



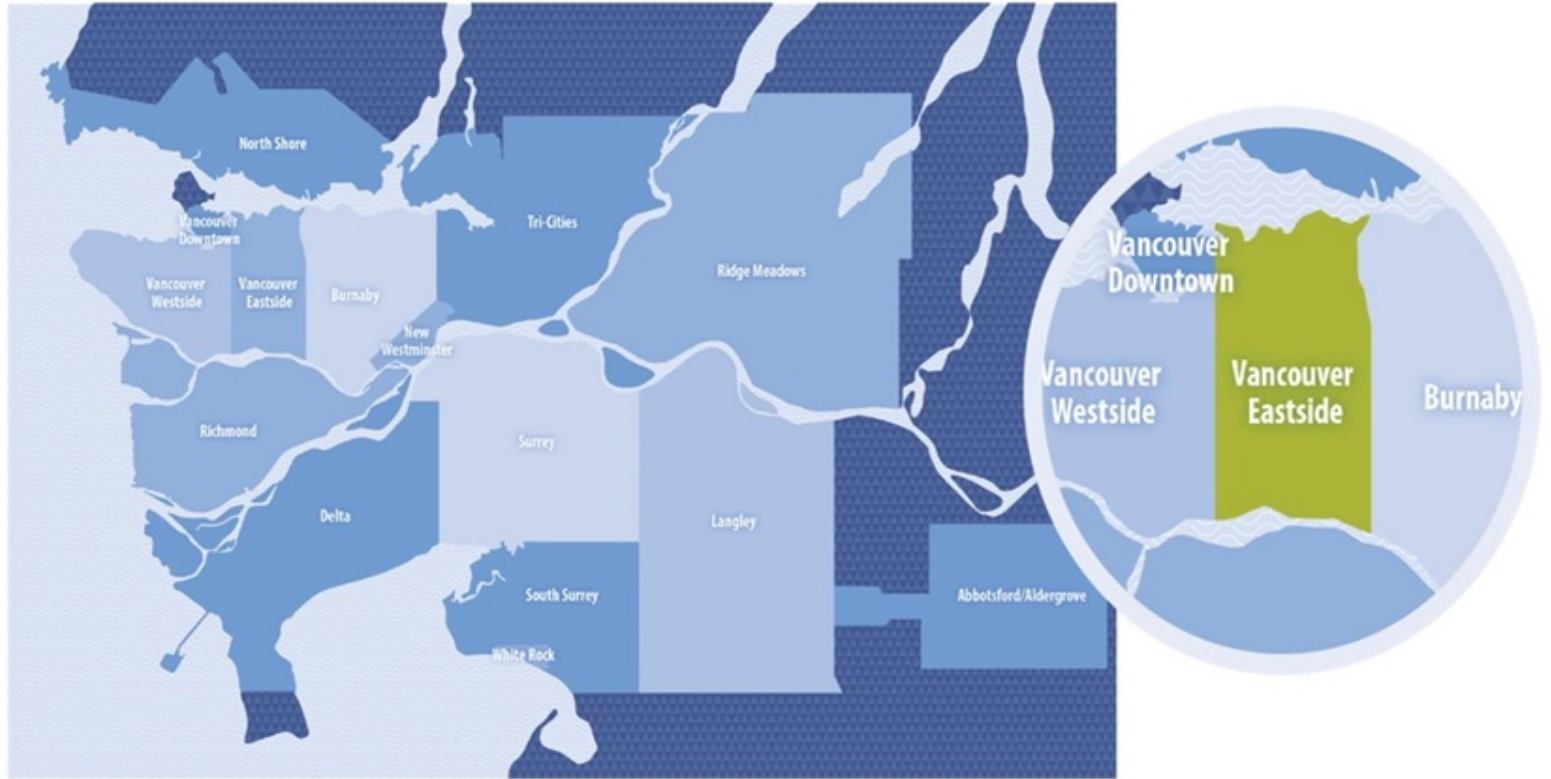
AltusGroup

Vancouver Market Area Vancouver Eastside

New Homes Sub Market Report
Data as of June 2023

Eastside

Submarket Report - June 2023



Sales - Q2 2023

High Rise	Mid Rise	Low Rise	Townhouse	Single Family	Grand Total
141	53	0	29		223

Annual Sales

2017	2018	2019	2020	2021	2022
1,295	516	248	390	575	468

Current Supply

Property Type	Number of Phases	Total Homes	Homes Sold	Homes Available	Unreleased Homes
High Rise	5	1,427	1,027	335	65
Mid Rise	8	541	386	114	41
