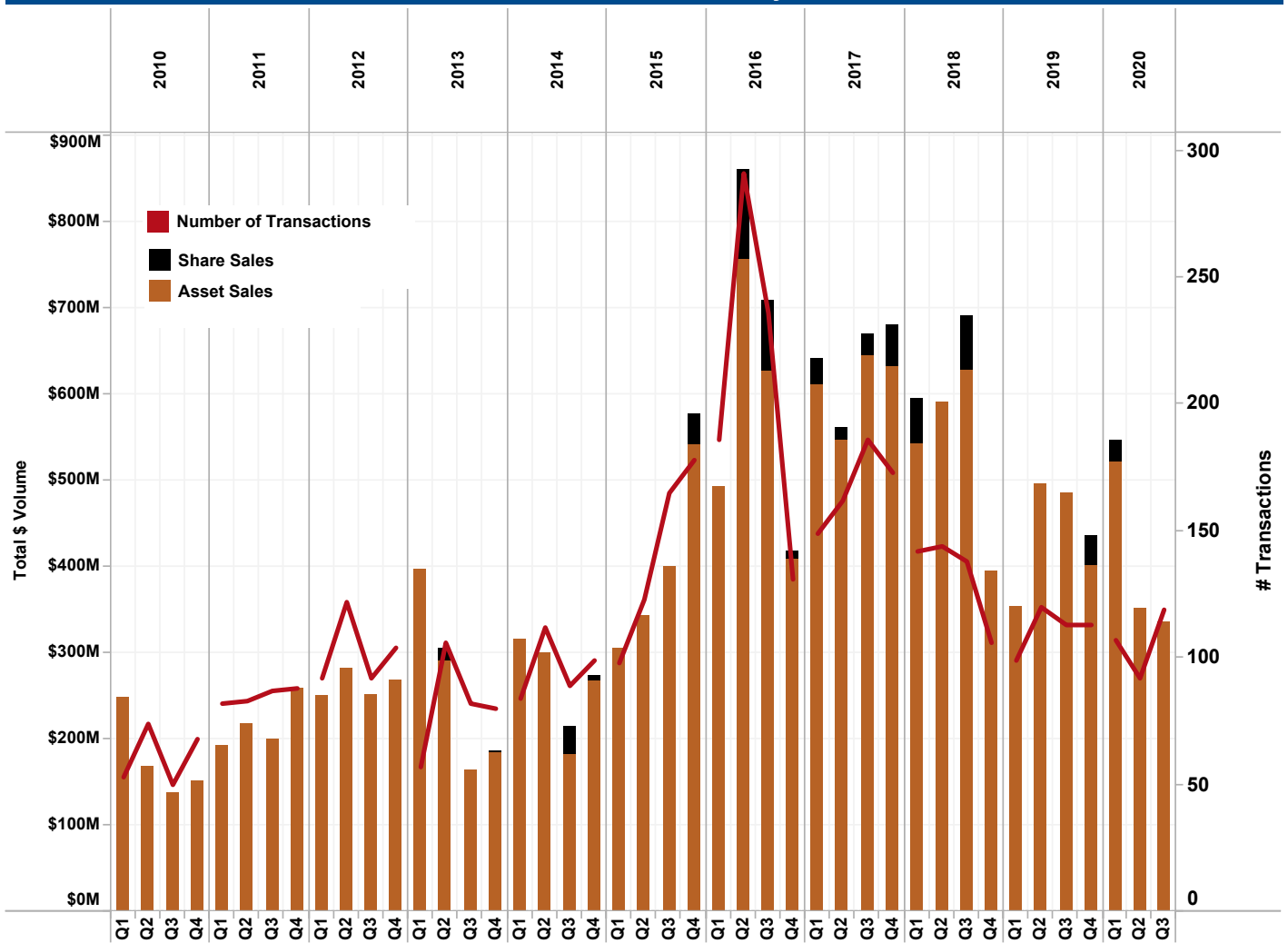

Greater Vancouver Area ICI Land Commercial Q3 2020 Statistics

