



## Greater Toronto Area High Rise Projects

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New Homes Monthly Market  
Report Data as of July 2022

# GTA Overview

## Altus Data Solutions Monthly Market Report - GTA New Homes Overview

| Monthly Sales            | Jul-22         |             | Jul-21         |            | Change     |
|--------------------------|----------------|-------------|----------------|------------|------------|
| High Rise                | 1,777          |             | 1,698          |            | 4.7%       |
| Low Rise                 | 97             |             | 831            |            | -88.3%     |
| Total                    | 1,874          |             | 2,529          |            | -25.9%     |
|                          |                |             |                |            |            |
| Year to Date Sales       | Jan.-Jul. 2022 |             | Jan.-Jul. 2021 |            | Y/Y Change |
| High Rise                | 17,404         |             | 17,333         |            | 0.4%       |
| Low Rise                 | 3,498          |             | 9,584          |            | -63.5%     |
| Total                    | 20,902         |             | 26,917         |            | -22.3%     |
|                          |                |             |                |            |            |
| Year to Date Supply      | Jan.-Jul. 2022 |             | Jan.-Jul. 2021 |            | Y/Y Change |
| High Rise                | 18,252         |             | 14,191         |            | 28.6%      |
| Low Rise                 | 4,274          |             | 8,966          |            | -52.3%     |
| Total                    | 22,526         |             | 23,157         |            | -2.7%      |
|                          |                |             |                |            |            |
| Year to Date Completions | Jan.-Jul. 2022 |             | Jan.-Jul. 2021 |            | Y/Y Change |
| High Rise                | 5,766          |             | 10,465         |            | -44.9%     |
|                          |                |             |                |            |            |
| Remaining Inventory      | Jul-22         | Jun-22      | Jul-21         | M/M Change | Y/Y Change |
| High Rise                | 9,311          | 10,435      | 9,426          | -10.8%     | -1.2%      |
| Low Rise                 | 1,537          | 1,859       | 1,699          | -17.3%     | -9.5%      |
| Total                    | 10,848         | 12,294      | 11,125         | -11.8%     | -2.5%      |
|                          |                |             |                |            |            |
| Benchmark Price          | Jul-22         | Jun-22      | Jul-21         | M/M Change | Y/Y Change |
| High Rise                | \$1,191,716    | \$1,189,894 | \$1,091,648    | 0.2%       | 9.2%       |
| Low Rise                 | \$1,933,912    | \$1,843,595 | \$1,517,841    | 4.9%       | 27.4%      |
|                          |                |             |                |            |            |
| Projects                 | New Openings   | All Active  | Under Const.   | Pre-Const. |            |
| High Rise Projects       | 5              | 332         | 327            | 176        |            |
| High Rise Units          | 863            | 85,910      | 91,296         | 43,016     |            |
| % Sold*                  | 40%            | 89%         | 94%            | 83%        |            |
|                          |                |             |                |            |            |
| Low Rise Projects        | 1              | 163         |                |            |            |
| Low Rise Units           | 86             | 18,888      |                |            |            |
| % Sold*                  | 70%            | 92%         |                |            |            |

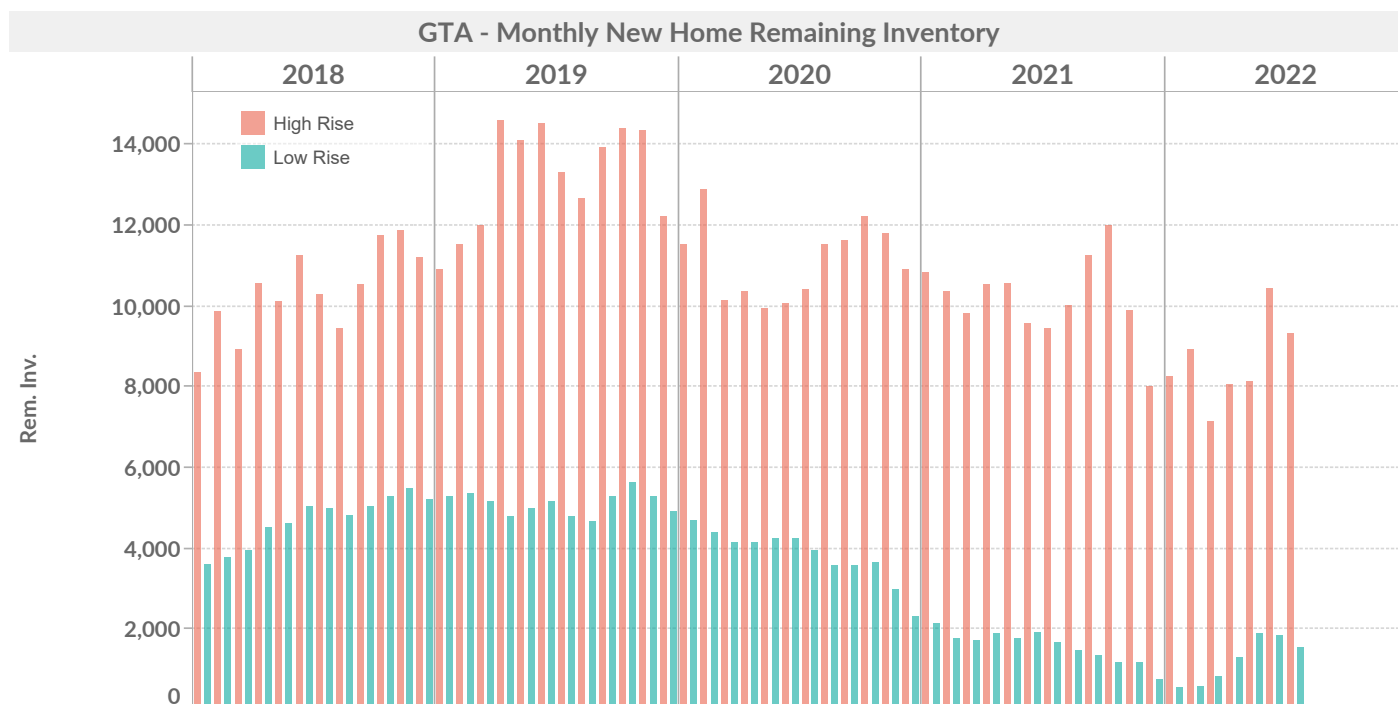
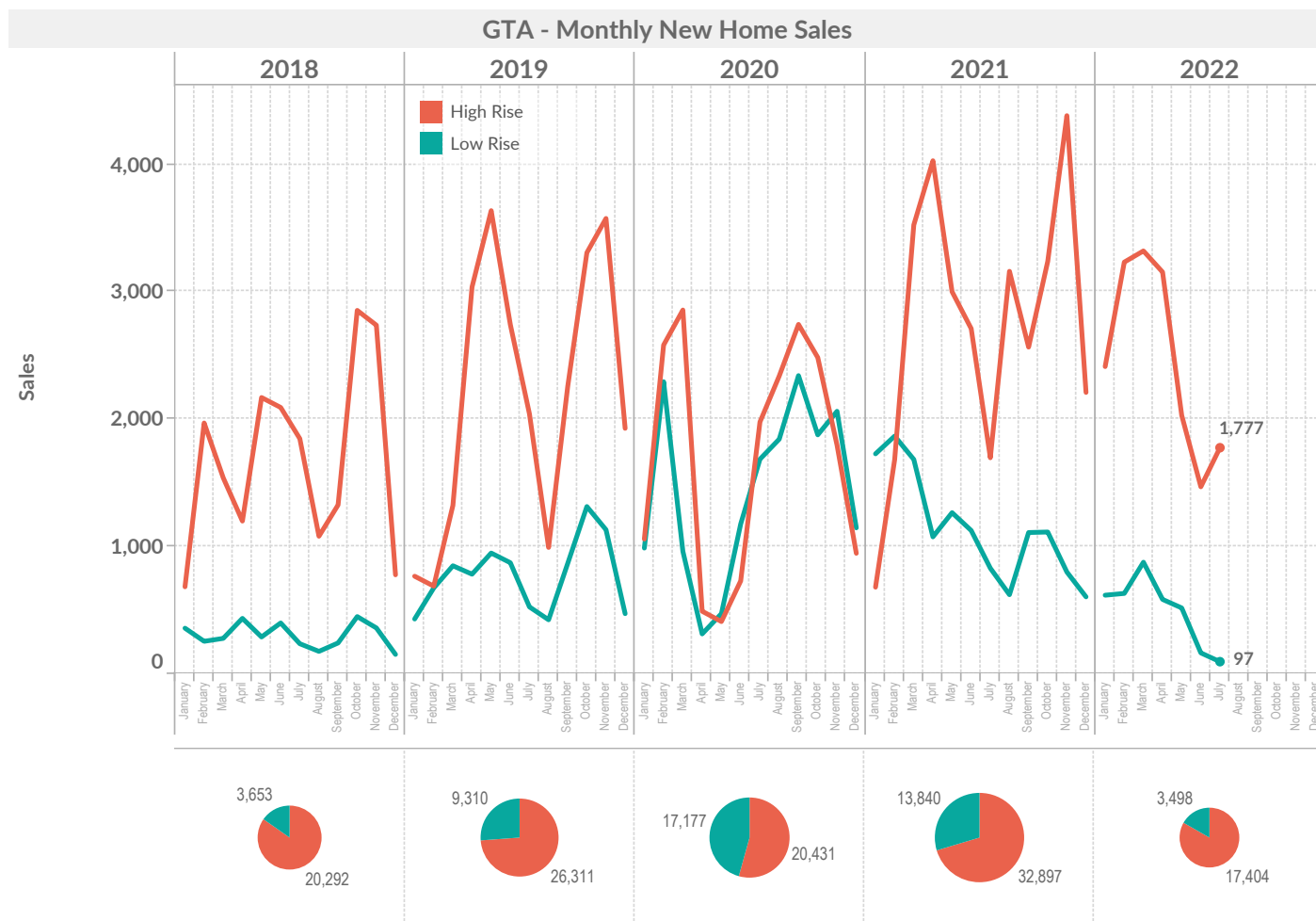
\* Condominium projects opening within the last 10 days of the month cannot register firm sales. This calculation uses only those projects opening early enough to record firm sales.

All Active: Includes all projects actively marketing available remaining inventory regardless of their construction status.