Low Rise	5	150	80	70	0
Townhouse	6	219	155	28	36
Single Family					
Grand Total	24	2,337	1,648	547	142

Eastside

Submarket Report - June 2023

Current Pricing & Size

Property Type	Avg. \$/SF Min	Avg. \$/SF Max	Avg. \$/SF Blended	Avg. Min Size	Avg. Max Size
High Rise	\$913	\$1,419	\$1,080	500	1,519
Mid Rise	\$1,036	\$1,450	\$1,195	462	1,218
Low Rise	\$984	\$1,233	\$1,029	505	1,033
Townhouse	\$959	\$1,208	\$1,048	801	1,450
Single Family					

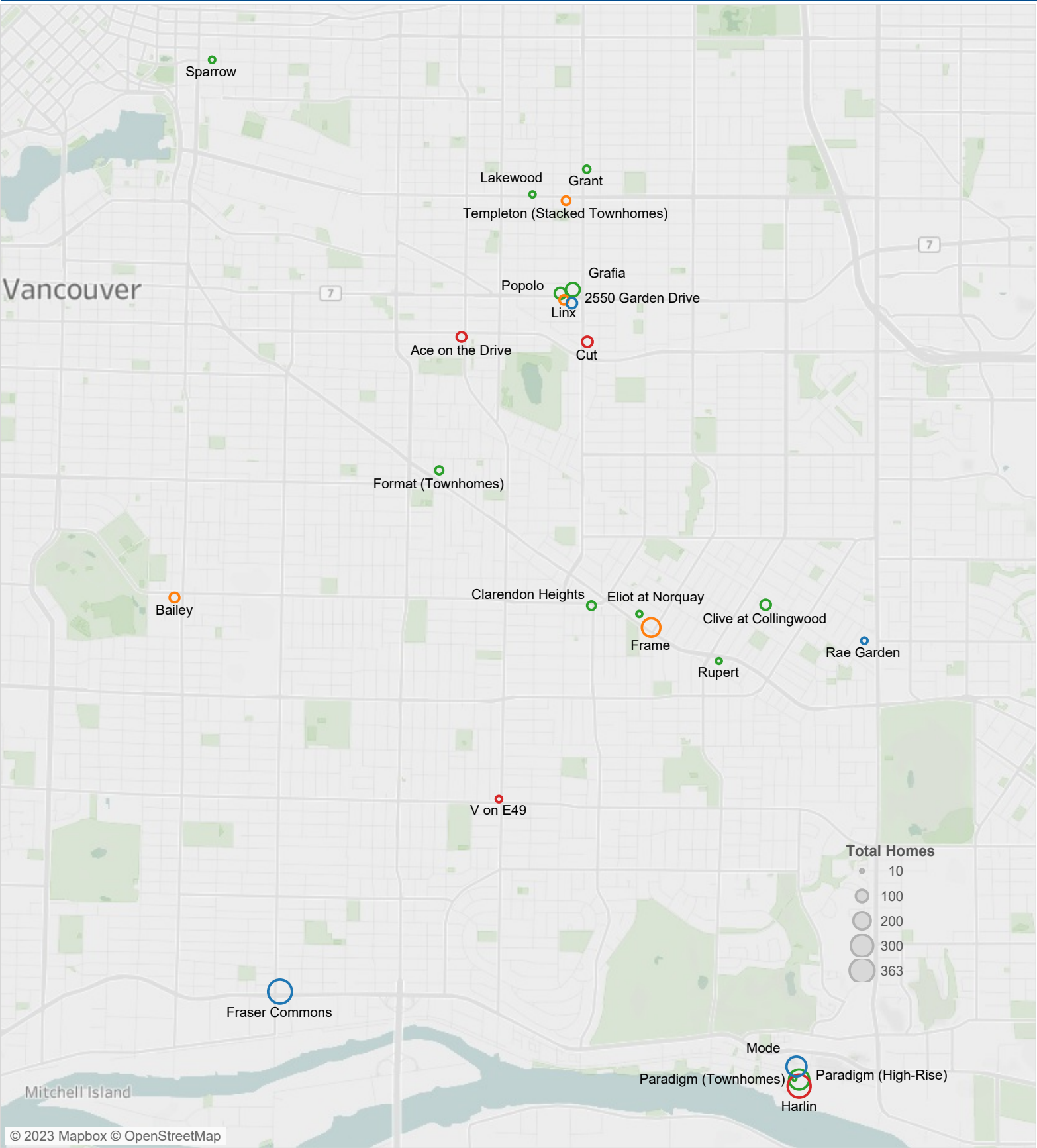
Active Phases - Top Projects by Total Homes

