



Greater Golden Horseshoe Major Markets Low Rise Projects

New Homes Market Report
Q2 2026

GGH Overview



Altus Data Solutions Market Report - GGH New Homes Overview

Quarterly Sales	Q2 2026		Q2 2025		Change
Condominium Apartment	104		132		-21.2%
Single Family	1,124		407		176.2%
Total	1,228		539		127.8%
Year to Date Sales	Jan.-Jun. 2026		Jan.-Jun. 2025		Y/Y Change
Condominium Apartment	171		250		-31.6%
Single Family	1,646		807		104.0%
Total	1,817		1,057		71.9%
Year to Date Supply	Jan.-Jun. 2026		Jan.-Jun. 2025		Y/Y Change
Condominium Apartment	58		762		-92.4%
Single Family	1,759		942		86.7%
Total	1,817		1,704		6.6%
Year to Date Completions	Jan.-Jun. 2026		Jan.-Jun. 2025		Y/Y Change
Condominium Apartment	811		1,103		-26.5%
Remaining Inventory	Jun-26	Mar-26	Jun-25	M/M Change	Y/Y Change
Condominium Apartment	3,114	3,272	3,560	-4.8%	-12.5%
Single Family	4,335	4,047	4,173	7.1%	3.9%
Total	7,449	7,319	7,733	1.8%	-3.7%
Average Asking Price	Jun-26	Mar-26	Jun-25	M/M Change	Y/Y Change
Condominium Apartment	\$697,512	\$701,212	\$707,865	-0.5%	-1.5%
Single Family	\$963,684	\$1,009,659	\$1,020,157	-4.6%	-5.5%
Projects	New Openings	All Active	Under Const.	Pre-Const.	
Condominium Apartment Projects	1	82	94	116	
Condominium Apartment Units	14	10,781	4,159	5,884	
% Sold*	21%	71%	74%	44%	
Single Family Projects	11	207			
Single Family Units	269	23,948			
% Sold*	8%	82%			

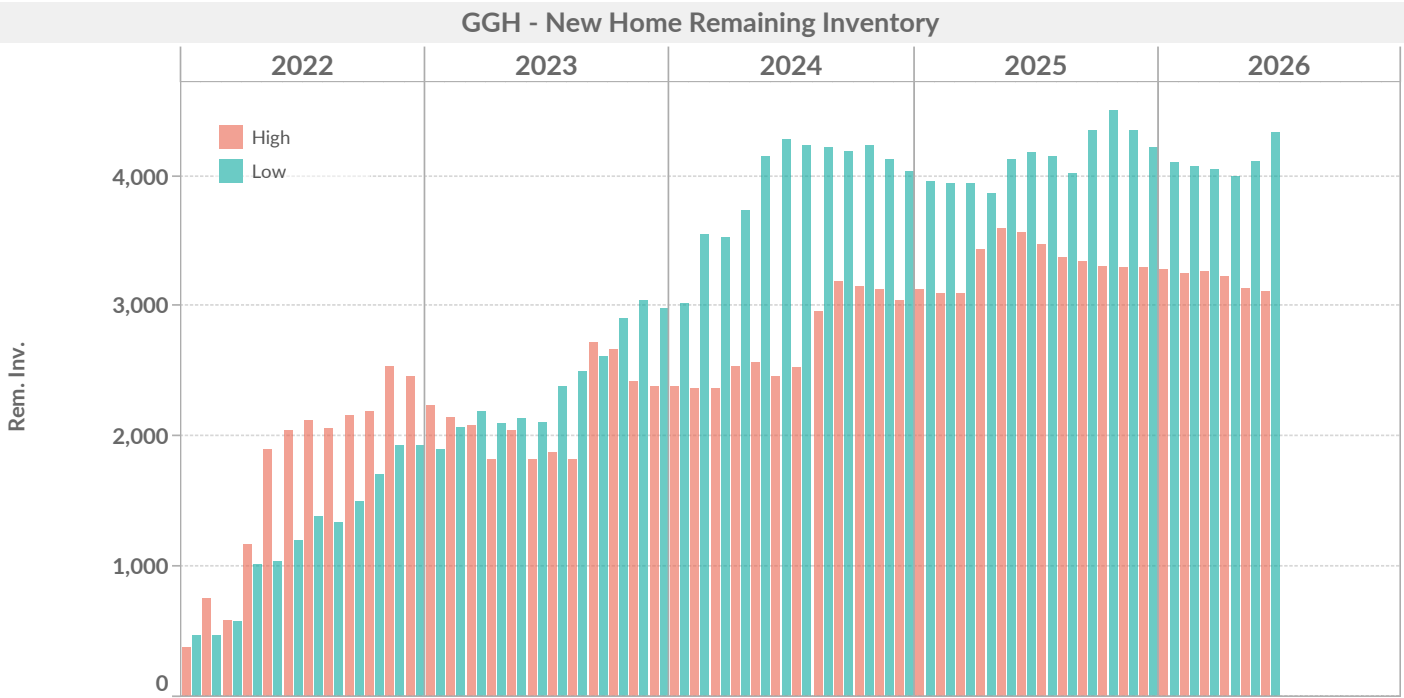
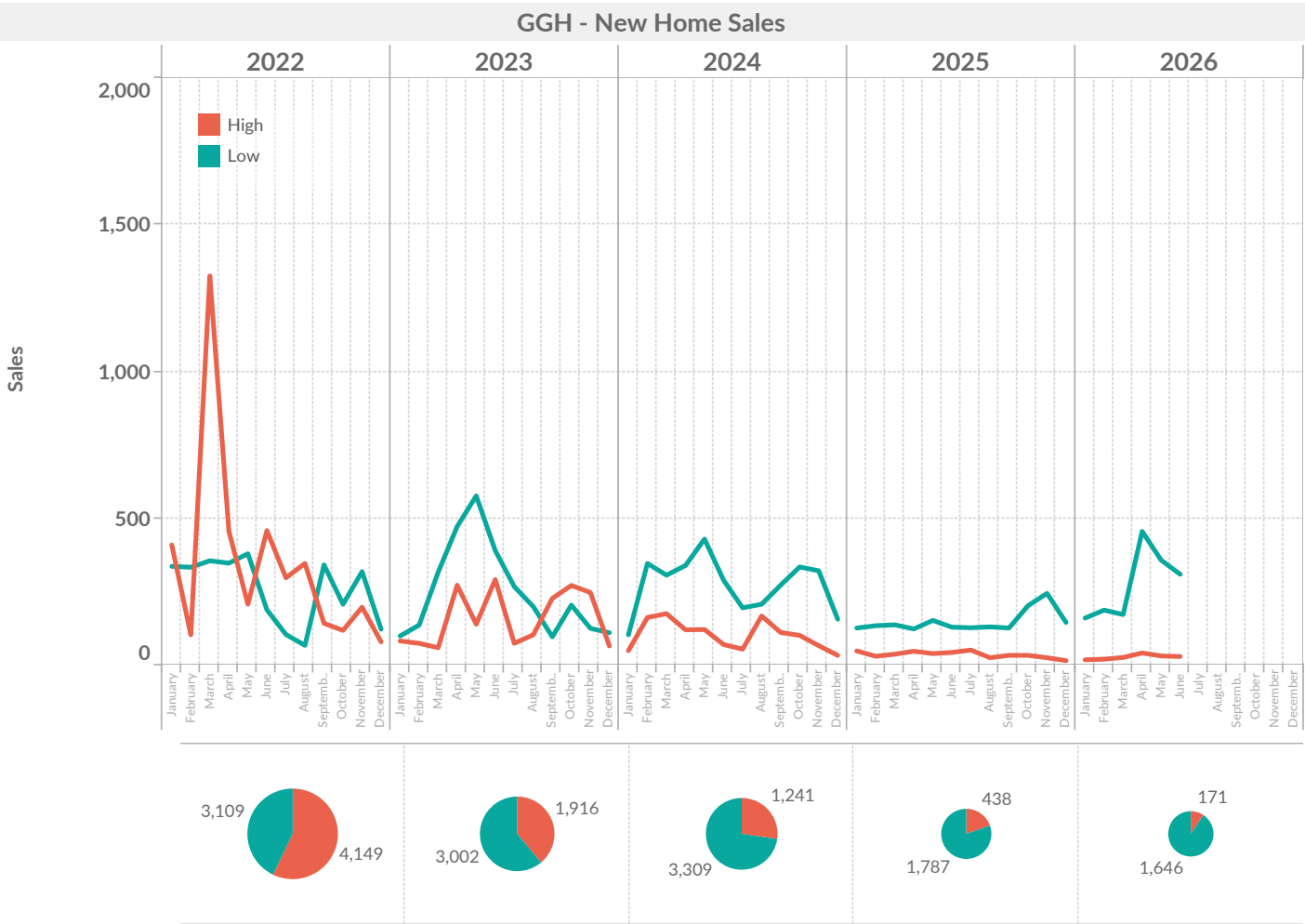
* Condominium projects opening within the last 10 days of the month cannot register firm sales. This calculation uses only those projects opening early enough to record firm sales.

