



## Greater Toronto Area High Rise Projects

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New Homes Monthly Market  
Report Data as of April 2022

# GTA Overview

## Altus Data Solutions Monthly Market Report - GTA New Homes Overview

| Monthly Sales            | Apr-22         | Apr-21         |              | Change     |            |
|--------------------------|----------------|----------------|--------------|------------|------------|
| High Rise                | 3,074          | 4,034          |              | -23.8%     |            |
| Low Rise                 | 571            | 1,080          |              | -47.1%     |            |
| Total                    | 3,645          | 5,114          |              | -28.7%     |            |
| Year to Date Sales       | Jan.-Apr. 2022 | Jan.-Apr. 2021 |              | Y/Y Change |            |
| High Rise                | 12,119         | 9,950          |              | 21.8%      |            |
| Low Rise                 | 2,665          | 6,376          |              | -58.2%     |            |
| Total                    | 14,784         | 16,326         |              | -9.4%      |            |
| Year to Date Supply      | Jan.-Apr. 2022 | Jan.-Apr. 2021 |              | Y/Y Change |            |
| High Rise                | 11,525         | 8,175          |              | 41.0%      |            |
| Low Rise                 | 3,316          | 5,939          |              | -44.2%     |            |
| Total                    | 14,841         | 14,114         |              | 5.2%       |            |
| Year to Date Completions | Jan.-Apr. 2022 | Jan.-Apr. 2021 |              | Y/Y Change |            |
| High Rise                | 2,858          | 6,143          |              | -53.5%     |            |
| Remaining Inventory      | Apr-22         | Mar-22         | Apr-21       | M/M Change | Y/Y Change |
| High Rise                | 7,936          | 7,059          | 10,513       | 12.4%      | -24.5%     |
| Low Rise                 | 1,391          | 865            | 1,884        | 60.8%      | -26.2%     |
| Total                    | 9,327          | 7,924          | 12,397       | 17.7%      | -24.8%     |
| Benchmark Price          | Apr-22         | Mar-22         | Apr-21       | M/M Change | Y/Y Change |
| High Rise                | \$1,189,134    | \$1,252,515    | \$1,058,432  | -5.1%      | 12.3%      |
| Low Rise                 | \$1,787,186    | \$1,838,396    | \$1,395,190  | -2.8%      | 28.1%      |
| Projects                 | New Openings   | All Active     | Under Const. | Pre-Const. |            |
| High Rise Projects       | 16             | 318            | 325          | 165        |            |
| High Rise Units          | 3,940          | 83,143         | 90,572       | 39,941     |            |
| % Sold*                  | 66%            | 90%            | 94%          | 85%        |            |
| Low Rise Projects        | 9              | 157            |              |            |            |
| Low Rise Units           | 598            | 17,933         |              |            |            |
| % Sold*                  | 25%            | 92%            |              |            |            |

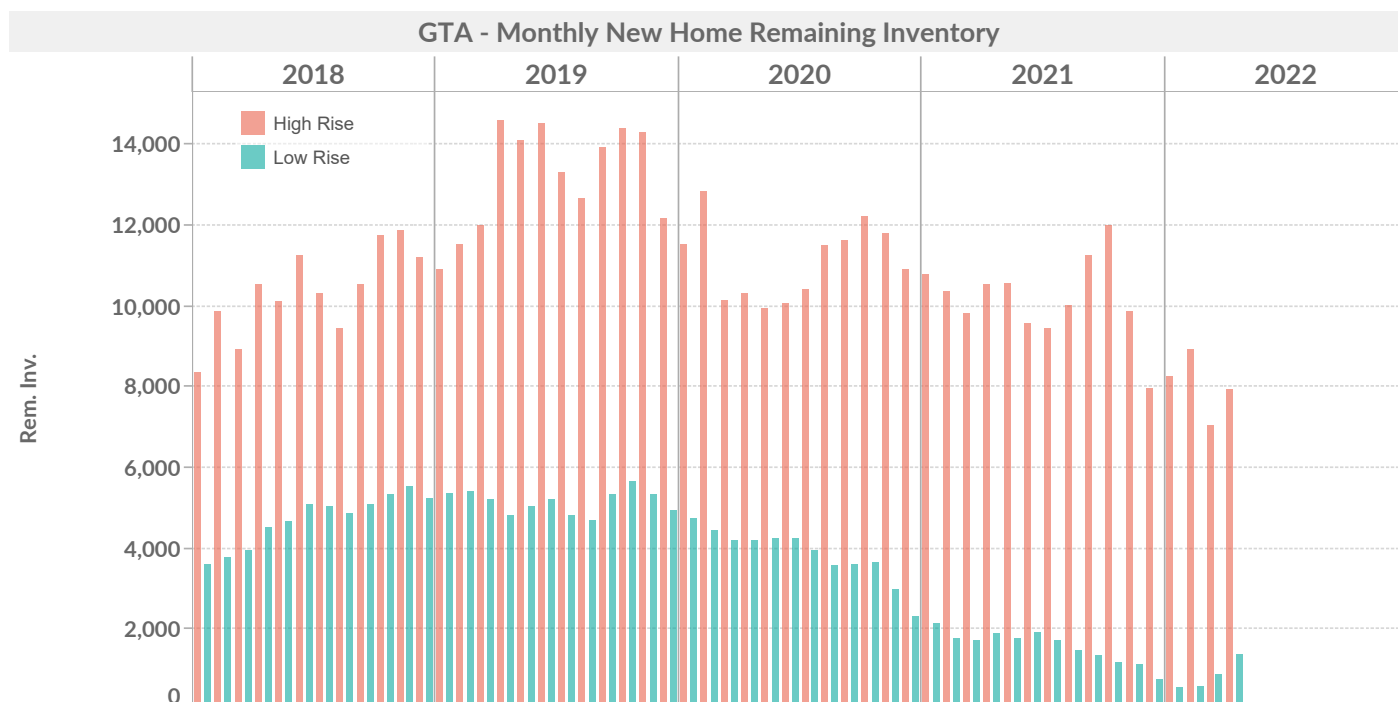
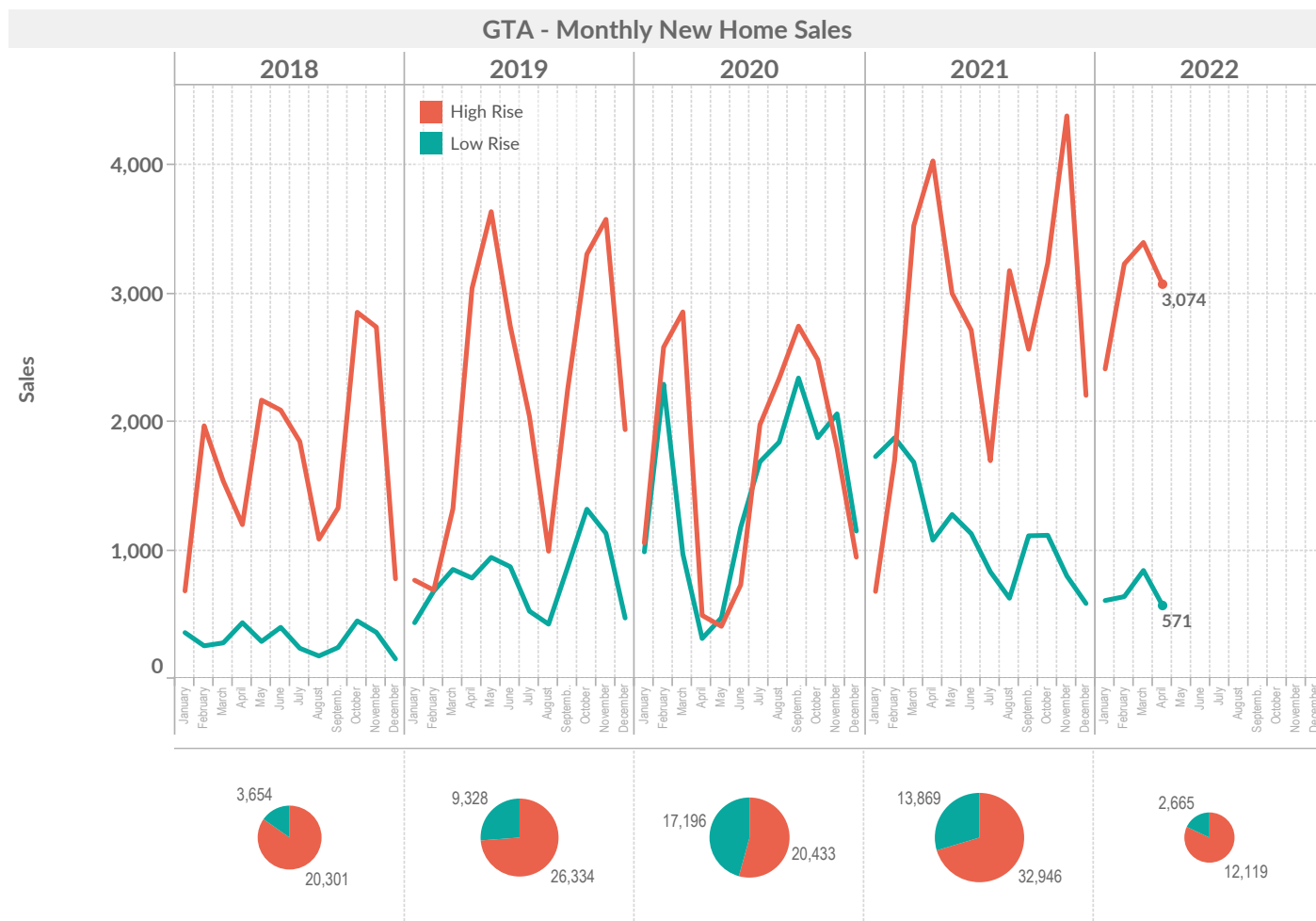
\* Condominium projects opening within the last 10 days of the month cannot register firm sales. This calculation uses only those projects opening early enough to record firm sales.

All Active includes all projects actively marketing available remaining inventory regardless of their construction status.

