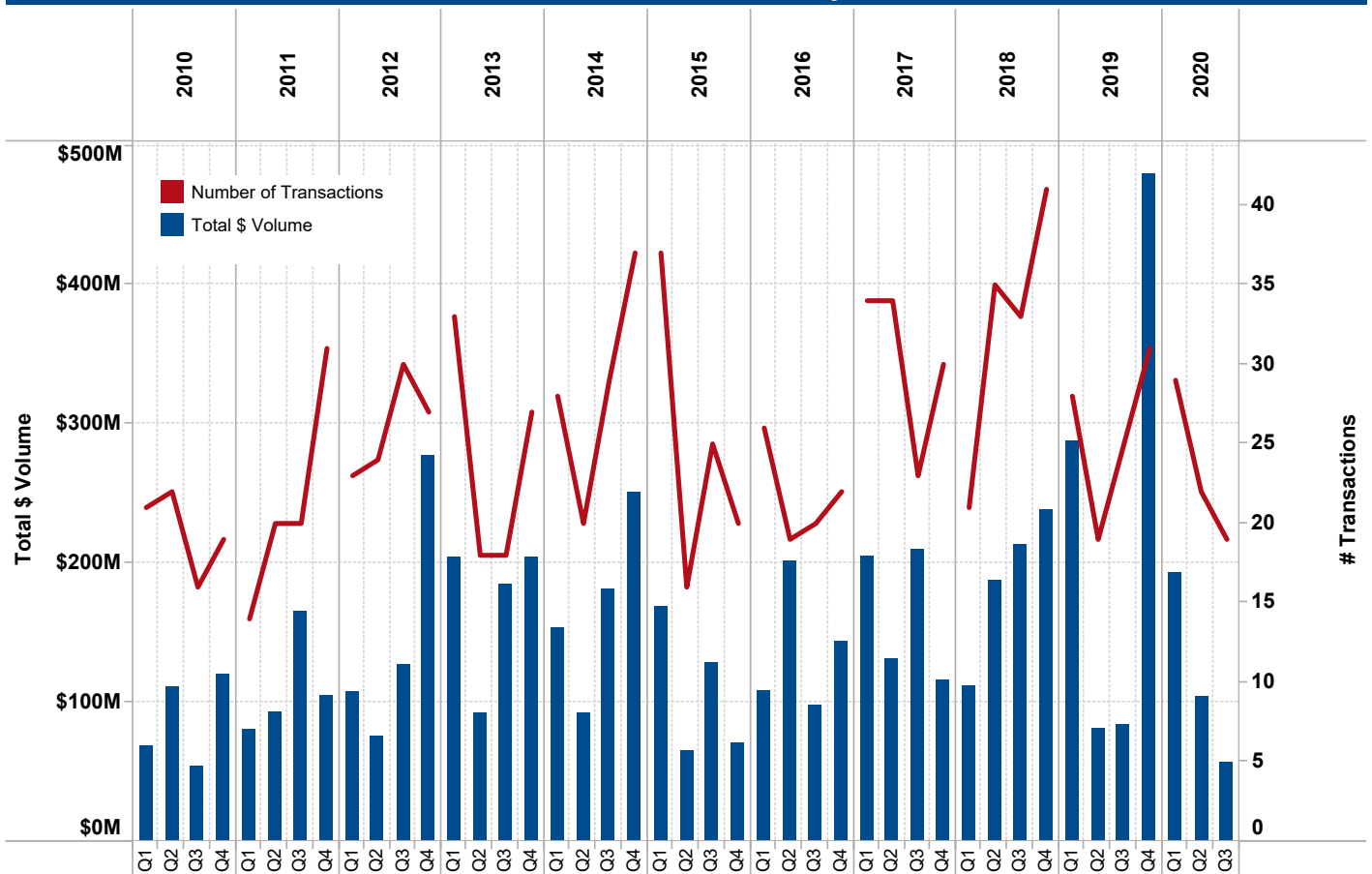

Greater Calgary Area Industrial

Commercial Q3 2020 Statistics

Data as of September 30, 2020



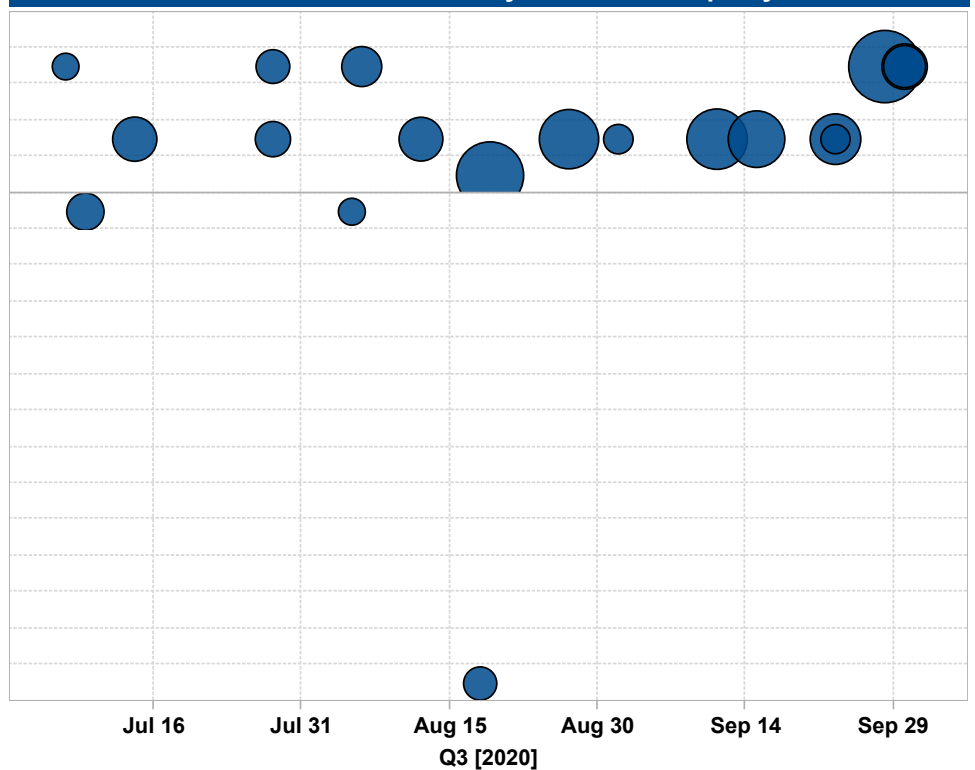
Industrial - Total Price & Transactions by Year & Quarter



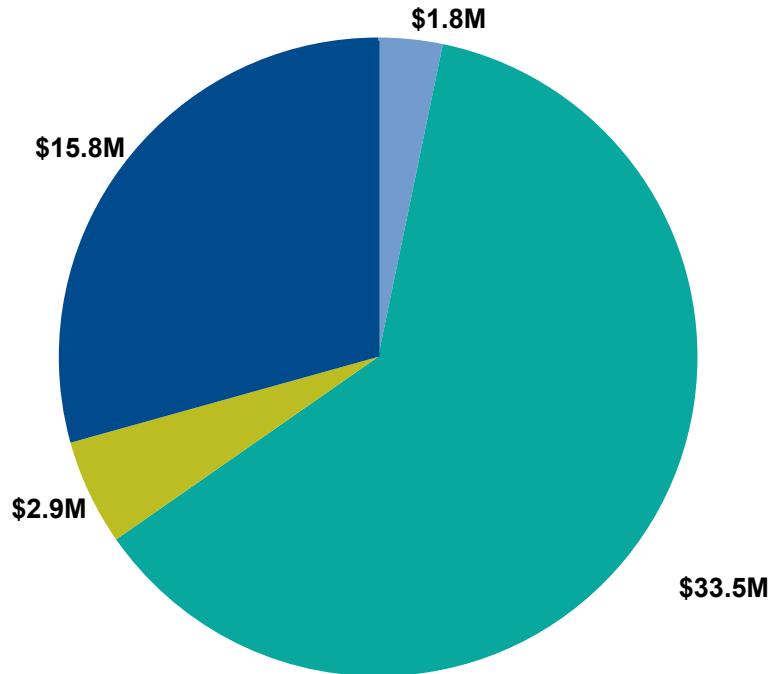
Industrial

Calgary	Calgary	Null	
		NE	\$17.6M
		NW	
		SE	\$27.8M
		SW	\$6.4M
Surrounding	Airdrie	Null	\$3.0M
	Balzac	Null	
	Banff	Null	
	Canmore	Null	
	Carstairs	Null	
	Chestermere	Null	
	Cochrane	Null	
	Crossfield	Null	
	Didsbury	Null	
	High River	Null	
	Langdon	Null	
	Okotoks	Null	
	Springbank	Null	
	Strathmore	Null	\$1.6M