Data as of September 30, 2020



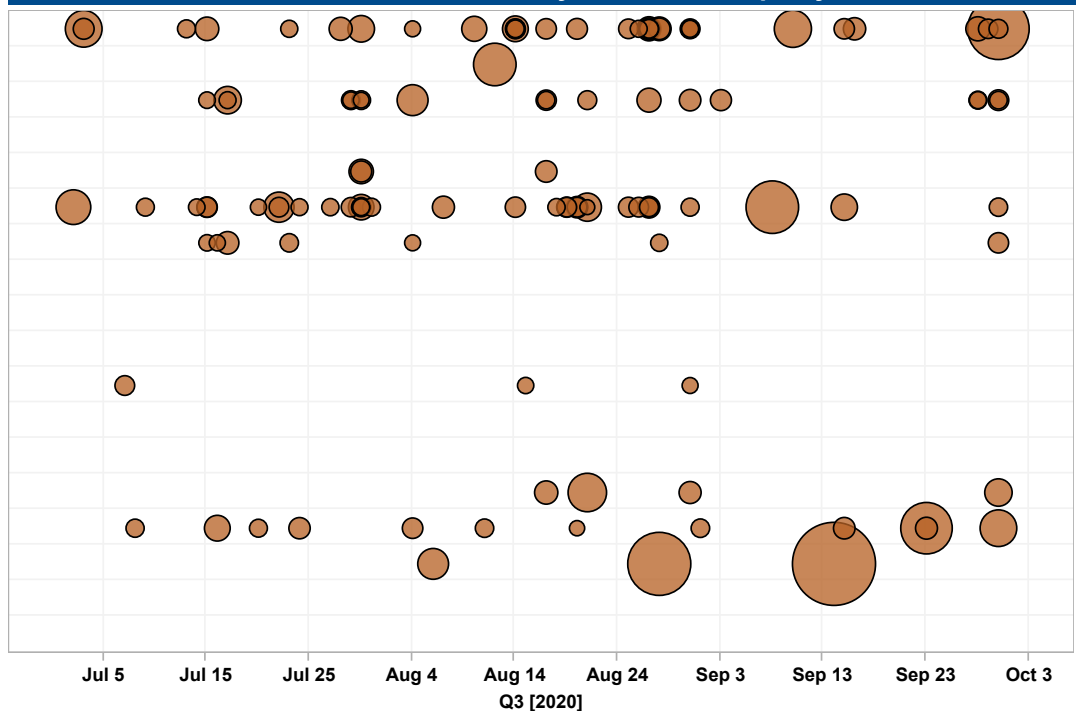
ICI Land - Total Price & Transactions by Year & Quarter



