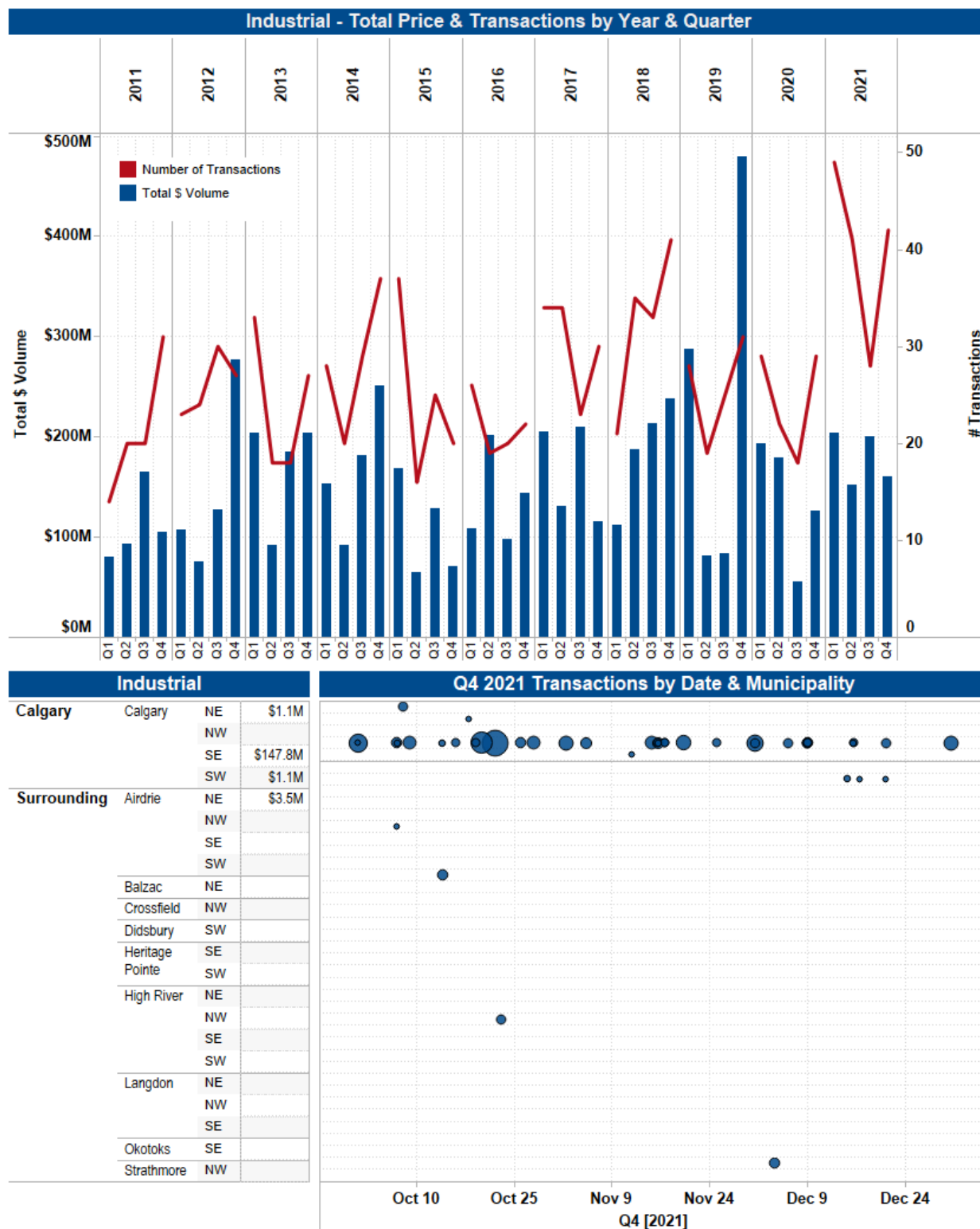
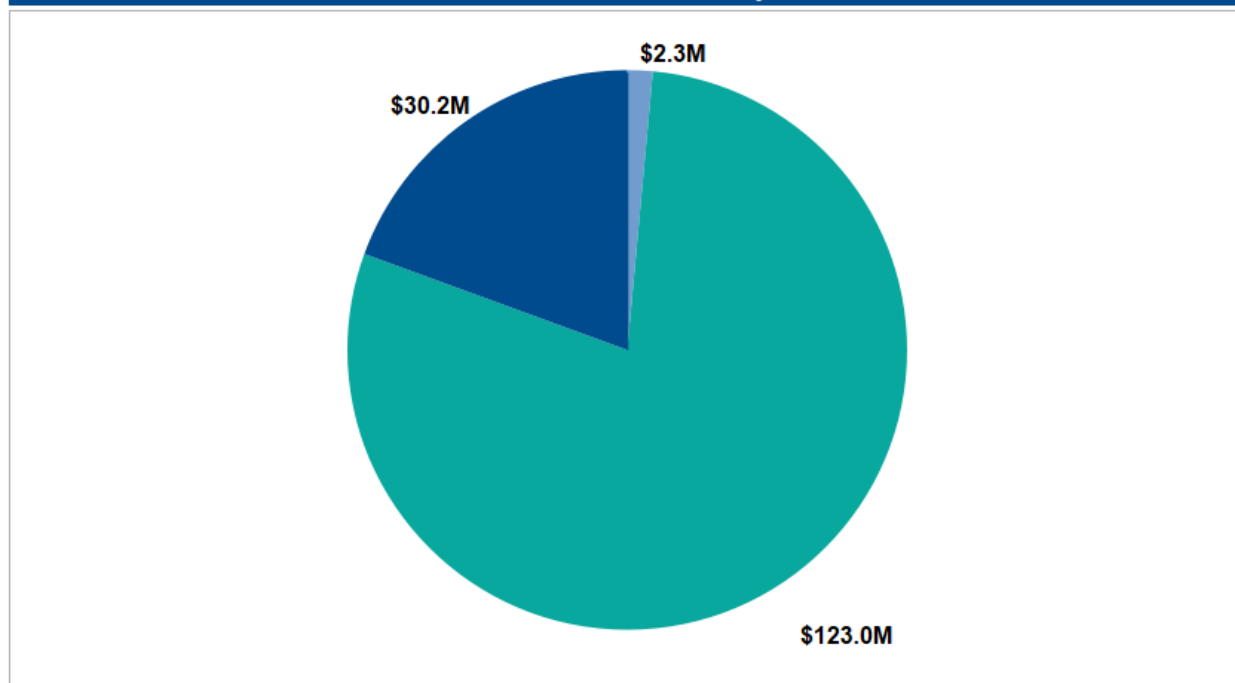

