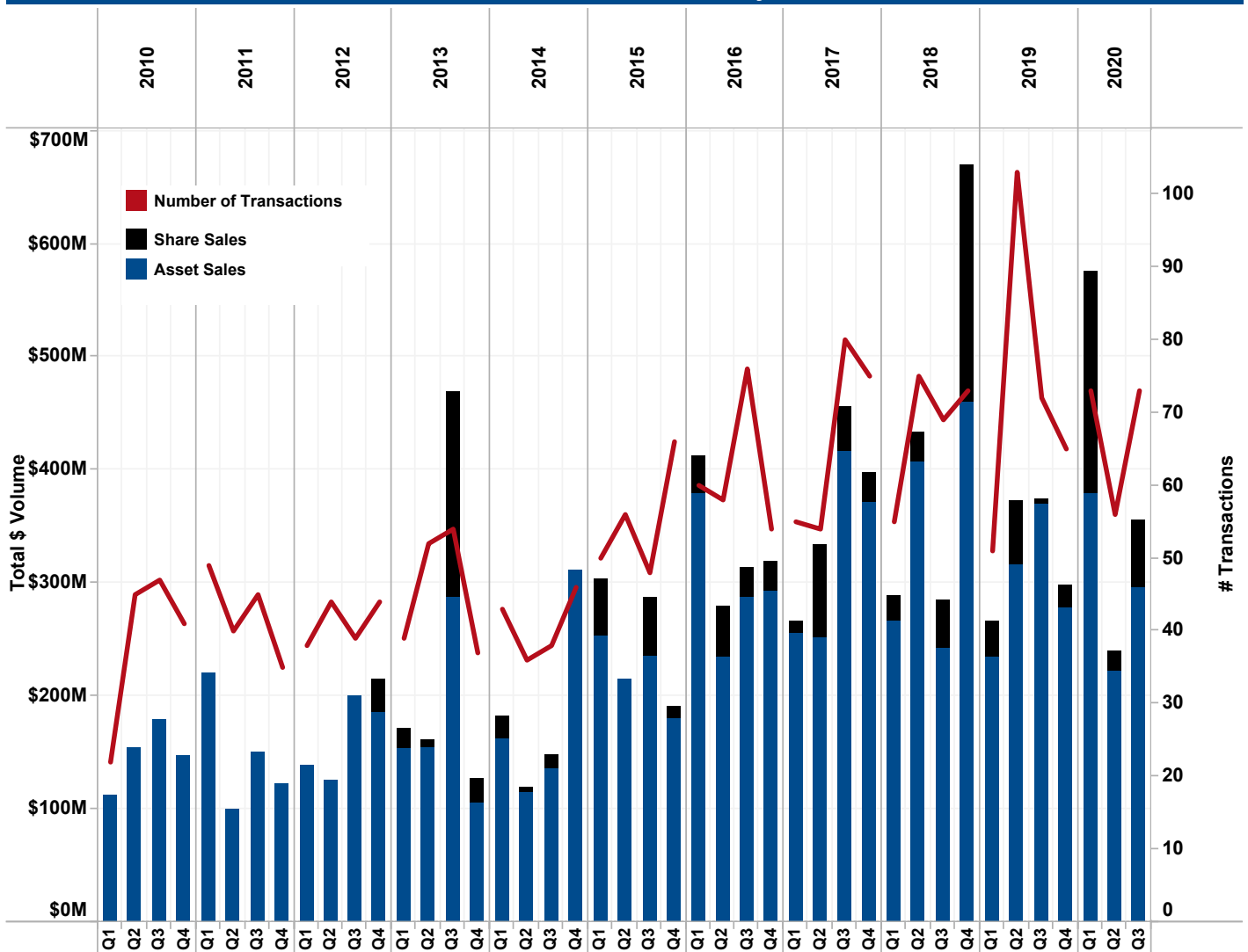

Greater Vancouver Area Industrial

Commercial Q3 2020 Statistics

Data as of September 30, 2020



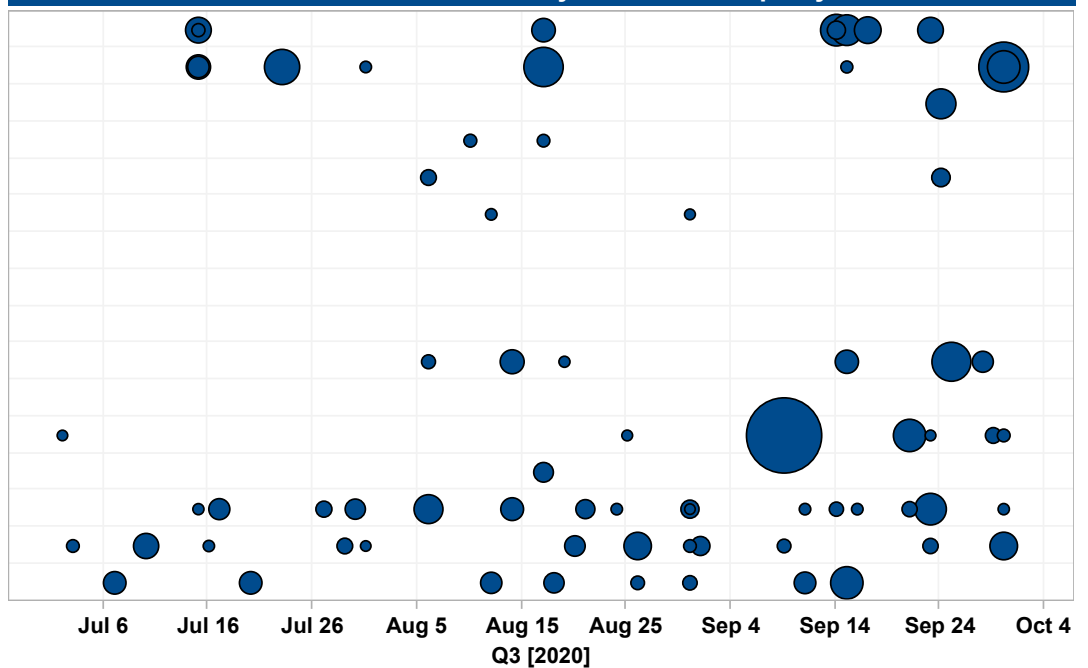
Industrial - Total Price & Transactions by Year & Quarter



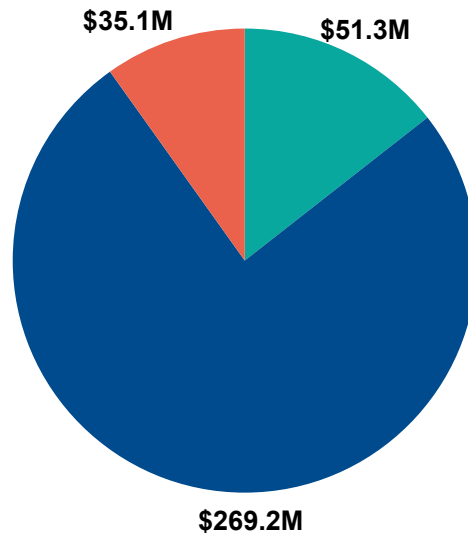
Industrial

Abbotsford	\$45.5M
Burnaby	\$69.4M
Chilliwack	\$8.1M
Coquitlam	\$2.9M
Delta	\$5.3M
Langley	\$2.3M
Maple Ridge	
Mission	
New Westminster	
North Vancouver	\$30.7M
Pitt Meadows	
Port Coquitlam	\$67.6M
Port Moody	\$3.5M
Richmond	\$48.4M
Surrey	\$37.6M
Vancouver	\$34.3M

