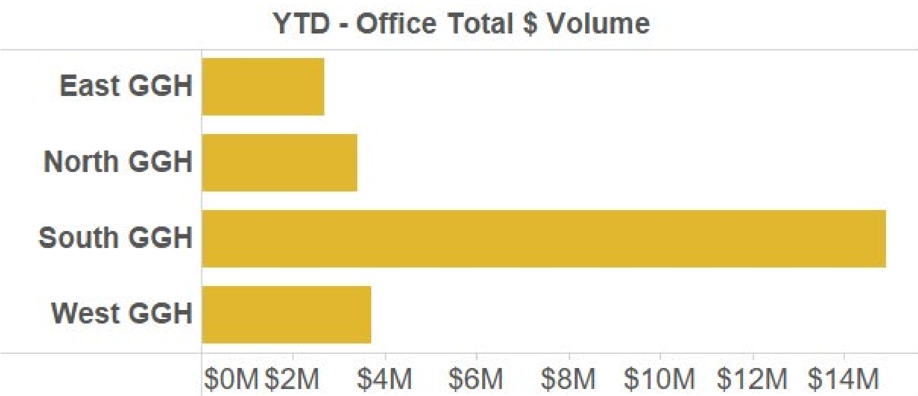
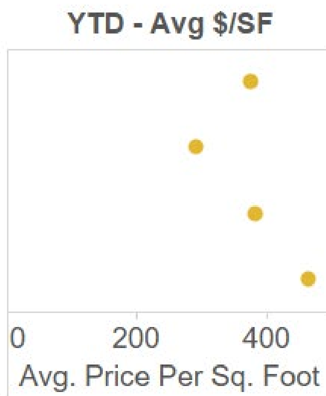
Greater Golden Horseshoe Commercial Q4 2023 Statistics

Altus Group

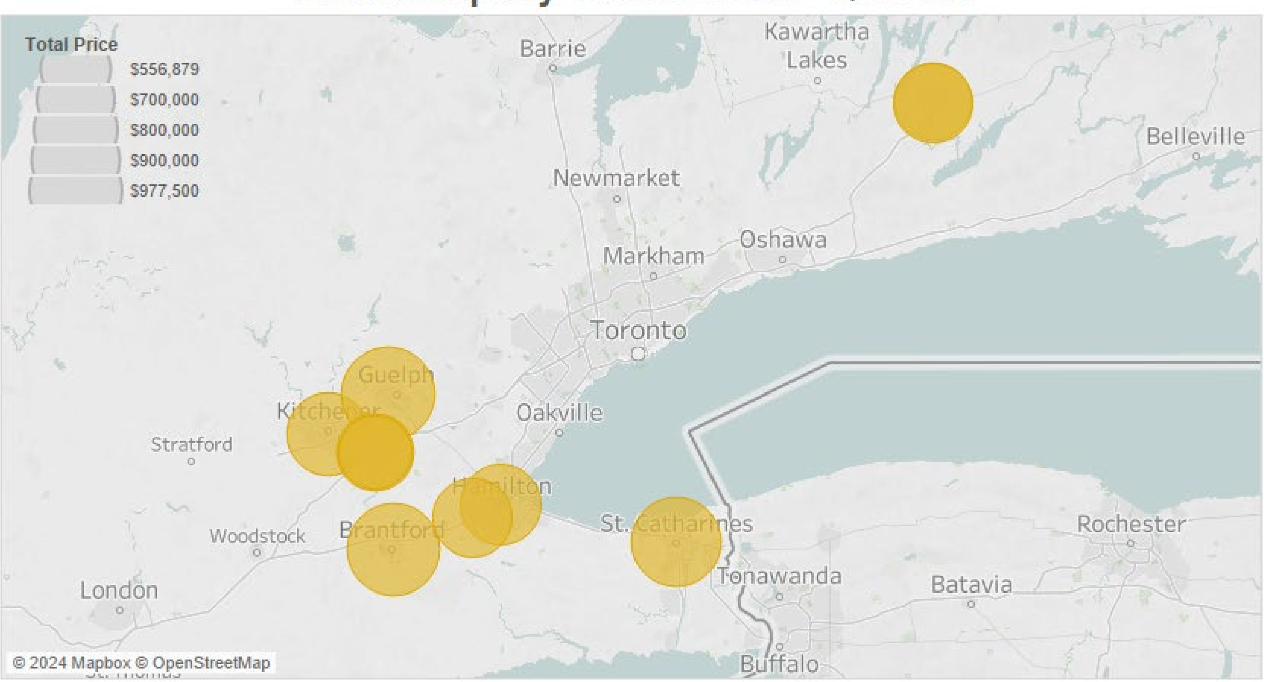
Office Transactions - $500K to $1M

	Q4 2023 $ Volume	#	Q4 2022 $ Volume	#	% Change $ Vol YoY
East GGH	$1.36M	2	$0.55M	1	147.1%
North GGH			$3.06M	4	-100.0%
South GGH	$3.27M	4	$7.78M	10	-58.0%
West GGH	$3.56M	5	$4.82M	7	-26.1%
Grand Total	$8.18M	11	$16.21M	22	-49.5%



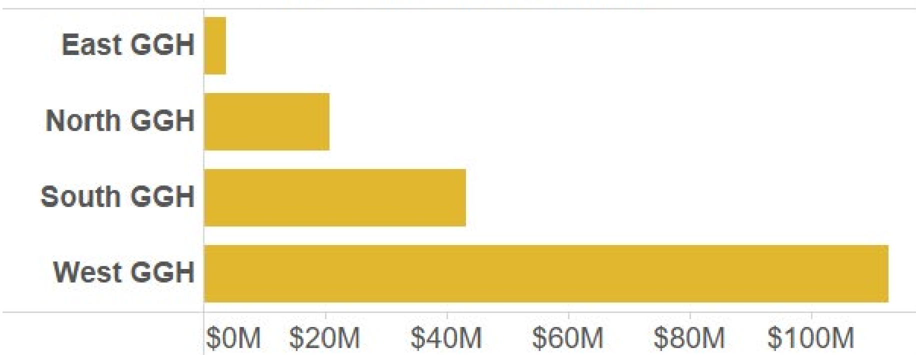


Office Property Transactions - Q4 2023

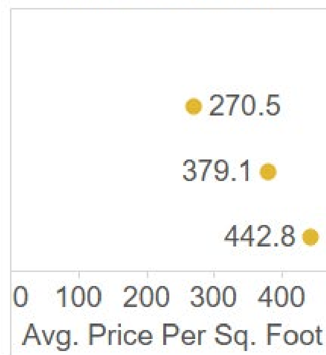


	Q4 2023 $ Volume	#	Q4 2022 $ Volume	#	% Change $ Vol YoY
East GGH	$1.10M	1			
North GGH	$13.88M	4	$5.20M	2	167.0%
South GGH	$16.43M	3	$22.37M	6	-26.5%
West GGH	$24.40M	3	$77.06M	8	-68.3%
Grand Total	$55.81M	11	$104.63M	16	-46.7%

