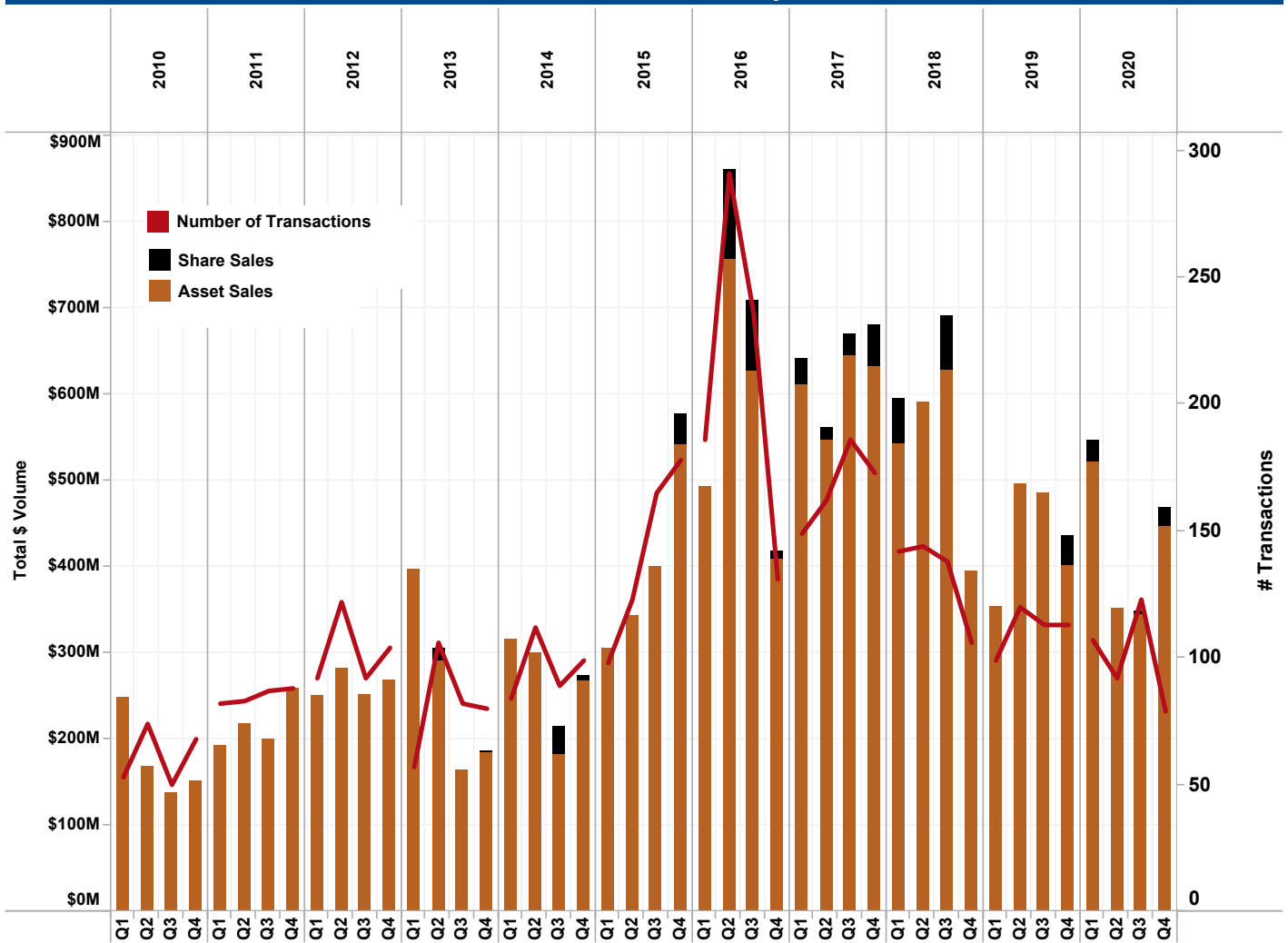

Greater Vancouver Area ICI Land Commercial Q4 2020 Statistics

