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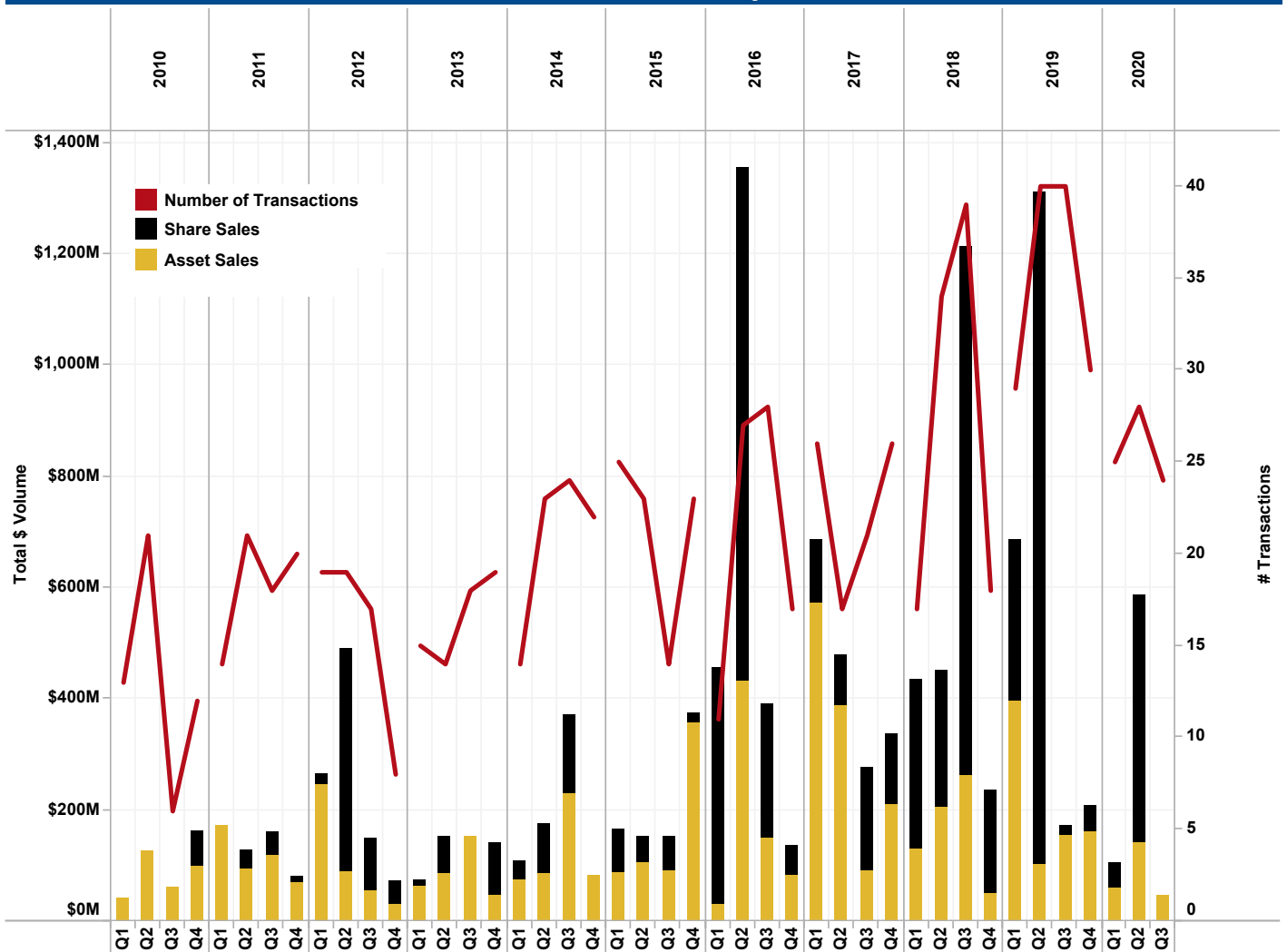
# Greater Vancouver Area Office