Greater Calgary Area Industrial

Commercial Q4 2021 Statistics





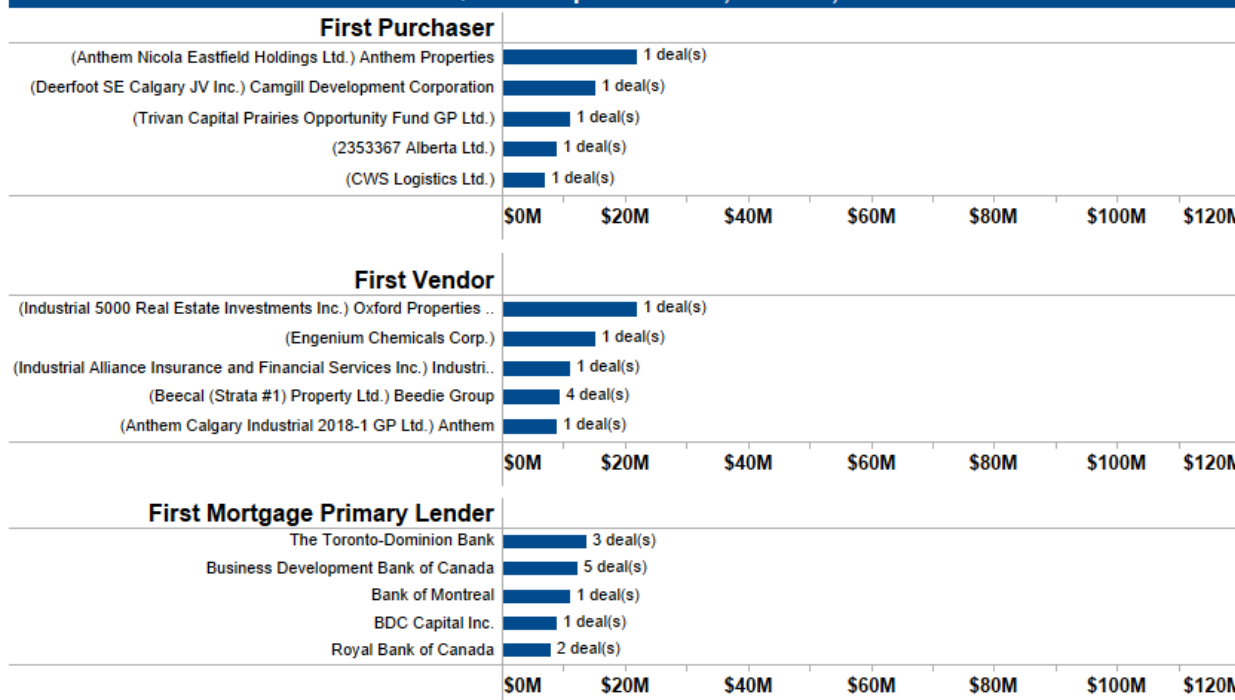
Industrial - Q4 2021 Purchaser Profile by Total \$ Volume