Q3 2020 Transactions by Date & Municipality



Industrial - Q3 2020 Purchaser Profile by Total \$ Volume

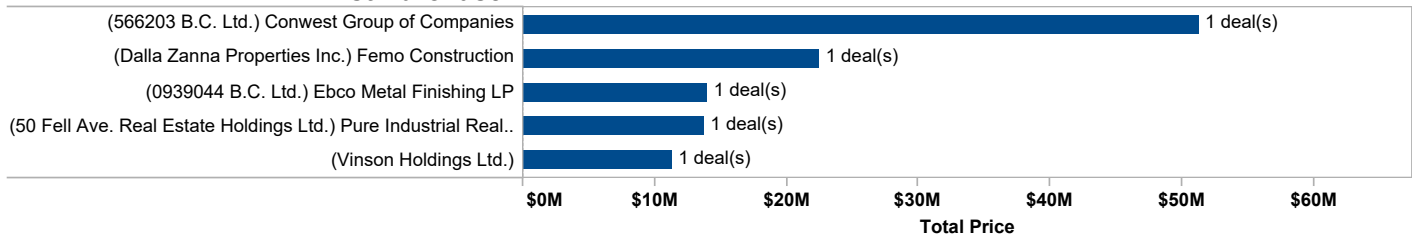


Purchaser Profile

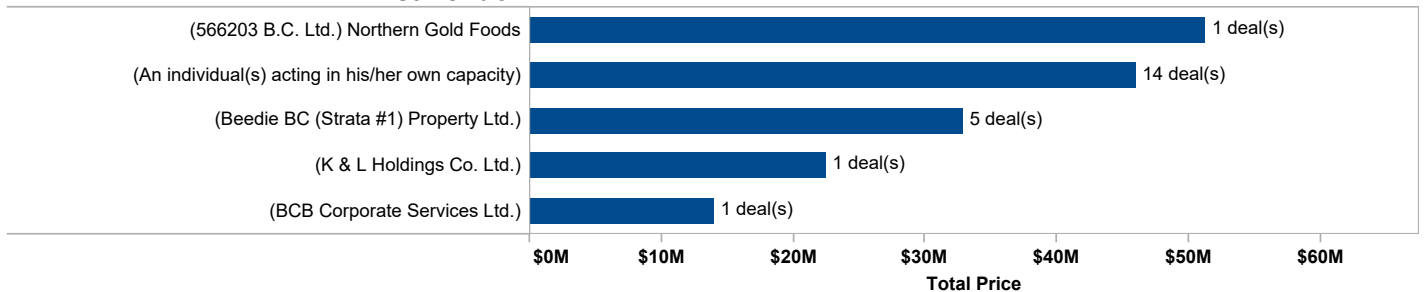
- Developer
- Private Investor - Canadian
- User