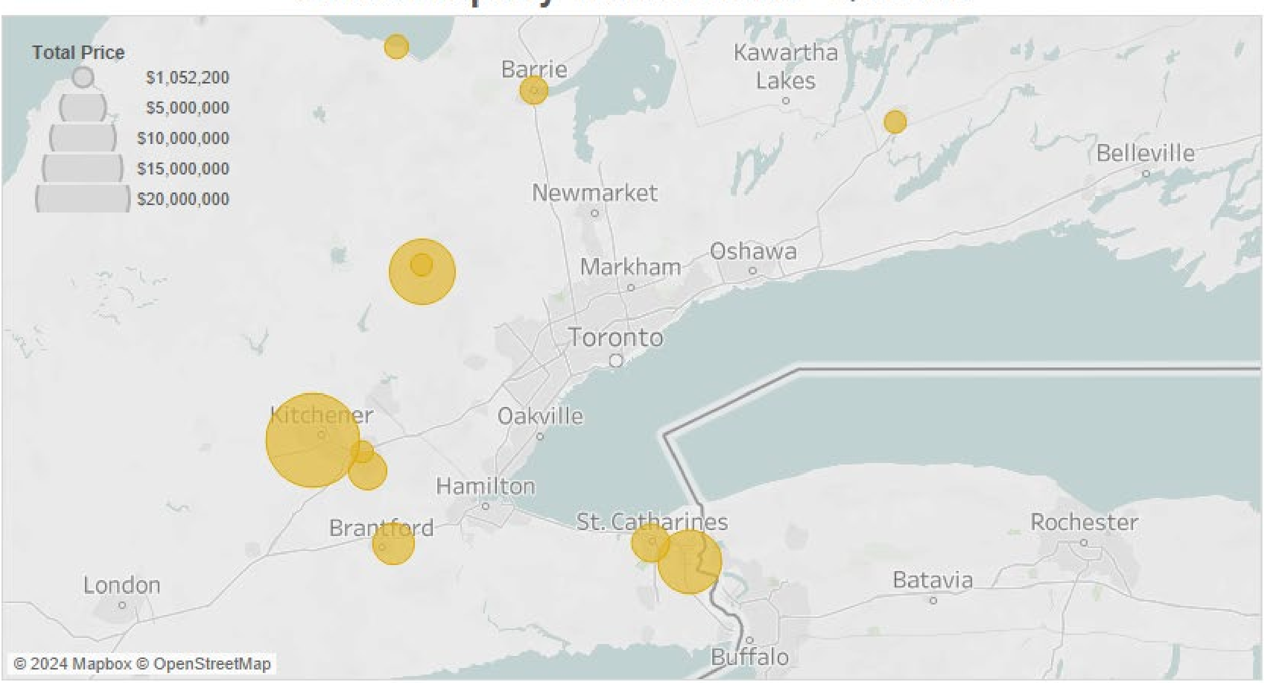
YTD - Office Total $ Volume



YTD - Avg $/SF

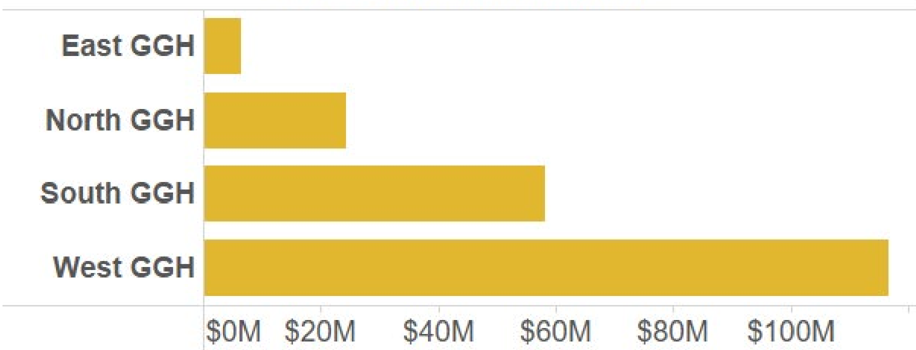


Office Property Transactions - Q4 2023



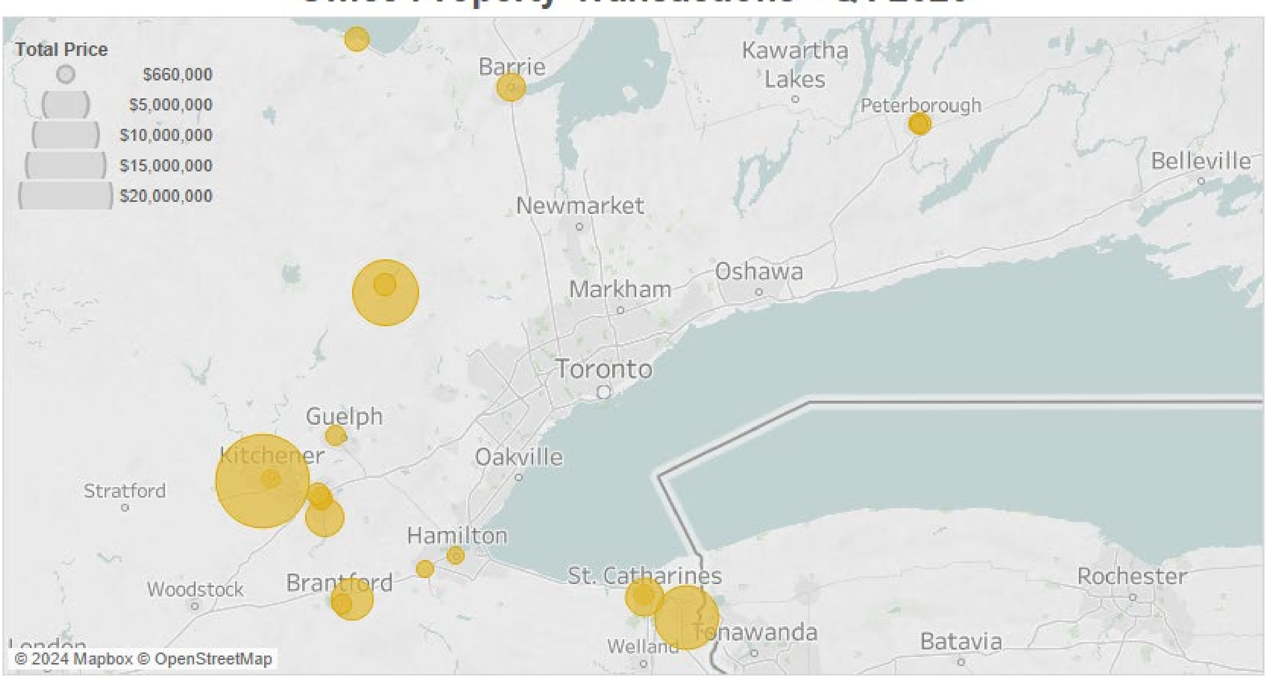
	Q4 2023 $ Volume	#	Q4 2022 $ Volume	#	% Change $ Vol YoY
East GGH	$2.46M	3	$0.55M	1	347.1%
North GGH	$13.88M	4	$8.26M	6	68.0%
South GGH	$19.70M	7	$30.14M	16	-34.7%
West GGH	$27.96M	8	$81.89M	15	-65.9%
Grand Total	$64.00M	22	$120.84M	38	-47.0%

YTD - Office Total $ Volume



YTD - Avg $/SF

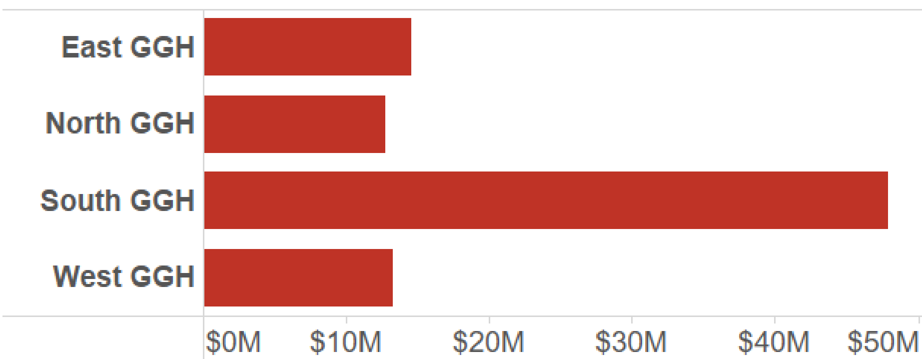
Office Property Transactions - Q4 2023



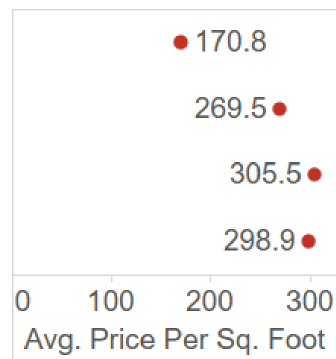
Retail Transactions - $500K to $1M

	Q4 2023 $ Volume	#	Q4 2022 $ Volume	#	% Change $ Vol YoY
East GGH	$3.35M	5	$8.66M	11	-61.4%
North GGH	$4.04M	5	$8.15M	10	-50.5%
South GGH	$22.00M	30	$26.88M	38	-18.2%
West GGH	$23.50M	30	$11.30M	16	107.9%
Grand Total	$52.88M	70	$54.99M	75	-3.8%

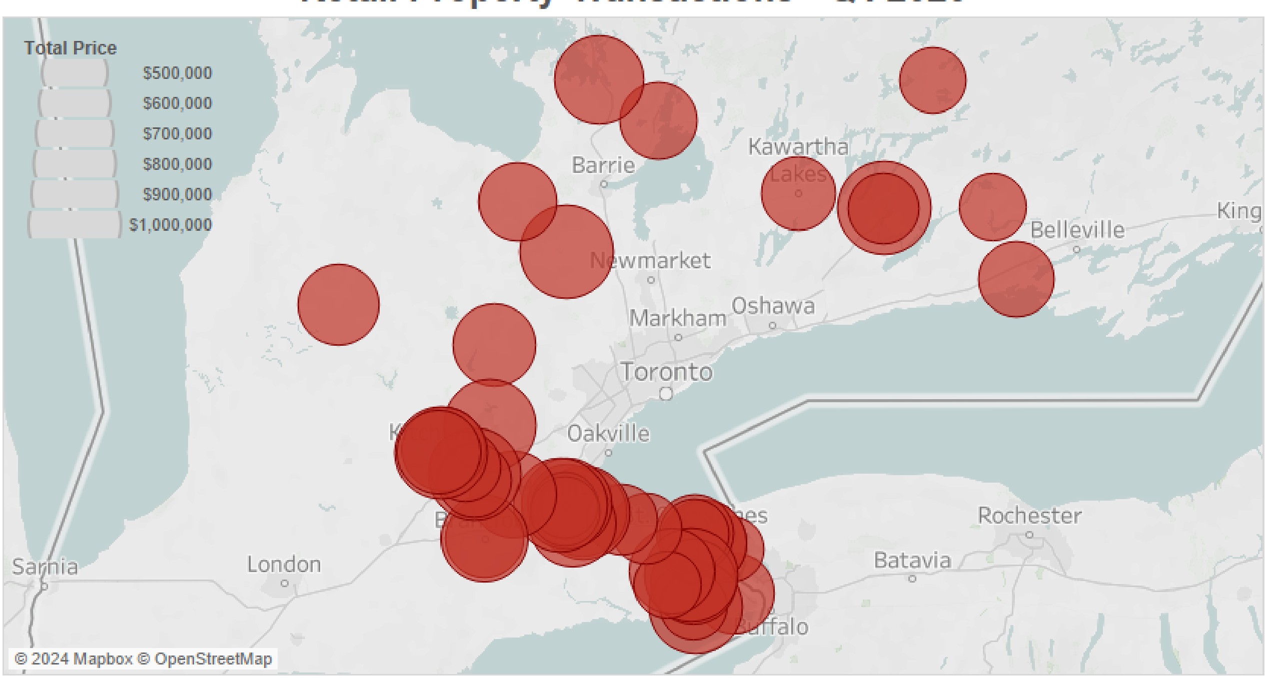
YTD - Retail Total $ Volume



YTD - Avg $/SF



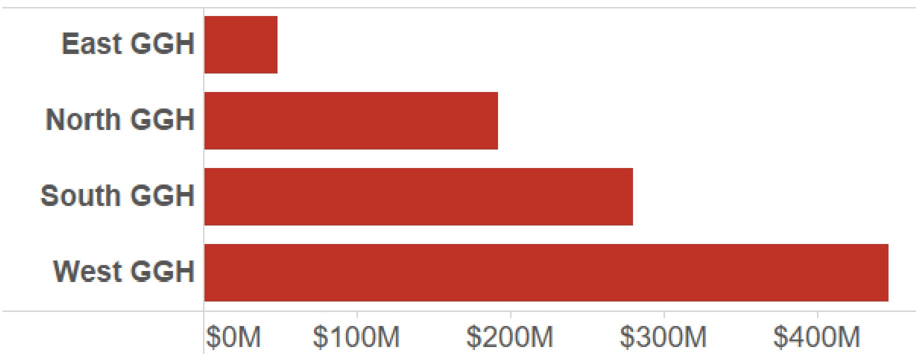
Retail Property Transactions - Q4 2023



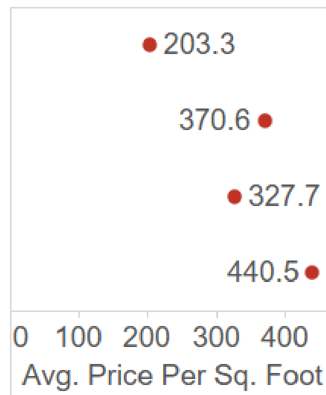
Retail Transactions - $1M+

	Q4 2023 $ Volume	#	Q4 2022 $ Volume	#	% Change $ Vol YoY
East GGH	$11.10M	9	$34.63M	10	-67.95%
North GGH	$57.39M	24	$58.85M	21	-2.49%
South GGH	$142.50M	33	$113.21M	39	25.87%
West GGH	$54.84M	19	$53.32M	16	2.86%
Grand Total	$265.83M	85	$260.01M	86	2.23%

