avg. \$/SF by Const. Year (last 12 mos.)

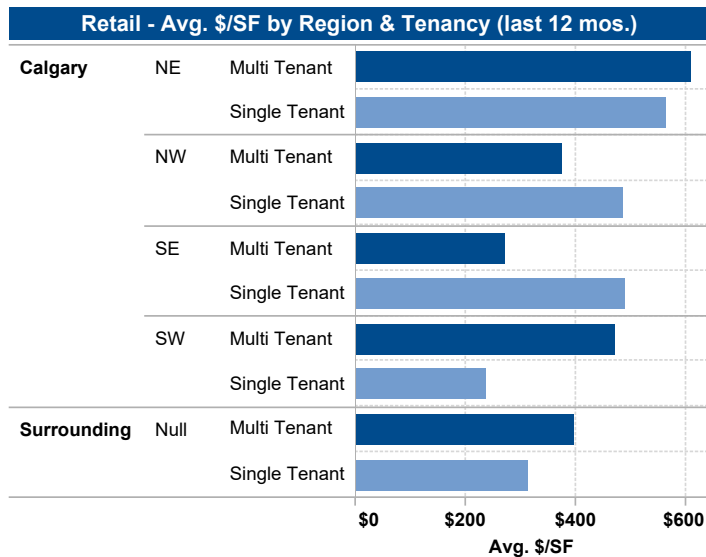


Retail - Avg. Cap Rate by Region (last 12 mos.)



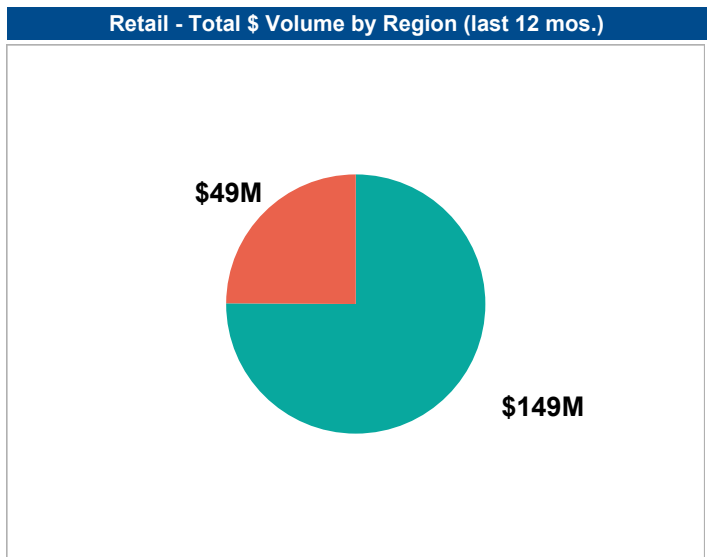
Retail - Avg. \$/SF by Region (last 12 mos.)





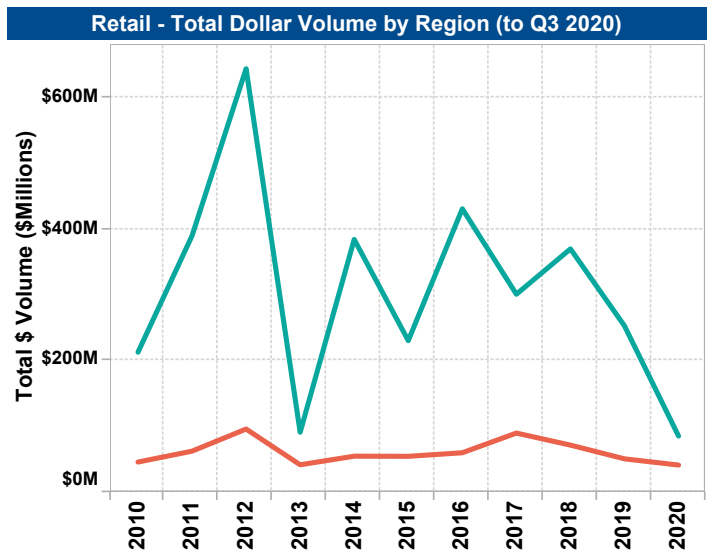
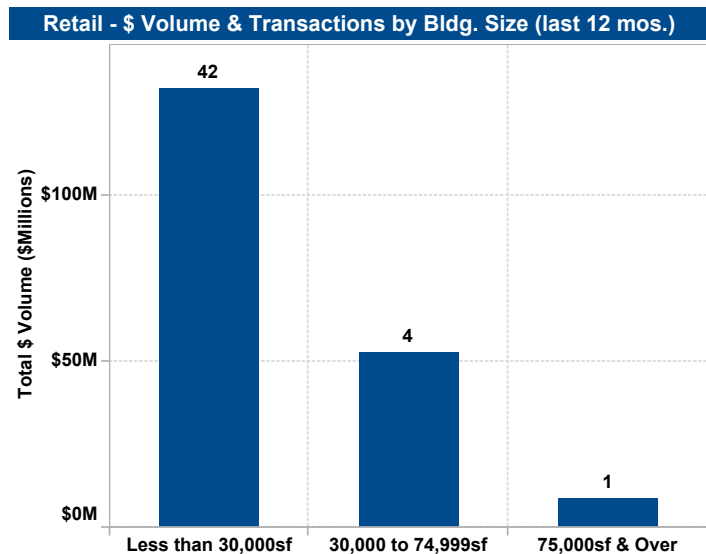
Property Type