All Active includes all projects actively marketing available remaining inventory regardless of their construction status.

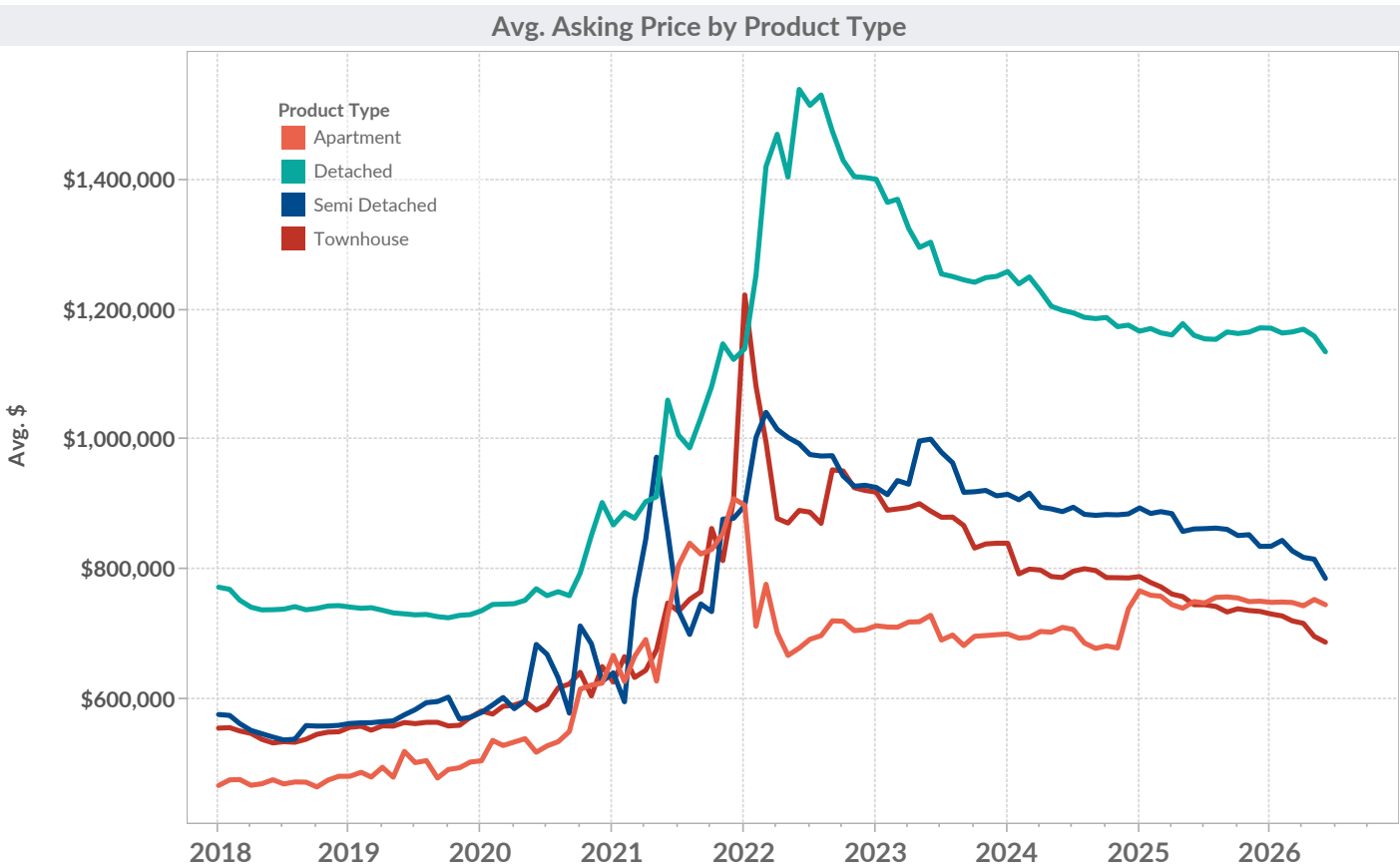
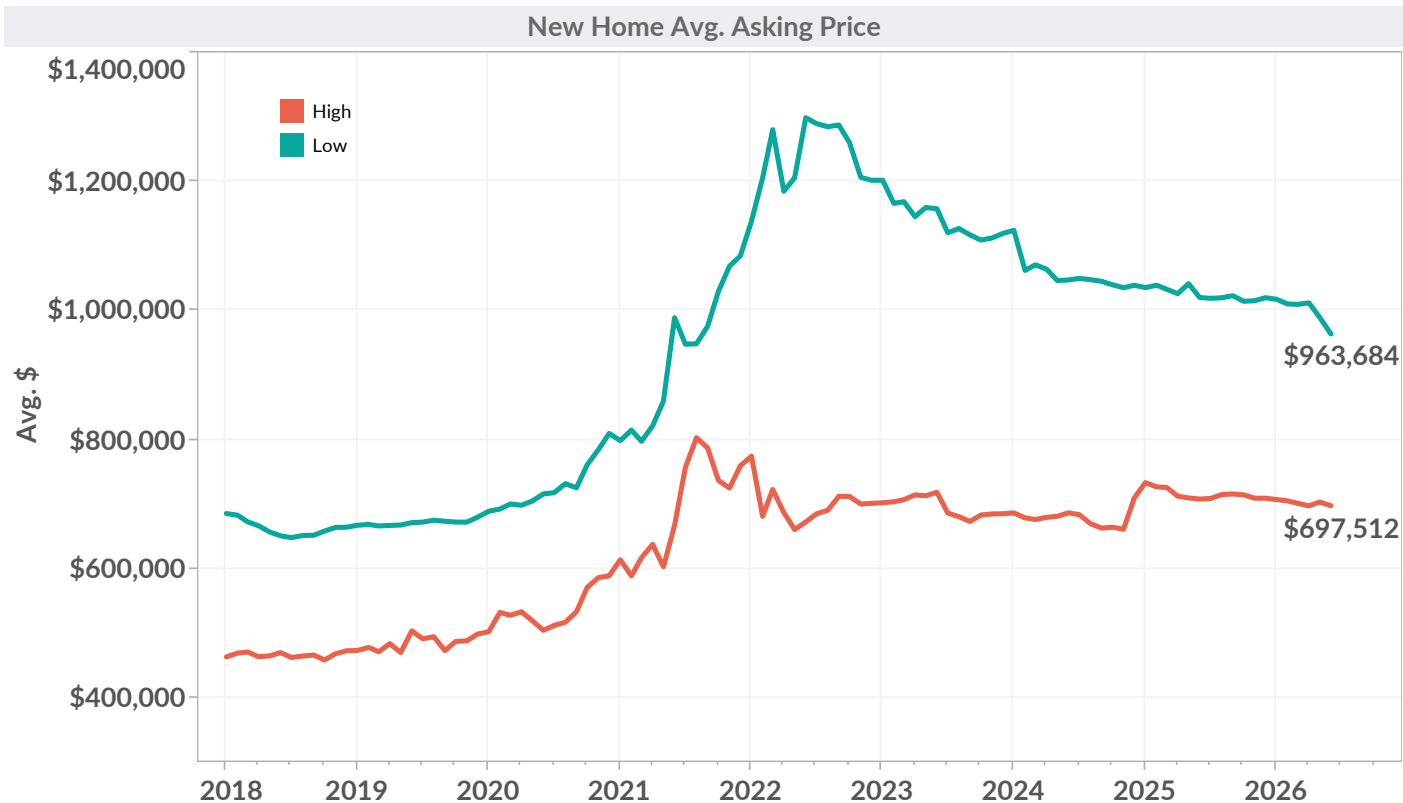
Under Construction includes all projects, regardless of whether sold out or not, that are currently under construction.

Pre-Construction includes all projects, regardless of whether sold out or not, that have not commenced construction.