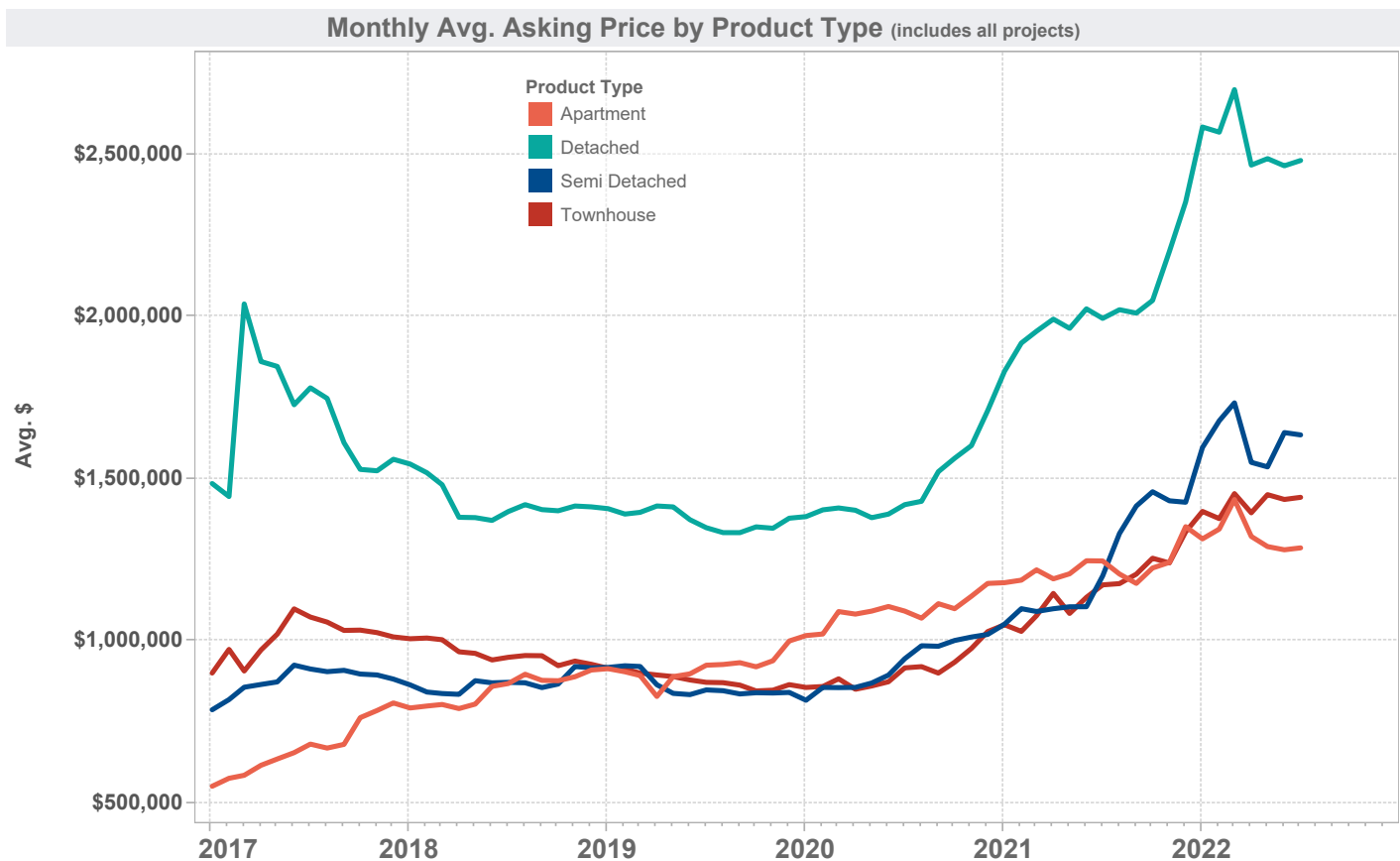
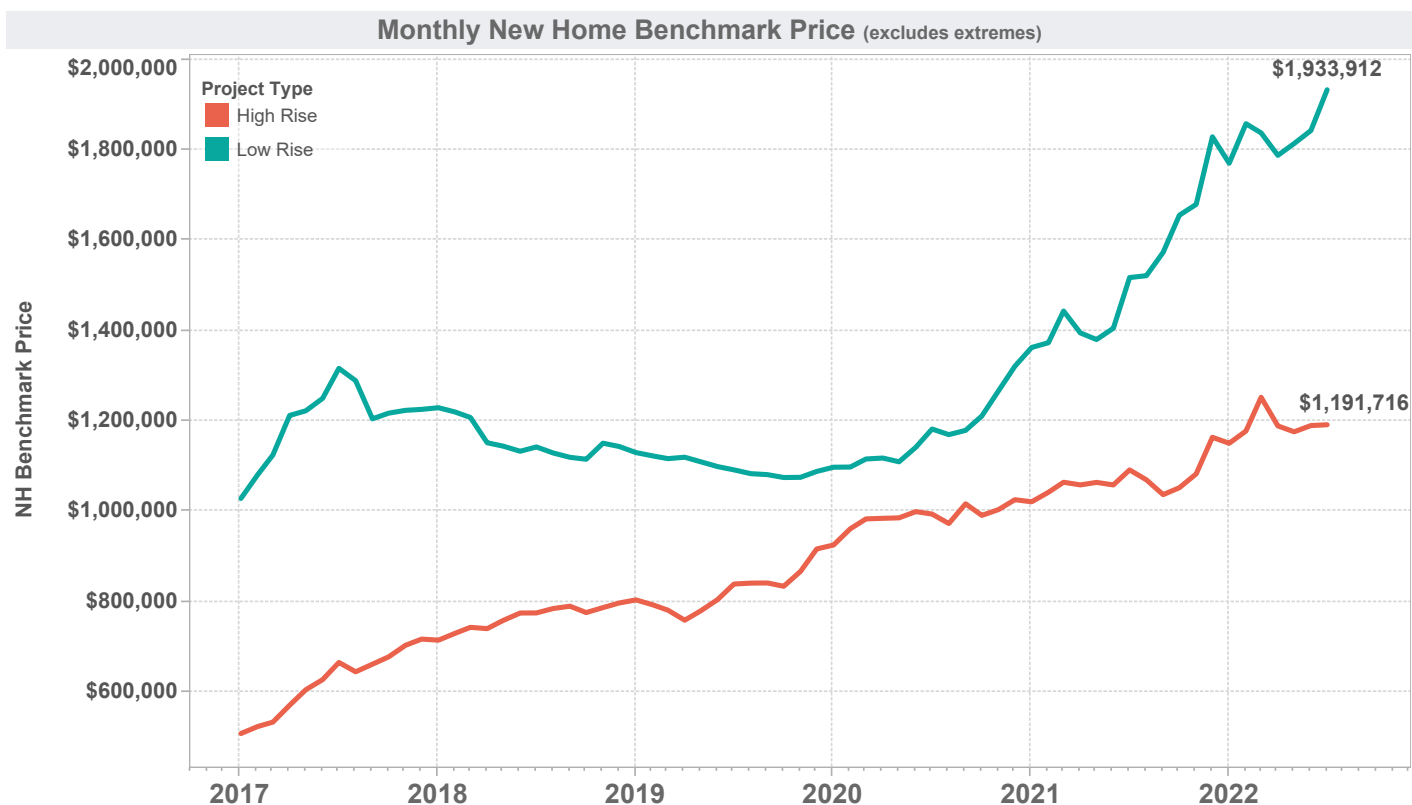
Under Construction: Includes all projects, regardless of whether sold out or not, that are currently under construction.

Pre-Construction: Includes all projects, regardless of whether sold out or not, that have not commenced construction.

