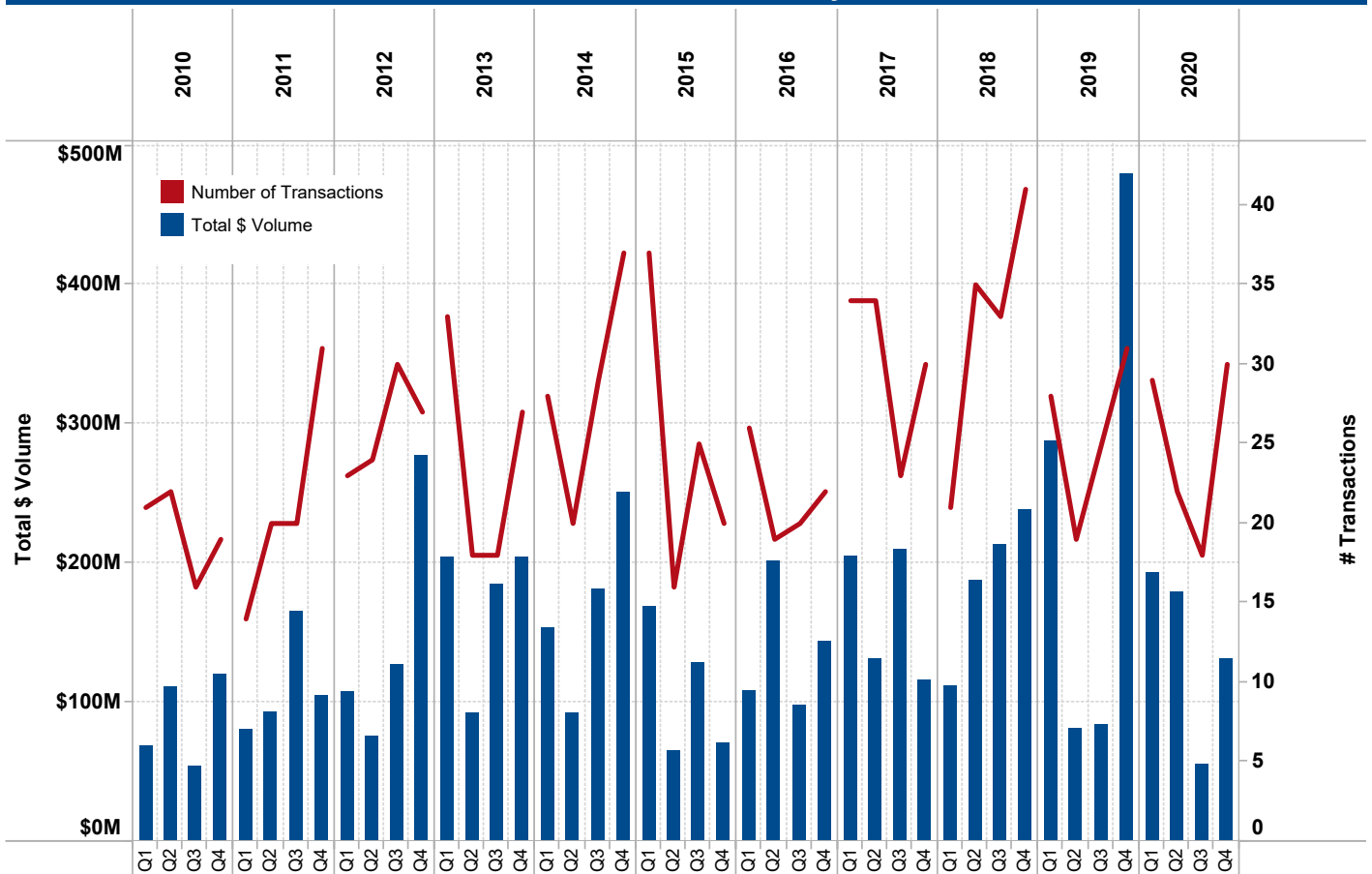

Greater Calgary Area Industrial

Commercial Q4 2020 Statistics

Data as of December 31, 2020



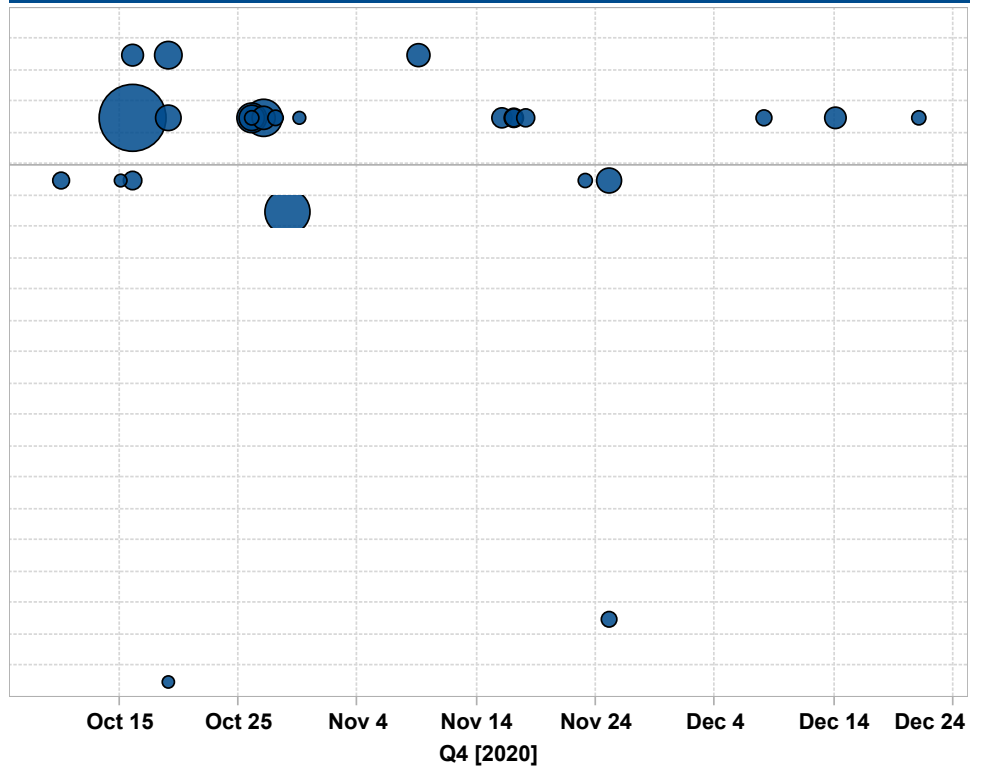
Industrial - Total Price & Transactions by Year & Quarter