Data as of December 31, 2020



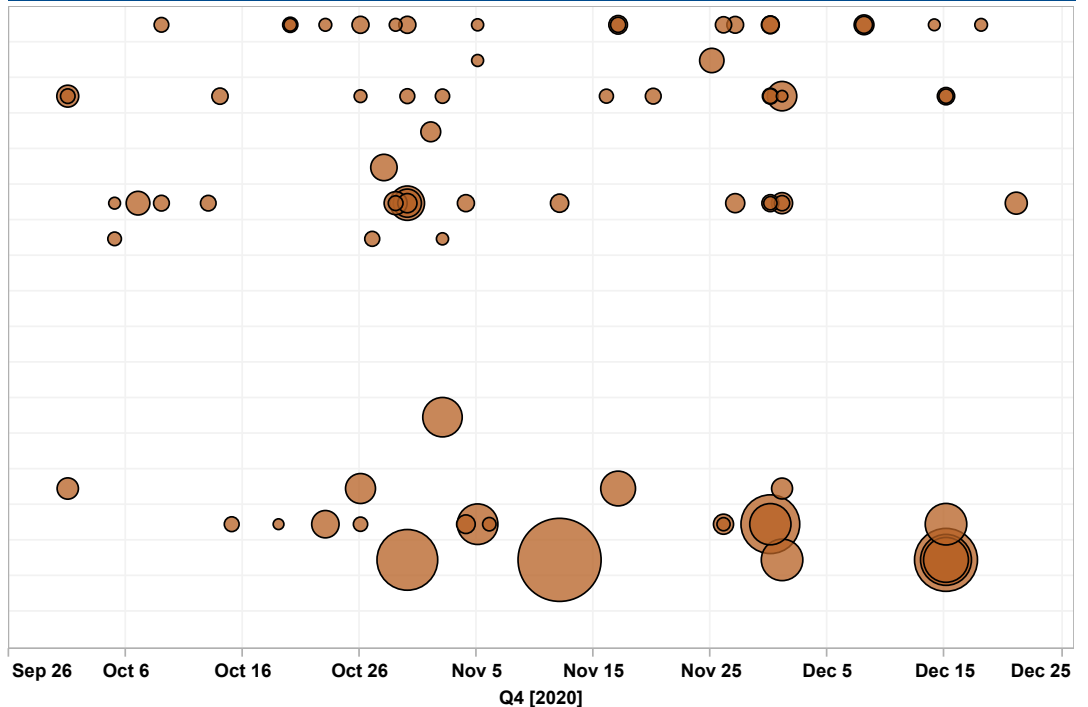
ICI Land - Total Price & Transactions by Year & Quarter