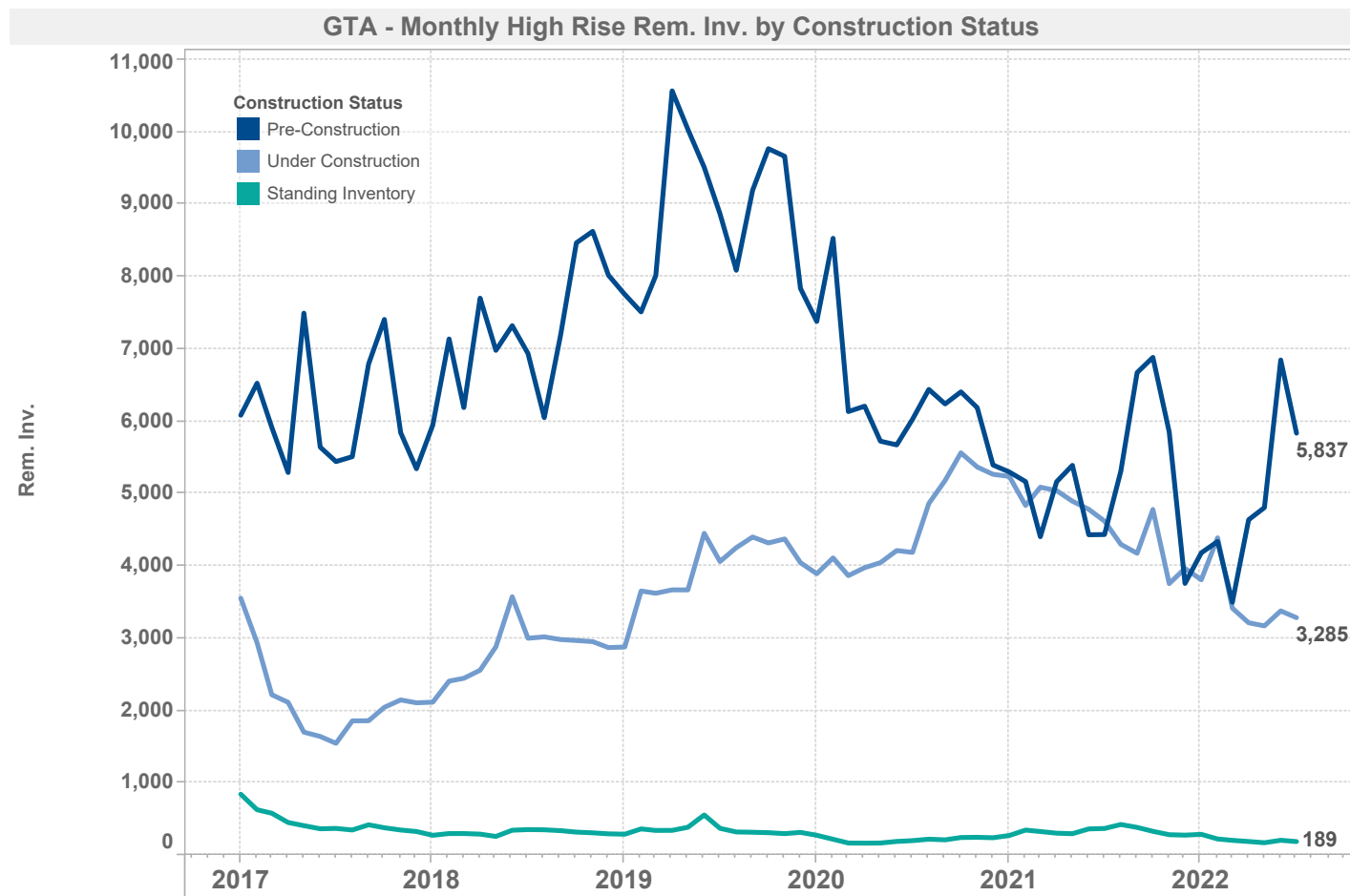
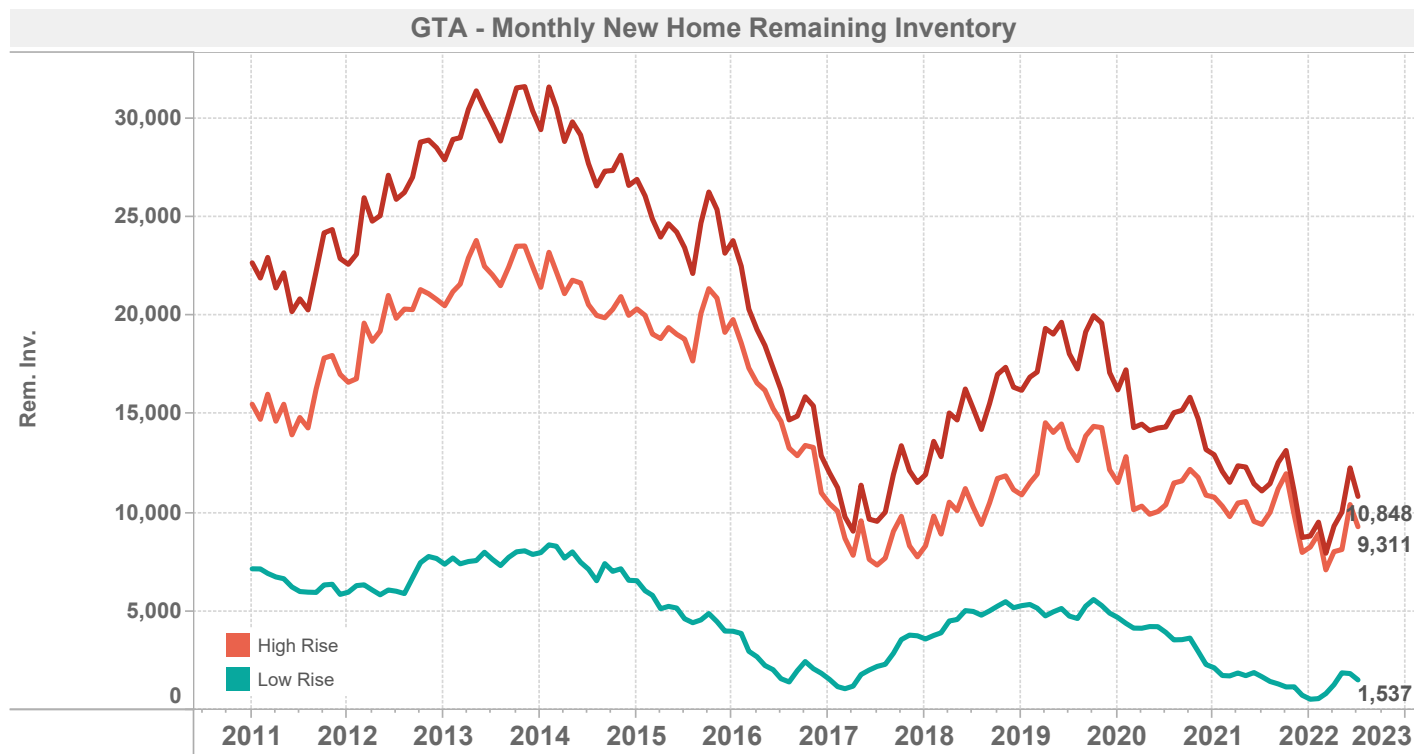
# Sales & Remaining Inventory



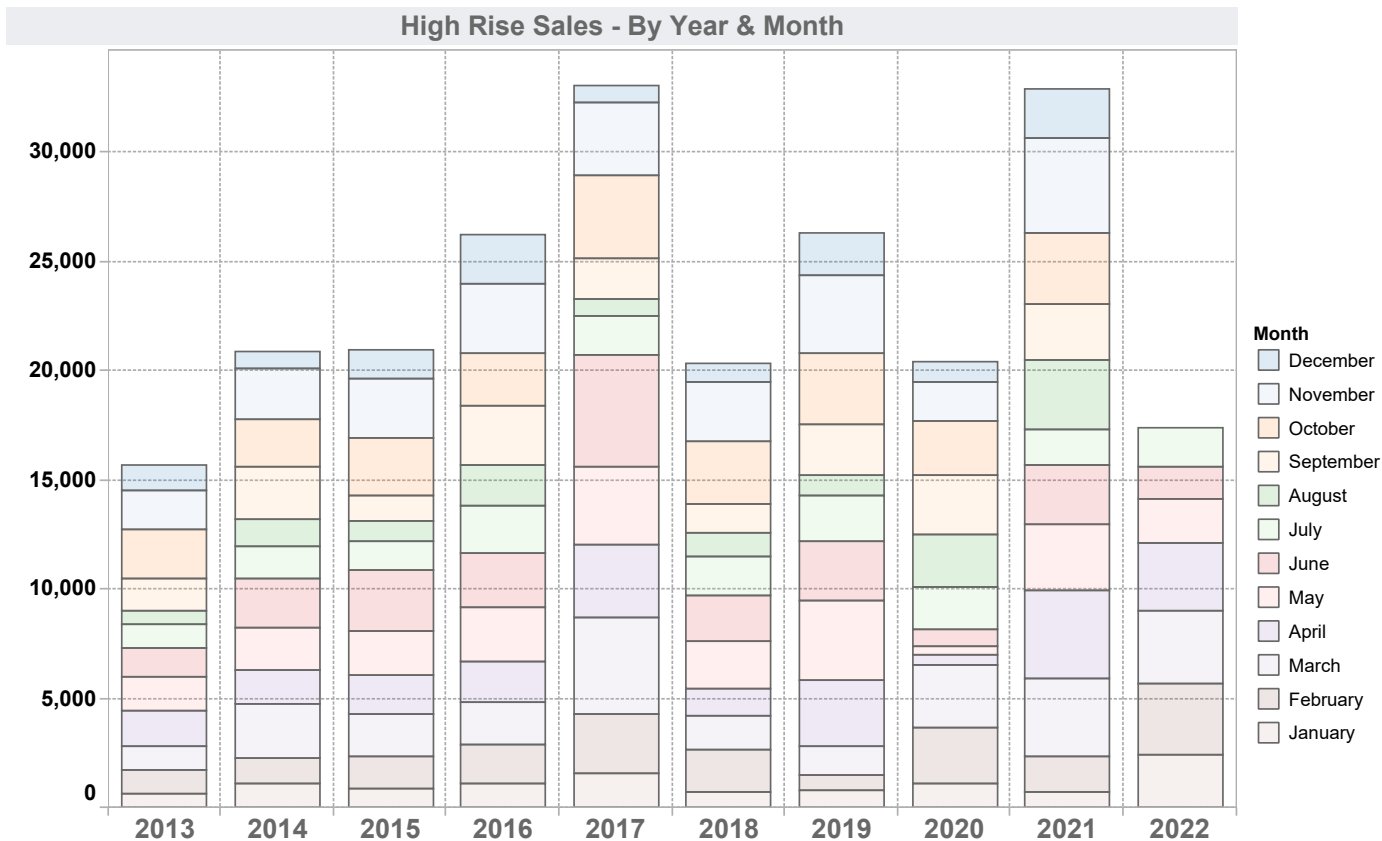
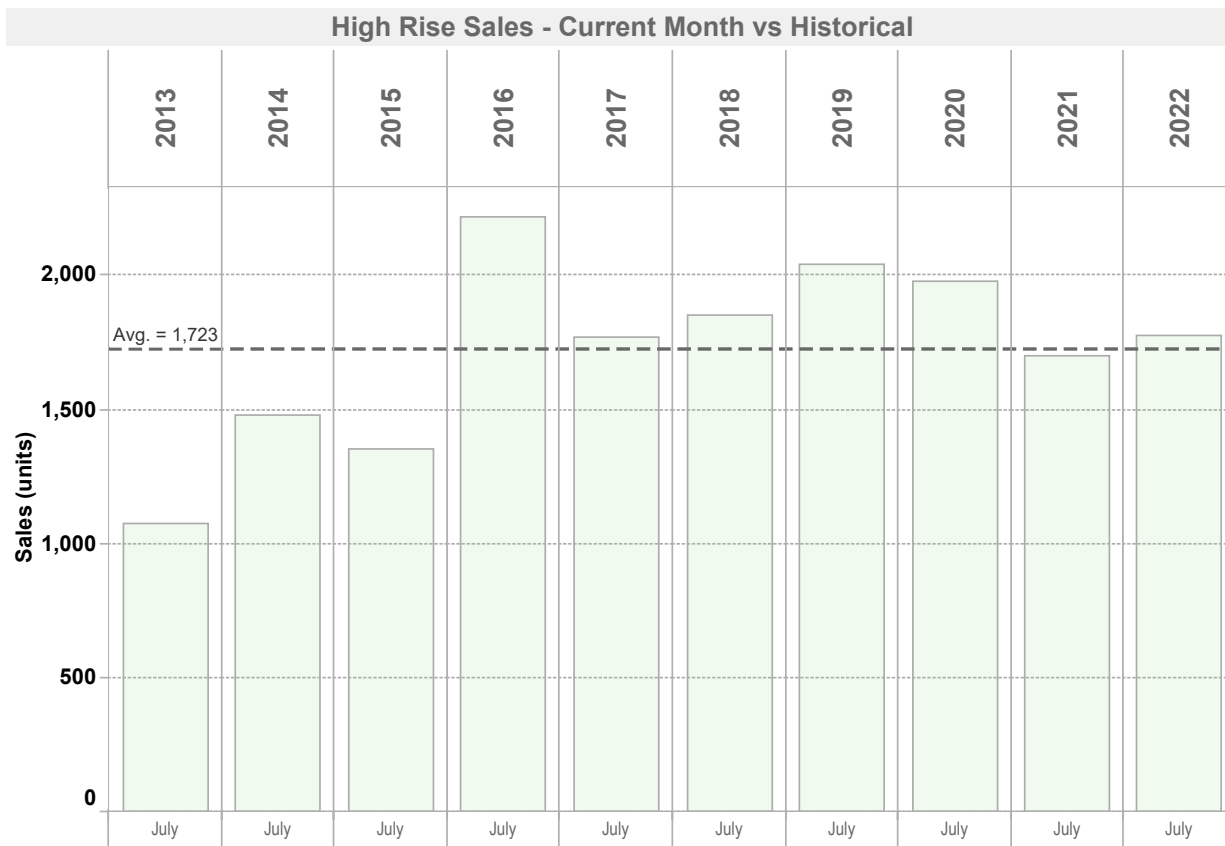
# Pricing