Purchaser Profile

- Institution
- Private Investor - Canadian
- User

Industrial - Q4 2021 Top Purchasers, Vendors, Lenders

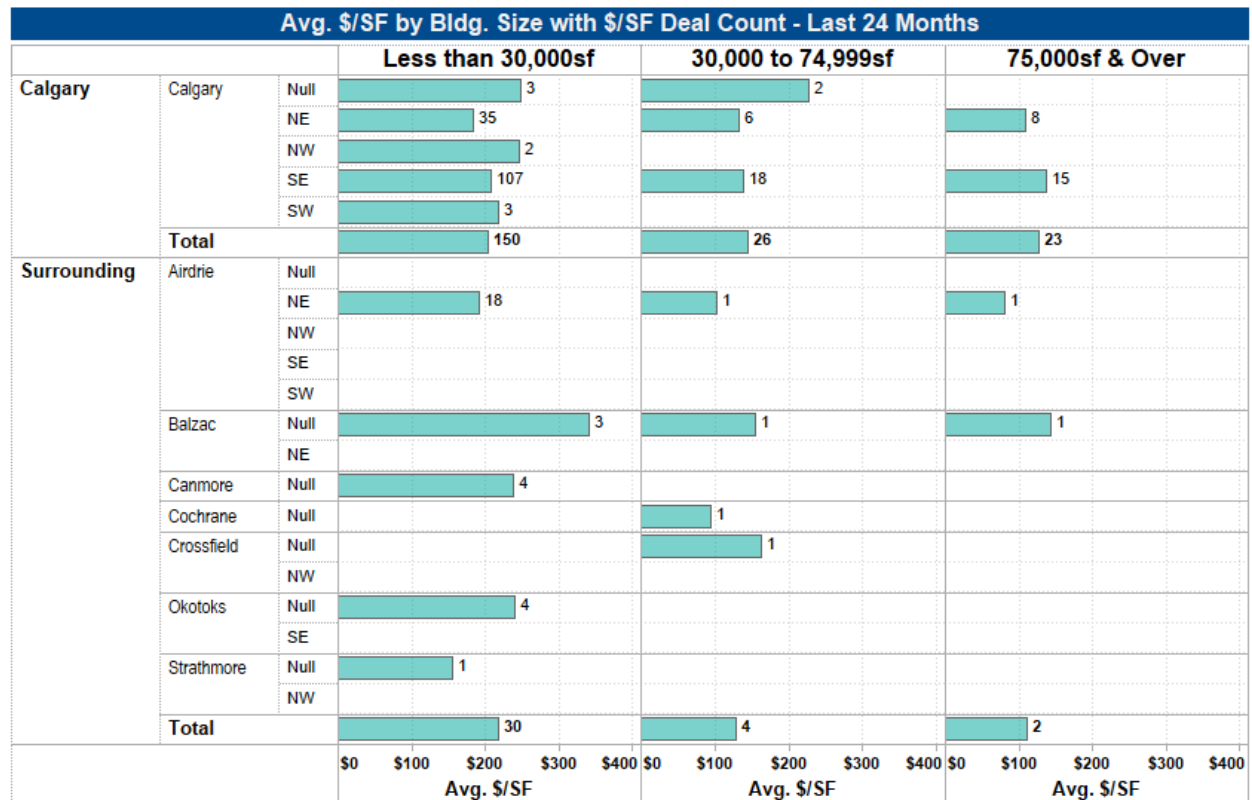
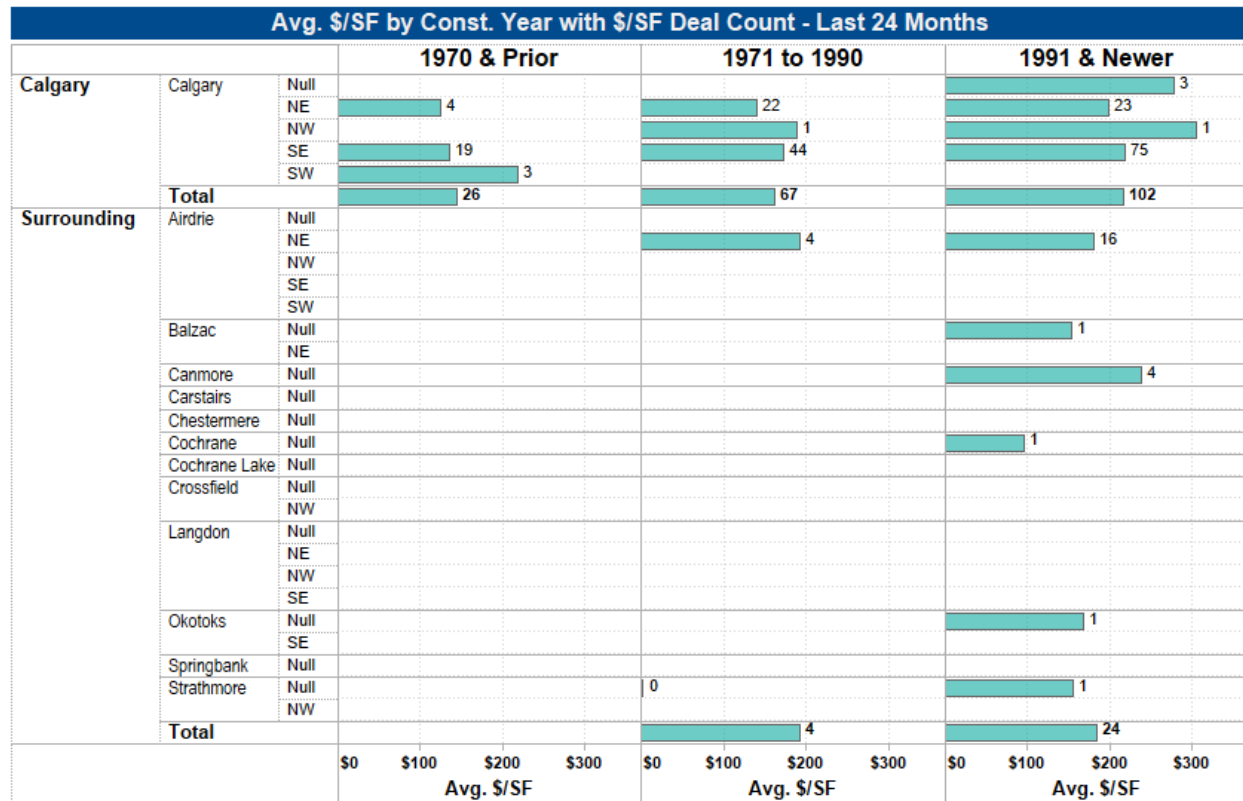