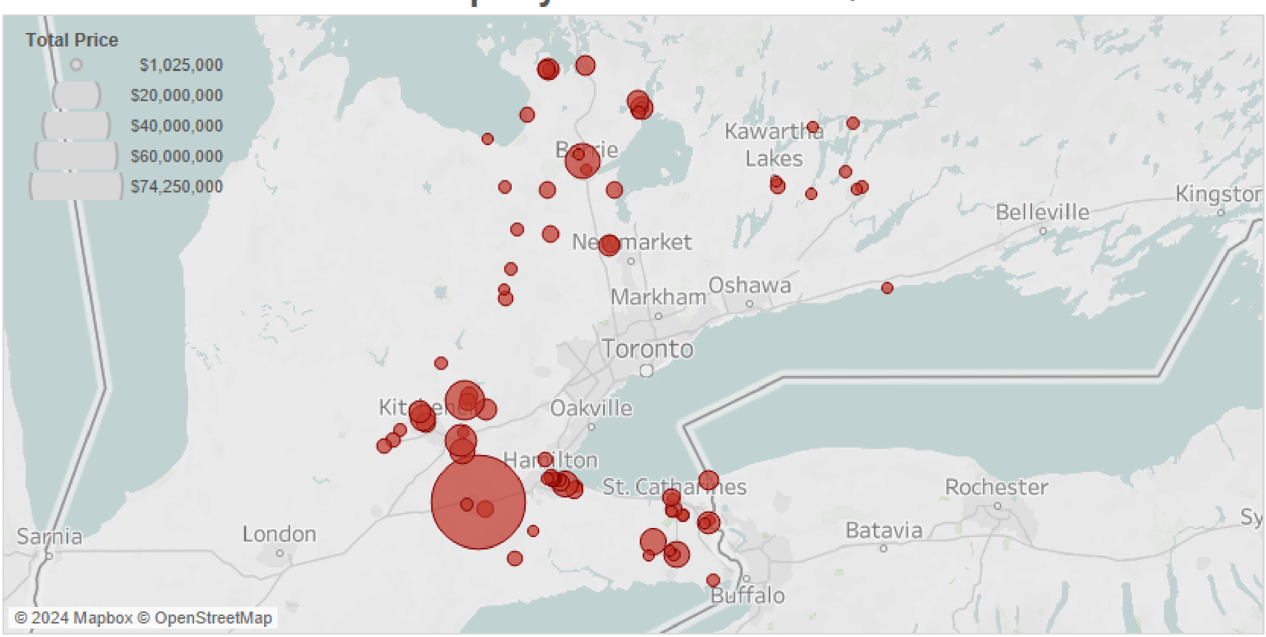
YTD - Retail Total $ Volume



YTD - Avg $/SF



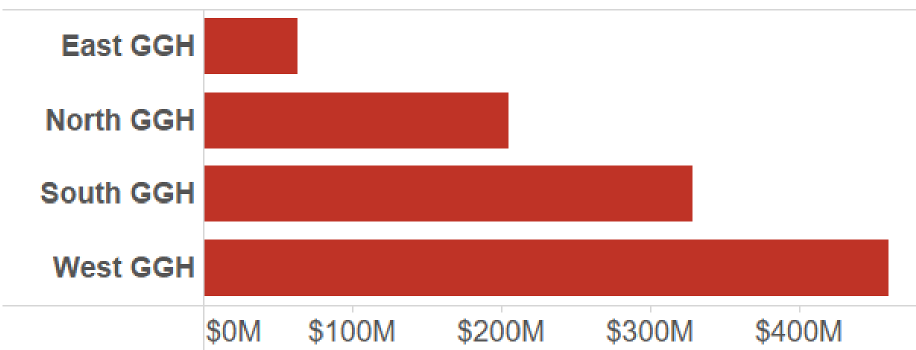
Retail Property Transactions - Q4 2023



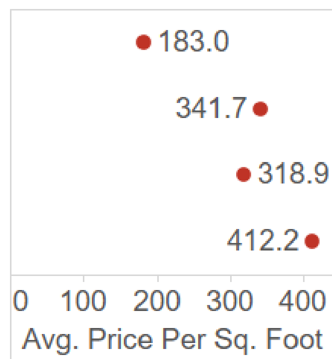
Retail Transactions – All Sales

	Q4 2023 $ Volume	#	Q4 2022 $ Volume	#	% Change $ Vol YoY
East GGH	$14.44M	14	$43.28M	21	-66.63%
North GGH	$61.42M	29	$67.00M	31	-8.33%
South GGH	$164.50M	63	$140.10M	77	17.42%
West GGH	$78.34M	49	$64.63M	32	21.23%
Grand Total	$318.70M	155	$315.01M	161	1.17%

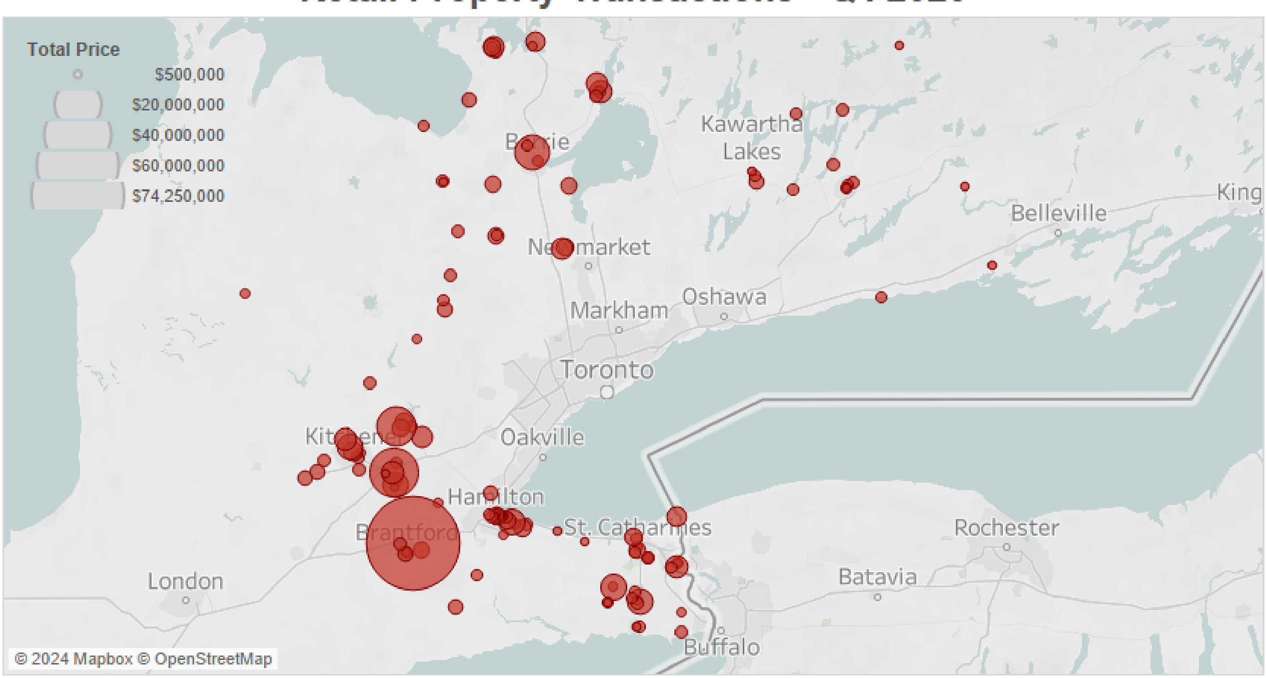
YTD - Retail Total $ Volume



YTD - Avg $/SF



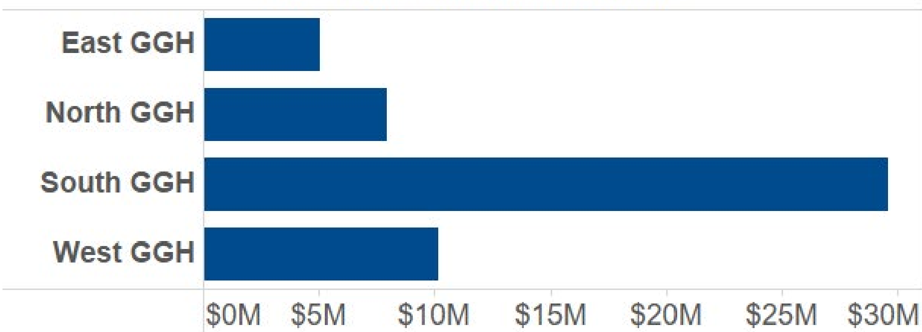
Retail Property Transactions - Q4 2023



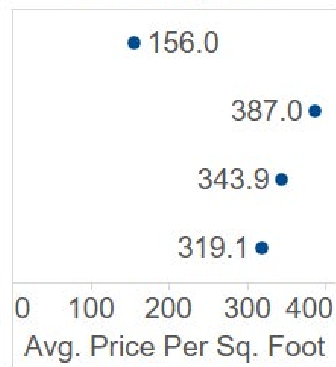
Industrial Transactions - $500K to $1M

	Q4 2023 $ Volume	#	Q4 2022 $ Volume	#	% Change $ Vol YoY
East GGH	$1.58M	2	$1.00M	1	57.5%
North GGH	$0.59M	1	$2.34M	3	-74.8%
South GGH	$8.35M	11	$8.24M	11	1.3%
West GGH	$3.99M	6	$0.73M	1	450.6%
Grand Total	$14.51M	20	$12.31M	16	17.9%

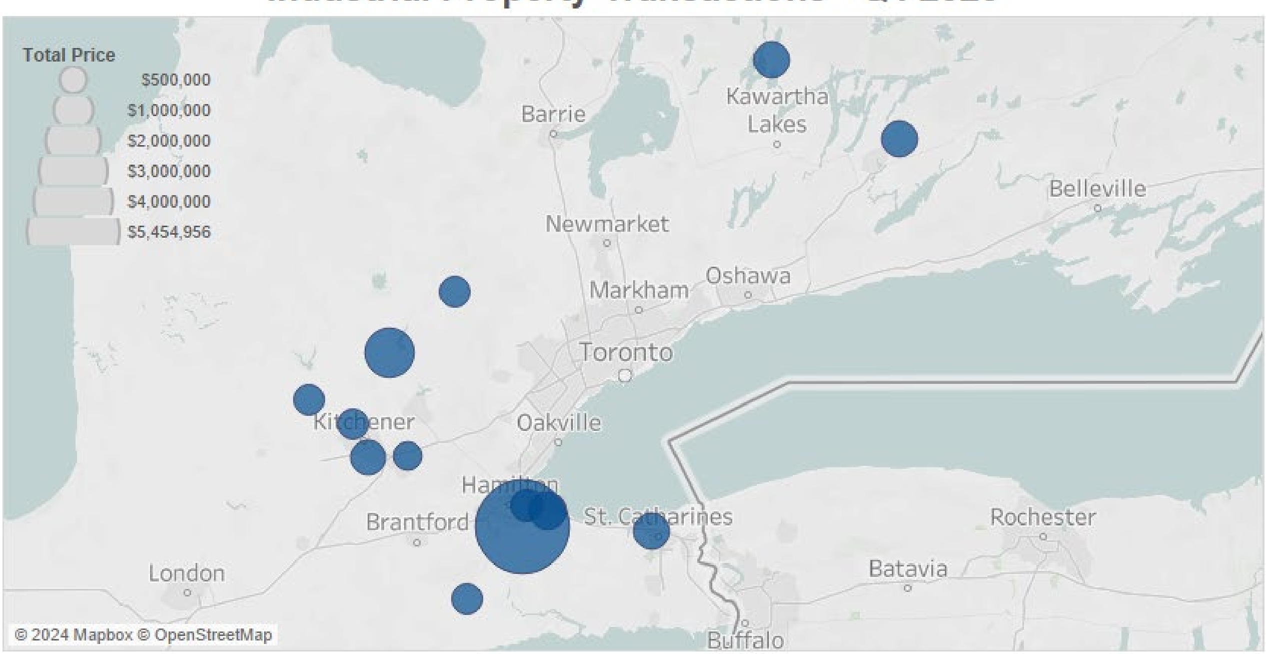
YTD - Industrial Total $ Volume



YTD - Avg $/SF

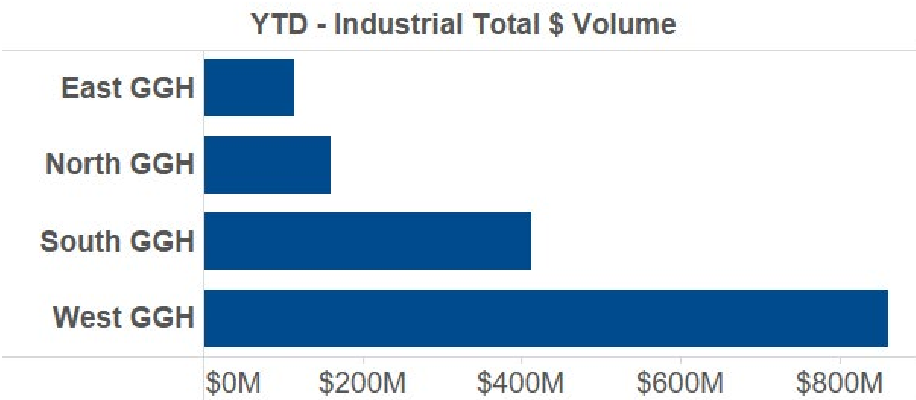


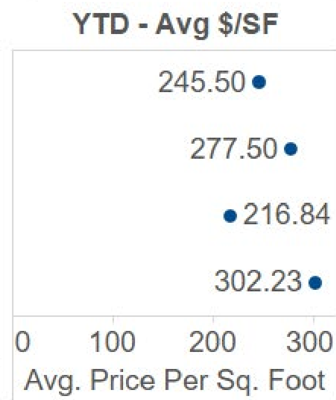
Industrial Property Transactions - Q4 2023



