

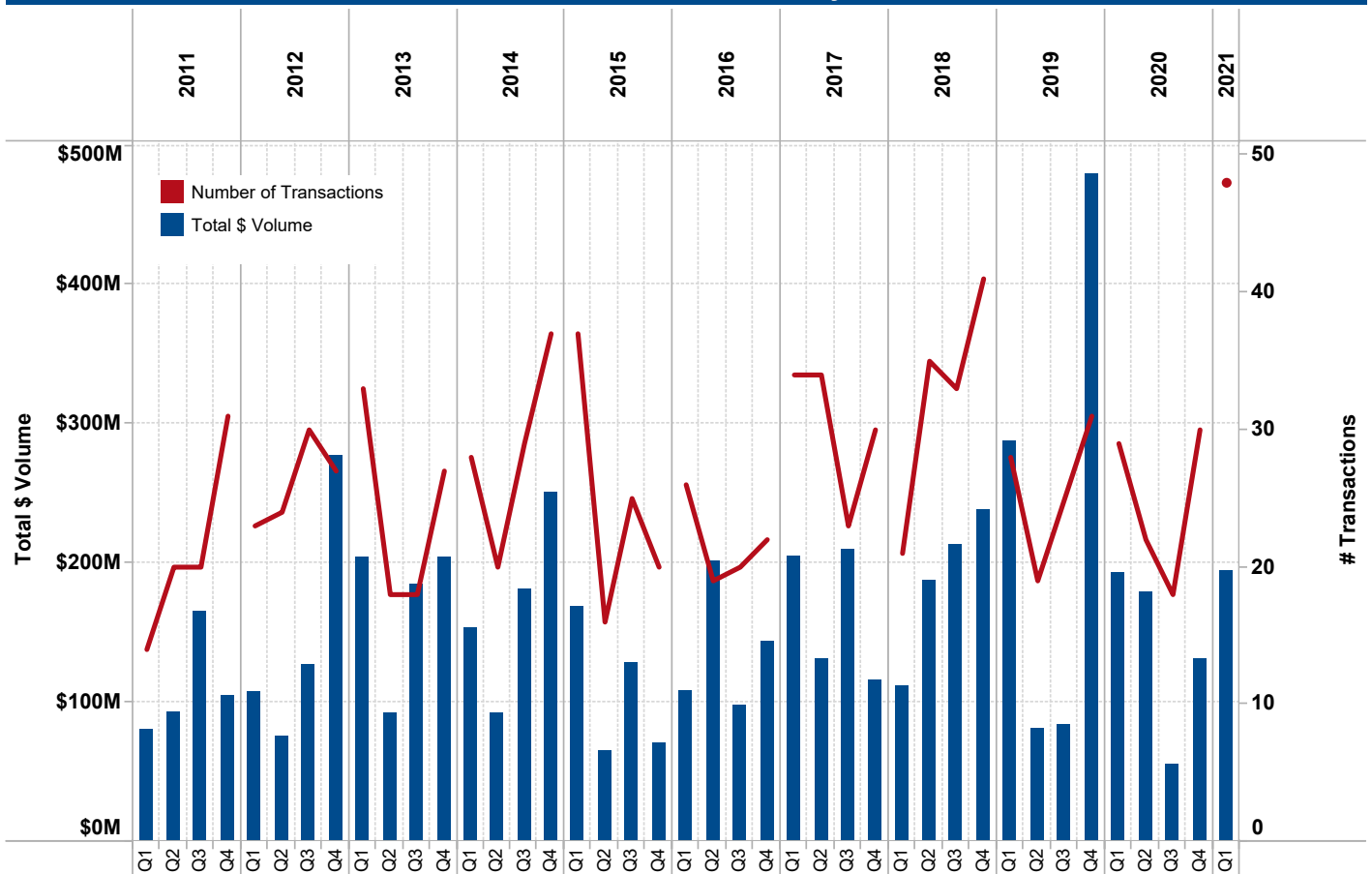
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# Greater Calgary Area Industrial

## Commercial Q1 2021 Statistics



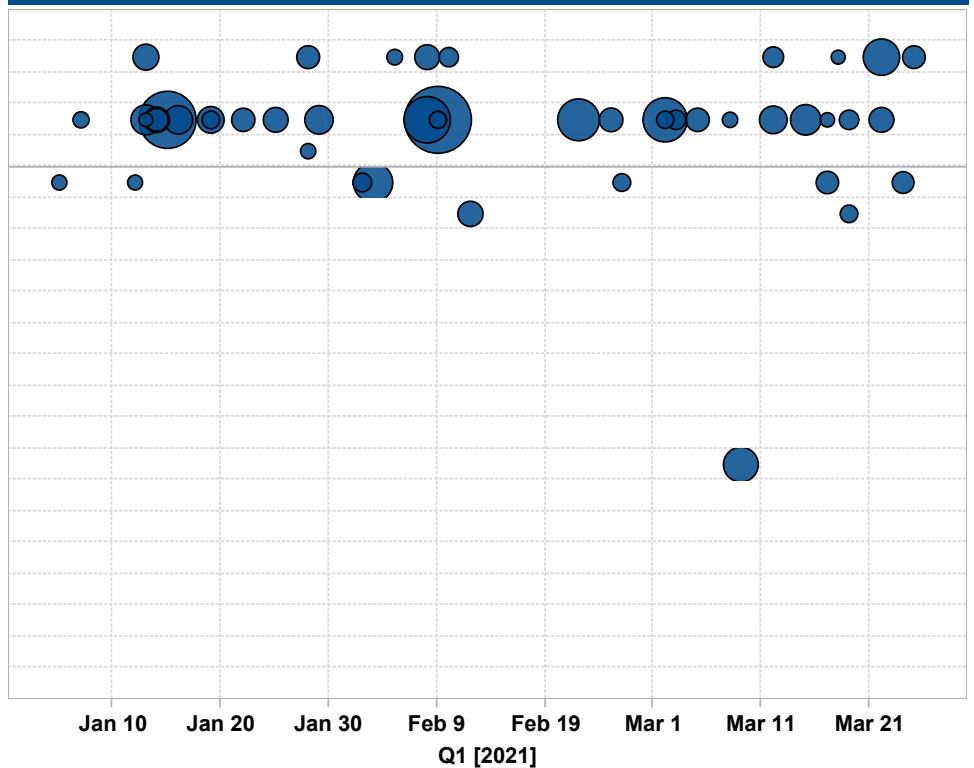
## Industrial - Total Price & Transactions by Year & Quarter



