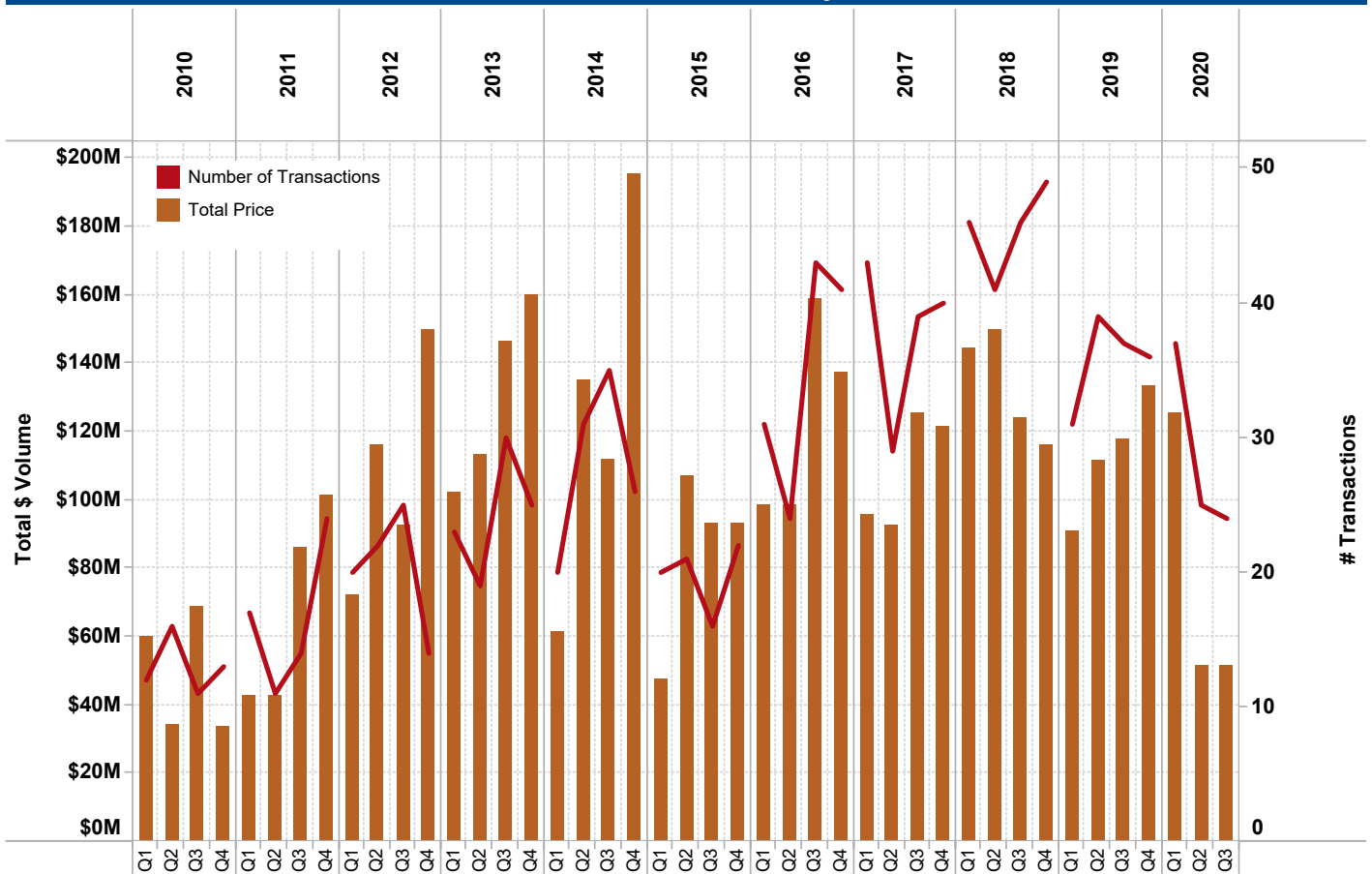

Greater Calgary Area ICI Land Commercial Q3 2020 Statistics

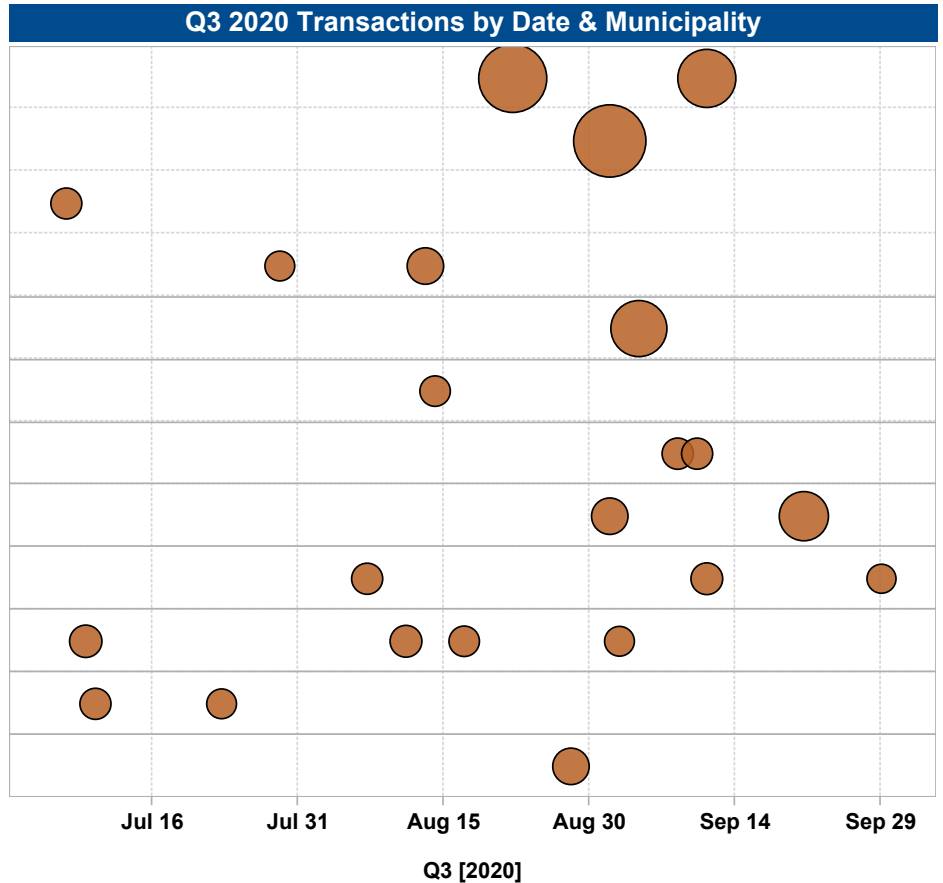
Data as of September 30, 2020



ICI Land - Total Price & Transactions by Year & Quarter



ICI Land			
Calgary	Calgary	NE	\$9.9M
		NW	\$6.5M
		SE	\$1.2M
		SW	\$2.8M
