



AltusGroup

Calgary Market Area Calgary Suburban

New Homes Sub Market Report
Data as of June 2023

Calgary Suburban

Submarket Report - June 2023



Sales - Q2 2023

High Rise	Mid Rise	Low Rise	Townhouse	Grand Total
	154	801	782	1,737

Annual Sales

2017	2018	2019	2020	2021	2022
2,106	2,428	2,290	2,221	4,512	5,129

Current Supply

Property Type	Number of Phases	Total Homes	Homes Sold	Homes Available	Unreleased Homes
High Rise					
Mid Rise	7	706	386	204	116
Low Rise	44	2,813	2,107	623	83
Townhouse	55	6,304	3,878	740	1,686
Grand Total	106	9,823	6,371	1,567	1,885

Calgary Suburban

Submarket Report - June 2023

Current Pricing & Size

Property Type	Avg. \$/SF Min	Avg. \$/SF Max	Avg. \$/SF Blended	Avg. Min Size	Avg. Max Size
High Rise					
Mid Rise	\$472	\$615	\$476	559	1,076
Low Rise	\$390	\$522	\$413	666	1,259
Townhouse	\$334	\$393	\$309	1,319	1,687

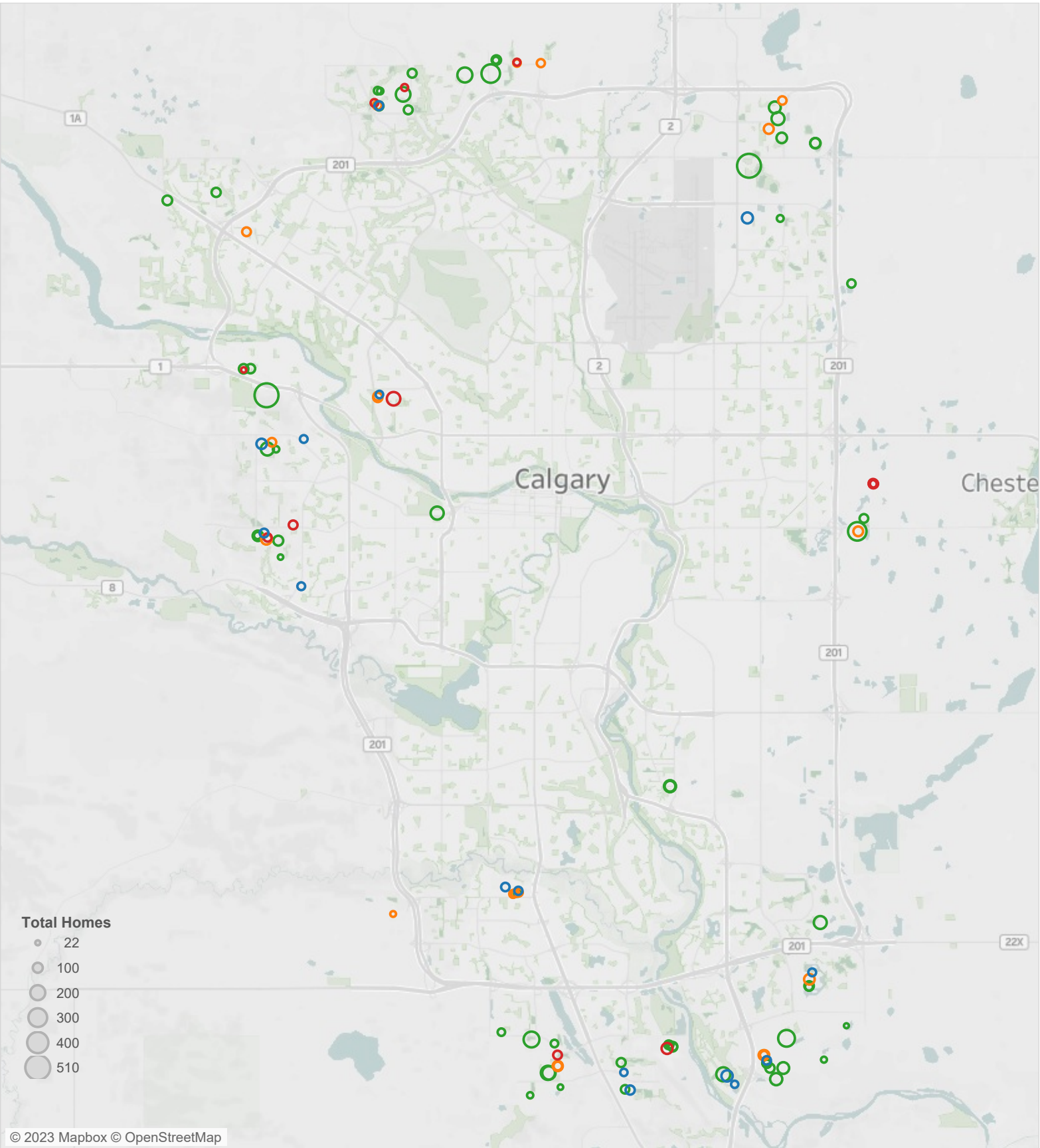
Active Phases - Top Projects by Total Homes