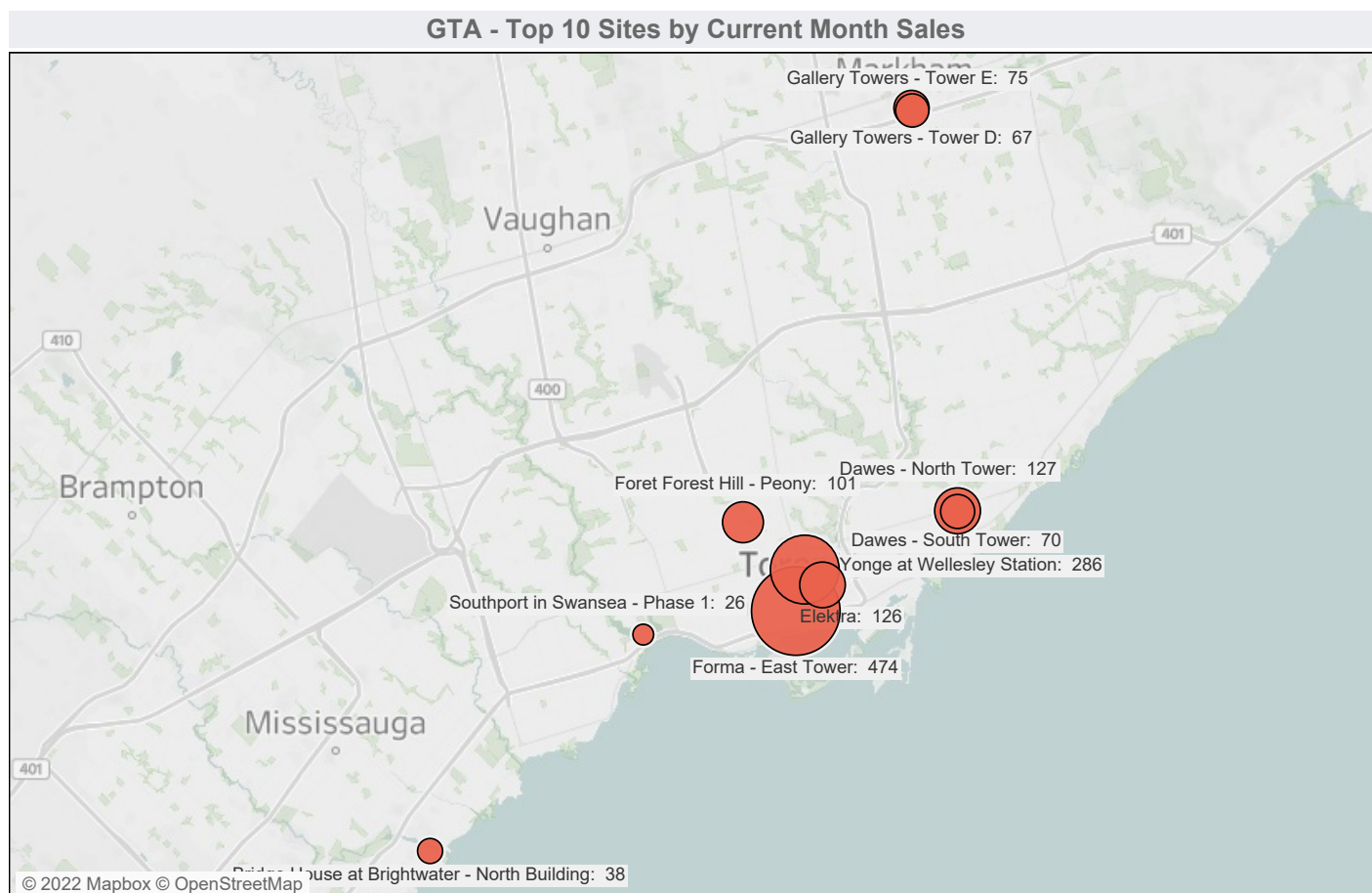
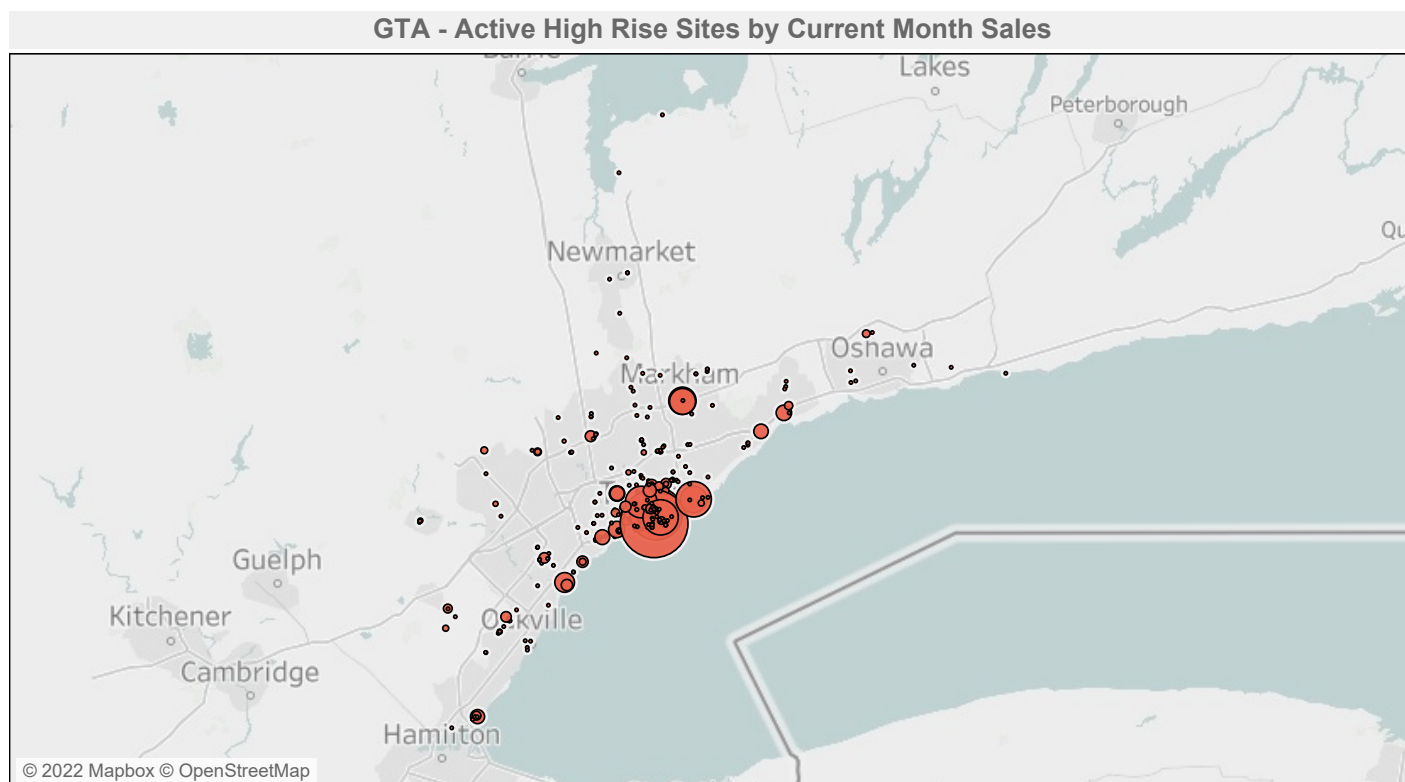
# Remaining Inventory