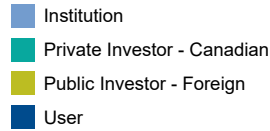
Q3 2020 Transactions by Date & Municipality



Industrial - Q3 2020 Purchaser Profile by Total \$ Volume

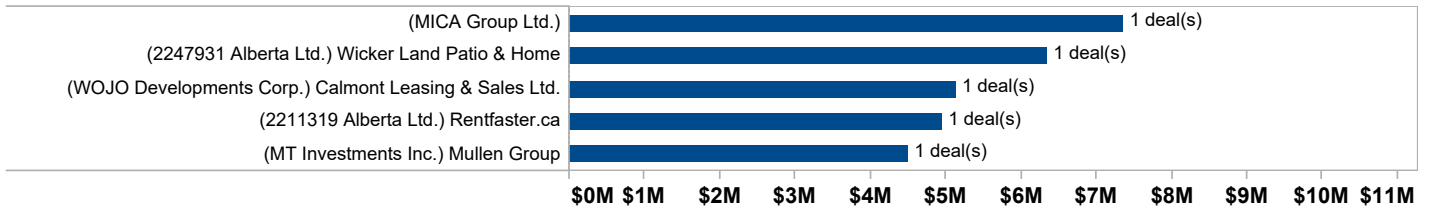


Purchaser Profile

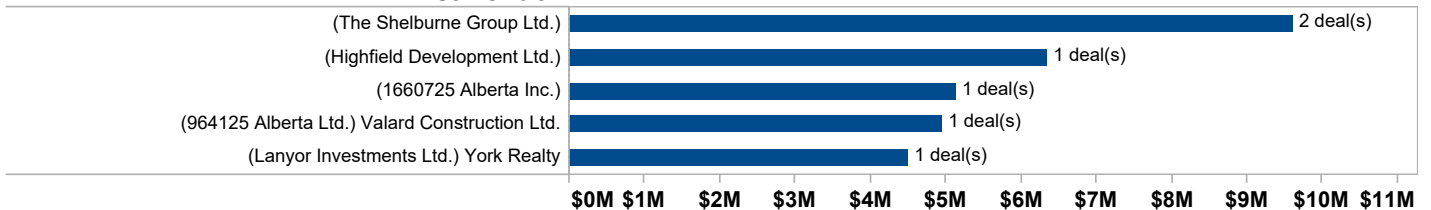


Industrial - Q3 2020 Top Purchasers, Vendors, Lenders