Surrounding	Airdrie	Null	\$3.9M
	Balzac	Null	\$1.2M
	Bragg Creek	Null	\$2.4M
	Chestermere	Null	\$4.7M
	Cochrane	Null	\$3.5M
	High River	Null	\$4.8M
	Okotoks	Null	\$2.3M
	Strathmore	Null	\$1.7M

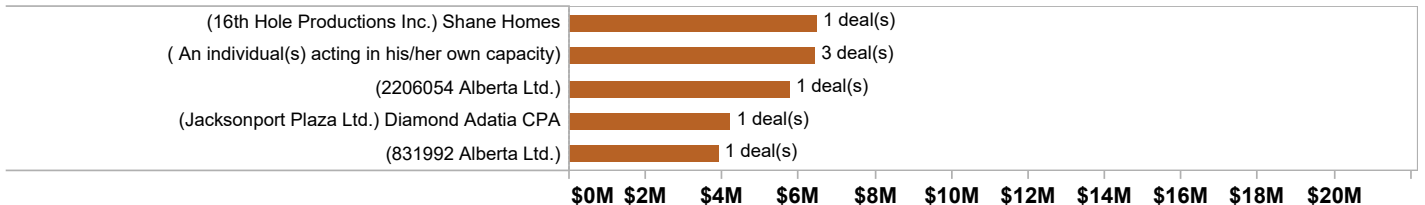


ICI Land - Avg. Price/Acre by Land Use and Property Size (last 12 mos.)