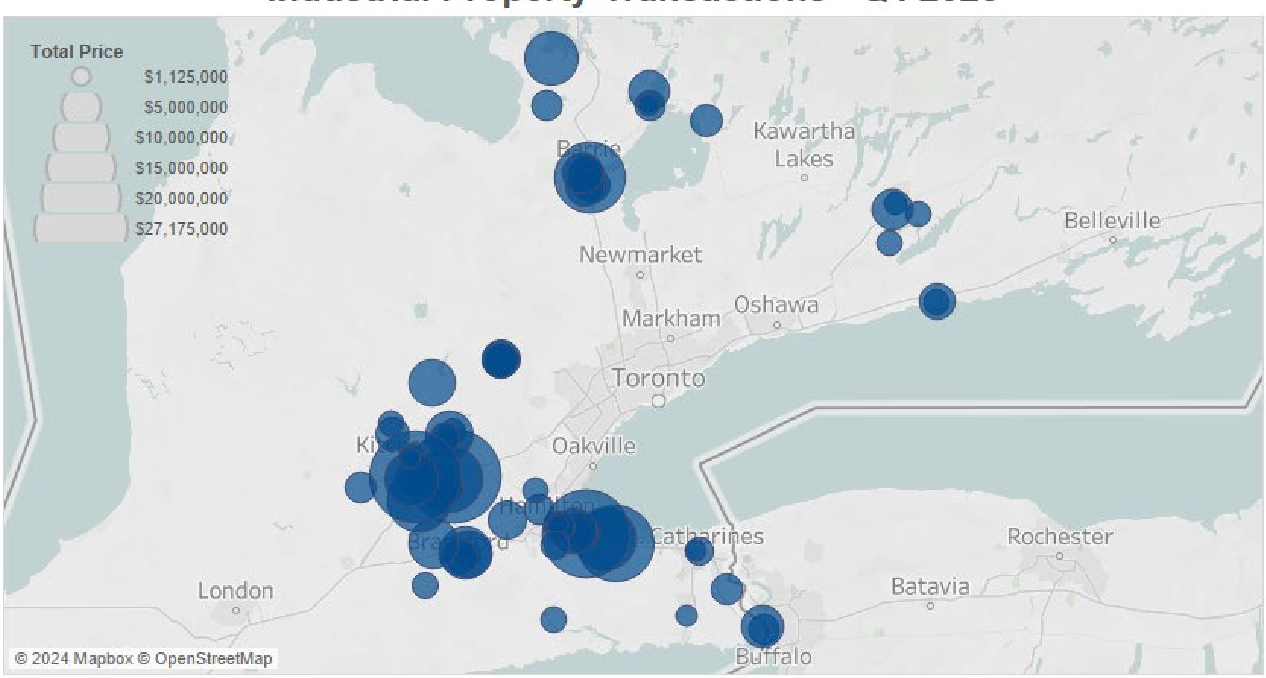
Industrial Transactions - $1M+

	Q4 2023 $ Volume	#	Q4 2022 $ Volume	#	% Change $ Vol YoY
East GGH	$16.69M	6	$14.82M	4	12.63%
North GGH	$66.35M	15	$60.71M	12	9.29%
South GGH	$143.51M	31	$96.68M	22	48.44%
West GGH	$152.05M	26	$112.82M	21	34.77%
Grand Total	$378.61M	78	$285.03M	59	32.83%



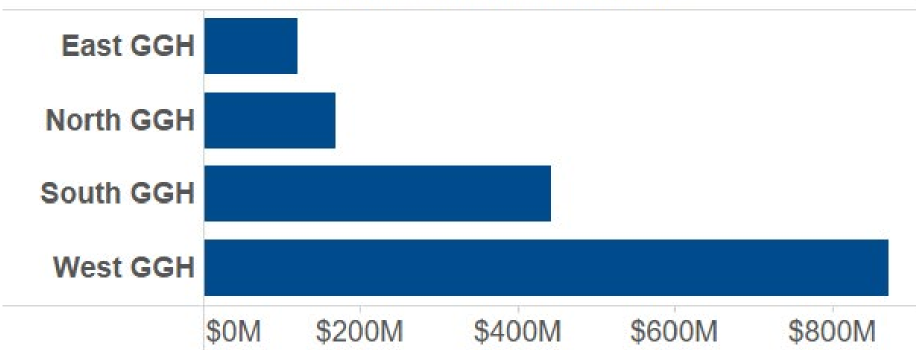


Industrial Property Transactions - Q4 2023



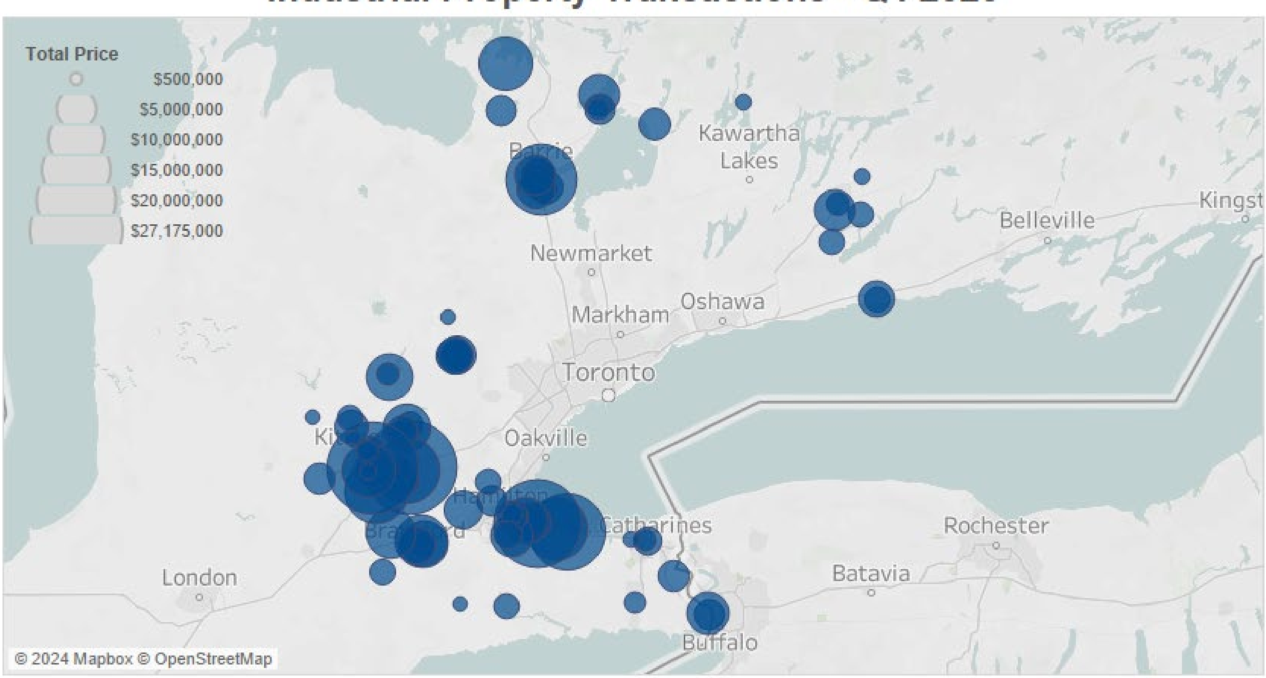
	Q4 2023 $ Volume	#	Q4 2022 $ Volume	#	% Change $ Vol YoY
East GGH	$18.27M	8	$15.82M	5	15.47%
North GGH	$66.94M	16	$63.05M	15	6.17%
South GGH	$151.87M	42	$104.93M	33	44.74%
West GGH	$156.04M	32	$113.54M	22	37.43%
Grand Total	$393.12M	98	$297.34M	75	32.21%

YTD - Industrial Total $ Volume



YTD - Avg $/SF

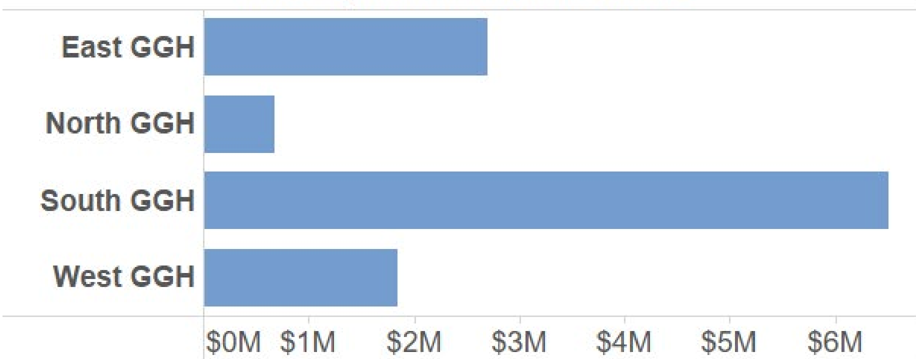
Industrial Property Transactions - Q4 2023