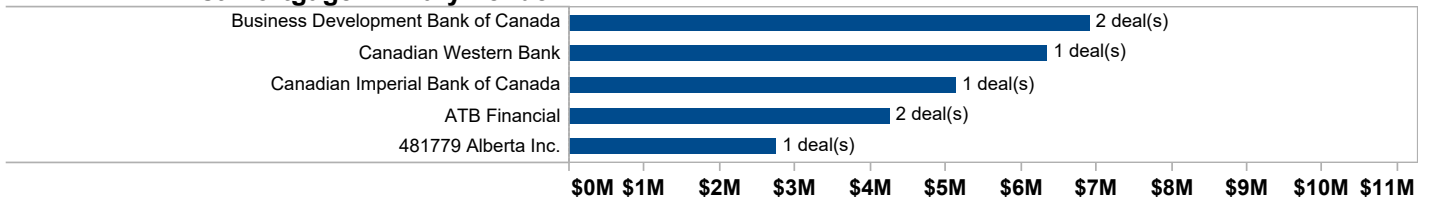
First Purchaser



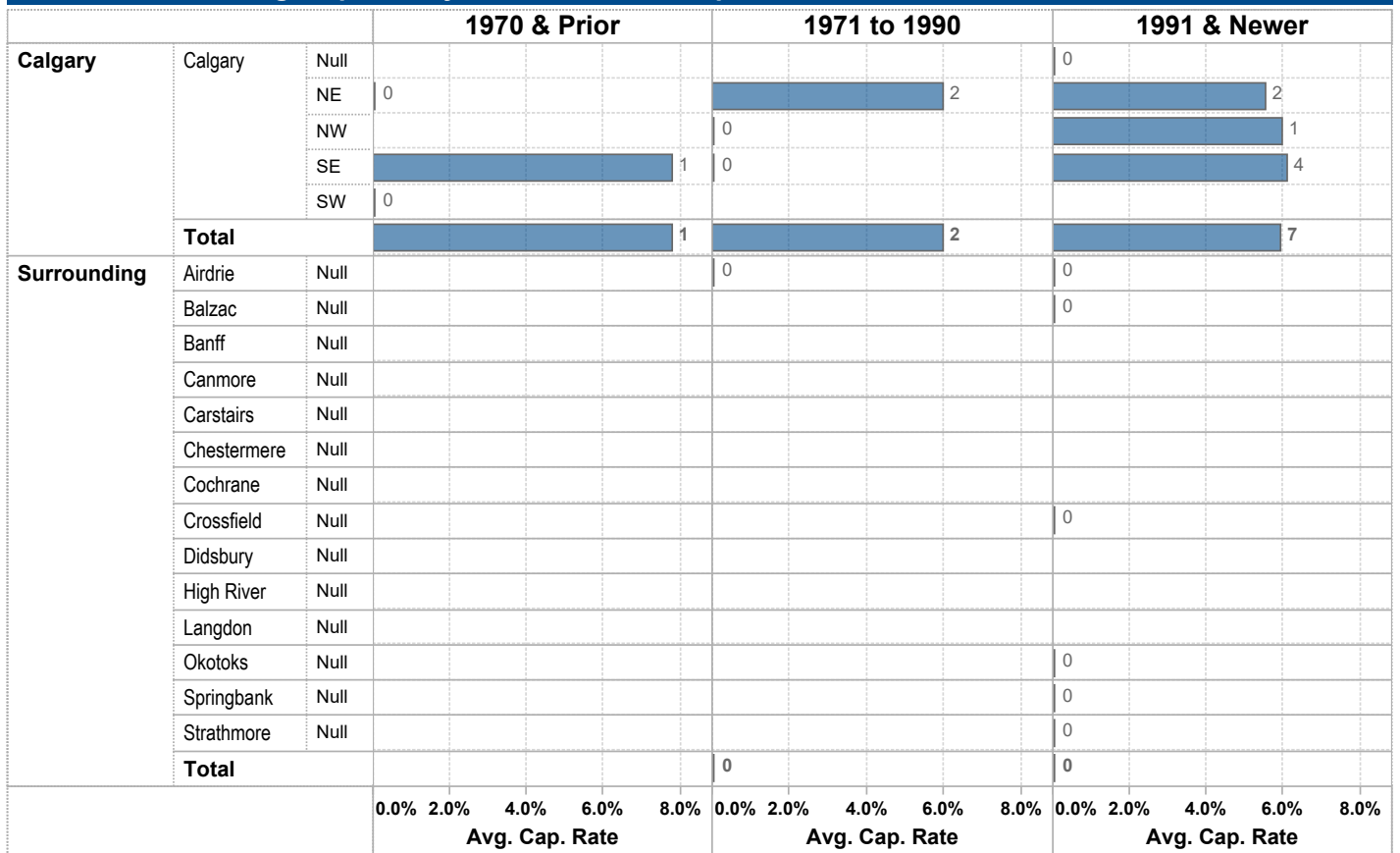
First Vendor



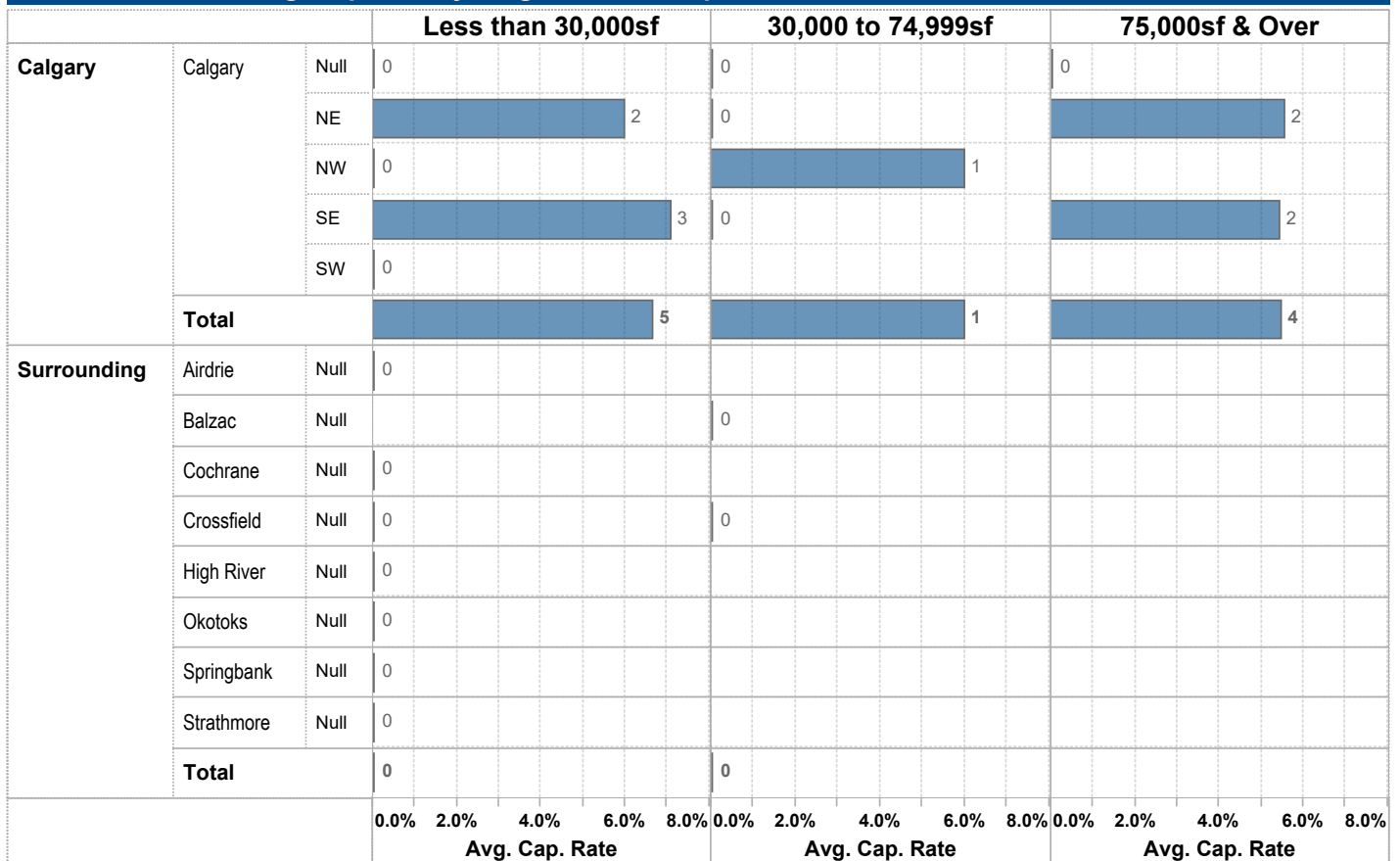
First Mortgage Primary Lender



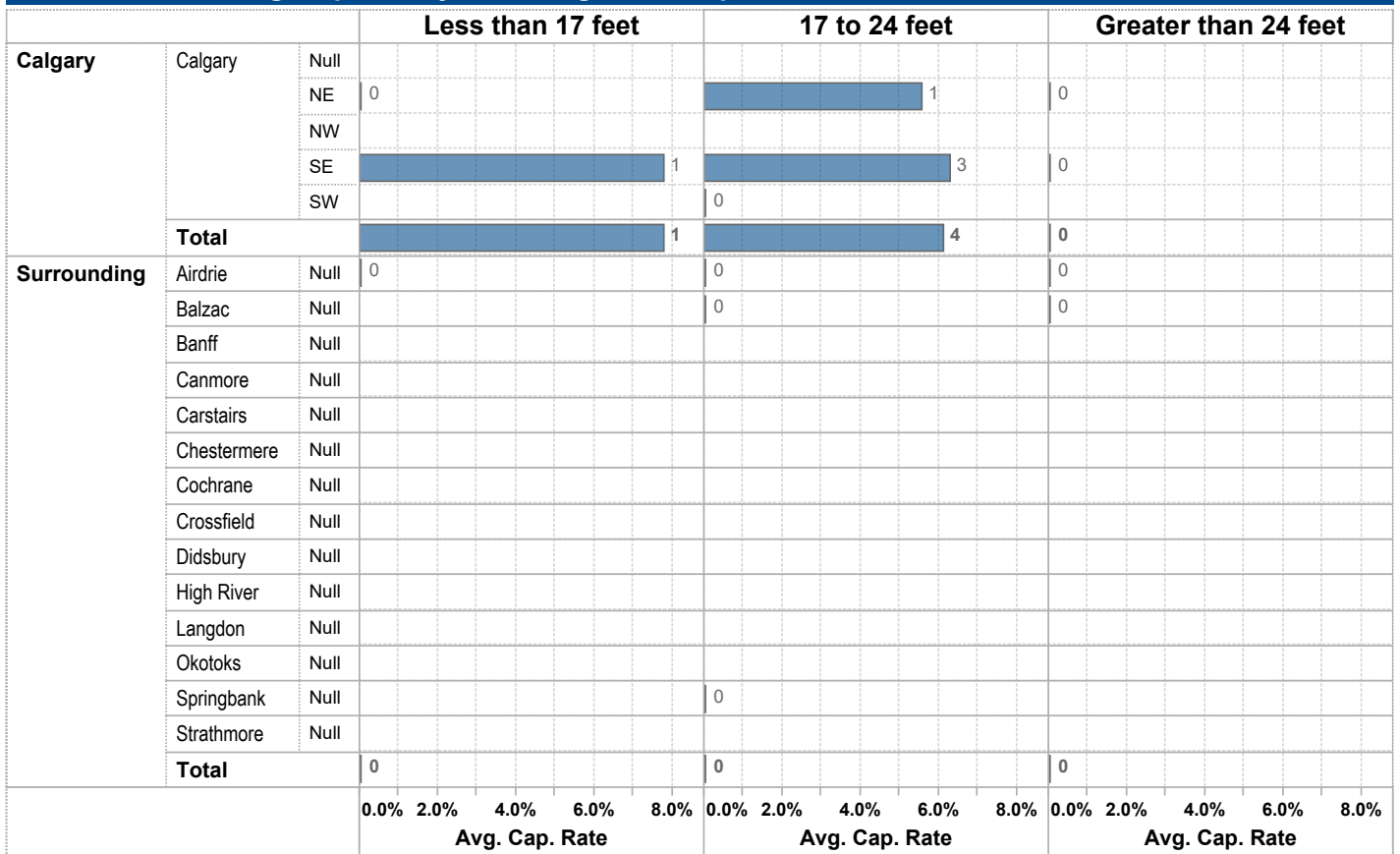
Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