Industrial - Q3 2020 Top Purchasers, Vendors, Lenders

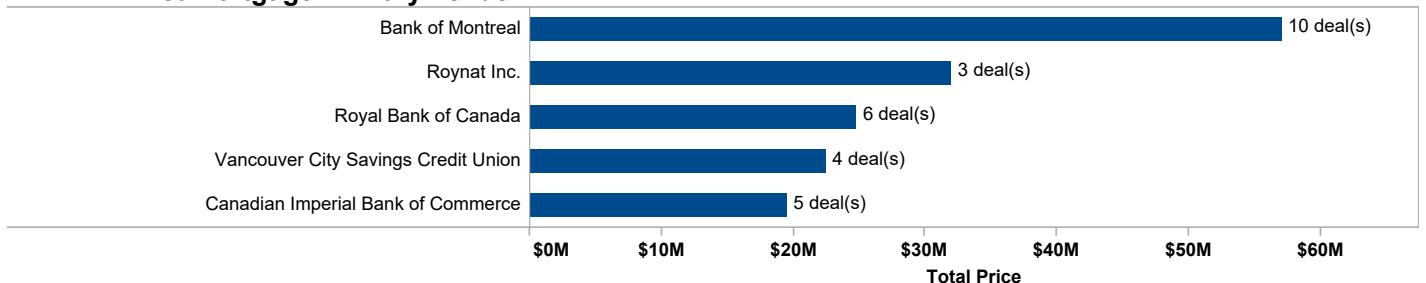
First Purchaser



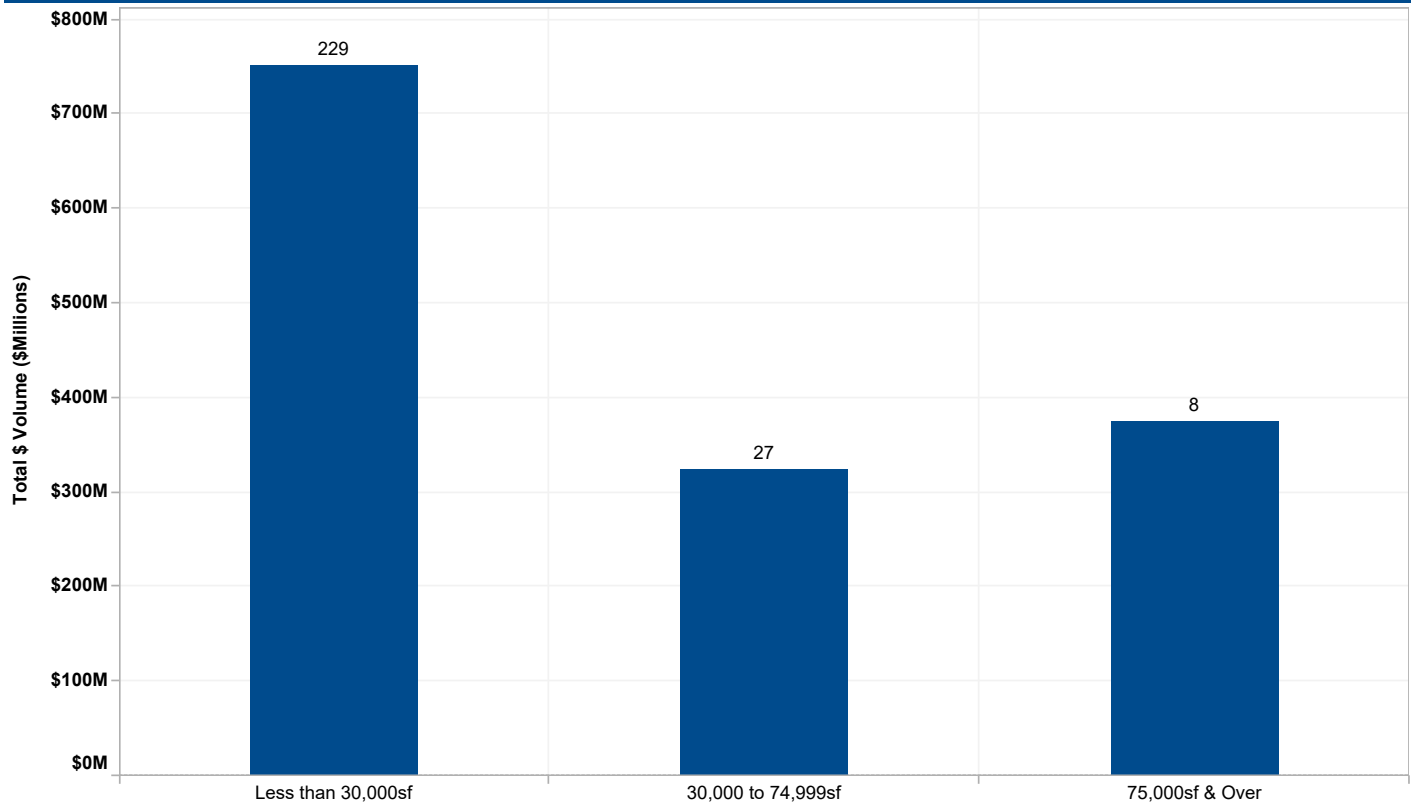