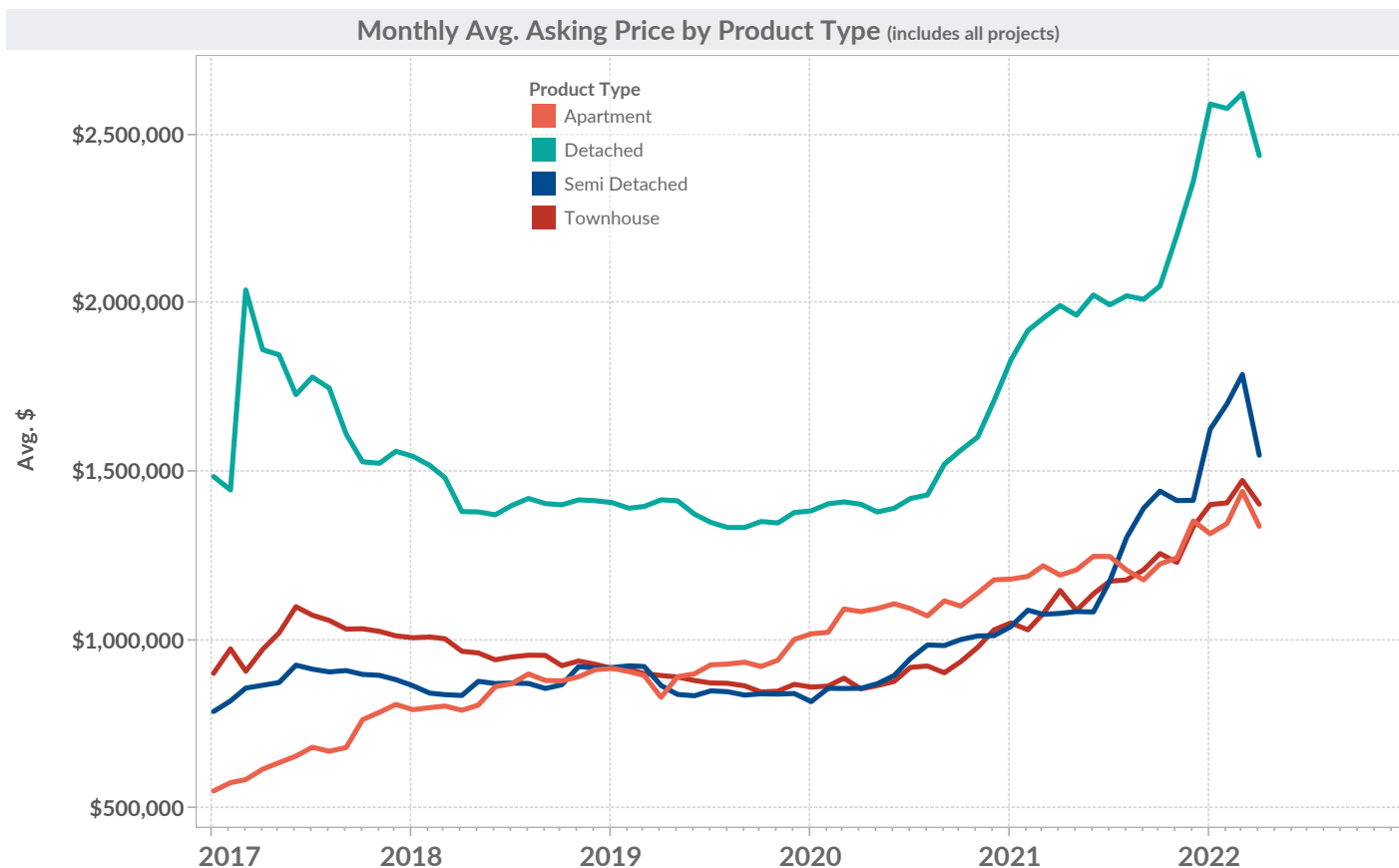
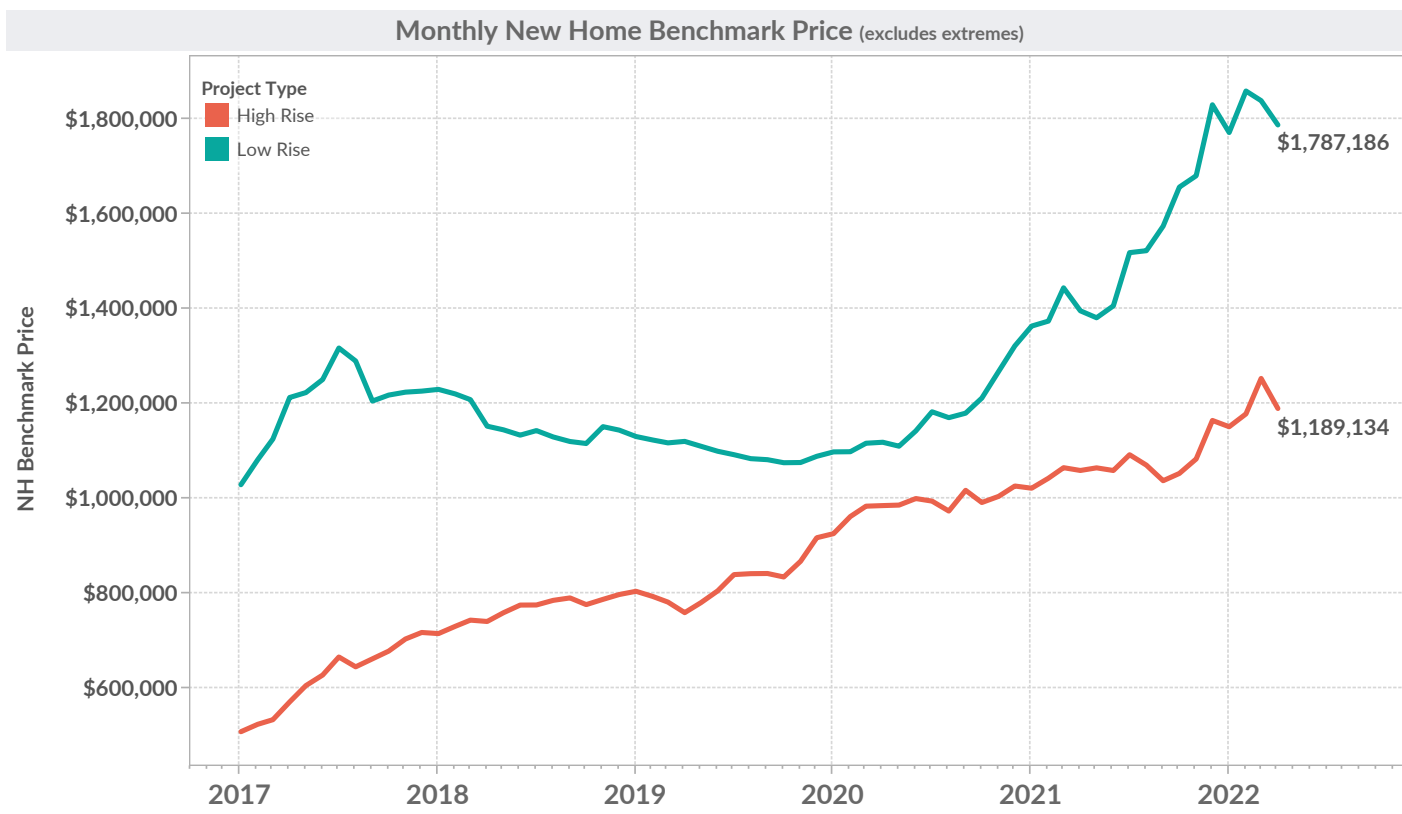
Under Construction includes all projects, regardless of whether sold out or not, that are currently under construction.

Pre-Construction includes all projects, regardless of whether sold out or not, that have not commenced construction.

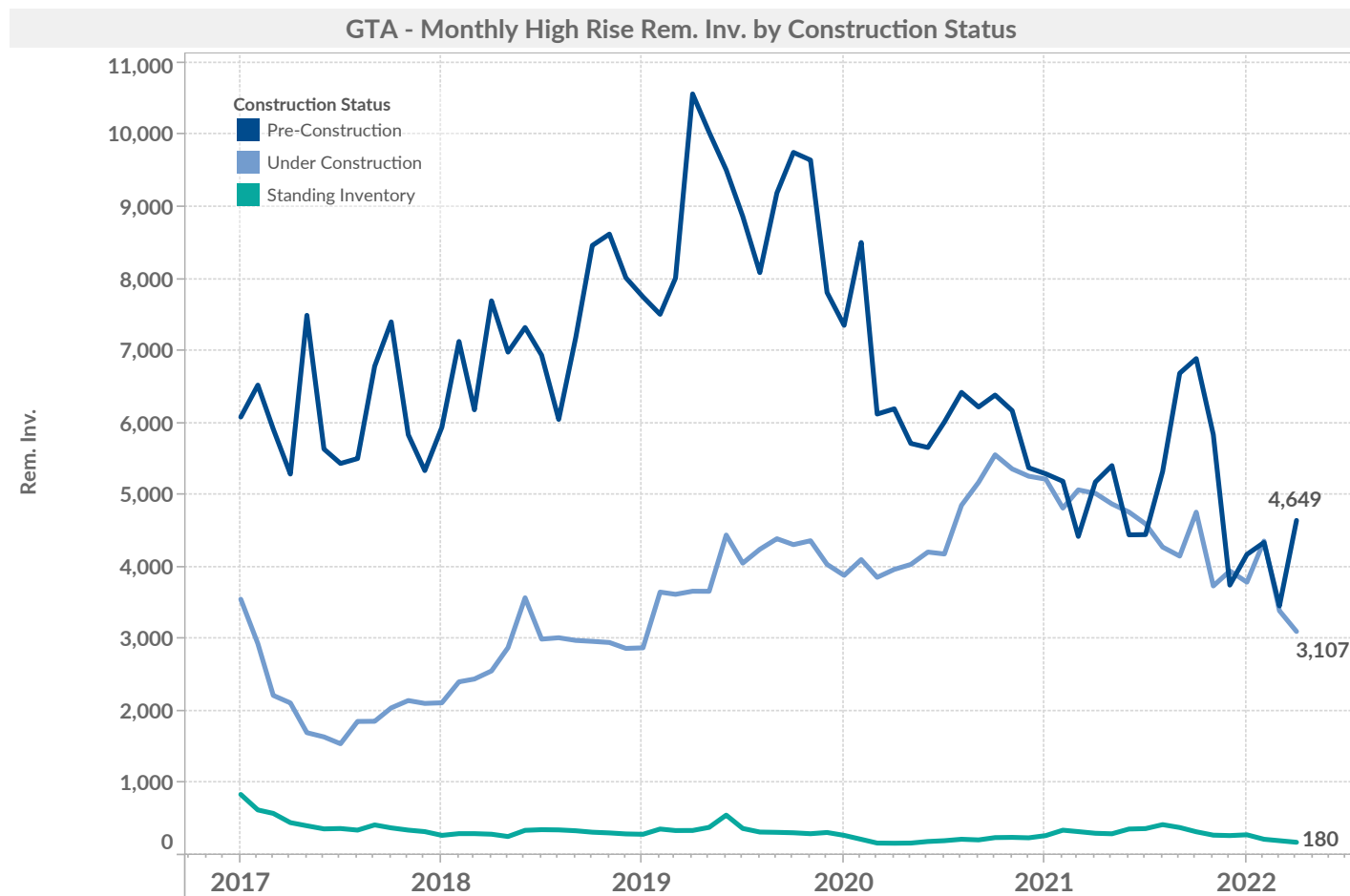
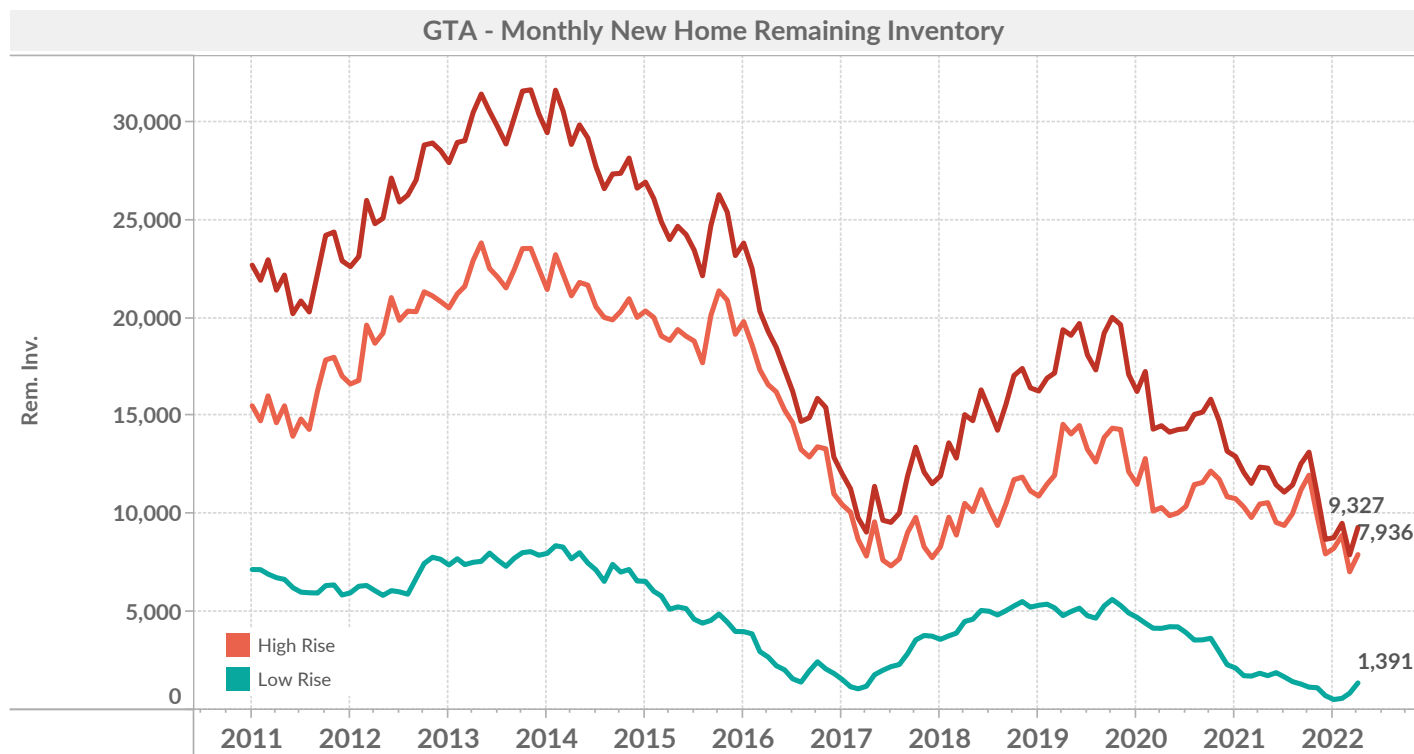
# Sales & Remaining Inventory