Apartment Transactions - $500K to $1M

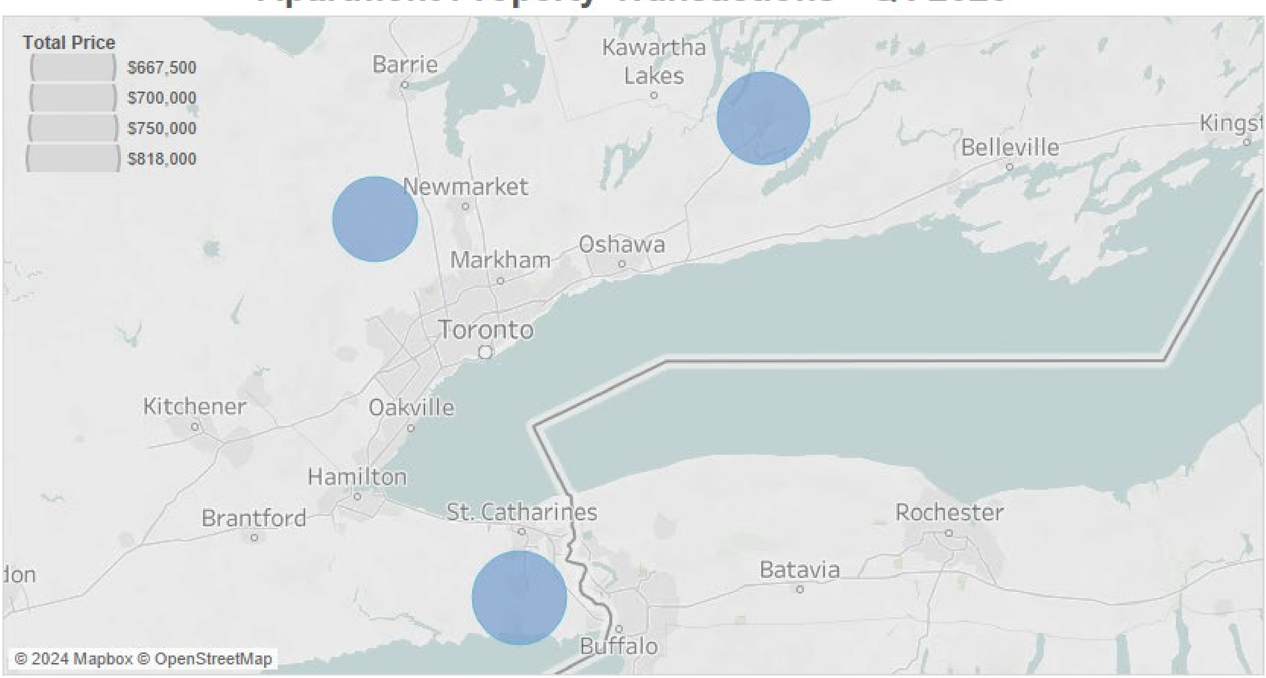
	Q4 2023 $ Volume	#	Q4 2022 $ Volume	#	% Change $ Vol YoY
East GGH	$0.80M	1	$0.99M	1	-18.78%
North GGH	$0.67M	1			
South GGH	$0.82M	1			
West GGH			$1.46M	2	-100.00%
Grand Total	$2.29M	3	$2.45M	3	-6.52%

YTD - Apartment Total $ Volume



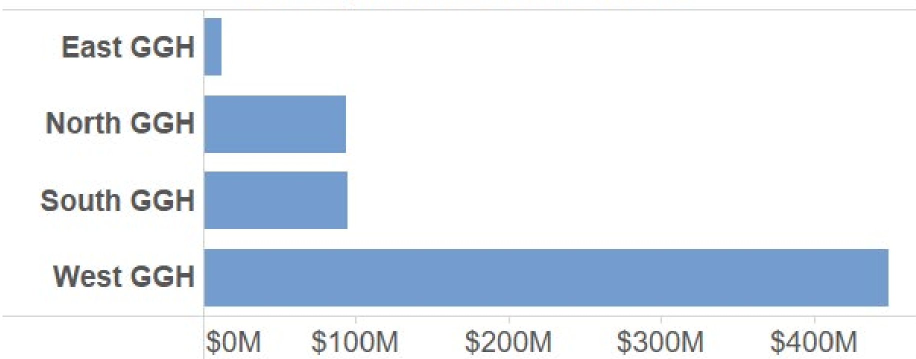
YTD - Avg $/Unit

Apartment Property Transactions - Q4 2023



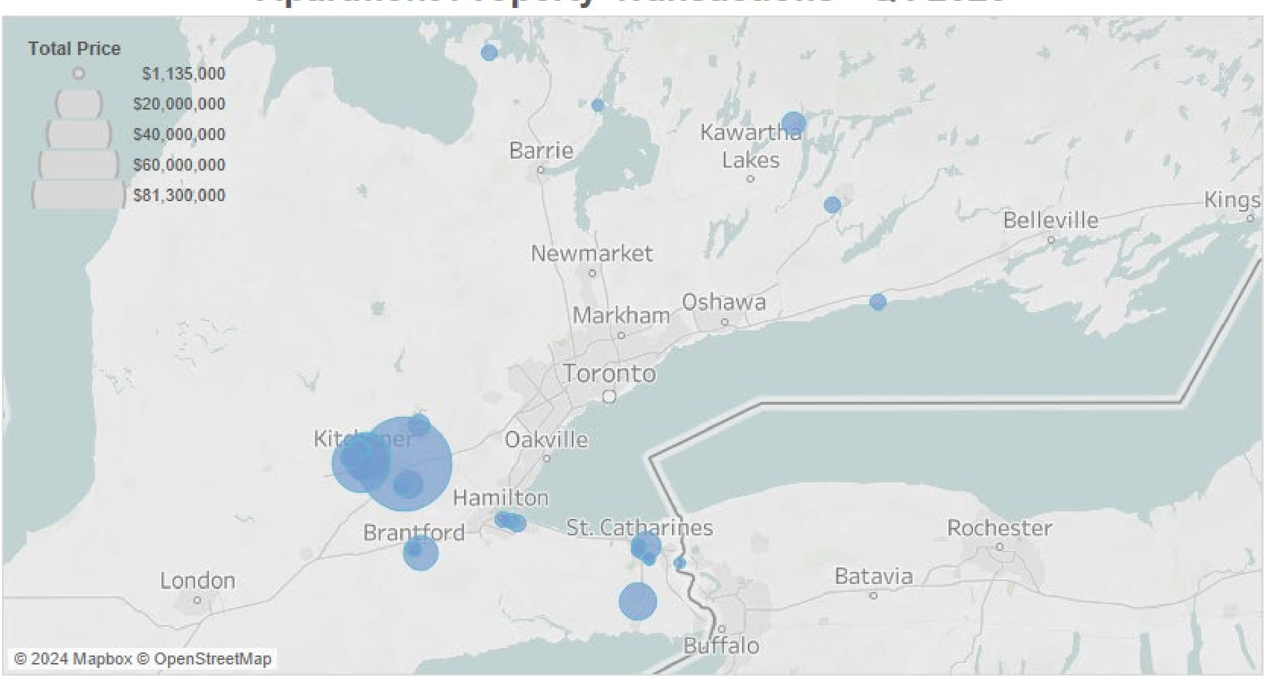
	Q4 2023 $ Volume	#	Q4 2022 $ Volume	#	% Change $ Vol YoY
East GGH	$10.77M	4	$4.10M	1	162.7%
North GGH	$2.49M	1	$9.04M	2	-72.5%
South GGH	$50.39M	14	$90.04M	8	-44.0%
West GGH	$175.15M	14	$74.27M	19	135.8%
Grand Total	$238.79M	33	$177.46M	30	34.6%

YTD - Apartment Total $ Volume



YTD - Avg $/Unit

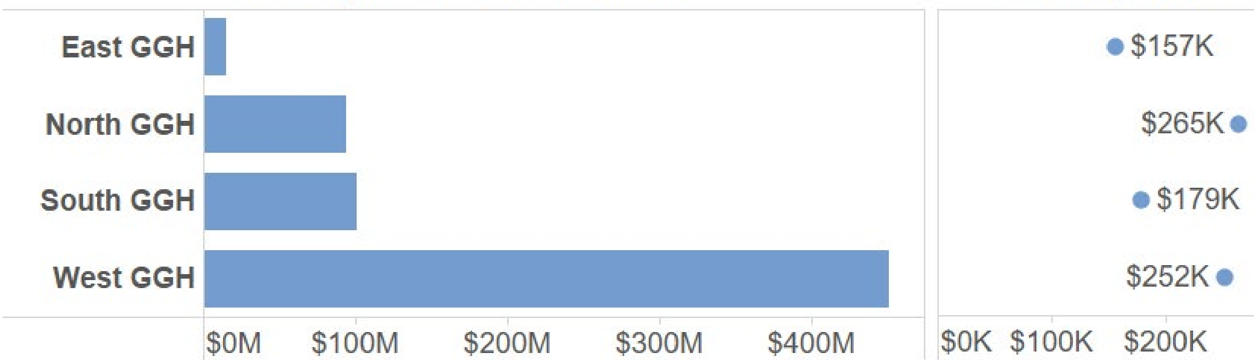
Apartment Property Transactions - Q4 2023



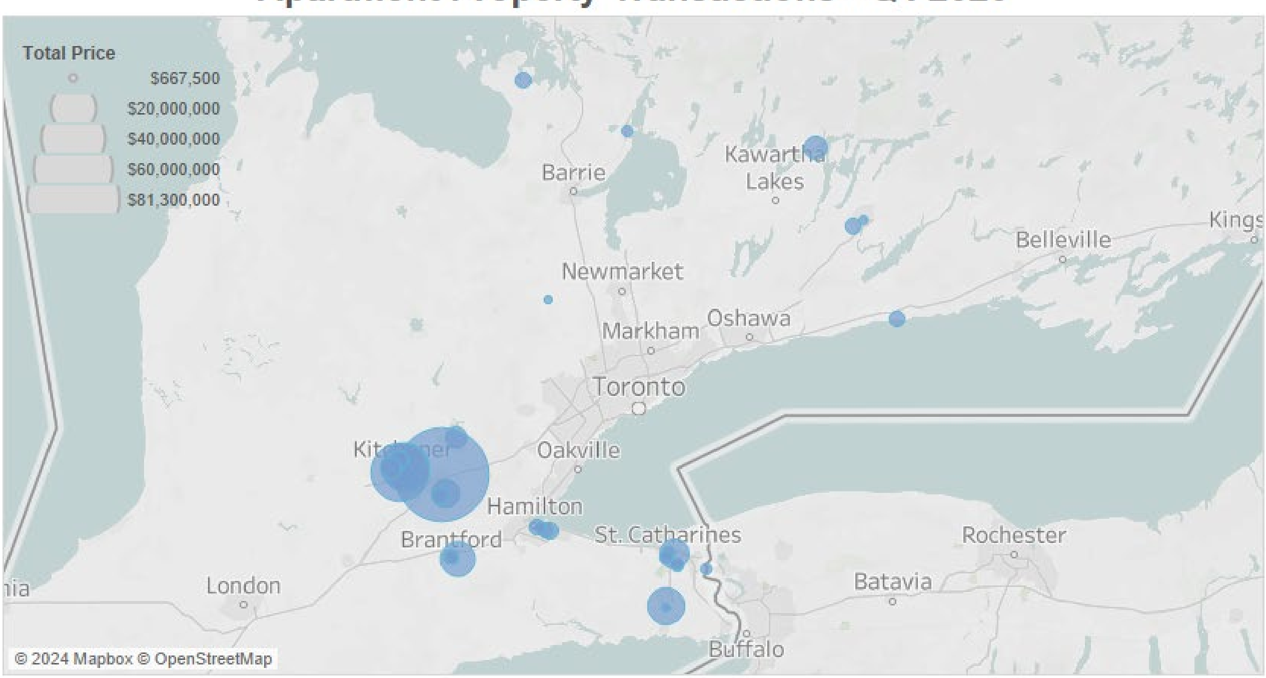
	Q4 2023 $ Volume	#	Q4 2022 $ Volume	#	% Change $ Vol YoY
East GGH	$11.57M	5	$5.09M	2	127.5%
North GGH	$3.15M	2	$9.04M	2	-65.1%
South GGH	$51.21M	15	$90.04M	8	-43.1%
West GGH	$175.15M	14	$75.73M	21	131.3%
Grand Total	$241.08M	36	$179.90M	33	34.0%

