

Altus Group

Vancouver Market Area
Delta/Tsawwassen

New Homes Sub Market Report
Data as of Q3 2026

Delta/Tsawwassen
Submarket Report - Q3 2026



Sales - Q3 2026

High Rise	Mid Rise	Low Rise	Townhouse	Single Family	Grand Total
0	10	6	8	3	27

Annual Sales

2021	2022	2023	2024	2025
585	454	481	482	99

Current Supply

Property Type	Number of Phases	Total Homes	Homes Sold	Homes Available	Total Homes
High Rise	1	264	194	70	0
Mid Rise	4	473	290	112	71
Low Rise	3	150	82	68	0
Townhouse	4	131	46	56	29
Single Family	2	52	24	17	11
Grand Total	14	1,070	636	323	111

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Current Pricing & Size

Property Type	Avg. $/SF Min	Avg. $/SF Max	Avg. $/SF Blended	Avg. Min Size	Avg. Max Size
High Rise	$973	$1,509	$1,100	391	1,021
Mid Rise	$846	$1,050	$935	505	1,032
Low Rise	$679	$1,070	$823	404	941
Townhouse	$665	$700	$730	1,377	1,619
Single Family	$693	$750	$733	2,068	2,367

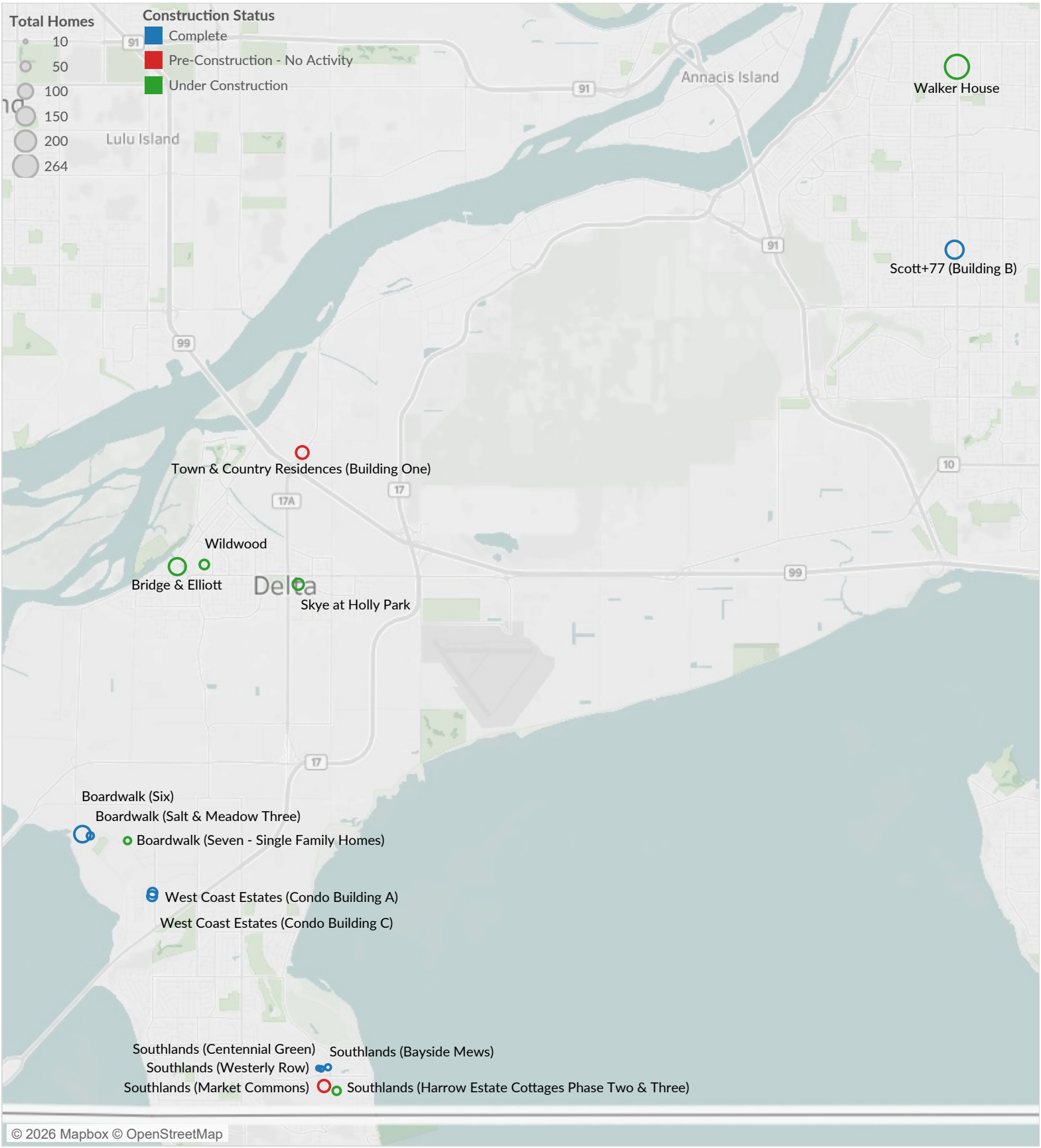
Active Phases - Top Projects by Total Homes

