



Altus Group

Calgary Submarket Report

Calgary Suburban
Submarket Report - March 2024

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Sales - Q1 2024

High Rise

Mid Rise

Low Rise

Townhouse

Grand Total

391

255

386

1,032

Annual Sales

2018

2019

2020

2021

2022

2023

2,428

2,290

2,221

4,512

5,176

4,911

Current Supply

Property Type

Number of
Phases

Total Homes

Homes Sold

Homes Available

Unreleased
Homes

High Rise

Mid Rise

Low Rise

Townhouse

Grand Total

8

34

48

90

799

2,314

5,559

8,672

419

1,593

3,470

5,482

229

602

476

1,307

151

119

1,613

1,883

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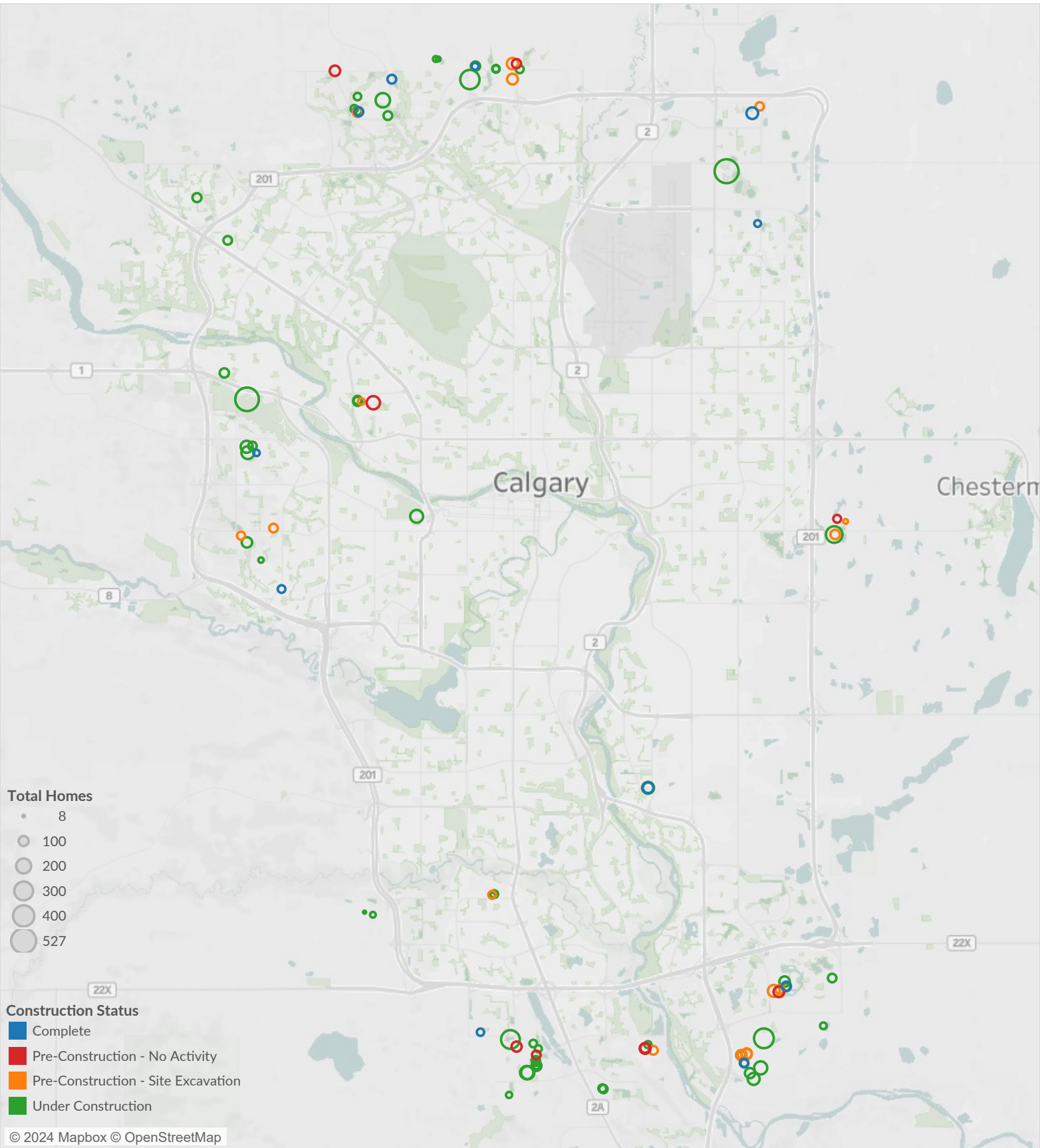
Current Pricing & Size

