



AltusGroup

Calgary Market Area Calgary Inner-City

New Homes Sub Market Report
Data as of March 2023

Calgary Suburban

Submarket Report - March 2023



Sales - Q1 2023

High Rise	Mid Rise	Low Rise	Townhouse	Grand Total
	88	564	570	1,222

Annual Sales

2017	2018	2019	2020	2021	2022
2,106	2,428	2,290	2,221	4,512	5,041

Current Supply

Property Type	Number of Phases	Total Homes	Homes Sold	Homes Available	Unreleased Homes
High Rise					
Mid Rise	6	587	383	204	0
Low Rise	51	3,279	2,180	1,002	97
Townhouse	61	6,745	3,865	1,061	1,819
Grand Total	118	10,611	6,428	2,267	1,916

Calgary Suburban

Submarket Report - March 2023



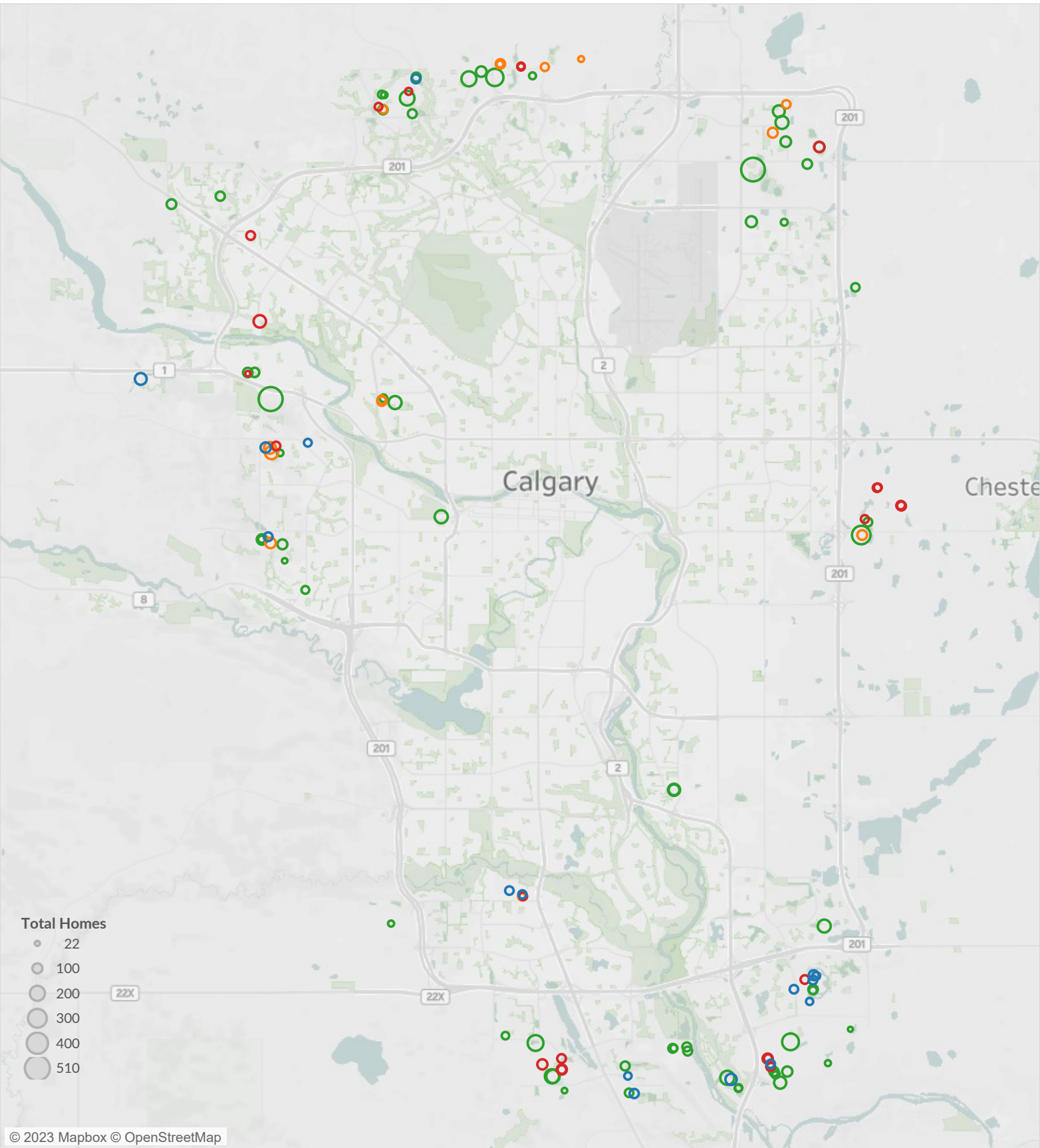
Current Pricing & Size

Property Type	Avg. \$/SF Min	Avg. \$/SF Max	Avg. \$/SF Blended	Avg. Min Size	Avg. Max Size
High Rise					
Mid Rise	\$444	\$586	\$448	552	1,130
Low Rise	\$383	\$498	\$403	663	1,241
Townhouse	\$319	\$381	\$300	1,278	1,635

Active Phases - Top Projects by Total Homes

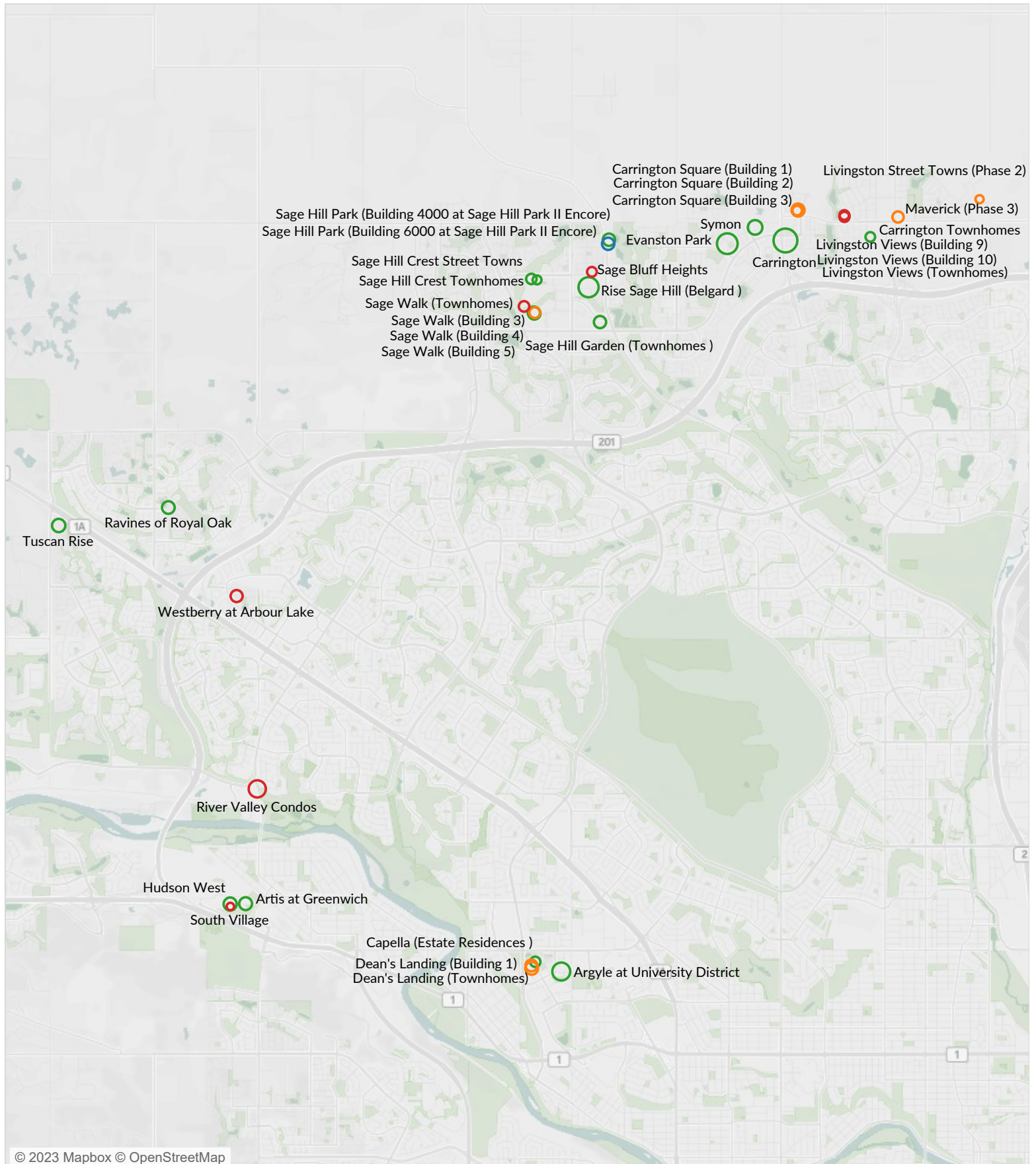
Project Name	Developer	Property Type	Month, Year of Open Date	Avg. \$/SF Blended	Homes Sold	Total Homes
Village at Trinity Hills	Metropia	Townhouse	October 2019	\$309	65	510
Cityscape - Urban Townhomes	Mattamy Homes	Townhouse	May 2013	\$248	431	496
East Hills Crossing (Townhomes)	Minto	Townhouse	November 2021	\$284	120	305
Carrington	Mattamy Homes	Townhouse	April 2018	\$257	232	266
Seton (Townhomes)	Rohit Communities	Townhouse	October 2017	\$231	224	249
Yorkville	Mattamy Homes	Townhouse	June 2018	\$241	214	221
Evanston Park	StreetSide Developments	Townhouse	October 2016	\$261	145	200
Rise Sage Hill (Belgard)	Sage Property Developments Inc.	Townhouse	October 2021	\$236	52	189
Goodwin	Anthem Properties	Townhouse	September 2019	\$242	31	178
Retreat in Cranston	Brookfield Residential	Townhouse	September 2017	\$298	161	175