Sales & Remaining Inventory

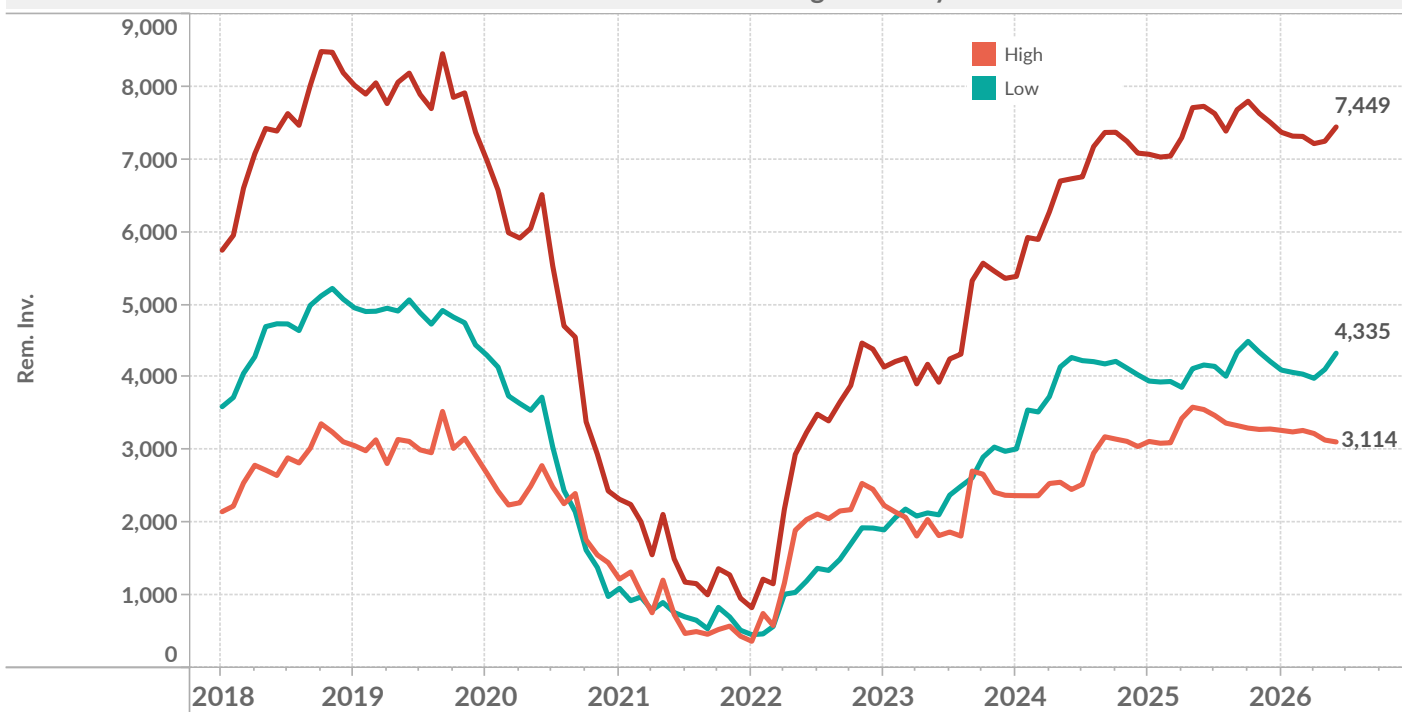


Pricing