Property Type	Avg. \$/SF Min	Avg. \$/SF Max	Avg. \$/SF Blended	Avg. Min Size	Avg. Max Size
High Rise					
Mid Rise	\$553	\$679	\$613	613	1,226
Low Rise	\$420	\$553	\$428	651	1,182
Townhouse	\$365	\$431	\$332	1,292	1,629

Active Phases - Top Projects by Total Homes

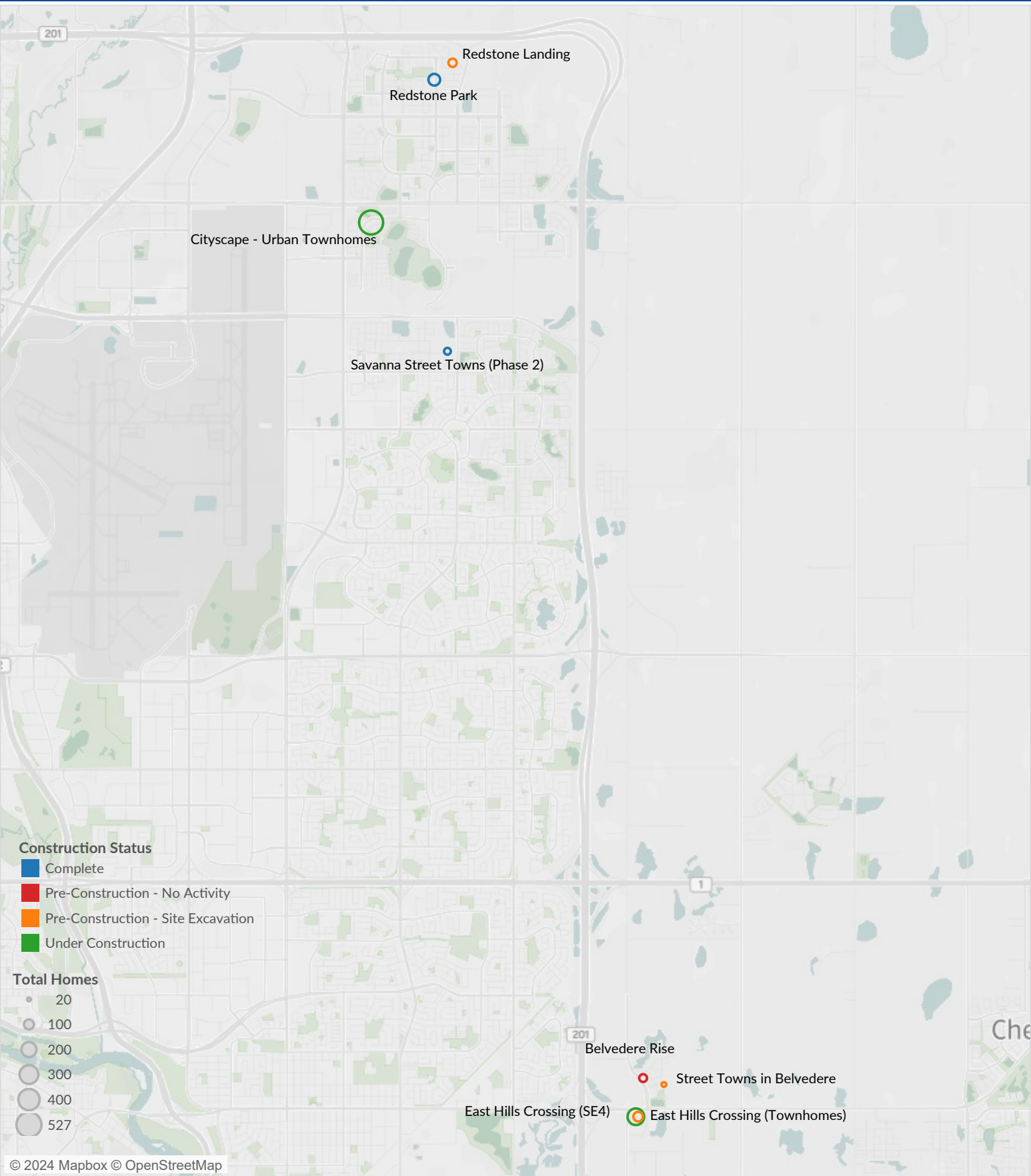
Project Name	Developer	Property Type	Month, Year of Open Date	Avg. \$/SF Blended	Homes Sold	Total Homes
Cityscape - Urban Townhomes	Mattamy Homes	Townhouse	May 2013	\$248	510	527
Village at Trinity Hills	Metropia	Townhouse	October 2019	\$309	120	510
Seton (Townhomes)	Rohit Communities	Townhouse	October 2017	\$231	342	357
Carrington	Mattamy Homes	Townhouse	April 2018	\$257	277	341
Yorkville	Mattamy Homes	Townhouse	June 2018	\$241	261	321
East Hills Crossing (Townhomes)	Minto	Townhouse	November 2021	\$284	246	252
Rise Sage Hill (Belgard)	Sage Property Developments Inc.	Townhouse	October 2021	\$236	58	189
Goodwin	Anthem Properties	Townhouse	September 2019	\$242	98	163
Autumn at University District	Homes by Avi	Mid Rise	May 2023	\$608	108	162
Seton Towns	JaymanBUILT	Townhouse	January 2021	\$274	126	158