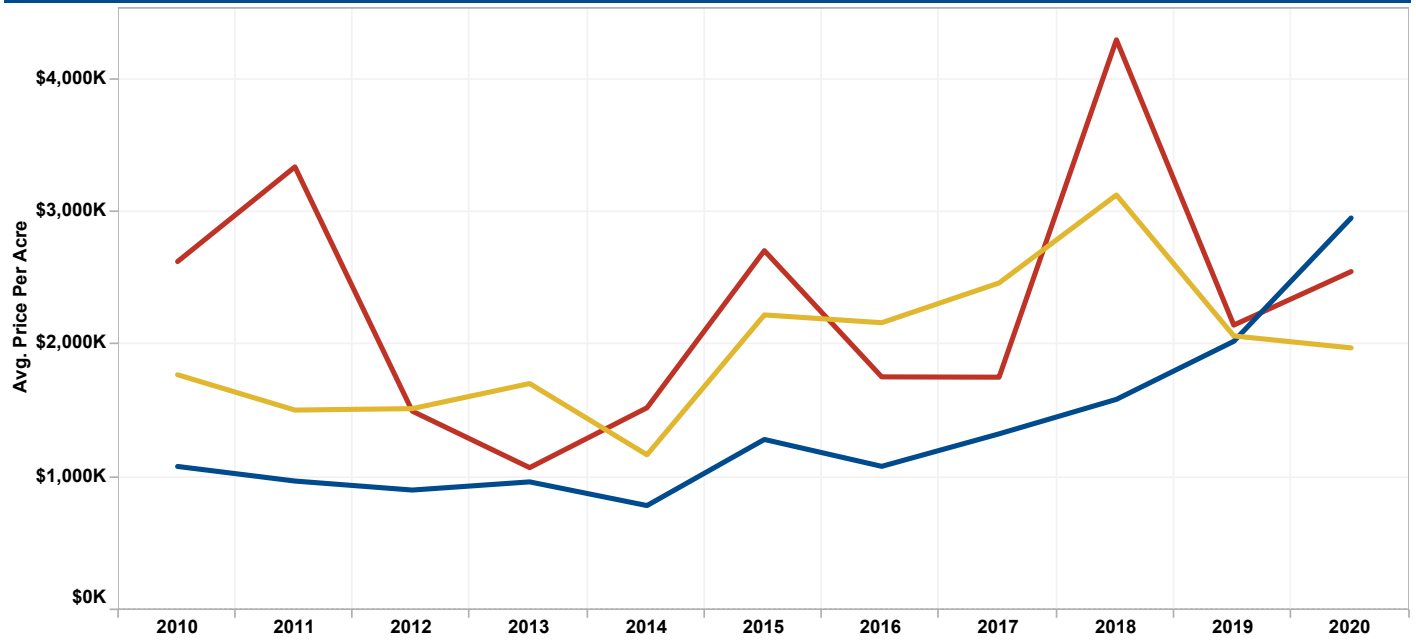
ICI Land

Abbotsford	\$37.8M
Burnaby	\$6.4M
Chilliwack	\$34.3M
Coquitlam	\$3.4M
Delta	\$6.1M
Langley	\$59.7M
Maple Ridge	\$4.8M
Mission	
New Westminster	
North Vancouver	
Pitt Meadows	
Port Coquitlam	\$13.5M
Port Moody	
Richmond	\$26.0M
Surrey	\$94.8M
Vancouver	\$181.5M
West Vancouver	
White Rock	

Q4 2020 Transactions by Date & Municipality



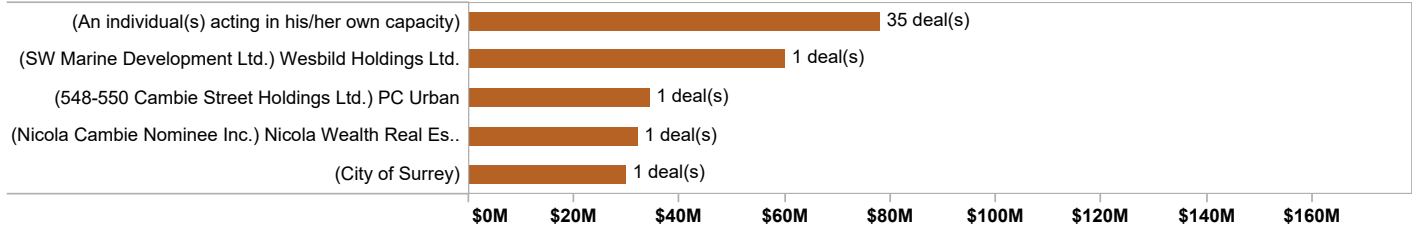
ICI Land - Avg. Price/Acre by Year & land Use (to Q4 2020)