First Vendor



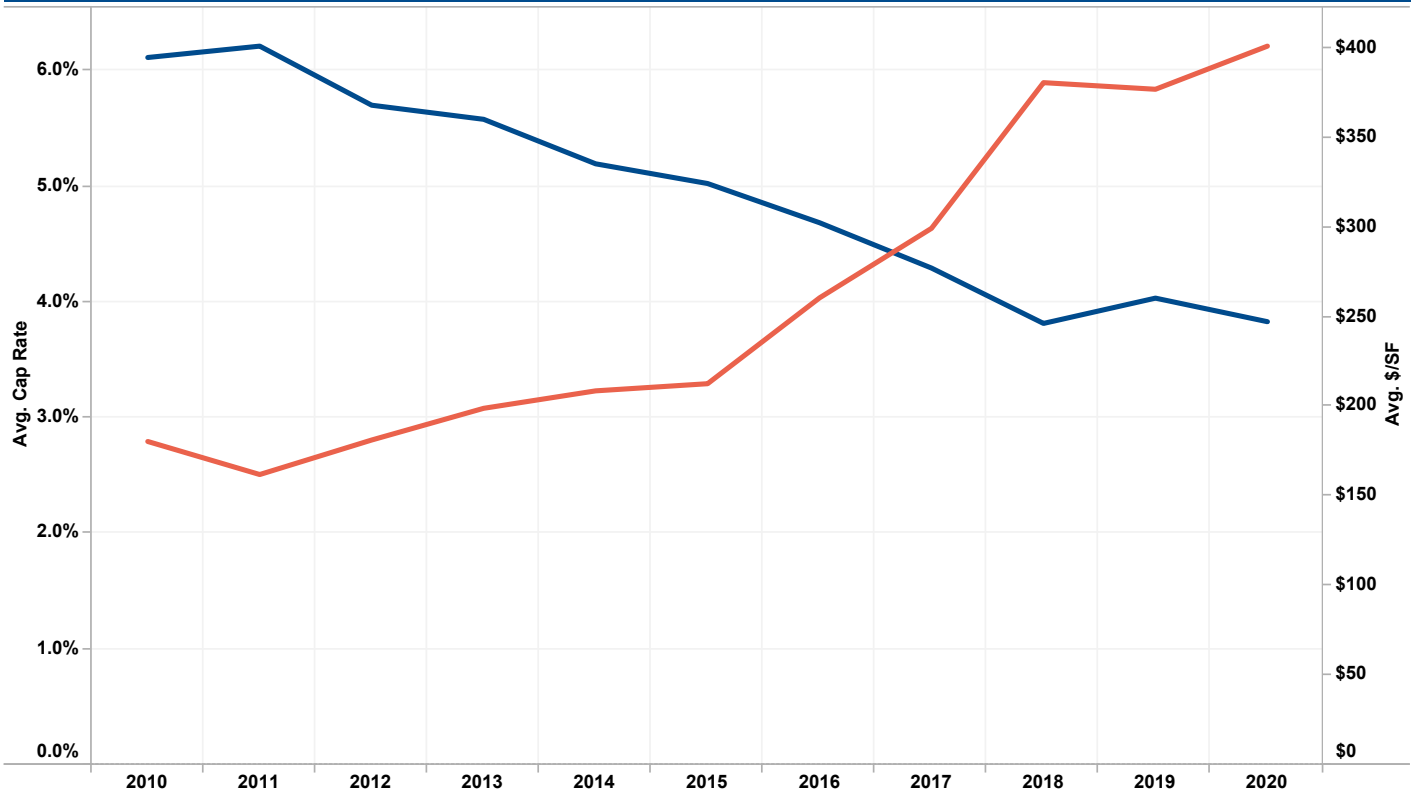
First Mortgage Primary Lender



Industrial - \$ Volume by Bldg. Size (last 12 mos.)