## Commercial Q3 2020 Statistics

Data as of September 30, 2020



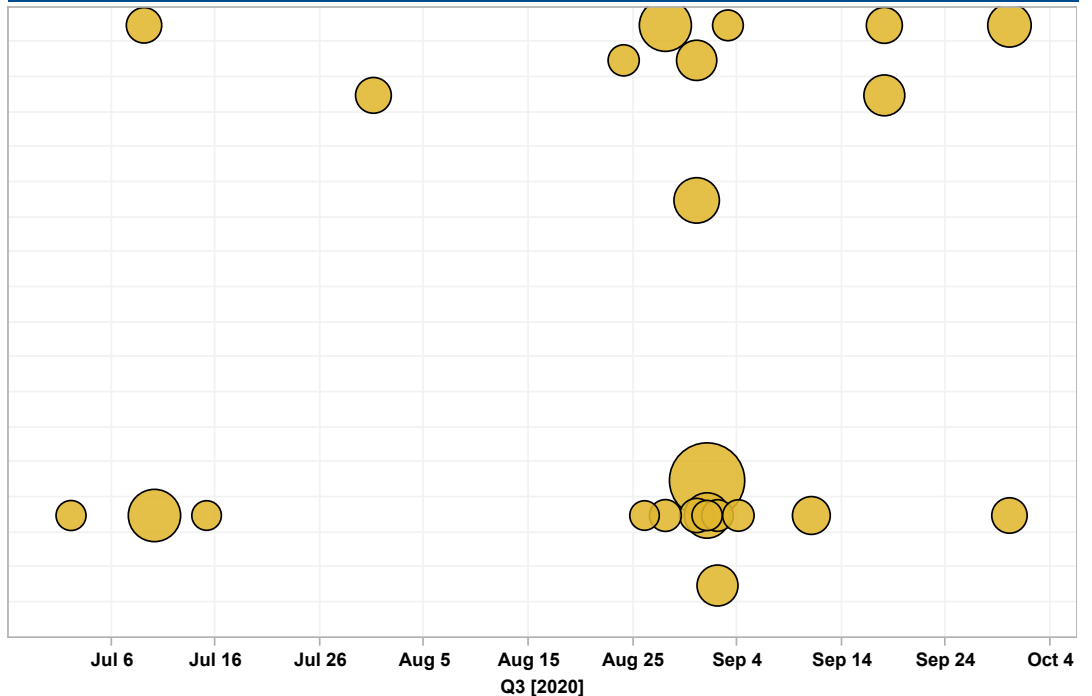
## Office - Total Price & Transaction by Year & Quarter



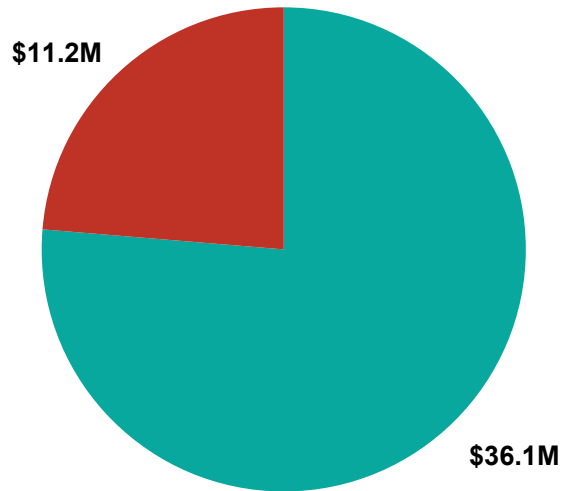
### Office

|                 |         |
|-----------------|---------|
| Abbotsford      | \$10.0M |
| Burnaby         | \$3.2M  |
| Chilliwack      | \$3.6M  |
| Coquitlam       |         |
| Delta           |         |
| Langley         | \$2.6M  |
| Maple Ridge     |         |
| Mission         |         |
| New Westminster |         |
| North Vancouver |         |
| Pitt Meadows    |         |
| Port Coquitlam  |         |
| Port Moody      |         |
| Richmond        | \$7.0M  |
| Surrey          | \$18.8M |
| Vancouver       |         |
| West Vancouver  | \$2.1M  |
| White Rock      |         |