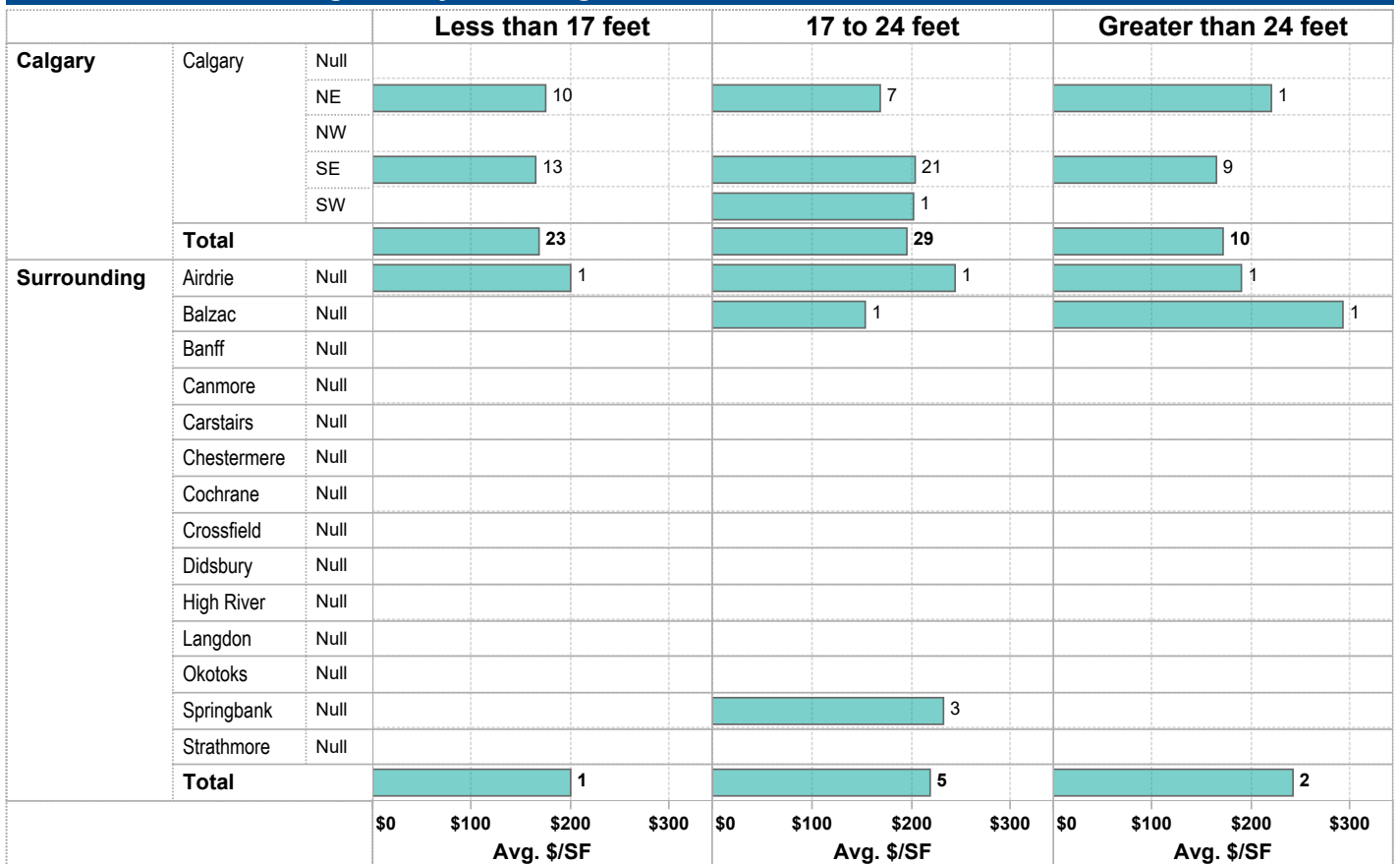
Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



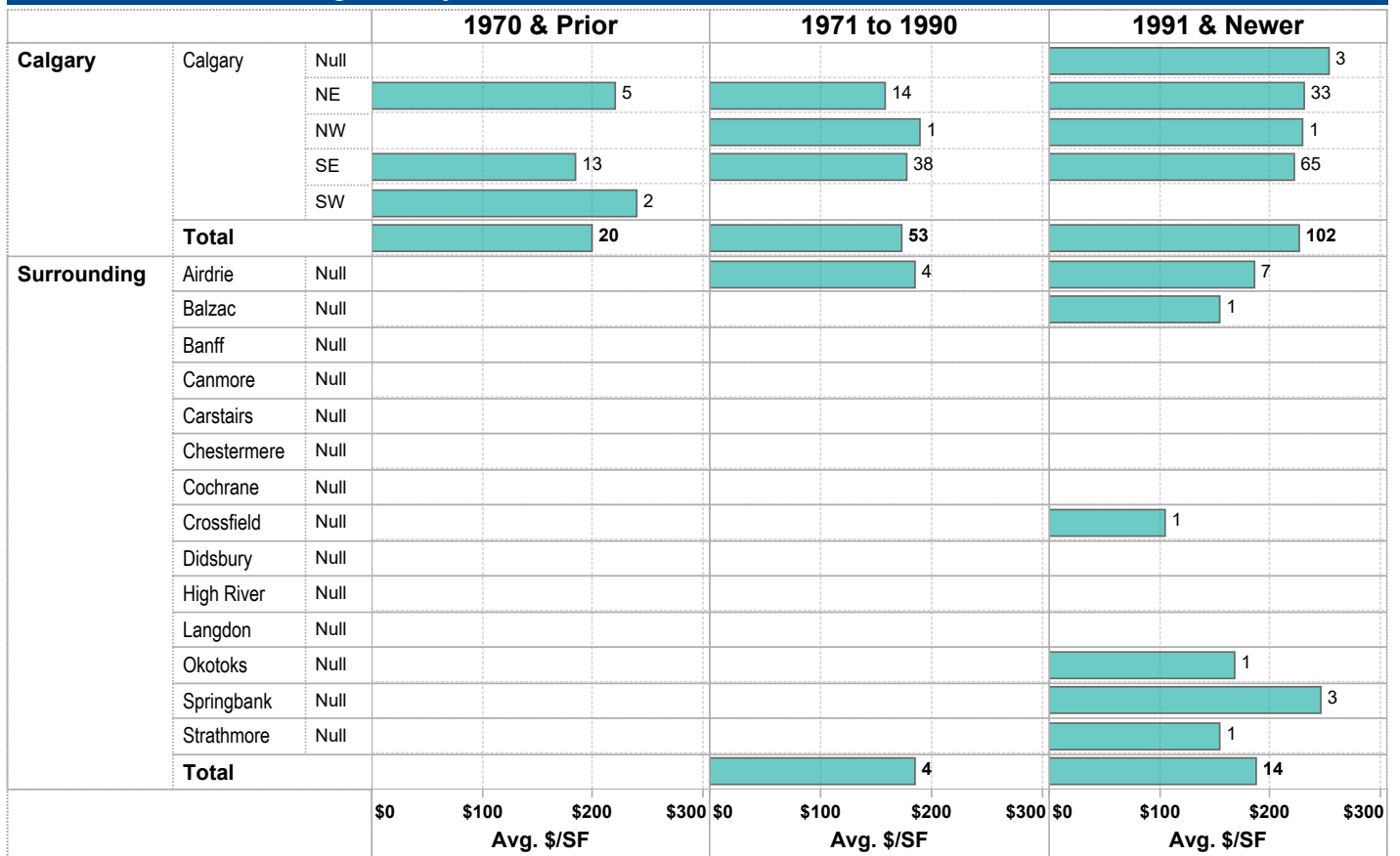
Avg. Cap Rate by Clear Height with Cap Rate Deal Count - Last 24 Months