Project Name	Developer	Property Type	Month, Year of Open Date	Avg. \$/SF Blended	Homes Sold	Total Homes
Village at Trinity Hills	Metropia	Townhouse	October 2019	\$309	87	510
Cityscape - Urban Townhomes	Mattamy Homes	Townhouse	May 2013	\$248	450	508
Carrington	Mattamy Homes	Townhouse	April 2018	\$257	253	305
East Hills Crossing (Townhomes)	Minto	Townhouse	November 2021	\$284	192	305
Seton (Townhomes)	Rohit Communities	Townhouse	October 2017	\$231	224	249
Yorkville	Mattamy Homes	Townhouse	June 2018	\$241	221	223
Evanston Park	StreetSide Developments	Townhouse	October 2016	\$261	158	200
Rise Sage Hill (Belgard)	Sage Property Developments Inc.	Townhouse	October 2021	\$236	58	189
Goodwin	Anthem Properties	Townhouse	September 2019	\$242	56	178
Retreat in Cranston	Brookfield Residential	Townhouse	September 2017	\$298	170	175

Calgary Suburban

Submarket Report - June 2023

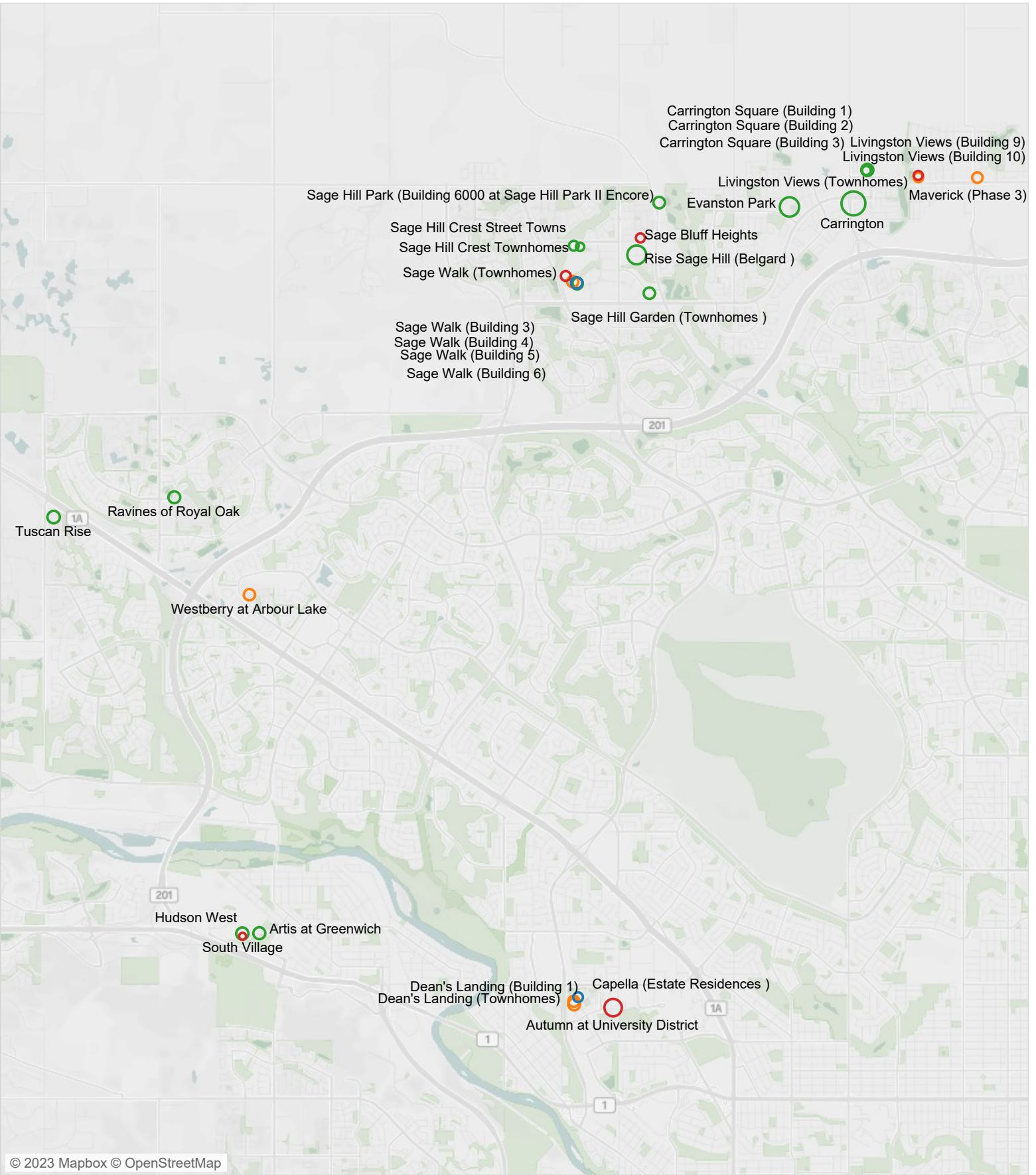
Current Active Phases



Calgary Suburban

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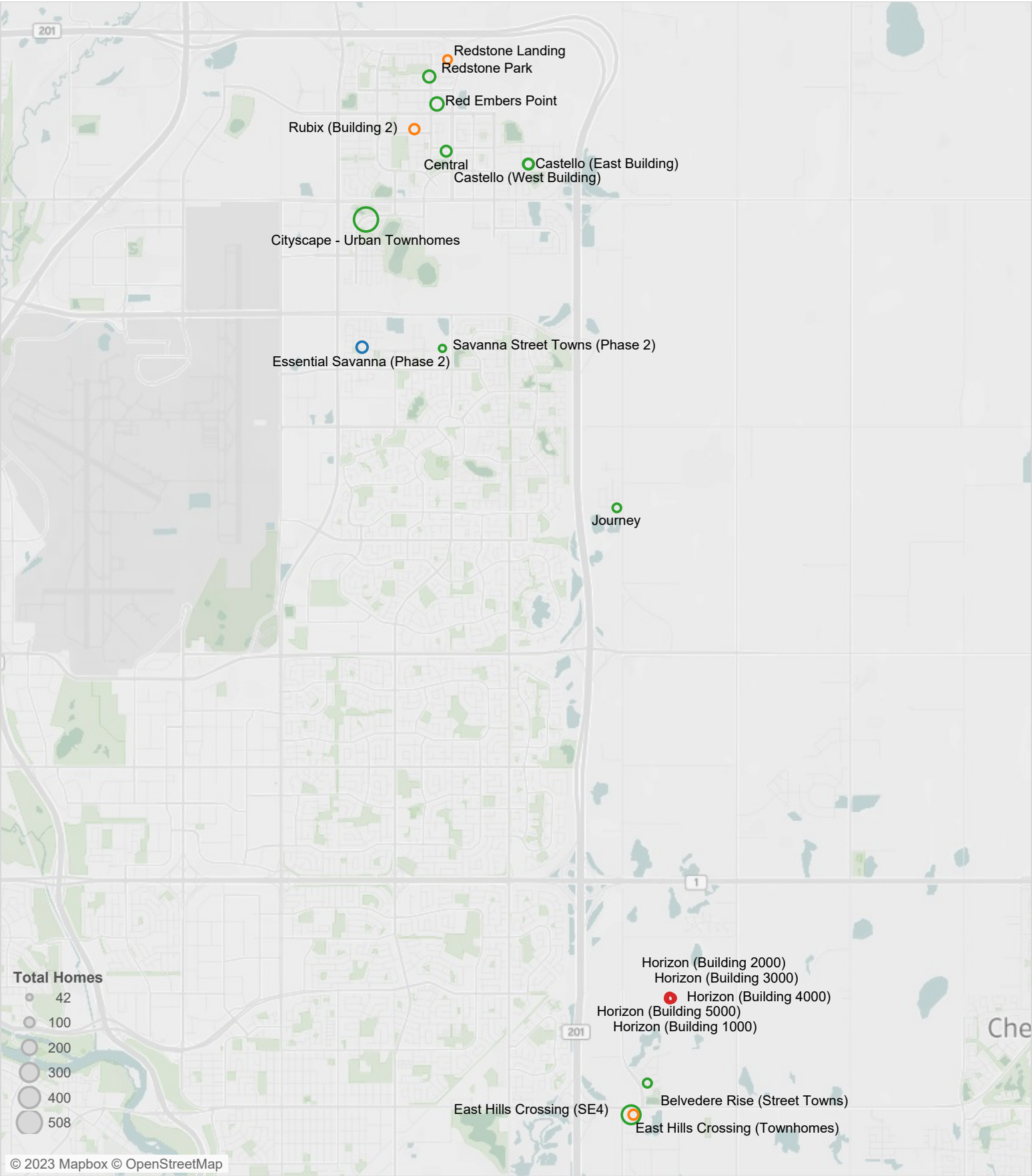
Current Active Phases - North