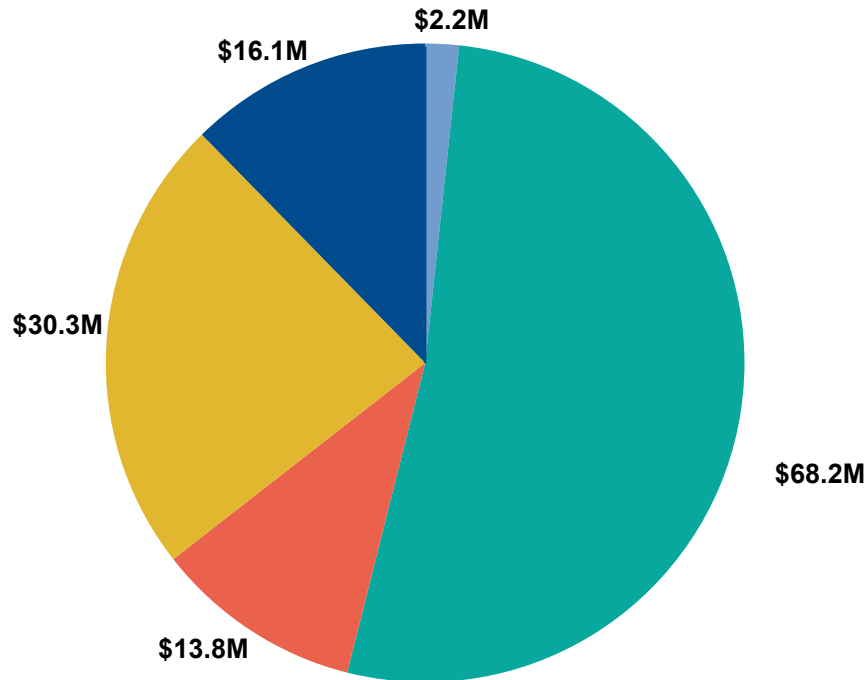
Industrial

Calgary	Calgary	Null	
		NE	\$11.8M
		NW	
		SE	\$77.8M
		SW	
Surrounding	Airdrie	Null	\$10.8M
	Balzac	Null	\$13.8M
	Banff	Null	
	Bragg Creek	Null	
	Canmore	Null	
	Carstairs	Null	
	Chestermere	Null	
	Cochrane	Null	
	Cochrane L..	Null	
	Crossfield	Null	
	Didsbury	Null	
	Heritage Po..	Null	
	High River	Null	
	Langdon	Null	
	Okotoks	Null	\$1.6M
	Springbank	Null	
	Strathmore	Null	\$1.0M