YTD - Apartment Total $ Volume

YTD - Avg $/Unit



Apartment Property Transactions - Q4 2023

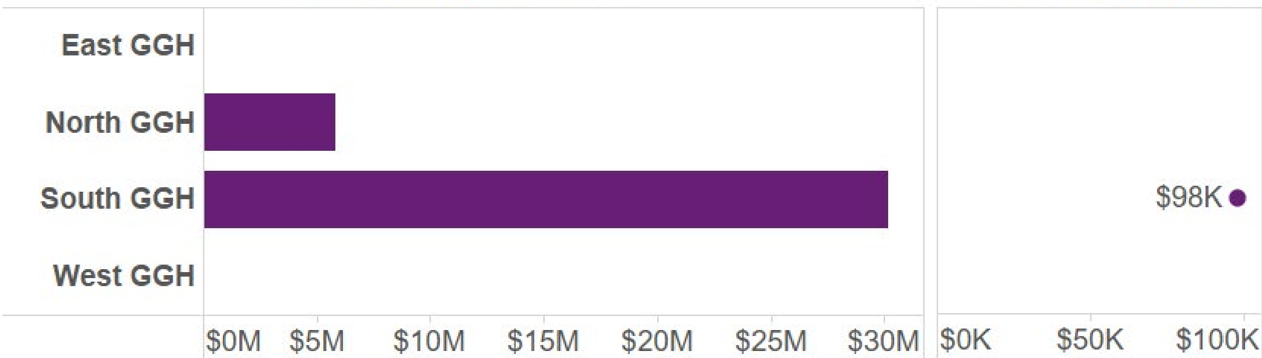


Hotel Transactions – All Sales

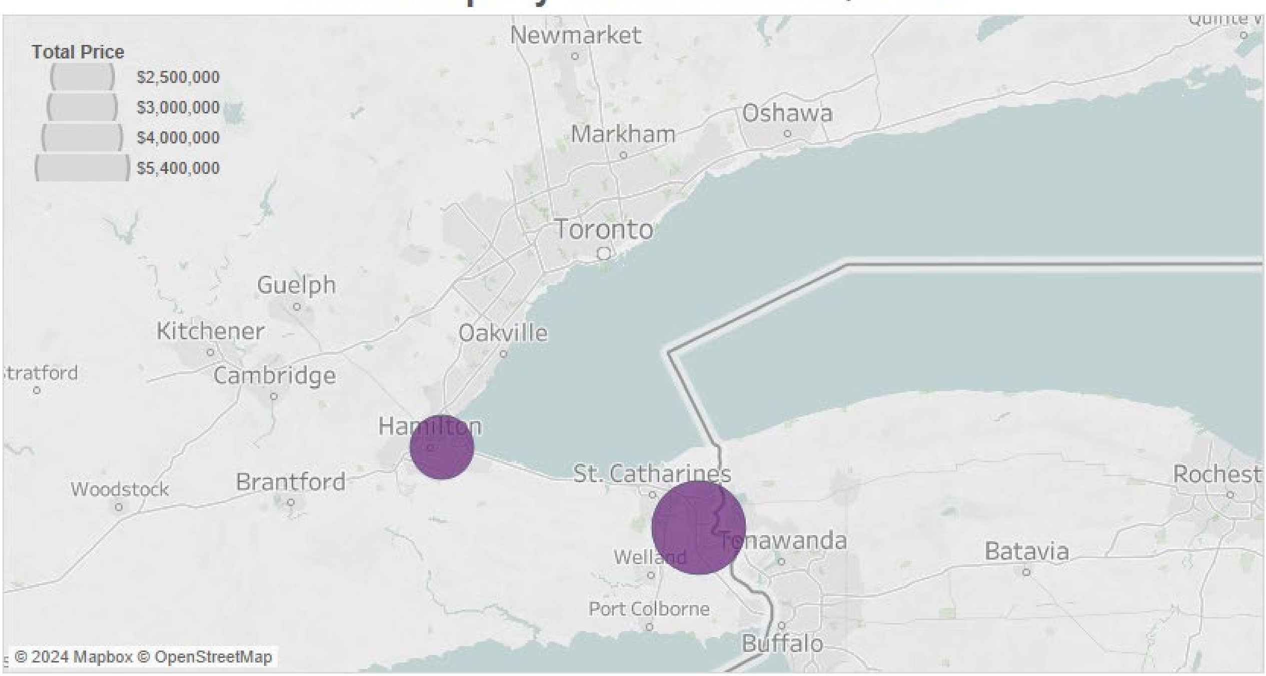
	Q4 2023 $ Volume	Q4 2023 #	Q4 2022 $ Volume	Q4 2022 #	% Change $ Vol YoY
East GGH			$1.13M	1	-100.00%
North GGH			$14.70M	1	-100.00%
South GGH	$7.90M	2			
West GGH			$11.95M	1	-100.00%
Grand Total	$7.90M	2	$27.78M	3	-71.56%

YTD - Hotel Total $ Volume

YTD - Avg $/Room

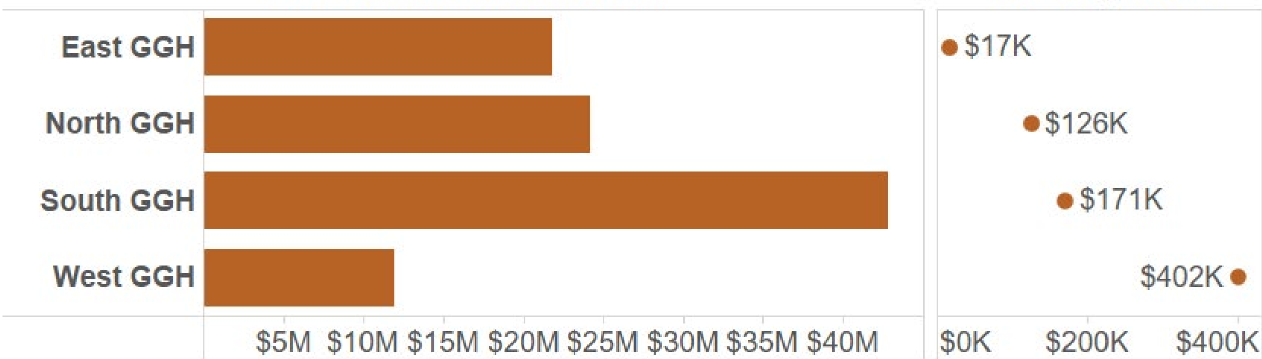


Hotel Property Transactions - Q4 2023

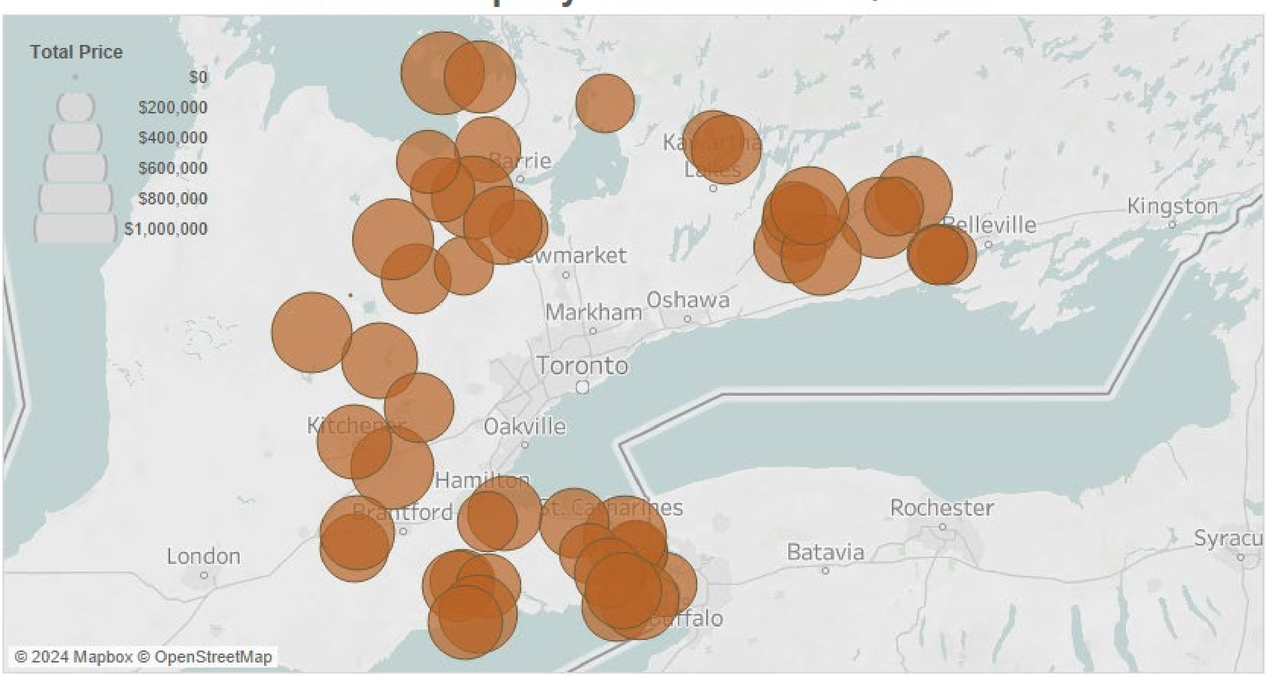


ICI Land Transactions - $500K to $1M

	Q4 2023 $ Volume	#	Q4 2022 $ Volume	#	% Change $ Vol YoY
East GGH	$9.06M	13	$5.59M	7	62.11%
North GGH	$8.60M	12	$7.18M	9	19.79%
South GGH	$13.57M	19	$15.98M	21	-15.11%
West GGH	$4.26M	6	$2.76M	4	54.35%
Grand Total	$35.49M	50	$31.51M	41	12.62%



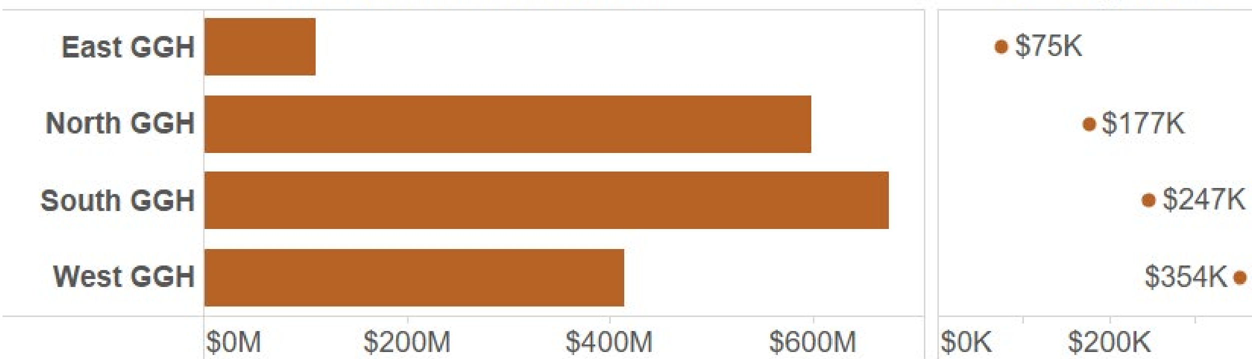
ICI Land Property Transactions - Q4 2023