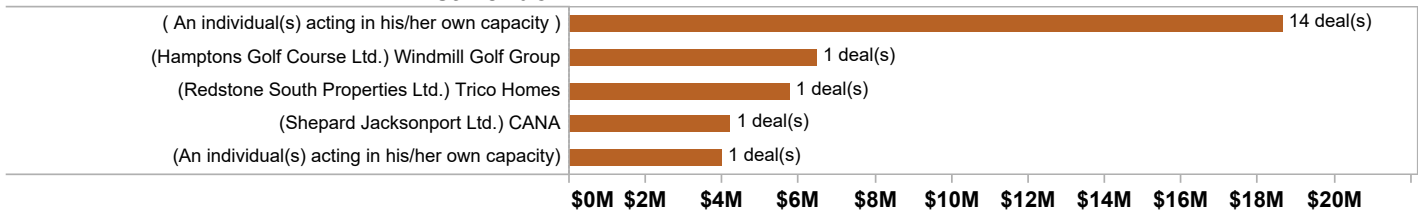
Municipality	Quadrant	2 to 6 ac.			6 to 10 ac.			10 ac. & over		
		Commercial & Office	Industrial	Retail	Commercial & Office	Industrial	Retail	Commercial & Office	Industrial	Retail
Airdrie	Null									
Balzac	Null		\$576,463							
Banff	Null									
Bragg Creek	Null									
Calgary	Null									
	NE		\$900,000	\$1,400,000			\$950,000			
	NW			\$728,758						
	SE		\$750,422	\$1,100,629						\$962,847
	SW									
Canmore	Null	\$1,525,289								
Carstairs	Null									
Chestermere	Null							\$16,163		
Cochrane	Null								\$35,811	
Cochrane Lake	Null									
Crossfield	Null									
Didsbury	Null									
Heritage Poin..	Null									
High River	Null									
Langdon	Null									
Okotoks	Null		\$294,457					\$44,137	\$10,551	
Springbank	Null									
Strathmore	Null									