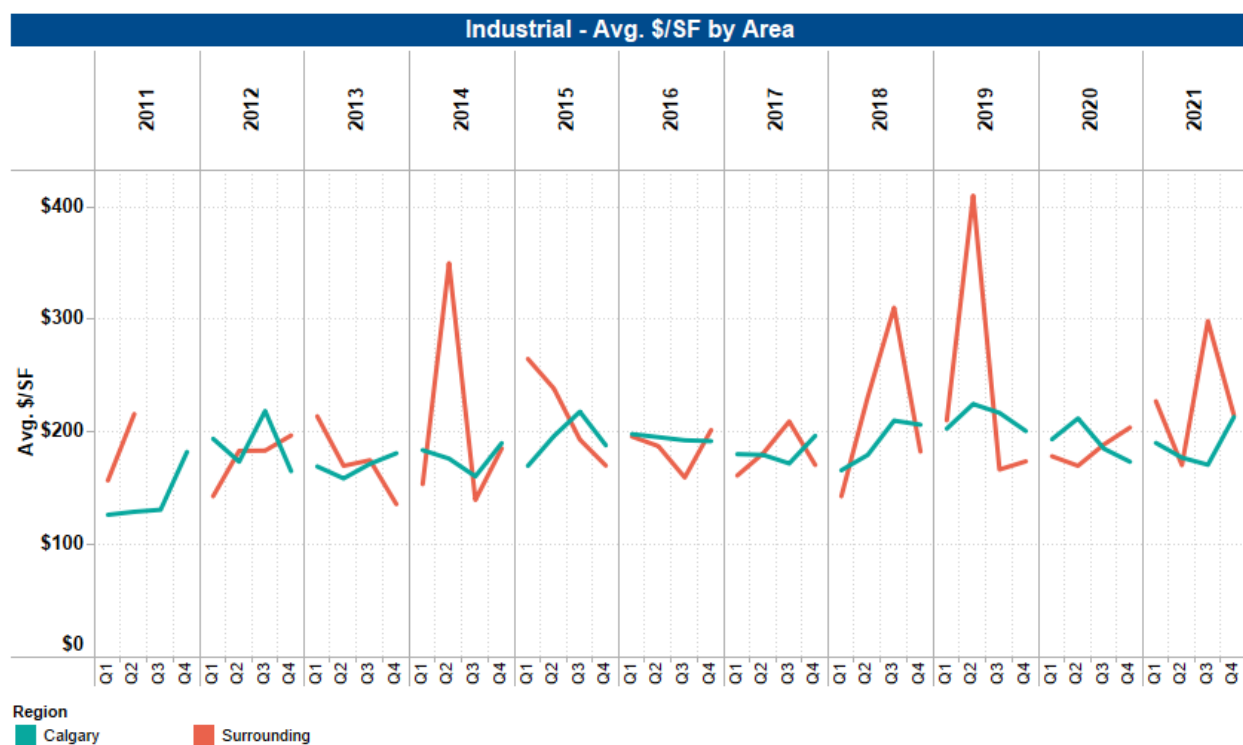
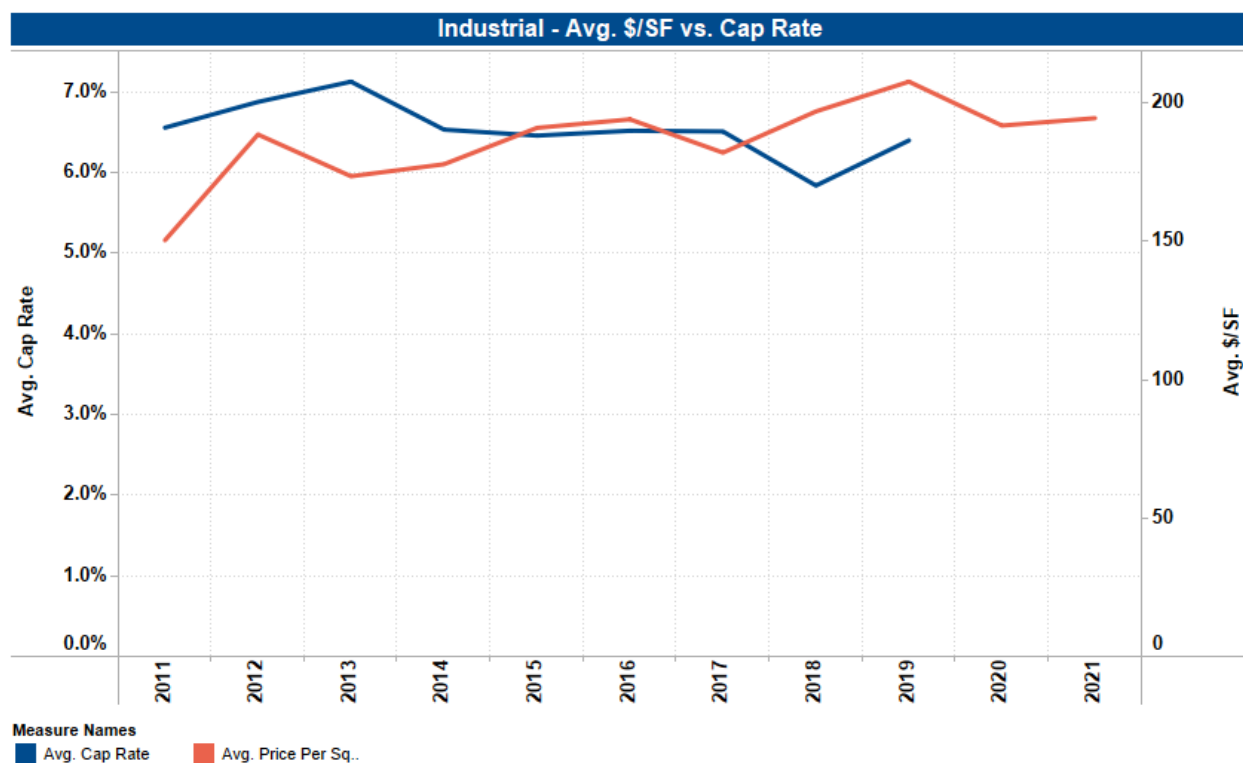
Avg. Cap Rate by Const. Year with Cap Rate Deal Count - Last 24 Months									
			1970 & Prior		1971 to 1990		1991 & Newer		
Calgary	Calgary	Null							0
		NW				0			0
		SE		0		0			0
	Total			0		0			0
Surrounding	Balzac	Null							0
	Canmore	Null							0
	Cochrane	Null							0
	Okotoks	Null							0
		SE							
	Strathmore	Null				0			0
		NW							
	Total					0			0
			0.0%		0.0%		0.0%		
			Avg. Cap. Rate		Avg. Cap. Rate		Avg. Cap. Rate		

