

Altus Group

Vancouver Market Area
Richmond

New Homes Sub Market Report
Data as of Q3 2026

Richmond
Submarket Report - Q3 2026



Sales - Q3 2026

High Rise	Mid Rise	Low Rise	Townhouse	Single Family	Grand Total
11	5		8		24

Annual Sales

2021	2022	2023	2024	2025
1,654	721	322	215	182

Current Supply

Property Type	Number of Phases	Total Homes	Homes Sold	Homes Available	Total Homes
High Rise	11	2,000	1,381	587	32
Mid Rise	3	262	227	35	0
Low Rise					
Townhouse	10	494	290	123	81
Single Family					
Grand Total	24	2,756	1,898	745	113

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Current Pricing & Size

Property Type	Avg. $/SF Min	Avg. $/SF Max	Avg. $/SF Blended	Avg. Min Size	Avg. Max Size
High Rise	$964	$1,334	$1,117	550	1,642
Mid Rise	$716	$969	$758	572	1,208
Low Rise					
Townhouse	$823	$1,020	$901	1,109	1,778
Single Family					

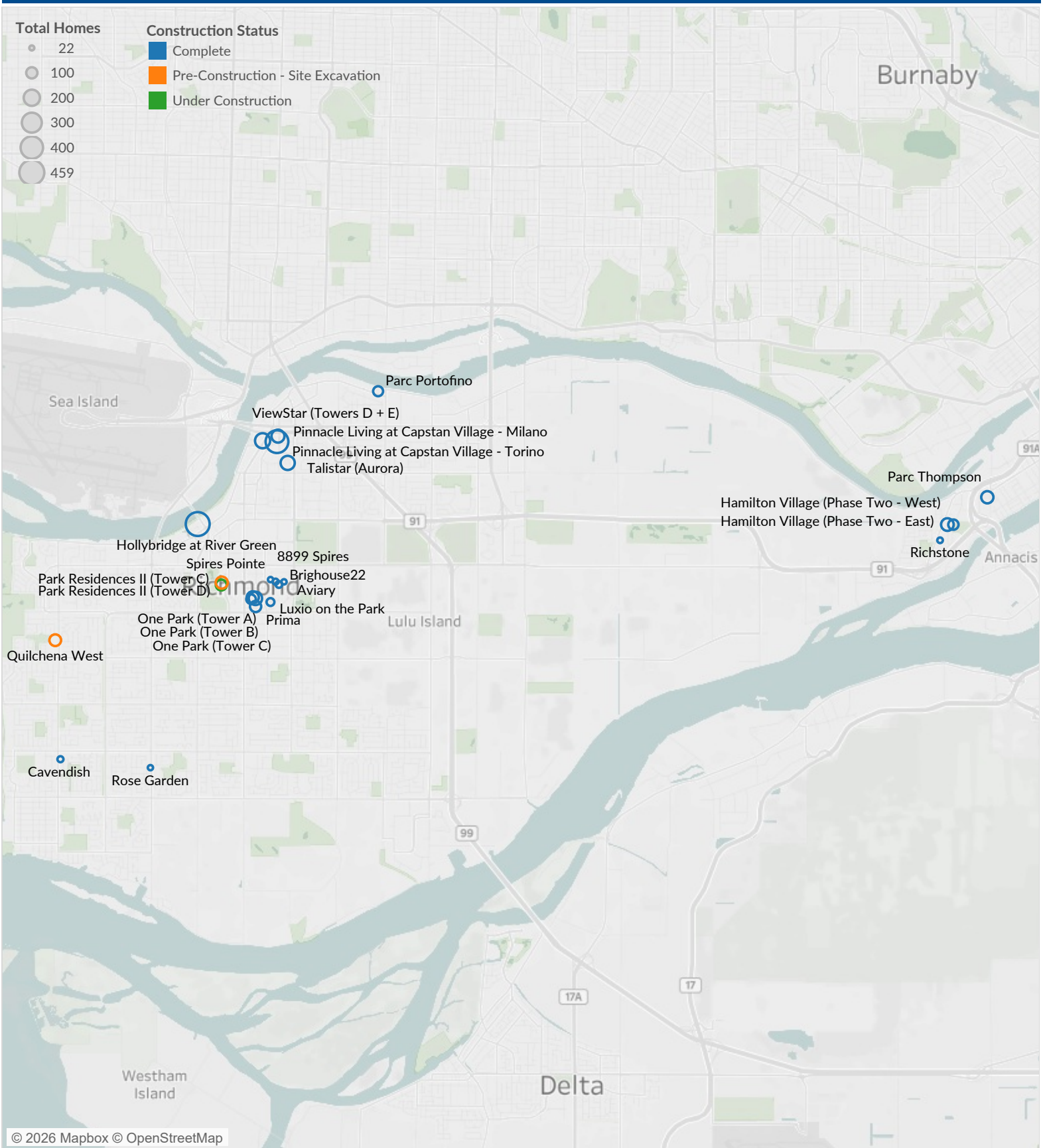
Active Phases - Top Projects by Total Homes