ICI Land - Q3 2020 Top Purchasers, Vendors, Lenders

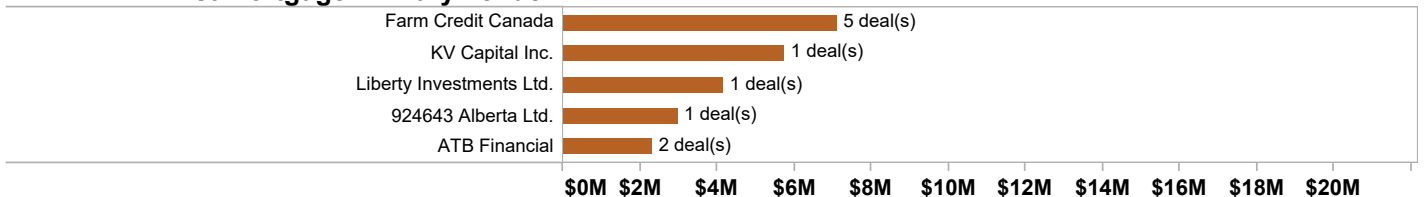
First Purchaser



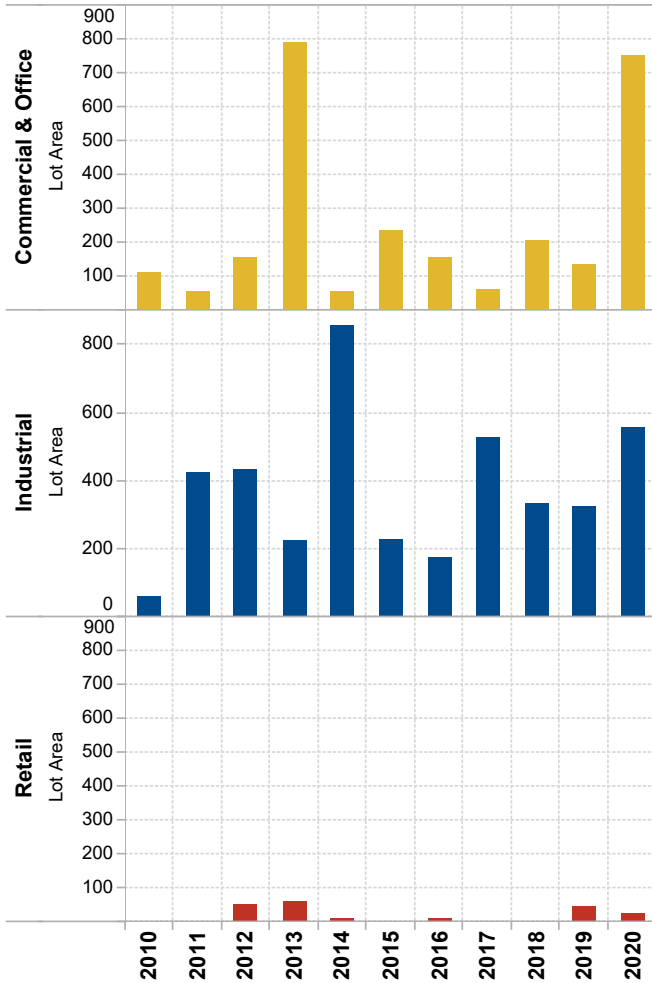
First Vendor