### Q3 2020 Transactions by Date & Municipality



## Office - Q3 2020 Purchaser Profile by Total \$ Volume

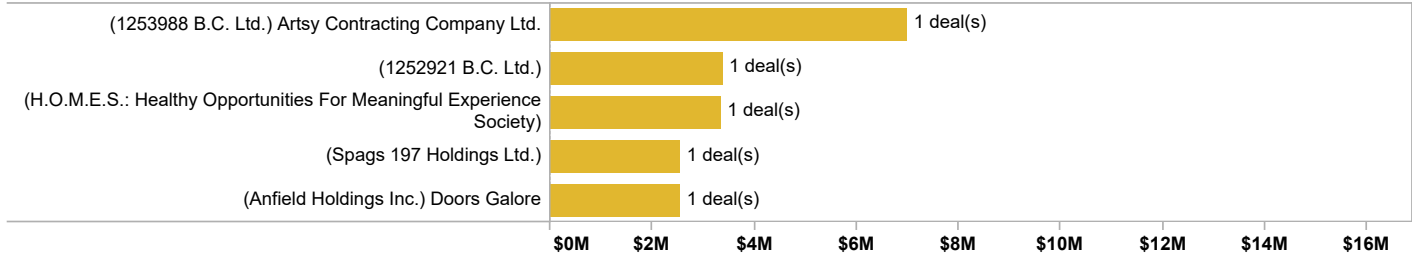


### Purchaser Profile

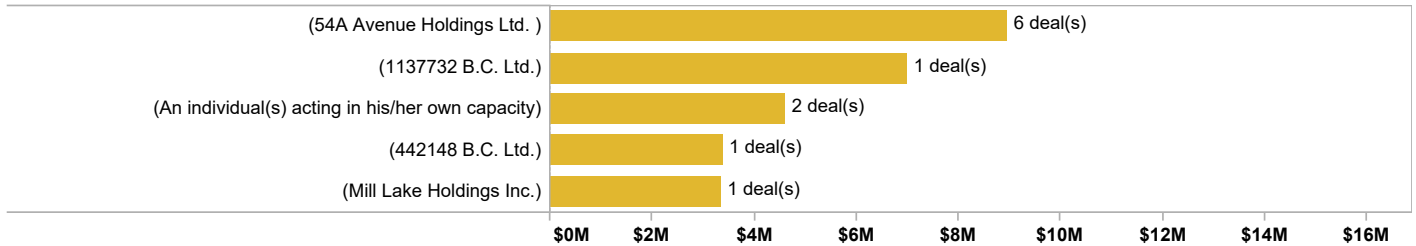
- Private Investor - Canadian
- User

## Office - Q3 2020 Top Purchasers, Vendors, Lenders

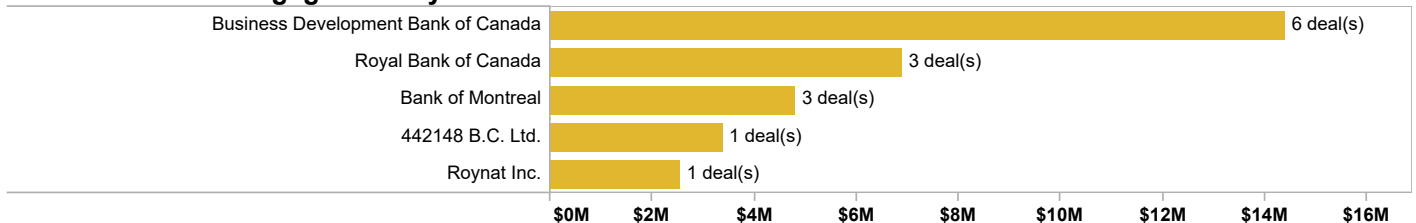
### First Purchaser



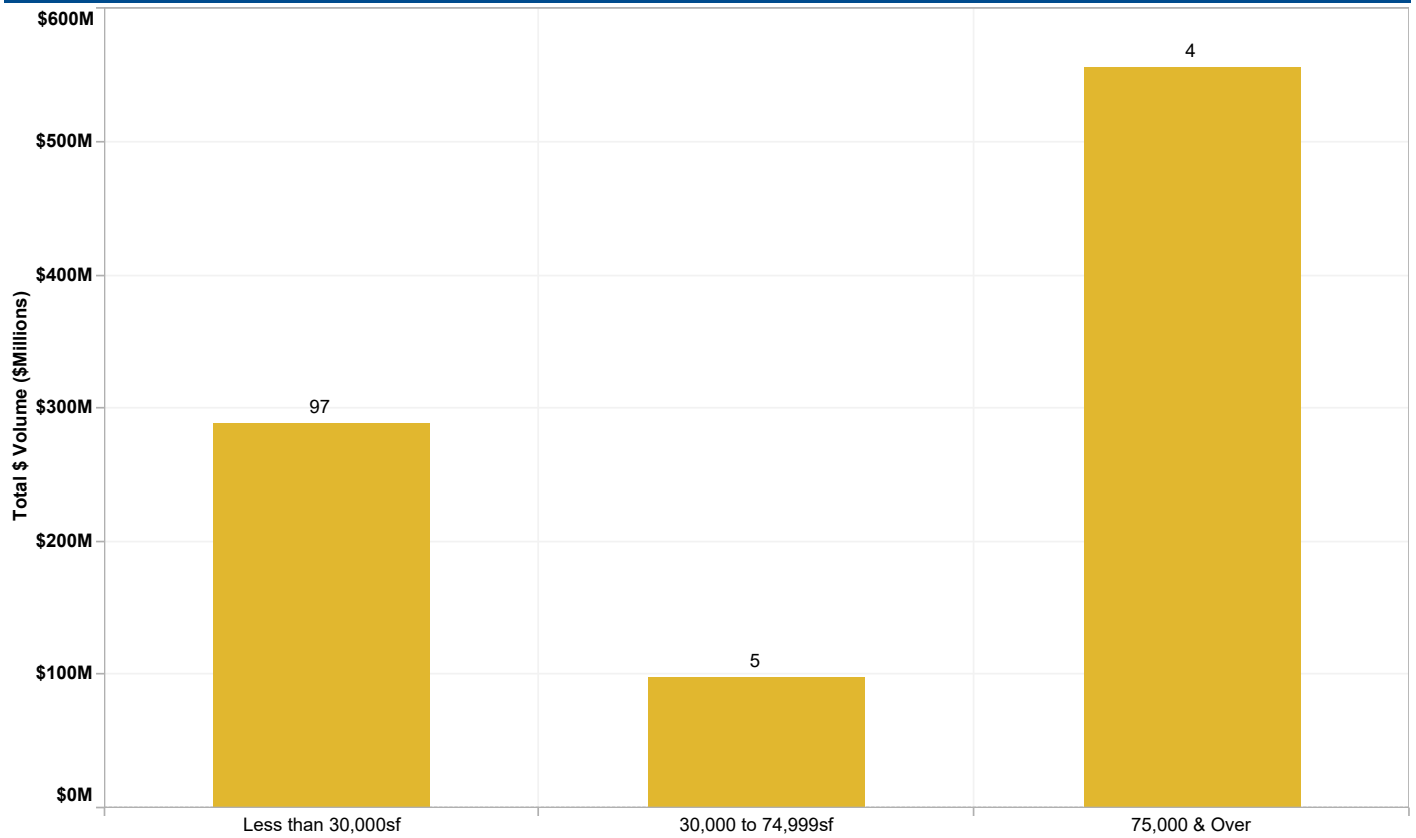