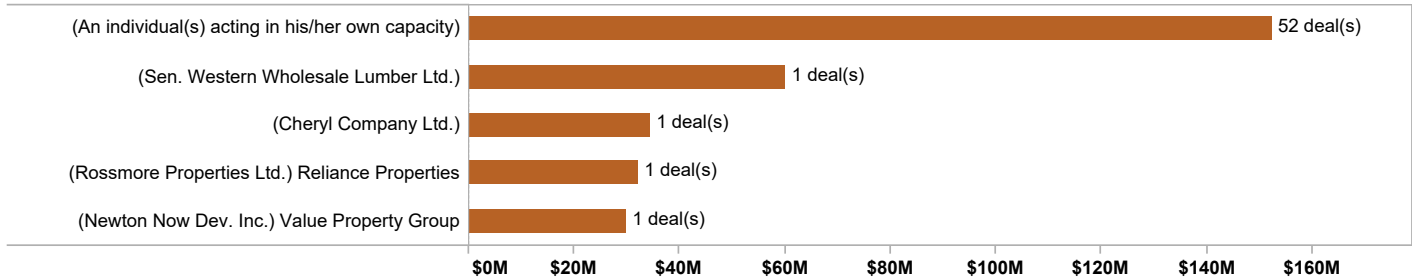
ICI Land Use
■ Commercial & Office
■ Industrial
■ Retail