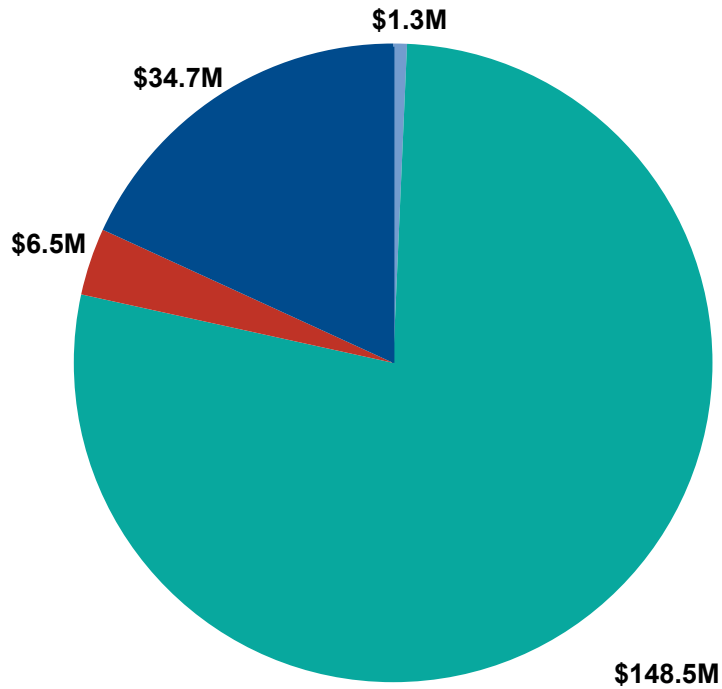
### Industrial

|             |               |      |          |
|-------------|---------------|------|----------|
| Calgary     | Calgary       | Null |          |
|             |               | NE   | \$26.2M  |
|             |               | NW   |          |
|             |               | SE   | \$136.2M |
|             |               | SW   | \$1.2M   |
| Surrounding | Airdrie       | Null | \$19.5M  |
|             | Balzac        | Null | \$5.1M   |
|             | Banff         | Null |          |
|             | Bragg Creek   | Null |          |
|             | Canmore       | Null |          |
|             | Carstairs     | Null |          |
|             | Chestermere   | Null |          |
|             | Cochrane      | Null |          |
|             | Cochrane L..  | Null |          |
|             | Crossfield    | Null | \$6.5M   |
|             | Didsbury      | Null |          |
|             | Heritage Po.. | Null |          |
|             | High River    | Null |          |
|             | Langdon       | Null |          |
|             | Okotoks       | Null |          |
|             | Springbank    | Null |          |
|             | Strathmore    | Null |          |

### Q1 2021 Transactions by Date & Municipality



## Industrial - Q1 2021 Purchaser Profile by Total \$ Volume

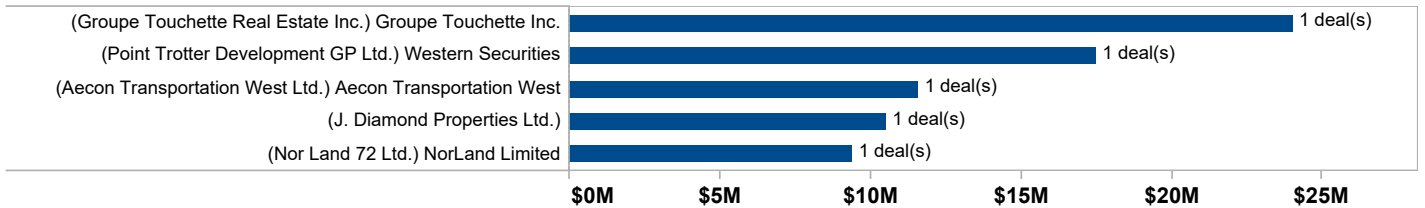


### Purchaser Profile

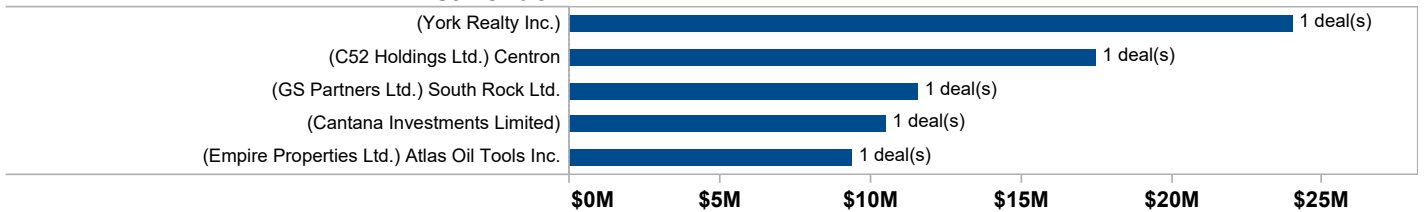
- Institution
- Private Investor - Canadian
- Private Investor - Foreign
- User