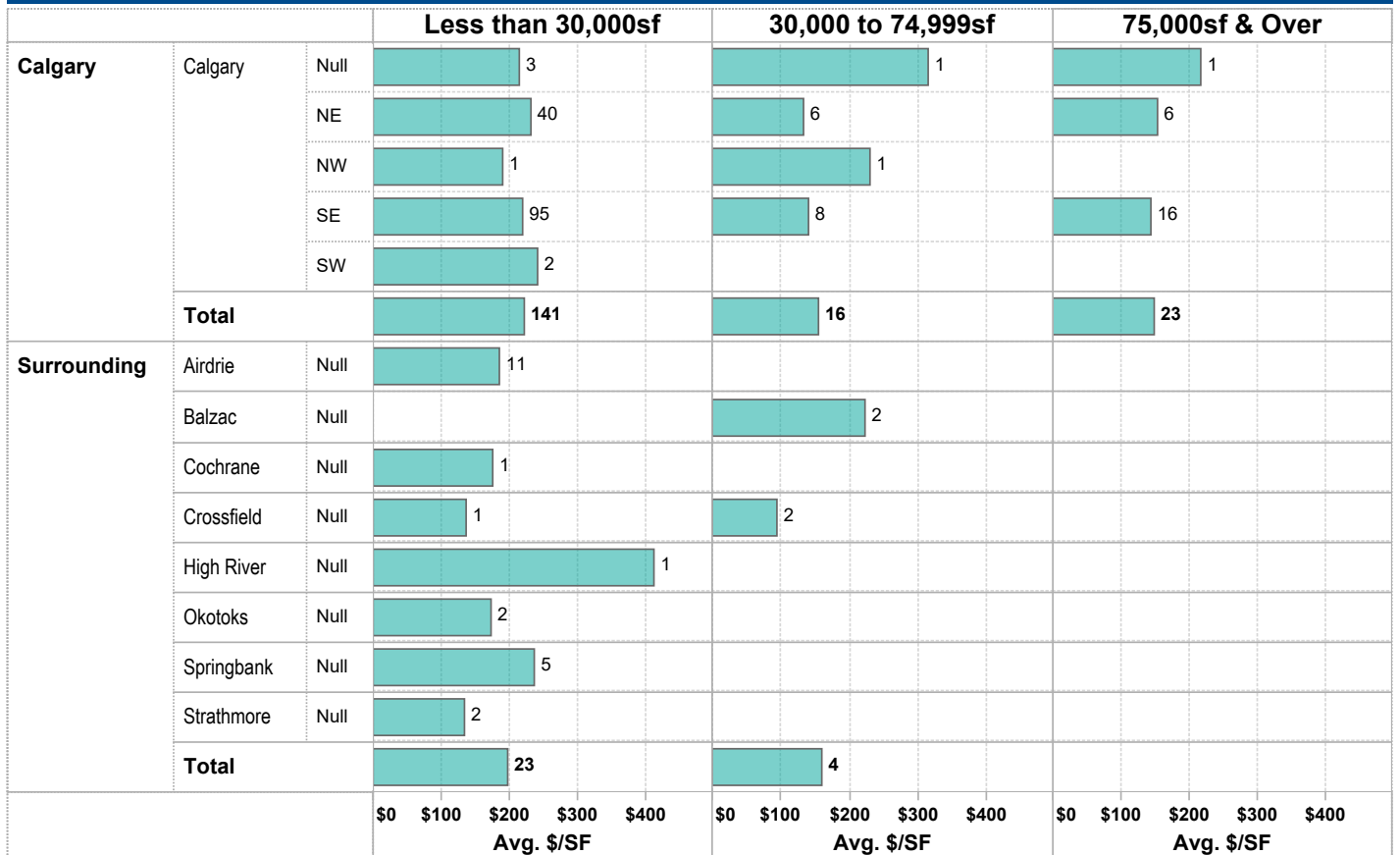
Avg. \$/SF by Clear Height with \$/SF Deal Count - Last 24 Months



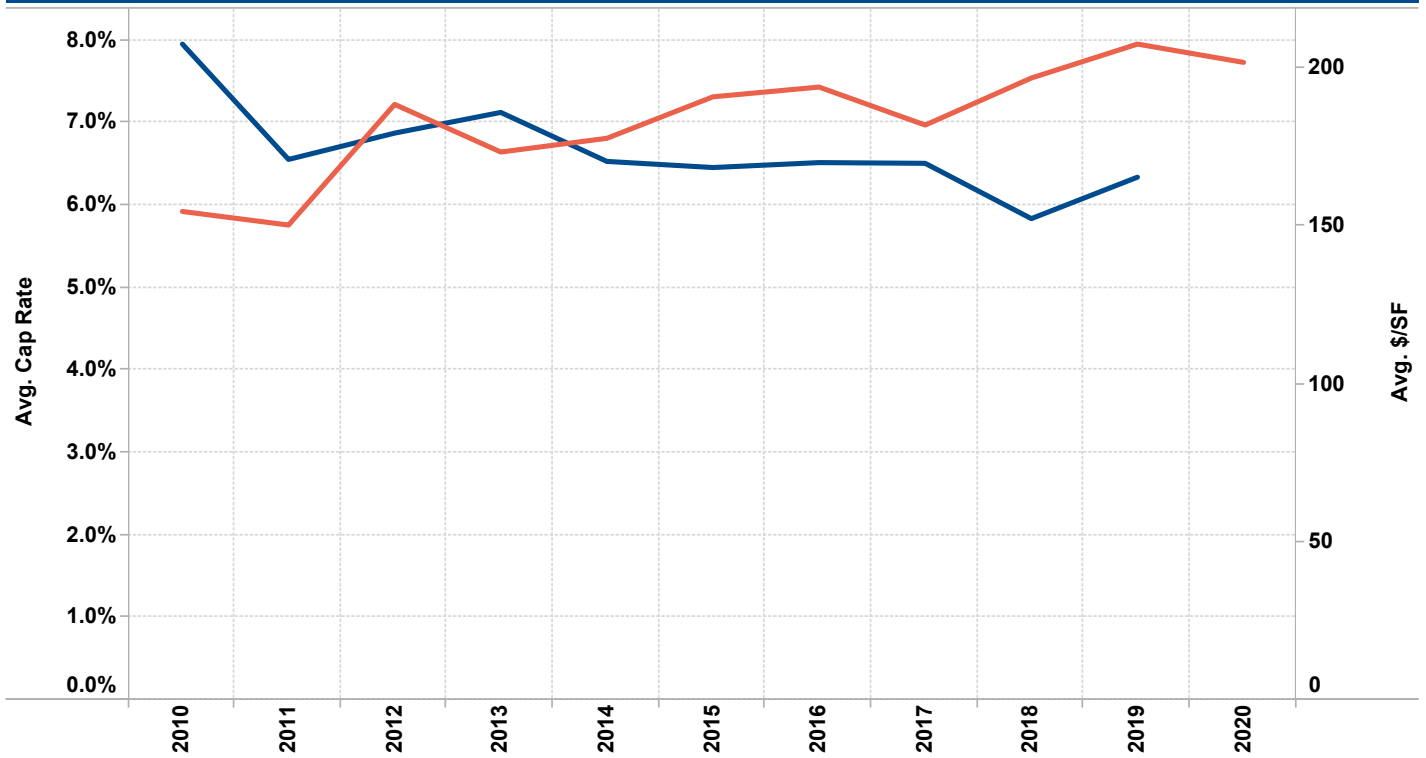
Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months