ICI Land - Q4 2020 Top Purchasers, Vendors, Lenders

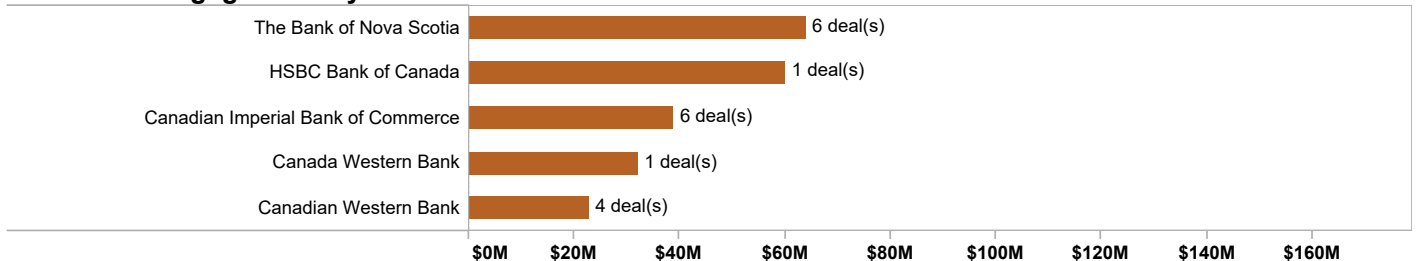
First Purchaser



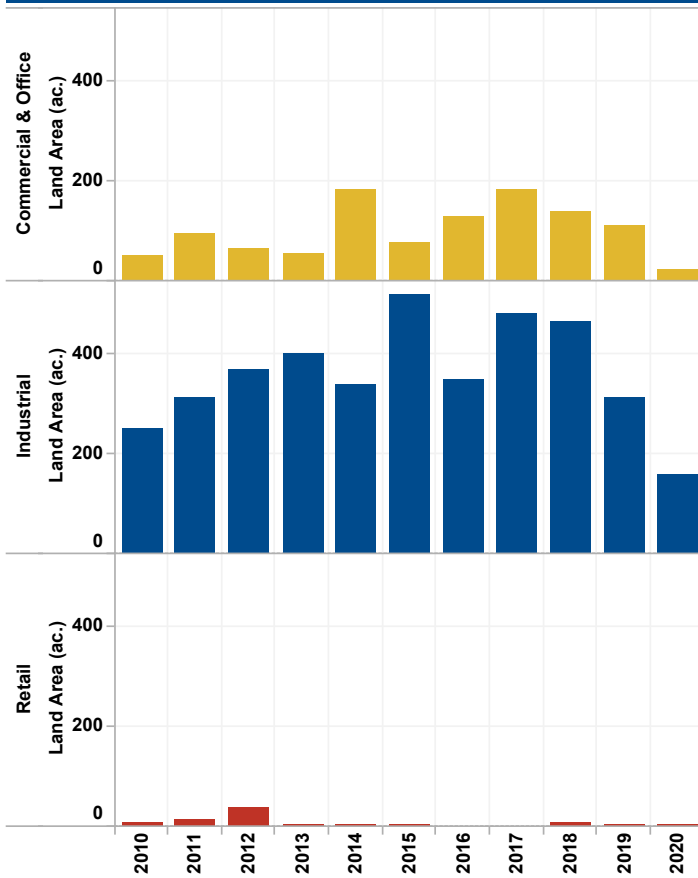
First Vendor