Avg. Cap Rate by Bldg. Size with Cap Rate Deal Count - Last 24 Months								
			Less than 30,000sf		30,000 to 74,999sf		75,000sf & Over	
Calgary	Calgary	Null		0		0		
		NE		0		0		0
		NW		0				
		SE		0		0		0
		SW		0				
	Total			0		0		0
Surrounding	Airdrie	Null						
		NE		0		0		0
		NW						
		SE						
		SW						
	Balzac	Null		0		0		0
		NE						
	Canmore	Null		0				
	Cochrane	Null				0		
	Crossfield	Null				0		
		NW						
	Okotoks	Null		0				
		SE						
	Strathmore	Null		0				
		NW						
Total			0		0		0	
			0.0%	Avg. Cap. Rate	0.0%	Avg. Cap. Rate	0.0%	Avg. Cap. Rate

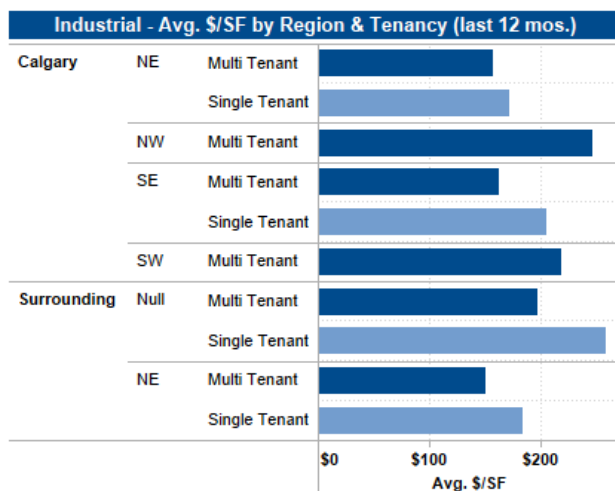
Avg. Cap Rate by Clear Height with Cap Rate Deal Count - Last 24 Months						
			Less than 17 feet	17 to 24 feet	Greater than 24 feet	
Calgary	Calgary	NE	0	0		0
		NW		0		
		SE	0	0		0
		SW		0		
	Total		0	0		0
Surrounding	Airdrie	NE		0		0
		NW				
		SE				
		SW				
	Balzac	NE				
	Crossfield	NW				
	Didsbury	SW				
	Heritage Pointe	SE				
		SW				
	High River	NE				
		NW				
		SE				
		SW				
	Langdon	NE				
		NW				
		SE				
	Okotoks	SE				
	Strathmore	NW				
	Total			0		0
			0.0%	0.0%	0.0%	
			Avg. Cap. Rate	Avg. Cap. Rate	Avg. Cap. Rate	