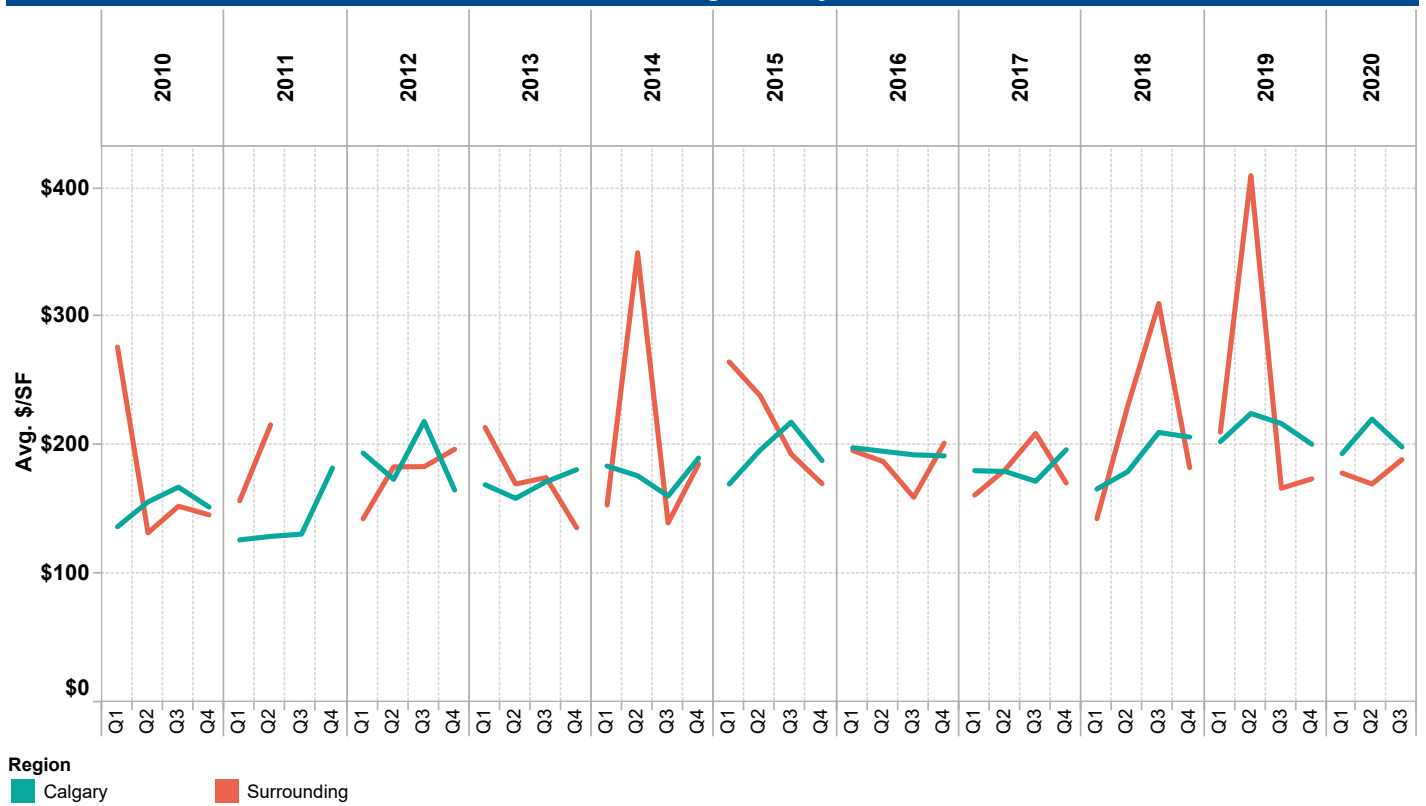
Industrial - Avg. \$/SF vs. Cap Rate



Measure Names

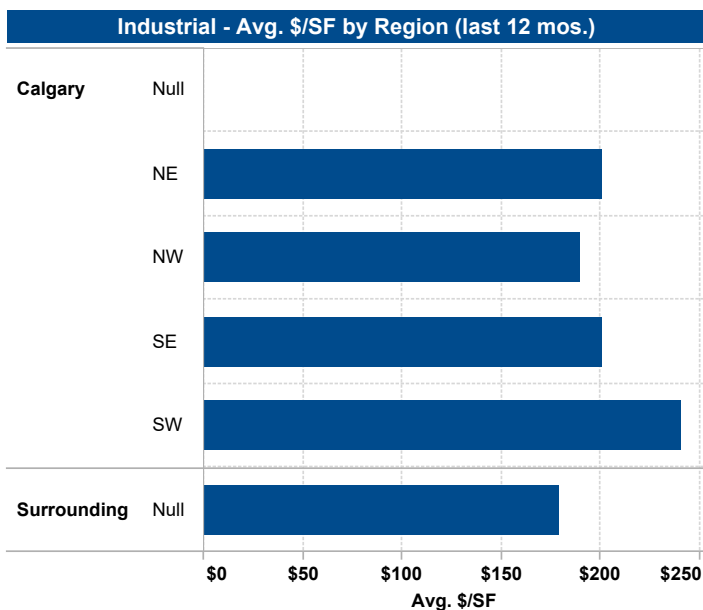
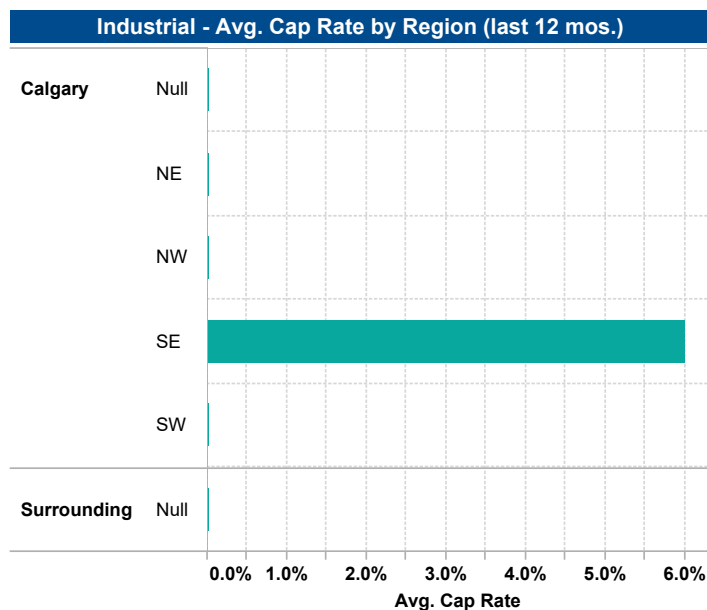