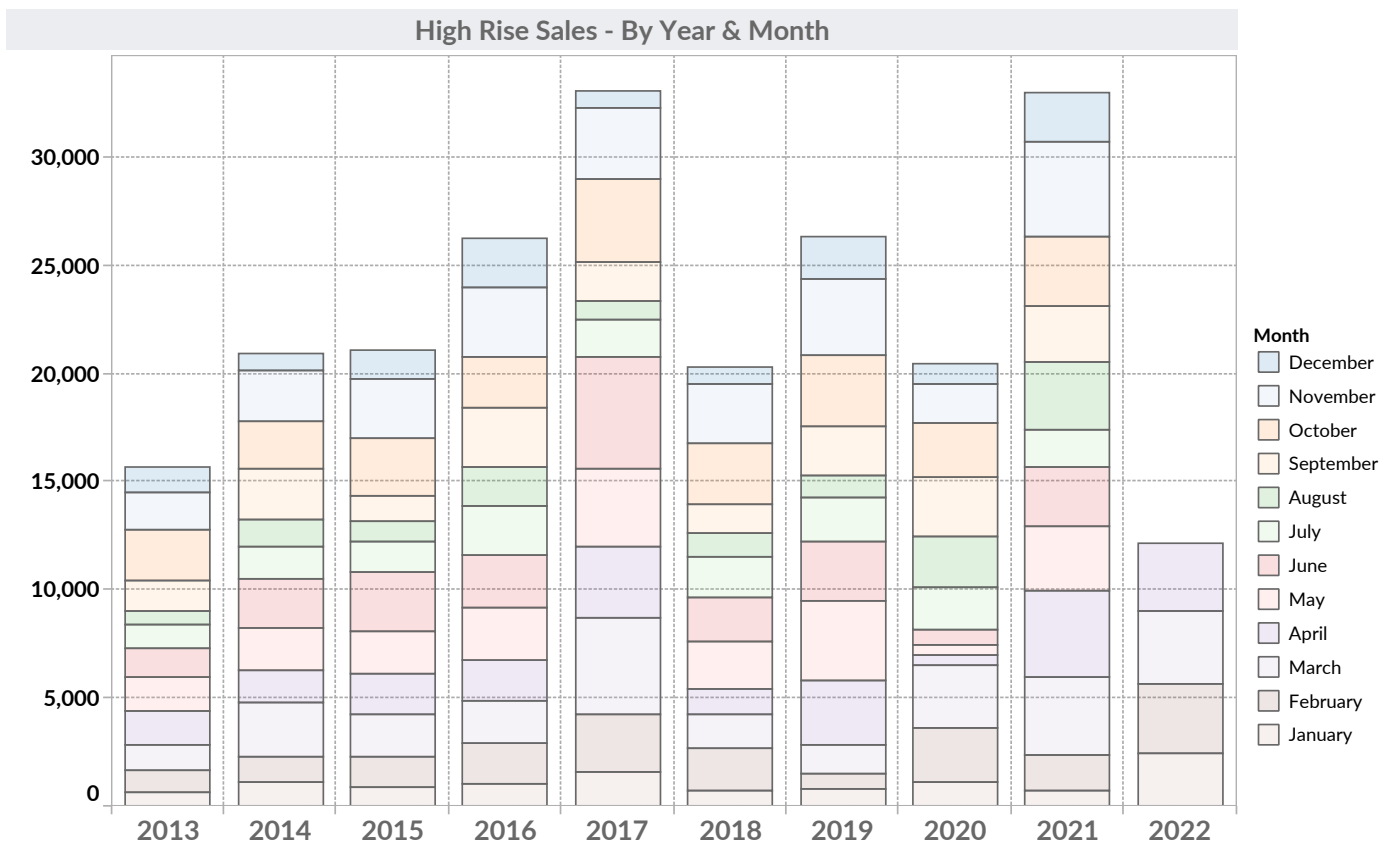
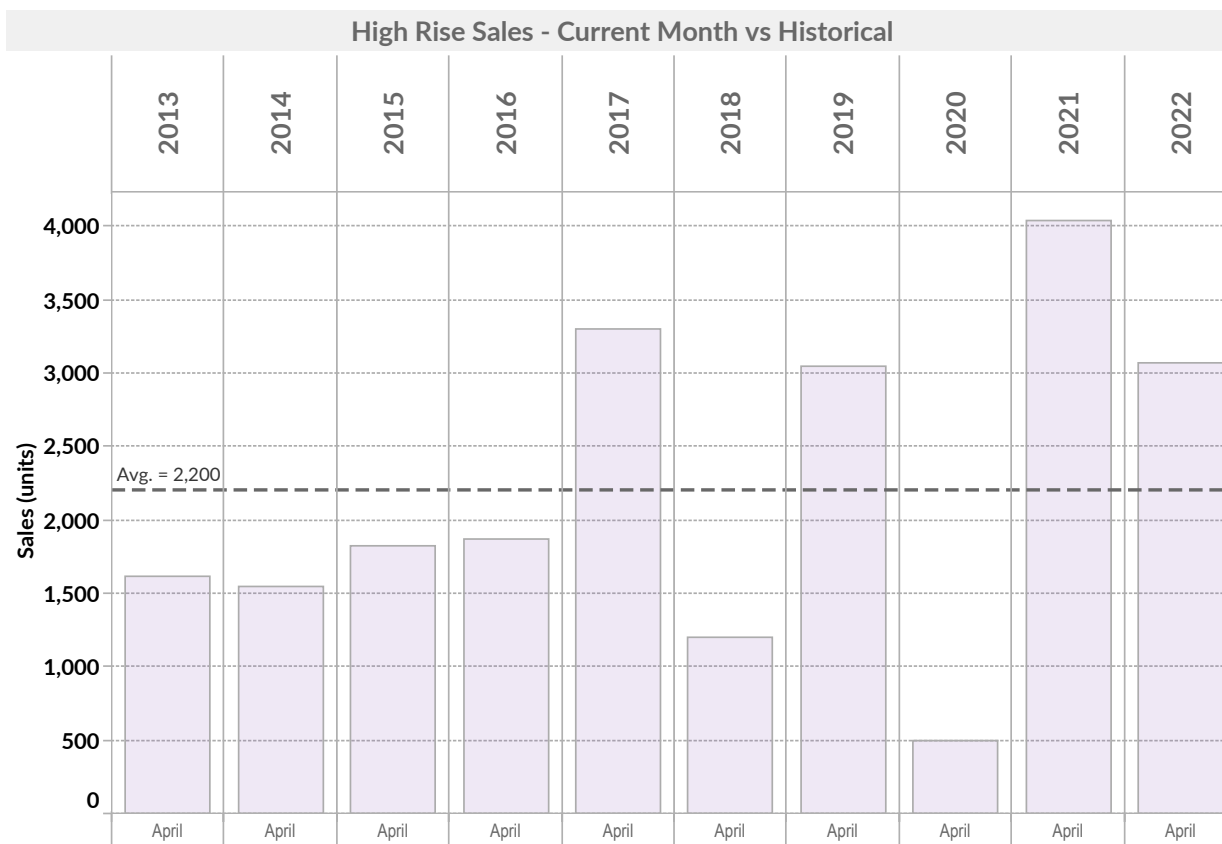
# Pricing