Avg. \$/SF by Clear Height with \$/SF Deal Count - Last 24 Months						
Calgary	Calgary		Less than 17 feet	17 to 24 feet	Greater than 24 feet	
Surrounding		NE	8	4	3	
		NW		1		
		SE	12	26	9	
		SW	0	2		
	Total		20	33	12	
	Airdrie	NE		3	4	
		NW				
		SE				
		SW				
	Balzac	NE				
	Heritage Pointe	SE				
		SW				
	High River	NE				
NW						
SE						
SW						
Langdon	NE					
	NW					
	SE					
Okotoks	SE					
Strathmore	NW					
Total			3	4		
			\$0 \$100 \$200 \$300	\$0 \$100 \$200 \$300	\$0 \$100 \$200 \$300	
			Avg. \$/SF	Avg. \$/SF	Avg. \$/SF	



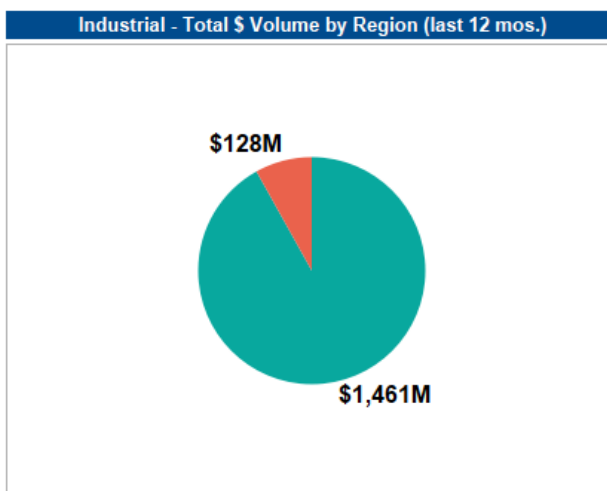






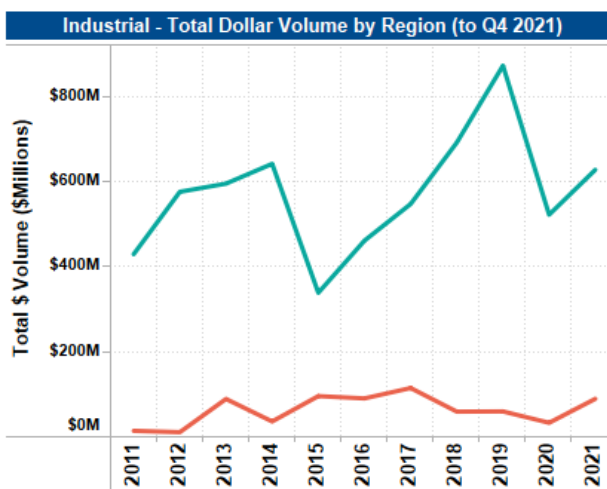
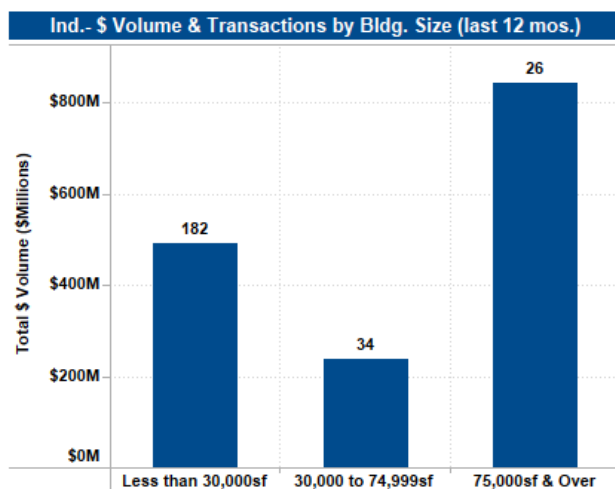
Property Type