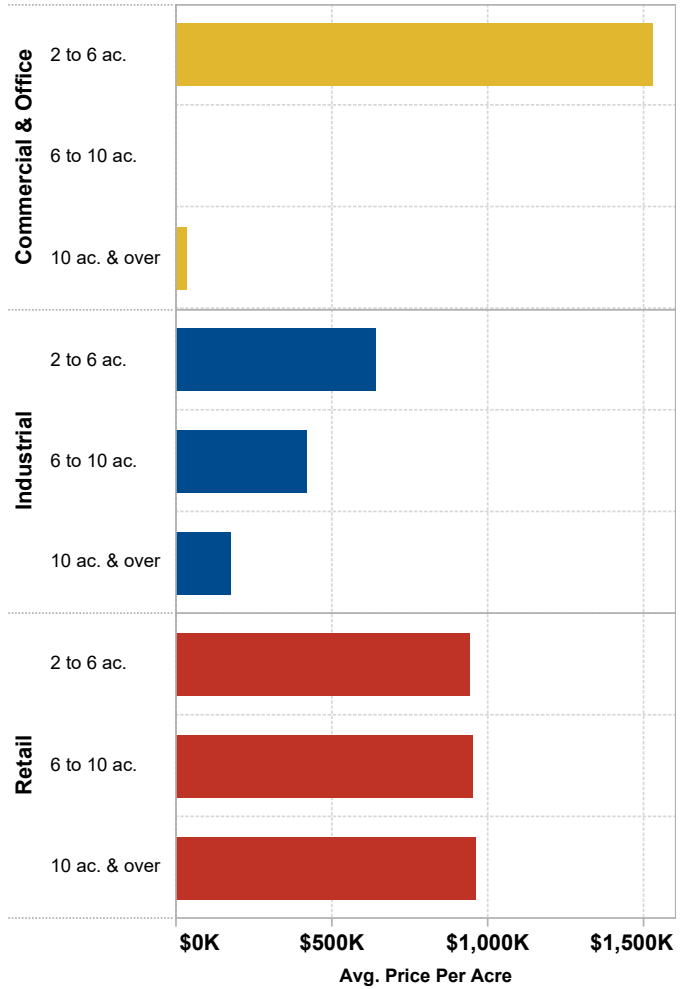
First Mortgage Primary Lender



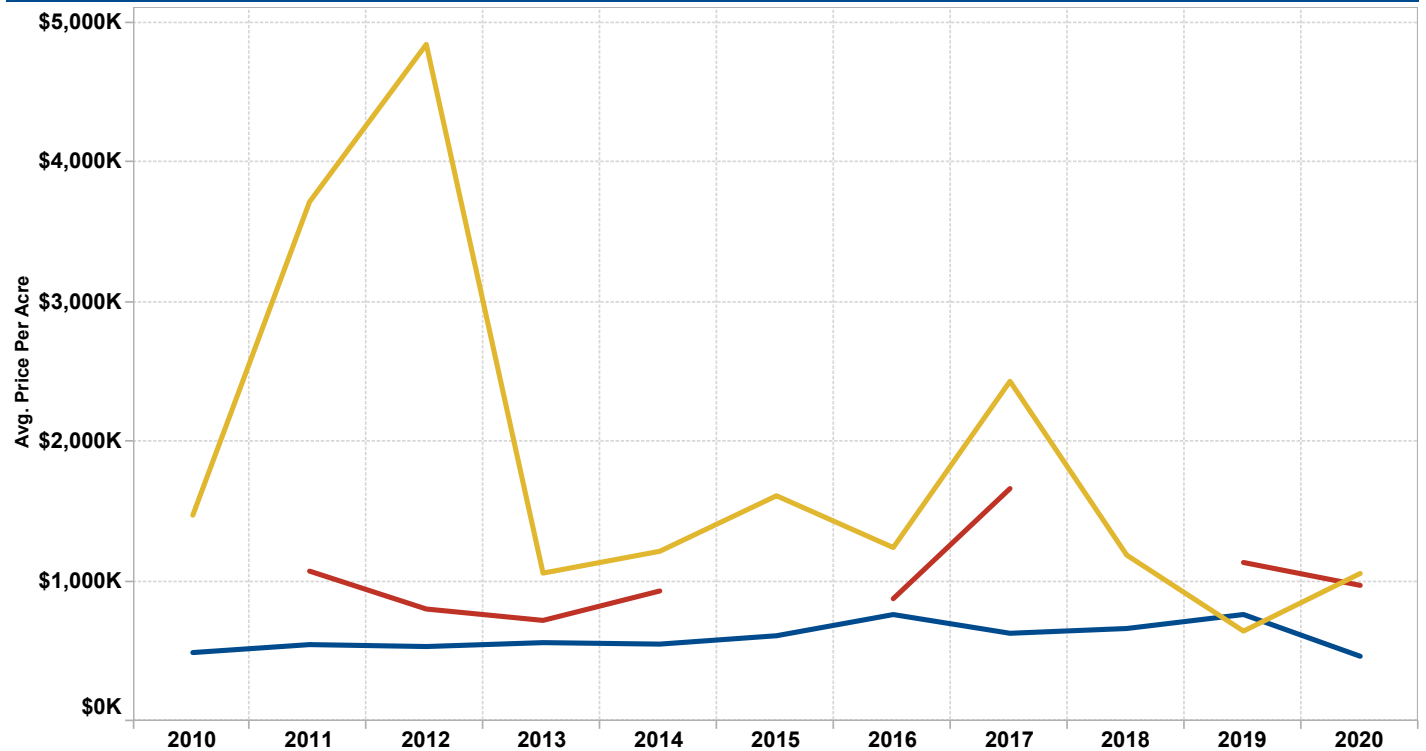
ICI Land - Total Acres by Land Use (to Q3'20)



