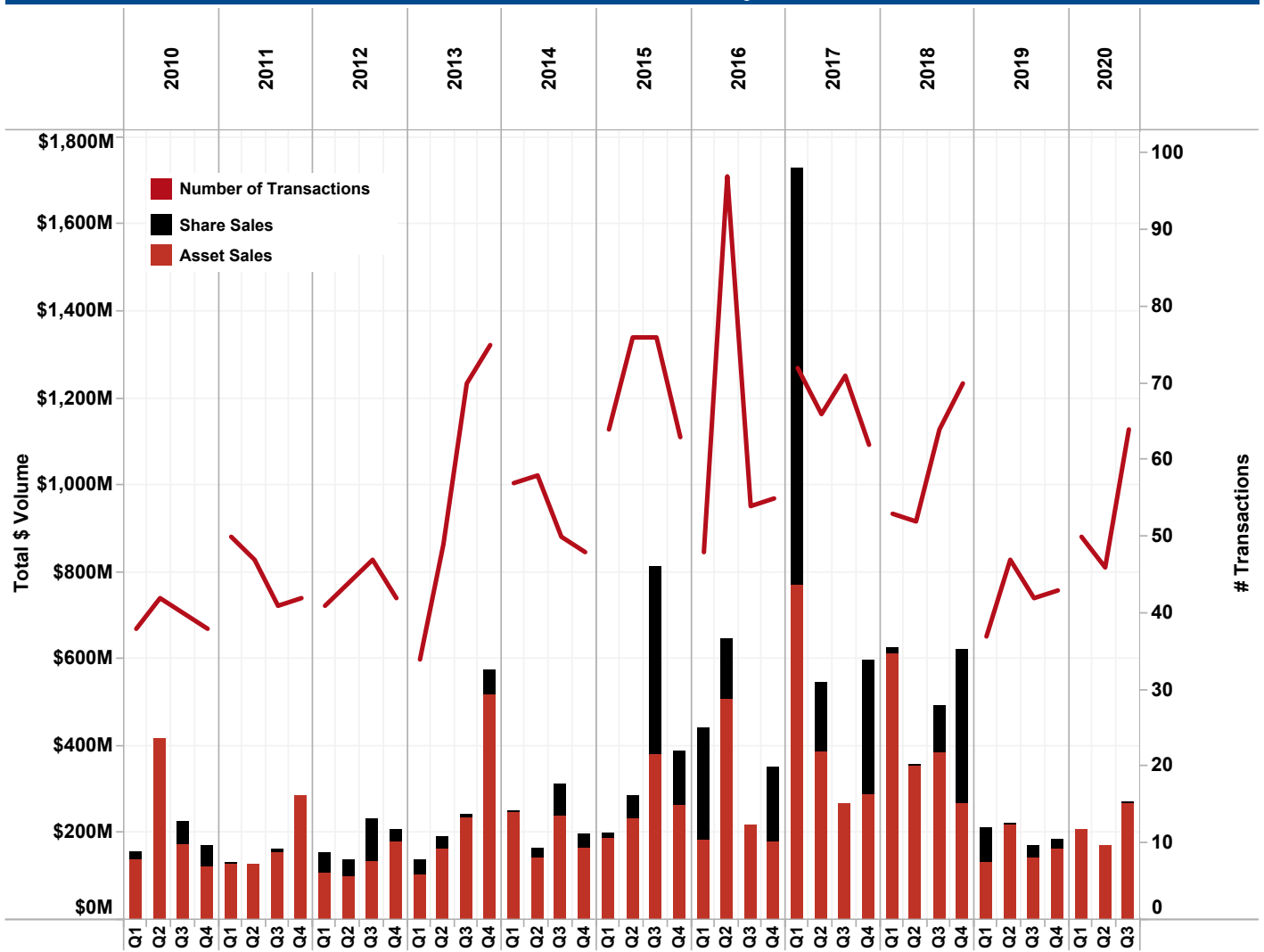

Greater Vancouver Area Retail

Commercial Q3 2020 Statistics

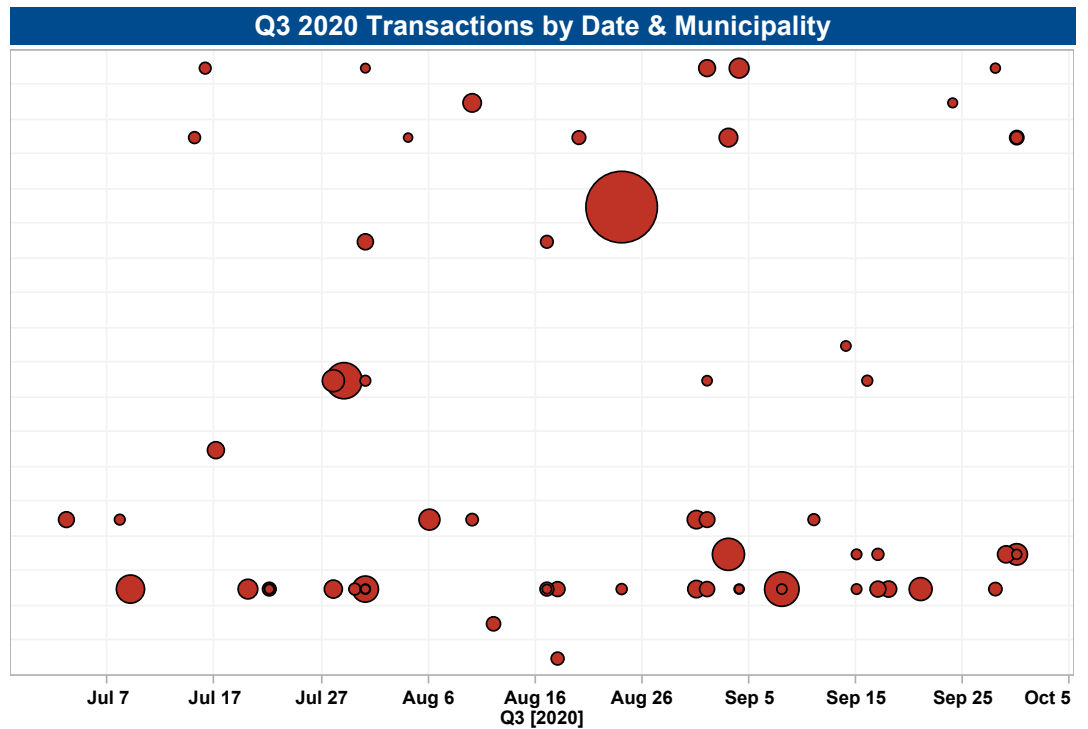
Data as of September 30, 2020



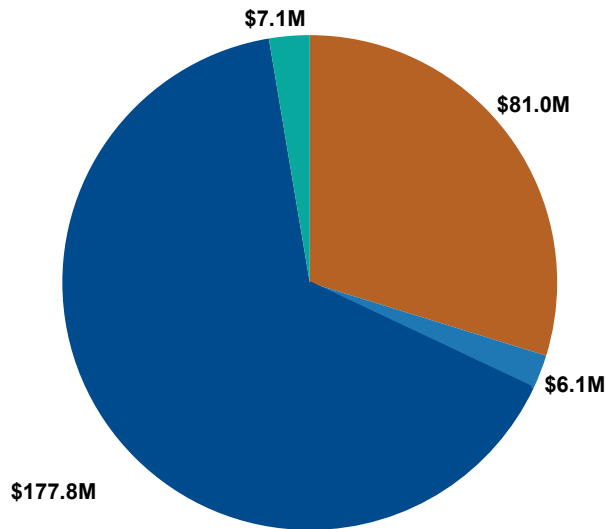
Retail - Total Price & Transactions by Year & Quarter



Retail	
Abbotsford	\$12.4M
Burnaby	\$5.4M
Chilliwack	\$13.9M
Coquitlam	
Delta	\$64.5M
Langley	\$5.2M
Maple Ridge	
Mission	
New Westminster	\$1.3M
North Vancouver	\$26.7M
Pitt Meadows	
Port Coquitlam	\$3.6M
Port Moody	
Richmond	\$20.8M
Surrey	\$26.7M
Vancouver	\$86.8M
West Vancouver	\$2.5M
White Rock	\$2.1M