## Industrial - Q1 2021 Top Purchasers, Vendors, Lenders

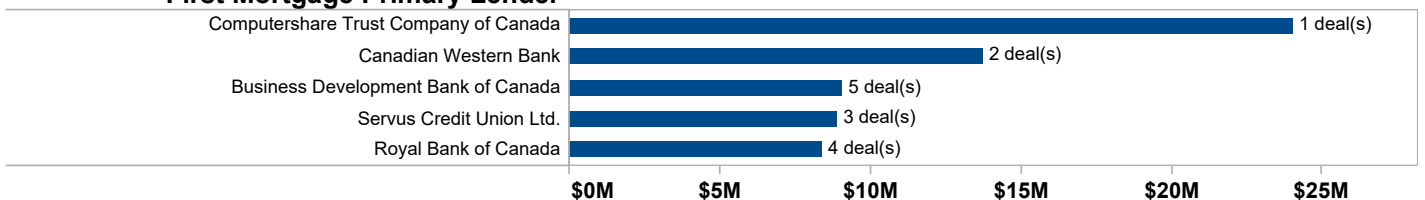
### First Purchaser



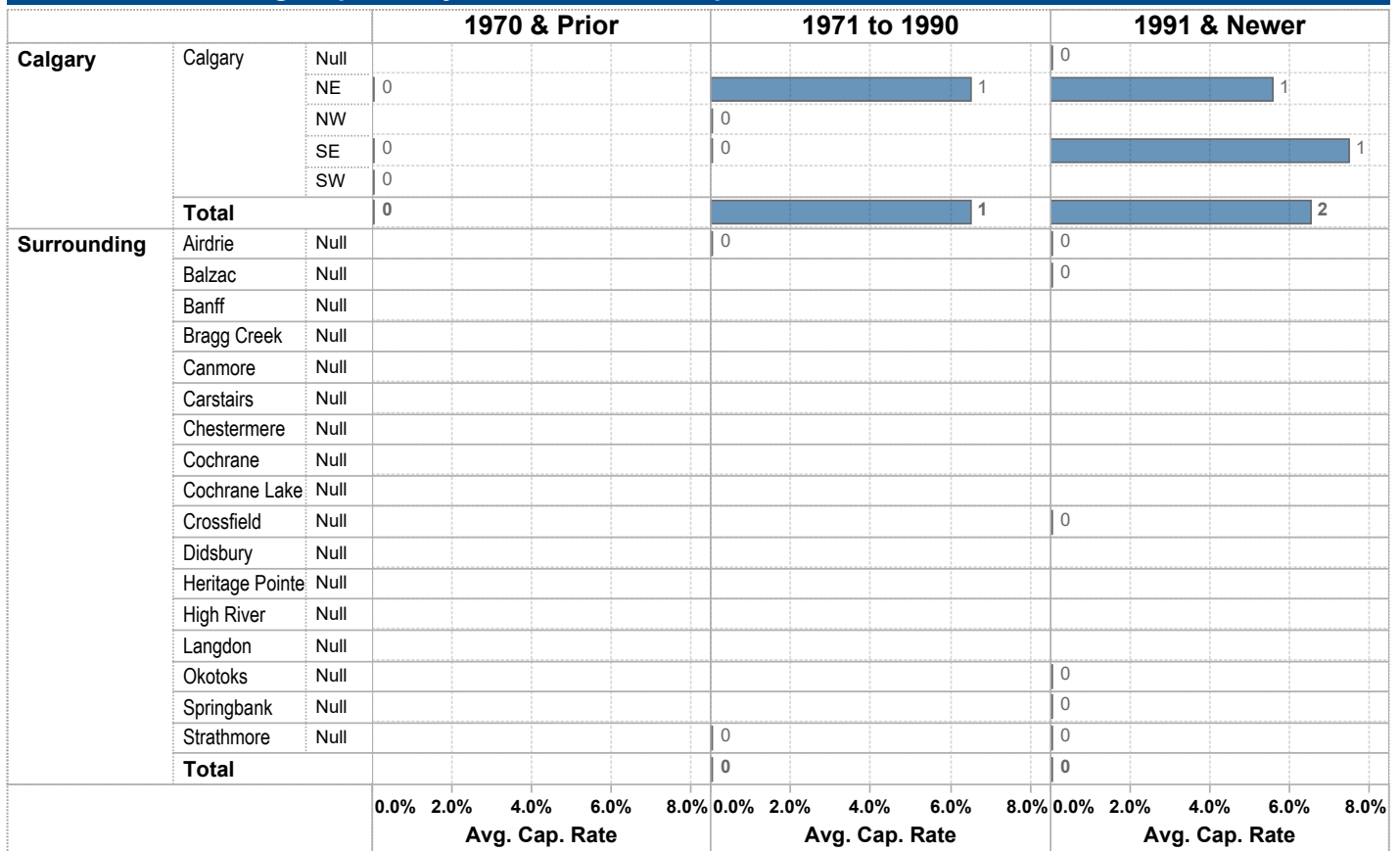