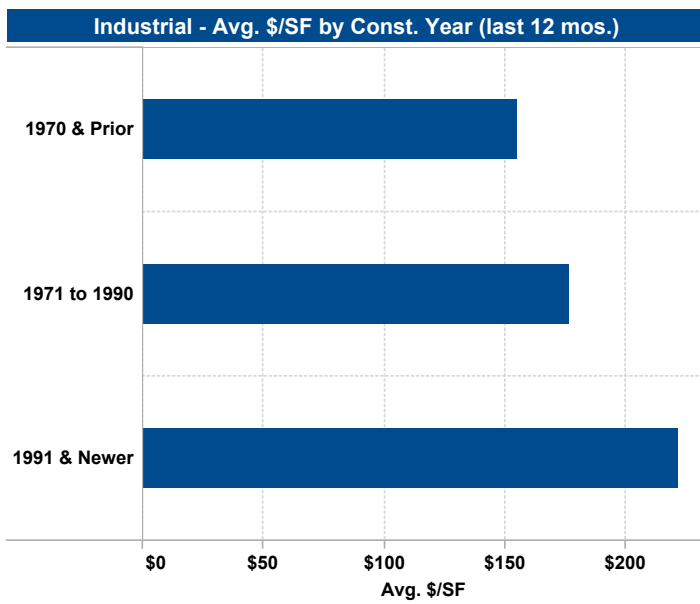
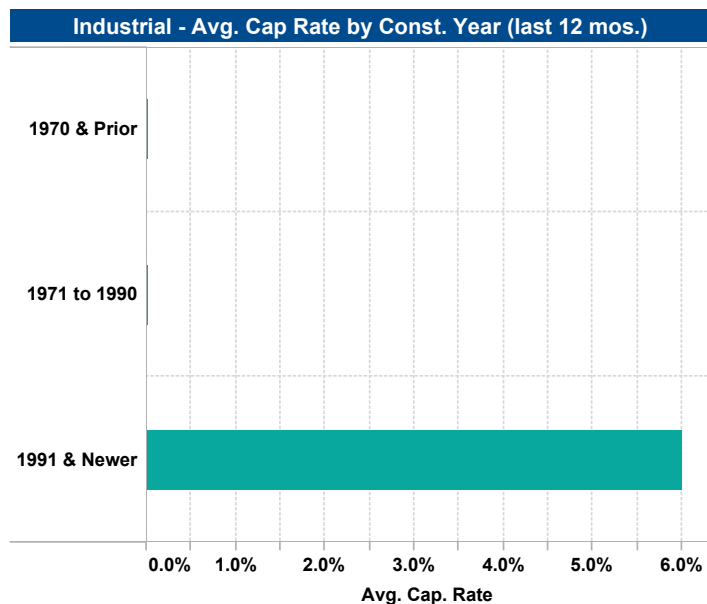
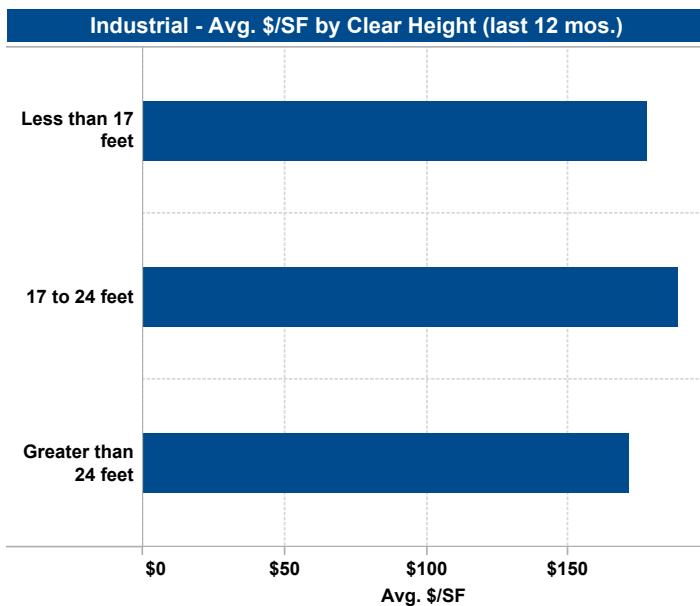
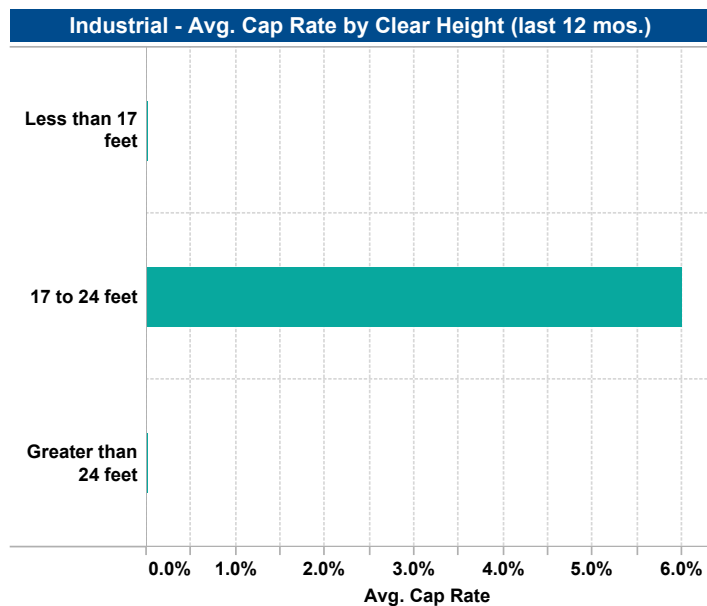
■ Avg. Cap Rate ■ Avg. Price Per Sq..