Calgary Suburban

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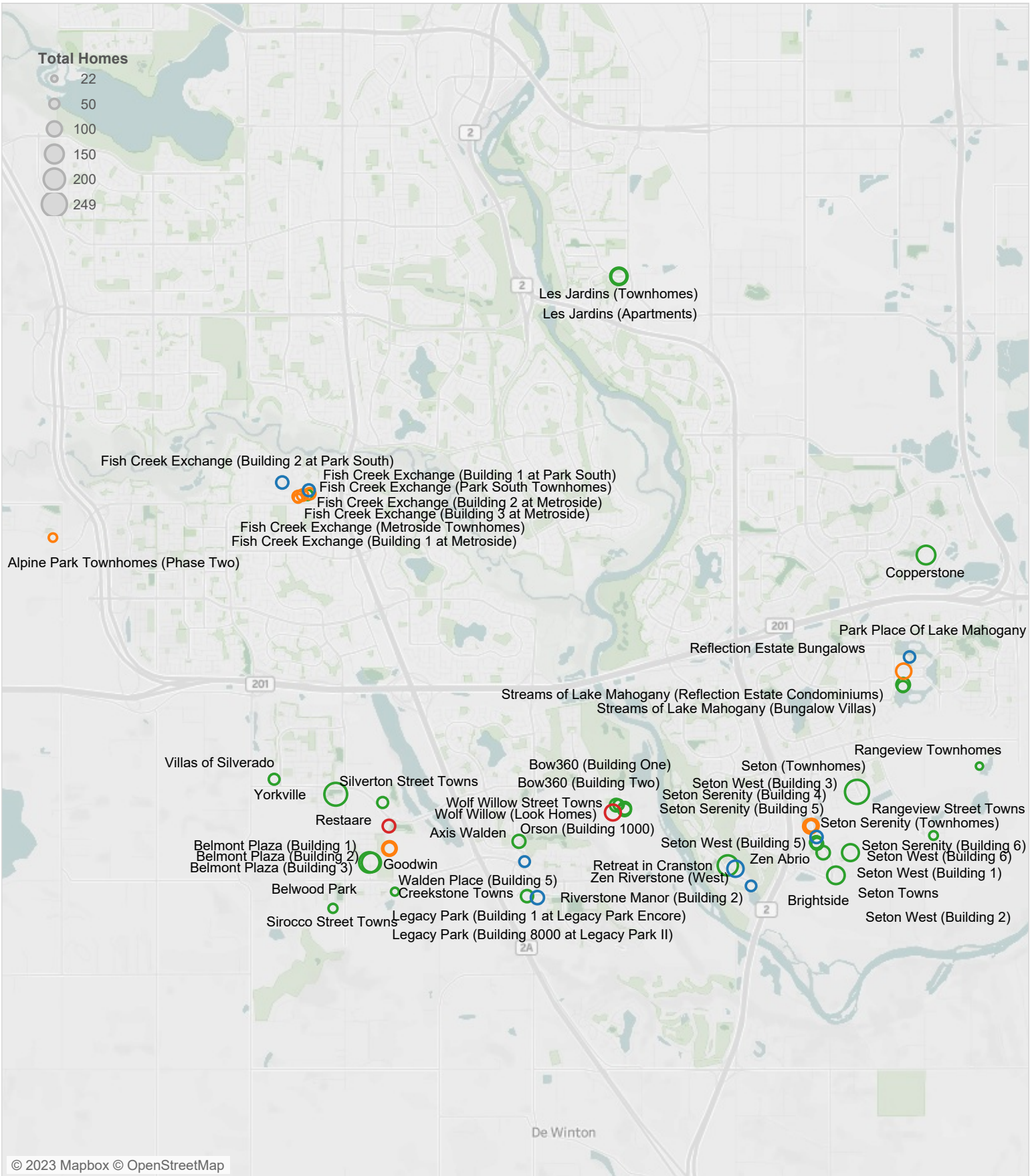
Current Active Phases - East