Project Name	Developer	Property Type	Month, Year of Open Date	Avg. $/SF Blended	Homes Sold	Total Homes
Walker House	BMG Real Estate	High Rise	June 2022	$1,100	194	264
Scott+77 (Building B)	Realco Holdings Ltd	Mid Rise	September 2024	$950	110	147
Bridge & Elliott	Headwater	Mid Rise	May 2024	$985	85	131
Boardwalk (Salt & Meadow Three)	Aquilini	Mid Rise	June 2023	$980	94	123
Town & Country Residences (Building One)	Shato Holdings	Mid Rise	January 2026	$825	1	72
Southlands (Market Commons)	Century Group	Low Rise	September 2026	$890	5	66
Skye at Holly Park	Bramor Developments	Townhouse	October 2024	$770	19	56
West Coast Estates (Condo Building C)	Executive Group	Low Rise	September 2023	$810	38	43
West Coast Estates (Condo Building A)	Executive Group	Low Rise	April 2023	$770	39	41
Wildwood	Shato Holdings	Townhouse	November 2025	$735	0	40

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Current Active Phases



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Active Phases - Top Projects by Current Quarter Sales

Project Name	Developer	Property Type	Month, Year of Open Date	Avg. $/SF Blended	Quarter Sales	Total Homes
Boardwalk (Salt & Meadow Three)	Aquilini	Mid Rise	June 2023	$980	6	123
Southlands (Market Commons)	Century Group	Low Rise	September 2026	$890	5	66
Bridge & Elliott	Headwater	Mid Rise	May 2024	$985	4	131
Southlands (Harrow Estate Cottages Phase Two & Three)	Century Group	Single Family	March 2025	$805	3	29
Southlands (Westerly Row)	Century Group	Townhouse	October 2025	$695	2	10
Southlands (Bayside Mews)	Century Group	Townhouse	January 2026	$760	2	13
Skye at Holly Park	Bramor Developments	Townhouse	October 2024	$770	2	56
West Coast Estates (Condo Building A)	Executive Group	Low Rise	April 2023	$770	1	41
Southlands (Centennial Green)	Century Group	Townhouse	June 2024	$885	1	16
Boardwalk (Ocean Row)	Aquilini	Townhouse	April 2023	$810	1	38

Future Supply - Delta/Tsawwassen

	Coming Soon	
Project Type	Number of Projects	Total Homes
High Rise	1	260
Mid Rise	5	1,299
Low Rise	2	83
Townhouse	4	335
Single Family	1	20
Grand Total	13	1,997

	Unreleased Units	
Property Type	Number of Projects	Total Homes
High Rise	1	0
Mid Rise	3	0
Low Rise	2	0
Townhouse	7	26
Single Family	4	10
Grand Total	17	36

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