- Multi Tenant
- Single Tenant



Region

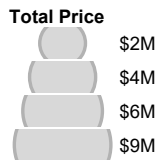
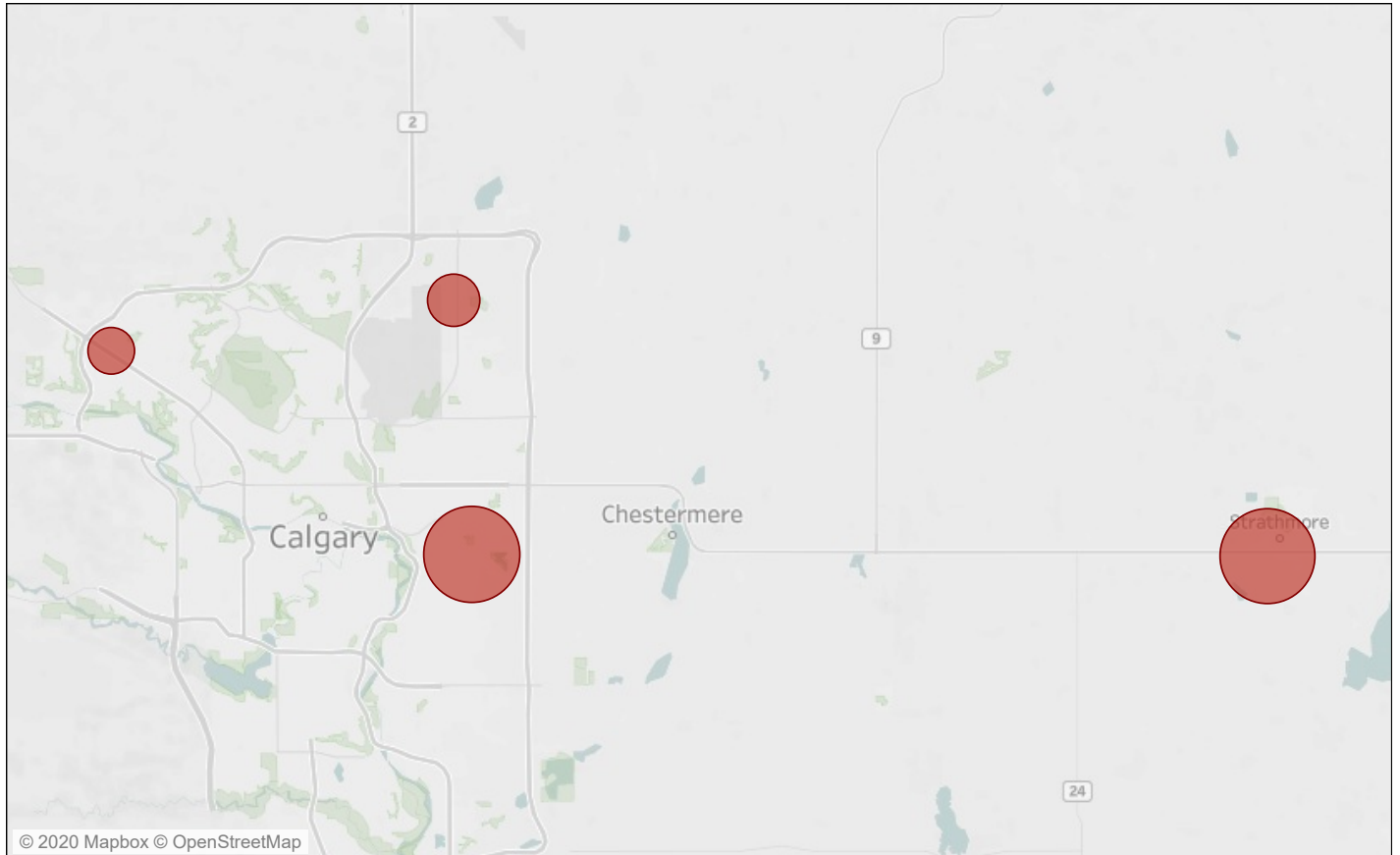
- Calgary
- Surrounding



Retail - Top Transactions Q3 2020

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
5115 17th Avenue SE	Calgary	\$8,500,000	146,951	\$58	Market
100 Canal Avenue	Strathmore	\$8,292,500	16,850	Null	Market
4310 104th Avenue NE	Calgary	\$2,516,896	4,857	\$518	Market
11 Crowfoot Rise NW	Calgary	\$2,000,000	3,735	\$535	Market

Retail - Q3 2020 Transactions



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