### First Vendor



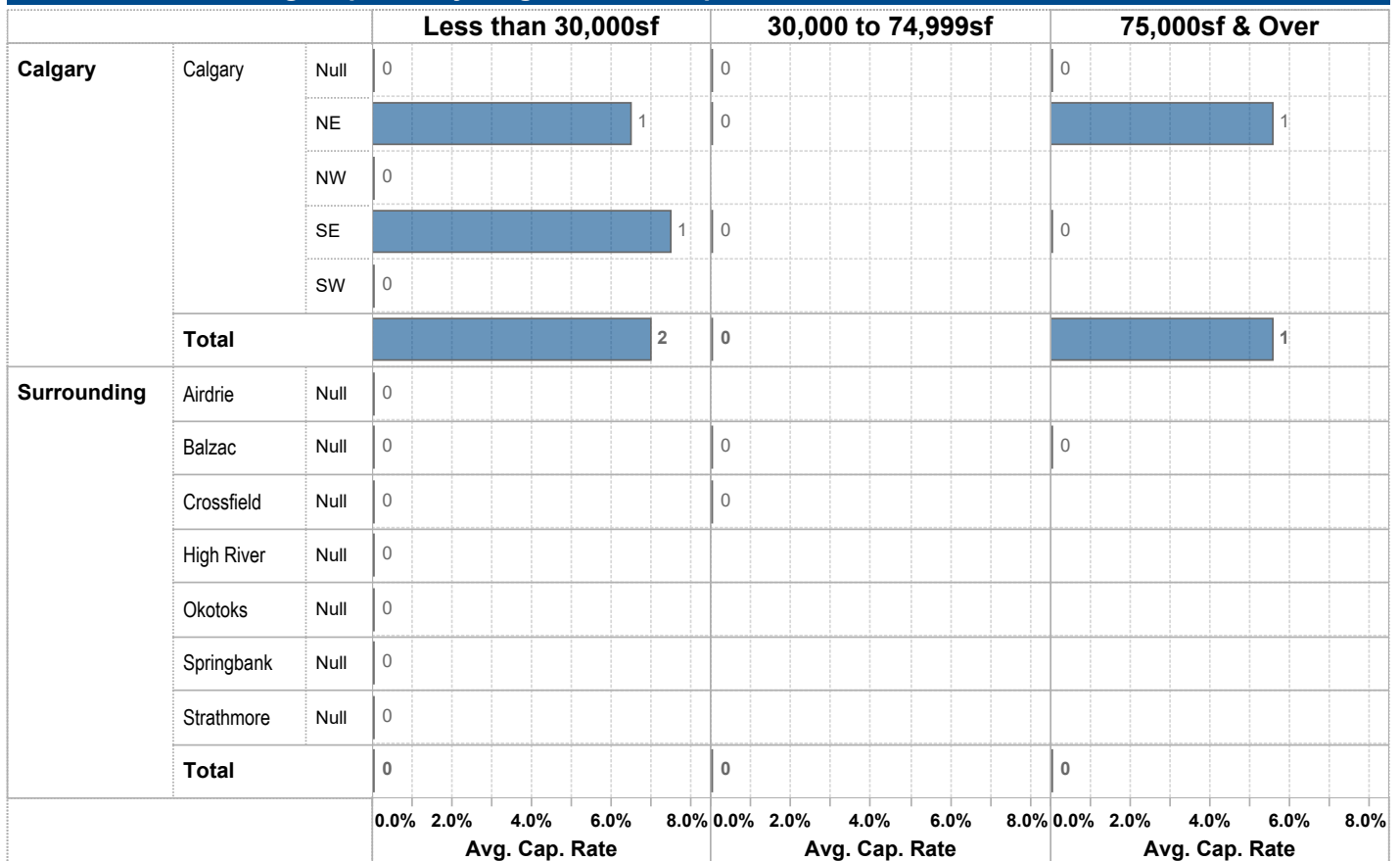
### First Mortgage Primary Lender



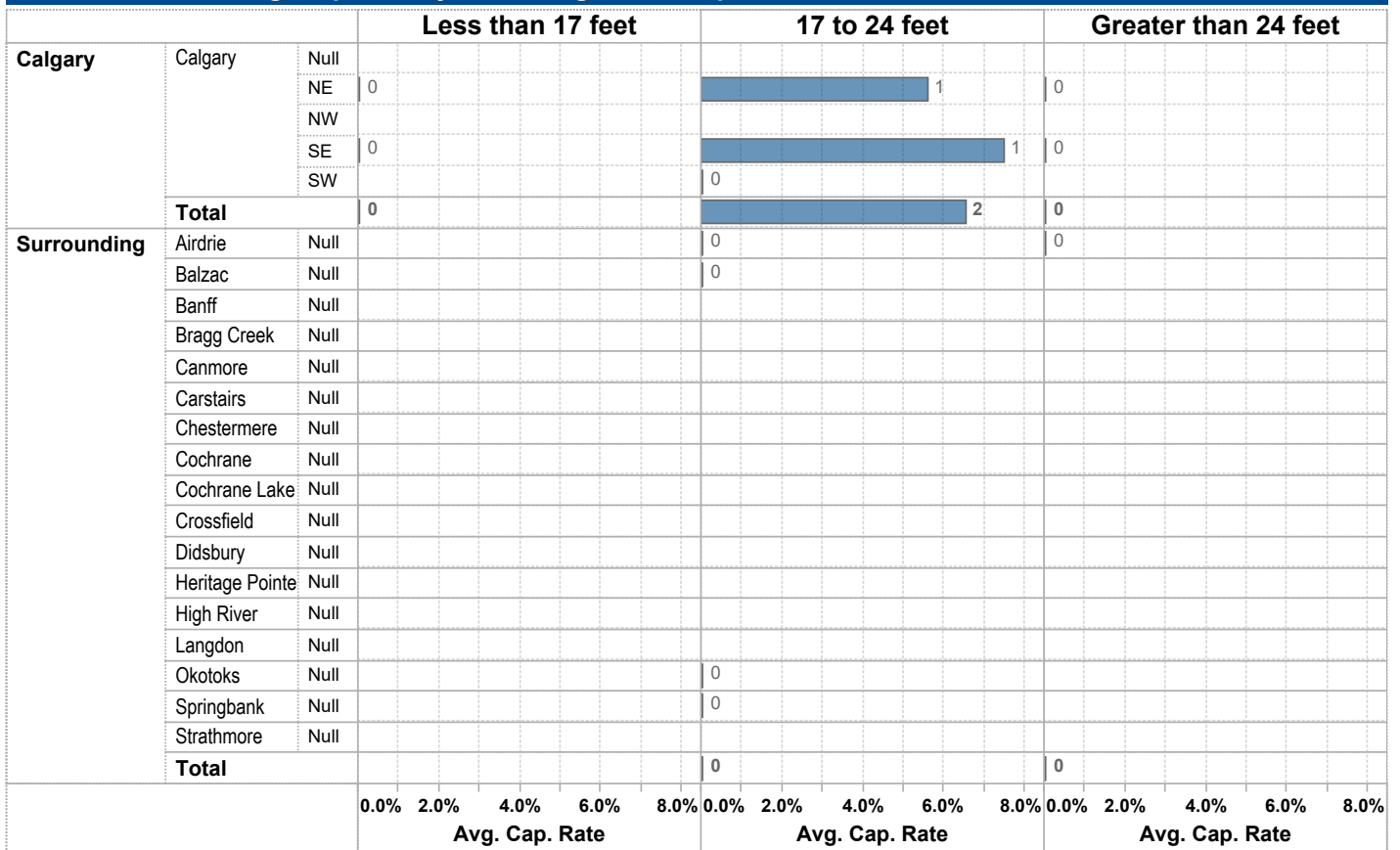
### Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months