Q4 2020 Transactions by Date & Municipality



Industrial - Q4 2020 Purchaser Profile by Total \$ Volume

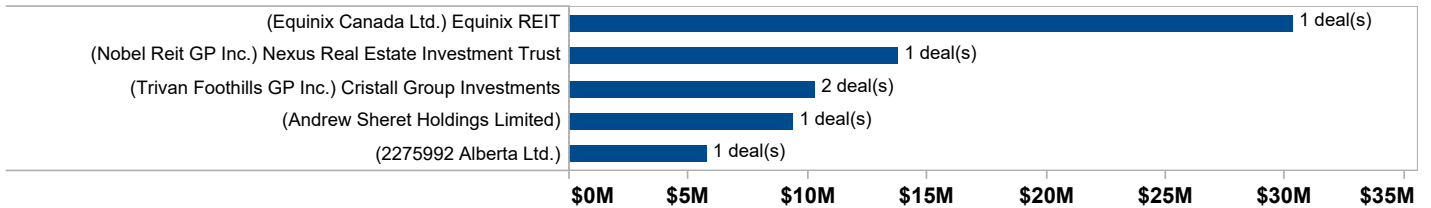


Purchaser Profile

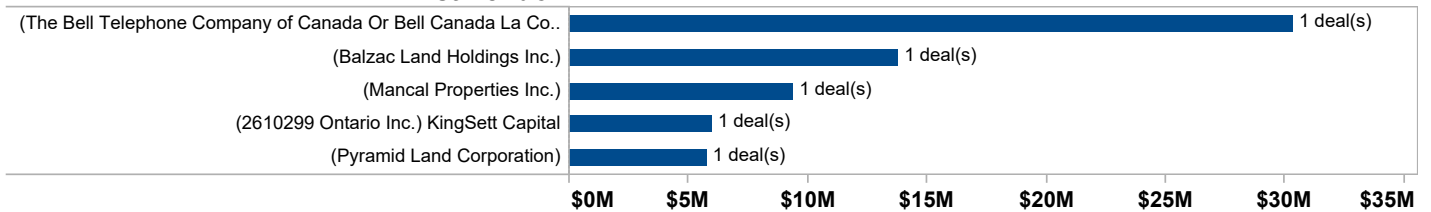


Industrial - Q4 2020 Top Purchasers, Vendors, Lenders

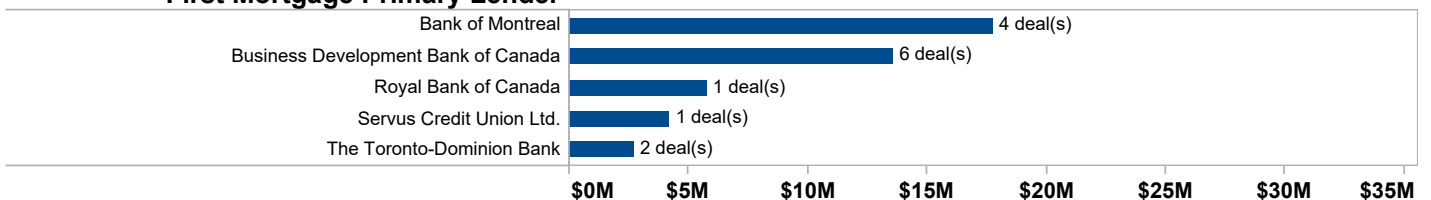
First Purchaser



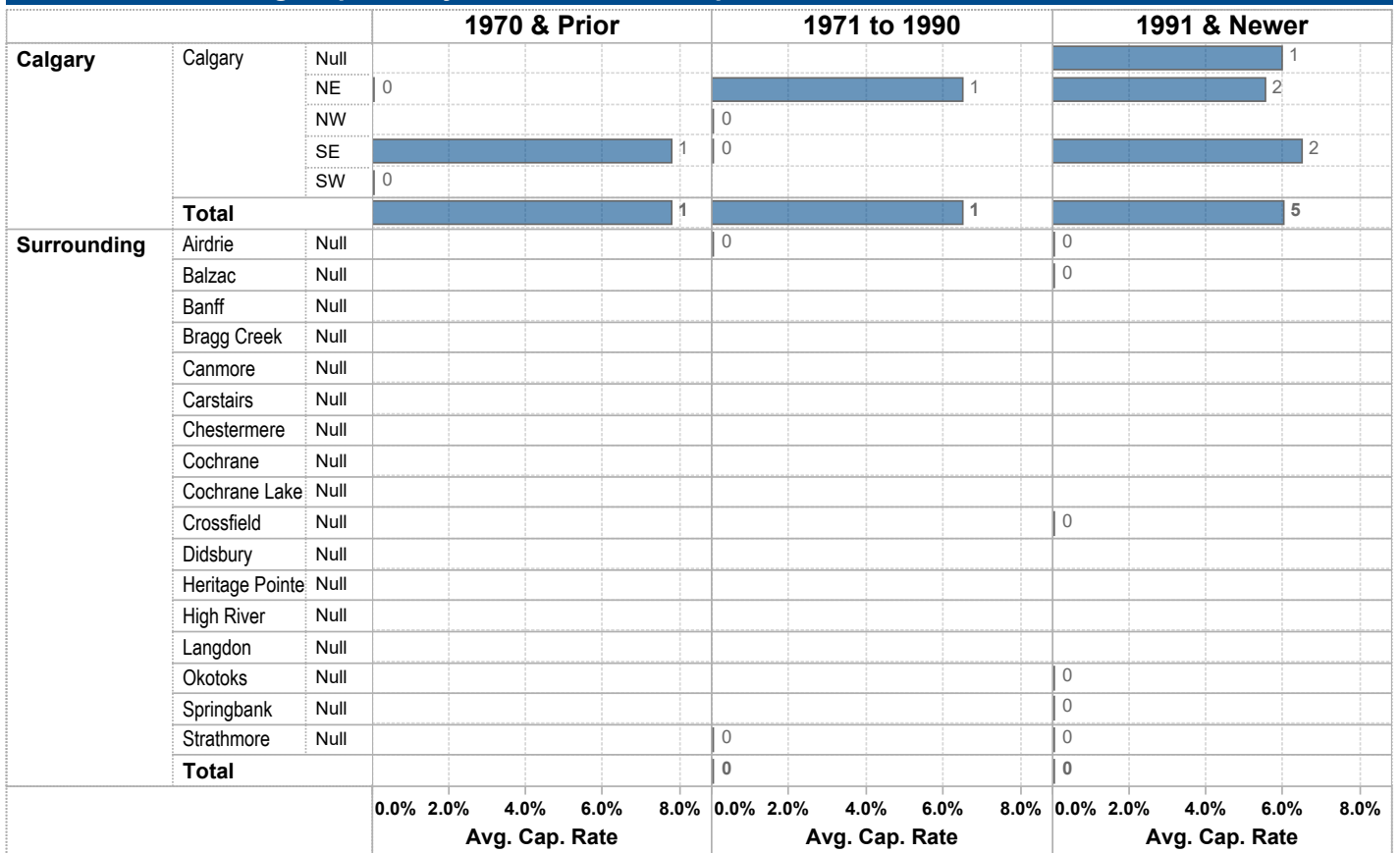
First Vendor



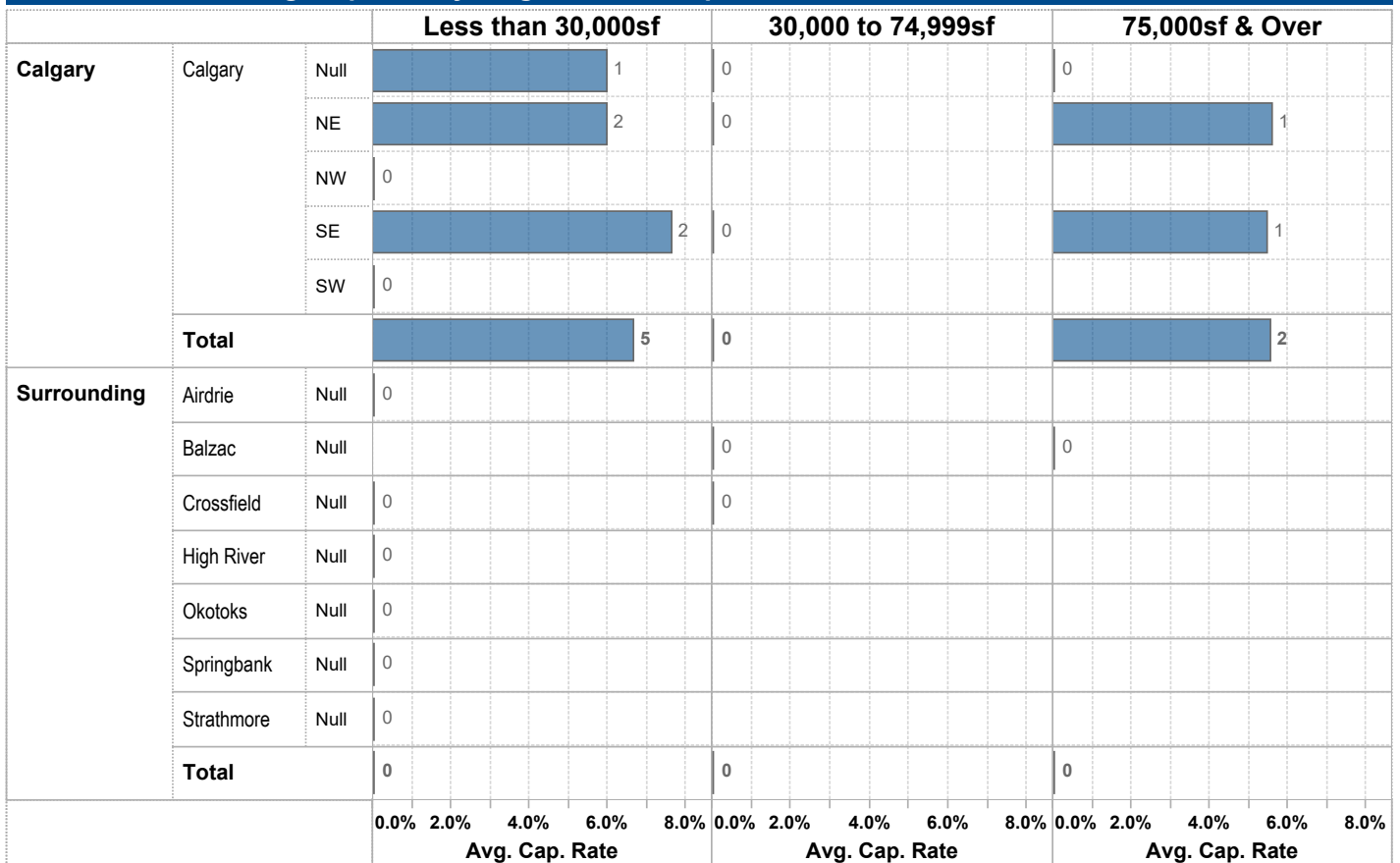
First Mortgage Primary Lender



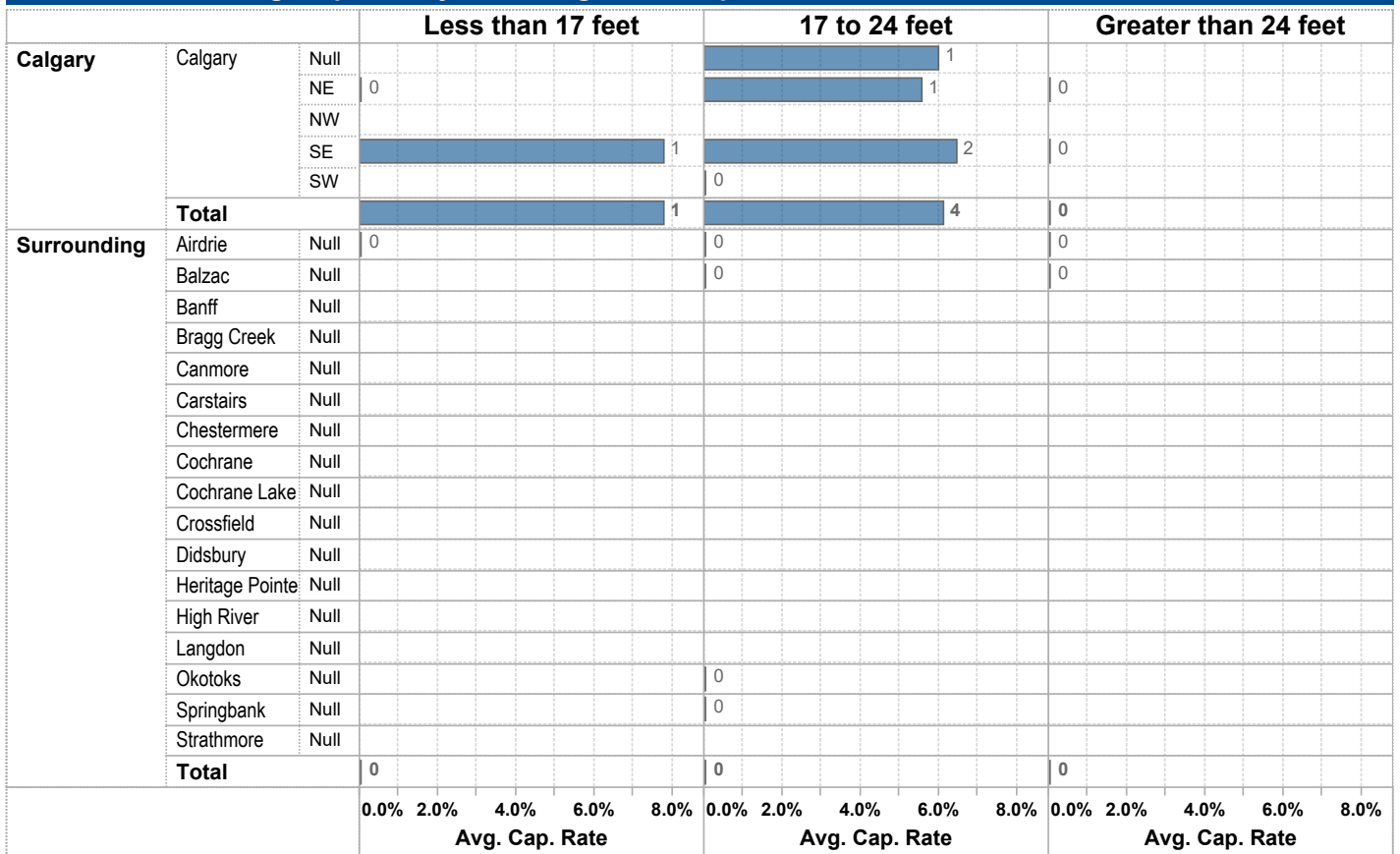
Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