Retail - Q3 2020 Purchaser Profile by Total \$ Volume

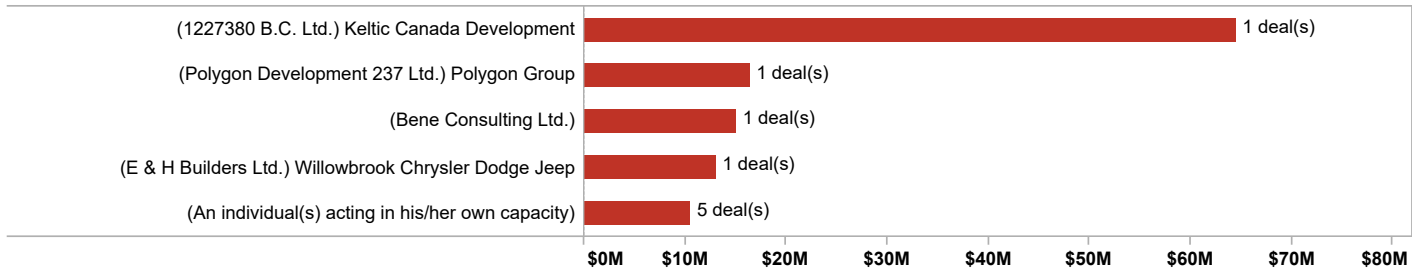


Purchaser Profile

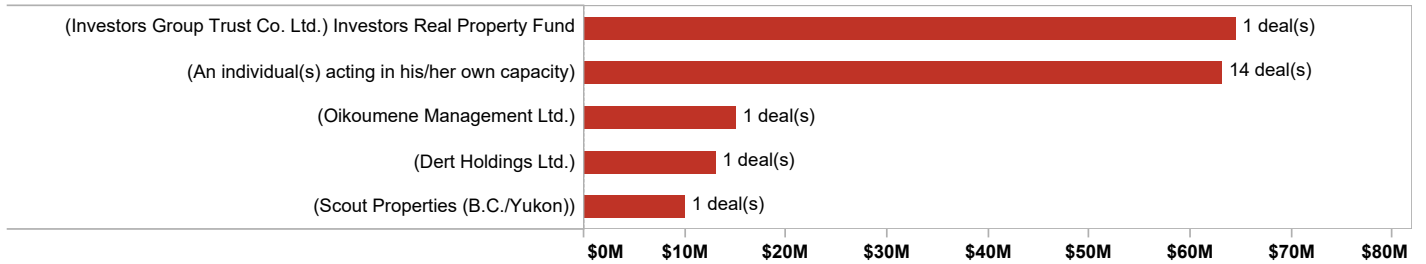
- Developer
- User
- Private Investor
- Private Investor - Canadian