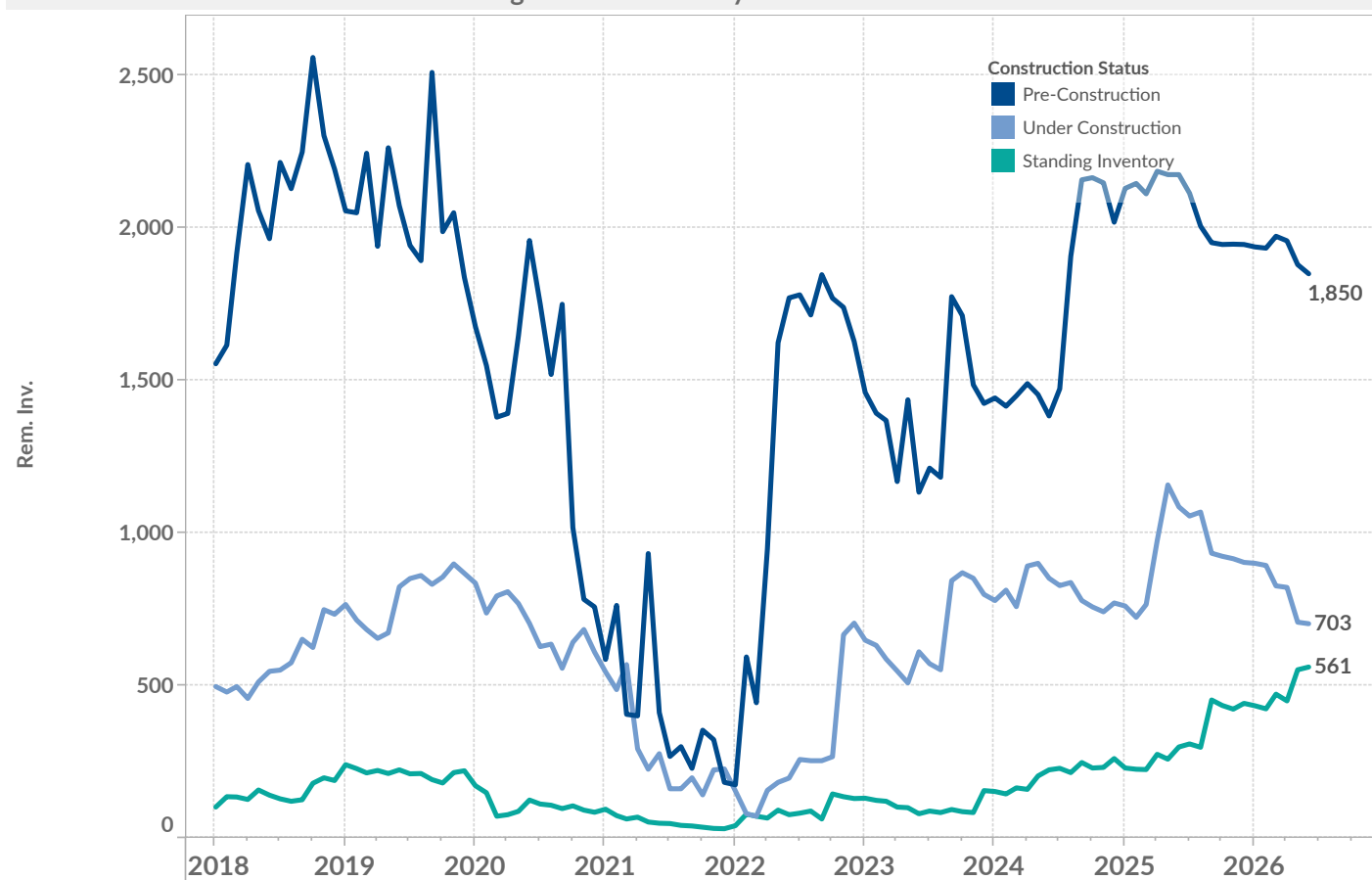


Remaining Inventory

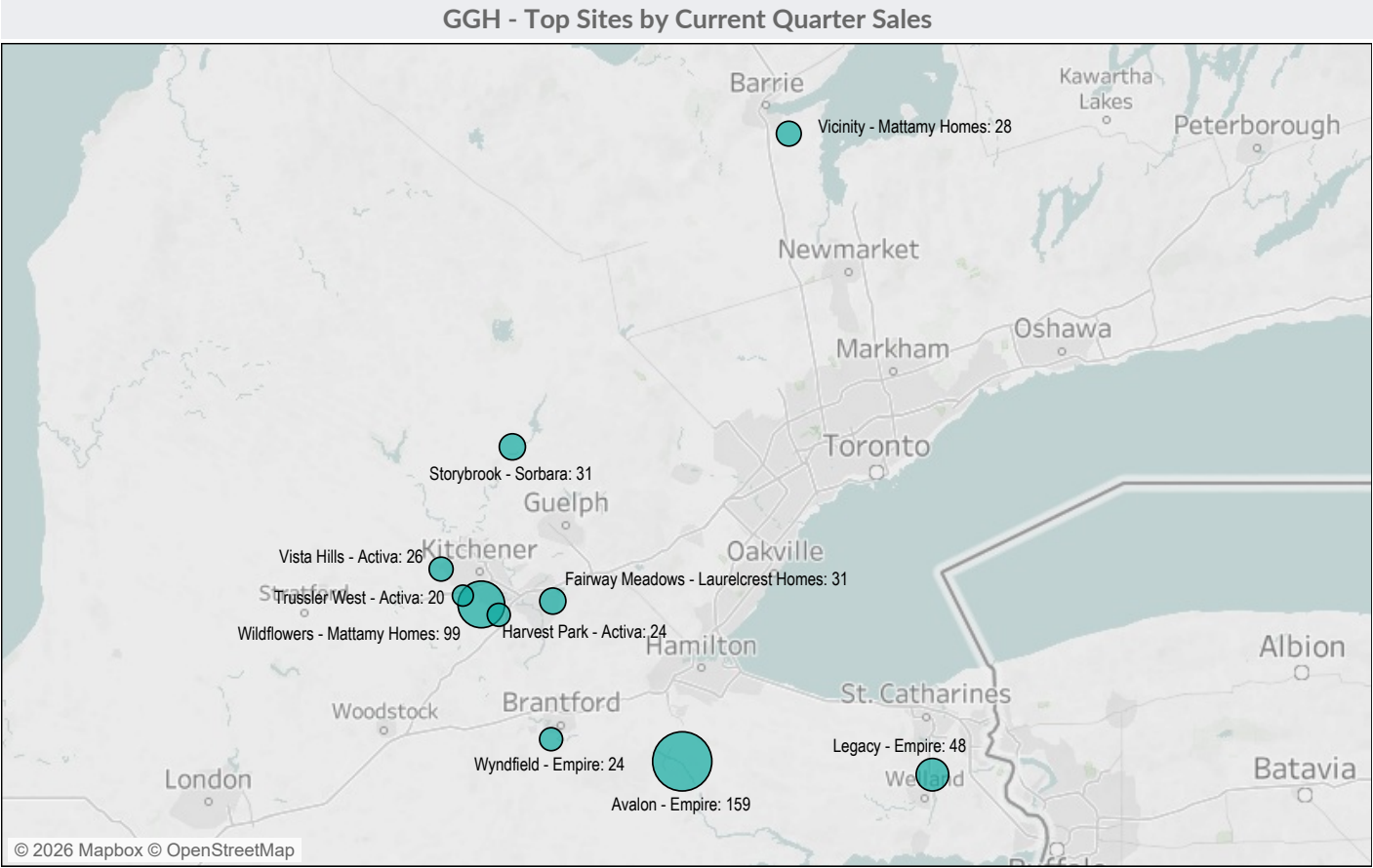