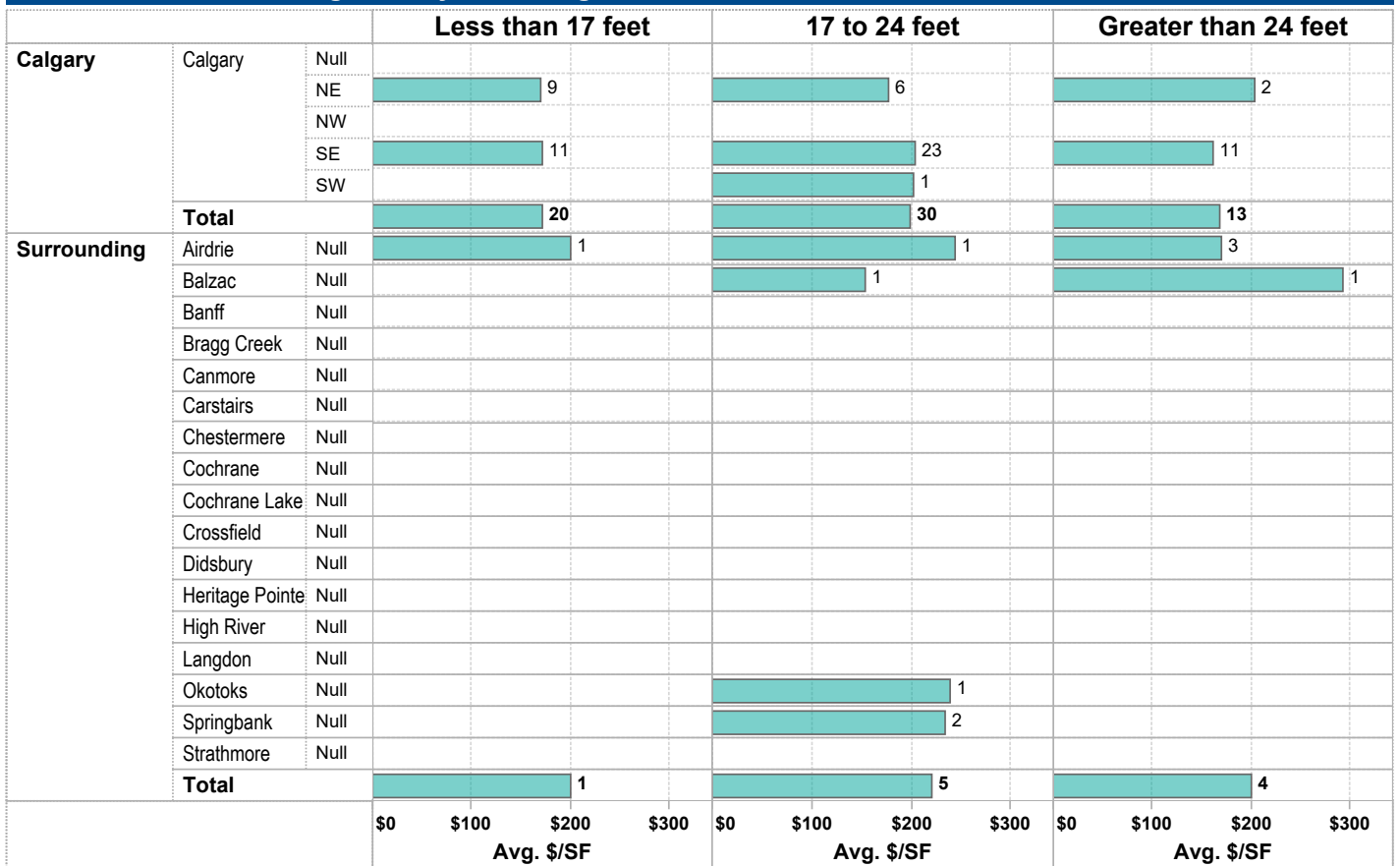
Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



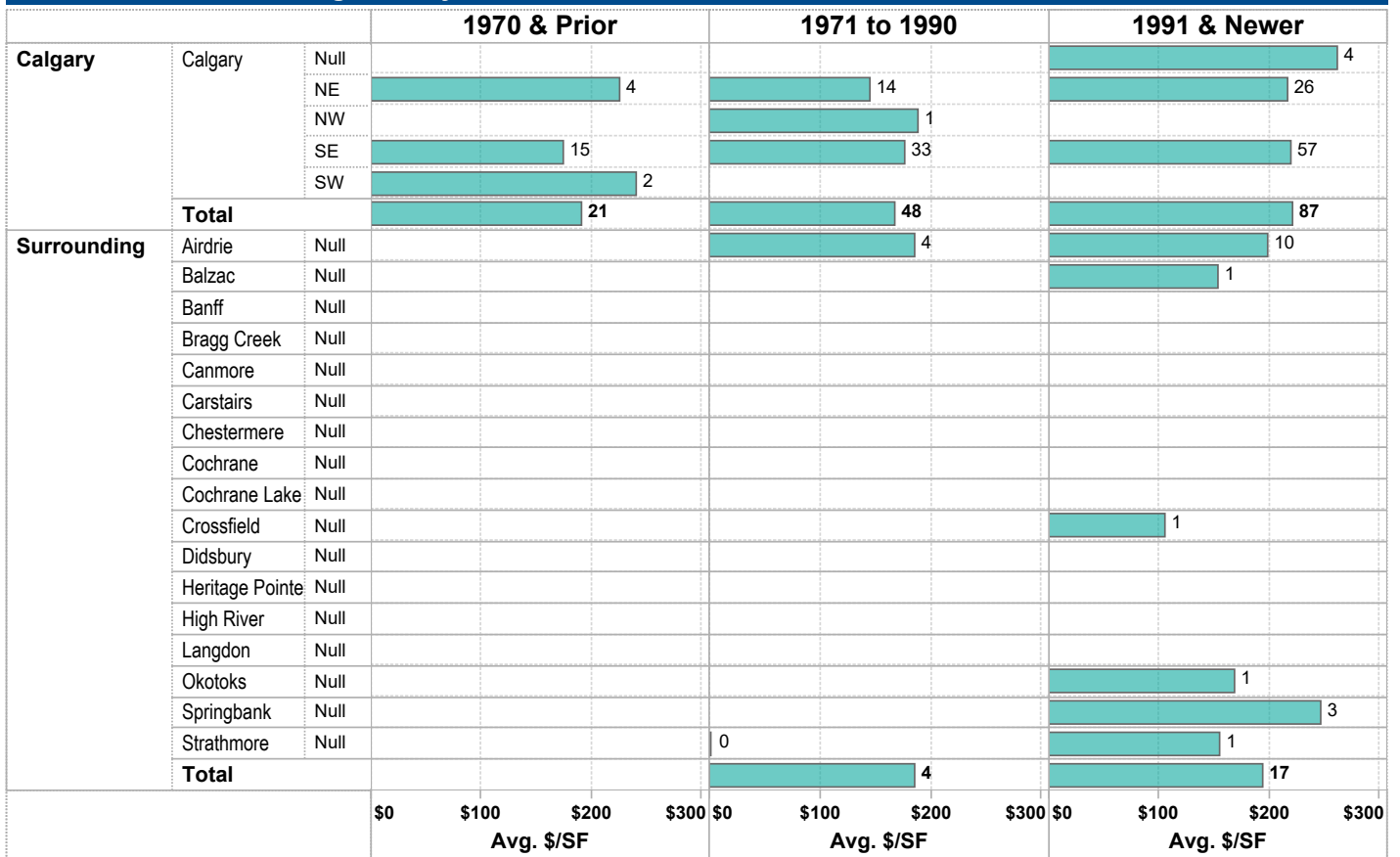
Avg. Cap Rate by Clear Height with Cap Rate Deal Count - Last 24 Months