Retail - Q3 2020 Top Purchasers, Vendors, Lenders

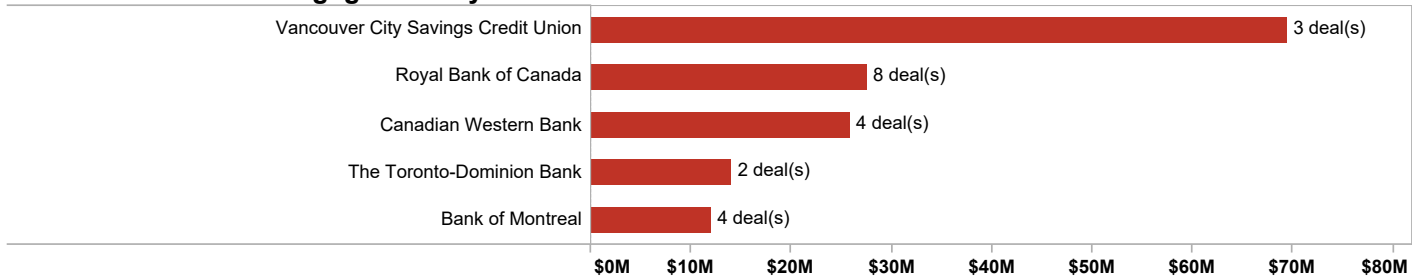
First Purchaser



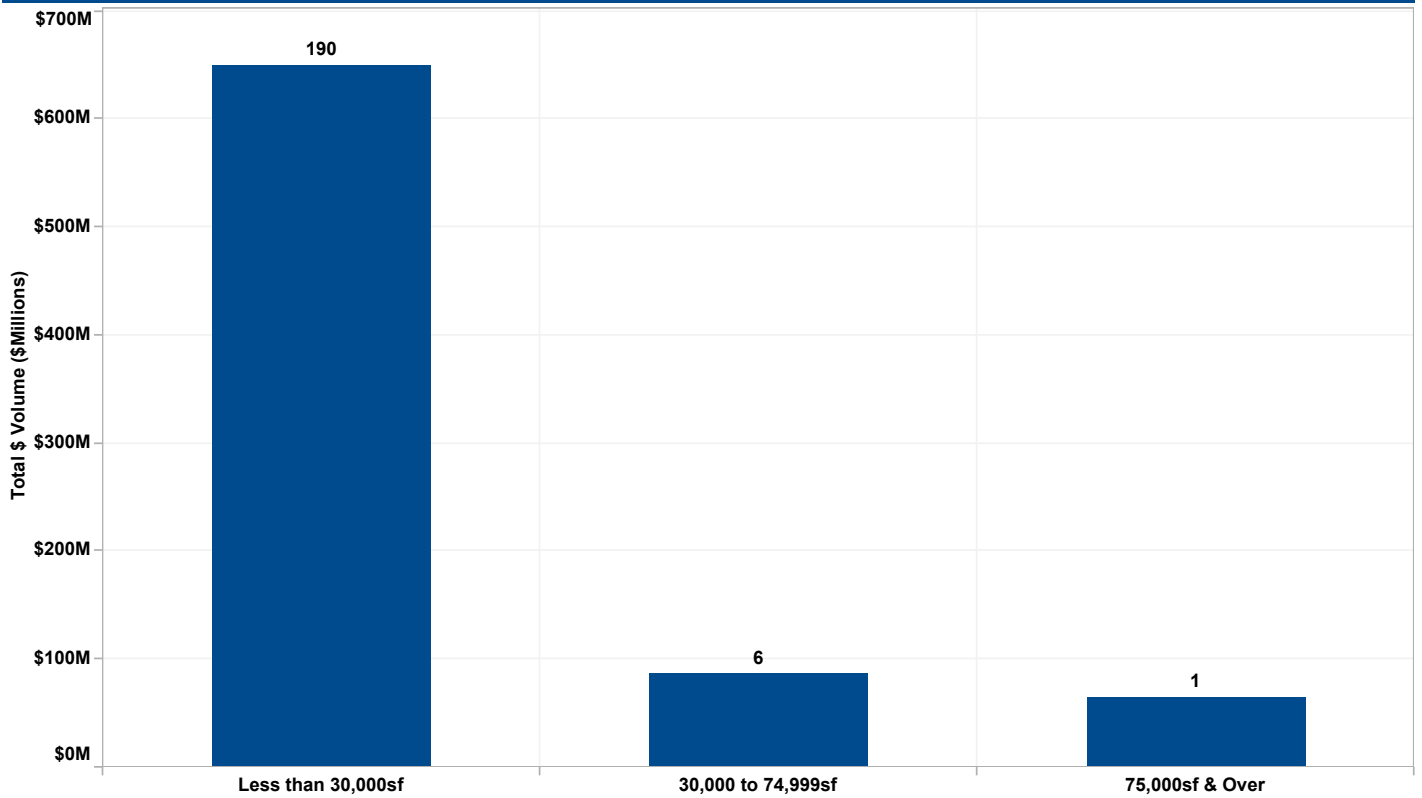