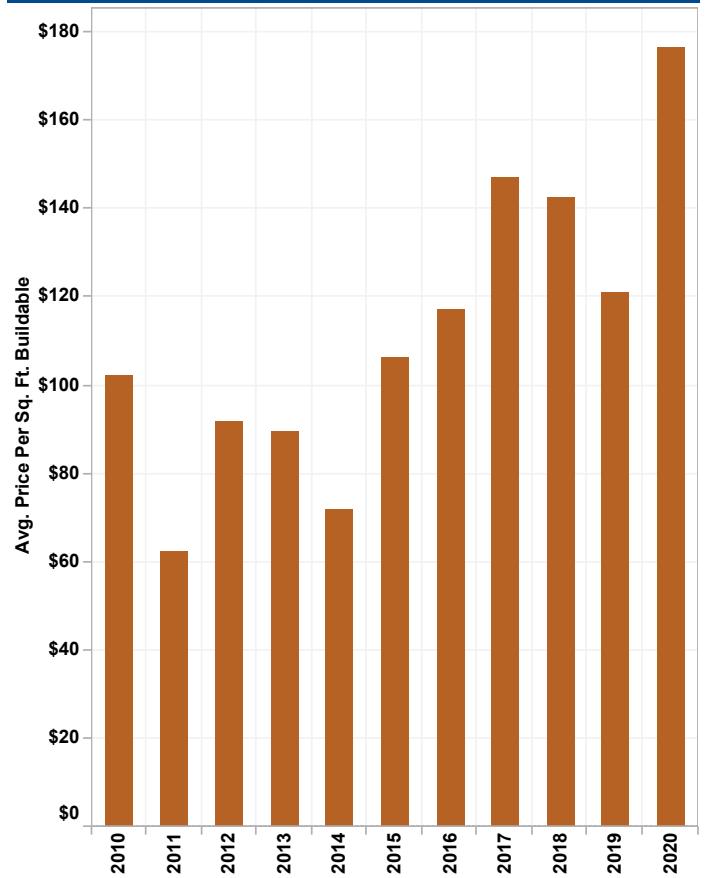
First Mortgage Primary Lender



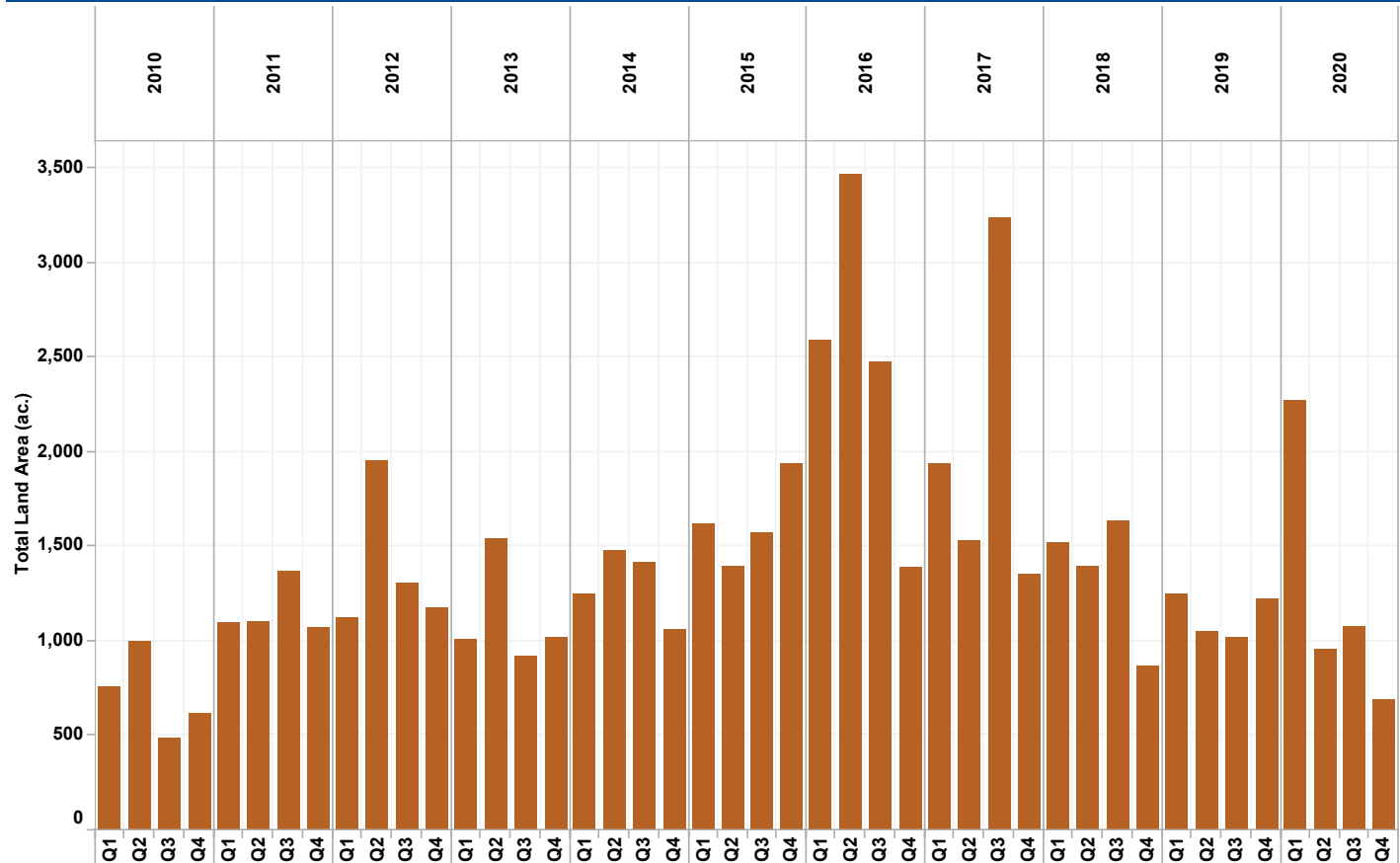
ICI Land - Total Acres by Land Use to Q4'20