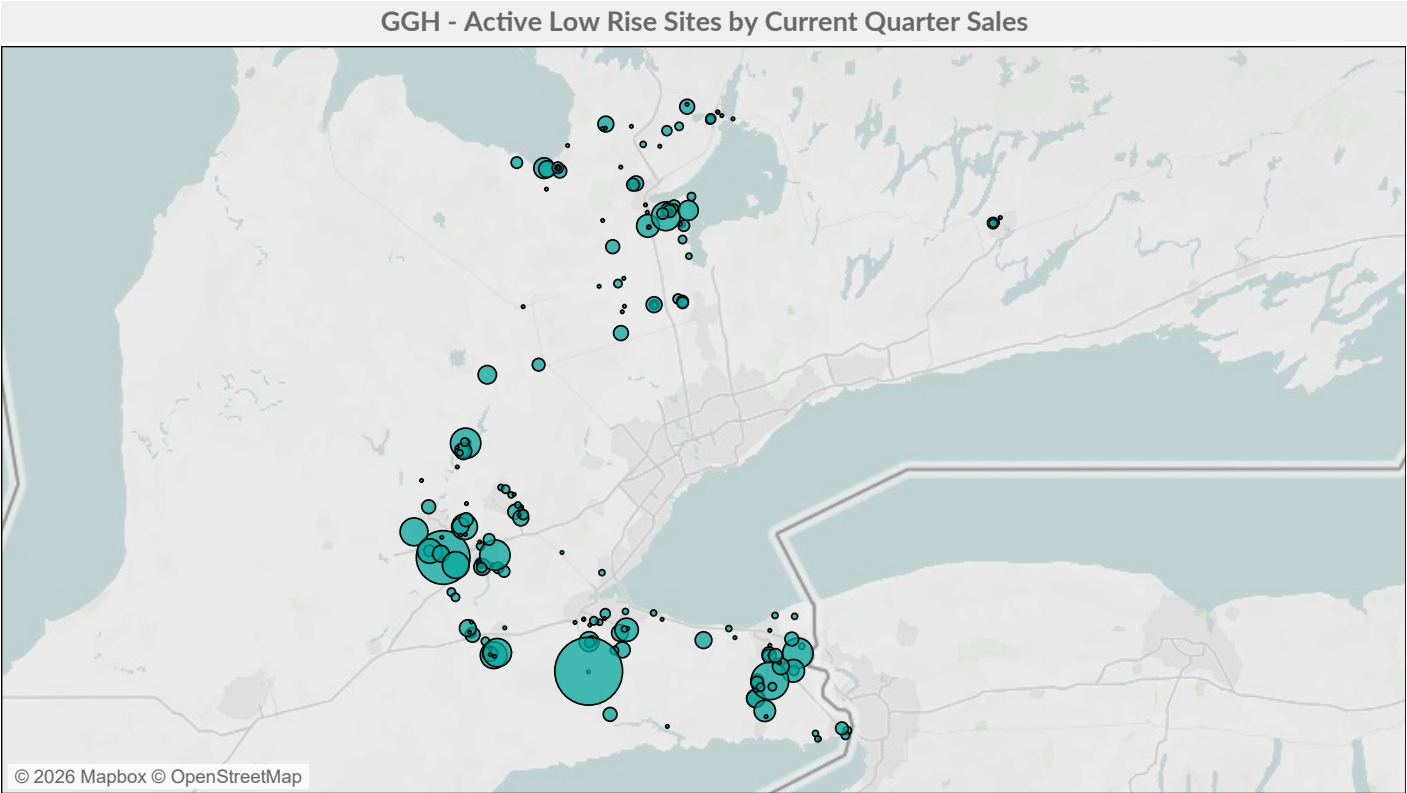
GGH - New Home Remaining Inventory