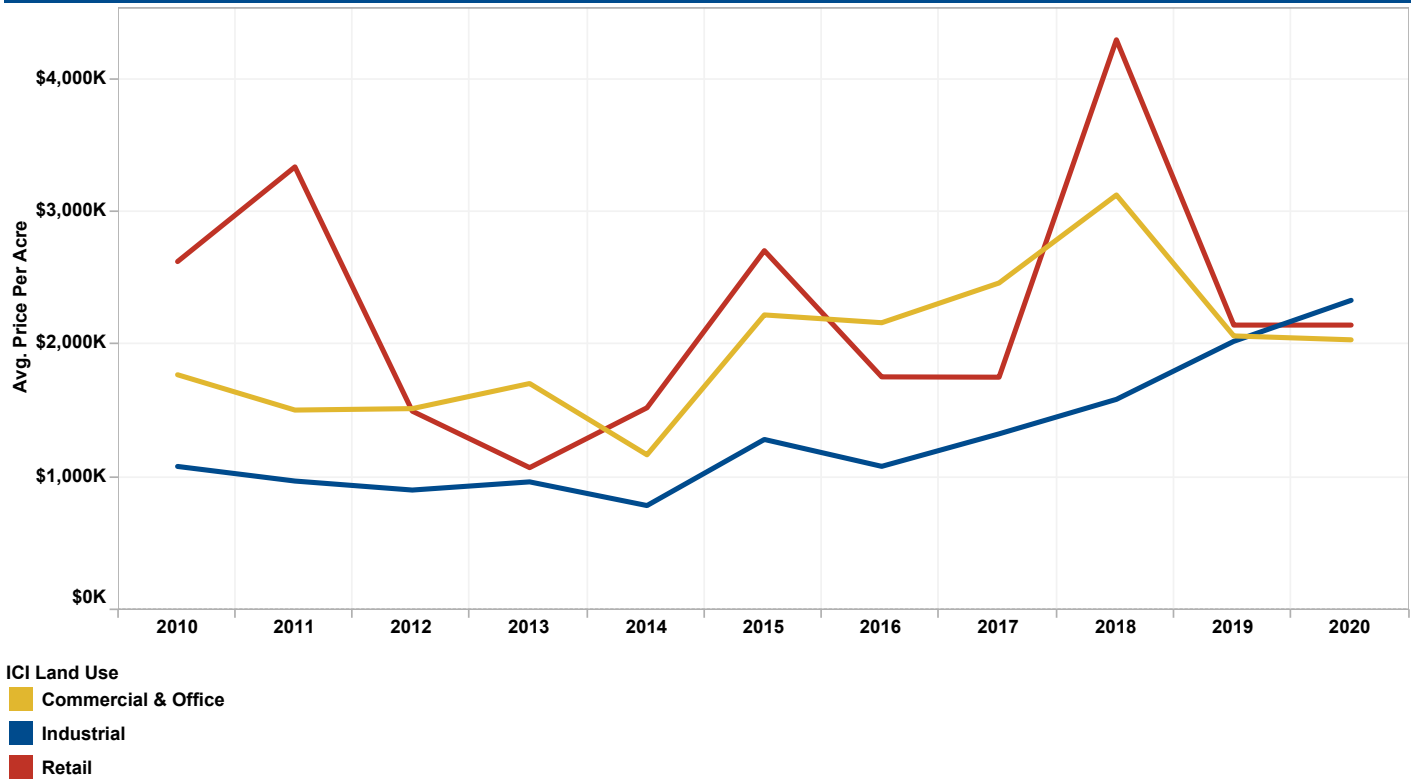
ICI Land

Abbotsford	\$88.2M
Burnaby	\$8.2M
Chilliwack	\$33.4M
Coquitlam	
Delta	\$6.8M
Langley	\$79.3M
Maple Ridge	\$10.6M
Mission	
New Westminster	
North Vancouver	
Pitt Meadows	\$4.1M
Port Coquitlam	
Port Moody	
Richmond	\$14.7M
Surrey	\$36.4M
Vancouver	\$53.6M
West Vancouver	
White Rock	

Q3 2020 Transactions by Date & Municipality



ICI Land - Avg. Price/Acre by Year & land Use (to Q3 2020)