First Vendor



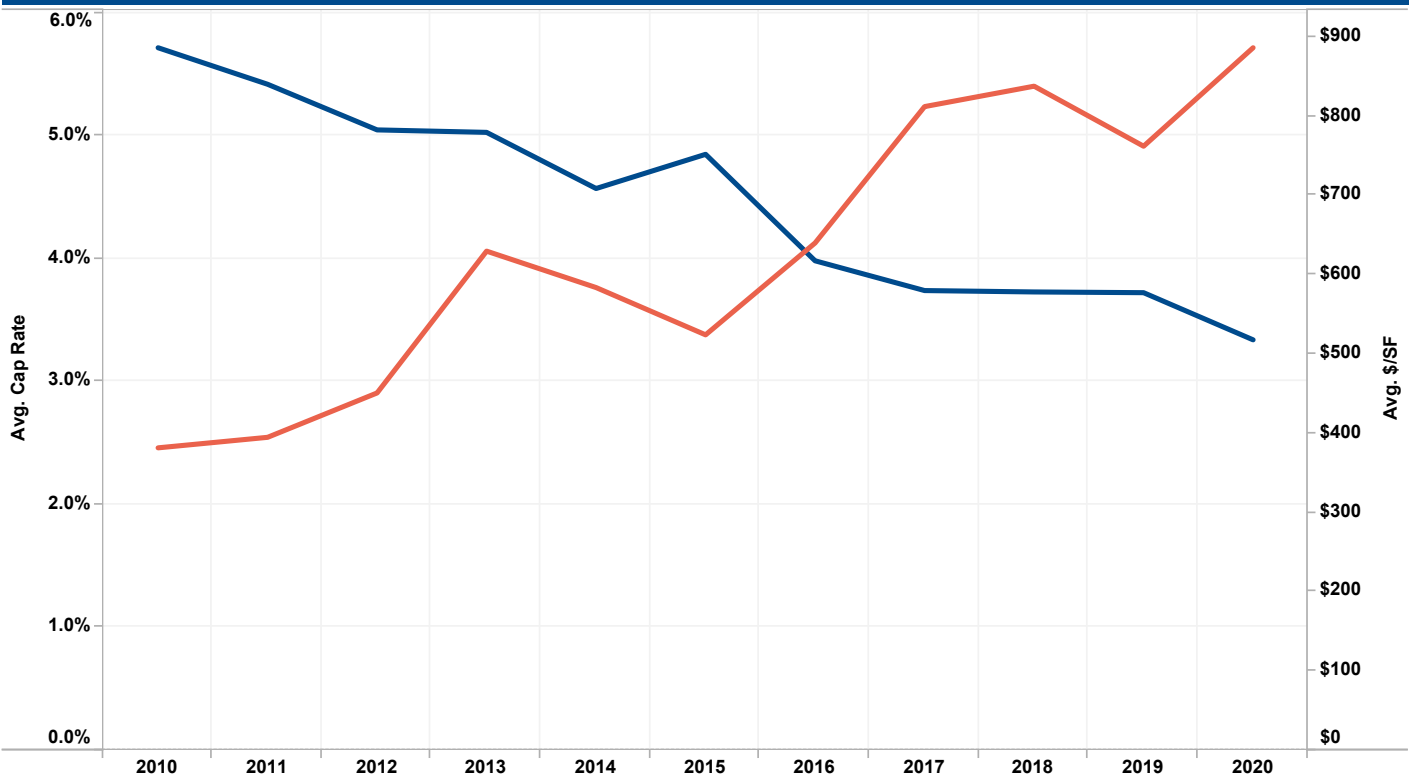
First Mortgage Primary Lender



Retail - \$ Volume & Transactions by Bldg. Size (last 12 mos.)