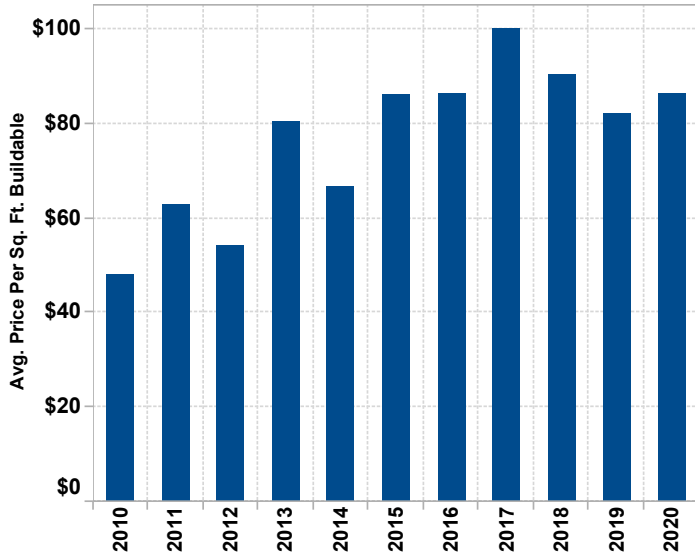
Avg. \$/Acre by Land Use (last 12 mos.)



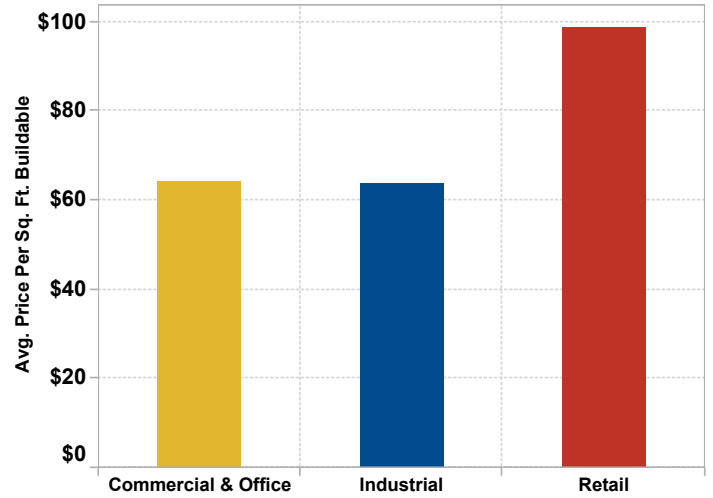
ICI Land - Avg. Price/Acre by Year & Land Use (to Q3 2020)



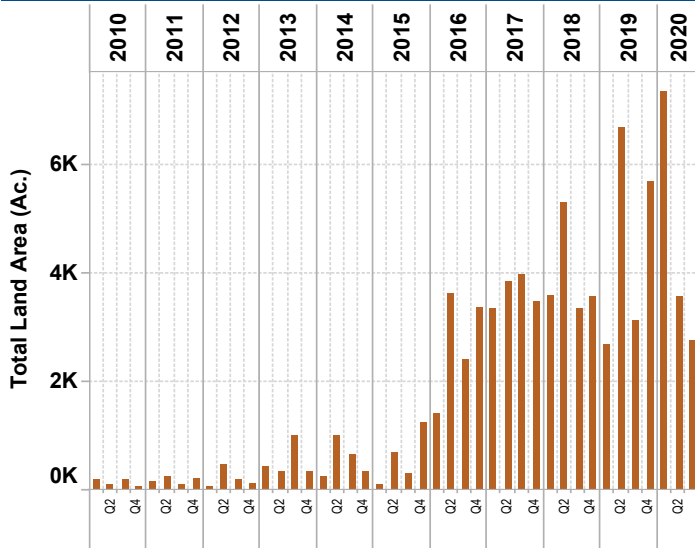
ICI Land - Avg. \$/SF Buildable



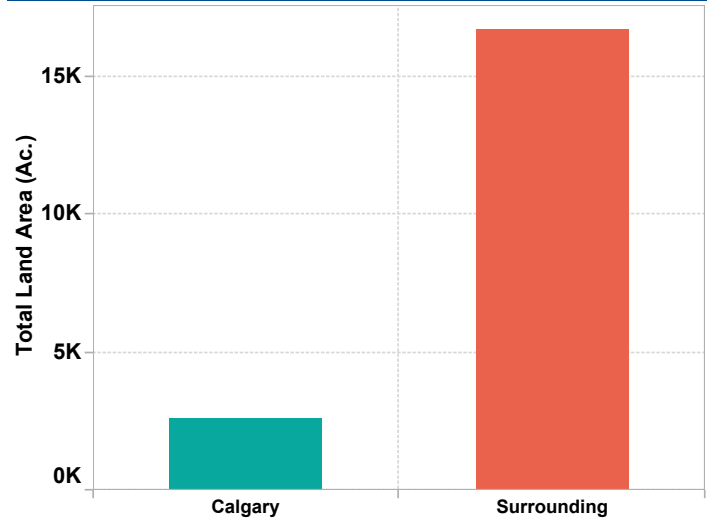
Avg. \$/SF Buildable by Land Use (last 12 mos.)