- Multi Tenant
- Single Tenant

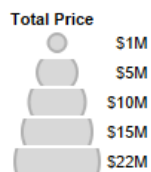
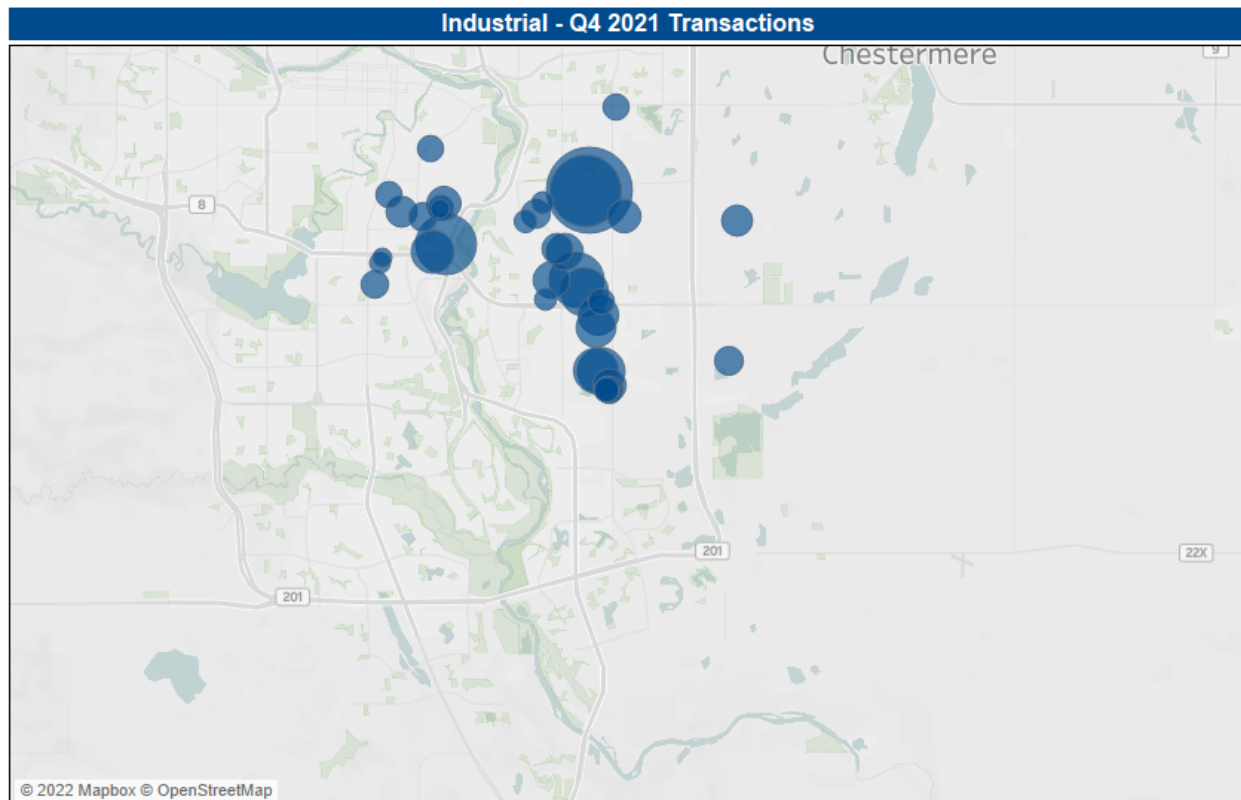


Region

- Calgary
- Surrounding



Industrial - Top Transactions Q4 2021					
First Address	Municipality	Total Price	Building Size	Price Per Sq# Foot	Sale Type
4447 46th Avenue SE	Calgary	\$22,000,000	200,427	\$110	Market
4325 46th Avenue SE	Calgary	\$15,250,000	71,224	\$214	Market
6170 12th Street SE	Calgary	\$11,000,000	66,604	\$165	Market
4155 75th Avenue SE	Calgary	\$8,900,000	83,044	\$107	Market
4440 78th Avenue SE	Calgary	\$7,000,000	65,318	Null	Market



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