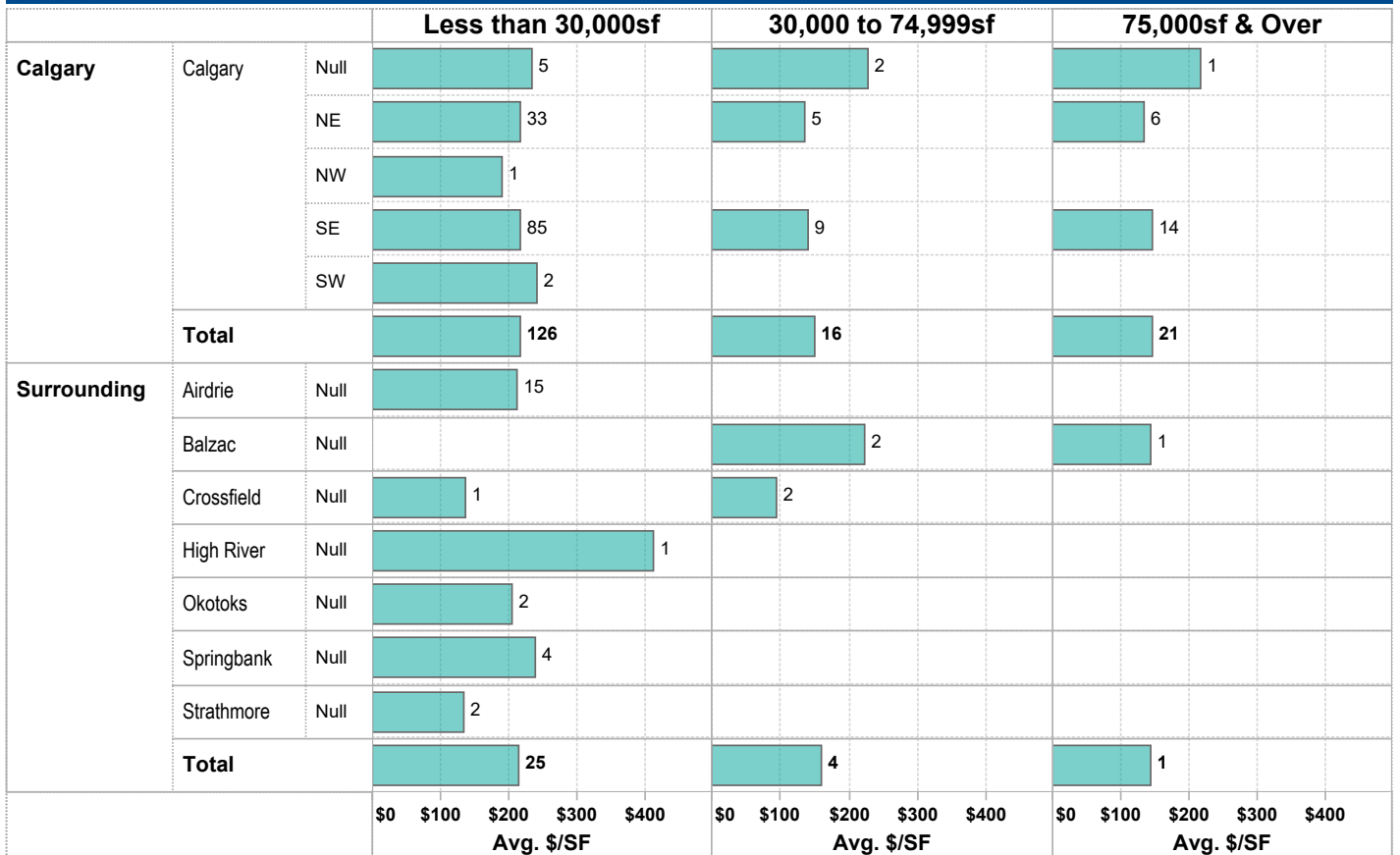
Avg. \$/SF by Clear Height with \$/SF Deal Count - Last 24 Months



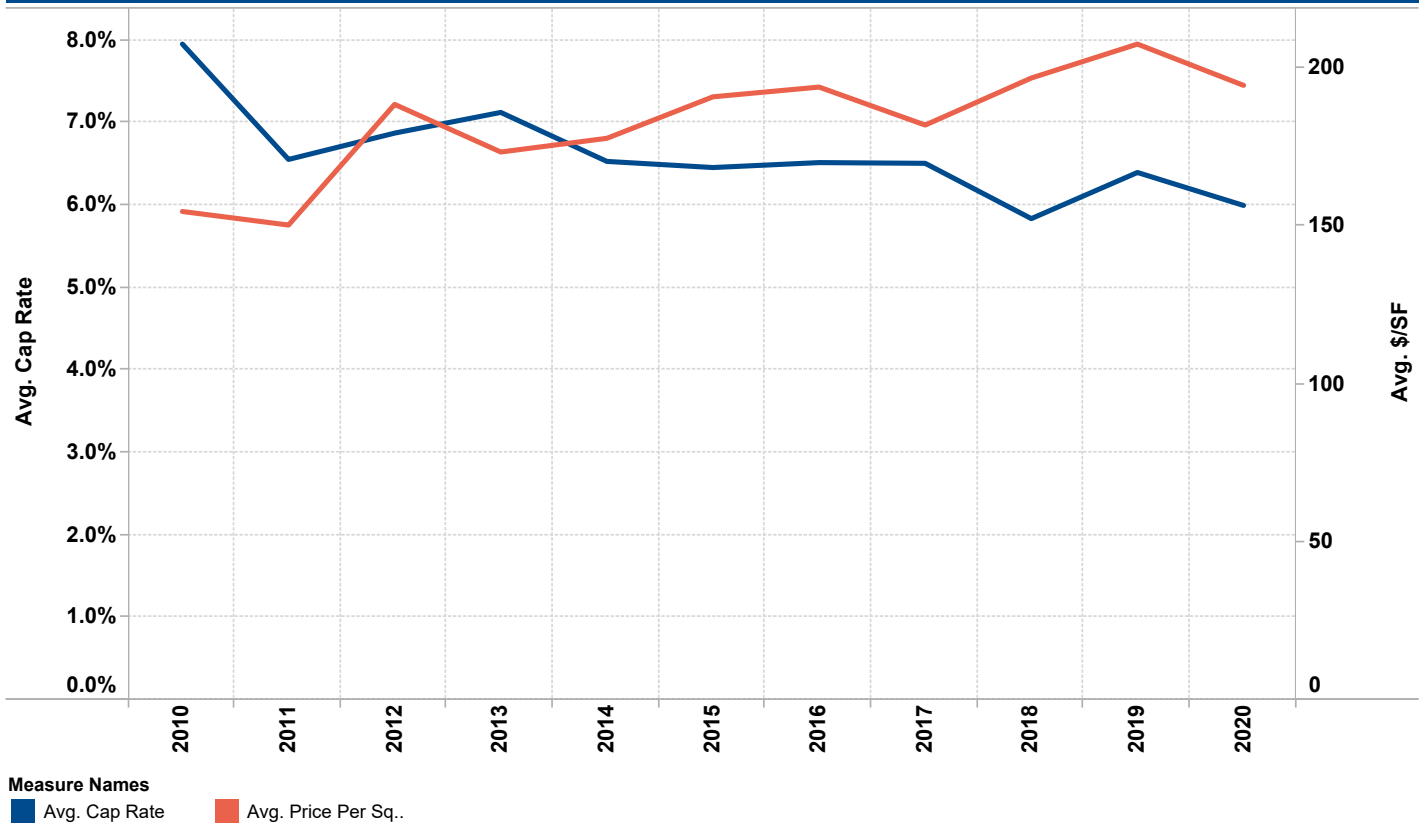
Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