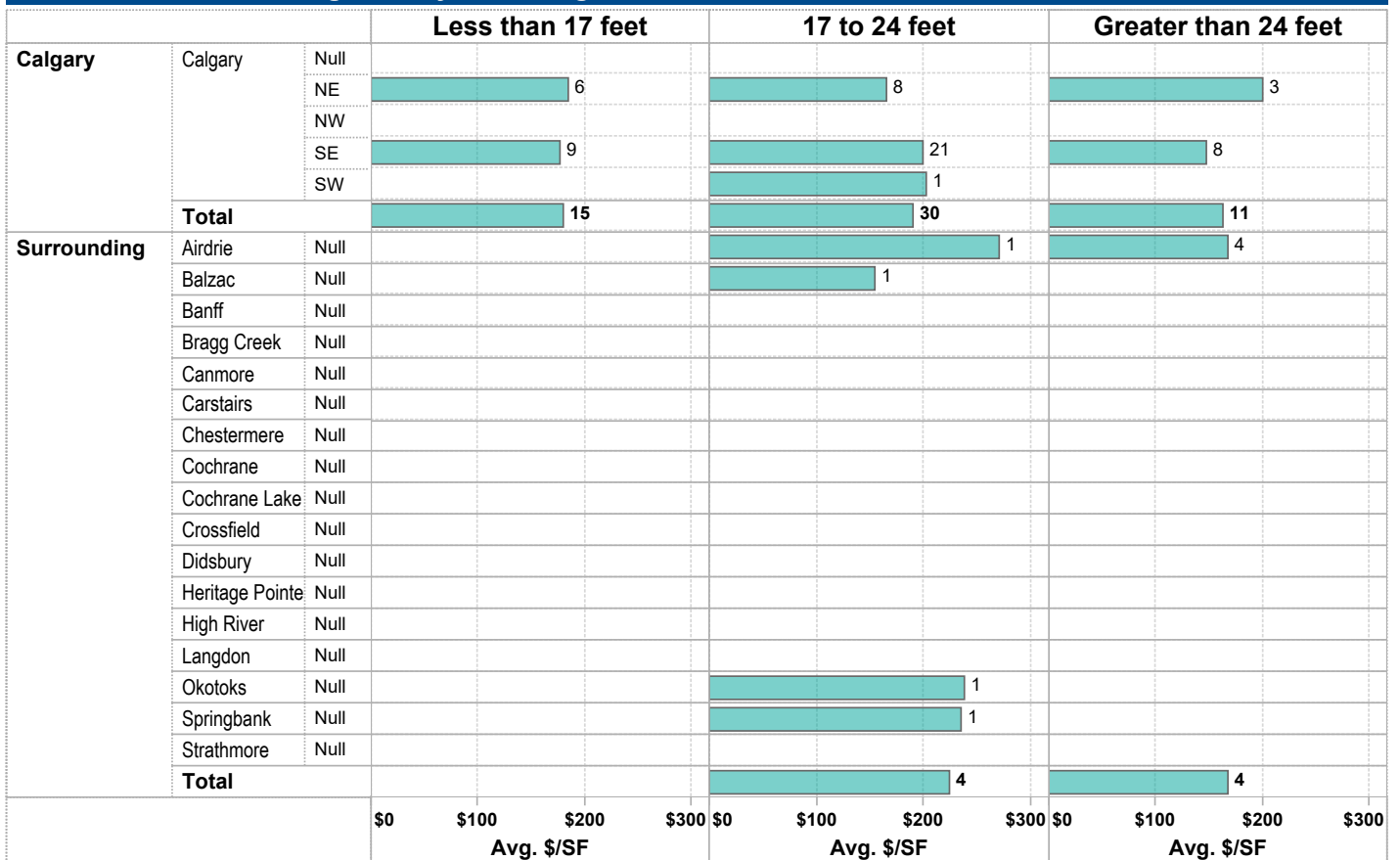
### Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months



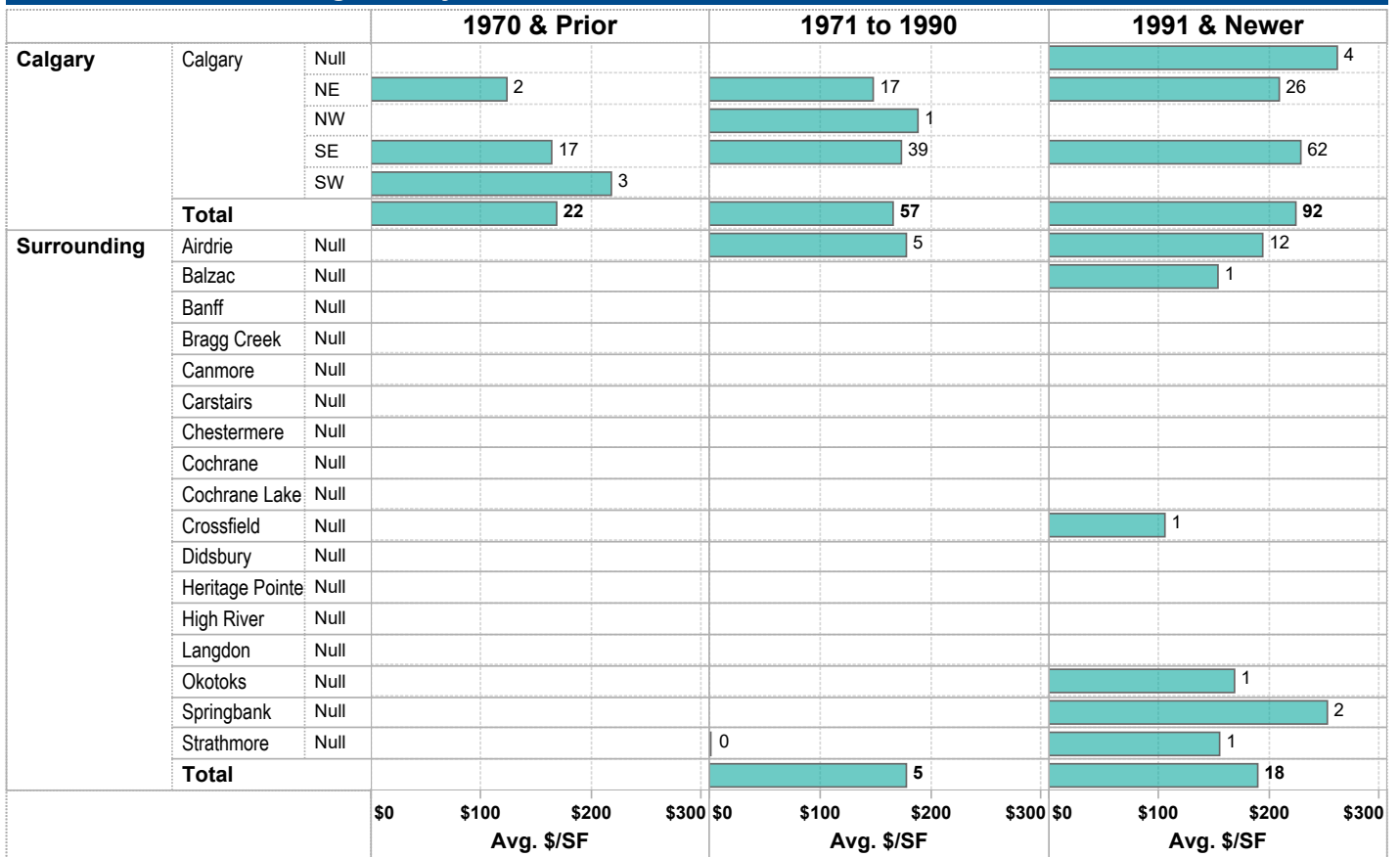
### Avg. Cap Rate by Clear Height with Cap Rate Deal Count - Last 24 Months