# Historical Sales Comparison



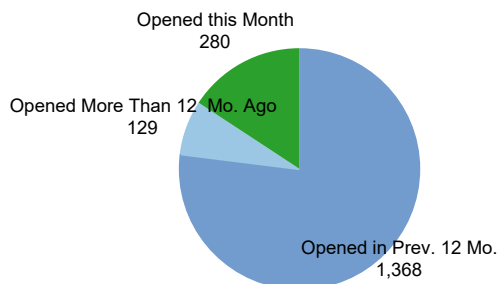
# Current Sites



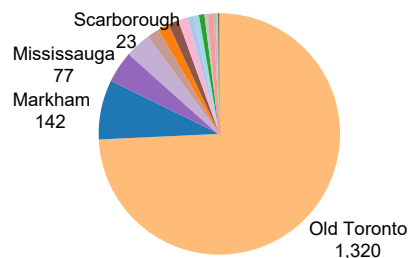
# Monthly Sales Breakdown

## Current Month High Rise Sales Breakdown

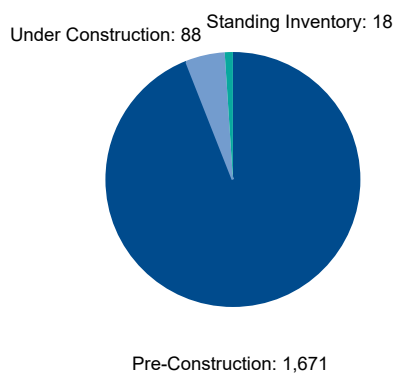
### Sales by Opening Date



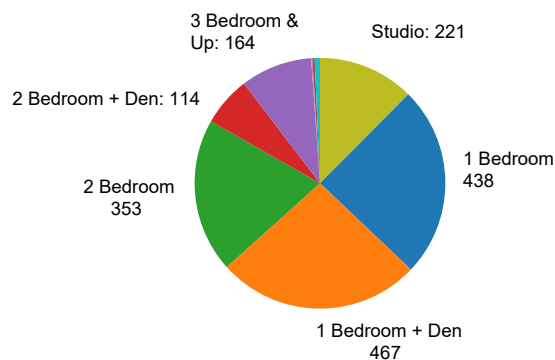
### Sales by Municipality/Area



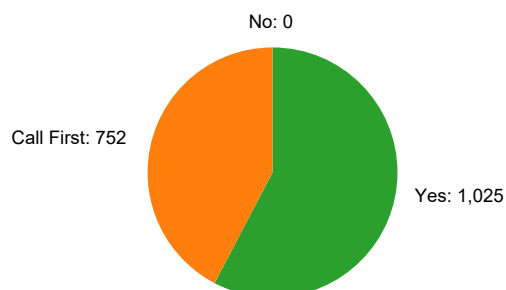
### Sales by Const. Status



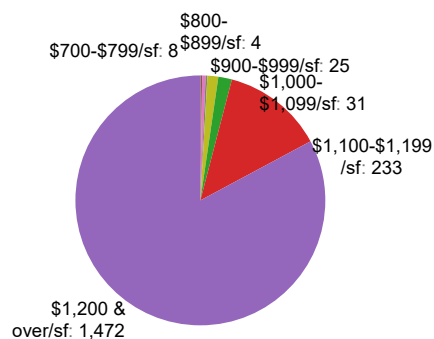
### Sales by Unit Type



### Sales by Sites with Broker Cooperation



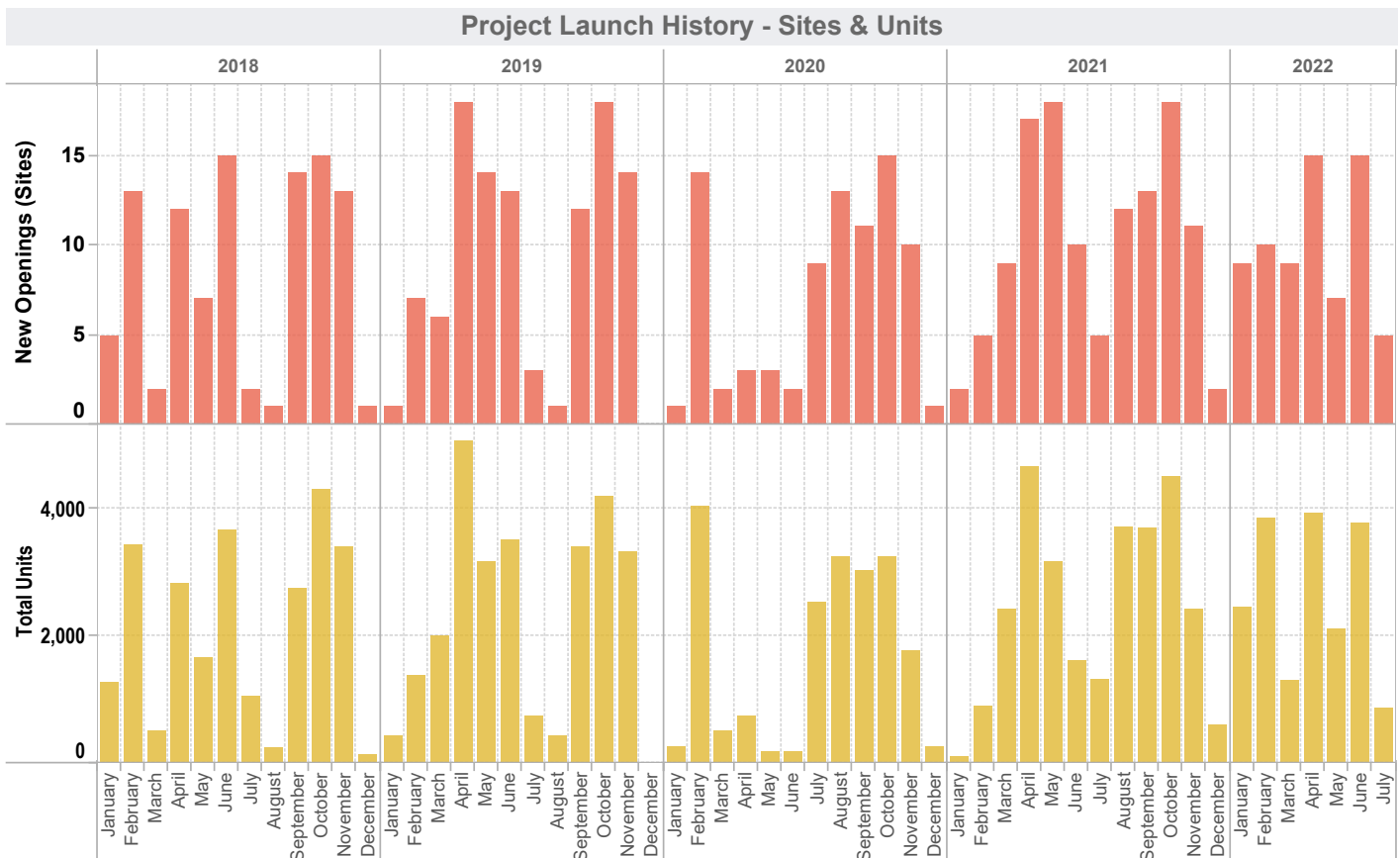
### Sales by Price Range



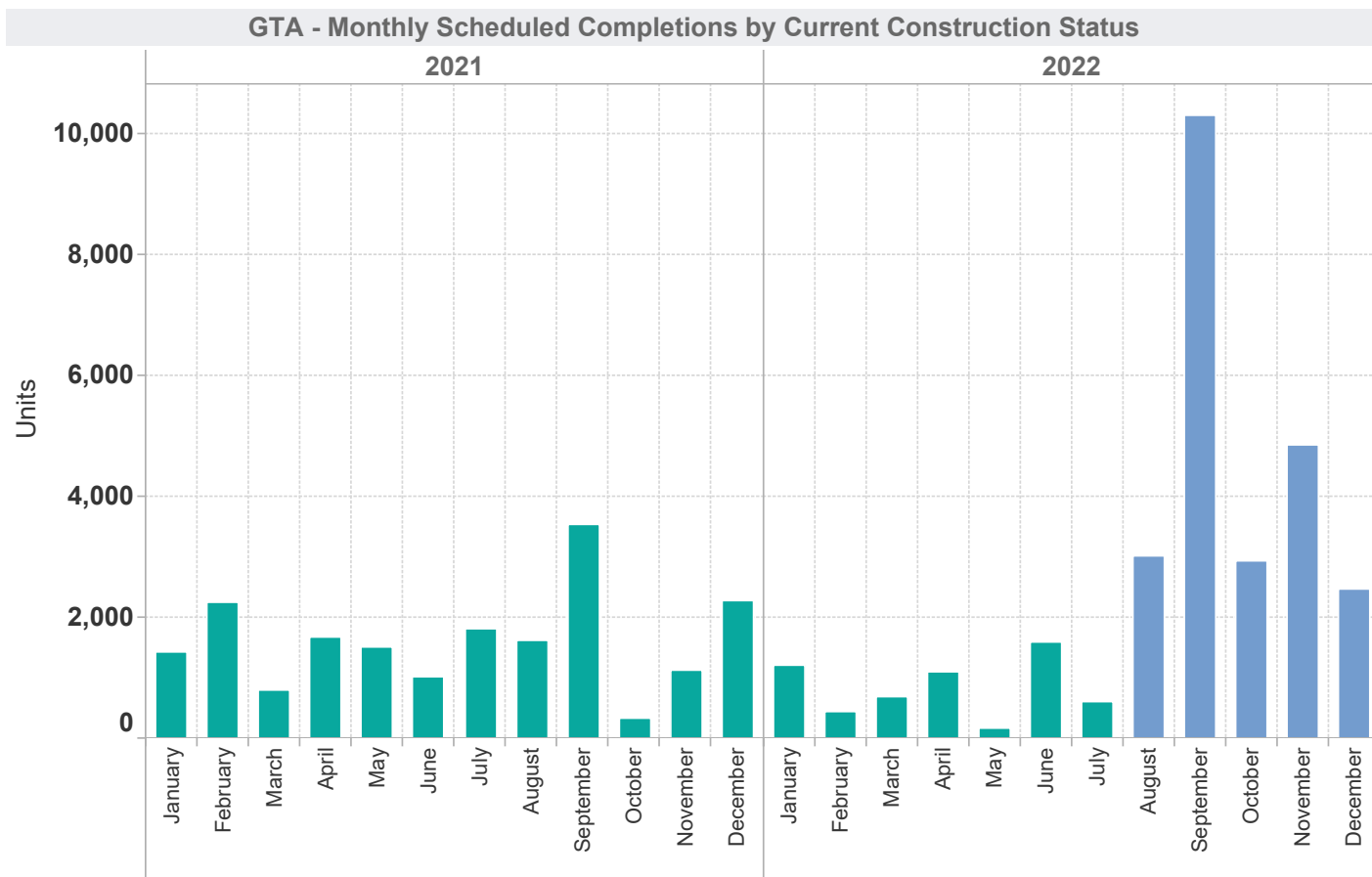
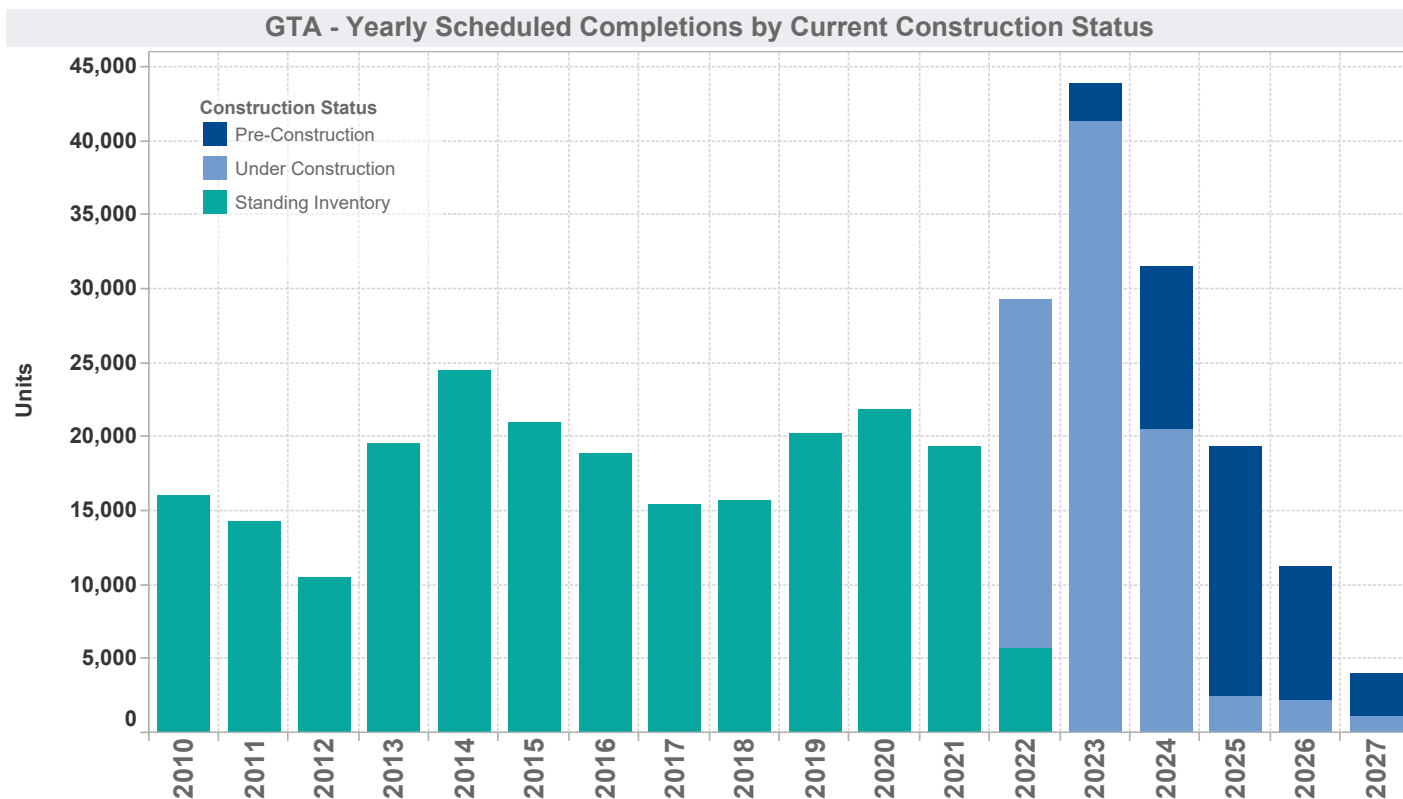
# New Openings