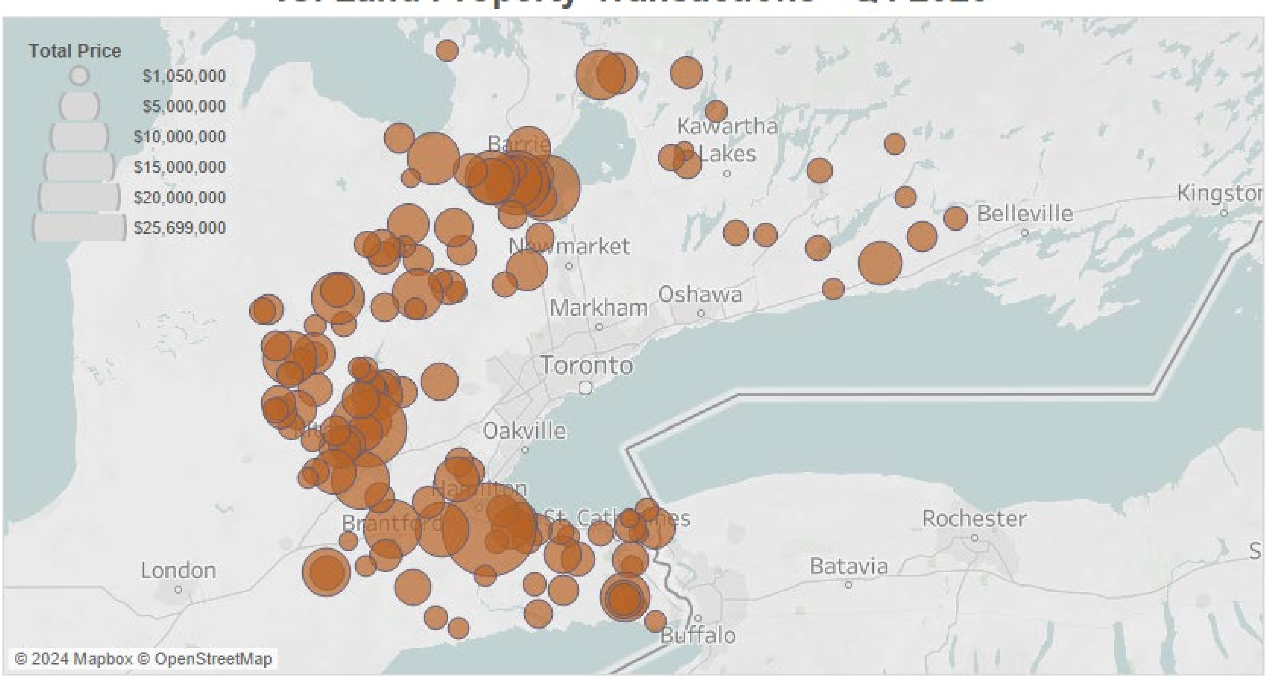
ICI Land Transactions - $1M+

	Q4 2023 $ Volume	#	Q4 2022 $ Volume	#	% Change $ Vol YoY
East GGH	$32.48M	16	$32.62M	18	-0.43%
North GGH	$148.32M	35	$162.65M	38	-8.81%
South GGH	$154.99M	44	$264.18M	66	-41.33%
West GGH	$154.05M	42	$200.24M	45	-23.07%
Grand Total	$489.84M	137	$659.68M	167	-25.75%

YTD - ICI Land Total $ Volume **YTD - Avg $/Acre**

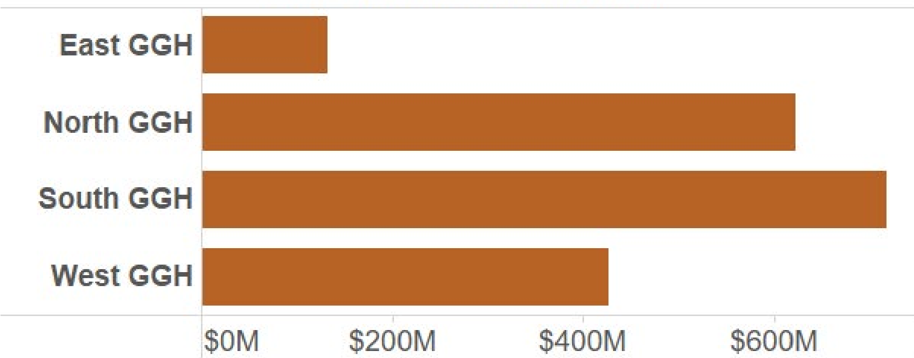


ICI Land Property Transactions - Q4 2023



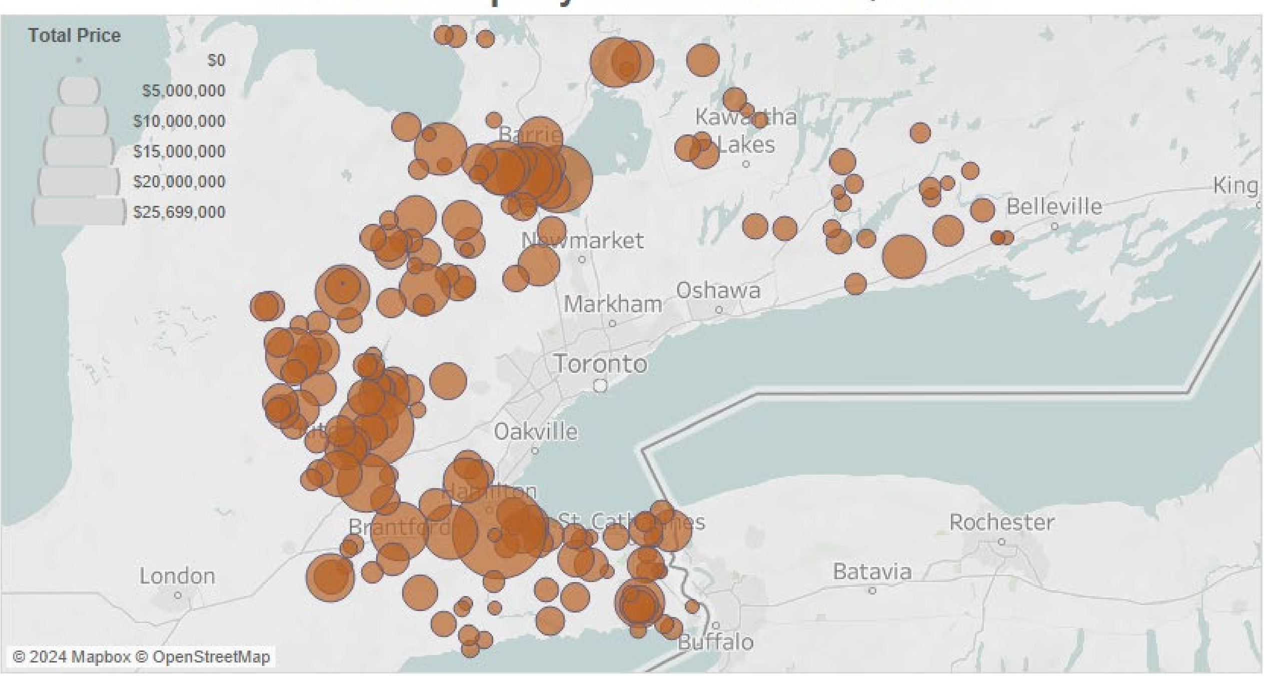
	Q4 2023 $ Volume	#	Q4 2022 $ Volume	#	% Change $ Vol YoY
East GGH	$41.54M	29	$38.21M	25	8.72%
North GGH	$156.92M	47	$169.83M	47	-7.60%
South GGH	$168.55M	63	$280.16M	87	-39.84%
West GGH	$158.31M	48	$203.00M	49	-22.01%
Grand Total	$525.33M	187	$691.20M	208	-24.00%