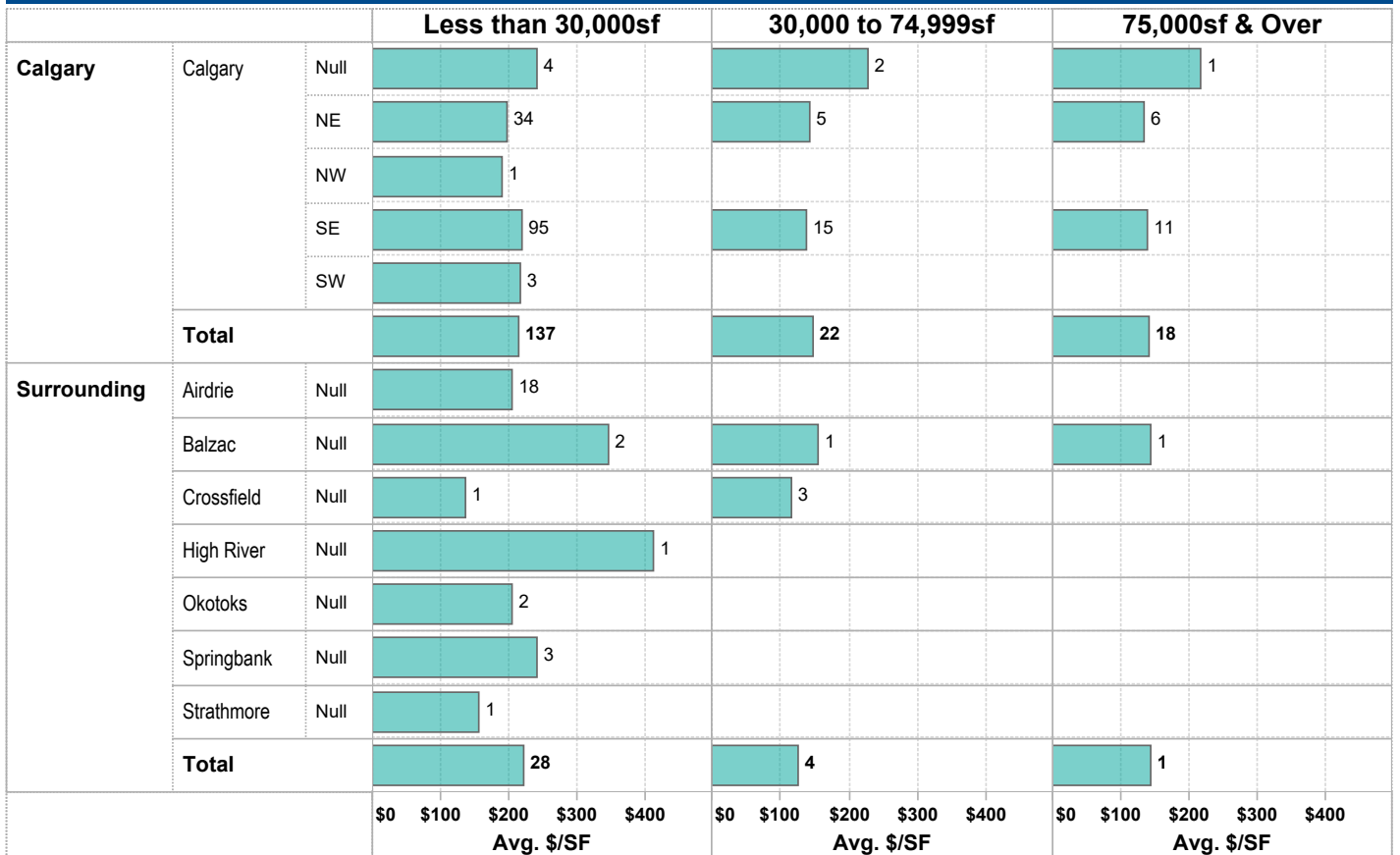
### Avg. \$/SF by Clear Height with \$/SF Deal Count - Last 24 Months



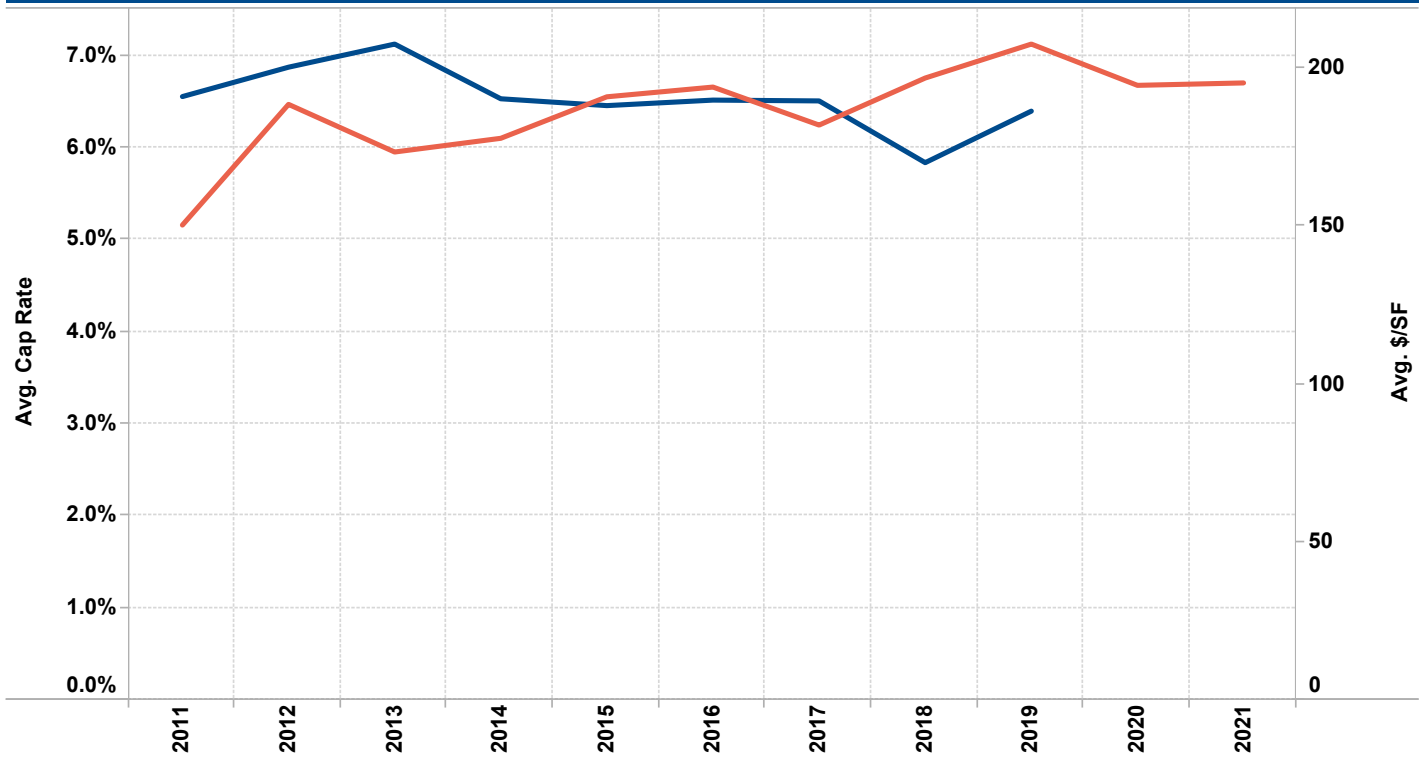
### Avg. \$/SF by Const. Year with \$/SF Deal Count - Last 24 Months