| July 2022 - New Project Launches           |              |              |              |                       |         |                  |
|--------------------------------------------|--------------|--------------|--------------|-----------------------|---------|------------------|
| Site Name                                  | Municipality | Opening Date | No# of Units | Current Month Sales * | Rem Inv | Avg. Current PPF |
| Gallery Towers - Tower D - Remington Group | Markham      | 7/2/2022     | 190          | 67                    | 123     | \$1,180          |
| Gallery Towers - Tower E - Remington Group | Markham      | 7/2/2022     | 215          | 75                    | 140     | \$1,164          |
| Earlscourt - Format Group                  | Old Toronto  | 7/5/2022     | 40           | 11                    | 29      | \$1,331          |
| Dawes - North Tower - Marlin Spring        | Old Toronto  | 7/8/2022     | 250          | 127                   | 123     | \$1,240          |
| No. 35 Plains Road - Janik Group           | Burlington   | 7/23/2022    | 72           | 0                     | 72      | \$956            |
| <b>Grand Total</b>                         |              |              | 767          | 280                   | 487     | \$1,184          |

\* Projects launched or commenced signings within 10 days of month end cannot report any firm sales until the following month due to rescission period.



# Scheduled Completions



# Top Builders - YTD

## GTA - Top High Rise Builders by YTD Sales

| Builder                                | 2022         |              |              |              |              |              |              |      |      |      |      |      | Total         | Market Share % |
|----------------------------------------|--------------|--------------|--------------|--------------|--------------|--------------|--------------|------|------|------|------|------|---------------|----------------|
|                                        | Jan.         | Feb.         | Mar.         | Apr.         | May          | Jun.         | Jul.         | Aug. | Sep. | Oct. | Nov. | Dec. |               |                |
| Concord Adex                           | 56           | 27           | 881          | 87           | 21           | 2            | 0            |      |      |      |      |      | 1,074         | 6.2%           |
| Plaza                                  | 93           | 448          | 72           | 11           | 1            | 0            | 286          |      |      |      |      |      | 911           | 5.2%           |
| Tribute Communities                    | 100          | 440          | 40           | 216          | 12           | 2            | 28           |      |      |      |      |      | 838           | 4.8%           |
| Centrecourt Developments Inc.          | 676          | 49           | 4            |              |              |              |              |      |      |      |      |      | 729           | 4.2%           |
| Marlin Spring                          | 4            | 8            | 19           | 264          | 18           | 107          | 218          |      |      |      |      |      | 638           | 3.7%           |
| Diamond Corp                           | 0            | 0            | 1            | 387          | 26           | 5            | 122          |      |      |      |      |      | 541           | 3.1%           |
| Great Gulf                             | 17           | 15           | 25           | 3            | 1            | 0            | 475          |      |      |      |      |      | 536           | 3.1%           |
| Madison Group                          | 13           | 11           | 469          | 30           | 5            | 4            | 0            |      |      |      |      |      | 532           | 3.1%           |
| Camrost Felcorp                        | 8            | 252          | 13           | 2            | 209          | 16           | 22           |      |      |      |      |      | 522           | 3.0%           |
| Poetry Living                          |              |              |              |              | 0            | 477          | 8            |      |      |      |      |      | 485           | 2.8%           |
| DREAM                                  | 1            | 0            | 0            | 0            | 5            | 0            | 474          |      |      |      |      |      | 480           | 2.8%           |
| Mattamy Homes                          | 0            | 71           | 208          | 115          | 49           | 3            | 10           |      |      |      |      |      | 456           | 2.6%           |
| Urban Capital Property Group           | 29           | 28           | 15           | 24           | 308          | 48           | 0            |      |      |      |      |      | 452           | 2.6%           |
| Vandyk Properties Inc.                 | 0            | 0            | 0            | 12           | 351          | 64           | 16           |      |      |      |      |      | 443           | 2.5%           |
| Rogers Real Estate Development Limited | 22           | 25           | 14           | 24           | 307          | 48           | 0            |      |      |      |      |      | 440           | 2.5%           |
| Alterra                                | 0            | 0            | 0            | 387          | 26           | 5            | 5            |      |      |      |      |      | 423           | 2.4%           |
| DBS Developments                       |              | 154          | 128          | 81           | 31           | 0            | 0            |      |      |      |      |      | 394           | 2.3%           |
| Amacon Developments                    | 10           | 8            | 328          | 7            | 0            | 0            | 0            |      |      |      |      |      | 353           | 2.0%           |
| Crown Communities                      | 1            |              |              | 156          | 139          | 20           | 20           |      |      |      |      |      | 336           | 1.9%           |
| Caivan                                 |              |              | 0            | 333          |              |              |              |      |      |      |      |      | 333           | 1.9%           |
| Lifetime Developments                  | 251          | 35           | 2            | 10           | 18           | 5            | 6            |      |      |      |      |      | 327           | 1.9%           |
| Pinedale Properties Ltd.               | 251          | 35           | 2            | 1            | 18           | 5            | 5            |      |      |      |      |      | 317           | 1.8%           |
| Tridel                                 | 43           | 41           | 47           | 17           | 9            | 142          | 10           |      |      |      |      |      | 309           | 1.8%           |
| Daniels Corporation                    | 17           | 26           | 10           | 127          | 7            | 40           | 65           |      |      |      |      |      | 292           | 1.7%           |
| Pinnacle International                 | 109          | 129          | 35           | 12           | 4            | 0            | 1            |      |      |      |      |      | 290           | 1.7%           |
| <b>Total (All 198 Builders)</b>        | <b>2,414</b> | <b>3,234</b> | <b>3,322</b> | <b>3,156</b> | <b>2,031</b> | <b>1,470</b> | <b>1,777</b> |      |      |      |      |      | <b>17,404</b> |                |

Please Note: Sales in projects associated with more than one builder (ie: joint ventures) have been allocated in the full amount to each builder involved.