Calgary Suburban

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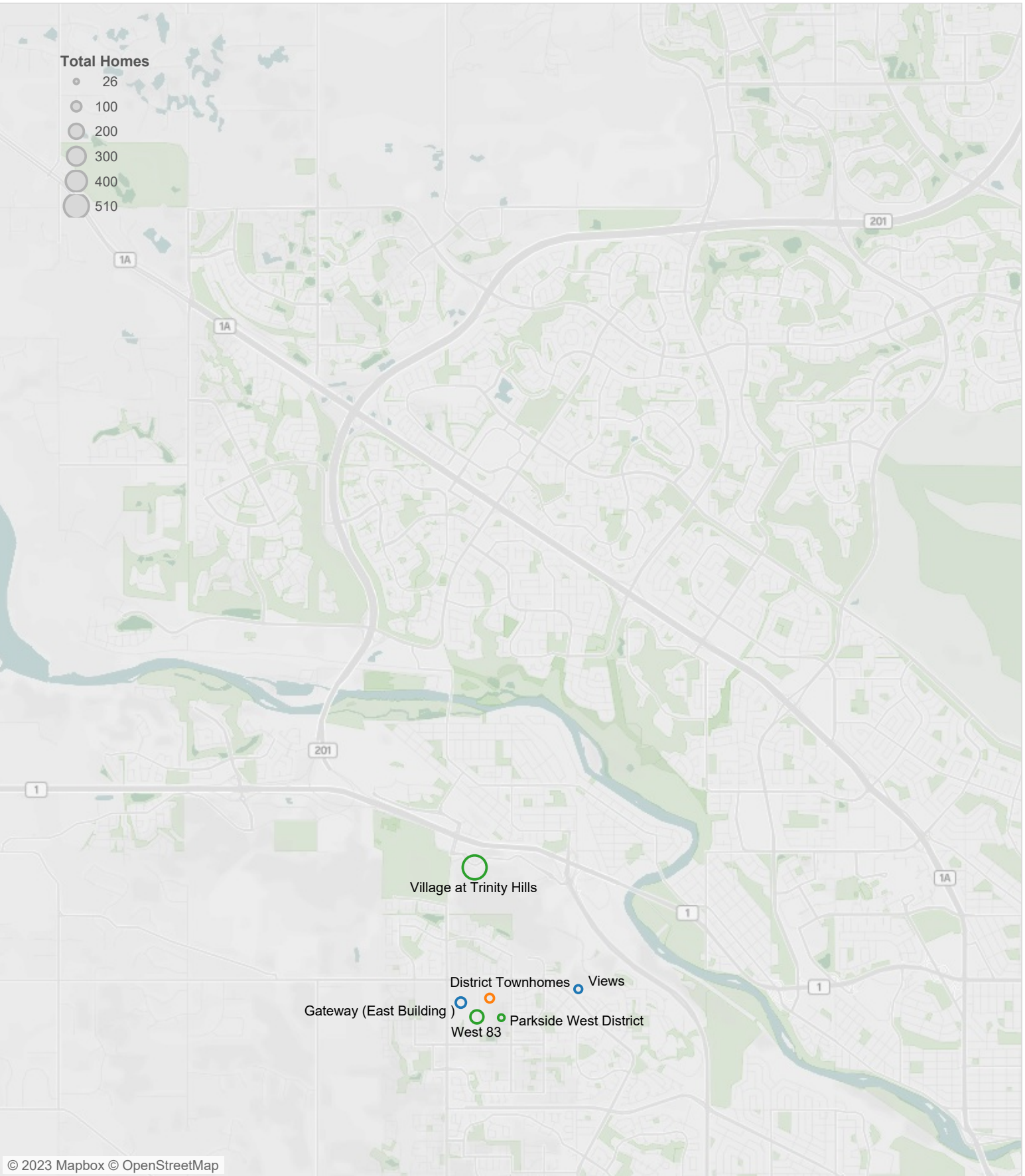
Current Active Phases - South



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Submarket Report - June 2023

Current Active Phases - West



Calgary Suburban

Submarket Report - June 2023

Active Phases - Top Projects by Current Quarter Sales

Project Name	Developer	Property Type	Month, Year of Open Date	Avg. \$/SF Blended	Quarter Sales	Total Homes
East Hills Crossing (Townhomes)	Minto	Townhouse	November 2021	\$284	72	305
Horizon (Building 4000)	Truman Homes	Low Rise	April 2023	\$508	70	71
Horizon (Building 1000)	Truman Homes	Low Rise	April 2023	\$504	69	70
Horizon (Building 5000)	Truman Homes	Low Rise	April 2023	\$505	54	55
Zen Riverstone (West)	Avalon Master Builder	Townhouse	September 2022	\$313	53	113
Seton Serenity (Building 4)	Cedarglen Living	Low Rise	April 2023	\$359	49	79
Sage Walk (Building 6)	Logel Homes	Low Rise	April 2023	\$412	46	68
Seton Towns	JaymanBUILT	Townhouse	January 2021	\$274	41	115
Orson (Building 1000)	Truman Homes	Mid Rise	June 2023	\$536	41	108
Autumn at University District	Homes by Avi	Mid Rise	May 2023	\$608	40	162

Future Supply - Calgary Suburban

Project Type	Coming Soon	
	Number of Projects	Total Homes
High Rise	2	581
Mid Rise	8	220
Low Rise	16	139
Townhouse	4	158
Grand Total	30	1,098

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