GGH - High Rise Rem. Inv. by Construction Status



Current Sites

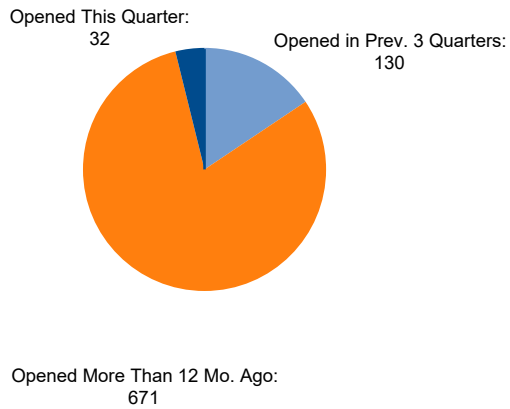


Sales Breakdown

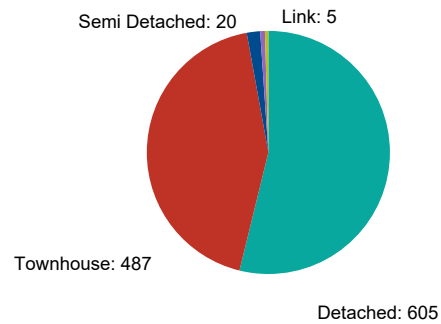


Current Quarter Low Rise Sales Breakdown

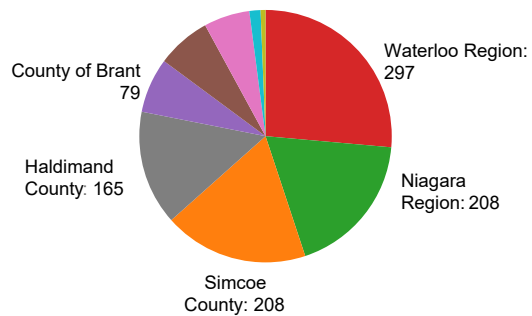
Sales by Opening Date



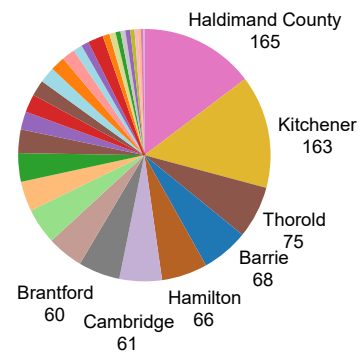
Sales by Product Type



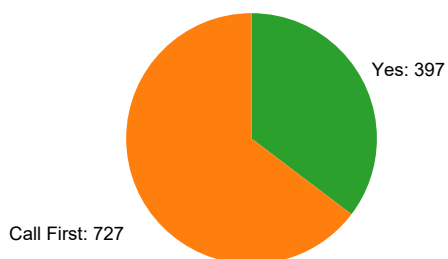
Sales by Region



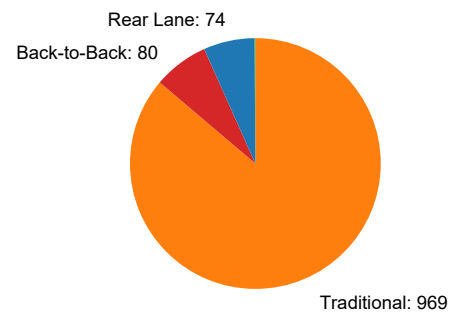
Sales by Municipality/Area



Sales by Sites with Broker Cooperation



Sales by Lot Type



New Openings

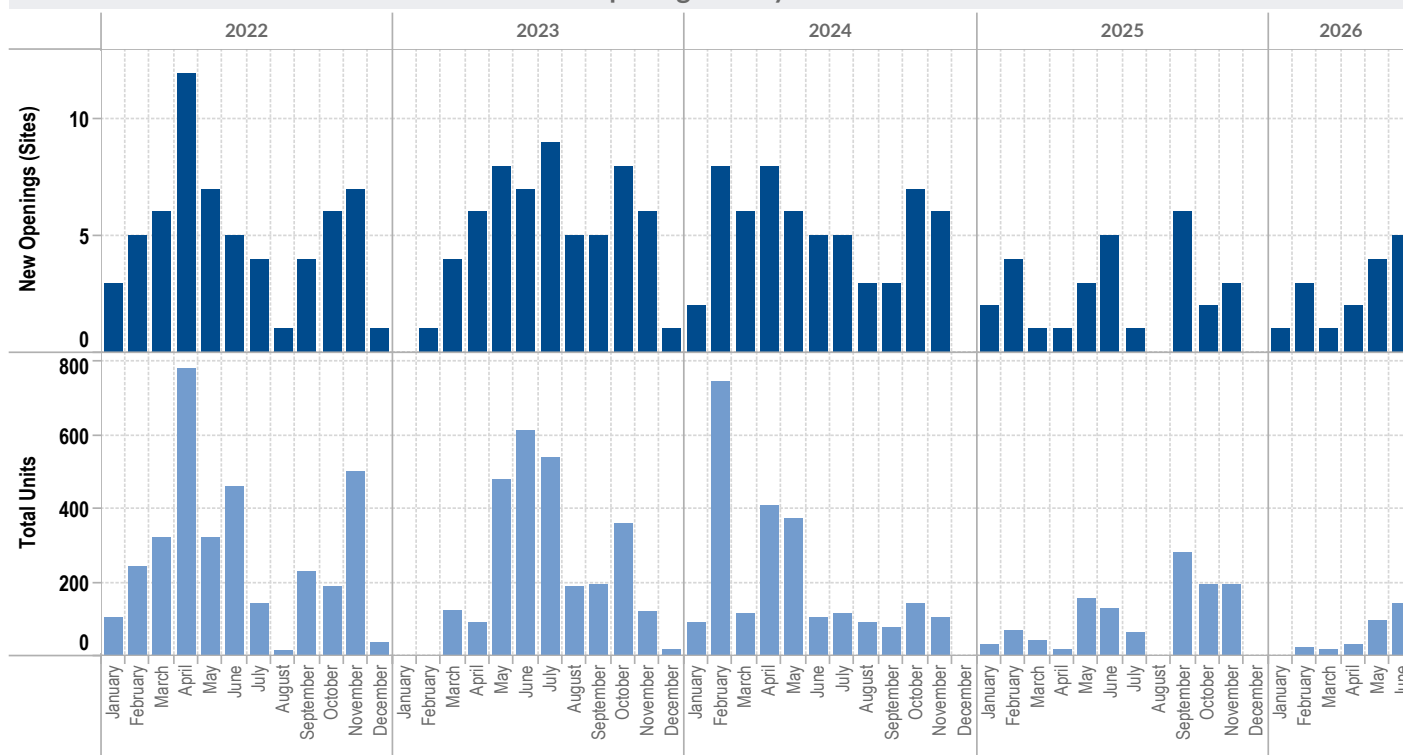


Q2 2026 - Low Rise Openings - New Projects & Product Offerings

Site Name	Tenure	Municipality	Opening Date	Current Month Sales	Rem Inv	Avg. \$/SF	No. of Units
Williamsburg Green - Heathwood Homes	Freehold	Kitchener	4/1/2026	0	16	\$348	18
Westwoods on the Creek - Mountainview Building Group	Freehold	Welland	4/25/2026	1	2	\$323	12
Simply Grand - Losani Homes	Freehold Common Element	Brant	5/2/2026	0	43	\$321	44
Five Creeks Estates - Great Gulf	Freehold	Orangeville	5/16/2026	0	0		1
Maple Grove Rivermill - Starward Homes Ltd. and New Horizon Development Group and Marz Homes	Freehold	Cambridge	5/30/2026	0	4	\$400	4
	Freehold Common Element	Cambridge	5/30/2026	0	34	\$354	34
Springside Trails - Rosehaven Homes	Freehold	Springwater	5/30/2026	0	13	\$404	13
Green Valley East - Bayview Wellington Homes	Freehold	West Gwillimbury	6/1/2026	0	6	\$410	6
Mapleview Park - Tiffany Park Homes	Freehold	Barrie	6/4/2026	2	14	\$395	16
Mapleview Park - Fernbrook Homes	Freehold	Barrie	6/13/2026	2	12	\$395	14
Wasaga Walk - Primont Homes	Freehold Common Element	Wasaga Beach	6/13/2026	14	92	\$377	106
Legacy - Empire	Freehold	Thorold	6/27/2026	1	0		1
Grand Total				20	236	\$367	269

Condominium project openings within 10 days of month end are not able to record firm sales until the following month due to rescission period.