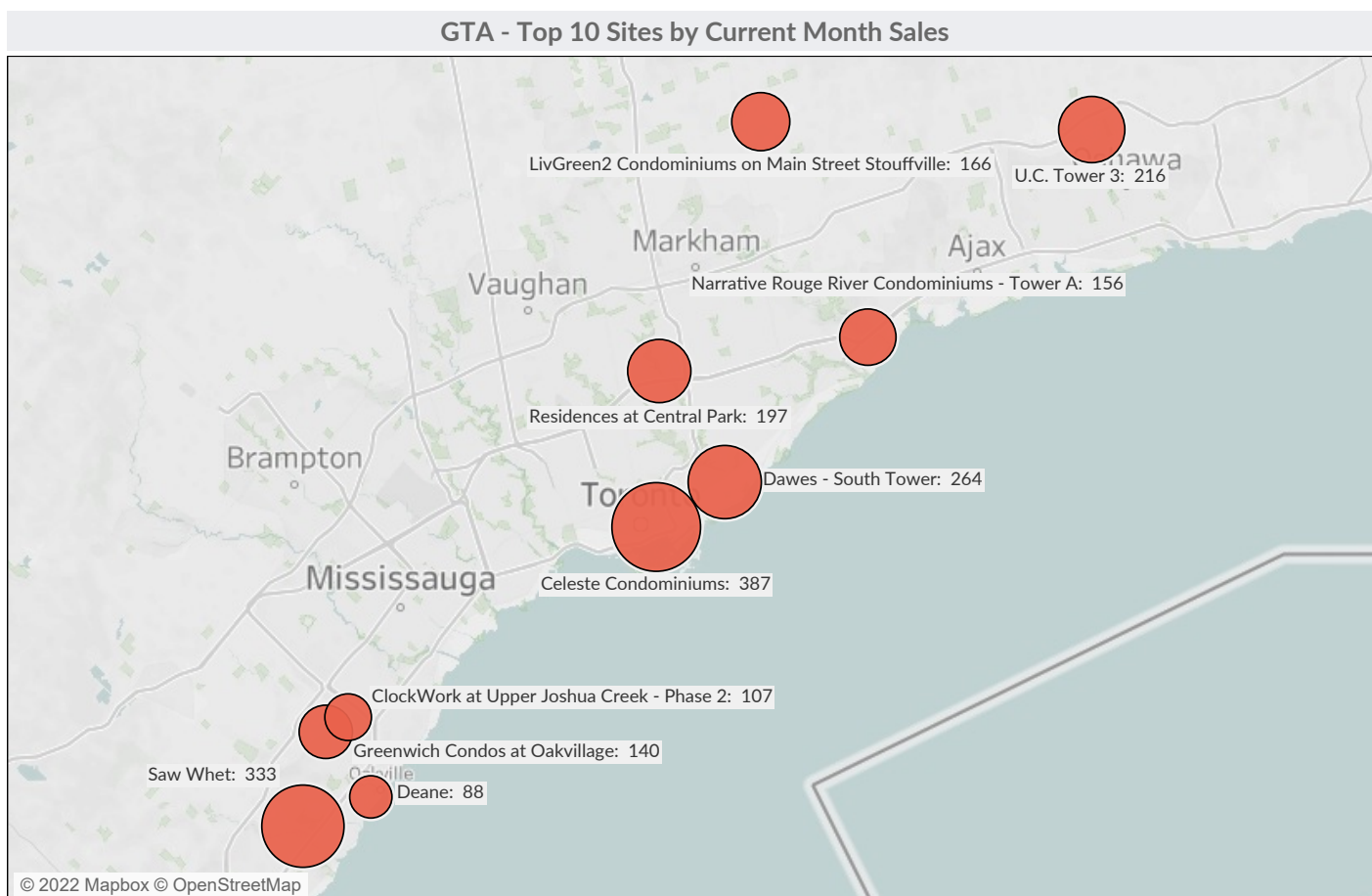
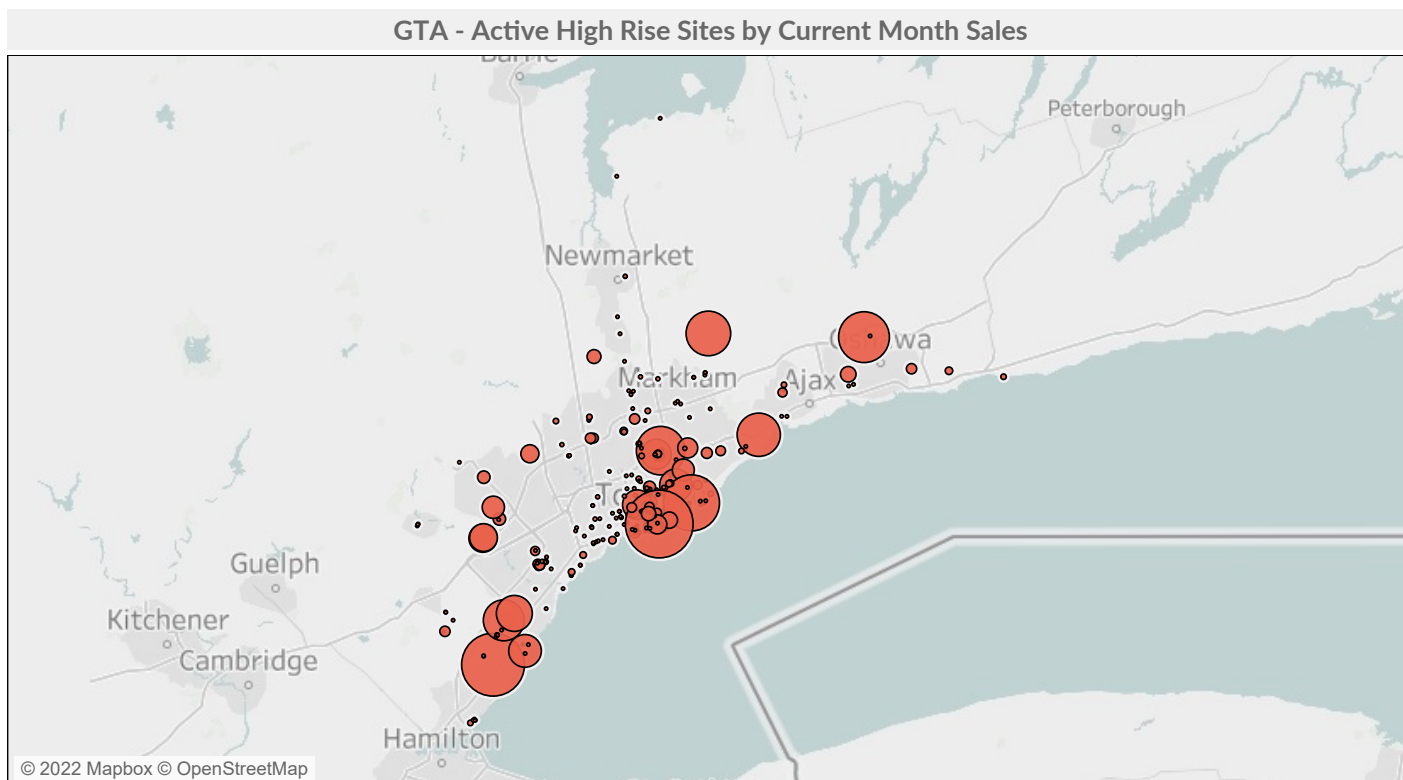
# Remaining Inventory