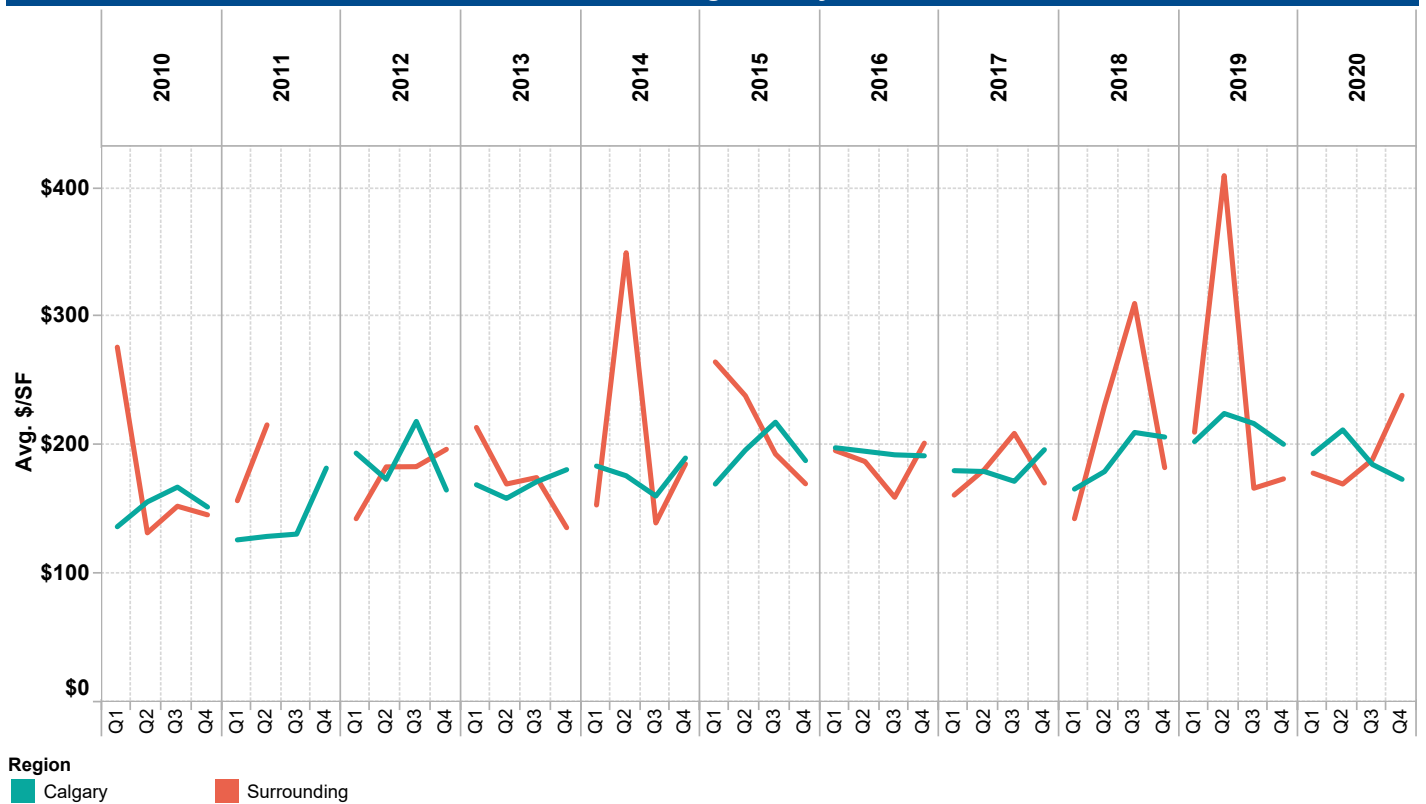
Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months