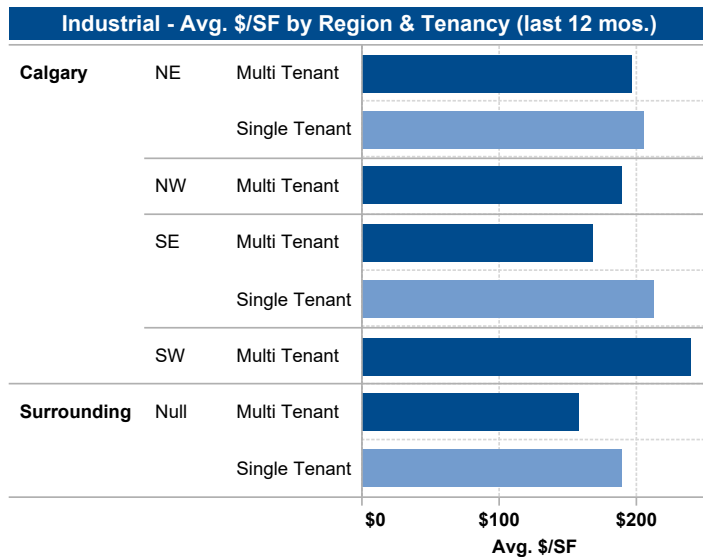
Industrial - Avg. \$/SF by Area



Region

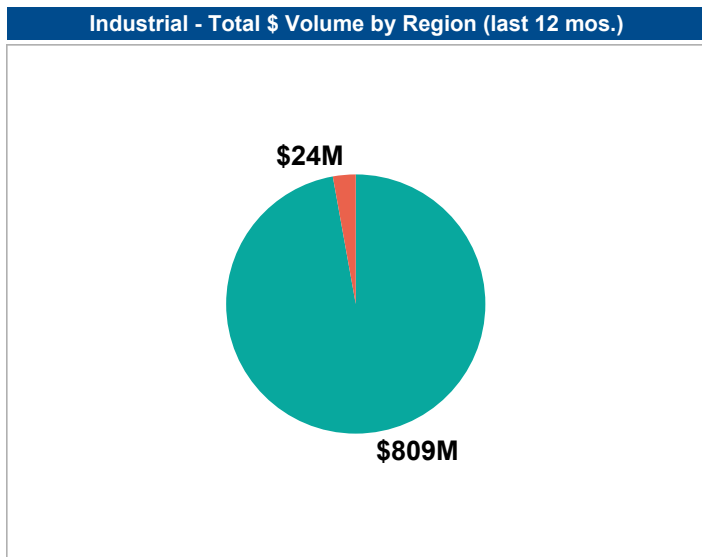
■ Calgary ■ Surrounding





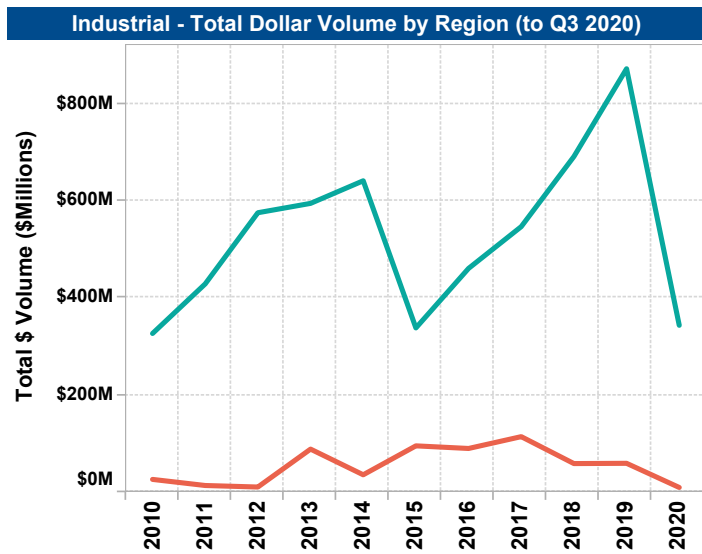
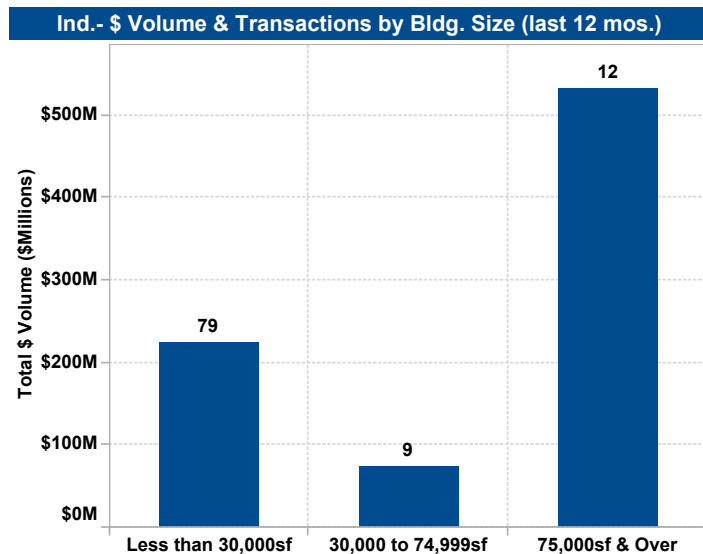
Property Type

- Multi Tenant
- Single Tenant



Region

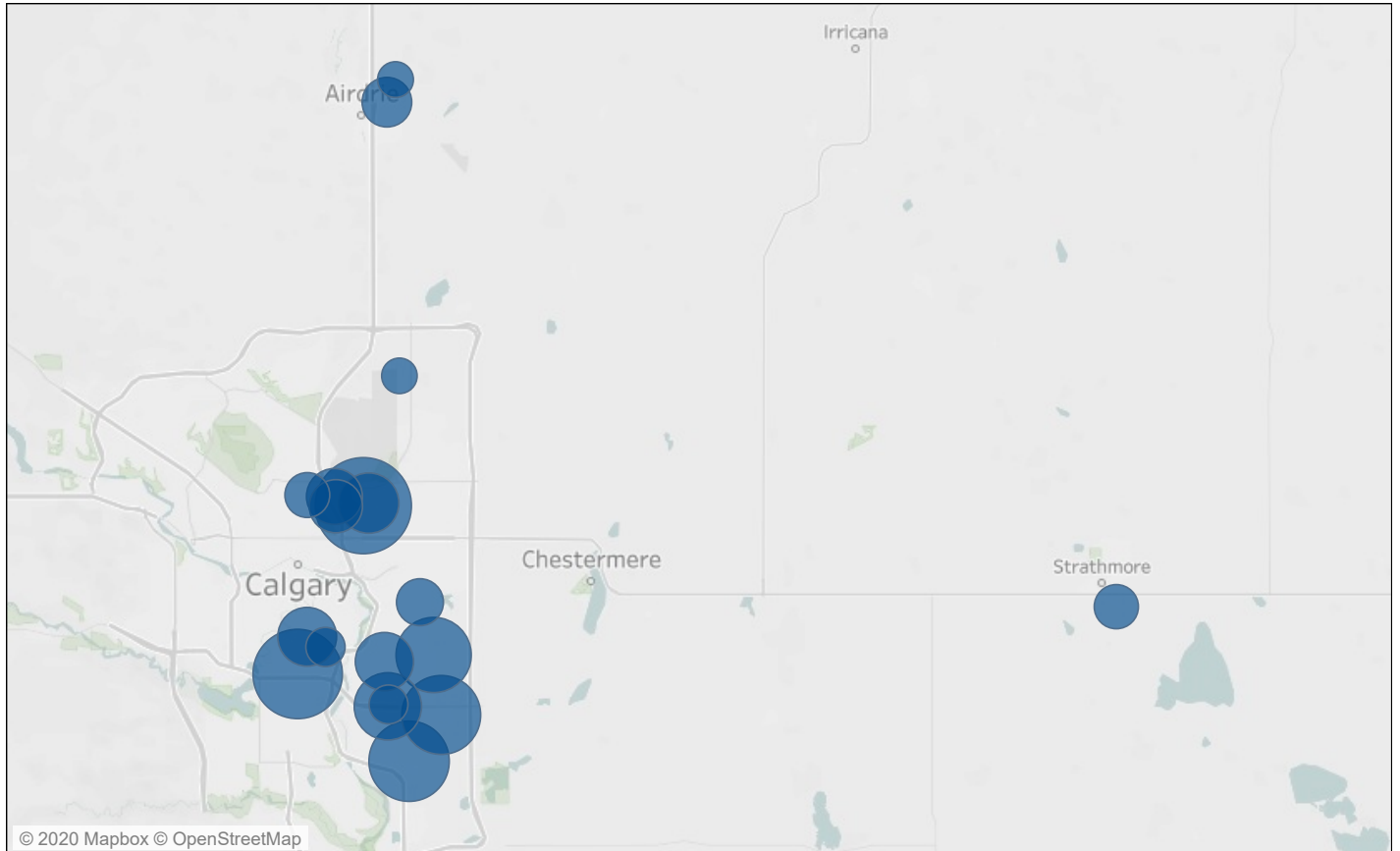
- Calgary
- Surrounding



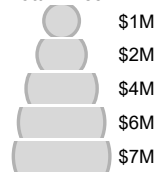
Industrial - Top Transactions Q3 2020

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
3600 19th Street NE	Calgary	\$7,350,000	51,064	\$144	Market
6119 Centre Street SW	Calgary	\$6,350,000	22,720	\$279	Market
4403 112th Avenue SE	Calgary	\$5,130,000	19,612	\$262	Market
6215 86th Avenue SE	Calgary	\$4,950,000	33,400	\$148	Market
5545 52nd Avenue SE	Calgary	\$4,500,000	17,250	\$261	Market

Industrial - Q3 2020 Transactions



Total Price



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