# Historical Sales Comparison



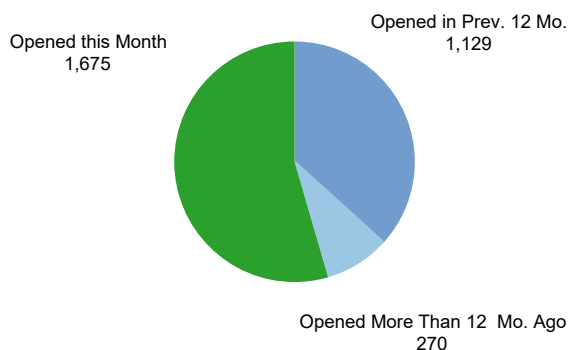
# Current Sites



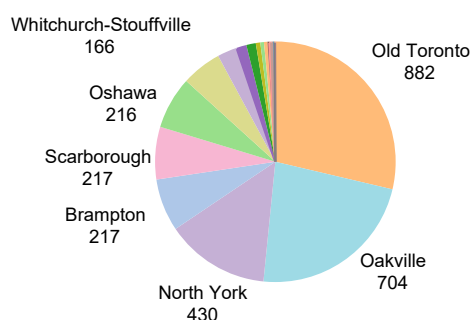
# Monthly Sales Breakdown

## Current Month High Rise Sales Breakdown

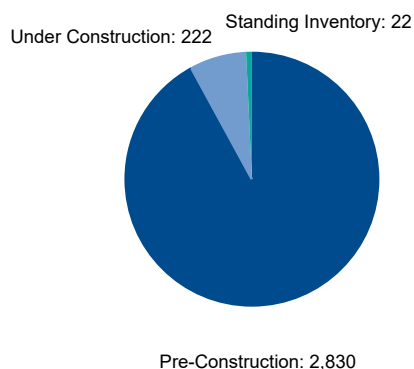
Sales by Opening Date



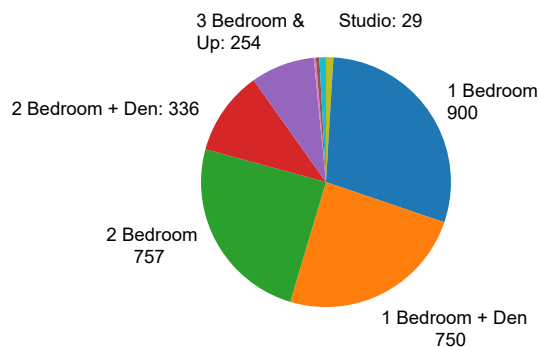
Sales by Municipality/Area



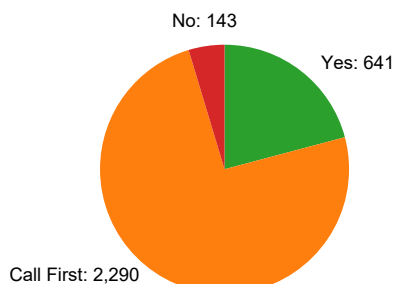
Sales by Const. Status



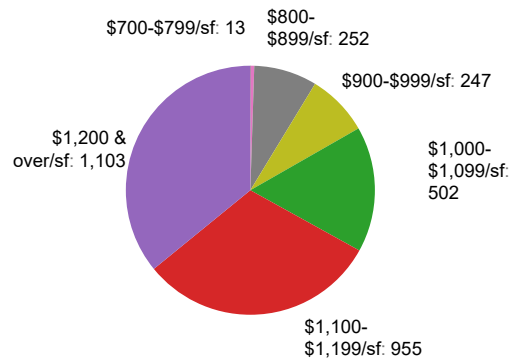
Sales by Unit Type



Sales by Sites with Broker Cooperation



Sales by Price Range



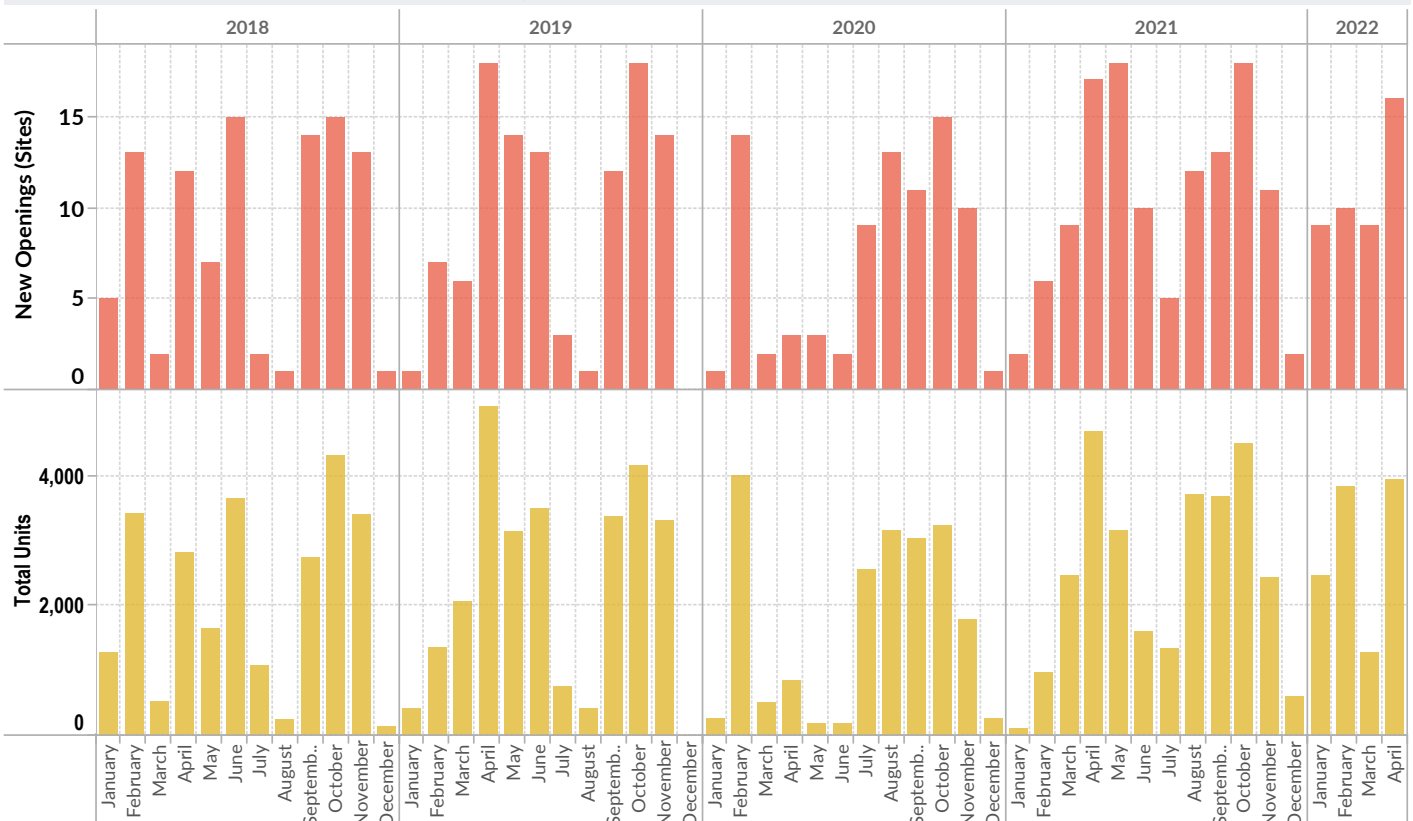
# New Openings

## April 2022 - New Project Launches

| Site Name                                                                      | Municipality       | Opening Date | No# of Units | Current Month Sales * | Rem Inv      | Avg. Current PPF |
|--------------------------------------------------------------------------------|--------------------|--------------|--------------|-----------------------|--------------|------------------|
| Biblio - NVSBLE Development Inc.                                               | Old Toronto        | 2022-04-01   | 28           | 21                    | 7            | \$1,364          |
| Celeste Condominiums - Diamond Corp and Alterra                                | Old Toronto        | 2022-04-01   | 516          | 387                   | 129          | \$1,555          |
| Dawes - South Tower - Marlin Spring                                            | Old Toronto        | 2022-04-02   | 378          | 264                   | 114          | \$1,169          |
| LivGreen2 Condominiums on Main Street Stouffville - Ledgemark Homes            | Whitchurch-Stouf.. | 2022-04-02   | 166          | 166                   | 0            | \$808            |
| U.C. Tower 3 - Tribute Communities and RioCan                                  | Oshawa             | 2022-04-03   | 336          | 216                   | 120          | \$1,055          |
| Narrative Rouge River Condominiums - Tower A - Crown Communities               | Scarborough        | 2022-04-07   | 230          | 156                   | 74           | \$958            |
| Deane - Rise Developments                                                      | Oakville           | 2022-04-09   | 126          | 88                    | 38           | \$1,326          |
| Greenwich Condos at Oakvillage - Branthaven Homes                              | Oakville           | 2022-04-09   | 349          | 140                   | 209          | \$1,186          |
| Residences at Central Park - Amexon                                            | North York         | 2022-04-09   | 283          | 197                   | 86           | \$1,571          |
| Rosewood Urban Towns - Old Orchard Homes                                       | Brampton           | 2022-04-11   | 90           | 40                    | 50           | \$870            |
| Le Triomphe - P.A.R.C.E.L. Inc.                                                | Aurora             | 2022-04-17   | 20           | 0                     | 20           | \$1,449          |
| Lakeview DXE Club - East - Vandyk Properties Inc.                              | Mississauga        | 2022-04-23   | 164          | 0                     | 164          | \$1,255          |
| Lakeview DXE Club - West - Vandyk Properties Inc.                              | Mississauga        | 2022-04-23   | 314          | 0                     | 314          | \$1,263          |
| M5 - M City Condominiums - Rogers Real Estate Development Limited and Urban .. | Mississauga        | 2022-04-27   | 424          | 0                     | 424          | \$1,206          |
| Soleil Condos Building 4 - Mattamy Homes                                       | Milton             | 2022-04-28   | 122          | 0                     | 122          | \$1,050          |
| Express 2 Condominiums on the Subway - Malibu Investments Inc.                 | North York         | 2022-04-29   | 394          | 0                     | 394          | \$1,257          |
| <b>Grand Total</b>                                                             |                    |              | <b>3,940</b> | <b>1,675</b>          | <b>2,265</b> | <b>\$1,228</b>   |

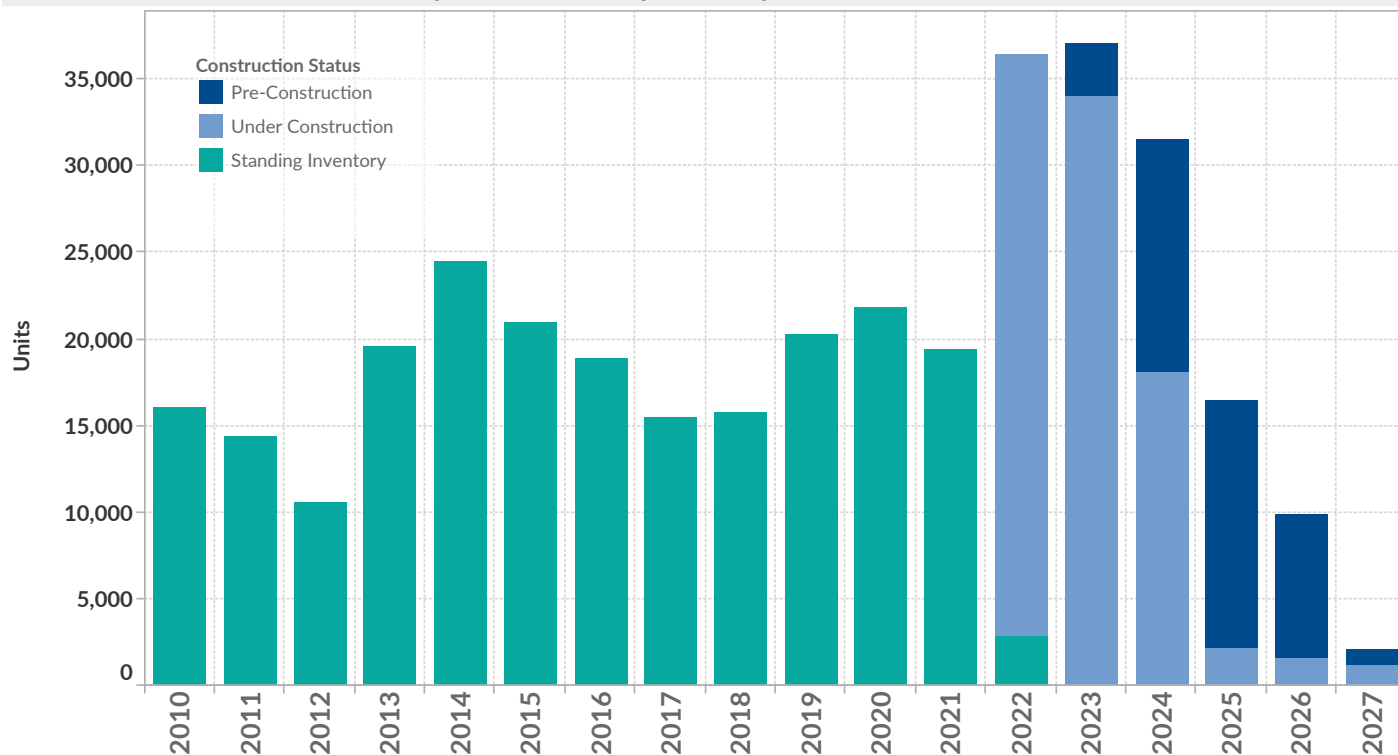
\* Projects launched or commenced signings within 10 days of month end cannot report any firm sales until the following month due to rescission period.