Project Name	Developer	Property Type	Month, Year of Open Date	Avg. $/SF Blended	Homes Sold	Total Homes
Hollybridge at River Green	ASPAC Developments Ltd	High Rise	August 2019	$1,200	431	459
Pinnacle Living at Capstan Village - Torino	Pinnacle International	High Rise	June 2018	$1,012	219	416
ViewStar (Towers D + E)	Yuanheng Holdings Ltd	High Rise	April 2018	$1,100	159	183
Talistar (Aurora)	Polygon Homes	High Rise	October 2023	$1,195	129	161
One Park (Tower C)	Grand Long Holdings Canada Ltd.	High Rise	May 2022	$1,086	83	143
Pinnacle Living at Capstan Village - Milano	Pinnacle International	High Rise	May 2026	$1,080	5	135
Hamilton Village (Phase Two - West)	Oris Consulting Ltd	Mid Rise	September 2021	$710	122	128
Parc Thompson	Dava Developments	Townhouse	October 2019	$585	86	120
One Park (Tower B)	Grand Long Holdings Canada Ltd.	High Rise	March 2019	$1,050	109	117
Park Residences II (Tower C)	Yue Hwa	High Rise	March 2025	$1,190	26	117

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Current Active Phases



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Active Phases - Top Projects by Current Quarter Sales

Project Name	Developer	Property Type	Month, Year of Open Date	Avg. $/SF Blended	Quarter Sales	Total Homes
Pinnacle Living at Capstan Village - Milano	Pinnacle International	High Rise	May 2026	$1,080	5	135
Quilchena West	Citimark,Western Construction Ltd.	Townhouse	June 2025	$1,080	4	110
Hamilton Village (Phase Two - East)	Oris Consulting Ltd	Mid Rise	November 2020	$670	4	85
Park Residences II (Tower C)	Yue Hwa	High Rise	March 2025	$1,190	3	117
Richstone	Infinity Living	Townhouse	August 2023	$805	2	25
Hollybridge at River Green	ASPAC Developments Ltd	High Rise	August 2019	$1,200	2	459
Talistar (Aurora)	Polygon Homes	High Rise	October 2023	$1,195	1	161
Hamilton Village (Phase Two - West)	Oris Consulting Ltd	Mid Rise	September 2021	$710	1	128
Cavendish	Panatch Group	Townhouse	May 2025	$1,037	1	29
Brighouse22	South Street Development	Townhouse	October 2021	$844	1	22

Future Supply - Richmond

	Coming Soon	
Project Type	Number of Projects	Total Homes
High Rise	13	9,992
Mid Rise	4	478
Low Rise		
Townhouse	3	74
Single Family		
Grand Total	20	10,544

	Unreleased Units	
Property Type	Number of Projects	Total Homes
High Rise	10	31
Mid Rise	4	15
Low Rise		
Townhouse	9	100
Single Family		
Grand Total	23	146

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