### First Vendor



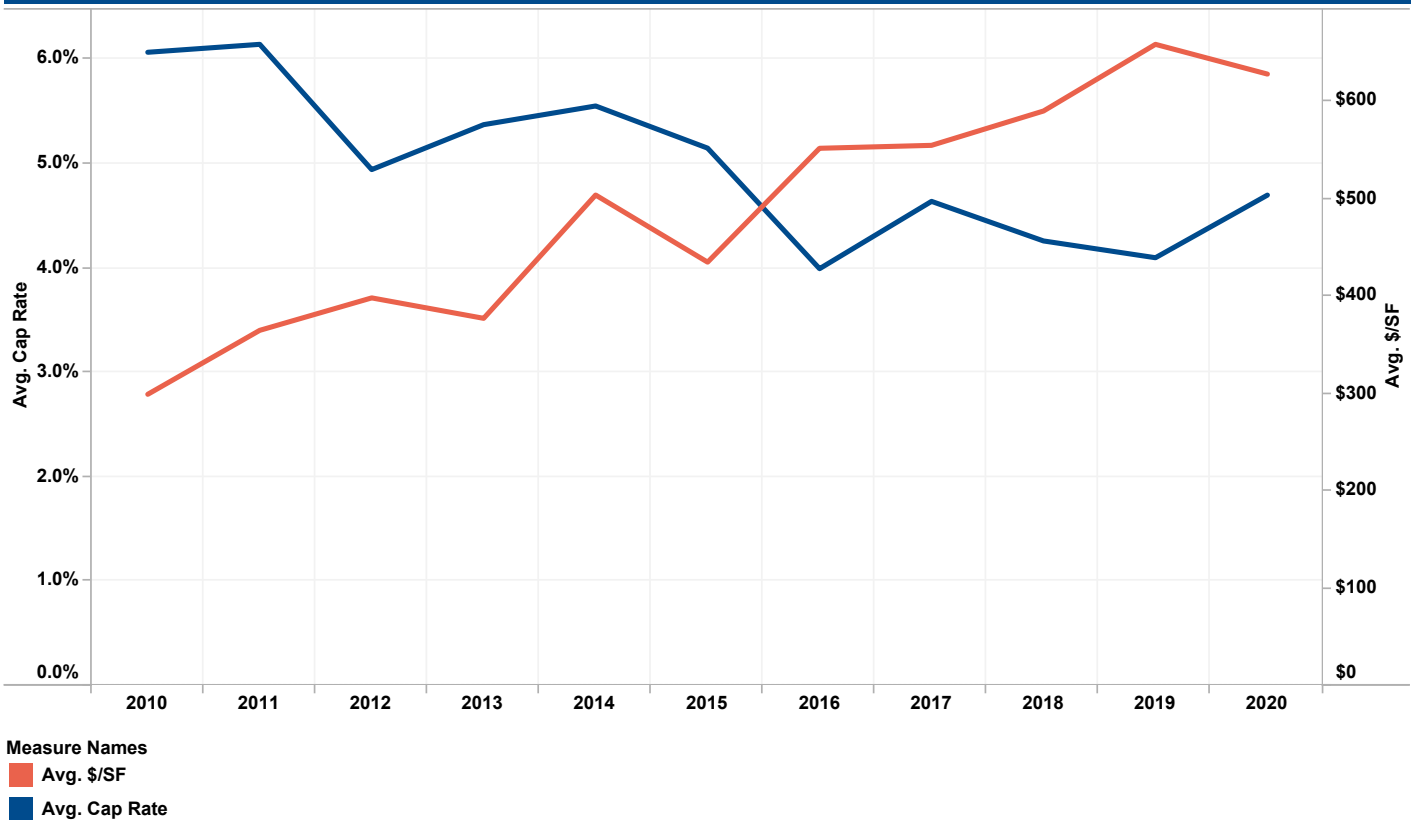
### First Mortgage Primary Lender



### Office - \$ Volume & Transactions by Bldg. Size (last 12 mos.)



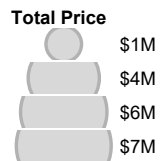
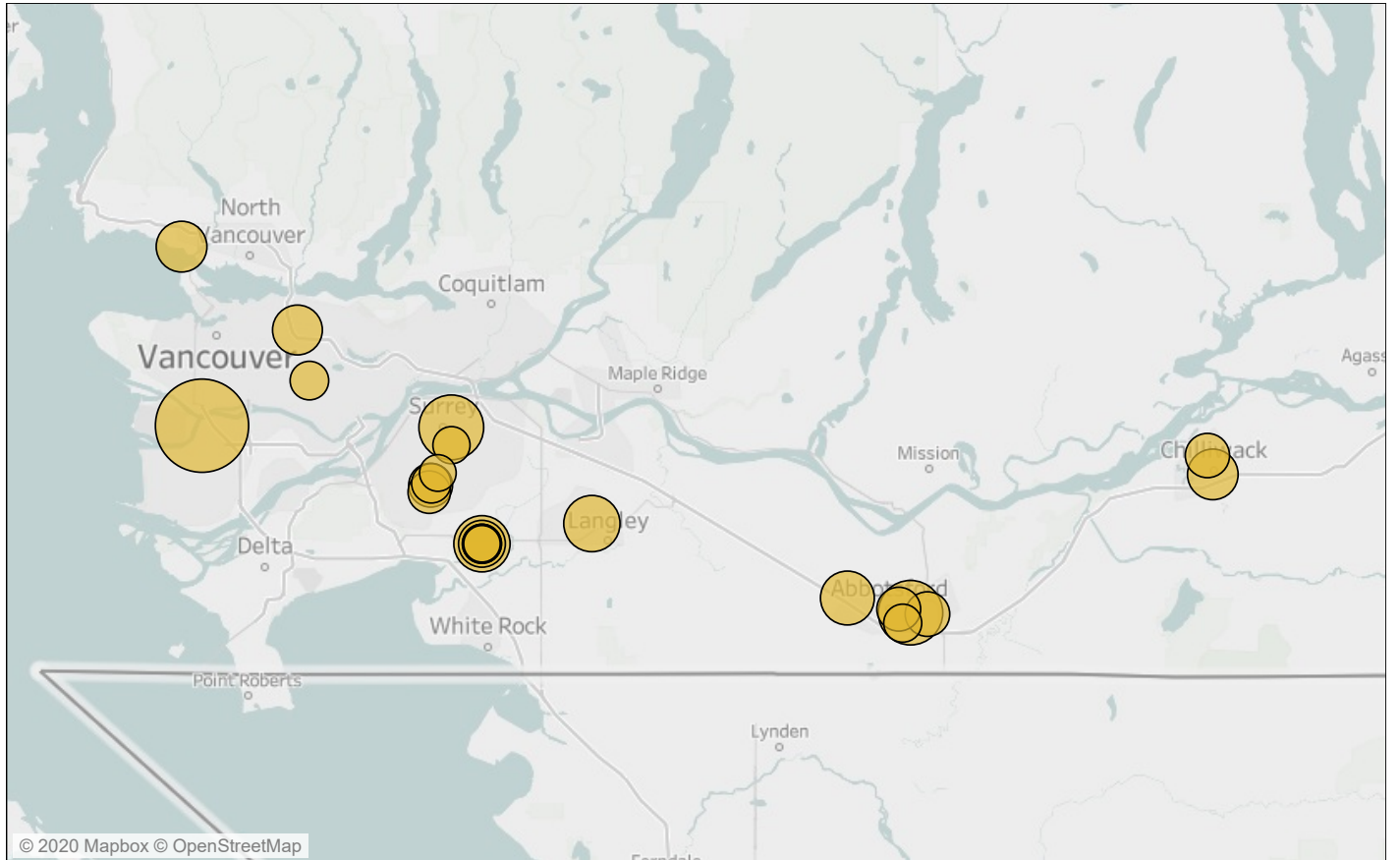
### Office - Avg. \$/SF vs. Cap Rate



## Office - Top Transactions Q3 2020

| First Address           | Municipality | Total Price | Building Size | Price Per Sq# Foot | Sale Type |
|-------------------------|--------------|-------------|---------------|--------------------|-----------|
| 8400 West Road          | Richmond     | \$7,000,000 | 6,910         | \$1,013            | Market    |
| 10388 Whalley Boulevard | Surrey       | \$3,380,000 | 7,019         | \$482              | Market    |
| 33140 Mill Lake Road    | Abbotsford   | \$3,350,000 | 11,298        | \$297              | Market    |
| 6323 197th Street       | Langley      | \$2,550,000 | 5,961         | \$428              | Market    |
| 15063 54A Avenue        | Surrey       | \$2,547,650 | 7,280         | \$350              | Market    |

## Office - Q3 2020 Transactions



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