## Project Launch History - Sites & Units

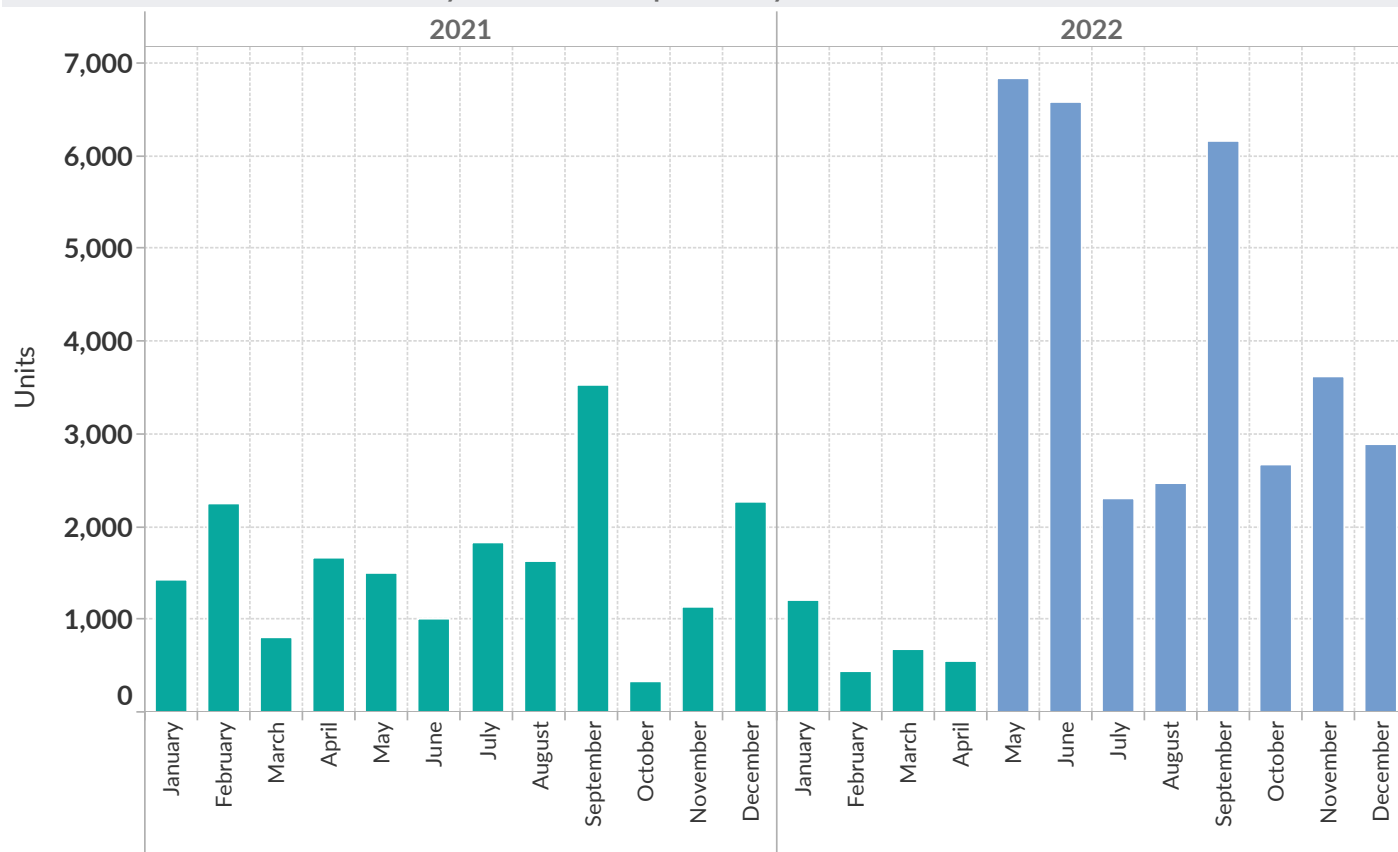


# Scheduled Completions

GTA - Yearly Scheduled Completions by Current Construction Status



GTA - Monthly Scheduled Completions by Current Construction Status



# Top Builders - YTD

## GTA - Top High Rise Builders by YTD Sales

| Builder                         | 2022         |              |              |              |     |      |      |      |      |      |      |      | Total         | Market Share % |
|---------------------------------|--------------|--------------|--------------|--------------|-----|------|------|------|------|------|------|------|---------------|----------------|
|                                 | Jan.         | Feb.         | Mar.         | Apr.         | May | Jun. | Jul. | Aug. | Sep. | Oct. | Nov. | Dec. |               |                |
| Concord Adex                    | 56           | 26           | 883          | 39           |     |      |      |      |      |      |      |      | 1,004         | 8.3%           |
| Tribute Communities             | 100          | 440          | 40           | 216          |     |      |      |      |      |      |      |      | 796           | 6.6%           |
| Centrecourt Developments Inc.   | 676          | 49           | 4            |              |     |      |      |      |      |      |      |      | 729           | 6.0%           |
| Plaza                           | 93           | 448          | 72           | 11           |     |      |      |      |      |      |      |      | 624           | 5.1%           |
| Madison Group                   | 13           | 11           | 469          | 30           |     |      |      |      |      |      |      |      | 523           | 4.3%           |
| Mallany Homes                   | 0            | 71           | 208          | 115          |     |      |      |      |      |      |      |      | 394           | 3.3%           |
| Diamond Corp                    | 0            | 0            | 1            | 387          |     |      |      |      |      |      |      |      | 388           | 3.2%           |
| Allerra                         | 0            | 0            | 0            | 387          |     |      |      |      |      |      |      |      | 387           | 3.2%           |
| DBS Developments                |              | 154          | 128          | 81           |     |      |      |      |      |      |      |      | 363           | 3.0%           |
| Amacon Developments             | 9            | 8            | 328          | 7            |     |      |      |      |      |      |      |      | 352           | 2.9%           |
| Caivan                          |              |              | 0            | 333          |     |      |      |      |      |      |      |      | 333           | 2.7%           |
| Lifetime Developments           | 251          | 35           | 2            | 10           |     |      |      |      |      |      |      |      | 298           | 2.5%           |
| Marlin Spring                   | 4            | 8            | 19           | 264          |     |      |      |      |      |      |      |      | 295           | 2.4%           |
| Pinedale Properties Ltd.        | 251          | 35           | 2            | 1            |     |      |      |      |      |      |      |      | 289           | 2.4%           |
| Pinnacle International          | 109          | 127          | 35           | 12           |     |      |      |      |      |      |      |      | 283           | 2.3%           |
| Camroscorp                      | 8            | 252          | 13           | 2            |     |      |      |      |      |      |      |      | 275           | 2.3%           |
| RioCan                          | 32           | 20           | 0            | 216          |     |      |      |      |      |      |      |      | 268           | 2.2%           |
| Lanterra Developments           | 39           | 73           | 101          | 19           |     |      |      |      |      |      |      |      | 232           | 1.9%           |
| Stafford Homes                  | 119          | 41           | 61           | 6            |     |      |      |      |      |      |      |      | 227           | 1.9%           |
| Block Developments              | 7            | 69           | 69           | 72           |     |      |      |      |      |      |      |      | 217           | 1.8%           |
| Greenpark Group                 | 39           | 13           | 164          | 0            |     |      |      |      |      |      |      |      | 216           | 1.8%           |
| i2 Developments Inc.            | 103          | 72           | 29           | 12           |     |      |      |      |      |      |      |      | 216           | 1.8%           |
| Brixen Developments Inc.        | 0            | 158          | 40           | 0            |     |      |      |      |      |      |      |      | 198           | 1.6%           |
| National Homes                  |              | 158          | 40           | 0            |     |      |      |      |      |      |      |      | 198           | 1.6%           |
| Annexon                         |              |              |              | 197          |     |      |      |      |      |      |      |      | 197           | 1.6%           |
| <b>Total (All 203 Builders)</b> | <b>2,414</b> | <b>3,232</b> | <b>3,399</b> | <b>3,074</b> |     |      |      |      |      |      |      |      | <b>12,119</b> |                |

Please Note: Sales in projects associated with more than one builder (ie: joint ventures) have been allocated in the full amount to each builder involved.

# Top Builders - Last 12 Months

## GTA - Top High Rise Builders by Last 12 Month's Sales

| Builder                         | 2021         |              |              |              |              |              |              |              | 2022         |              |              |              | Total         | Market Share % |
|---------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|---------------|----------------|
|                                 | May.         | Jun.         | Jul.         | Aug.         | Sep.         | Oct.         | Nov.         | Dec.         | Jan.         | Feb.         | Mar.         | Apr.         |               |                |
| Tribute Communities             | 216          | 11           | 0            | 0            | 238          | 286          | 32           | 79           | 17           | 100          | 440          | 40           | 1,459         | 4.2%           |
| RioCan                          | 216          | 6            | 5            | 3            | 446          | 208          | 290          | 109          | 9            | 32           | 20           | 0            | 1,344         | 3.8%           |
| Concord Adex                    | 39           | 73           | 18           | 35           | 59           | 45           | 15           | 49           | 2            | 56           | 26           | 883          | 1,300         | 3.7%           |
| Centrecourt Developments Inc.   |              | 66           | 28           | 29           | 29           | 208          | 126          | 30           | 14           | 676          | 49           | 4            | 1,259         | 3.6%           |
| Daniels Corporation             | 127          | 97           | 255          | 26           | 28           | 23           | 359          | 193          | 49           | 17           | 26           | 10           | 1,210         | 3.4%           |
| Menkes                          | 0            | 235          | 175          | 1            | 78           | 12           | 248          | 122          | 27           | 33           | 32           | 54           | 1,017         | 2.9%           |
| Mattamy Homes                   | 115          | 99           | 7            | 3            | 125          | 116          | 1            | 144          | 51           | 0            | 71           | 208          | 940           | 2.7%           |
| Rosehaven Homes                 | 2            |              |              |              | 463          | 36           | 44           | 238          | 53           | 27           | 35           | 28           | 926           | 2.6%           |
| Pemberton Group                 | 0            | 5            | 3            | 11           | 4            | 8            | 6            | 857          | 8            | 8            | 2            | 0            | 912           | 2.6%           |
| Canrosl Felcorp                 | 2            | 6            | 3            | 1            | 475          | 40           | 0            | 21           | 46           | 8            | 252          | 13           | 867           | 2.5%           |
| Amacon Developments             | 7            | 0            | 398          | 50           | 16           | 9            | 9            | 8            | 6            | 9            | 8            | 328          | 848           | 2.4%           |
| Plaza                           | 11           | 19           | 12           | 22           | 15           | 9            | 38           | 29           | 23           | 93           | 448          | 72           | 791           | 2.3%           |
| Tridel                          | 16           | 59           | 35           | 34           | 36           | 51           | 47           | 323          | 47           | 43           | 41           | 47           | 779           | 2.2%           |
| Diamond Corp                    | 387          | 2            | 220          | 130          | 22           | 2            | 0            | 3            | 0            | 0            | 0            | 1            | 767           | 2.2%           |
| Townwood Homes                  | 2            |              |              |              | 463          | 36           | 44           | 90           | 41           | 27           | 35           | 28           | 766           | 2.2%           |
| Lanterra Developments           | 19           | 26           | 29           | 40           | 21           | 35           | 27           | 273          | 25           | 39           | 73           | 101          | 708           | 2.0%           |
| Pinnacle International          | 12           | 19           | 18           | 31           | 77           | 68           | 62           | 70           | 76           | 109          | 127          | 35           | 704           | 2.0%           |
| Fernbrook Homes                 | 0            | 6            | 337          | 49           | 54           | 13           | 3            | 72           | 150          | 0            | 0            | 0            | 684           | 1.9%           |
| Graywood Developments           | 0            | 54           | 22           | 13           | 3            | 367          | 73           | 45           | 30           | 15           | 26           | 9            | 657           | 1.9%           |
| Madison Group                   | 30           |              |              |              |              | 0            | 36           | 8            | 13           | 13           | 11           | 469          | 580           | 1.7%           |
| Harlo Capital                   | 0            |              |              |              | 249          | 82           | 18           | 104          | 2            | 32           | 3            | 0            | 490           | 1.4%           |
| Marlin Spring                   | 264          | 37           | 12           | 7            | 21           | 15           | 29           | 46           | 12           | 4            | 8            | 19           | 474           | 1.3%           |
| Urban Capital Property Group    | 22           | 204          | 42           | 28           | 25           | 15           | 14           | 22           | 12           | 29           | 28           | 15           | 456           | 1.3%           |
| i2 Developments Inc.            | 12           |              |              |              |              |              | 0            | 116          | 110          | 103          | 72           | 29           | 442           | 1.3%           |
| Core Development Group          | 2            | 0            | 4            | 2            | 3            | 0            | 244          | 66           | 26           | 18           | 25           | 41           | 431           | 1.2%           |
| <b>Total (All 221 Builders)</b> | <b>3,003</b> | <b>2,716</b> | <b>1,699</b> | <b>3,179</b> | <b>2,567</b> | <b>3,239</b> | <b>4,385</b> | <b>2,208</b> | <b>2,414</b> | <b>3,232</b> | <b>3,399</b> | <b>3,074</b> | <b>35,115</b> |                |