YTD - ICI Land Total $ Volume



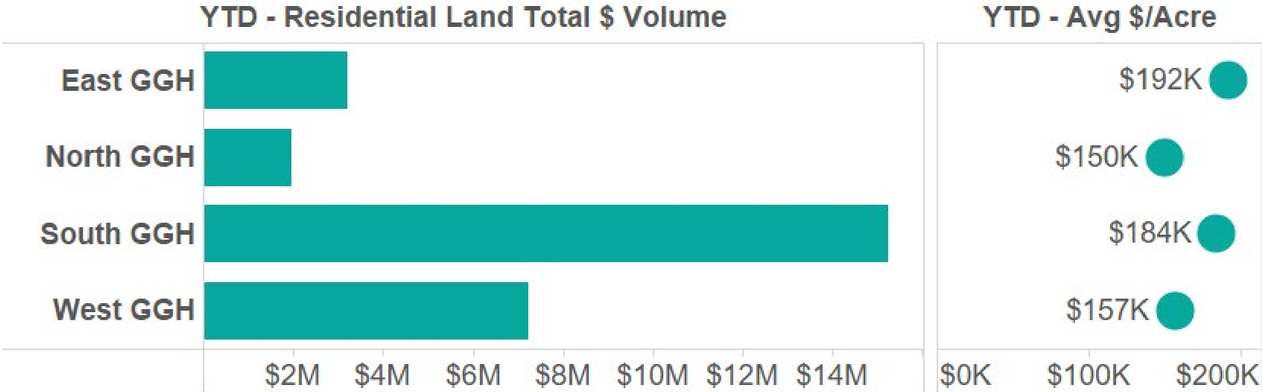
YTD - Avg $/Acre

ICI Land Property Transactions - Q4 2023

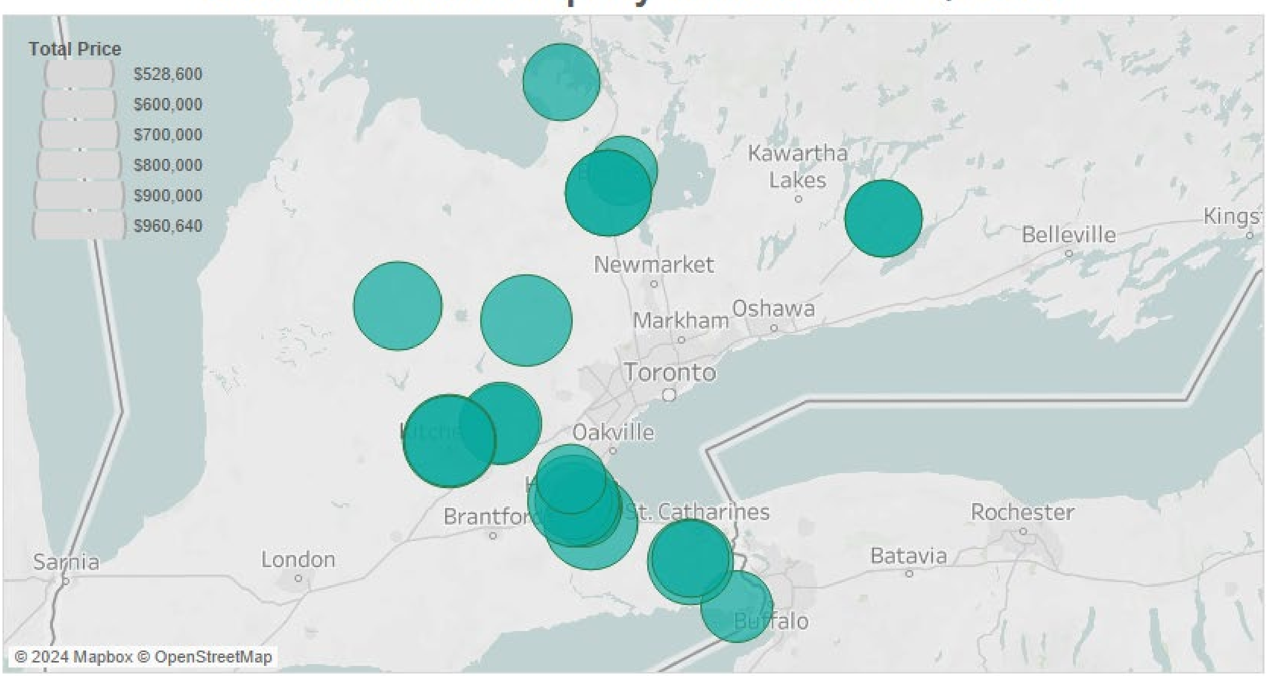


Residential Land Transactions - $500K to $1M

	Q4 2023 $ Volume	#	Q4 2022 $ Volume	#	% Change $ Vol YoY
East GGH	$1.30M	2	$1.95M	2	-33.3%
North GGH	$3.70M	5	$0.70M	1	428.4%
South GGH	$6.66M	10	$3.07M	4	117.0%
West GGH	$4.12M	6	$1.67M	2	146.1%
Grand Total	$15.78M	23	$7.39M	9	113.4%



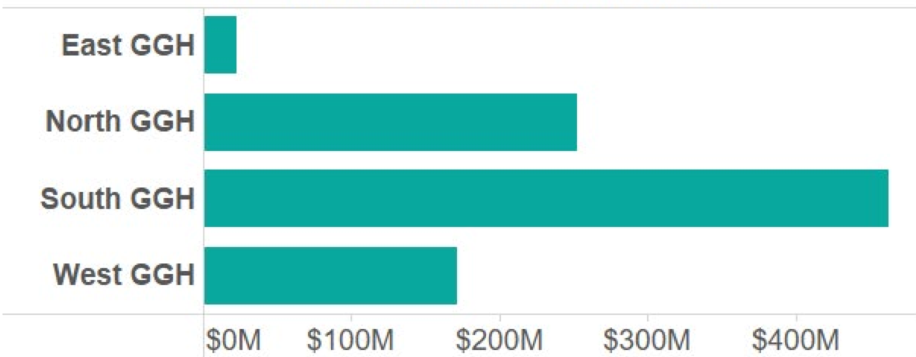
Residential Land Property Transactions - Q4 2023



Residential Land Transactions - $1M+

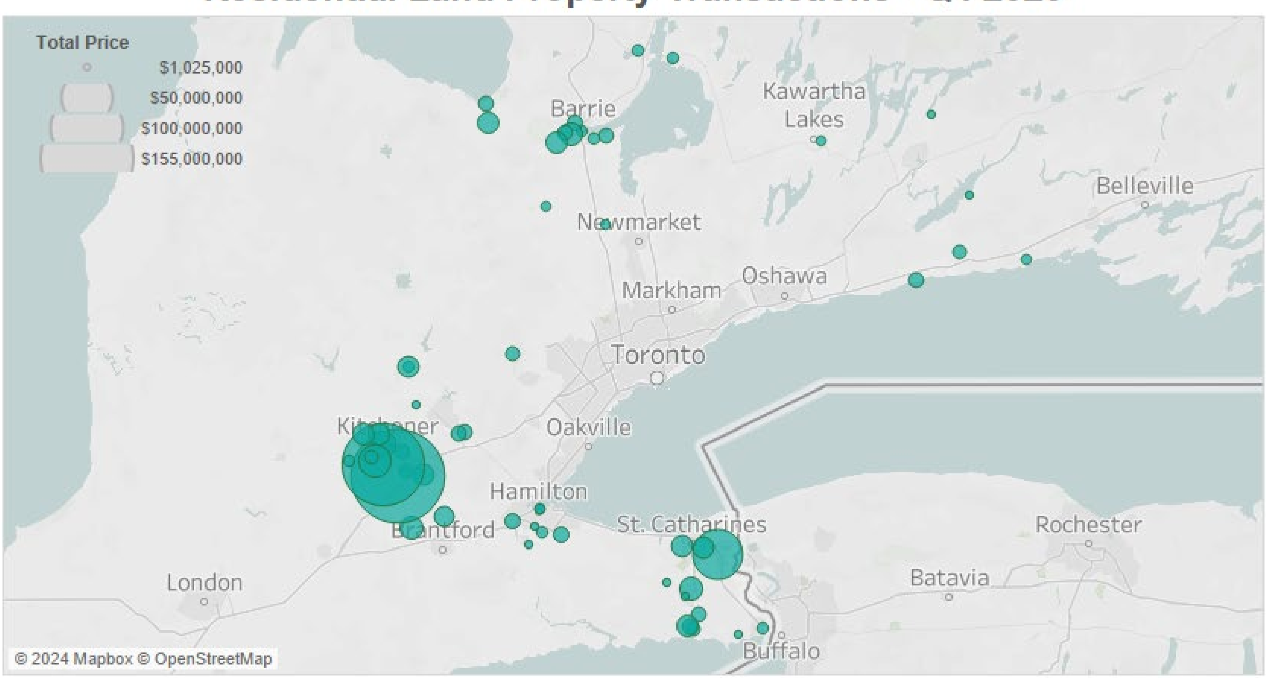
	Q4 2023 $ Volume	#	Q4 2022 $ Volume	#	% Change $ Vol YoY
East GGH	$12.94M	6	$14.00M	4	-7.5%
North GGH	$53.73M	13	$62.40M	7	-13.9%
South GGH	$126.78M	24	$162.62M	29	-22.0%
West GGH	$366.88M	19	$135.36M	15	171.0%
Grand Total	$560.33M	62	$374.38M	55	49.7%

YTD - Residential Land Total $ Volume



YTD - Avg $/Acre

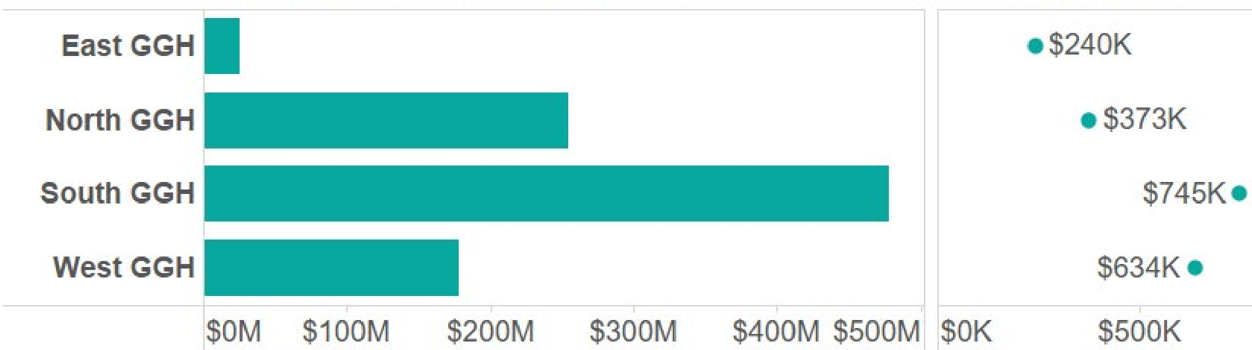
Residential Land Property Transactions - Q4 2023



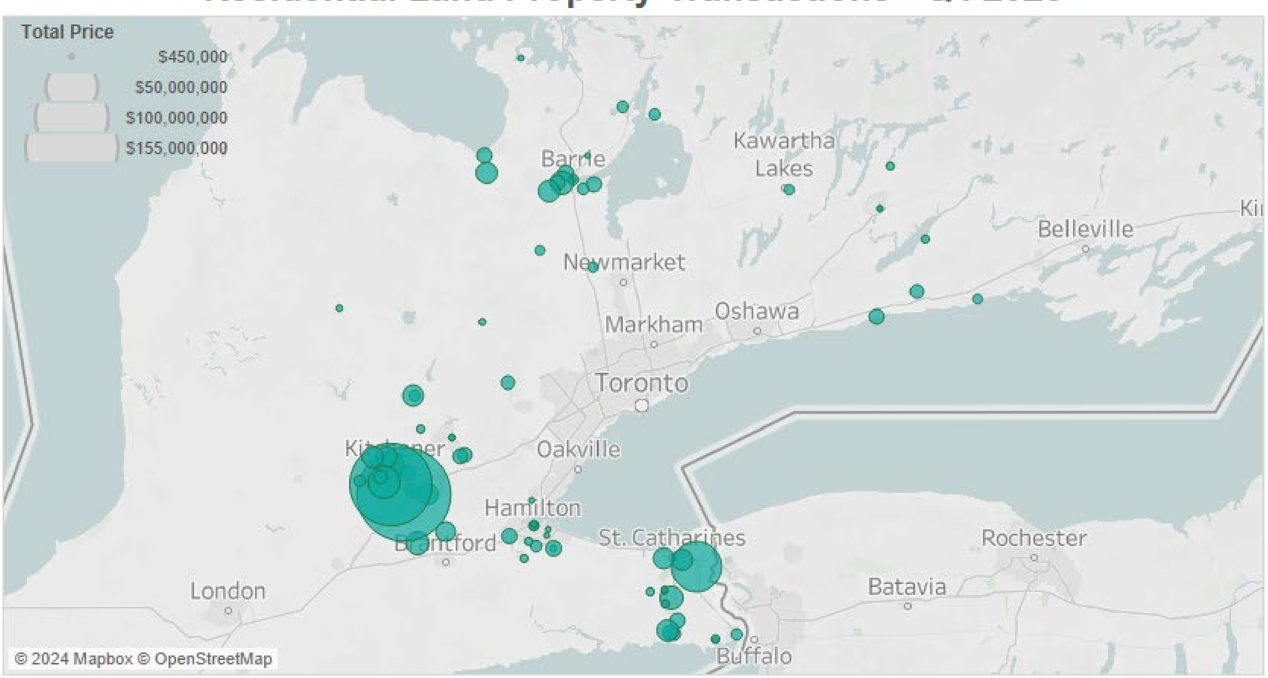
	Q4 2023 $ Volume	#	Q4 2022 $ Volume	#	% Change $ Vol YoY
East GGH	$14.24M	8	$15.95M	6	-10.7%
North GGH	$57.43M	18	$63.10M	8	-9.0%
South GGH	$133.44M	34	$165.69M	33	-19.5%
West GGH	$370.99M	25	$137.04M	17	170.7%
Grand Total	$576.11M	85	$381.77M	64	50.9%

YTD - Residential Land Total $ Volume

Avg $/Acre



Residential Land Property Transactions - Q4 2023



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