### Avg. \$/SF by Bldg. Size with \$/SF Deal Count - Last 24 Months



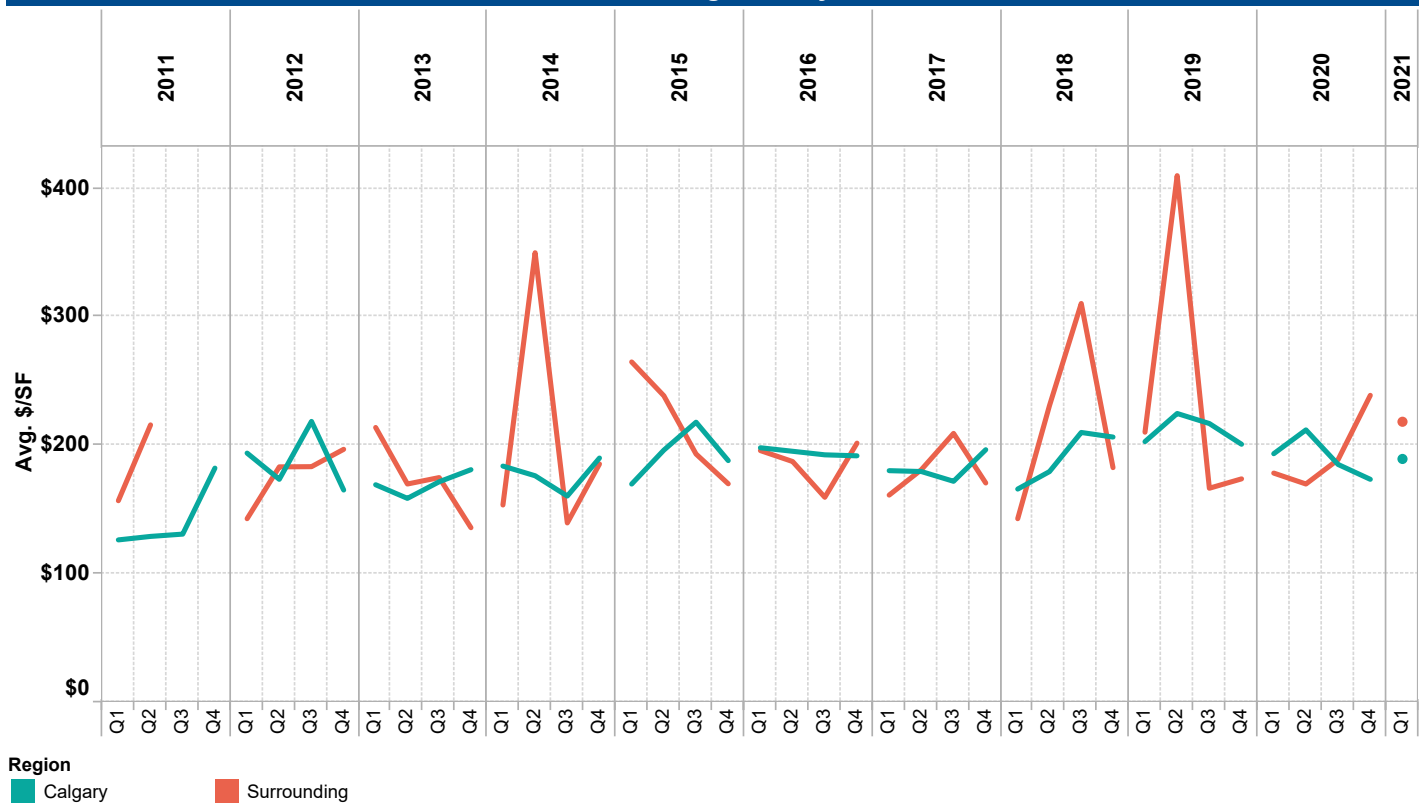
## Industrial - Avg. \$/SF vs. Cap Rate



### Measure Names

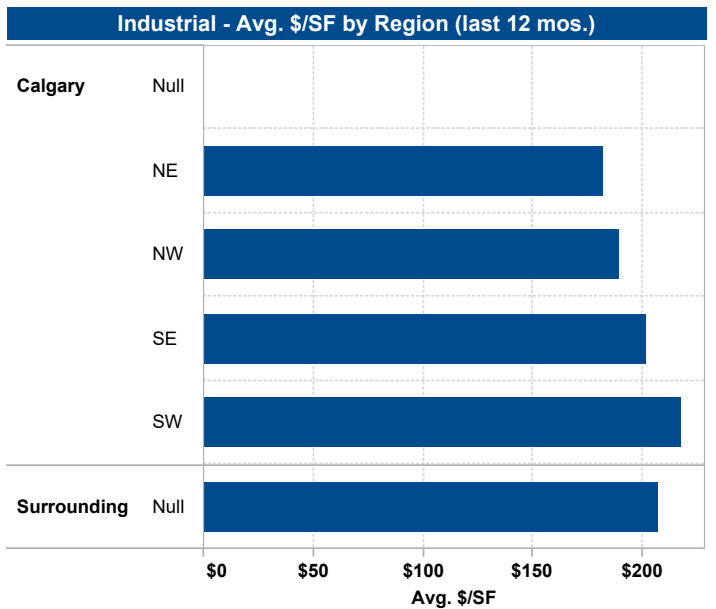
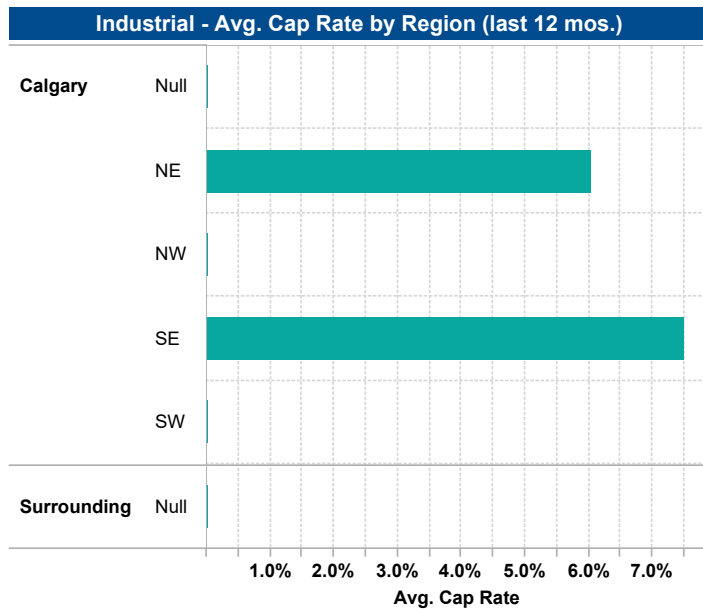
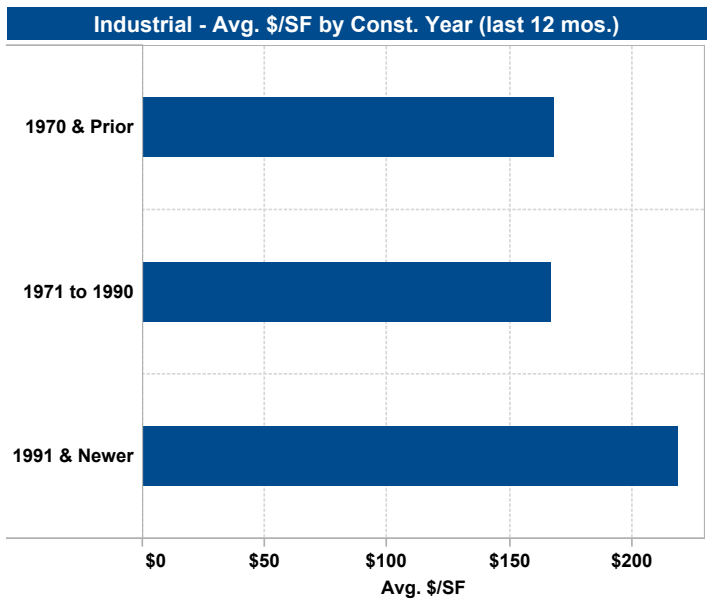
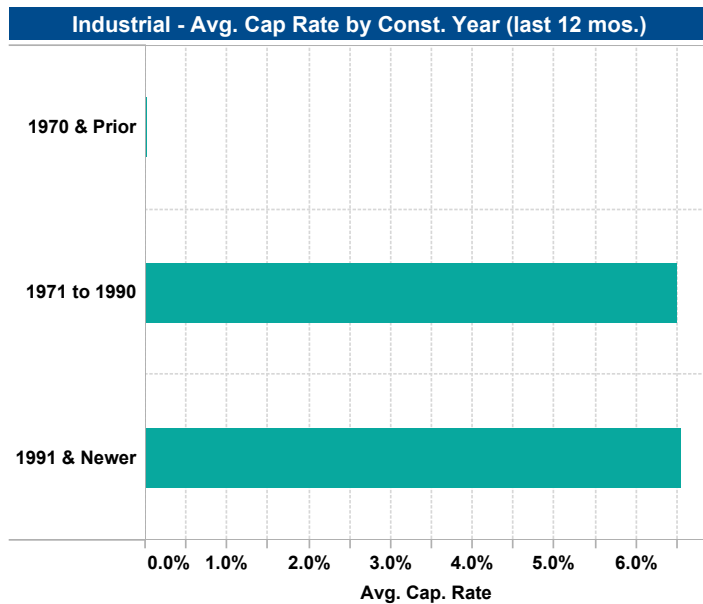
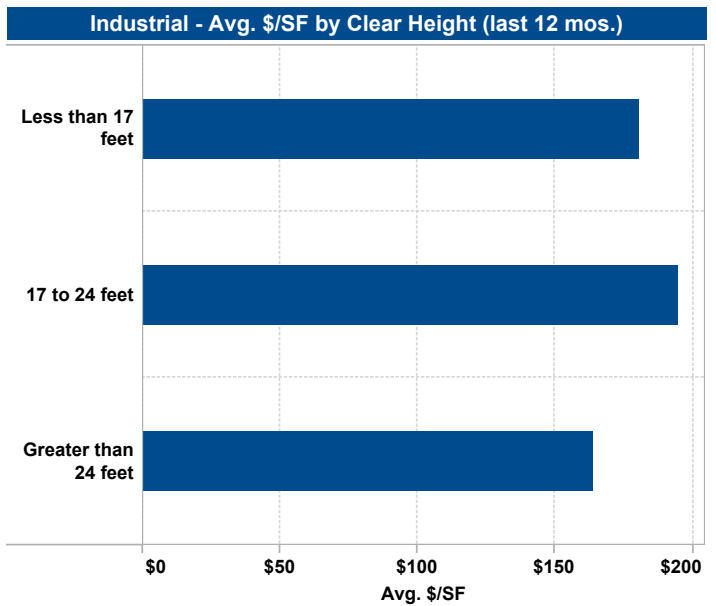
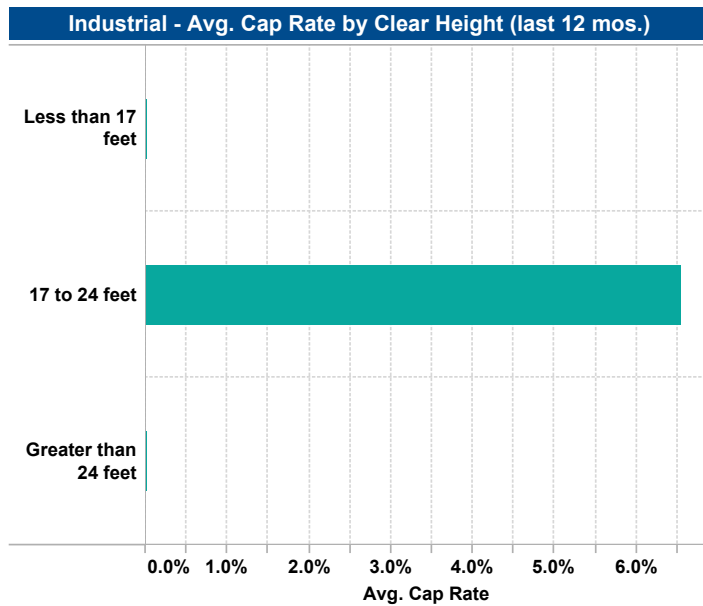
■ Avg. Cap Rate
 ■ Avg. Price Per Sq..