Current Active Phases



Calgary Suburban Submarket Report - March 2023

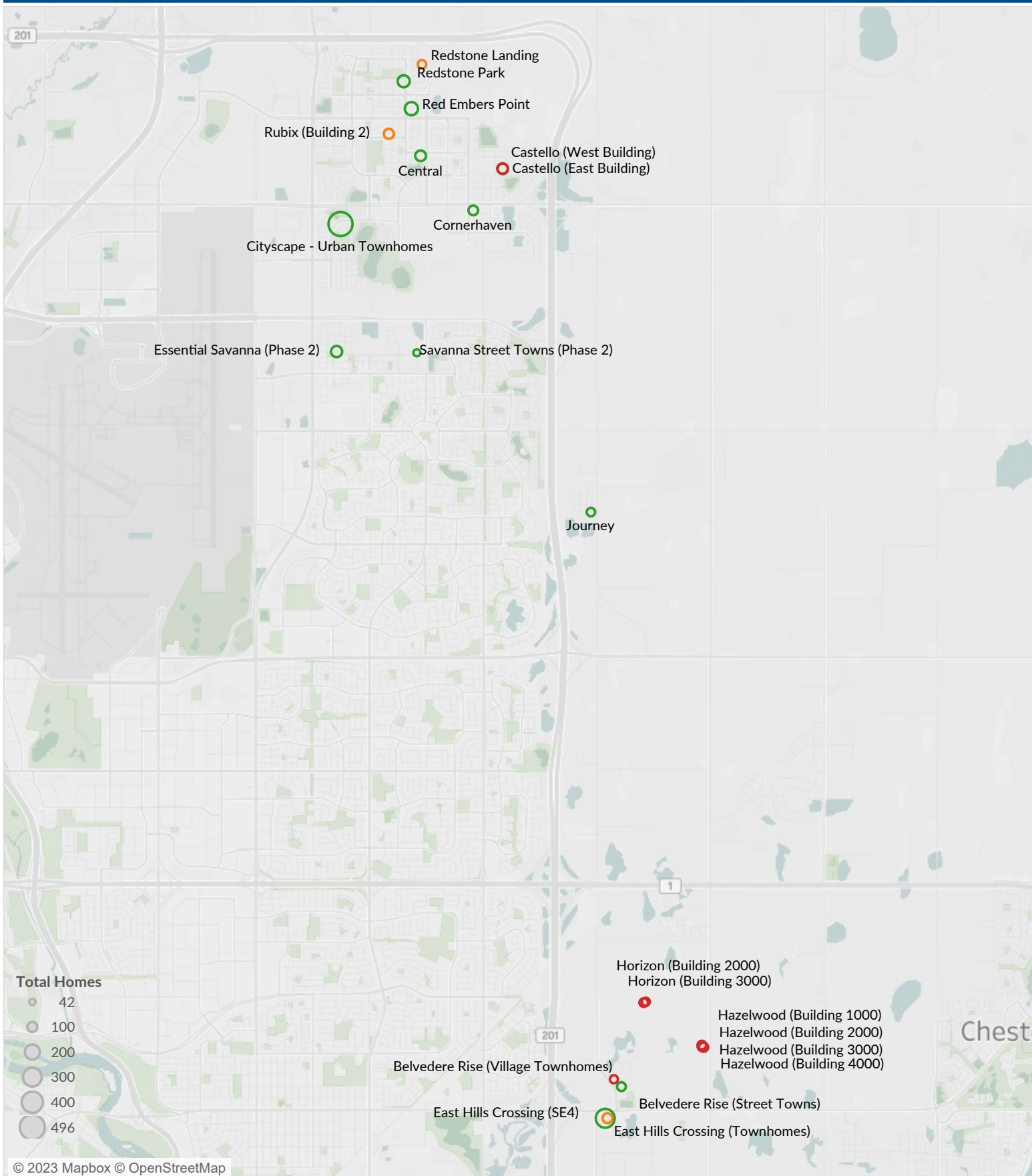
Current Active Phases - North



Calgary Suburban

Submarket Report - March 2023

Current Active Phases - East



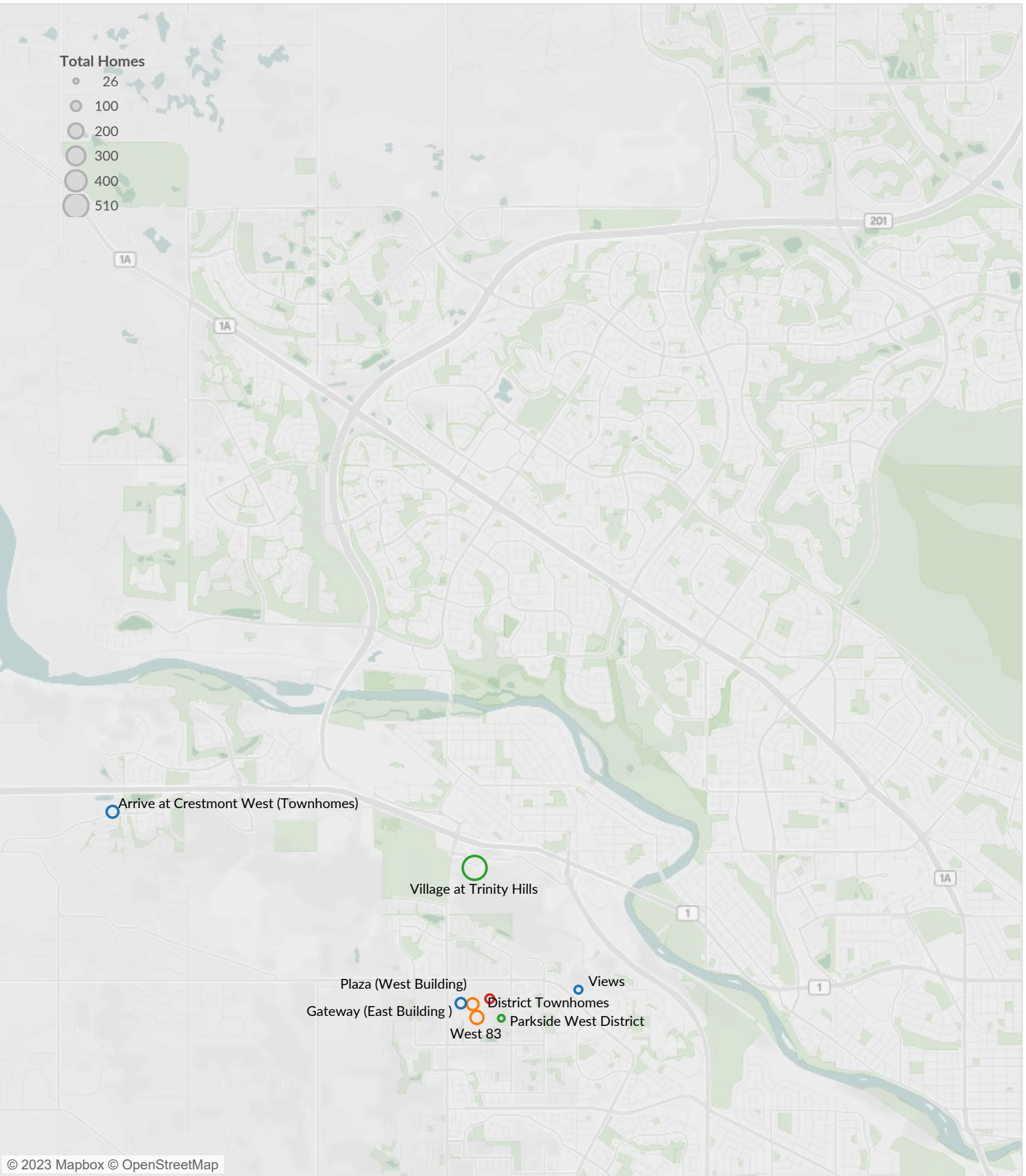
Calgary Suburban

Submarket Report - March 2023

Current Active Phases - South



Current Active Phases - West



Calgary Suburban

Submarket Report - March 2023

Active Phases - Top Projects by Current Quarter Sales

Project Name	Developer	Property Type	Month, Year of Open Date	Avg. \$/SF Blended	Quarter Sales	Total Homes
Briarfield Townhomes	Truman Homes	Townhouse	November 2022	\$303	73	92
Horizon (Building 3000)	Truman Homes	Low Rise	March 2023	\$513	58	63
Horizon (Building 2000)	Truman Homes	Low Rise	March 2023	\$475	52	55
Carrington	Mattamy Homes	Townhouse	April 2018	\$257	52	266
Hazelwood (Building 1000)	Truman Homes	Low Rise	January 2023	\$494	47	70
East Hills Crossing (SE4)	Minto	Mid Rise	November 2022	\$517	46	84
Yorkville	Mattamy Homes	Townhouse	June 2018	\$241	43	221
Hazelwood (Building 2000)	Truman Homes	Low Rise	February 2023	\$493	42	71
Hazelwood (Building 4000)	Truman Homes	Low Rise	January 2023	\$504	39	71
Hazelwood (Building 3000)	Truman Homes	Low Rise	February 2023	\$500	37	63

Future Supply - Calgary Suburban

Project Type	Coming Soon	
	Number of Projects	Total Homes
High Rise	2	581
Mid Rise	7	470
Low Rise	21	194
Townhouse	6	248
Grand Total	36	1,493

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