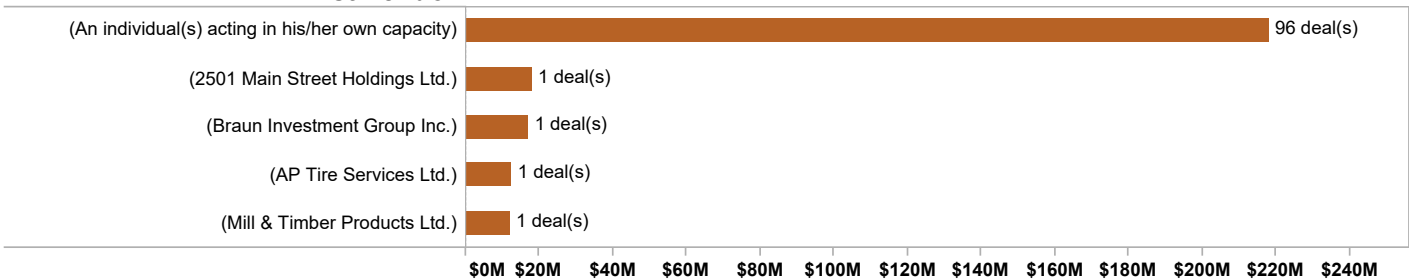


ICI Land - Q3 2020 Top Purchasers, Vendors, Lenders

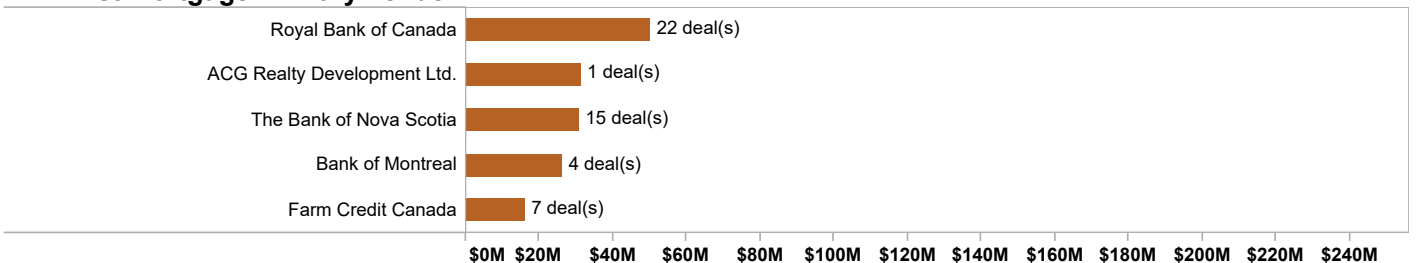
First Purchaser



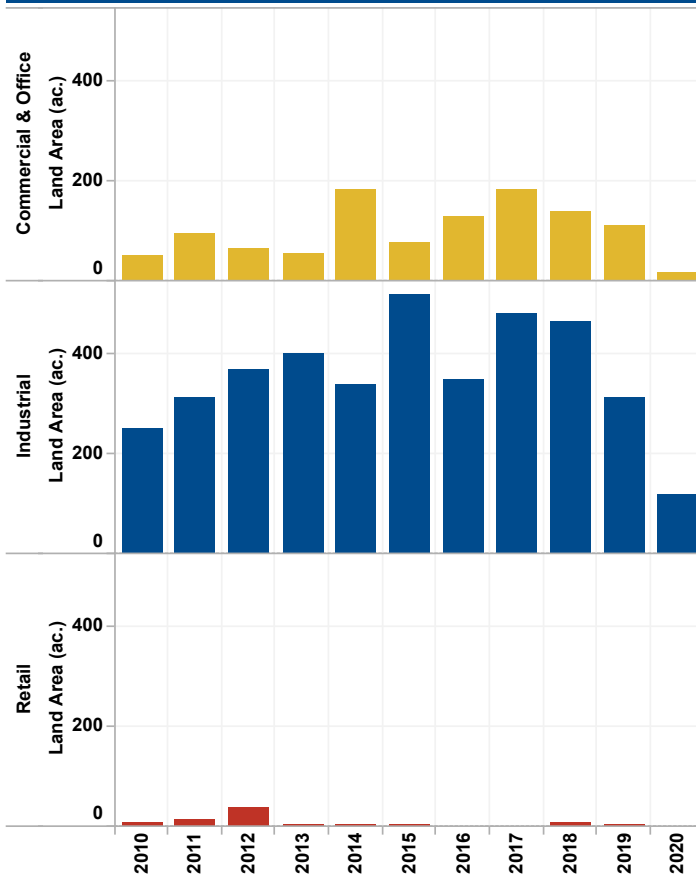