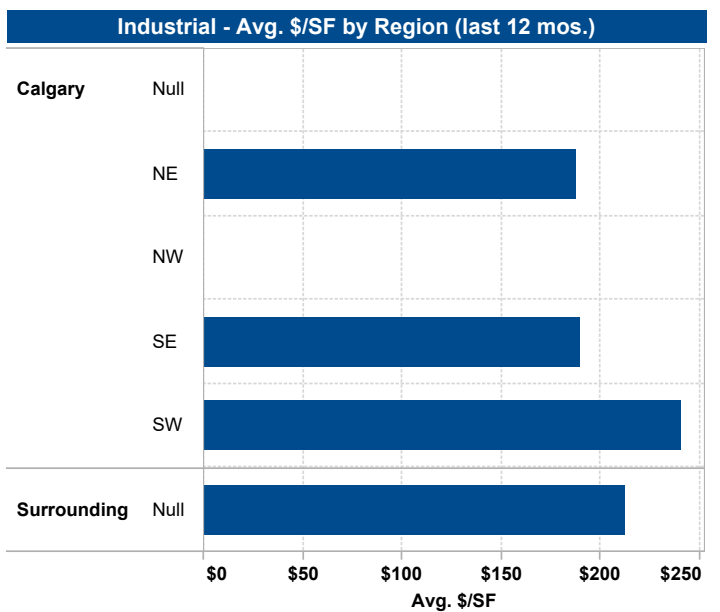
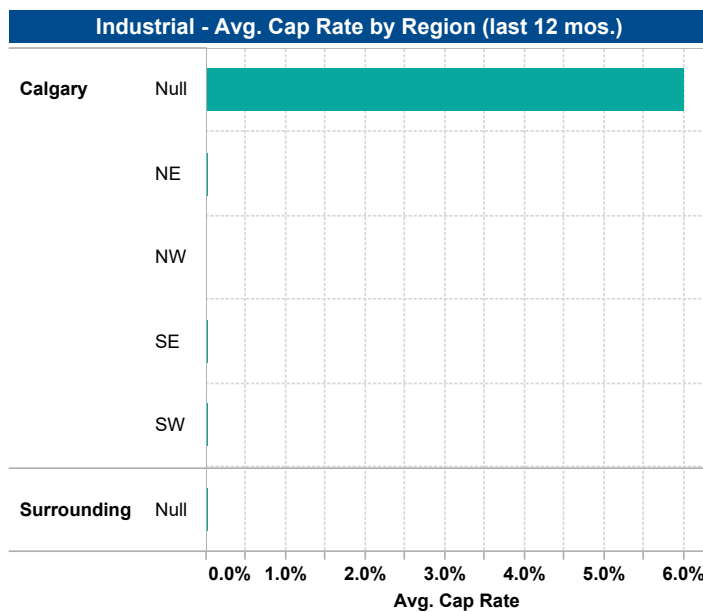
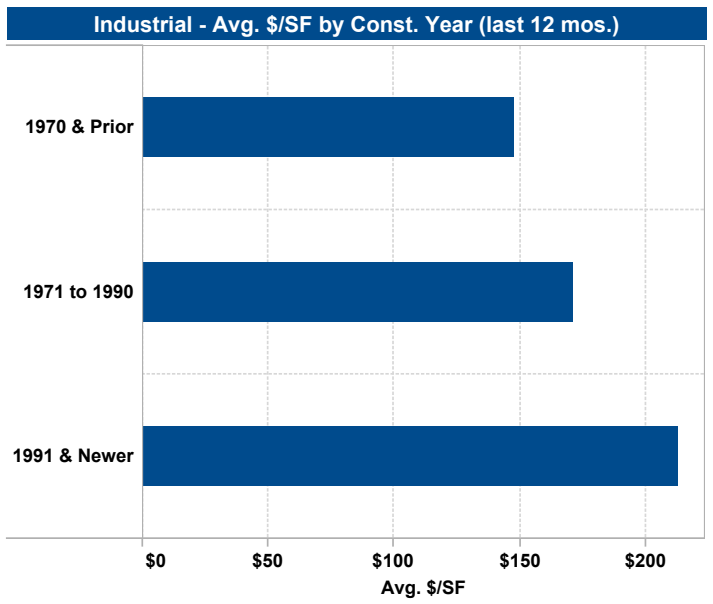
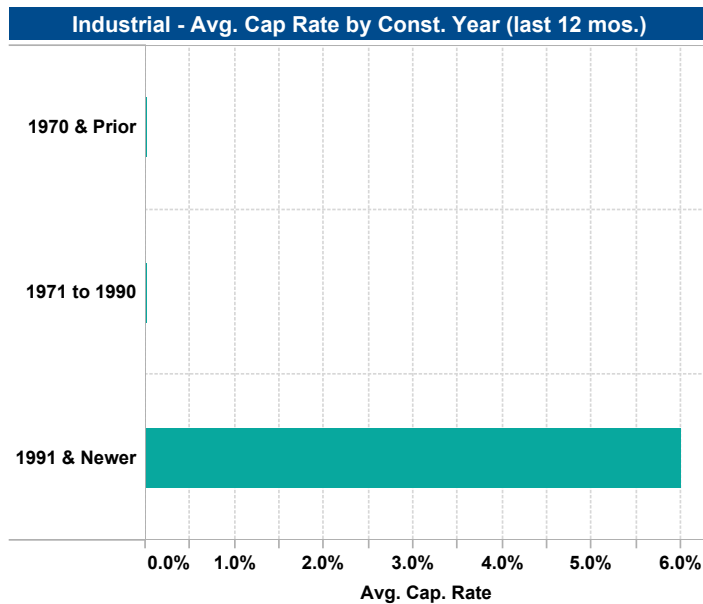
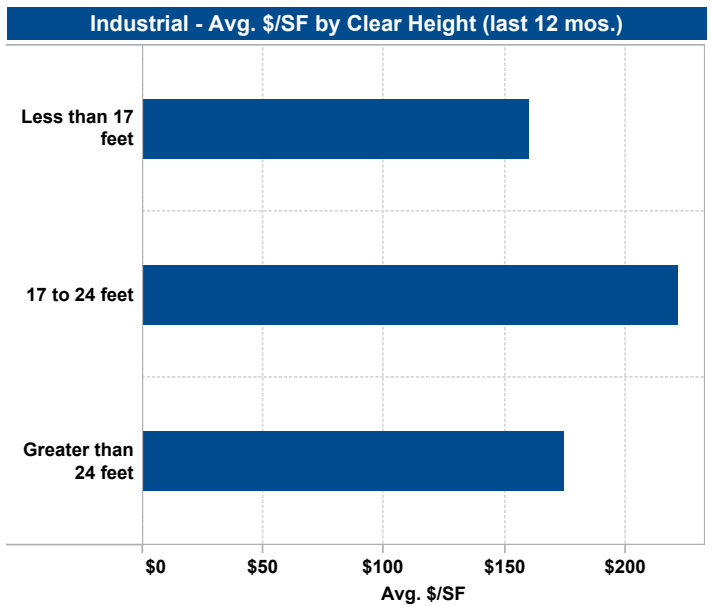
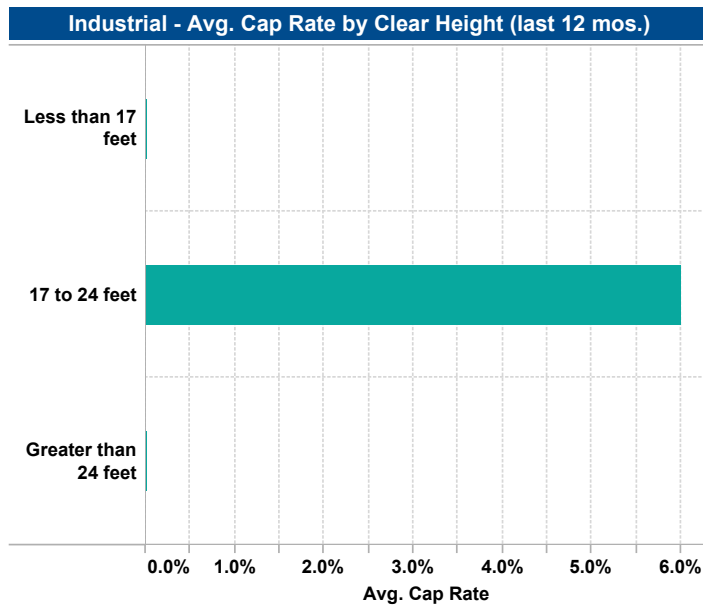