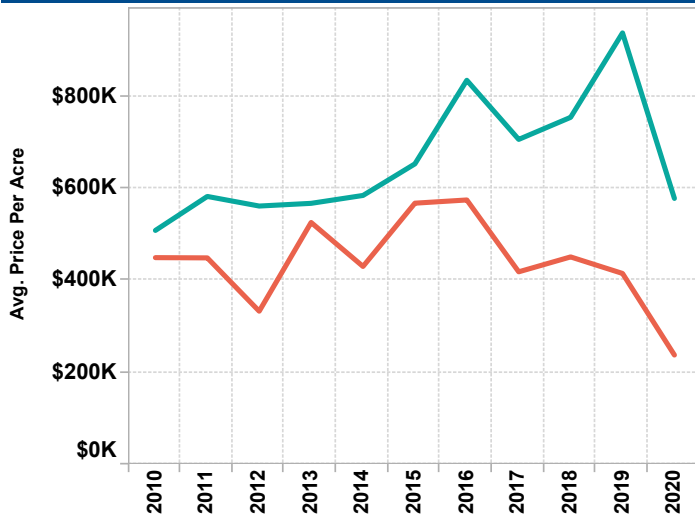
Total Acreage by Quarter



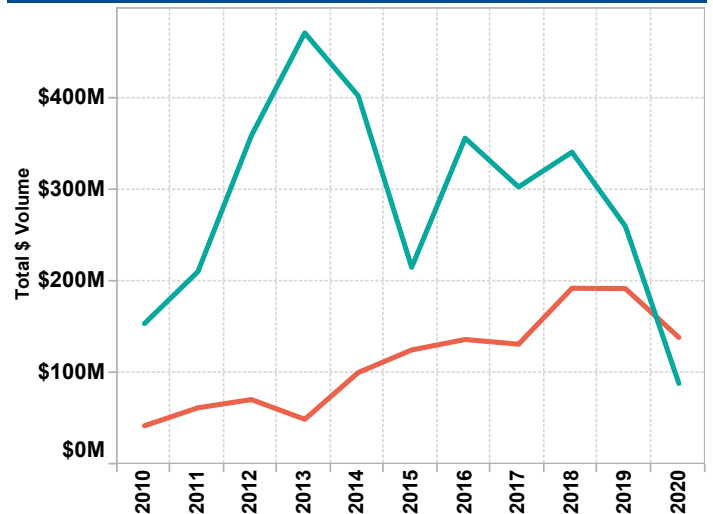
Total Acres by Region (last 12 mos.)



Industrial Land - Avg. \$/Acre by Region (to Q3'20)



Total Yearly \$ Volume by Region (to Q3'20)