Please Note: Sales in projects associated with more than one builder (ie: joint ventures) have been allocated in the full amount to each builder involved.

# Top Sites

| GTA - Top High Rise Sites by Current Month Sales                    |                        |              |                 |            |
|---------------------------------------------------------------------|------------------------|--------------|-----------------|------------|
| Site Name                                                           | Municipality           | Product Type | Unit Type       | 2022 April |
| Celeste Condominiums - Diamond Corp and Alterra                     | Old Toronto            | Apartment    | 1 Bedroom       | 278        |
|                                                                     |                        |              | 3 Bedroom & Up  | 32         |
|                                                                     |                        |              | 2 Bedroom       | 77         |
|                                                                     |                        |              | <b>Total</b>    | 387        |
|                                                                     |                        |              |                 |            |
| Saw Whet - Caivan                                                   | Oakville               | Apartment    | 1 Bedroom       | 104        |
|                                                                     |                        |              | 1 Bedroom + Den | 130        |
|                                                                     |                        |              | 2 Bedroom + Den | 17         |
|                                                                     |                        |              | 3 Bedroom & Up  | 8          |
|                                                                     |                        |              | 2 Bedroom       | 70         |
|                                                                     |                        |              | Studio          | 4          |
|                                                                     |                        |              | <b>Total</b>    | 333        |
| Dawes - South Tower - Marlin Spring                                 | Old Toronto            | Apartment    | 1 Bedroom       | 170        |
|                                                                     |                        |              | 1 Bedroom + Den | 12         |
|                                                                     |                        |              | 2 Bedroom + Den | 33         |
|                                                                     |                        |              | 3 Bedroom & Up  | 13         |
|                                                                     |                        |              | 2 Bedroom       | 28         |
|                                                                     |                        |              | Studio          | 8          |
|                                                                     |                        |              | <b>Total</b>    | 264        |
| U.C. Tower 3 - Tribute Communities and RioCan                       | Oshawa                 | Apartment    | 1 Bedroom       | 45         |
|                                                                     |                        |              | 1 Bedroom + Den | 51         |
|                                                                     |                        |              | 3 Bedroom & Up  | 6          |
|                                                                     |                        |              | 2 Bedroom       | 103        |
|                                                                     |                        |              | Studio          | 11         |
|                                                                     |                        |              | <b>Total</b>    | 216        |
| Residences at Central Park - Amexon                                 | North York             | Apartment    | 1 Bedroom       | 38         |
|                                                                     |                        |              | 1 Bedroom + Den | 42         |
|                                                                     |                        |              | 2 Bedroom + Den | 78         |
|                                                                     |                        |              | 3 Bedroom & Up  | 2          |
|                                                                     |                        |              | 2 Bedroom       | 37         |
|                                                                     |                        |              | <b>Total</b>    | 197        |
| LivGreen2 Condominiums on Main Street Stouffville - Ledgemark Homes | Whitchurch-Stouffville | Apartment    | 1 Bedroom + Den | 68         |
|                                                                     |                        |              | 2 Bedroom + Den | 88         |
|                                                                     |                        |              | 2 Bedroom       | 10         |
|                                                                     |                        |              | <b>Total</b>    | 166        |

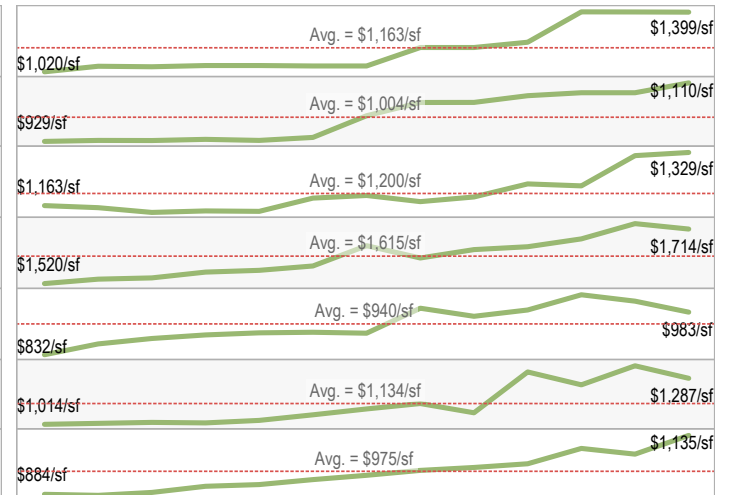
# Market Parameters by Area

## Current Market Parameters & Trend by Area

### Avg. Asking Price/SF

|          |               |            |
|----------|---------------|------------|
| 416 Area | East York     | \$1,399/sf |
|          | Etobicoke     | \$1,110/sf |
|          | North York    | \$1,329/sf |
|          | Old Toronto   | \$1,714/sf |
|          | Scarborough   | \$983/sf   |
|          | York          | \$1,287/sf |
| 905 Area | 905 All Muni. | \$1,135/sf |

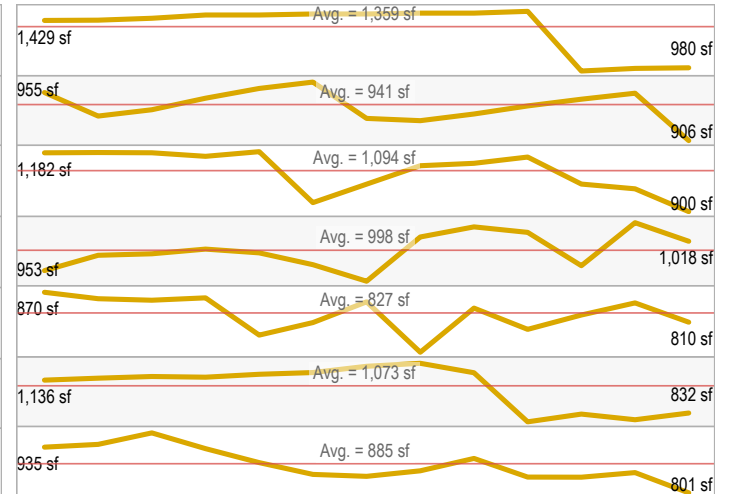
### Last 13 Months



### Avg. Remaining Unit Size (SF)

|          |               |          |
|----------|---------------|----------|
| 416 Area | East York     | 980 sf   |
|          | Etobicoke     | 906 sf   |
|          | North York    | 900 sf   |
|          | Old Toronto   | 1,018 sf |
|          | Scarborough   | 810 sf   |
|          | York          | 832 sf   |
| 905 Area | 905 All Muni. | 801 sf   |

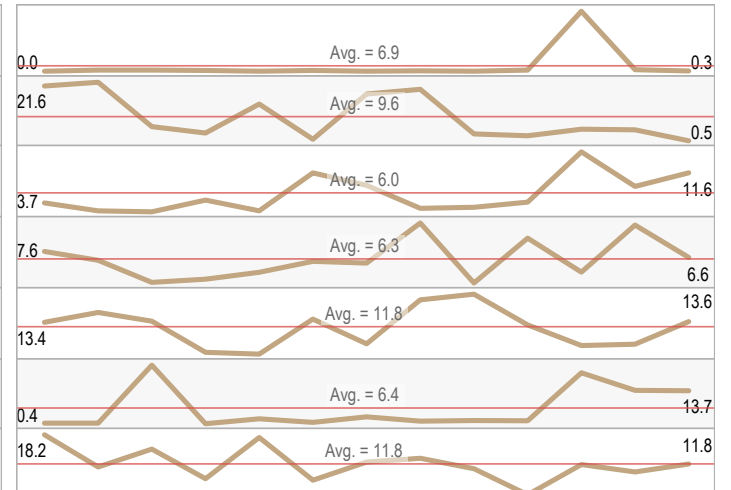
### Last 13 Months



### Avg. Absorption Rate (Sales/Site)

|          |               |      |
|----------|---------------|------|
| 416 Area | East York     | 0.3  |
|          | Etobicoke     | 0.5  |
|          | North York    | 11.6 |
|          | Old Toronto   | 6.6  |
|          | Scarborough   | 13.6 |
|          | York          | 13.7 |
| 905 Area | 905 All Muni. | 11.8 |

