

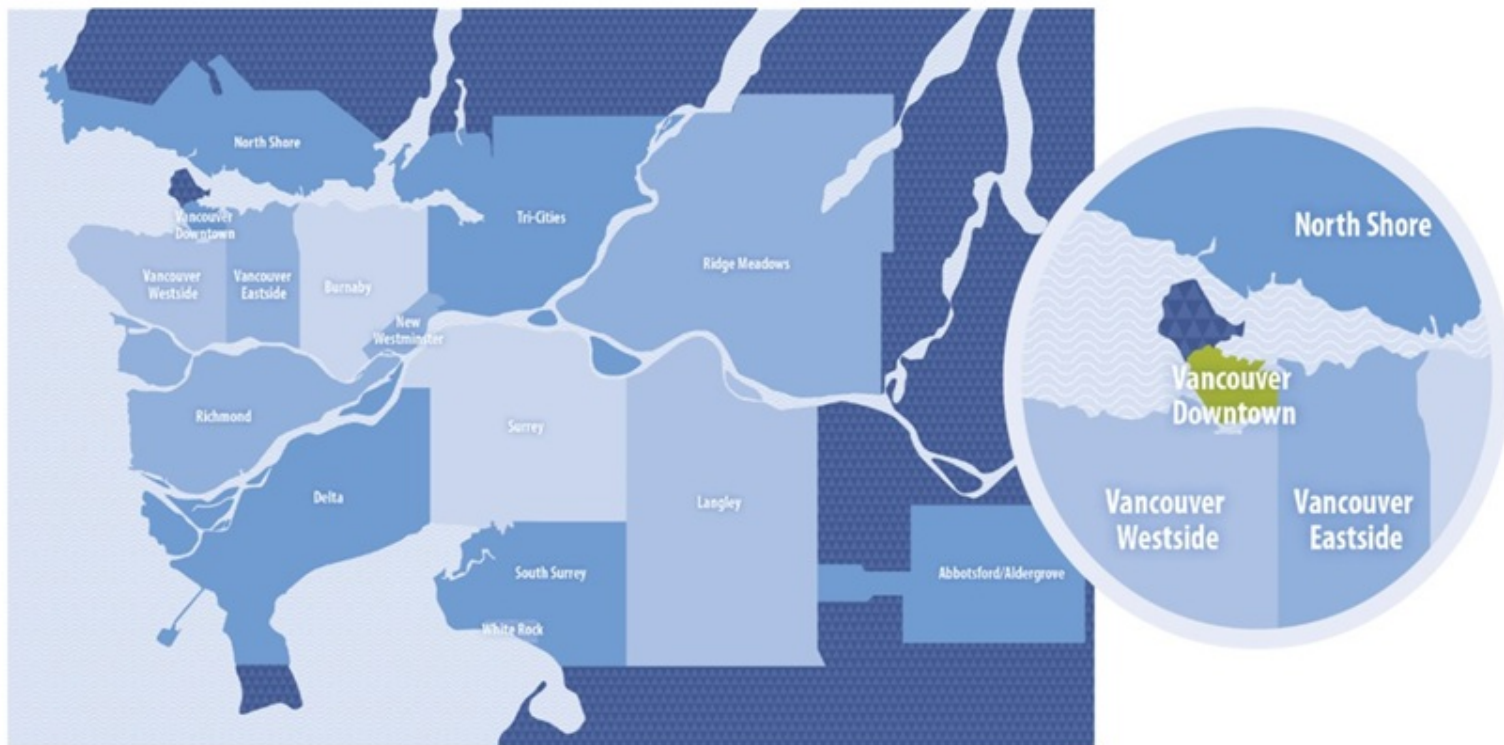


Vancouver Market Area Downtown

New Homes Sub Market Report
Data as of Q2 2024

Downtown

Submarket Report - Q2 2024



Sales - Q2 2024

High Rise	Mid Rise	Low Rise	Townhouse	Single Family	Grand Total
8					8

Annual Sales

2018	2019	2020	2021	2022	2023
233	42	23	426	130	240

Current Supply

Property Type	Number of Phases	Total Homes	Homes Sold	Homes Available	Unreleased Homes
High Rise	8	1,505	968	487	50
Mid Rise					
Low Rise					
Townhouse					
Single Family					
Grand Total	8	1,505	968	487	50

Downtown

Submarket Report - Q2 2024



Current Pricing & Size

Property Type	Avg. \$/SF Min	Avg. \$/SF Max	Avg. \$/SF Blended	Avg. Min Size	Avg. Max Size
High Rise	\$1,758	\$4,353	\$2,411	630	3,409
Mid Rise					
Low Rise					
Townhouse					
Single Family					