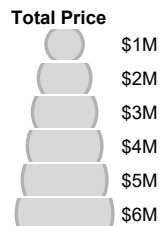
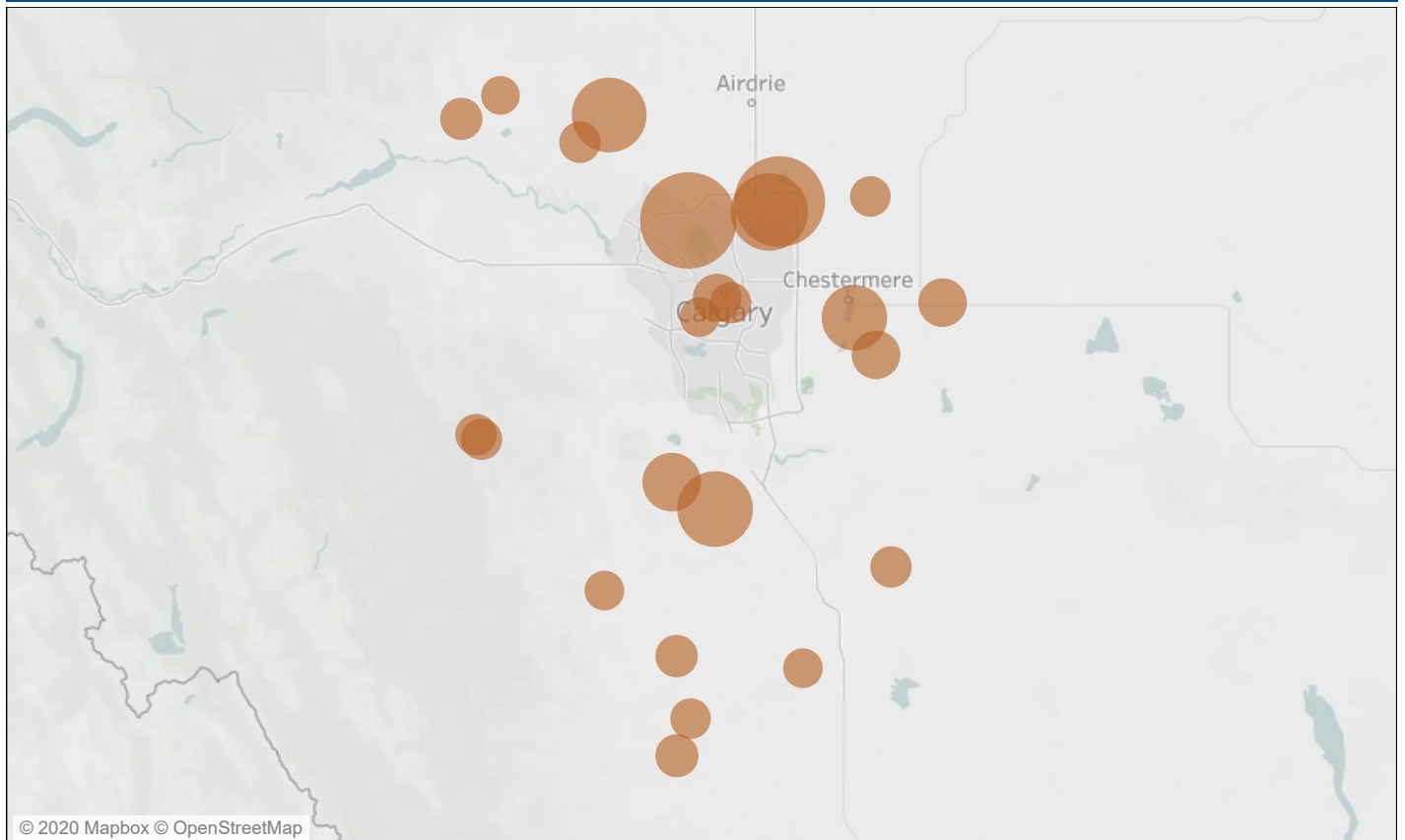
Region

Calgary Surrounding

ICI Land - Top Transactions Q3 2020

First Address	Municipality	Total Price	Price Per Acre	% Transferred	ICI Land Use
49 Hampstead Mews NW	Calgary	\$6,483,343	\$468,111 /ac.	100%	Golf Course
251 Red Embers Way NE	Calgary	\$5,747,500	\$950,000 /ac.	100%	Retail
4058 109th Avenue NE	Calgary	\$4,186,000	\$1,400,000 /ac.	100%	Retail
290129 48th Street West	Calgary	\$4,000,000	\$12,540 /ac.	100%	Agricultural
30110 Big Hill Springs Road	Airdrie	\$3,900,000	\$86,628 /ac.	100%	Agricultural

ICI Land - Q3 2020 Transactions



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