Retail - Avg. \$/SF vs. Cap Rate



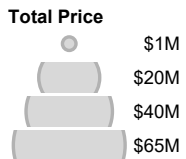
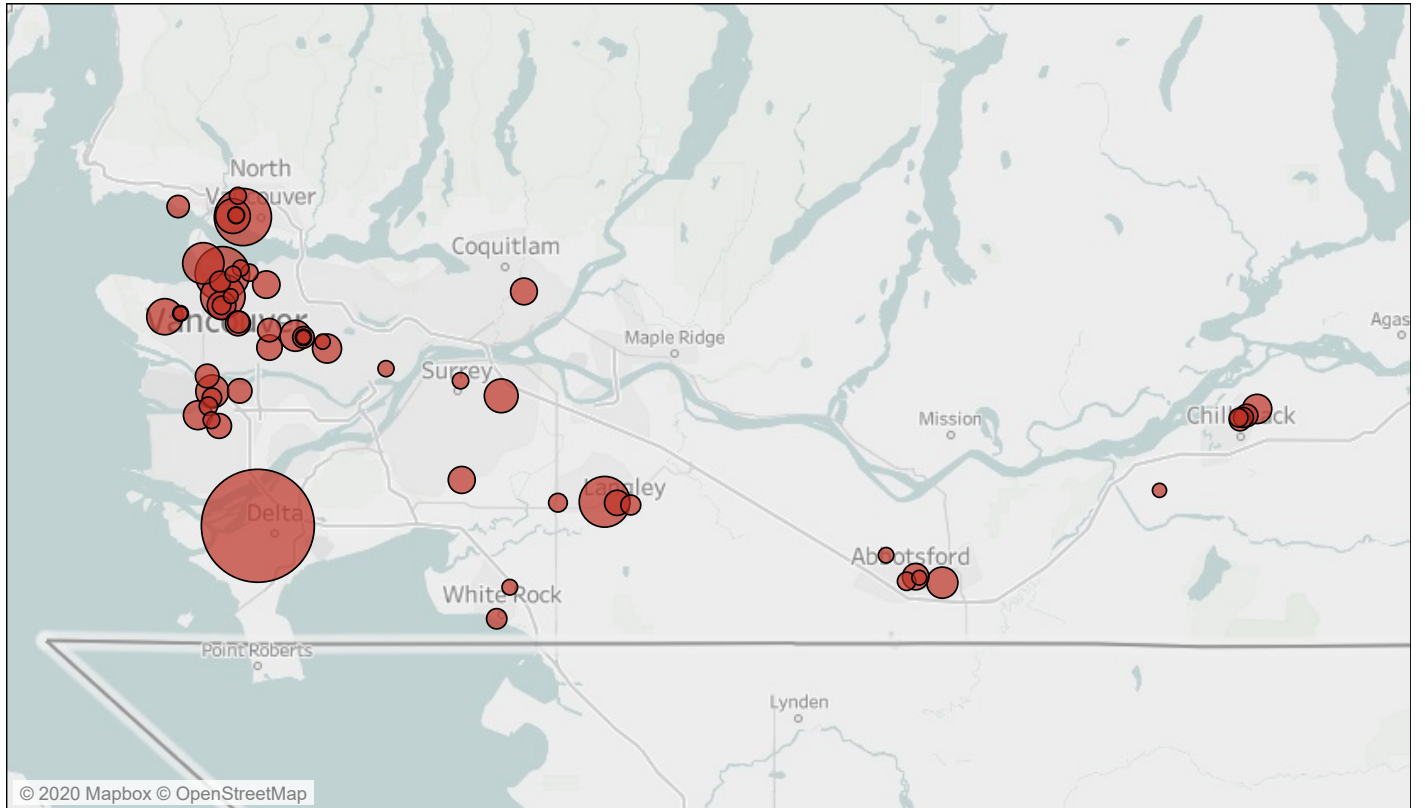
Measure Names

- Avg. \$/SF
- Avg. Cap Rate

Retail - Top Transactions Q3 2020

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
5201 Ladner Trunk Road	Delta	\$64,500,000	138,716	\$465	Market
818-858 West 15th Street	North Vancouver	\$16,500,000	22,000	\$750	Market
852 Seymour Street	Vancouver	\$15,000,000	Null	Null	Market
19575 Langley By-Pass	Surrey	\$13,000,000	32,755	\$397	Market
664 West Broadway	Vancouver	\$10,000,000	6,000	\$1,667	Market

Retail - Q3 2020 Transactions



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