Project Name	Develop..	Property Type	Month, Year of Open Date	Avg. \$/SF Blended	Homes Sold	Total Homes
Fraser Commons	Serracan Properties	High Rise	March 2018	\$1,107	326	363
Harlin	Wescorp	High Rise	June 2023	\$1,210	100	334
Paradigm (High-Rise)	Wesgroup	High Rise	January 2020	\$895	224	258
Mode	Wesgroup	High Rise	December 2018	\$900	248	255
Frame	Coromandel Properties	High Rise	April 2022	\$1,290	129	217
Grafia	Porte Development Corp.	Mid Rise	November 2021	\$1,180	102	122
Popolo	Epix Developments Ltd.	Mid Rise	November 2020	\$1,100	72	81
Cut	fabric	Townhouse	June 2023	\$1,250	23	72
2550 Garden Drive	Bucci Development Ltd	Mid Rise	October 2022	\$1,215	27	69
Clive at Collingwood	Nexst Properties	Mid Rise	July 2021	\$1,100	50	68

Eastside

Submarket Report - June 2023

Current Active Phases



Eastside

Submarket Report - June 2023

Active Phases - Top Projects by Current Quarter Sales

Project Name	Developer	Property Type	Month, Year of Open Date	Avg. \$/SF Blended	Quarter Sales	Total Homes
Harlin	Wescorp	High Rise	June 2023	\$1,210	100	334
Bailey	StreetSide Developments	Mid Rise	May 2023	\$1,325	40	61
Frame	Coromandel Properties	High Rise	April 2022	\$1,290	24	217
Cut	fabric	Townhouse	June 2023	\$1,250	23	72
2550 Garden Drive	Bucci Development Ltd	Mid Rise	October 2022	\$1,215	10	69
Mode	Wesgroup	High Rise	December 2018	\$900	8	255
Fraser Commons	Serracan Properties	High Rise	March 2018	\$1,107	7	363
Templeton (Stacked Townhomes)	Dimex	Townhouse	May 2021	\$1,100	4	46
Clive at Collingwood	Nexst Properties	Mid Rise	July 2021	\$1,100	3	68
Paradigm (High-Rise)	Wesgroup	High Rise	January 2020	\$895	2	258

Future Supply - Eastside

Project Type	Coming Soon		Dev Application	
	Number of Projects	Total Homes	Number of Projects	Total Homes
High Rise	2	1,564	5	924
Mid Rise	3	164	6	417
Low Rise	1	72	5	274
Townhouse			1	40
Single Family				
Grand Total	6	1,800	17	1,655

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