Current Active Phases

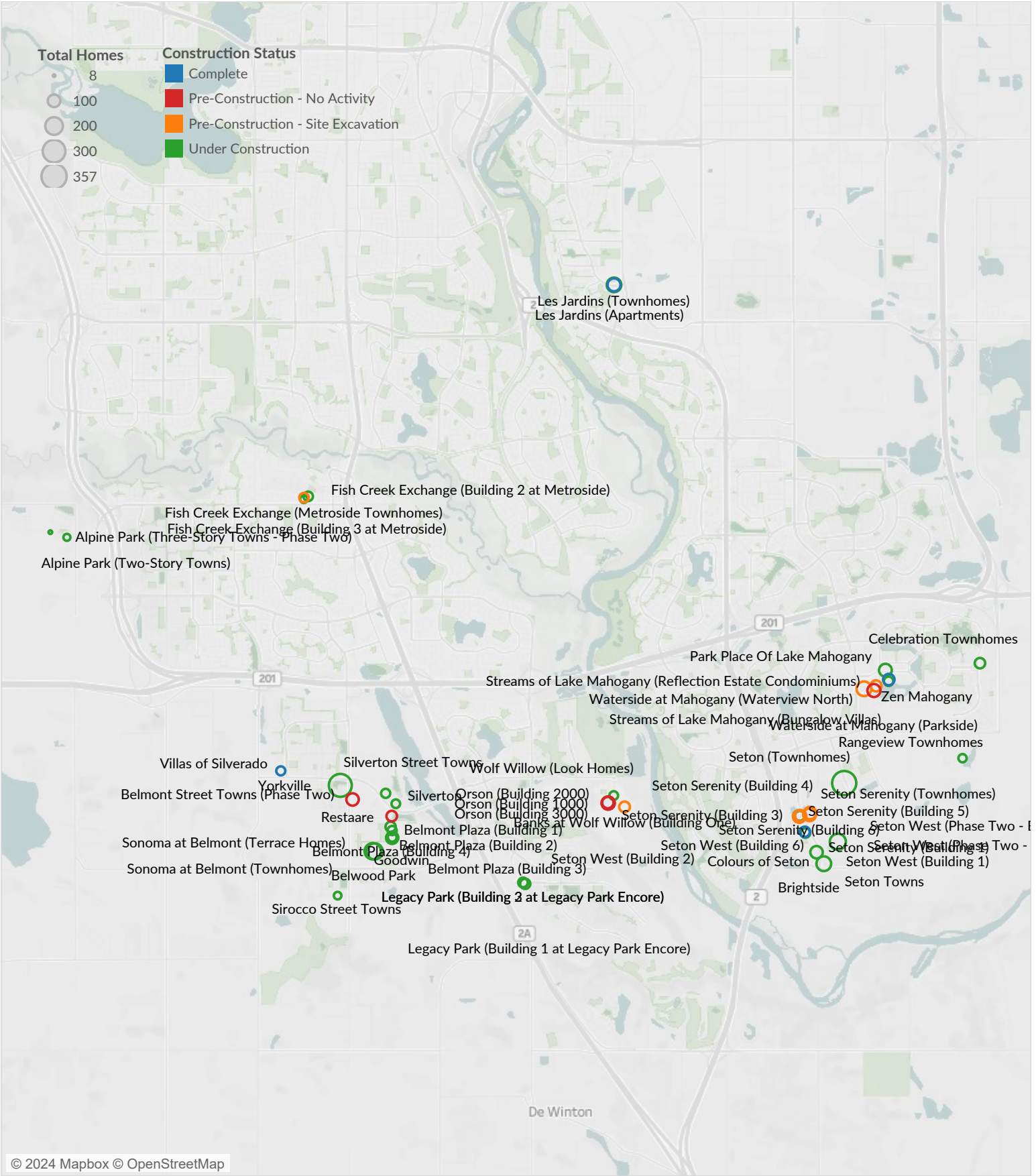


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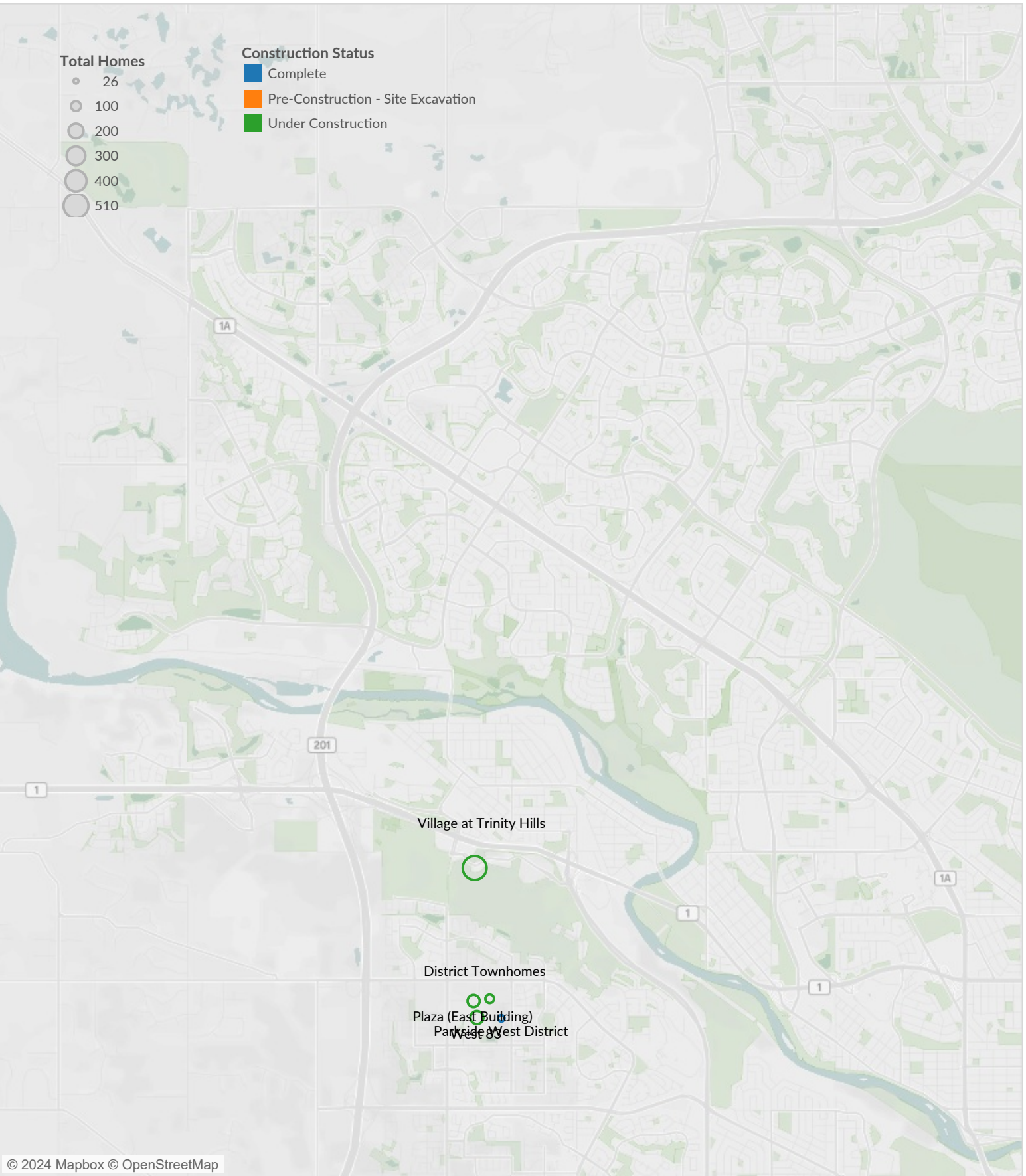
Current Active Phases - East



Current Active Phases - South



Current Active Phases - West



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Active Phases - Top Projects by Current Quarter Sales

Project Name	Developer	Property Type	Month, Year of Open Date	Avg. \$/SF Blended	Quarter Sales	Total Homes
Clover (Building 4000)	Truman Homes	Mid Rise	March 2024	\$517	85	105
Myne Condos (Building 2000)	Truman Homes	Mid Rise	September 2023	\$532	73	109
Myne Condos (Building 1000)	Truman Homes	Mid Rise	September 2023	\$553	67	110
Orson (Building 3000)	Truman Homes	Mid Rise	November 2023	\$535	56	80
Seton Serenity (Building 1)	Cedarglen Living	Low Rise	January 2024	\$418	49	84
Sage Walk (Building 7)	Logel Homes	Low Rise	January 2024	\$439	43	76
Waterside at Mahogany (Parkside)	Logel Homes	Mid Rise	February 2024	\$502	32	104
Seton West (Phase Two - Building 1)	Logel Homes	Mid Rise	September 2023	\$445	32	95
Les Jardins (Townhomes)	JaymanBUILT	Townhouse	October 2020	\$280	29	130
Yorkville	Mattamy Homes	Townhouse	June 2018	\$241	24	289

Future Supply - Calgary Suburban

Project Type	Coming Soon	
	Number of Projects	Total Homes
High Rise	2	581
Mid Rise	18	220
Low Rise	12	218
Townhouse	9	230
Grand Total	41	1,249

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