# Top Builders - Last 12 Months

## GTA - Top High Rise Builders by Last 12 Month's Sales

| Builder                                | 2021  |       |       |       |       | 2022  |       |       |       |       |       |       |        | Total | Market Share % |
|----------------------------------------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|-------|--------|-------|----------------|
|                                        | Aug.  | Sep.  | Oct.  | Nov.  | Dec.  | Jan.  | Feb.  | Mar.  | Apr.  | May.  | Jun.  | Jul.  |        |       |                |
| Tribute Communities                    | 238   | 286   | 32    | 79    | 17    | 100   | 440   | 40    | 216   | 12    | 2     | 28    | 1,490  | 4.5%  |                |
| Concord Adex                           | 59    | 45    | 15    | 50    | 2     | 56    | 27    | 881   | 87    | 21    | 2     | 0     | 1,245  | 3.8%  |                |
| Centrecourt Developments Inc.          | 29    | 208   | 126   | 30    | 14    | 676   | 49    | 4     |       |       |       |       | 1,136  | 3.4%  |                |
| Camrost Felcorp                        | 475   | 40    | 0     | 21    | 46    | 8     | 252   | 13    | 2     | 209   | 16    | 22    | 1,104  | 3.3%  |                |
| Plaza                                  | 15    | 9     | 38    | 29    | 23    | 93    | 448   | 72    | 11    | 1     | 0     | 286   | 1,025  | 3.1%  |                |
| Daniels Corporation                    | 28    | 23    | 359   | 193   | 49    | 17    | 26    | 10    | 127   | 7     | 40    | 65    | 944    | 2.9%  |                |
| Rosehaven Homes                        | 463   | 36    | 44    | 238   | 53    | 27    | 35    | 28    | 2     |       |       |       | 926    | 2.8%  |                |
| Mattamy Homes                          | 125   | 116   | 1     | 144   | 51    | 0     | 71    | 208   | 115   | 49    | 3     | 10    | 893    | 2.7%  |                |
| Pemberton Group                        | 4     | 8     | 6     | 857   | 8     | 8     | 2     | 0     | 0     | 0     | 0     | 0     | 893    | 2.7%  |                |
| Tridel                                 | 36    | 51    | 47    | 323   | 47    | 43    | 41    | 47    | 17    | 9     | 142   | 10    | 813    | 2.5%  |                |
| Townwood Homes                         | 463   | 36    | 44    | 90    | 41    | 27    | 35    | 28    | 2     |       |       |       | 766    | 2.3%  |                |
| Marlin Spring                          | 21    | 15    | 29    | 46    | 12    | 4     | 8     | 19    | 264   | 18    | 107   | 218   | 761    | 2.3%  |                |
| RioCan Living                          | 195   | 1     | 262   | 42    | 0     | 3     | 0     | 0     | 216   | 12    | 2     | 8     | 741    | 2.2%  |                |
| Menkes                                 | 78    | 12    | 248   | 122   | 27    | 33    | 32    | 54    | 1     | 1     | 0     | 126   | 734    | 2.2%  |                |
| Great Gulf                             | 40    | 44    | 10    | 5     | 9     | 17    | 15    | 25    | 3     | 1     | 0     | 475   | 644    | 2.0%  |                |
| Pinnacle International                 | 77    | 68    | 62    | 70    | 76    | 109   | 129   | 35    | 12    | 4     | 0     | 1     | 643    | 2.0%  |                |
| Lanterra Developments                  | 21    | 35    | 29    | 272   | 31    | 41    | 85    | 77    | 19    | 1     | 6     | 3     | 620    | 1.9%  |                |
| RioCan                                 | 236   | 205   | 28    | 67    | 9     | 29    | 20    |       |       |       |       |       | 594    | 1.8%  |                |
| Madison Group                          |       | 0     | 36    | 8     | 13    | 13    | 11    | 469   | 30    | 5     | 4     | 0     | 589    | 1.8%  |                |
| Graywood Developments                  | 3     | 367   | 73    | 45    | 30    | 18    | 29    | 8     | 2     | 2     | 2     | 0     | 579    | 1.8%  |                |
| Diamond Corp                           | 22    | 2     | 0     | 3     | 0     | 0     | 0     | 1     | 387   | 26    | 5     | 122   | 568    | 1.7%  |                |
| Urban Capital Property Group           | 25    | 15    | 14    | 22    | 12    | 29    | 28    | 15    | 24    | 308   | 48    | 0     | 540    | 1.6%  |                |
| Core Development Group                 | 0     | 0     | 241   | 64    | 25    | 18    | 23    | 38    | 1     | 1     | 0     | 126   | 537    | 1.6%  |                |
| SmartCentres                           |       |       |       |       | 303   | 38    | 19    | 12    | 8     | 127   | 19    | 11    | 537    | 1.6%  |                |
| Rogers Real Estate Development Limited | 16    | 13    | 12    | 19    | 4     | 22    | 25    | 14    | 24    | 307   | 48    | 0     | 504    | 1.5%  |                |
| Total (All 217 Builders)               | 3,162 | 2,567 | 3,240 | 4,384 | 2,211 | 2,414 | 3,234 | 3,322 | 3,156 | 2,031 | 1,470 | 1,777 | 32,968 |       |                |

# Top Sites

## GTA - Top High Rise Sites by Current Month Sales

| Site Name                                                         | Municipality | Product Type | Unit Type       | 2022<br>July |
|-------------------------------------------------------------------|--------------|--------------|-----------------|--------------|
| Forma - East Tower - Great Gulf and DREAM and Westdale Properties | Old Toronto  | Apartment    | 1 Bedroom       | 124          |
|                                                                   |              |              | 1 Bedroom + Den | 143          |
|                                                                   |              |              | 2 Bedroom + Den | 42           |
|                                                                   |              |              | 3 Bedroom & Up  | 55           |
|                                                                   |              |              | 2 Bedroom       | 51           |
|                                                                   |              |              | Studio          | 59           |
|                                                                   |              |              | <b>Total</b>    | <b>474</b>   |
| Yonge at Wellesley Station - Plaza                                | Old Toronto  | Apartment    | 1 Bedroom       | 1            |
|                                                                   |              |              | 1 Bedroom + Den | 54           |
|                                                                   |              |              | 2 Bedroom + Den | 0            |
|                                                                   |              |              | 3 Bedroom & Up  | 34           |
|                                                                   |              |              | 2 Bedroom       | 84           |
|                                                                   |              |              | Other           | 0            |
|                                                                   |              |              | Studio          | 113          |
|                                                                   |              |              | <b>Total</b>    | <b>286</b>   |
| Dawes - North Tower - Marlin Spring                               | Old Toronto  | Apartment    | 1 Bedroom       | 36           |
|                                                                   |              |              | 1 Bedroom + Den | 48           |
|                                                                   |              |              | 3 Bedroom & Up  | 7            |
|                                                                   |              |              | 2 Bedroom       | 35           |
|                                                                   |              |              | Studio          | 1            |
|                                                                   |              |              | <b>Total</b>    | <b>127</b>   |
| Elektra - Menkes and Core Development Group                       | Old Toronto  | Apartment    | 1 Bedroom       | 96           |
|                                                                   |              |              | 3 Bedroom & Up  | 0            |
|                                                                   |              |              | 2 Bedroom       | 19           |
|                                                                   |              |              | Studio          | 11           |
|                                                                   |              |              | <b>Total</b>    | <b>126</b>   |
| Foret Forest Hill - Peony - Canderel Residential                  | Old Toronto  | Apartment    | 1 Bedroom       | 29           |
|                                                                   |              |              | 1 Bedroom + Den | 43           |
|                                                                   |              |              | 2 Bedroom + Den | 0            |
|                                                                   |              |              | 3 Bedroom & Up  | 0            |
|                                                                   |              |              | 2 Bedroom       | 2            |
|                                                                   |              |              | Studio          | 27           |
|                                                                   |              |              | <b>Total</b>    | <b>101</b>   |

# Market Parameters by Area

## Current Market Parameters & Trend by Area

### Avg. Asking Price/SF

|          |               |            |
|----------|---------------|------------|
| 416 Area | East York     | \$1,399/sf |
|          | Etobicoke     | \$1,215/sf |
|          | North York    | \$1,364/sf |
|          | Old Toronto   | \$1,722/sf |
|          | Scarborough   | \$1,107/sf |
|          | York          | \$1,133/sf |
| 905 Area | 905 All Muni. | \$1,106/sf |

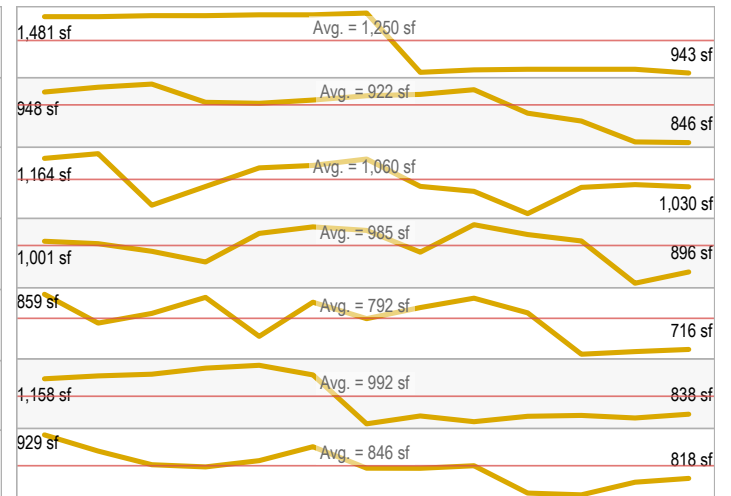
### Last 13 Months



### Avg. Remaining Unit Size (SF)

|          |               |          |
|----------|---------------|----------|
| 416 Area | East York     | 978 sf   |
|          | Etobicoke     | 847 sf   |
|          | North York    | 1,040 sf |
|          | Old Toronto   | 857 sf   |
|          | Scarborough   | 710 sf   |
|          | York          | 804 sf   |
| 905 Area | 905 All Muni. | 808 sf   |

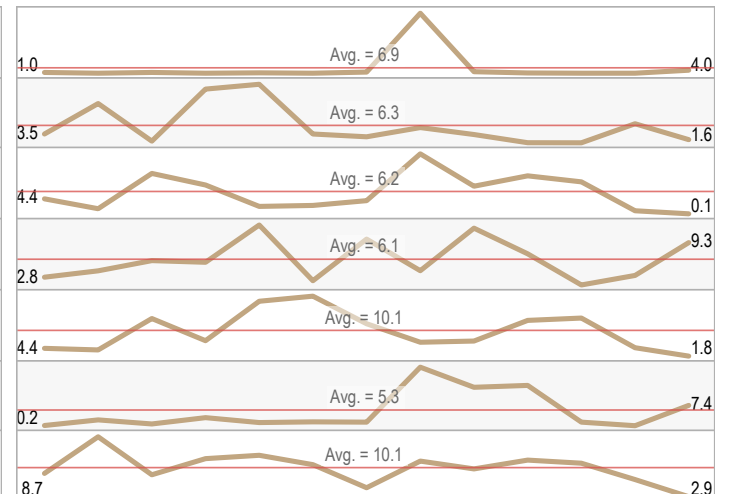
### Last 13 Months



### Avg. Absorption Rate (Sales/Site)

|          |               |     |
|----------|---------------|-----|
| 416 Area | East York     | 0.0 |
|          | Etobicoke     | 6.9 |
|          | North York    | 1.0 |
|          | Old Toronto   | 3.1 |
|          | Scarborough   | 4.6 |
|          | York          | 0.1 |
| 905 Area | 905 All Muni. | 7.2 |