### Last 13 Months



# Y./Y. Sales Comparison

## Current Month Sales Compared to Previous Year by Submarket

| SubMarket               | Municipality           | April-2021 |      |         |         | April-2022 |         |         |
|-------------------------|------------------------|------------|------|---------|---------|------------|---------|---------|
|                         |                        | Apartment  | Loft | Stacked | Total   | Apartment  | Stacked | Total   |
| Bloor - Yorkville       | Old Toronto            | • 8        |      |         | • 8     | • 25       |         | • 25    |
| Central Waterfront      | Old Toronto            | • 33       |      |         | • 33    | • 6        |         | • 6     |
| Don Mills - York Mills  | North York             | • 15       |      | • 0     | • 15    | • 95       | • 39    | • 134   |
| Downtown Core           | Old Toronto            | • 53       |      |         | • 53    | • 63       |         | • 63    |
| Downtown East           | Old Toronto            | • 506      |      |         | • 506   | • 425      |         | • 425   |
| Downtown West           | Old Toronto            | • 90       |      |         | • 90    | • 14       |         | • 14    |
| Etobicoke Waterfront    | Etobicoke              | • 3        |      |         | • 3     | • 4        |         | • 4     |
| Highway7 - Yonge        | Markham                | • 2        |      |         | • 2     | • 2        |         | • 2     |
|                         | Richmond Hill          | • 0        |      | • 2     | • 2     | • 0        | • 1     | • 1     |
| Mississauga City Centre | Mississauga            | • 675      |      |         | • 675   | • 32       |         | • 32    |
| North Toronto           | Old Toronto            | • 3        |      | • 1     | • 4     | • 17       | • 0     | • 17    |
| North Yonge Corridor    | North York             | • 5        |      | • 0     | • 5     | • 4        | • 0     | • 4     |
| North York East         | North York             | • 0        |      | • 0     | • 0     | • 0        |         | • 0     |
| North York West         | North York             | • 23       |      | • 0     | • 23    | • 2        | • 0     | • 2     |
| Not Applicable          | Ajax                   |            |      | • 0     | • 0     |            |         |         |
|                         | Aurora                 |            |      |         |         | • 0        | • 0     | • 0     |
|                         | Brampton               | • 31       |      | • 0     | • 31    | • 139      | • 78    | • 217   |
|                         | Burlington             | • 31       |      |         | • 31    | • 2        |         | • 2     |
|                         | Caledon                | • 4        |      | • 0     | • 4     |            | • 0     | • 0     |
|                         | Clarington             | • 10       |      |         | • 10    | • 14       |         | • 14    |
|                         | East York              | • 0        |      | • 0     | • 0     | • 1        | • 0     | • 1     |
|                         | Etobicoke              | • 394      |      | • 0     | • 394   | • 4        | • 0     | • 4     |
|                         | Georgina               | • 7        |      |         | • 7     | • 0        |         | • 0     |
|                         | Halton Hills           | • 4        |      |         | • 4     | • 0        |         | • 0     |
|                         | King                   |            |      |         |         | • 15       |         | • 15    |
|                         | Markham                | • 68       |      |         | • 68    | • 1        | • 0     | • 1     |
|                         | Milton                 | • 106      |      |         | • 106   | • 8        |         | • 8     |
|                         | Mississauga            | • 18       |      | • 5     | • 23    | • 6        | • 3     | • 9     |
|                         | Newmarket              | • 3        | • 1  |         | • 4     | • 1        |         | • 1     |
|                         | Oakville               | • 189      |      | • 0     | • 189   | • 703      | • 1     | • 704   |
|                         | Old Toronto            | • 0        |      |         | • 0     | • 0        |         | • 0     |
|                         | Oshawa                 | • 5        |      | • 88    | • 93    | • 216      |         | • 216   |
|                         | Pickering              |            |      | • 2     | • 2     | • 0        | • 8     | • 8     |
|                         | Richmond Hill          |            |      | • 13    | • 13    |            | • 0     | • 0     |
|                         | Scarborough            | • 166      |      | • 61    | • 227   | • 217      | • 0     | • 217   |
|                         | Vaughan                | • 839      |      | • 0     | • 839   | • 23       | • 2     | • 25    |
|                         | Whitby                 | • 0        |      | • 36    | • 36    | • 19       |         | • 19    |
|                         | Whitchurch-Stouffville | • 17       |      |         | • 17    | • 166      |         | • 166   |
|                         | York                   | • 1        |      | • 2     | • 3     | • 82       |         | • 82    |
| Sheppard Corridor       | North York             | • 88       |      | • 1     | • 89    | • 290      | • 0     | • 290   |
| Thornhill               | Markham                | • 4        |      |         | • 4     | • 0        |         | • 0     |
|                         | Vaughan                | • 95       |      |         | • 95    | • 14       |         | • 14    |
| Toronto East            | Old Toronto            | • 23       |      | • 0     | • 23    | • 285      |         | • 285   |
| Toronto West            | Old Toronto            | • 301      |      | • 0     | • 301   | • 19       |         | • 19    |
| Yonge - St. Clair       | Old Toronto            | • 2        |      | • 0     | • 2     | • 22       | • 6     | • 28    |
| <b>Grand Total</b>      |                        | • 3,822    | • 1  | • 211   | • 4,034 | • 2,936    | • 138   | • 3,074 |

# Sales & Remaining Inventory

## Last 12 Month's Sales & Remaining Inventory by Submarket

| Last 12 Months - Sales  |                        |               |          |              |               | Remaining Inventory |            |              |  |
|-------------------------|------------------------|---------------|----------|--------------|---------------|---------------------|------------|--------------|--|
| SubMarket               | Municipality           | Apartment     | Loft     | Stacked      | Total         | Apartment           | Stacked    | Total        |  |
| Bloor - Yorkville       | Old Toronto            | 1,489         |          |              | 1,489         | 295                 |            | 295          |  |
| Central Waterfront      | Old Toronto            | 246           |          |              | 246           | 551                 |            | 551          |  |
| Don Mills - York Mills  | North York             | 592           |          | 262          | 854           | 174                 | 35         | 209          |  |
|                         | Old Toronto            |               |          |              |               |                     |            |              |  |
| Downtown Core           | Old Toronto            | 2,268         |          |              | 2,268         | 500                 |            | 500          |  |
| Downtown East           | Old Toronto            | 2,261         |          |              | 2,261         | 623                 |            | 623          |  |
| Downtown West           | Old Toronto            | 1,156         |          |              | 1,156         | 606                 |            | 606          |  |
| Etobicoke Waterfront    | Etobicoke              | 59            |          |              | 59            | 3                   |            | 3            |  |
| Highway7 - Yonge        | Markham                | 19            |          |              | 19            | 1                   |            | 1            |  |
|                         | Richmond Hill          | 404           |          | 182          | 586           | 0                   | 24         | 24           |  |
| Mississauga City Centre | Mississauga            | 2,164         |          |              | 2,164         | 470                 |            | 470          |  |
| North Toronto           | North York             |               |          |              |               |                     |            |              |  |
|                         | Old Toronto            | 608           |          | 9            | 617           | 304                 | 6          | 310          |  |
| North Yonge Corridor    | North York             | 647           |          | 7            | 654           | 75                  | 2          | 77           |  |
|                         | Old Toronto            |               |          |              |               |                     |            |              |  |
| North York East         | North York             | 0             |          | 2            | 2             | 0                   |            | 0            |  |
| North York West         | North York             | 747           |          | 6            | 753           | 491                 | 0          | 491          |  |
|                         | Old Toronto            |               |          |              |               |                     |            |              |  |
|                         | York                   |               |          |              |               |                     |            |              |  |
| Not Applicable          | Ajax                   |               |          | 52           | 52            |                     |            |              |  |
|                         | Aurora                 | 0             |          | 38           | 38            | 20                  | 0          | 20           |  |
|                         | Brampton               | 934           |          | 375          | 1,309         | 147                 | 90         | 237          |  |
|                         | Burlington             | 809           |          |              | 809           | 32                  |            | 32           |  |
|                         | Caledon                | 13            |          | 0            | 13            |                     | 0          | 0            |  |
|                         | Clarington             | 346           |          |              | 346           | 18                  |            | 18           |  |
|                         | East York              | 254           |          | 7            | 261           | 81                  | 0          | 81           |  |
|                         | Etobicoke              | 1,720         |          | 9            | 1,729         | 437                 | 3          | 440          |  |
|                         | Georgina               | 12            |          |              | 12            | 3                   |            | 3            |  |
|                         | Halton Hills           | 193           |          |              | 193           | 40                  |            | 40           |  |
|                         | King                   | 227           |          |              | 227           | 57                  |            | 57           |  |
|                         | Markham                | 307           |          | 206          | 513           | 41                  | 17         | 58           |  |
|                         | Milton                 | 1,458         |          |              | 1,458         | 123                 |            | 123          |  |
|                         | Mississauga            | 1,879         |          | 213          | 2,092         | 529                 | 6          | 535          |  |
|                         | Newmarket              | 286           | 3        | 244          | 533           | 46                  |            | 46           |  |
|                         | North York             |               |          |              |               |                     |            |              |  |
|                         | Oakville               | 1,625         |          | 4            | 1,629         | 431                 | 0          | 431          |  |
|                         | Old Toronto            | 20            |          |              | 20            | 31                  |            | 31           |  |
|                         | Oshawa                 | 849           |          |              | 849           | 120                 |            | 120          |  |
|                         | Pickering              | 756           |          | 335          | 1,091         | 14                  | 26         | 40           |  |
|                         | Richmond Hill          |               |          | 60           | 60            |                     | 11         | 11           |  |
|                         | Scarborough            | 1,849         |          | 168          | 2,017         | 211                 | 0          | 211          |  |
|                         | Uxbridge               |               |          |              |               |                     |            |              |  |
|                         | Vaughan                | 2,384         |          | 27           | 2,411         | 109                 | 4          | 113          |  |
|                         | Whitby                 | 406           |          | 193          | 599           | 19                  |            | 19           |  |
|                         | Whitchurch-Stouffville | 219           |          |              | 219           | 0                   |            | 0            |  |
|                         | York                   | 491           |          | 44           | 535           | 81                  |            | 81           |  |
| Scarborough City Centre | Scarborough            |               |          |              |               |                     |            |              |  |
| Sheppard Corridor       | North York             | 599           |          | 14           | 613           | 305                 | 6          | 311          |  |
| Thornhill               | Markham                | 61            |          |              | 61            | 29                  |            | 29           |  |
|                         | Vaughan                | 262           |          |              | 262           | 21                  |            | 21           |  |
| Toronto East            | East York              |               |          |              |               |                     |            |              |  |
|                         | Old Toronto            | 602           |          | 7            | 609           | 162                 |            | 162          |  |
| Toronto West            | Old Toronto            | 989           |          | 8            | 997           | 407                 |            | 407          |  |
| Yonge - St. Clair       | Old Toronto            | 423           |          | 7            | 430           | 92                  | 7          | 99           |  |
| <b>Grand Total</b>      |                        | <b>32,633</b> | <b>3</b> | <b>2,479</b> | <b>35,115</b> | <b>7,699</b>        | <b>237</b> | <b>7,936</b> |  |

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