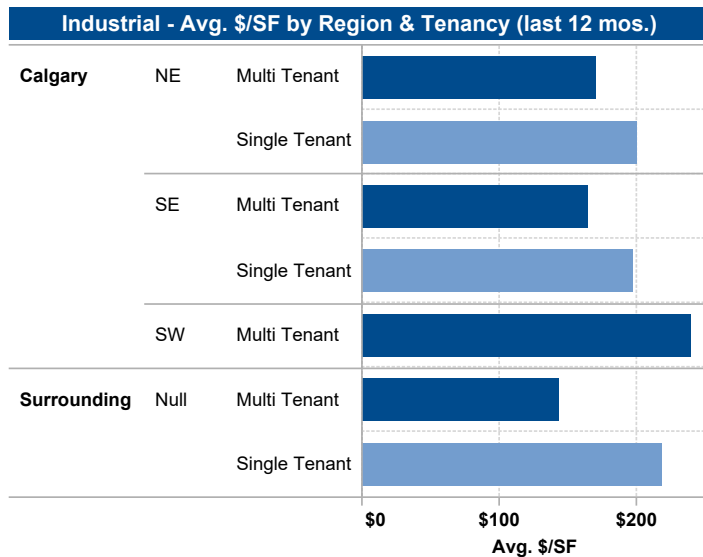
Industrial - Avg. \$/SF vs. Cap Rate



Industrial - Avg. \$/SF by Area

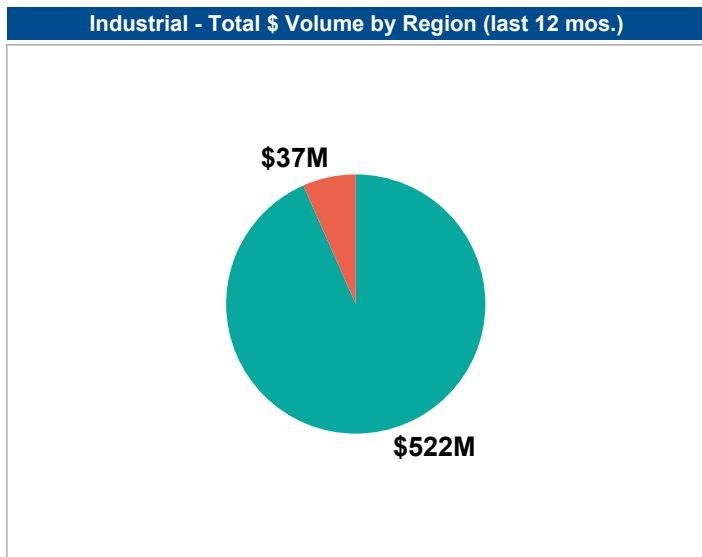






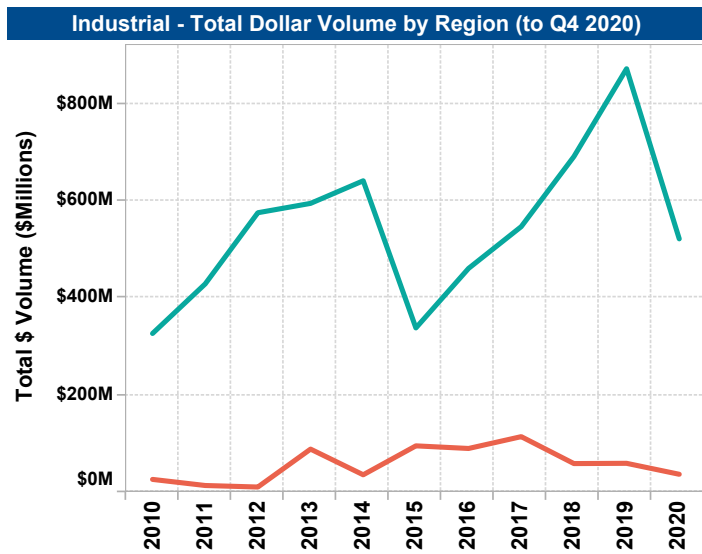
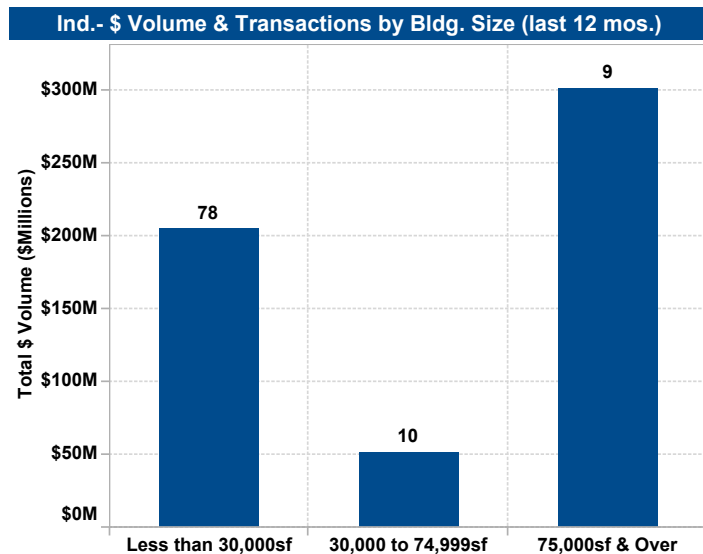
Property Type

- Multi Tenant
- Single Tenant



Region

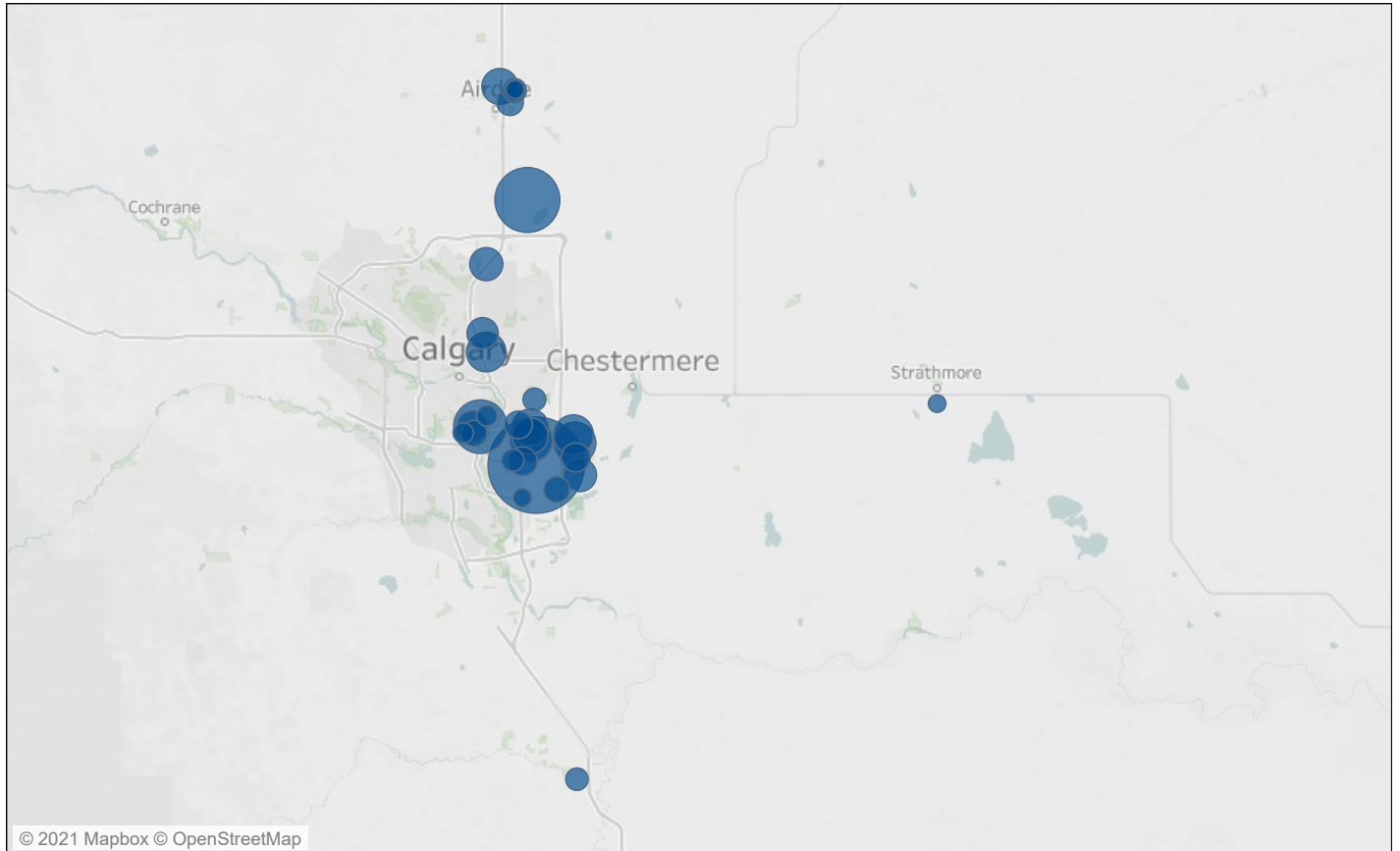
- Calgary
- Surrounding



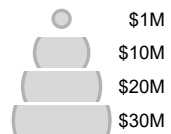
Industrial - Top Transactions Q4 2020

First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
5300 86th Avenue SE	Calgary	\$30,296,740	165,347	\$183	Market
261185 Wagon Wheel Way	Balzac	\$13,750,000	95,180	\$144	Market
1320 Highfield Crescent SE	Calgary	\$9,350,000	57,164	\$164	Market
4919 61st Avenue SE	Calgary	\$5,950,000	42,542	\$140	Market
235038 Wrangler Road	Calgary	\$5,766,730	41,750	\$138	Market

Industrial - Q4 2020 Transactions



Total Price



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