### Last 13 Months



# Y./Y. Sales Comparison

## Current Month Sales Compared to Previous Year by Submarket

| SubMarket               | Municipality           | July 2021 |      |         |         | July 2022 |         |         |
|-------------------------|------------------------|-----------|------|---------|---------|-----------|---------|---------|
|                         |                        | Apartment | Loft | Stacked | Total   | Apartment | Stacked | Total   |
| Bloor - Yorkville       | Old Toronto            | ● 32      |      |         | ● 32    | ● 18      |         | ● 18    |
| Central Waterfront      | Old Toronto            | ● 19      |      |         | ● 19    | ● 2       |         | ● 2     |
| Don Mills - York Mills  | North York             | ● 121     |      | ● 3     | ● 124   | ● 1       | ● 0     | ● 1     |
| Downtown Core           | Old Toronto            | ● 21      |      |         | ● 21    | ● 287     |         | ● 287   |
| Downtown East           | Old Toronto            | ● 46      |      |         | ● 46    | ● 139     |         | ● 139   |
| Downtown West           | Old Toronto            | ● 52      |      |         | ● 52    | ● 475     |         | ● 475   |
| Etobicoke Waterfront    | Etobicoke              | ● 4       |      |         | ● 4     | ● 0       |         | ● 0     |
| Highway7 - Yonge        | Markham                | ● 2       |      |         | ● 2     | ● 0       |         | ● 0     |
|                         | Richmond Hill          | ● 0       |      | ● 47    | ● 47    | ● 0       | ● 0     | ● 0     |
| Mississauga City Centre | Mississauga            | ● 103     |      |         | ● 103   | ● 11      |         | ● 11    |
| North Toronto           | Old Toronto            | ● 27      |      | ● 0     | ● 27    | ● 37      | ● 0     | ● 37    |
| North Yonge Corridor    | North York             | ● 16      |      | ● 0     | ● 16    | ● 2       | ● 0     | ● 2     |
| North York East         | North York             | ● 0       |      | ● 0     | ● 0     | ● 0       |         | ● 0     |
| North York West         | North York             | ● 13      |      | ● 1     | ● 14    | ● 2       | ● 0     | ● 2     |
| Not Applicable          | Aurora                 |           |      |         |         |           | ● 0     | ● 0     |
|                         | Brampton               | ● 14      |      | ● 6     | ● 20    | ● 8       | ● 6     | ● 14    |
|                         | Burlington             | ● 18      |      |         | ● 18    | ● 27      |         | ● 27    |
|                         | Caledon                | ● 0       |      | ● 0     | ● 0     |           |         | ● 0     |
|                         | Clarington             | ● 56      |      |         | ● 56    | ● 0       |         | ● 0     |
|                         | East York              | ● 1       |      | ● 1     | ● 2     | ● 12      | ● 0     | ● 12    |
|                         | Etobicoke              | ● 55      |      | ● 0     | ● 55    | ● 25      |         | ● 25    |
|                         | Georgina               | ● 0       |      |         | ● 0     | ● 0       |         | ● 0     |
|                         | Halton Hills           | ● 2       |      |         | ● 2     | ● 3       |         | ● 3     |
|                         | King                   |           |      |         |         | ● 0       |         | ● 0     |
|                         | Markham                | ● 29      |      | ● 4     | ● 33    | ● 142     | ● 0     | ● 142   |
|                         | Milton                 | ● 58      |      |         | ● 58    | ● 10      |         | ● 10    |
|                         | Mississauga            | ● 479     |      | ● 1     | ● 480   | ● 66      | ● 0     | ● 66    |
|                         | Newmarket              | ● 0       | ● 0  | ● 19    | ● 19    | ● 0       | ● 0     | ● 0     |
|                         | Oakville               | ● 137     |      | ● 0     | ● 137   | ● 13      |         | ● 13    |
|                         | Old Toronto            | ● 0       |      |         | ● 0     | ● 105     |         | ● 105   |
|                         | Oshawa                 | ● 5       |      |         | ● 5     | ● 5       |         | ● 5     |
|                         | Pickering              |           |      | ● 4     | ● 4     | ● 23      | ● 6     | ● 29    |
|                         | Richmond Hill          |           |      | ● 3     | ● 3     |           | ● 0     | ● 0     |
|                         | Scarborough            | ● 48      |      | ● 0     | ● 48    | ● 23      | ● 0     | ● 23    |
|                         | Vaughan                | ● 32      |      | ● 0     | ● 32    | ● 13      | ● 0     | ● 13    |
|                         | Whitby                 | ● 17      |      | ● 2     | ● 19    | ● 0       |         | ● 0     |
|                         | Whitchurch-Stouffville | ● 4       |      |         | ● 4     |           |         | ● 4     |
|                         | York                   | ● 1       |      |         | ● 1     | ● 42      | ● 17    | ● 59    |
| Sheppard Corridor       | North York             | ● 15      |      | ● 2     | ● 17    | ● 0       | ● 0     | ● 0     |
| Thornhill               | Markham                | ● 3       |      |         | ● 3     | ● 0       |         | ● 0     |
|                         | Vaughan                | ● 9       |      |         | ● 9     | ● 0       |         | ● 0     |
| Toronto East            | Old Toronto            | ● 108     |      |         | ● 108   | ● 197     |         | ● 197   |
| Toronto West            | Old Toronto            | ● 25      |      | ● 0     | ● 25    | ● 58      |         | ● 58    |
| Yonge - St. Clair       | Old Toronto            | ● 33      |      | ● 0     | ● 33    | ● 2       | ● 0     | ● 2     |
| <b>Grand Total</b>      |                        | ● 1,605   | ● 0  | ● 93    | ● 1,698 | ● 1,748   | ● 29    | ● 1,777 |

# Sales & Remaining Inventory

## Last 12 Month's Sales & Remaining Inventory by Submarket

| Last 12 Months - Sales  |                        |           |      |         |        | Remaining Inventory |         |       |
|-------------------------|------------------------|-----------|------|---------|--------|---------------------|---------|-------|
| SubMarket               | Municipality           | Apartment | Loft | Stacked | Total  | Apartment           | Stacked | Total |
| Bloor - Yorkville       | Old Toronto            | 1,420     |      |         | 1,420  | 263                 |         | 263   |
| Central Waterfront      | Old Toronto            | 194       |      |         | 194    | 541                 |         | 541   |
| Don Mills - York Mills  | North York             | 490       |      | 248     | 738    | 141                 | 18      | 159   |
|                         | Old Toronto            |           |      |         |        |                     |         |       |
| Downtown Core           | Old Toronto            | 2,586     |      |         | 2,586  | 559                 |         | 559   |
| Downtown East           | Old Toronto            | 2,414     |      |         | 2,414  | 1,084               |         | 1,084 |
| Downtown West           | Old Toronto            | 1,521     |      |         | 1,521  | 851                 |         | 851   |
| Etobicoke Waterfront    | Etobicoke              | 49        |      |         | 49     | 1                   |         | 1     |
| Highway7 - Yonge        | Markham                | 14        |      |         | 14     | 1                   |         | 1     |
|                         | Richmond Hill          | 404       |      | 95      | 499    | 0                   | 23      | 23    |
| Mississauga City Centre | Mississauga            | 1,995     |      |         | 1,995  | 122                 |         | 122   |
| North Toronto           | North York             |           |      |         |        |                     |         |       |
|                         | Old Toronto            | 470       |      | 10      | 480    | 322                 | 4       | 326   |
| North Yonge Corridor    | North York             | 633       |      | 6       | 639    | 67                  | 2       | 69    |
|                         | Old Toronto            |           |      |         |        |                     |         |       |
| North York East         | North York             | 0         |      | 2       | 2      | 0                   |         | 0     |
| North York West         | North York             | 986       |      | 5       | 991    | 180                 | 0       | 180   |
|                         | Old Toronto            |           |      |         |        |                     |         |       |
|                         | York                   |           |      |         |        |                     |         |       |
| Not Applicable          | Ajax                   |           |      |         |        |                     |         |       |
|                         | Aurora                 |           |      | 38      | 38     |                     | 0       | 0     |
|                         | Brampton               | 1,414     |      | 351     | 1,765  | 292                 | 88      | 380   |
|                         | Burlington             | 576       |      |         | 576    | 145                 |         | 145   |
|                         | Caledon                | 8         |      | 9       | 17     |                     |         |       |
|                         | Clarington             | 140       |      |         | 140    | 14                  |         | 14    |
|                         | East York              | 262       |      | 3       | 265    | 69                  | 0       | 69    |
|                         | Etobicoke              | 1,279     |      | 12      | 1,291  | 522                 |         | 522   |
|                         | Georgina               | 11        |      |         | 11     | 4                   |         | 4     |
|                         | Halton Hills           | 170       |      |         | 170    | 35                  |         | 35    |
|                         | King                   | 217       |      |         | 217    | 67                  |         | 67    |
|                         | Markham                | 348       |      | 175     | 523    | 301                 | 11      | 312   |
|                         | Milton                 | 985       |      |         | 985    | 101                 |         | 101   |
|                         | Mississauga            | 1,856     |      | 207     | 2,063  | 174                 | 6       | 180   |
|                         | Newmarket              | 277       | 3    | 122     | 402    | 47                  | 0       | 47    |
|                         | North York             |           |      |         |        |                     |         |       |
|                         | Oakville               | 1,610     |      | 4       | 1,614  | 307                 |         | 307   |
|                         | Old Toronto            | 127       |      |         | 127    | 427                 |         | 427   |
|                         | Oshawa                 | 852       |      |         | 852    | 101                 |         | 101   |
|                         | Pickering              | 782       |      | 368     | 1,150  | 66                  | 72      | 138   |
|                         | Richmond Hill          |           |      | 22      | 22     |                     | 15      | 15    |
|                         | Scarborough            | 1,782     |      | 3       | 1,785  | 397                 | 3       | 400   |
|                         | Uxbridge               |           |      |         |        |                     |         |       |
|                         | Vaughan                | 1,976     |      | 26      | 2,002  | 388                 | 3       | 391   |
|                         | Whitby                 | 152       |      |         | 152    | 17                  |         | 17    |
|                         | Whitchurch-Stouffville | 208       |      |         | 208    |                     |         |       |
|                         | York                   | 369       |      | 17      | 386    | 156                 | 67      | 223   |
| Scarborough City Centre | Scarborough            |           |      |         |        |                     |         |       |
| Sheppard Corridor       | North York             | 581       |      | 10      | 591    | 290                 | 7       | 297   |
| Thornhill               | Markham                | 41        |      |         | 41     | 29                  |         | 29    |
|                         | Vaughan                | 144       |      |         | 144    | 0                   |         | 0     |
| Toronto East            | East York              |           |      |         |        |                     |         |       |
|                         | Old Toronto            | 686       |      |         | 686    | 213                 |         | 213   |
| Toronto West            | Old Toronto            | 1,024     |      | 8       | 1,032  | 612                 |         | 612   |
| Yonge - St. Clair       | Old Toronto            | 164       |      | 7       | 171    | 79                  | 7       | 86    |
| Grand Total             |                        | 31,217    | 3    | 1,748   | 32,968 | 8,985               | 326     | 9,311 |

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