Active Phases - Top Projects by Total Homes

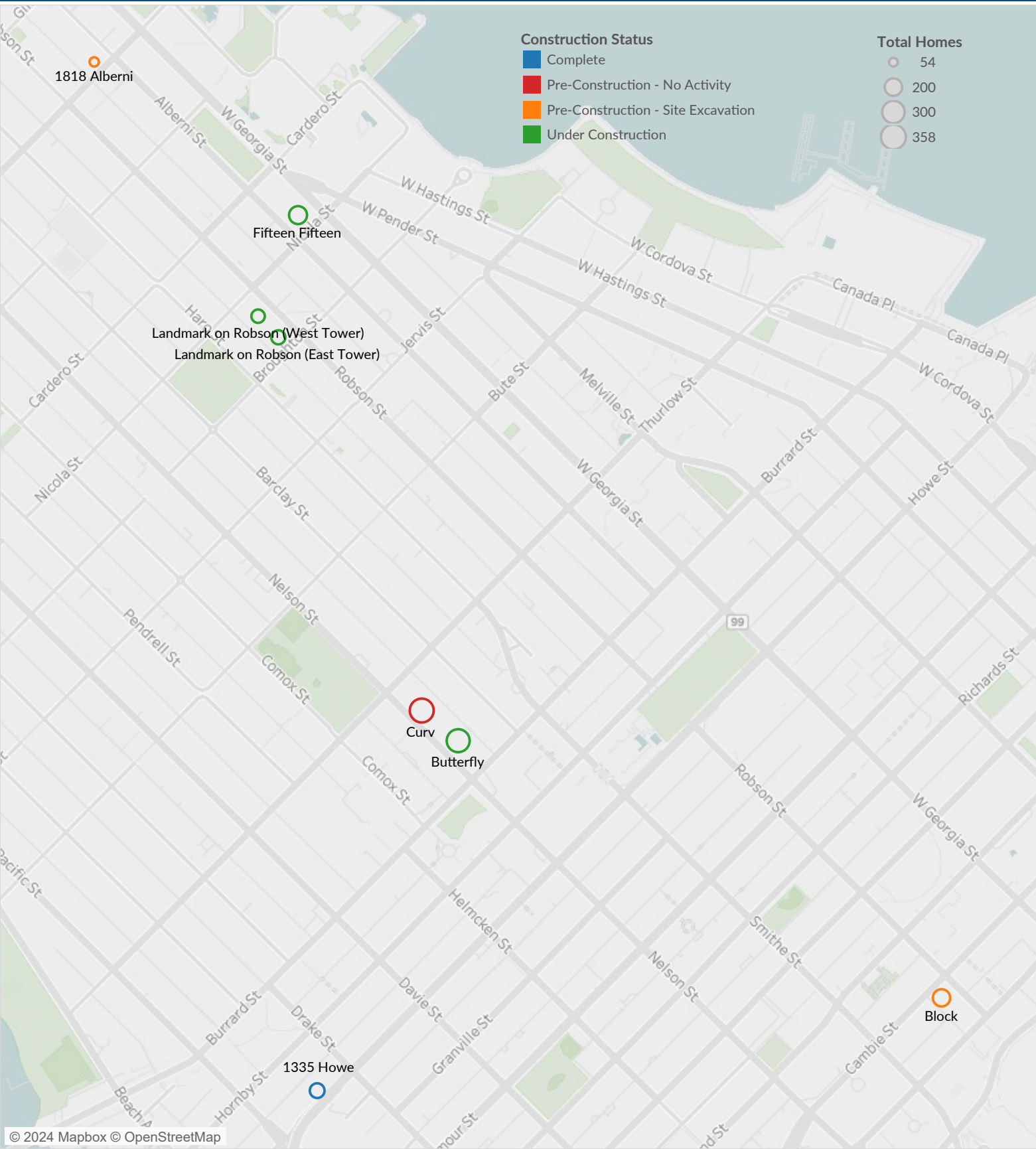
Project Name	Developer	Property Type	Month, Year of Open Date	Avg. \$/SF Blended	Homes Sold	Total Homes
Curv	Brivia Group	High Rise	May 2023	\$2,600	144	358
Butterfly	Westbank Projects Corp	High Rise	December 2017	\$2,800	301	331
Fifteen Fifteen	Bosa Properties	High Rise	November 2021	\$2,775	131	202
Block	Amacon	High Rise	September 2021	\$1,710	161	187
1335 Howe	Onni	High Rise	May 2017	\$1,481	122	136
Landmark on Robson (East Tower)	Asia Standard International Group Ltd.	High Rise	February 2018	\$3,000	65	124
Landmark on Robson (West Tower)	Asia Standard International Group Ltd.	High Rise	September 2023	\$2,520	8	113
1818 Alberni	Landa Global	High Rise	May 2022	\$2,400	36	54

Downtown

Submarket Report - Q2 2024



Current Active Phases



Downtown

Submarket Report - Q2 2024



Active Phases - Top Projects by Current Quarter Sales

Project Name	Developer	Property Type	Month, Year of Open Date	Avg. \$/SF Blended	Quarter Sales	Total Homes
1335 Howe	Onni	High Rise	May 2017	\$1,481	5	136
Block	Amacon	High Rise	September 2021	\$1,710	2	187
1818 Alberni	Landa Global	High Rise	May 2022	\$2,400	1	54

Future Supply - Aldergrove/Abbotsford

Project Type	Coming Soon		Dev Application	
	Number of Projects	Total Homes	Number of Projects	Total Homes
High Rise			2	496
Mid Rise	4	738	28	2,168
Low Rise			4	169
Townhouse			12	1,642
Single Family	1	146	8	1,944
Grand Total	5	884	54	6,419

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