First Vendor



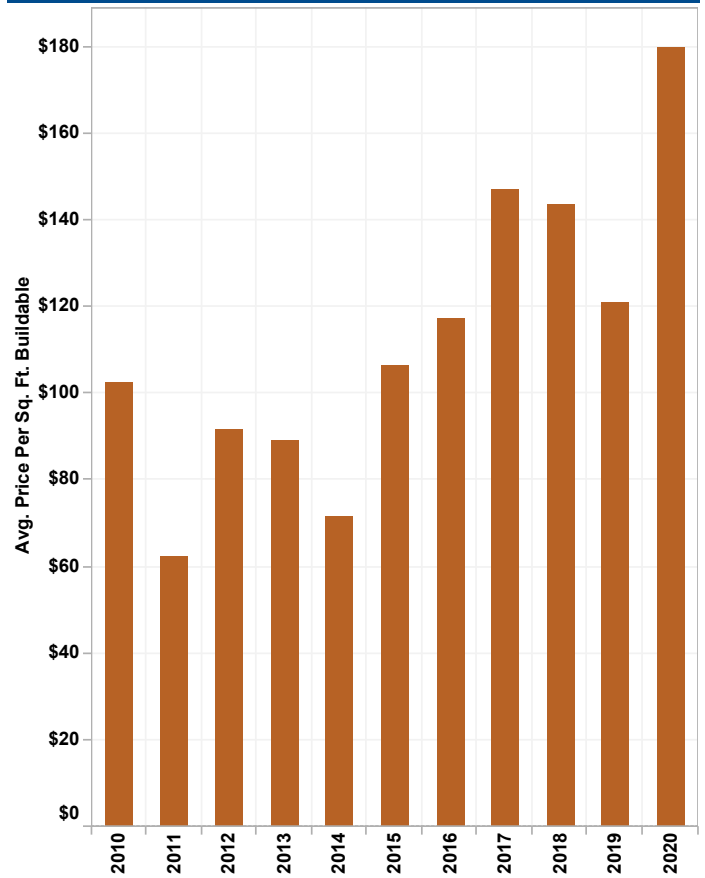
First Mortgage Primary Lender



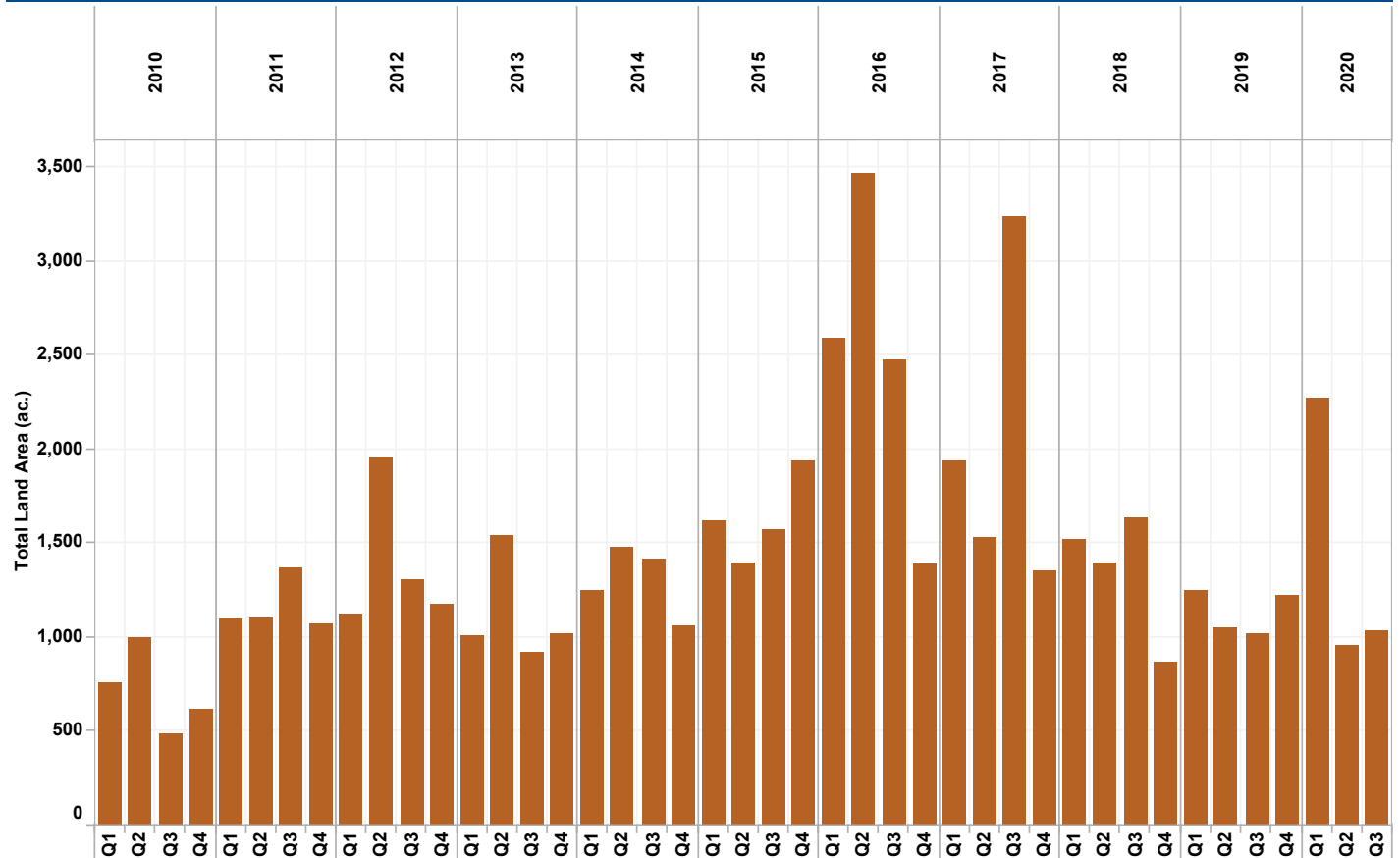
ICI Land - Total Acres by Land Use to Q3'20