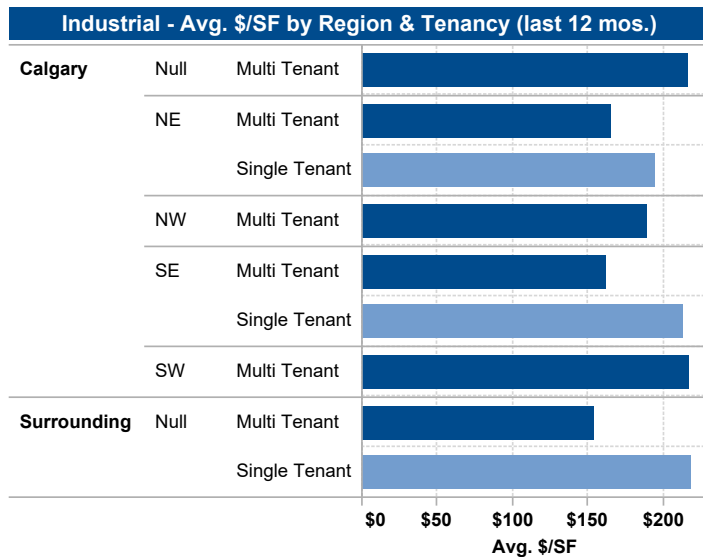
## Industrial - Avg. \$/SF by Area



### Region

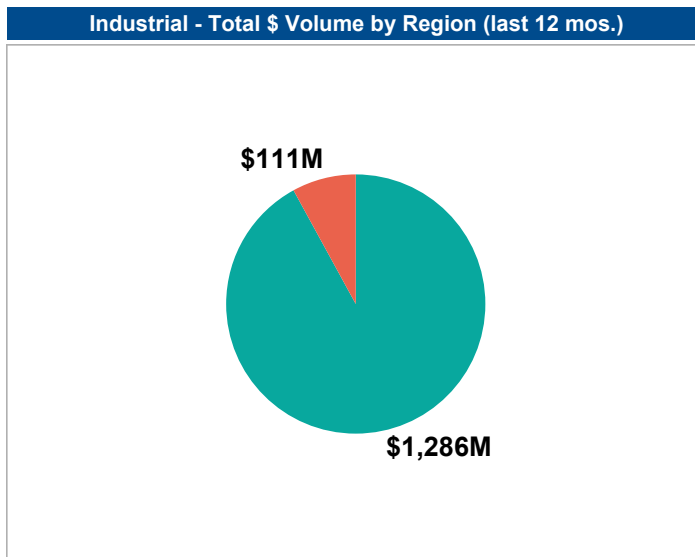
■ Calgary
 ■ Surrounding





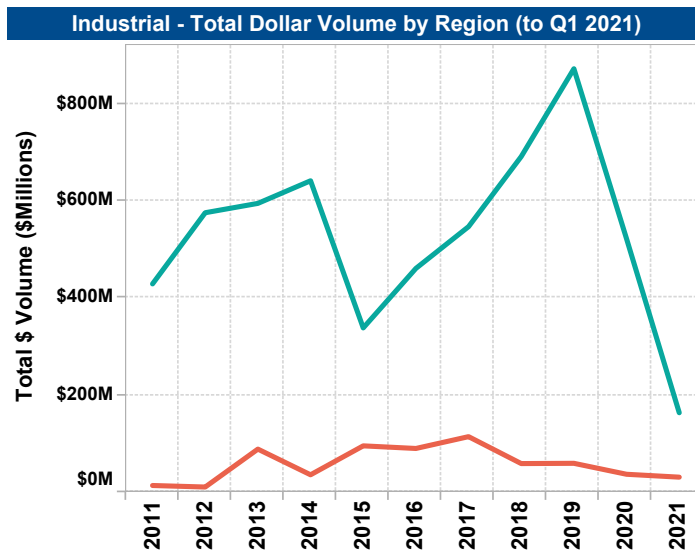
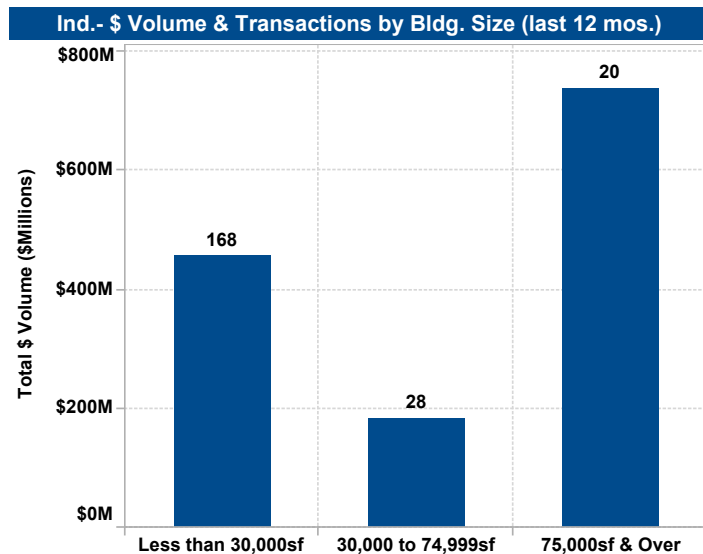
**Property Type**

- Multi Tenant
- Single Tenant



**Region**

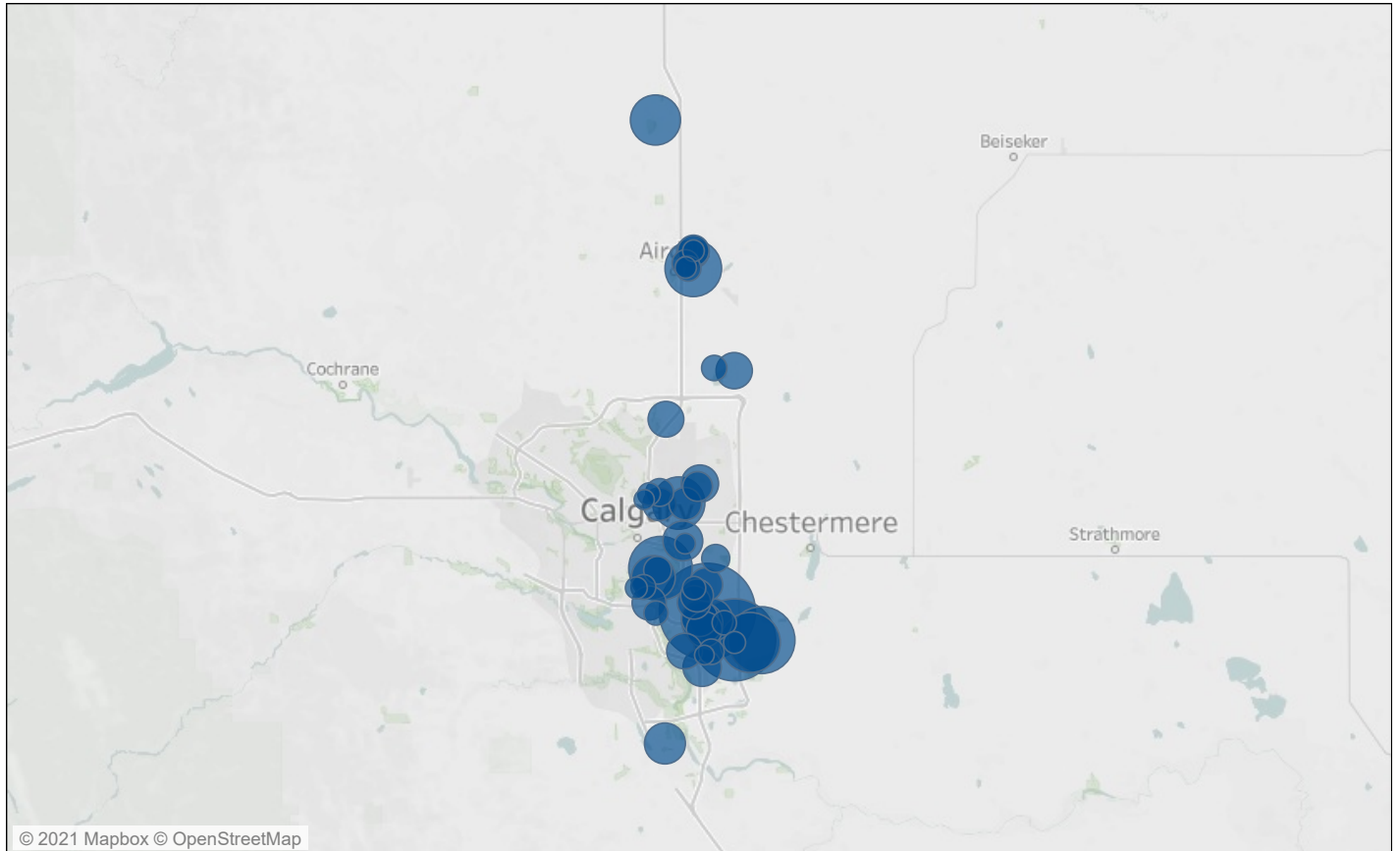
- Calgary
- Surrounding



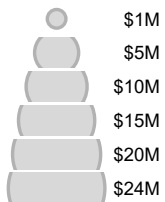
## Industrial - Top Transactions Q1 2021

| First Address          | Municipality | Total Price  | Building Size | Price Per Sq# Foot | Sale Type |
|------------------------|--------------|--------------|---------------|--------------------|-----------|
| 4760 72nd Avenue SE    | Calgary      | \$24,000,000 | 226,453       | \$106              | Market    |
| 10490 72nd Street SE   | Calgary      | \$17,500,000 | 29,566        | \$592              | Market    |
| 9600 Endeavor Drive SE | Calgary      | \$11,600,000 | 17,320        | Null               | Market    |
| 3005 Ogden Road SE     | Calgary      | \$10,500,000 | 64,625        | \$162              | Market    |
| 72 Technology Way SE   | Calgary      | \$9,400,000  | 50,108        | \$188              | Market    |

## Industrial - Q1 2021 Transactions



### Total Price



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