ICI Land - Avg. \$/SF Buildable



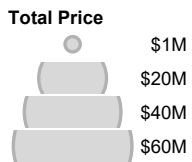
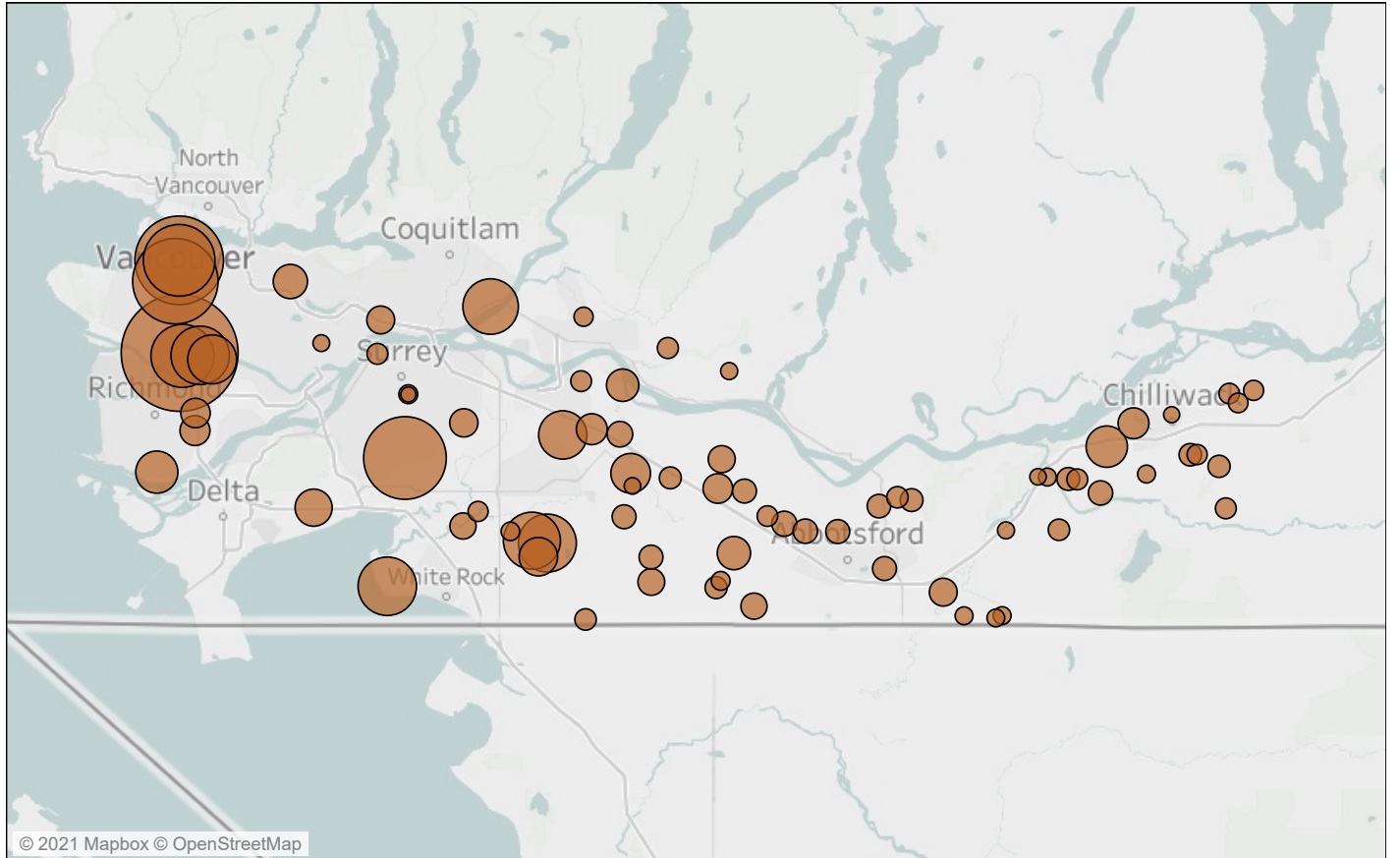
Total Acreage by Quarter



ICI Land - Top Transactions Q4 2020

First Address	Municipality	Total Price	Price Per Acre	ICI Land Use	Sale Type
8188 Manitoba Street	Vancouver	\$59,999,999	\$12,106,537	Industrial	Market
548 Cambie Street	Vancouver	\$34,448,071	Null	Office	Market
2219 Cambie Street	Vancouver	\$32,036,541	Null	Office	Market
13510 70A Avenue	Surrey	\$30,000,000	\$4,151,675	Infrastructure	Market
534 Cambie Street	Vancouver	\$22,551,929	Null	Office	Share Sale

ICI Land - Q4 2020 Transactions



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