Industrial Avg. \$/SF vs. Cap Rate



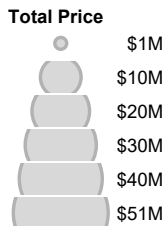
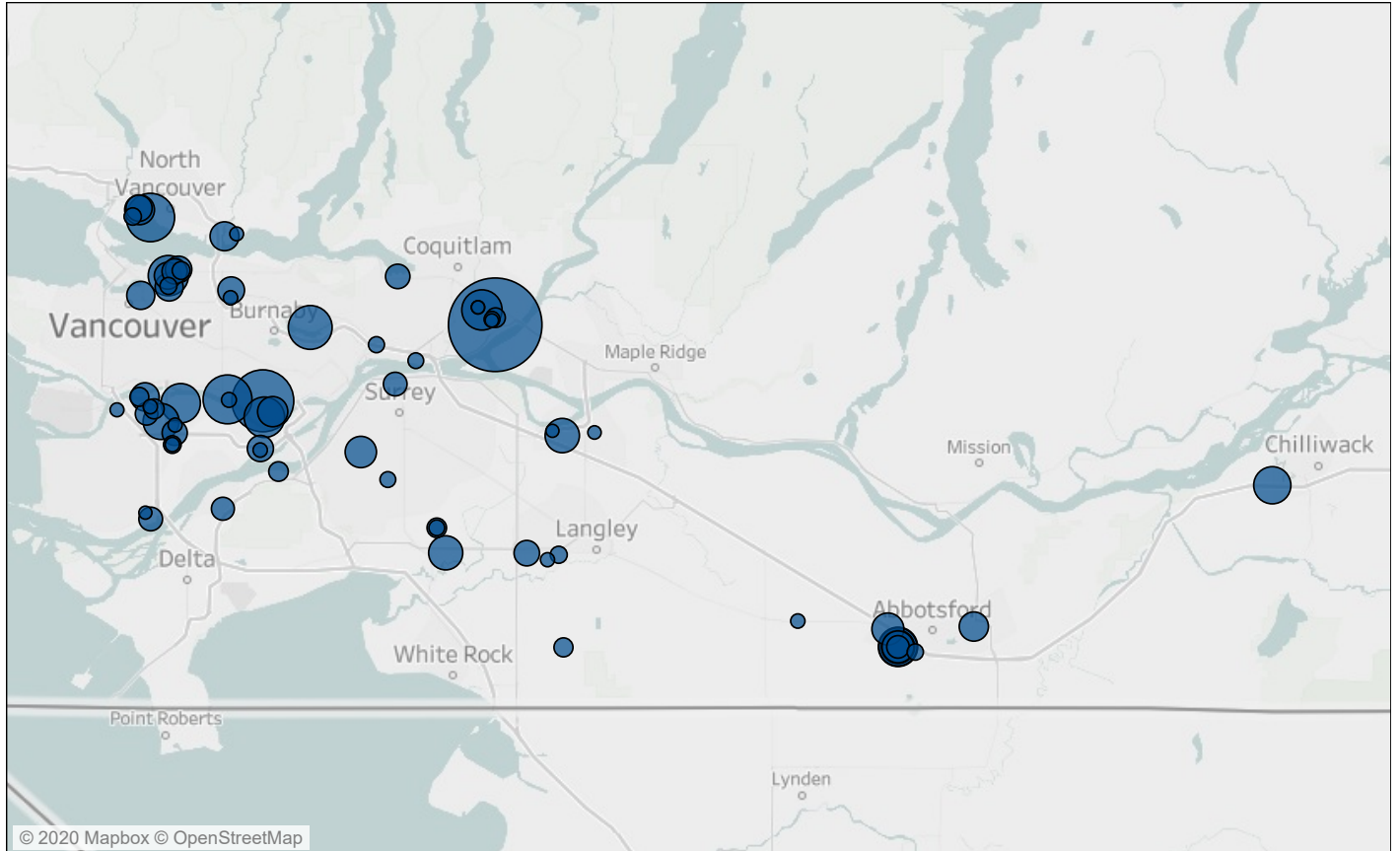
Measure Names

- Avg. \$/SF
- Avg. Cap Rate

Industrial - Top Transactions Q3 2020

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
1725 Coast Meridian Road	Port Coquitlam	\$51,300,000	212,777	\$241	Share Sale
5300 Byrne Road	Burnaby	\$22,500,000	62,280	\$361	Market
8985 Fraserwood Court	Burnaby	\$14,000,000	51,200	\$273	Market
50 Fell Avenue	North Vancouver	\$13,750,000	31,529	\$436	Market
4098 McConnell Drive	Burnaby	\$11,250,000	33,140	\$339	Market

Industrial - Q3 2020 Transactions



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