Low Rise Opening History - Sites & Lots



Top Builders



GGH - Top Low Rise Builders by YTD Sales

Builder	2026						Total	Market Share		Cum. Mkt. Share	
	January	February	March	April	May	June		%		%	
Empire	37	36	47	101	80	83	384	23.4%		23.4%	
Mattamy Homes	15	26	33	78	51	36	239	14.6%		37.9%	
Activa	7	11	11	15	24	31	99	6.0%		44.0%	
Treasure Hill	30	19	6	17	12	2	86	5.2%		49.2%	
Cachet Homes	10	9	9	34	4	5	71	4.3%		53.5%	
Mountainview Building Group	6	2	6	16	34	5	69	4.2%		57.7%	
Ridgeview Homes	7	9	9	4	1	8	38	2.3%		60.0%	
Laurelcrest Homes	0	0	0	23	3	5	31	1.9%		61.9%	
Sorbara	0	0	0	15	9	7	31	1.9%		63.8%	
Losani Homes	1	2	4	8	8	6	29	1.8%		65.6%	
	161	188	173	456	358	310	1,646				

GGH - Top Low Rise Builders by Last 12 Months' Sales

Builder	2025						2026						Total	Market Share		Cum. Mkt. Share	
	July	August	September	October	November	December	January	February	March	April	May	June		%		%	
Empire	24	28	19	51	58	45	37	36	47	101	80	83	609	23.3%		23.3%	
Mattamy Homes	21	23	35	41	22	22	15	26	33	78	51	36	403	15.4%		38.7%	
Treasure Hill					59	15	30	19	6	17	12	2	160	6.1%		44.8%	
Activa	10	4	7	10	8	8	7	11	11	15	24	31	146	5.6%		50.3%	
Cachet Homes	4	5	4	24	14	14	10	9	9	34	4	5	136	5.2%		55.5%	
Mountainview Building Group	4	6	2	2	6	0	6	2	6	16	34	5	89	3.4%		58.9%	
Ridgeview Homes	1	2	0	7	9	4	7	9	9	4	1	8	61	2.3%		61.3%	
Losani Homes	6	4	4	1	6	3	1	2	4	8	8	6	53	2.0%		63.3%	
Madison Group			11	10	4	3	0	1	0	17	5	0	51	1.9%		65.2%	
Great Gulf	1	4	3	6	4	3	9	5	1	0	4	1	41	1.6%		66.8%	
	128	131	127	203	245	146	161	188	173	456	358	310	2,626				

Top Sites



GGH - Top Low Rise Sites by Current Quarter Sales

Site Name	Municipality	Product Type	Lot Size	2026 Q2
Avalon - Empire	Haldimand County	Detached	27	9
			30	27
			33	20
			34	23
			38	0
			42	11
		Quadraplex	26	7
		Townhouse	20	62
		Total		
Wildflowers - Mattamy Homes	Kitchener	Detached	30	20
			33	6
			36	18
		Townhouse	18	6
			21	49
			Total	
Legacy - Empire	Thorold	Detached	30	4
			33	16
			34	1
			38	9
		Townhouse	16	10
			20	8
			Total	
Fairway Meadows - Laurelcrest Homes	Cambridge	Detached	30	5
			35	14
			40	12
			50	0
		Total		

Municipal Comparison



Current Quarter Sales & Same Quarter Last Year by Municipality

Region	Municipality	2025 Q2					2026 Q2				
		Detached	Link	Quadraplex	Semi Detach..	Townhouse	Detached	Link	Quadraplex	Semi Detach..	Townhouse
County of Brant	Brant	• 6				• 6	• 13				• 6
	Brantford	• 5				• 8	• 41	• 3			• 16
	Total	• 11				• 14	• 54	• 3			• 22
Dufferin County	Grand Valley	• 0				• 1	• 11				
	Melancthon										
	Orangeville	• 2			• 10		• 4			• 0	• 1
	Shelburne	• 0					• 0				
	Total	• 2			• 10	• 1	• 15			• 0	• 1
Haldimand County	Haldimand County	• 17		• 0		• 15	• 96		• 7		• 62
	Total	• 17		• 0		• 15	• 96		• 7		• 62
Hamilton	Hamilton	• 9			• 3	• 12	• 19			• 1	• 46
	Total	• 9			• 3	• 12	• 19			• 1	• 46
Niagara Region	Fort Erie	• 2			• 0	• 4	• 8			• 1	• 2
	Grimsby										
	Lincoln	• 3				• 12	• 1				• 9
	Niagara Falls	• 1			• 0	• 9	• 3			• 0	• 49
	Niagara-on-the-Lake					• 2					• 7
	Pelham	• 4				• 0	• 10				• 1
	St. Catharines	• 0				• 2	• 1				• 0
	Thorold	• 18				• 8	• 39				• 36
	Welland	• 20			• 2	• 5	• 4			• 1	• 36
	West Lincoln										
	Total	• 48			• 2	• 42	• 66			• 2	• 140
Peterborough County	Peterborough	• 4				• 1	• 4				• 3
	Total	• 4				• 1	• 4				• 3
Simcoe County	Barrie	• 29			• 2	• 31	• 27			• 4	• 37
	Clearview	• 1					• 0				
	Collingwood		• 0			• 1		• 0			• 4
	Essa	• 3					• 6				
	Innisfil	• 3				• 2	• 17				• 6
	New Tecumseth	• 6				• 3	• 2			• 6	• 1
	Orillia	• 0				• 0	• 7				• 0
	Oro-Medonte	• 1					• 13				
	Springwater	• 2			• 1	• 0	• 20			• 1	• 0
	Wasaga Beach	• 7	• 1		• 0	• 6	• 10	• 2		• 0	• 22
	West Gwillimbury	• 5			• 0	• 0	• 14	• 0		• 1	• 8
	Total	• 57	• 1		• 3	• 43	• 116	• 2		• 12	• 78
Waterloo Region	Cambridge	• 8				• 16	• 47				• 14
	Kitchener	• 24				• 18	• 101				• 62
	North Dumfries					• 3					• 4
	Waterloo	• 2				• 1	• 26				• 0
	Woolwich	• 7			• 0	• 4	• 23			• 2	• 18
	Total	• 41			• 0	• 42	• 197			• 2	• 98
Wellington County	Centre Wellington	• 10			• 0	• 5	• 30			• 0	• 22
	Guelph	• 10			• 0	• 4	• 8			• 3	• 15
	Guelph/Eramosa										
	Puslinch										
	Total	• 20			• 0	• 9	• 38			• 3	• 37
Grand Total		• 209	• 1	• 0	• 18	• 179	• 605	• 5	• 7	• 20	• 487



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