ICI Land - Avg. \$/SF Buildable



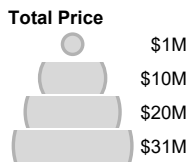
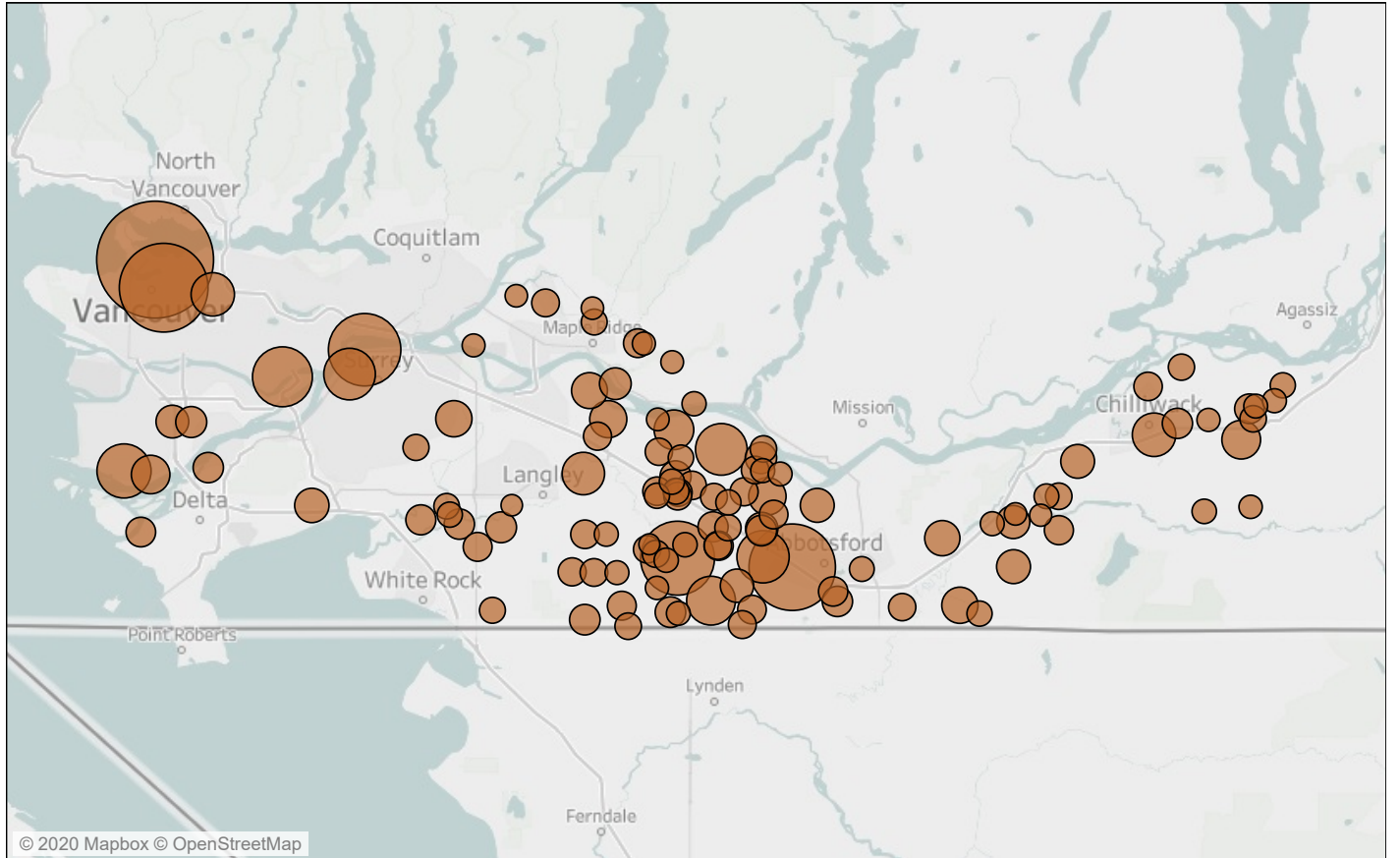
Total Acreage by Quarter



ICI Land - Top Transactions Q3 2020

First Address	Municipality	Total Price	Price Per Acre	ICI Land Use	Sale Type
473 West Hastings Street	Vancouver	\$31,250,000	Null	Hotel	Market
2501 Main Street	Vancouver	\$18,005,000	Null	Infrastructure	Market
2595 Deacon Street	Abbotsford	\$17,100,000	\$1,918,546	Industrial	Market
26074 30A Avenue	Langley	\$12,500,000	\$2,522,704	Industrial	Market
11711 130th Street	Surrey	\$12,000,000	\$2,633,311	Industrial	Market

ICI Land - Q3 2020 Transactions



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